Agenda '94
Is prosperity just around the corner?
Special section inside

Making a splash
Blue Devil swimmers get boost from Lechner, Jones
See Sports, page A-9

Flower Power
Previewing the New Jersey Flower and Garden Show
See WeekendPlus

The Westfield Record

Vol. 5, No. 8 | Thursday, February 24, 1994 | A Forbes Newspaper | 50 cents

Briefs

Quartet competition
The 33rd annual N.J. Novice Quartet Competition will be held 8 p.m. Saturday at Roosevelt Intermediate School. This musical show is free and open to the public.

Benefit rescheduled
The Westfield Community Players benefit performance of "Sing On!" for the Westfield League of Women Voters has been rescheduled for 8 p.m. Sunday. Remaining performances are Friday and Saturday at 8 p.m. with a 2 p.m. matinee Sunday. Call 232-1221 for tickets.

Welcome Wagon
The Welcome Wagon Club of Westfield invites women new to the area to a New Member Coffee 8 p.m. Monday. Call 789-2512 for more information.

Menopause support
Women interested in educating themselves about menopause or sharing experiences are invited to a support group meeting 7:30 p.m. Monday at Temple Emanu-El. Call 654-4737 for details.

Shabbat dinner
Temple Emanu-El will host a Shabbat Dinner for new members 6:30 p.m. followed by a family service at 7:45 p.m. March 4.

All hands on deck
The U.S. Coast Guard Academy Chapel Choir will perform during 8:30 and 11 a.m. services March 6 at Redeemer Lutheran Church. Call 232-1517 for more information.

'Anne Frank' tickets
Roosevelt School Music Department is offering tickets to a performance of *The Diary of Anne Frank* at the George Street Playhouse in New Brunswick as part of their fundraising efforts. Call 789-4560 for tickets to the March 13, 7 p.m. performance.

Helping the helpful
The grants committee of the Westfield Rotary Club is now accepting written applications from local organizations engaged in social and charitable work in Westfield. Explain in detail the nature of your work and the projects for which financial assistance is requested. Also indicate if funds are received from the United Fund. Send applications to Robert M. Mead, 53 Cardinal Dr., Westfield, 07091 before March 15.

Germany-bound
The YMCA is sponsoring a teen trip to Europe for 14-16 year-olds from the U.S. and Germany. For details call Dagmar Wojcik at 233-2700.

Support group
At 7 p.m. on the first Monday of every month, Alzheimer's Support Group meets at the Meridian Nursing Center, 1515 Lamberts Mill Rd. If you are a care-giver or know someone who has Alzheimer's, find support at this group discussion. Call 233-0700 for more information.

Help the fund
The public relations committee of the United Fund is seeking volunteer photographers and writers to help publicize and promote the United Fund's efforts to raise funds to assist 20 health and human service agencies. Contact Executive Director Linda Maggio at 233-2113 for details.

Pond ducks face lethal summer

By NICOLE A. GAVINO
THE RECORD

Mallard ducks at Tamaques Pond may be in for another summer filled with the threat of avian botulism. As Town Council members plan this year's budget, they find they are unable to plan for aeration and dredging work on the pond because they have yet to receive the results of consultant's study.

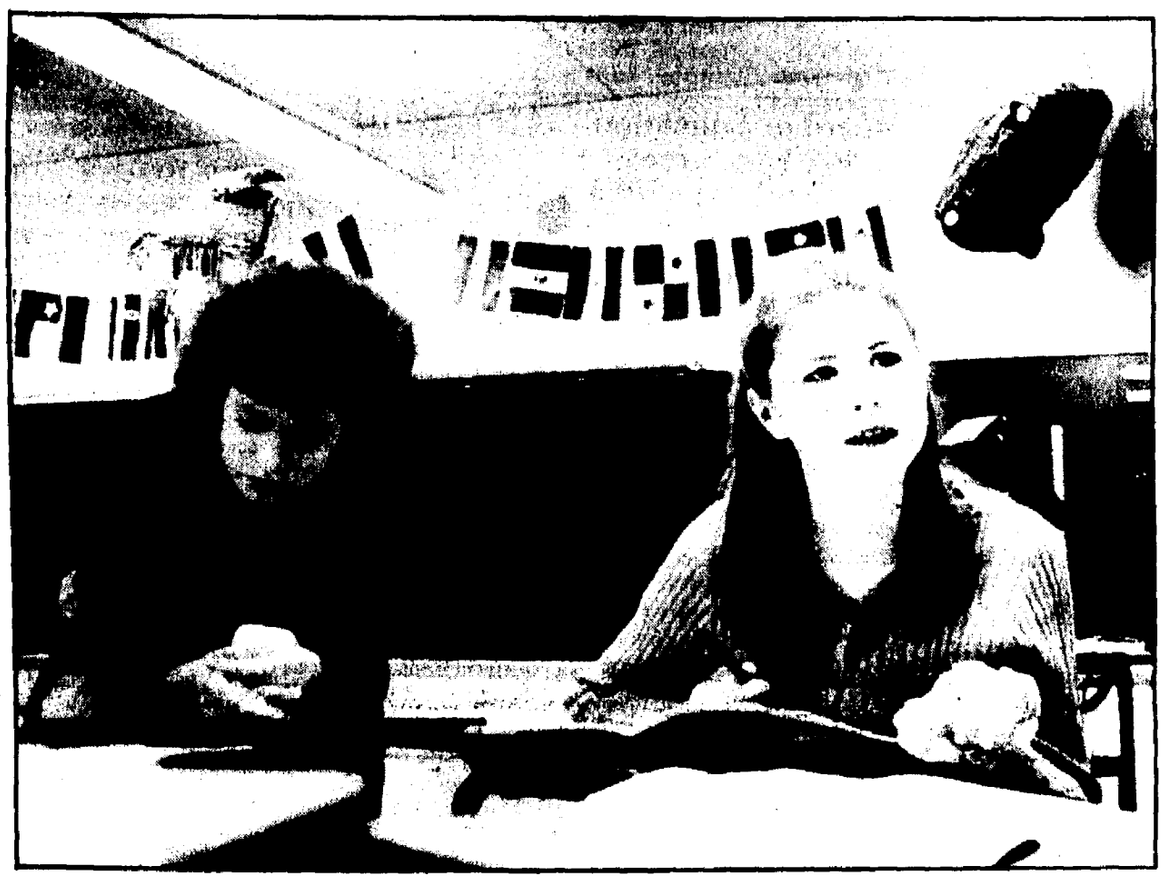
Last summer, a substantial amount of ducks at Tamaques Pond were found sick or dead from avian botulism. According to Doug Roscoe of the state Department of Fish and Wildlife, the disease is caused by several conditions, including a lack of oxygen and stagnant water in the pond.

In last year's budget, the town allocated funds to study the pond and hired Killam Associates. The study was meant to be completed by the end 1993 so that the town could appropriate funds to revitalize the pond. However, Town Engineer Kenneth Marsh said that the study will not be ready until the end of this month, too late to get into the new budget.

Town officials previously said that they hoped to work on the pond by this spring, believing that the study would be complete before the budget. Work includes dredging the pond, which hasn't been done in quite some time, and adding another fountain or aerator. It now appears the town will not get the work done until 1995.

Town Administrator Ed Gottko said that during a meeting on this year's capital budget last week, a request was made for work on the pond. Council members did discuss the project but decided to postpone it because without the study they do not know exactly what should be done and how much it will cost.

Meanwhile, conditions in the pond will remain, leaving ducks and human neighbors at a loss. Monica Felsing, who has pressed the issue, believes that the pond must be dredged soon, saying that it not only causes harm to the ducks but is a safety and sanitary hazard for children playing around it. "They just tossed it aside," she said. "Another summer of (avian) botulism — here we go!"



AUGUSTO F. MENEZES/THE RECORD
Kelly Langton, center, works with fellow Edison School students Sarah Lechner, right, and Debbie Ehrlich to solve riddles in Spanish during a class Tuesday.

Snow day woes, language mandate on board agenda

By NICOLE A. GAVINO
THE RECORD

The Westfield Board of Education will decide how Westfield schools should make up the remainder of snow days at Tuesday's meeting at Washington School.

Monday and Tuesday, staff and students canceled vacation plans and headed back into the classrooms to make up two of the town's four snow days. At the last board meeting, Superintendent Dr. Mark Smith noted that his sense from staff and parents was that since they gave up February vacation, they hope to maintain April vacation.

Indeed, among several options including April vacation, Saturdays, Memorial Day and Good Friday, Dr. Smith said that he will recommend that the board approve the make up of the final two snow days at the end of the school year. This means that the final day of school for secondary students will be June 23 and the final day for elementary students will be June 24.

At the last board meeting, members argued over the possible conflict of an extended year with the Project Graduation bash, an event which offers seniors an alcohol-free, supervised party after graduation. Board members agreed that the party should not dictate their decision. The school board will make a final decision Tuesday, to provide as much notice as possible to students and staff.

Tuesday night's agenda also includes a board vote on Dr. Smith's recommendation that foreign language study be required for all seventh and eighth-grade students at Edison and Roosevelt schools. After a lengthy debate at the board's last meeting, most of the board expressed favorable consideration.

The board previously decided to move Tuesday's meeting location from the Board of Education office on Elm Street to Washington School in order to promote better public attendance. The 8 p.m. meeting is open to the public, with time allotted for public questions, comments and suggestions.

Traffic tickets cost more, but town no richer

By NICOLE A. GAVINO
THE RECORD

Traffic law violators must now pay a stiffer fine for their offenses, and the money meant to provide a higher court revenue for municipalities. As of Feb. 15, penalties for motor vehicle violations have been higher.

Penalties for tickets charging careless driving or driving 1-15 mph over the speed limit, previously $67, have been raised to $76. The same $9 increase goes for tickets charging an expired license, unregistered vehicle, inoperative headlight, bad tires, noisy muffler, or failing to use a child safety seat. These fines are up from $33 to $42.

More than three years ago, the state began implementing the Automatic Traffic System (ATS) for use in the courts state-wide. ATS, a computerized network, allows communities to communicate and will give judges, police and meter readers immediate access to information on outstanding tickets or warrants.

To fund this system, the state previously asked for a $1 surcharge on all violations. This surcharge was in addition to the court costs and fines for any given violation.

Now, the state is asking for $2 to fund the ATS and upcoming Automatic Criminal System (ACS). Instead of a surcharge, this $2 is now included in the court costs. Since the municipality is accustomed to getting 100% of the court costs, the state has allowed courts to raise their court costs $5 to avoid a loss. By statute, the amount of the court cost on any given violation cannot exceed the fine. Therefore, fines have been raised also, many by the same $5 amount.

Dennis Bliss, assistant director of municipal court services for the Administrative Office of the Courts, explained that for any state violation charged by a local or county police officer, the fine is split 50/50 between the municipality and the county and the municipality keeps the court cost.

Therefore, Mr. Bliss said, "For all traffic matters where the ticket is written by a municipal or county police officer, the municipality will have a net increase of $5.50." He explained that this is according to the state violations bureau schedule, and any local schedules for local ordinances will vary.

In other words, the offender pays and extra $9, $1 of which goes to the state, $2.50 of which goes to the county and $5.50 to Westfield.

According to Linda Chieffo, Westfield's court clerk, the town averages about 3,000 traffic violations a year. If the town received $5.50 for every one of these violations, court revenue would increase $16,500 a year. Unfortunately, Ms. Chieffo explained, some of these violations are issued by state law enforcement officers, some of these go to court and the fines may be lower or even a lot higher than the schedule.

"There will be some effect," Ms. Chieffo said, "but I don't think it's going to be a significant amount."

Town Administrator Ed Gottko agreed that Westfield probably won't see much of a difference in court revenue for next year's budget. "We won't see a significant increase in revenues, attributable to this law, which stay here in Westfield," he said. Mr. Gottko said that although there may be an increase in court revenue in the budget, the money will go back to the state in other areas of the budget.

Theoretically, court costs and fines are meant to offset the court's operating costs. In Westfield, the courts have become a revenue-generating system, with penalties covering court operations and going beyond, helping to finance other areas of the town's budget.

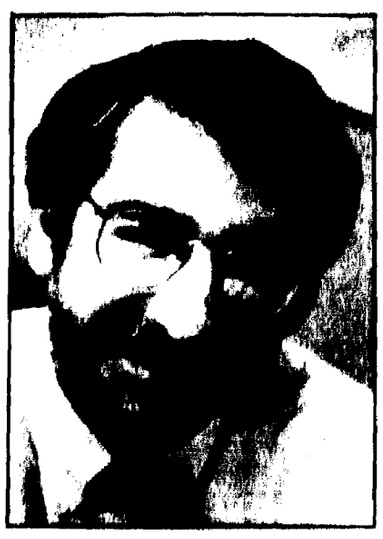
However, this does not take into consideration the cost of police officers and parking meter staff who patrol the town and issue the violations. Taking that into consideration, the taxpayer still pays the cost of upholding traffic laws.

Blackouts busied Brown, but buddies braved bulging bustle

By NICOLE A. GAVINO
THE RECORD

Someone recently called Westfield resident Neil Brown and demanded a recording of the Geraldo show. Why? Why not. Mr. Brown is the manager of PSE&G's public information office and PSE&G did turn off the electricity that interrupted the caller's watching the show during last month's harshest weather.

Over the past two months, Neil Brown's job has become fairly hectic. As chief spokesperson for PSE&G, he is responsible for both answering to the public and providing important announcements. In January's emergency energy crisis, Mr. Brown and his department were on the spot almost daily.



NEIL BROWN

According to Mr. Brown, PSE&G usually receives around 1,000 inquiries from the media per year. In January alone, his office received more than 600 calls, a good indication of what this winter's weather has wrought.

Although PSE&G usually experiences difficulties during the summer months, this winter has produced one surprise after another. The first barrage of snow and ice storms brought on a considerable amount of service interruptions, but what made matters worse was the extreme cold that followed, causing an electric capacity emergency.

"It was a set of extraordinary conditions that I don't recall ever happening before in my 12 years at PSE&G," Mr. Brown said. On Jan. 19 and 20, PSE&G was forced to

(Please turn to page A-2)

Today is filing deadline for school board hopefuls

By NICOLE A. GAVINO
THE RECORD

The deadline to file a petition to run for the Westfield Board of Education in the April 19 election is 4 p.m. today. There are three three year seats and one one year seat available due to the resignation of a board member in the middle of his term last December. By press time, only three citizens announced their intention to run.

Candidates include current school board President Susan Pepper, and recently appointed board members Robert Flast and Peter Gould. Mrs. Pepper intends to run for the only one year seat, while both Mr. Flast and Mr. Gould are seeking three-year seats. Board Member Carol B. Molnar, whose term expires this April, did not announce her intentions by press time.

Although only three citizens filed a petition at press time, the business office noted that several others had picked up petitions to be filled out and that it is not unusual to receive a number of petitions on the last day.

Police arrest one teen in WHS vandalism spree

A 15-year-old boy was arrested after being seen vandalizing Westfield High School last Saturday. The high school reported a broken window and red graffiti markings throughout the inside and outside of the building.

At about 2:30 p.m., a witness heard breaking glass and saw four teenagers running from a broken first-floor window near the school's lockerroom. As they were fleeing, one of the youths was spotted taking red spray paint and a red magic marker out of his backpack and throwing them on the ground.

Police responded to the call and picked up the teens at the corner of Summit and South Avenues.

Upon a positive identification, police arrested one of the four juveniles, all of whom are about 15 years old. The juvenile was later turned over to a parent.

Police discovered that trees along Dorian Road had been painted red, and brick and concrete stairs near the parking lot were also spray painted. Various indoor structures were marked with red graffiti including the gym doors, stairway doors and the hallway near the library on the second floor, and first-floor doors near the parking lot.

Other arrests

Emily McKinney, 50, of Princeton was arrested Feb. 17 on a contempt of court warrant out of Westfield. Bail was posted.

•••

Darrell Westbury, 23, of Sussex Street was arrested Feb. 19 on a contempt of court warrant out of Scotch Plains. Bail was posted.

•••

Omar Harris of Stirling Place was arrested Feb. 20 on a contempt of court warrant out of Westfield. He was held in lieu of $500 bail.

Burglary, theft

A Drake Place resident reported an attempted burglary to his home Feb. 14. Police believe that burglars attempted to gain entry through the rear door. No entry was gained but damage was found to the keyhole and doorknob.

•••

A downtown realtor's office reported a theft Feb. 14, claiming that a previous employee stole files and paperwork belonging to them when he cleaned out his desk.

•••

A Nottingham Place resident reported that a portable cellular phone was stolen from his jacket while he was at a movie theater downtown.

•••

A fur store on North Avenue reported a theft Feb. 16. The store agreed to allow an out-of-town customer to pick up several items without paying for them, saying that he would send a check in the mail. The check was never received and the store has been unable to contact the customer.

•••

A burglary took place in a Florida Street residence Feb. 18. A postal worker witnessed an unknown suspect enter the residence by forcing the front door open. When police arrived, the suspect was gone. Several rooms in the home were ransacked but it is not known at this time if anything is missing.

•••

A Cacciola Place resident reported that someone stole five pieces of jewelry from her home valued at $2,000. She claims that the items were sold to a downtown jeweler. Police later recovered two of the stolen items from the jewelry store.

•••

A Prospect Street resident reported a burglary Feb. 19. Police believe that entry was gained through the front door although attempted through the rear door where damage was found. Over $700 worth of property was missing including two rings, a CD player and a portable cassette player.

•••

A West North Avenue resident reported a burglary Feb. 19. Police believe entry was gained by forcing the front door open. Nearly $700 worth of property was missing including a CD player and a VCR.

•••

A Cumberland Street resident reported that someone forced entry into her car and took numerous cassette tapes Feb. 20.

Shoplifting

An Auto repair shop on North Avenue reported an incident of shoplifting Feb. 16, claiming that someone took two paint brushes and several tubes of caulking material from the store.

•••

A coffee shop on Central Avenue reported the shoplifting of a cooking thermometer Feb. 19. An employee said he witnessed someone take the item and exit out the back door.

Criminal mischief

A Carleton Road resident reported that two tires on his motor vehicle were slashed Feb. 14.

•••

A Coolidge Street resident reported that someone threw eggs on his car Feb. 16.

•••

A Prospect Street resident reported that someone broke a gas light located in front of her home Feb. 16.

•••

A Linden Street resident reported that the side-view mirror on her car was damaged Feb. 16.

All is not fine with town fine system and state software unit

By NICOLE A. GAVINO
THE RECORD

Westfield began paying the state even more money this week to help fund a computer system which Westfield is not even on. The state raised court costs and fines to help fund the state-wide Automatic Traffic System (ATS), meant to improve local court systems.

Westfield now gives the state $2 for every ticket to fund this computer network which is meant to provide immediate communication between municipal courts and police along with ticket and warrant information. But the Westfield Municipal Court works without the benefit of this system.

Instead, the court uses a private company, CDP which does their computer processing like a quasi-ATS system. Court Administrator Linda Chieffo said that the program works well, but it is a considerable expense to the town, averaging about $30,000 a year.

The main reason Westfield is not on the ATS system is because the town still uses a graduated fine system for overtime parking, which the ATS system is not programmed to handle.

In the graduated fine system, repeat overtime offenders pay stiffer and stiffer fines on each additional ticket. According to Ms. Chieffo, there were only 953 graduated fines in 1993, out of nearly 30,000 total parking tickets. From these 953 tickets, nearly $15,000 was fined.

This means that if Westfield does eliminate graduated fines, they would lose $15,000 in revenue. However, this would be made up by the $30,000 the town would save by getting on the ATS system.

One concern expressed by several town councilmen, is that recurrent overtime parking offenders will not be punished and without the graduated fines will continue to ignore the meters.

Regardless of this concern, it looks as though the town will give up the graduated fines to gain the ATS. After a discussion of graduated fines at a recent meeting of the Town Council's transportation, traffic and parking committee, Councilmen James Gruba and Kenneth MacRitchie said that they will recommend that the town eliminate the graduated fine system in order to allow the courts to use the ATS system.

Fire report ...

February 15

1100 block of Boynton Ave. - Alarm system activation.

1000 block of Central Ave. - Assisted resident locked out of her apartment.

200 block of Seneca Pl. - Assisted resident locked out of her home.

February 16

100 block of Byron Ct. - Suspicious odor caused by doorbell transformer.

600 block of Salter Pl. - Assisted resident locked out of her home.

1000 block of Rahway Ave. - Odor of gas.

700 block of South Ave. West - Slight smoke condition caused by an appliance.

100 block of Carol Rd. - Assisted resident locked out of her home.

500 block of Springfield Ave. - Alarm system activation.

February 17

900 block of Talcott Rd. - Water condition.

700 block of Forest Ave. - Assisted resident locked out of her home.

February 18

100 block of South Ave. East - Smoke in building.

600 block of North Ave. West - Extrication of victim trapped in car involved in an auto accident, using Jaws of Life.

500 block of Hillcrest Ave. - Alarm system malfunction.

400 block of Tuttle Pkwy. - Small oil spill in roadway.

200 block of Clark St. - Accidental alarm activation.

February 19

500 block of Cumberland St. - Odor of gas in dwelling.

200 block of Virginia St. - Steam buildup in celler due to faulty furnace.

500 block of Westfield Ave. - Water condition in basement.

200 block of Windsor Ave. - Oil in brook.

400 block of Quantuck La. - Assisted resident locked out of his home.

100 block of North Cottage Pl. - Shorted electrical fixture.

300 block of Livingston St. - Assisted resident locked out of her home.

February 20

Prospect St. and Trails End Rd. - Smoke condition in area.

300 block of Prospect St. - low hanging wire.

800 block of Dorian Rd. - Water condition in basement.

Blackout busied Brown

(Continued from page A-1)

undertake rolling service interruptions, purposefully turning off customers' service to avoid a major "blackout."

During those two days, Mr. Brown didn't even go home. His office staff worked non-stop to keep the public informed. He had around 275 media requests in that 48 hours alone, with updated information going out every 30 minutes.

"There's no question it was a very intense period for all of us in my department, it was like nothing we've experienced before" Mr. Brown said. "But everyone pitched in and did a great job. It was a cooperative effort that helped to shorten the emergency."

Thanks to Neil Brown and his staff, and their cooperative work with local TV and radio news, the message got out for the need to conserve energy. According to a PSE&G study, 90% of the customers heard the message and 80% of those took conservation measures.

"You're doing what you're supposed to do and what you're trained to do, to get through the crisis," Mr. Brown said. "Everyone involved here felt very good about what we did."

And Mr. Brown said that the best moment over the past month was a moment of recognition when a newspaper editorial praised PSE&G's public information efforts during the crisis, something, he said, that does not happen too often.

"We recognize that our electric and gas services are essential," he said. "Our obligation is to restore the service as quickly as possible, but to also provide information to the public."

The worst part about the crisis was the difficulty some employees had with the mandatory service interruptions. "For PSE&G to purposefully cut service to a customer was quite traumatic to some," he explained. "The culture is to do all you can to avoid that, it was so unusual it put some under stress."

PSE&G serves about 300,000 customers in 107 municipalities. Mr. Brown noted that his hometown was lined up for a service interruption on Jan. 21, but thanks to the public's response of conserving electricity, produced by his own efforts, Westfield was spared.

SALE ★★★★★★★★★★★★★★★★★★★★★★★★★★★★ SALE
PRESIDENT'S CELEBRATION
The MATTRESS FACTORY
Open to the public!
• Mattresses and Box Springs Made on the Premises
25-70% OFF
NAME BRANDS Also On Display
Mfr.'s Sugg. Retail Price
• Split Box Springs
• Sofabed Mattresses
• California King Sizes
• Electric Beds
• Custom Sizes
• Bunkie Boards
• Brass Beds
• Hi-Risers
GARWOOD
518 NORTH AVENUE
FACTORY/SHOWROOM
908-789-0140
E. HANOVER
319 ROUTE 10 EAST
WAREHOUSE/SHOWROOM
(Behind Rooms Plus)
OPEN SUN. 12-5
GARWOOD ONLY
• Free Delivery
• Bed Frames
• Bedding Remove
NOT VALID W/ANY OTHER OFFERS
Mon.-Fri. 10 AM-8 PM • Thurs. 10 AM-8 PM • Sat. 10 AM-5 PM

Board of Education
302 Elm Street
Westfield, NJ 07090

Residents of Westfield:

Notice to Military Service Voters and to Their Relatives and Friends

If you are in the military service or the spouse or dependent of a person in military service or are a patient in a verterans' hospital or a civilian attached to or serving with the Armed Forces of the United States without the State of New Jersey, or the spouse or dependent of and accompanying or residing with a civilian attaced to or serving with the Armed Forces of the United States, and desire to vote, of if you are a relative or friend of any such person who, you believe, will desire to vote in the ANNUAL SCHOOL election to be held on April 19, 1994, kindly write to the undersigned at once making application for a military service ballot to be voted in said election to be forwarded to you, stating your name, age, serial number if you are in military service, home address and the address at which you are stationed or can be found, or if you desire the military service ballot to be forwarded to him/her, stating in your application that he/she is in military service, home address and the address at which he/she is stationed or can be found.
Forms of application can be obtained from the undersigned.

Walter Halpin
Union County Court House
Elizabeth, NJ 07207
Telephone: 527-4966

Publication Date: February 24, 1994

APPLICATION FOR MILITARY SERVICE VOTER
or
APPLICATION BY RELATIVE OR FRIEND FOR MILITARY SERVICE BALLOT

The undersigned, residing at _____
(street and number or R.D. route)
in _____
(name of city or other municipality)
in the county of _____
in the state of _____
does hereby make application for a military service ballot to be voted at the election to be held on _____
(date of election)
for _____
(name of military service voter)
Serial No. if in military service _____
whose home address is at _____
(street and number or R.D. route)
in _____
(name of city or other municipality)
in the county of UNION in the State of NEW JERSEY and who is stationed or can be found at _____

His is of the age of 18 years, has resided in the State of New Jersey at least 30 days and in said county at least 30 days counting the time he has been absent from the election district in which he resides because of the service, work, status or relationship in the category indicated below and I verily believe that he is qualified to vote as a military service voter in said election.
(NOTE: MILITARY SERVICE VOTES CLAIMING MILITARY STATION AS HOME ADDRESS FOR VOTING PURPOSES MAY NOT USE MILITARY ABSENTEE BALLOT UNLESS REGISTERED TO VOTE IN THE MUNICIPALITY WHERE SUCH STATION IS LOCATED.)

Place an (X) in the box preceding the applicable category below.

☐ (a) ____A person in military service
☐ (b) ____A spouse or dependent of a person in category (a)
☐ (c) ____A patient in a veteran's hospital
☐ (d) ____A civilian attached to or serving with the Armed Forces of the United States
☐ (e) ____A spouse or dependent of and accompanying or residing with a person in category (d)

(Print Signature) _____ (Signature of affiant or military service voter) _____

State of New Jersey:
ss.
County of
The undersigned, being duly sworn on his oath according to law, says that contents of the foregoing application are true.
Sworn and subscribed to before me this _____ day of _____ A.D.
_____ (signature of affiant)
_____ (signature of officer authorized to administer oaths) _____ (title of officer taking oath))

Only relative or friend need complete above affidavit.

Board of Education
302 Elm Street, Westfield, N.J. 07090

Residents of Westfield:

NOTICE TO PERSONS DESIRING CIVILIAN ABSENTEE BALLOTS

If you are a qualified and registered voter of the State who expects to be absent outside the State on April 19, 1994, or a qualified and registered voter who will be within the State on April 19, 1994 but because of permanent and total disability, or because of illness or temporary physical disability, or because of the observance of a religious holiday pursuant to the tenents of your religion, or because of resident attendance at a school, college or university, or because of the nature and hours of employment, will be unable to cast your ballot at the polling place in your district on said date and you desire to vote in the ANNUAL SCHOOL Election to be held on April 19, 1994 kindly complete the application form below and send to the County Clerk at once requesting that a civilian absentee ballot be forwarded to you. Such request must state your home address, and the address to which said ballot should be sent, and must be signed with your signature, and state the reason you will not be able to vote at your usual polling place. No civilian absentee ballot will be furnished or forwarded to any applicant unless request therefor is received not less than seven (7) days prior to the election, and contain the foregoing information.
Voters may also apply in person to the County Clerk for an absentee ballot on any day up to 3:00 P.M. of the day before the election.

Voters who are permanently and totally disabled shall, after their initial request and without further action on their part, be forwarded an absentee ballot application by the County Clerk for all future elections in which they are eligible to vote. Application forms may be obtained by applying to the County Clerk either in writing or by telephone, or the application form provided below may be completed and forwarded to the undersigned.

WALTER G. HALPIN
Union County Court House
Elizabeth, New Jersey 07207
Telephone: (908) 527-4966

Dated: February 24, 1994

CIVILIAN ABSENTEE BALLOT APPLICATION

You must apply for an Absentee Ballot for each Election. I hereby apply for an absentee ballot for the. (Circle one)
Primary General Municipal School Special

To be held on (DATE OF ELECTION) _____

My legal Voting residence is: _____
PRINT STREET ADDRESS
_____
MUNICIPALITY ZIP CODE PHONE

Mail my ballot to the following address: _____
PRINT STREET ADDRESS
_____
MUNICIPALITY STATE PHONE

IF AVAILABLE FROM YOUR VOTER CARD PLEASE WRITE IN YOUR PERMANENT VOTER REGISTRATION No. _____

CHECK REASON FOR BALLOT

I am unable to vote at my regular polling place on election day because

☐ I expect to be absent from the State of New Jersey on election day
(DATE OF DEPARTURE) _____
☐ Of illness or physical disability including blindness or pregnancy I will be unable to vote at my polling place on election day.
☐ I am permanently and totally disabled _____ State reason
☐ Observance of a religious holiday on election day.
☐ Resident attendance at a school, college or University on election day.
☐ Of nature and hours of my employment on election day.

Under penalty of law, I certify that the foregoing statements made by me are true and correct.

_____ SIGN YOUR NAME AS IT APPEARS IN REGISTRY BOOK
_____ PRINT OR TYPE YOUR NAME

After the seven day cutoff to receive a ballot by mail and if sick or confined a voter may apply for an absentee ballot by authorized messenger.

I designate (Print) _____ to be my authorized messenger.
_____ (SIGNATURE OF VOTER)

Authorized messenger must sign application only in presence of county clerk or county clerk designee.

_____ SIGNATURE OF MESSENGER
_____ STREET ADDRESS
_____ MUNICIPALITY ZIP CODE

Revised 7/92

SPACE BELOW FOR OFFICE USE ONLY

_____ D/B/M

A-D

Council hears budget pleas from police, library, health

By NICOLE A. GAVINO
THE RECORD

Town council members began reviewing the operating budget for 1994 as they heard proposals from the police and health departments and municipal library Monday night. Although the needs of the health department remain much the same as last year, both the police department and library asked the town for increases in their departments' budgets.

During these budget meetings, the entire council meets as whole to review the proposed budget. Present at Monday's meeting were Mayor Garland 'Bud' Boothe, Councilwoman Margaret Sur, Councilman and Finance Committee Chair James Gruba, Town Administrator Edward Gottko and Councilmen Norman Greco, Kenneth MacRitchie, Gary Jenkins and Anthony LaPorta. Councilmen James Hely and Michael Panagos were absent.

Police Chief Anthony J. Scutti began the meeting by proposing $25,500 for police vehicle maintenance, the same amount they have received in past years. Every year the town sells five old police cars and the police department buys five new vehicles. This year, Chief Scutti said he would like to buy four patrol cars and one jeep instead of five patrol cars.

"I would keep that jeep as my own car," he said. "I don't want it used, only for the safety and administrative people."

Chief Scutti explained that the jeep would probably last 5 or 6 years, compared to the average patrol car, which only lasts about 3 years.

Several increases in the police department's proposed budget are due to the cost of operating the new 911 emergency system. Chief Scutti proposed $19,400 for telephone expenses, an increase of $1,600 from last year attributed to the addition of 911 lines. He proposed an increase of $2,800 for service contracts for the AT&T modem for 911 and the new dictaphone logger which tapes all the calls.

Another new service contract prompting an increase in the police budget is for new radio systems. The warranty has run out, so Chief Scutti asked for $2,700 for a one-year service contract for both the car radios and the base at the station.

Other areas in the proposed police budget saw increases of about $500, such as equipment in the detective department, office supplies and computer supplies. The only item that was actually decreased was the proposal for prisoner's food, down by $100.

Within the police department budget is listed the cost of maintaining traffic lights in town. Proposed for 1994 is $13,100 for electricity for the lights and $7,000 for a service contract for regular inspections and maintenance. Chief Scutti said the cost equals about $1,000 per light per year.

Council members discussed the $20,000 cost in view of the possibility of adding another traffic light on the corner of Crossway Place and North Avenue. Mayor Garland 'Bud' Boothe pointed out that all but one of the traffic lights in town are on county roads.

"If we could make the county responsible, we could see our traffic light expense drop significantly," the mayor said. Chief Scutti suggested the county could have their own maintenance crew as some large cities have, which would make any cost much cheaper. But, the mayor also said, the cost would probably come back to Westfield in increased county taxes.

Health Official Robert M. Sherr reported to the council on the health department's proposed budget for 1994. He said most of the expenses are the same as last year with the exception of the expense for newly mandated Hepatitis B vaccinations, which actually decreased because the bulk of them were already done. The cost for that mandate was absorbed in last year's budget.

Councilman Gary Jenkins suggested, however, that upcoming vaccinations for Hepatitis A and AIDS will also be mandated by the state in the next few years and the town should start thinking about them now.

Westfield Memorial Library representatives proposed a budget increase of 3.5% for salaries and wages. Director Barbara J. Thiele said it is difficult to get top quality help when they do not offer competitive wages, noting both Summit and Millburn pay more than $15/hour to their part-time help and Westfield is only suggesting a raise to $12.

The library proposes a 4.5% increase in salary for full-time help and a 2.4% increase in wages for part-time help. Salaries and wages now make up two-thirds of the library's total budget.

Additionally, increases in the library's budget are also reflect the library's goal of "being plugged into the information highway." They are currently updating the computer system, adding CD-ROMs and increasing the CD data base.

Youth to meet

All 6th-12th graders may join the Westfield Youth Bicentennial Committee that is planning a Youth Bicentennial Square. An organizational meeting is set for 3:15 p.m. March 3 at Westfield High School. Inspecting plans for the square with Mayor Garland "Bud"Boothe are (seated) Jennifer Ryan, landscape architect, and Brooke Wiley. Standing are Courtney Bender, Jeanette Yudes and Meghan Bender.

Kids, staff describe snow day scene

By NICOLE A. GAVINO
THE RECORD

Students and staff at Westfield schools canceled plans and trudged back into the classroom Monday and Tuesday — unhappy but content. A peek into Wilson Elementary school revealed that Mother Nature may not have been kind, but those who gave up their vacation understand what's fair.

"We've had a vacation, we've had time off and no one really needs it," said second grade teacher Coral Rusnak, pointing out that now is the time to make the most of the school days.

Despite the need to make up snow days by the entire district, Principal Andrew Perry said nearly one-fifth of his students plus several teachers were absent Monday. He added the absentee rate was much lower Tuesday. The majority who did attend, did so because it was "the right thing to do."

Third grade teacher Janice Bopp had to cancel a long-planned trip to Florida — a loss of both a getaway and money. Although unhappy to be in cold, rainy Westfield instead, she is sure the change is better for her students.

"It's better to do it now rather than when it's 100 degrees in June," she said, "then they're distracted and they're not able to learn."

Veteran teachers pointed out this has been the worst year they can remember, but they believe both students and staff are handling it quite well.

"It's been a real inconvenience," Ms. Bopp said, "but we've been able to catch up pretty well."

Mr. Perry agreed that snow days broke up the past two months. "It has been quite choppy, but I don't think it will effect the children in the long run."

Classes may be a little behind schedule now, and teachers said they have had to reteach materials, but all have confidence the children will not suffer.

"A teacher will make the work up any way she has to," said first grade teacher Jo Kmak. "These children really missed quite a bit but I'm glad we had the snow days off. Making them up this week is really no problem. This is appropriate."

Indeed, most students thought the make up days were only fair. "It is fair because then you get to learn," said 8-year-old Adam Wendel. "You want to stay home, but it's better to come now than later," added his friend Ryan Cahill, 8.

Students knew as well as teachers that a rainy Monday in February is a much better day to be in school than a warm June day. "Some of your friends will be in school when we're out in the summer. I'd rather be in now," said 8-year-old Katie Zambolla, adding they still have their spring vacation.

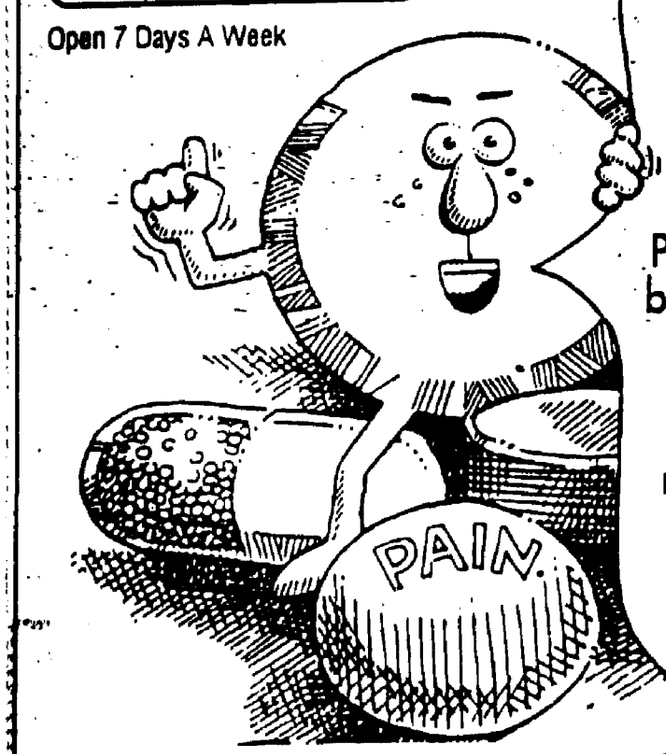
Most children agreed snow days, filled with sleigh riding and snowball fights, were worth it. "It's fair to come to school now because we had a vacation before with the snow," said 8-year-old Julie Tamboli.

Coast Guard choir

Cadets from the U.S. Coast Guard Chapel Choir gather around the piano in the sanctuary of Redeemer Lutheran Church in Westfield to rehearse for their March 6 concert. The choir will sing during 8:30 and 11 a.m. services; the community is invited to attend.

SUPERX WITH PHARMACY DEPARTMENT

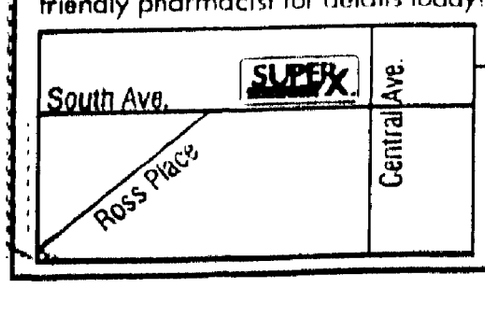
Open 7 Days A Week



FREE
Prescription Delivery
7 Days A Week
Phone by 11am for Delivery by 2pm. Later afternoon and evening deliveries also available Mon.-Sat. Delivered within a 5 mile radius of store. Other drug store items can also be delivered with your prescriptions. Please no alcohol or tobacco.

10% Senior Citizen Discount
Age 62 or better? Enjoy extra savings at SupeRx with your FREE Senior Citizens membership card. Receive 10% (Off Reg. Price) savings on all your prescriptions (excluding third party co-payments) and all SupeRx Brand health & beauty items. Ask our friendly pharmacist for details today!

RxWatch.
PREVENT DRUG INTERACTIONS... SIGN UP FOR RxWATCH TODAY!
If you are a member of RxWatch, every prescription you have filled will be checked with your known prescription history to help prevent possible adverse drug interactions. Sign your whole family up today! Ask our pharmacist for details.



210 South Ave.
Westfield
Ph: 654-8338

Store Hours:
Mon.-Fri: 8am-10pm
Sat: 8am-9pm & Sun: 9am-7pm
Pharmacy Hours:
Mon.-Fri: 9am-10pm
Sat: 9am-9pm & Sun: 11am-6pm

Nursing care at the Princetonian: for those accustomed to the finer things in life.

IF SOMEONE YOU LOVE HAS LONG enjoyed the finer things life has to offer, why compromise their lifestyle when the need arises for skilled nursing care? At the Princetonian, housed within the Meridian Nursing Center–Westfield, the personal needs of each guest are met in a setting of comfort and elegance. Whether selecting from a choice of individually prepared meals served on fine china, or enjoying a sociable afternoon tea on our garden terrace, The Princetonian affords its guests a distinctive combination of quality healthcare and gracious hospitality. We invite your inquiry or visit.

The Princetonian
at Meridian Nursing Center–Westfield
1818 LAMBERTS MILL ROAD WESTFIELD NEW JERSEY
908-233-9700

Commentary

Nonpoint is the point

How an innocent dusting of fertilizer can harm a water system struggling to survive

Can a winter-weary homeowner in Cranford, Scotch Plains or Westfield fertilizing a snow-flattened lawn in March or April wind up reviving the grass while harming the Arthur Kill at the same time?

"Who cares?" most would say, "There's enough to think about with crime, taxes, the economy, health care and the usual array of domestic stresses at hand."

Right. But there is at least one organization that does care, and its message is worth heeding, despite the crush of everyday personal and political concerns.

The New Jersey Conservation Foundation has just published a 108-page book *Greenways to the Arthur Kill*, which should be read by every citizen in the towns reached by this newspaper (only two towns in Union are not in the watershed that feeds into Arthur Kill.)

The Rahway River, which flows through Cranford enroute to the Arthur Kill, is in turn fed by smaller streams that run through Scotch Plains, Westfield and Garwood. Nonpoint pollutants, such as spilled motor oil, lawn fertilizers and assorted mixes of road salt and substances washing off paved parking lots and streets enter the smaller streams through storm drains, combine in the Rahway River and ultimately contribute to the considerable problems of Arthur Kill.

"According to the N.J. Department of Environmental Protection and Energy, nonpoint pollution is the Rahway and Elizabeth rivers' largest problem," *Greenways to the Arthur Kill* reports.

Suburban nonpoint pollution complicates the river's ecology by adding nutrients, specifically phosphorous and nitrogen. Fertilizers and other lawn care chemicals wash from lawns into the waterways, fertilizing streams with excess nutrients. Household detergents also contain phosphorus which enters waterways when storm water causes sewers to overflow. Other household substances that impair streams include pesticides, paint thinners, drain and oven cleaners, pet waste and automotive motor oil and gasoline.

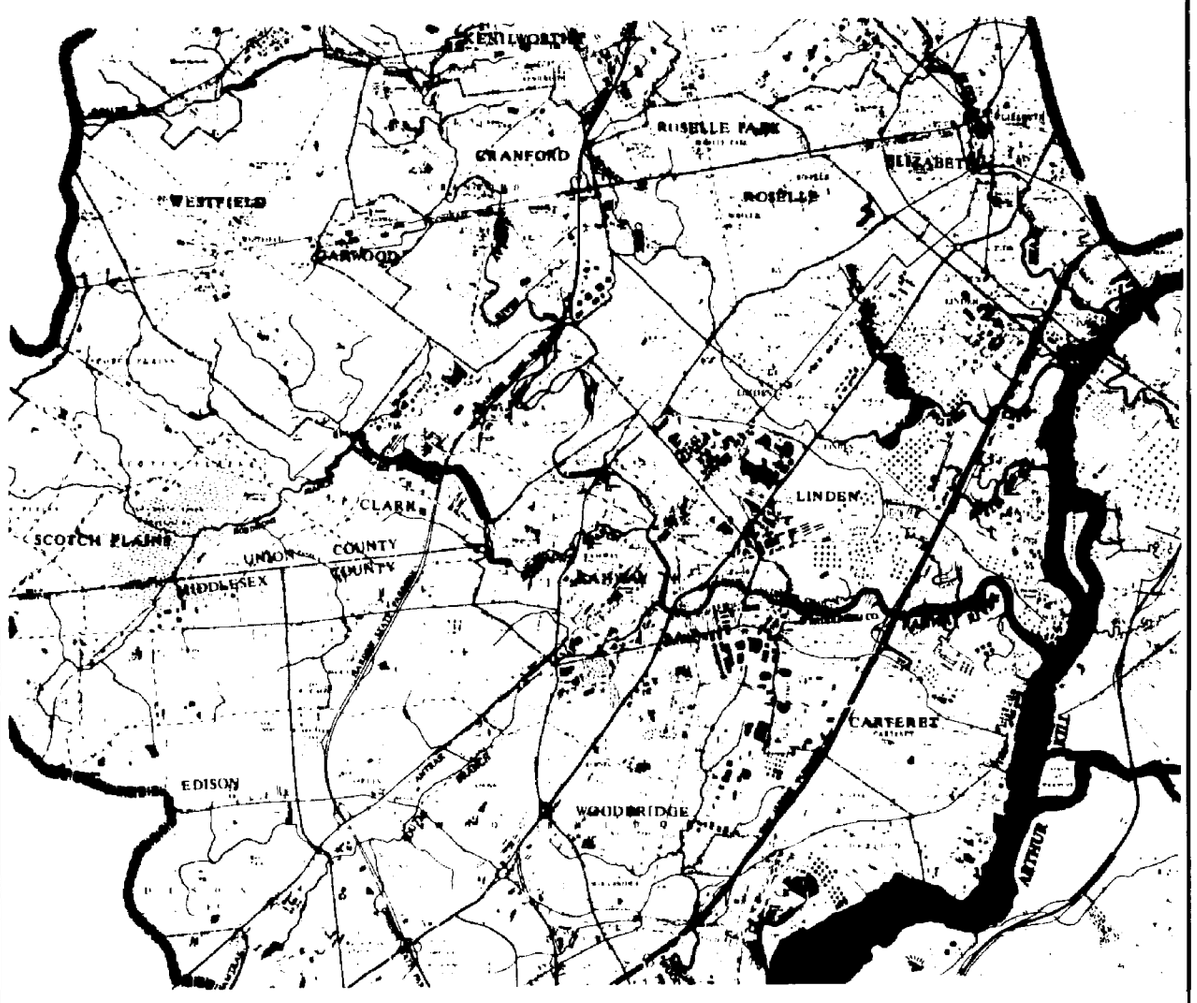
It's not that suburban runoff is having a lethal impact in sum when it reaches the Arthur Kill. That salt water channel between the Garden State and Staten Island holds water rated so low in quality by the state that its only equal is the Delaware River around Camden and Philadelphia.

Heavy point and nonpoint pollution drives the dissolved oxygen content in Arthur Kill near zero due to excess nutrients. Point pollution sources clearly need to be cleaned up if Arthur Kill is to ever outlive the regrettable pun its name now creates.

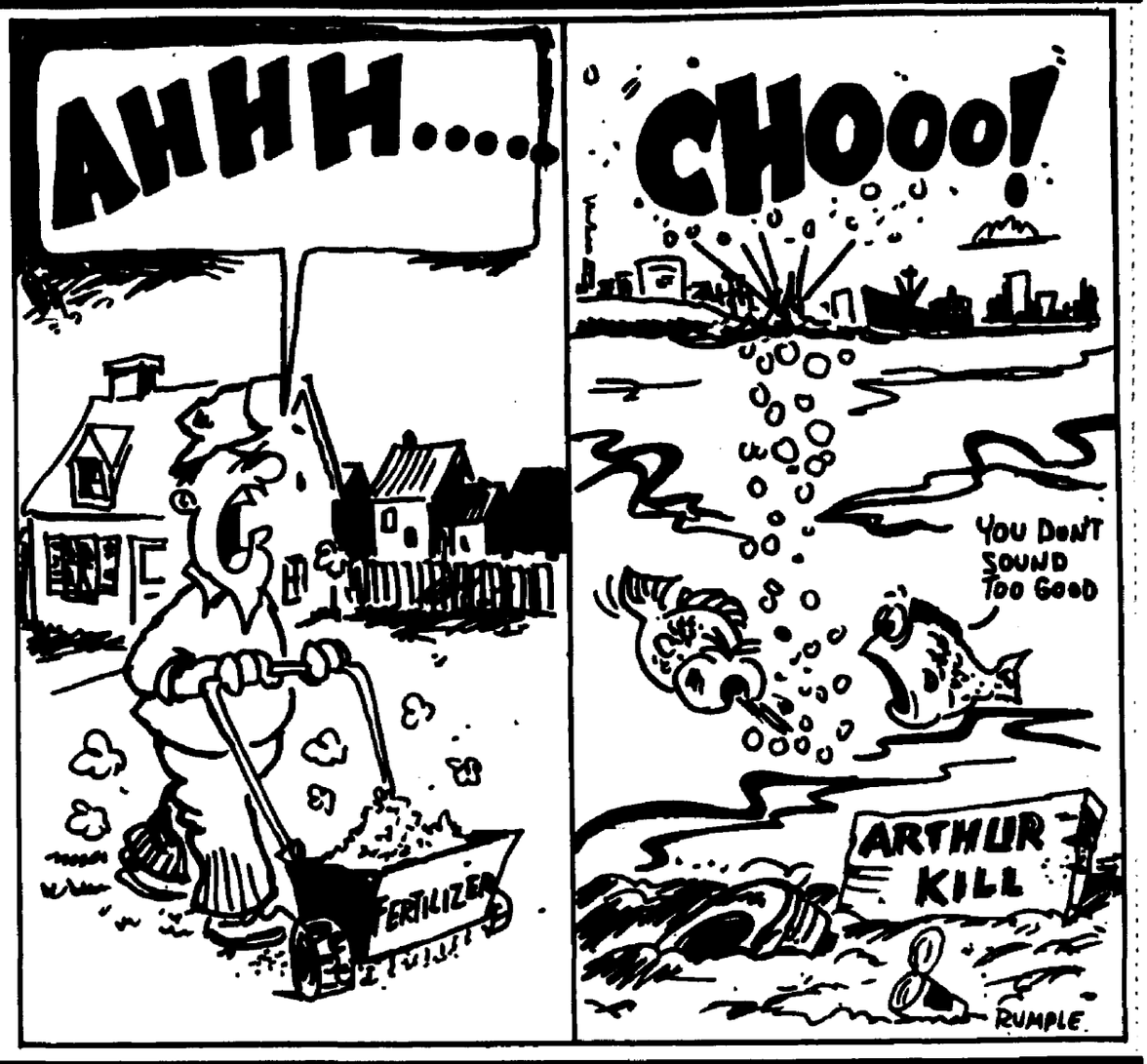
Meanwhile, those upstream suburbanites with the strength and faith to recognize that some of their more innocent activities might be contributing to the pollution problem can do something to correct their ways and begin contributing to a momentum to clean up the waterways. If the will to clean up and preserve the Arthur Kill and its watershed can take root in the majority of suburban families, then the battle is won and the war will follow in due time.

The New Jersey Conservation Foundation has offered an attractive plan for creating greenways along steams in the Arthur Kill watershed in its engaging *Greenways* book. Its maps and vision are more than adequate to inspire the 690,000 residents of the Arthur Kill drainage region who are huddled in at 5,300 per square mile (double the overall density of New Jersey as a whole, the most densely populated state in the nation.) That number of people with even an occasional interest in helping to clean up streams can create the political climate to steer federal and state resources in the same direction.

If nonpoint pollution can be fixed family by family by caring suburbanites, so can uncaring political apathy that allows a threatened natural and recreational resource to limp along poisoned nearly to death.



Section of one of five maps included in N.J. Conservation Foundation's "Greenways to the Arthur Kill" showing the general area drained by the Rahway River on its way to Arthur Kill.



Letters to the editor

Can terminology hurt us?

To The Record:

I moved to Westfield in 1985 based on the excellent reputation of the school system and the progressive nature of the community at large. I still believe we have a fine community, but I often wonder if we are truly progressive and inclusive in our thoughts, actions and deeds.

Twenty-six years after the assassination of Dr. King, thirty-six years since Little Rock, and forty years since the landmark Brown decision, Westfield put forth a proclamation declaring February "NEGRO" History Month.

How ironic that each of the thirteen candidates interviewed by the Board of Education pointed out the need for improved awareness, understanding and appreciation for diversity within our school system. I believe we can not define quality education or quality of life in our community without diversity. Our community and our children have to be able to work with all kinds of people. And it is important for our children to start realizing that when they are young. Westfield belongs to each of us and its success depends our collective efforts. Let's become and maintain a community that appreciates, celebrates, understands and promotes the diversity that makes us unique. Let's also move our terminology into the 90's.

GREGORY POQUE
Westfield

Eligible families, unempolyed earn tax benefit

To The Record:

It has come to my attention that there are thousands of people in New Jersey who don't claim their Earned Income Credit (EIC), a federal tax benefit for low-income families.

If you worked during part or all of 1992, earned less than $22,370, and had a child living with you for more than half the year, you could be eligible for EIC. Both married and single parents, as well as working families with foster children, can be eligible.

To receive this credit, parents must file a federal income tax form — 1040A or 1040 — and a Schedule EIC form. Both forms must be filed in order to receive the credit and families can receive as much as $2,211.

Beginning January 7 and continuing through April 30, New Jersey families can call this toll-free number, 1-800-288-4EIC, for help. Callers will receive a packet containing a Schedule EIC, a list of volunteer tax assistance centers in their area and a checklist of information to bring with them.

If your family is eligible, you'll either owe less taxes or the government will mail you a check. You can get this EIC even if you don't owe income tax, and many unemployed people may also be eligible. Working parents who lost their jobs or had their hours cut in 1992 should apply if their income for last year was less than $22,370.

In this time of economic belt-tightening this information can help working families get the most out of their paychecks.

CHRISTOPHER "KIP" BATEMAN
Assemblyman, 16th District
Somerville

Samaritan worried about John

To The Record:

While skiing at Killington Mountain in Vermont on January 27, 1994, I was instrumental in finding a young man who had skied off the slope into the woods and who had sustained a serious head injury. I summoned the First Aid rescue people and the young man was taken down from the slope to a hospital in the area.

My subsequent attempts to find the young man's identity other than his first name, which was John (he had told me) was unsuccessful, the authorities at the slope refused to divulge that information. But I did learn that he was a resident of Westfield and was evidently travelling with a group called the Princeton Marching Band.

My interest is in finding out how well John has recovered from his accident. I will appreciate any information that your readers can provide me about John.

MARVIN GERSHENFELD
14 South Wickom Dr.
Westfield

Women veterans invited to lunch

The Penn-Jersey Chapter 74 of the Women's Army Corps will hold its All Women Veterans Luncheon Saturday, May 14 at the Holiday Inn, Somerville. Membership is open to women who served or who are on active duty since 1942. For more information, call Cleo Efthimiou of Lebanon, 236-7120.

The Westfield Record
Forbes Newspapers, A Division of Forbes Inc.

Malcolm S. Forbes Jr.
Editor-in-Chief

Lou Barsony
Publisher

Edward F. Carroll Executive Editor
Nicole Gavino Reporter
Cheryl Fenske Chief Copy Editor-Special Sections Editor
Kip Kuduk Sports Editor
William Westhoven WeekendPlus Editor
Richard McComb Advertising Manager
Alan M. Churchill General Manager
Doug Baum Classified Advertising Manager
Micki Pulsinelli Major Accounts
Heather Wyman Advertising Representative
Kelly Zullo Classified Telephone Sales Manager
George Gannon Circulation Director
Jean Casey Promotion Director
Billie M. Davis Controller

The Westfield Record (USPS 005-045) is published on Thursdays by Forbes Newspapers, a division of Forbes Inc., 102 Walnut Ave., Cranford, NJ 07016 (908) 276-6000. Second class postage paid at Cranford, NJ 07016 POSTMASTER please send changes to Forbes Newspapers, Fulfillment Office, PO Box 699, Somerville, NJ 08876. Subscription rates by mail, one year within Union County $17, out of county $20, out of state $24. To subscribe call 1-800-300-9321

Write Us:
102 Walnut Avenue
Cranford, NJ 07016

Phone (908) 276-6000
FAX: (908) 276-6220

Bagger bullish on GOP's reign in State House

By ASSEMBLYMAN RICHARD BAGGER
22d Legislative District

How will Governor Christine Todd Whitman wield her considerable power? From the outset, Governor Whitman has made it plain that she will cut taxes. She campaigned on the explicit promise of cutting income tax rates and other anti-business taxes, such as the corporate surtax and the telecommunications tax. In her inauguration speech, Governor Whitman reasoned that if President Clinton could make a federal tax hike retroactive to Jan. 1, 1993, the State of New Jersey could make a tax cut retroactive to Jan. 1, 1994. As I proudly applauded, Governor Whitman promised to cut the state income tax by 5 percent retroactively this year, and cut further as the years go on.

These tax cuts, up to 30 percent in the income tax over three years, can be accomplished without a significant reduction in services by cutting a nickel out of every dollar the state spends. Governor Whitman and I agree that lower taxes will spur business growth.

Governor Whitman has the benefit of a Republican-controlled legislature, the first time in a generation the GOP has controlled the governor's office and both houses of the legislature. I am proud to support Governor Whitman's tax cut plan, and as the Assembly Majority Conference Leader, I look forward to voting for it. The Senate and Assembly, which have already lowered the sales tax $600 million and cut state spending by $1.3 billion, are ready to do so again.

Two other issues will dominate the terrain during the first year of the Whitman administration. During the campaign, Governor Whitman linked tax cuts with regulatory reform. During the last decade, New Jersey developed a reputation for a regulatory climate hostile to business.

New Jersey's Department of Environmental Protection and Energy (DEPE) has been the lightning rod for many of the complaints about New Jersey's regulatory climate.

DEPE has the power to set, collect and spend, without legislative oversight, the fees and penalties it imposes. As a result, DEPE appears unaccountable to anyone. Horror stories abound of businesses facing sharp, unfathomable increase in fees. One major New Jersey employer saw the cost of an air permit soar from $10,000 in 1992 to $300,000 in 1993.

Businesses have been promised relief in the coming year. The Republican legislative majorities are committed to placing the money DEPE now raises and spends outside of the budget back into the state's general fund. Now DEPE spending will require a legislative appropriation, just like any other state agency.

Education reform is the third major issue faced by Governor Whitman. Our new governor inherits a system that costs more, yet produces less than ever before. Notwithstanding $6 billion in state education aid, SAT scores and pass rates on the state high school graduation examinations are falling. State colleges complain that increased numbers of their students need remedial help because they are unprepared to function on a college level.

Moreover, the New Jersey Supreme Court has ruled the state must somehow equalize spending between the poorest and most affluent school districts, and spend more money while doing so. Taxpayers are already spending $11 billion on their schools to educate 300,000 fewer students than in 1970. In real dollars, with inflation factored out, spending per pupil has tripled in the past 23 years. Curing the structural problem of education funding will be difficult. I have sponsored legislation which creates incentives to eliminate redundancy in administration and saves taxpayers money.

I am encouraged by Governor Whitman's plan to require teachers to be recertified as time goes on. By helping teachers keep on top of their profession, we'll ensure that our students reach the top of their potential.

As with any administration starting out, there may be some bumps in the road this year. Yet, in the end, Governor Whitman and the Republican Legislature will win victories for lower taxes, regulatory reform and better schools.

Can we buy quality education? — A Forbes Newspapers special report

Surprise: NJ's SAT rank high — considering number tested

This is the second in Forbes Newspapers' series of articles exploring public education issues in New Jersey. Focus this week is on measuring the efficacy of classroom learning by standardized testing.

Reporter Joshua Balling interviewed state and national sources to bring readers a perspective on SATs and more recent national standardized testing instruments. Letters from readers on education testing and any other school topic are welcome and will appear in all Forbes Newspapers as this series of articles has.

— Ed Carroll, Executive Editor

By JOSHUA BALLING
FORBES NEWSPAPERS

Numbers don't lie. Or do they?

The Garden State ranked 38th in the country on the Scholastic Aptitude Test (SAT) last year, according to statistics released by the Educational Testing Service.

New Jersey students scored an average 892 on the exam in 1993, compared to the 1,093 scored by students in Iowa, which is at the top of the list. Scores on the SAT range from a minimum 200 to a maximum 1,600.

Based on that data alone, can New Jerseyans assume their education system is failing its students as they head into the 21st century?

Absolutely not, said experts from both the state and the halls of academia.

They unanimously agreed that the number of students in each state who take the standardized college entrance exam varies so greatly that no comparison can be drawn between SAT scores and the quality of any one state's education system.

In Iowa, 5 percent of students took the college entrance test last year. In New Jersey, 76 percent of high school students sat for the exam.

'When (N.J.'s) 1993 test scores were compared to the other 18 states where more than half the students took the SAT, N.J. ranked 6th, just behind Oregon, New Hampshire, Connecticut, Massachusetts-Delaware (tied) and Virginia.'

"Comparing states based solely on SAT scores is totally meaningless," said Richard M. Wolf, a professor in the Department of Measurement and Evaluation at Columbia University Teachers College in New York City.

Overview

"The SAT is an individually elected examination. Different proportions of students elect to take the test in different states. No weight at all should be given to those types of rankings," he said.

States that traditionally scored the highest and boasted the lowest per-pupil spending rates also had the fewest number of students taking the exam, said Karen Joseph of the New Jersey Education Association.

"A tremendous myth has been exploited for really the last 12 years claiming public education isn't working because SAT scores have remained the same or decreased," Mrs. Joseph said.

"More than 70 percent of New Jersey's students take the SAT. You can't compare apples and oranges," she said

Jerry DeMauro, director of the Department of Statewide Assessment at the New Jersey Department of Education, agreed.

"Traditionally, in the vast majority of the high-ranking states only the cream of the academic crop took the SAT. As the participation rate increases, the overall scores will naturally go down," he said.

"New Jersey has one of the highest participation rates of any state in the country. Our schools should be commended for encouraging such a large number of students to take the test and continue their education," Mr. DeMauro said.

'You really can't draw correlations between the quality of education and SAT scores. Much of the score is ultimately determined by how smart the test taker was when they were born.'

After the raw scores are adjusted to take into account the number of students testing each year, New Jersey does not rank 38th, said John W. Young, assistant professor in the Graduate School of Education at Rutgers University in New Brunswick.

In fact, when the state's 1993 test scores were compared to the other 18 states where more than half the students took the SAT, New Jersey ranked 6th, just behind Oregon, New Hampshire, Connecticut, Massachusetts, Delaware and Virginia.

Standardized test scores also are a poor gauge of educational quality and value. The SATs are more a measure of innate intelligence than education, Mr. Young said.

"You really can't draw correlations between the quality of education and SAT scores. Much of the score is ultimately determined by how smart the test taker was when they were born," he said.

"The naturally gifted will do well irrespective of schooling. If you want to determine the effect of schooling, look at the achievement tests that deal more with facts, skills and knowledge," Mr. Young said.

Mr. Wolf agreed, arguing the SAT was never intended to measure the effectiveness of a public education.

"The SATs are simply an academic aptitude test. They were invented to measure general verbal and quantitative aptitude, not scholastic achievement," he said.

"The real proof of their worth is the extent to which they can forecast or predict a student's freshman year grades in college," Mr. Wolf said, "and they do that very well."

Mr. Wolf admits there may be a link between SAT scores and a student's education, but only when "you take into account all the other factors like socioeconomic background and home atmosphere."

"You cannot separate the individual factors when rating an education," he said. "Correlations can only be drawn when all the factors are taken into account."

Graduation by County

County	6-30-92 Seniors Enrolled	Graduates No.	Graduates %
Atlantic	1784	1754	98.3
Bergen	7388	7256	98.2
Burlington	3891	3816	98.0
Camden	4637	4551	98.1
Cape May	727	714	98.2
Cumerland	1329	1308	98.4
Essex	6310	5625	89.1
Gloucester	2299	2258	98.2
Hudson	3639	3456	95.0
Hunterdon	1025	1007	98.2
Mercer	2587	2463	95.2
Middlesex	**5885**	**5716**	**97.1**
Monmouth	5481	5356	97.7
Morris	4476	4396	98.2
Ocean	3965	3889	98.1
Passaic	3705	3476	93.8
Salem	615	591	96.1
Somerset	**2195**	**2136**	**97.3**
Sussex	1536	1499	97.6
Union	**4117**	**3986**	**96.8**
Warren	905	892	98.6

GRAPHIC BY BARRY RUMPLE

National SAT Averages by Sex-Ethnic Groups

	1976		1983		1993	
	Math	Verbal	Math	Verbal	Math	Verbal
All Men	497	433	493	430	502	426
All Women	445	430	445	420	457	420
Asian-American	518	414	514	395	535	416
Black	354	332	389	330	388	353
Purto Rican	401	384	403	368	409	387
Other Hispanic	N/A	N/A	N/A	N/A	433	384
White	483	451	484	443	494	444
All US Students	472	431	468	425	475	424
All NJ Students	-	-	455	418	419	418

GRAPHIC BY BARRY RUMPLE

How fair are SATs to the minorities?

A standardized test controversy erupted several years ago when some experts began claiming the SAT was inherently unfair to women and minorities.

Citing lower test scores and answering patterns unique to individual ethnic groups, critics began a push for newer, unbiased methods of testing.

In 1993 the average male scored 928 on the SAT compared to 877 scored by women.

White students scored an average 938 on the exam in 1993 and black students averaged 741, a significantly lower score.

Is the test culturally biased, or is society somehow failing its minority students? Are intelligent, well-prepared women and minority students being short-changed at the admissions office before getting a chance to display their abilities?

Richard M. Wolf, a professor at Columbia University Teachers College in New York City said that regardless of any perceived "cultural imbalance," the SAT has done a remarkable job in predicting both black and white student performance in college.

John W. Young, assistant professor in the Graduate School of Education of Rutgers University in New Brunswick, said Educational Testing Service (ETS) has done an excellent job in recent years removing cultural bias from the exam. He said the argument that the test is unfair to women is patently false.

"Every study has basically eliminated any argument that women are treated unfairly by the test," he said. "The fact that they tend to score lower on the math portion of the exam is in no way related to the type of questions used."

The SAT has begun using questions that lack any environmental bias, he said.

"The argument has always been the SAT favors upper middle class whites. ETS has gotten much better lately, and the test has basically become much fairer across the board," he said.

The reason black students' scores are lower and they perform on the average less well in college than white students is because of the cultural and educational environment they grow up in.

Essentially, they are less prepared than white students who generally come from more affluent school systems, for the new surroundings of academic life in college, experts said.

Beyond sex and ethnic categories, however, there really are good and bad test takers. Some students work themselves into such an emotional frenzy before an exam they actually perform less well than relaxed fellow test takers.

"There is actual data to back up the assertion that among equally prepared students some perform less well because they are too nervous," said Mr. Young.

NAEP test better gauge of student mastery of topics

How should our education system be judged, if not by the SAT, and how are we doing?

New Jersey students ranked near the top on the 1992 National Assessment of Educational Progress (NAEP) math and reading exams issued to fourth- and eighth-grade students in 42 states.

The NAEP is the only national measure of student achievement in math and reading, said Thomas Ewing of the Educational Testing Service. Educational assessments have been taken in math and reading since 1969. Recently, nationwide testing began in science and history.

The NAEP is a nationally mandated project of the U.S. Department of Education under supervision of the National Assessment Governing Board.

According to the results of the test issued to a "statistically representative sampling of students around the country," only students in North Dakota, Minnesota and Indiana scored higher than New Jersey students in math.

On the 1992 fourth grade NAEP Reading Average Proficiency exam, New Jersey ranked eighth behind New Hampshire, Maine, Massachusetts, North Dakota, Iowa, Wisconsin and Wyoming.

"New Jersey consistently ranks near the top on the NAEP tests," said Karen Joseph of the New Jersey Education Association. "Of course there is always room for improvement, but I think the NAEP is a better way to examine our students' performance than the SAT."

Jerry DeMauro, director of the Department of Statewide Assessment at the New Jersey Department of Education, agreed. "NAEP participation is a much better gauge," he said. "When you look at the whole range of skills like reading comprehension and specific mathematical processes, the results speak for themselves."

"In general, New Jersey ranks fairly well against the rest of the country," John W. Young of the Graduate School of Education at Rutgers University said. "I'd say its students and educational system rank in the top 10-15 in the country.

"Granted, it spends more, but you have to take into account cost of living adjustments before you start making judgments.

"New Jersey has historically been below the national average because of the percentage of students who take the SAT. Based on college acceptance, college performance, job performance and the NAEP over the last four years, New Jersey ranks very high."

PC SATs next

FORBES FILE PHOTO

At Stony Brook School in Branchburg students use computers to communicate with peers through a computer and AT&T system link. Testing experts say the SAT may soon be given on at-home personal computers linked to computers by phone lines.

Is 'adaptive' testing next?

New methods of testing are currently in the development stages or will be ready for implementation within the next few years. Adaptive testing, increased use of essay questions, and videotaped questionnaires already are in limited use around the country. In-home SAT testing via personal computer is also in the works.

Adaptive testing, in which students are asked a series of questions by computer, is a better gauge of aptitude, said John W. Young, an assistant professor in the Graduate School of Education at Rutgers University in New Brunswick. In this form, students are asked a series of questions of increasing difficulty on a single topic until they miss one.

Eva Miller, consultant with the New Jersey Department of Education, said, "We feel essays and written answers give a much better reading of a student's achievement. Granted, there could be a problem with grading, but it could be worked out."

Test coaches know how to add points

As legions of high school students agonize over how to prepare for the SAT each year, the debate over test coaching rages on.

Some experts argue coaching is a waste of time and money, a claim hotly disputed by the coaching organizations.

Large-scale coaching or "test preparation" firms like the Kaplan Educational Centers and The Princeton Review attract thousands of students every year to night and weekend classes designed to prepare them for standardized tests. Smaller firms started by young college graduates have sprung up on campuses around the country, lured by the lucrative market dominated by big coaching firms.

Geared toward improving the scores of below-average and average students, coaching programs run by Kaplan and the Princeton Review can cost $600 to $700.

Coattail preparation businesses have sprung up, too. Mail order videotapes and manuals are available at much cheaper prices, but are far less detailed.

The Princeton Review guarantees students will improve their SAT scores by 80 or more points after completing the program. First-time testers can retake the class at no charge if they're not satisfied with their scores.

"What the courses really do is teach you how to take a standardized test," said Alan Summer, co-founder of a graduate school exam preparation business and former Princeton Review teacher who said his business plans to branch out and start teaching SAT preparation classes in the near future.

"The classes show you what to look for. The standardized tests repeatedly ask the same type and style of questions, and the coaching businesses have developed techniques to beat the system," he said.

Robert Cohen, owner of the New Jersey Princeton Review franchise, agreed.

"Courses like ours are not unfairly inflating test scores through gimmicks or tricks. We're improving the test taker's basic skills. It's generally becoming more accepted that the better you prepare, the better you will do," he said. "The people who criticize our courses don't understand the purpose of the SAT. It's not a measure of a lifelong, unchanging skill — it's a test that measures problem solving ability," he said.

Mr. Cohen said there is no "fairness factor" to argue when talking about the test.

"If you say it isn't fair to give those who can pay the advantage of our coaching, you are also saying it's wrong to take 'driver's ed' before a driving test because they teach the same basic skills," he said.

What it basically boils down to is attitude. If a student feels more confident going into a test, chances are he or she will score better on the exam, said John W. Young, assistant professor at the Rutgers University Graduate School of Education in New Brunswick.

The main benefit of coaching is the feeling of comfort, relaxation and test-taking maturity coached students feel.

"Coaching does have some effect on SAT scores. There is no doubt about that," Mr. Young said. "But if you remove all the factors other than comfort, coaching turns out to be not that big."

Richard M. Wolf, professor at Columbia University Teachers College, isn't so sure coaching is the way to go.

"There have been a number of attempts to study coaching effects on standardized test takers," he said. "But it's very difficult to figure anything out because the studies are done on self-selecting groups. When looked at on an individual level, there have been claims of enormous gains, but because the samples are so small, it is almost impossible to draw large generalizations," he said.

"An improvement of only a few points doesn't necessarily justify the cost."

Community Life

'I remember you, you're that Dr. ...'

Twin, apppreciative of those who recalled his name in his youth, devises a memory plan for all to use every day

GEORGE PACCIELLO/FORBES NEWSPAPERS

Union County Professor, Dr. Wallace Smith, offers workshops in memory skill training.

Test your memory and the doctor's 'system'

Take three minutes and try to remember the list of names below. Then cover the list with a piece of paper and on a separate sheet list as many of the names as you can. Give yourself five points for each correct answer.

Adam
Gladys
Philip
Helen
Bernard
Betty
Wallace
Bernadette
Godfrey
Michael
Annette
Doris

Score.....

Second Time Around .....

One of the best ways to remember names is to make them meaningful. Utilize a standard substitute word for just about every given name, because most names are commonplace and you will hear them often. Let's review the list again:

Adam .....(add him)
Gladys .....(glad his)
Philip.....(fill up)
Helen.....(hell in)
Bernard .....(burned hard)
Betty.....(bet E)
Wallace .....(wallet, wall ace)
Bernadette ..... (burn a debt)
Godfrey ..... (God free)
Michael.....(my hill)
Annette ..... (a net)
Doris..... (door is)

These are only a few suggestions for substitute words for given names. Substitutes are easy to make up. Usually the first thing that comes to mind is the best, and will make it more meaningful.

Study the list for three minutes and retake the memory test utilizing the substitute words or use your own. Compare your results with the list and add up your point totals and place your score in the "second time around," space. Compare your original score and your new score. You should be pleasantly surprised.

By CHERYL HEHL
FORBES NEWSPAPERS

Have you ever wondered why you tied that string on your finger? Or why you can't remember the name of a person you just met?

Well, so has Dr. Wallace Smith, a professor at Union County College, who leads workshops to help people overpower forgetfulness.

March 8, he will again present a one-hour, early morning seminar titled "Memory Makes Money" especially for those whose careers demand a powerful memory.

Dr. Wallace developed his unique approach to improving his memory when he was growing up in the South Bronx.

He is an identical twin and he noticed that few people ever forgot "the twins," Willis and Wallace. However, Wallace felt he had to do something to remember the names of all the people who knew him by name.

"I always felt so good when people remembered my name," explained the professor, "so I said to myself, 'Other people must feel the same way I do.' "

It was, however, easier said than done. He eventually devised a system of associating a person's name with something familiar in his own life, which much later formed the basis for the theory he now uses in his memory workshops.

Understanding how memory retention works, said Dr. Smith, often helps this common problem. And after learning a few simple tips, most people can and do remember names and faces.

More often than not, said Dr. Smith, the reason a person forgets the name of someone they have just met is because there is interference. The simple act of reaching out to shake a person's hand after hearing their name triggers "interference" which then causes the person to forget what he learned only seconds before.

There is, however, a way to override interference and begin to retain names and faces. One of the methods Dr. Smith uses in his workshops is to teach people to "code" or associate new people with other people or things in their lives that are familiar.

For instance, when Dr. Smith first was introduced to his secretary, Jean, he immediately began to code her name.

"By coding Jean's name with my own middle name, which is Eugene, I knew that I would never forget my secretary's name," explains Dr. Smith. He also coded his secretary's birthday to his wedding day, since they are the same.

Most people connect absentmindedness with the elderly, but Dr. Smith tends to disagree.

"Everyone forgets, even children," he said with a laugh, "but because seniors are older it seems to be more noticeable."

The breakfast round table workshop in March will be sponsored by the Central Jersey Chamber of Commerce, at 8 a.m. at the Mansion Hotel, 295 South Ave., Fanwood. Tickets are $15 for members, $18 for nonmembers and include a full breakfast. Reservations are required. For information call 754-7250.

When it rains, it pours — and, in my case, itches a lot, too

Shenanigans

By Cheryl Hehl

This column is for all the folks who think their lives are hell. Trust me, until you have walked in my shoes, you don't know the meaning of the word.

I'm just sitting here under my black cloud, clutching a rabbit's foot in one hand and scratching with the other. That's right. Scratching. That's what you do when you have the chicken pox.

But I don't mind, the worst may be over. The way I see it, the only thing left is locusts.

Surprisingly I'm not depressed. After living through fractures of the toe, both wrists and my leg, a nasty back injury that makes a cripple out of me each and every day, my folks' car accident July 4 and subsequent stay in intensive care, the selling of their house and approaching move to senior housing, my bohemian daughter returning to the nest — and the chicken pox, I think I'm holding up pretty well.

Except for that twitching thing my eye does, listing to one side because of my bad back, throbbing leg when I do too much and unrelenting itching, I believe that I have more than proven that I'm tough.

I remember when the only thing I had to do was report the reporting and make sure I didn't get run over on South Avenue. Those were the days. Now I'd welcome getting hit. Think of the rest I'd get in the hospital. No phone calls from Mom and Dad who think I'm now in charge of everything, no more wondering if my daughter will be living with us until hell freezes over, no more asking her if I can use my car and feeling guilty because I do, no more wondering what tofu is and wishing it wasn't on a shelf in my refrigerator, and no more wondering if that mirror I broke last year is responsible for all the bad luck that's going on.

But, considering my track record, there is little chance I will get hit by a car, truck or wayward bus. In fact, with my luck, if I stood out in the middle of South Avenue, someone would probably rescue me and then sue me for putting their life in danger.

However, I think I'm starting to develop more patience. They say God never gives you more than you can handle, and I'm the first one to agree. After all, that's what I have told other people besieged by crisis after crisis. What a compassionate person I used to be. Now I'm lucky if I can get through a phone call with Mom without having a stroke.

"Do you have a minute," asks Mom in a phone call to the office on deadline day.

"No, Mom ... ," I start to say, but it's too late. Mom is telling me the latest disastrous installment of the moving saga. And I know what is coming but I'm never prepared ahead of time.

"Your father and I went to get boxes this morning around 10 o'clock," she says quite innocently, "but wait a minute I'll go ask him if that's what time we left." Clunk. And she is off to find Dad in never-never land on deadline day.

"Mom, Mom, MOMMMMMMM," I yell into the phone to no avail. She is gone and I have to wait until she comes back.

Later at home I gather enough courage to ask my daughter if I can borrow my car to go to the store.

"Sorry, Mom, I have to go to work, you know I work tonight," she says somewhat irritated. "But if you promise to have it back by 6:30 you can go." I seize the moment, grateful for a chance to drive my own car which everyone refers to as "Kerry's car."

But that's okay, I don't mind.

Maybe there is a saving grace to all of this. Perhaps someday, someone will nominate me for saintHood and all the good Sisters of Charity who endured me in elementary school will gaze upward in wonderment saying, "I knew her when."

As it should be.

Obituaries

Nancy Reynolds, realty broker and civic leader; 91

Nancy F. Reynolds, 91, a real estate broker and civic leader in Westfield, died Feb. 13, 1994 at the Inglemoor Care Center of Livingston.

Miss Reynolds, who was born in New York City, lived in Cranford from 1904-10 and in Westfield from 1910 until she moved to Lakewood in 1976. She had been a resident of the nursing home since 1987.

She entered the real estate business in 1921 with her father, Theodore Belmont Reynolds, who himself was named for a family friend who built the Belmont Hotel in New York City. Miss Reynolds was an only child and had no relatives.

"My whole life has been built around business and all kinds of activities in Westfield," she once said.

She operated Nancy Reynolds Associates Inc. on East Broad Street until her retirement in 1976. Miss Reynolds served as president of the Westfield Board of Realtors, the New Jersey Association of Realtors Education Foundation, the board of trustees of the Westfield YWCA, and the Leisure Village Foundation.

She was honored as the Golden Man of the Year by the YWCA in 1975 and as the Humanitarian of the Year by the Westfield Rotary Club in 1992. In 1987 the foundation's trustees established a $2,000 scholarship in honor of Miss Reynolds for a New Jersey resident who plans to study college courses in a field related to real estate.

A former chairwoman of the Westfield Planning Board, Miss Reynolds helped incorporate the United Fund of Westfield and at one time was the president of the fund's board of trustees. She also was named to the board of trustees of the Westfield Business and Professional Council and of the Westfield Hospital Association.

She served on the Mayor's Cultural and Beautification Committee in Westfield and the board of governors of the Miller-Cory House, an historic site and museum. She was a parishioner of St. Paul's Episcopal Church.

A private cremation was held under the direction of the Gray Funeral Home.

Adele Klempan Olbeter, 91

Adele M. Klempan Olbeter, 91, a native of Germany who had lived in Westfield for the past 40 years, died Feb. 18, 1994 at her home.

Mrs. Olbeter is survived by a daughter, Gertrude Schliesske of Westfield; a son, Erhard Olbeter of St. Catharines, Ontario, Canada; five grandchildren and twin great-grandchildren.

Her husband, Henry A. Olbeter, died in 1991. Another son, Erich Olbeter, and another grandson also are deceased.

Funeral services were Tuesday at Redeemer Lutheran Church. Burial was in Fairview Cemetery. Arrangements were by the Dooley Colonial Home.

Isabelle Nulton Mitchell, 92

Widow of a former Cabinet officer

Isabelle Nulton Mitchell, 92, whose late husband was a Cabinet officer in the governments of President Dwight Eisenhower, died Feb. 17, 1994 at her home.

She was born in Elizabeth and lived in Washington, D.C., before moving to Westfield.

Mrs. Mitchell was a member of the Westfield Women's Club and during World War II was active in the American Red Cross. Her husband, James P. Mitchell, was Secretary of Labor from 1953-61.

Surviving are a daughter, Elizabeth Natchez; five grandchildren; three great-grandchildren; and a brother, Gerald Nulton.

Funeral services were held Saturday at All Saints Episcopal Church, Scotch Plains. Burial was in St. Gertrude Cemetery, Colonia.

Arrangements were by the Gray Funeral Home.

Frieda Steinberg Ellel, 71

Had lived in Westfield for 28 years

Frieda Steinberg Ellel, 71, a native of New York City and for the past 28 years a resident of Westfield, died Feb. 17, 1994 at Overlook Hospital.

Mrs. Ellel is survived by her husband of 52 years, Jack Ellel; two daughters, Diane Farber and Susan Poper; six grandchildren; a brother, Harry Steinberg; and a sister, Ruth Oklander.

Services were held Sunday at the Menorah Chapels at Millburn, Union. Burial was in Beth Israel Memorial Park, Woodbridge.

Lucia Tiseo Evangelista, 86

With seniors' club at community center

Lucia Tiseo Evangelista, 86, a member of the senior citizens' club at the Westfield Community Center, died Feb. 17, 1994 at Rahway Hospital.

She was born in Dennison, Ohio, and moved to Westfield in 1984 from Linden.

Mrs. Evangelista was a parishioner of St. Elizabeth's Roman Catholic Church, Linden, and belonged to its Altar Rosary Society. She also was a member of the Linden Senior Citizens Club.

Her husband, Luigi, is deceased.

Surviving are two sons, Pat of Rahway and Louis N. of Westfield; four grandchildren; and two brothers, Dominick Tiseo and Vincent Tiseo, both in Italy.

Services were held Tuesday at the Leonard-Lee Funeral Home, Linden, followed by a funeral Mass at St. Elizabeth's Church. Entombment was in the Good Shepherd Chapel Mausoleum at St. Gertrude Cemetery, Colonia.

In lieu of flowers, contributions may be made to the Westfield Community Center, 558 West Broad St., Westfield, 07090.

John V. Bloys

Retired attorney

John V. Bloys, 86, an attorney with an insurance trade association and a New York City law firm, died Feb. 15, 1994 at St. Luke's Hospital, Bethlehem, Pa.

Mr. Bloys, who was born in Stanton, graduated from the former Bethlehem College in 1926. He lived in Westfield before moving in 1991 to Bethlehem.

He joined the Life Insurance Association of America in 1930, the year he received a law degree from the Columbia University law school. Mr. Bloys was the association's assistant counsel in New York City when he left in 1960; he then joined the firm of Donovan & Moolash and was based at its New York City offices when he retired from law practice in 1970.

Surviving are his wife, Anne C. Bloys; two sons, Allen K. and David P.; 10 grandchildren and eight great-grandchildren.

Graveside services were held Saturday at Newell Cemetery, Stanton. Arrangements were by the Holcombe-Fisher Funeral Home, Flemington.

United Fund at 82% goal

As of Monday of this week, the United Fund campaign had reached $540,942.53, or 82 percent, of its $660,000 goal. United Fund volunteers in photo at left, Campaign Chairman Roger Love, Joan Hogan, James Pinkin, 1994 budget review chairman Michelle Love and Ray McEntee met recently to discuss campaign progress. The Fund needs about another $120,000 to reach the goal.

The volunteer campaign leaders issued a statement, "We are most grateful to all those who have already contributed, but now, more than ever, we need the support of each and every Westfielder in order to help meet the needs of our 20 member agencies. We hope each resident in town will respond generously."

James Dunn, a dynamic speaker on religious liberty, will deliver an address at The First Baptist Church of Westfield on Saturday, Feb. 26, 3-5 p.m. The church is at 170 Elm St.; admission is $5 at the door. Childcare is available during the program. For further information, call the church at 233-2278.

Optimist Club offers contest for students of national issues

The Optimist Club of Westfield has announced the opening of its fifth annual competition that will lead to the funding of deserving students who wish to devote a week in the nation's capital to studying critical issues. This year the contest will offer two scholarships, one to each of two seminar programs in Washington, D.C.

A committee of four citizens and educators will review submitted essays and select two candidates to receive a fully paid scholarship to the week-long Congressional Seminar or the Diplomacy and Global Affairs Seminar. Students applying for this program will be expected to have strong interests in government and national affairs.

This year the contest will include any resident of Westfield who is a sophomore or junior at Westfield High School or any other parochial or private high school. The deadline for application is March 15. The value each scholarship is $750 and covers all fees, tuition, room, meals and seminar materials.

The stated objective of the Congressional Seminar and Diplomacy and Global Affairs Seminar is to increase citizenship participation and student knowledge of contemporary events through informative dialogue sessions with recognized leaders from the government, international and private U.S. sectors; and to foster a greater understanding among student participants with the exchange of ideas and cultures. These highly structured programs run from Sunday through the following Friday of the selected week. Dates for the seminars are: June 26-July 2 — Congressional Seminar; and July 3-9 or Aug. 7-13 — Seminar on Diplomacy and Global Affairs.

Both courses will be held at Mount Vernon College, located just minutes from Georgetown in northwest Washington, D.C. Winners will be announced by the end of March. Both seminars are fully supervised and professionally administered. The National Association of Secondary School Principals has placed seminars of the Washington Workshops Foundations on the Advisory List of National Contests and Activities for 1993-1994.

Applications and program descriptions are available through the office of principal or designated faculty. Robert Adriance of the Department of Social Studies will coordinate the program for the Westfield High School. Information and materials may also be obtained directly from the Optimist Club of Westfield.

For more information, call Thomas Matthews at 232-1699.

The Optimist Club of Westfield is a not-for-profit service club composed of men and women who live or work in the Westfield area. The club is part of Optimist International and conducts service projects to benefit youth and community.

The sponsorship of these seminars was the result of a survey the Optimist Club conducted with town leaders in 1989.

WEIGH LESS FOR LESS!

OUR DIET PROGRAMS ARE 1/2 THE PRICE OF MOST FRANCHISED WEIGHT CONTROL CENTERS

QUICK RESULTS WITH PERMANENT SUCCESS!

PROFESSIONAL NUTRITIONISTS NOT WEIGHT CONTROL COUNSELORS

"REAL" FOOD NOT PRE-PACKAGED

MEDICALLY SAFE NOT FAD DIETS

PERSONAL COUNSELING NOT PUBLIC MEETINGS

LIFESTYLE CHANGES NOT TEMPORARY WEIGHT LOSS

CALL TODAY ABOUT OUR GREAT PROGRAMS

(908) 889-7272

Barbara Petashkin M.S.

Dietitian/Nutritionist

346 SOUTH AVE., FANWOOD, NEW JERSEY 07023

Spring Gathering

Unique Hand-made Crafts, Quilts

Furniture, Plants, Candy & Baked Goods

Wed. March 23 3pm - 7pm Fri. March 25 9am - 6pm

Thurs. March 24 9am - 6pm Sat. March 26 9am - 3pm

655 4th Ave Westfield, NJ

Anna Lanam

Payoff: Satisfaction

These days, when it takes more than one income to keep a family fed, clothed and happy, it's a good bet that both parents are working and juggling jobs and family. But it's usually Mom who comes home from work and takes over what used to be her only job: cooking the family meals, taking care of the house and laundry, keeping the kids in line.

There's never enough time or energy for the working mother. But recent studies have found that the more roles a woman fills in life the greater the satisfaction.

Single women don't seem to fare as well. Comparing single professional women with those who were married, researchers found higher levels of stress symptoms, psychological distress and depression. It may be lack of a supportive partner or fewer interests outside their careers.

Married or single, many overstressed working women find that talking with an experienced counselor can help them reorder their lives.

Presented as a community service by Barbara T. Fishbein, ACSW, BCD Licensed Marriage and Family Therapist.

Hours by Appointment 908-233-0419

Union County Places Of Worship

Redeemer Lutheran Church
Clark and Cowperthwaite Place
(2 Blocks North of Lord and Taylor)
Westfield, NJ
232-1517
Rev. Paul E. Kritsch, Pastor
Roger Borchin, D.C.E.
Sunday & Adult Bible Study - 9:50am
Sunday Worship Service - 8:30 and 11 am
Wednesday Service - 7:30pm
Nursery Provided During
Worship Services and Educational Hour
Holy Communion Celebrated
1st & 3rd Sundays &
Wednesdays Of The Month

St. Paul's United Church of Christ
213 Center St.
Garwood
789-1285
Rev. Frederick Rogers
Worship and Sunday School
9:30 am
Child Care Available

ST. BERNARD'S CATHOLIC CHURCH
368 Sumner Ave.
Plainfield
756-3393
Mass Schedule
Saturday: 5:30pm
Sunday: 8:00, 9:30
11:30am
Rev. Joseph F. Barbone, Pastor

St. Theresa's Church
541 Washington Ave, Kenilworth
908-272-4444
Pastor: Rev. Joseph S. Bajgrowicz
Sunday Masses: Sat. 5:30pm
Sun. 7:30-9:00
10:30-12 Noon
Weekday Masses: 7-9am
Miraculous Medal Novena
Following 7:30 pm mass
St. Judes Perpetual Novena
Wednesdays at 12 noon & 7:30pm
Novena Holy Hour

KENILWORTH GOSPEL CHAPEL
Newark Ave. & 23rd St., Kenilworth
908-272-6131
Sunday Services:
11am — Family Bible Hour and
7:00pm — Evening Services
Monday, 7:00pm - Boys Brigade
Wednesday, 7:30pm - Prayer and Bible Study
Friday, 7:00pm - Youth Meeting
Friday Night Children's Club
7-8:30pm (Grade School Age)
Call For More Information

CRANFORD ALLIANCE CHURCH
7 CHERRY STREET
Phone: 276-1617
Sunday School 9:15 am
Sunday Worship 10:30 am
Sunday Evenings 6:30 pm
Programs for Children, Jr. & Sr. High, Singles, Couples, Families and Senior Adults

TERRILL ROAD BAPTIST CHURCH
1340 Terrill Rd. Scotch Plains
889-7151
Rev. Michael Seaman, Pastor
Sunday:
9:45am - Sunday School
11:00am - Morning Worship
6:15pm - Church Training
7:15pm - Evening Worship
Wednesday:
7:00pm - Prayer Meeting
Nursery Care Provided

For More Information About Advertising In This Directory Call Russell 908-722-3000 Ext. 6256

DISCOVER YOUR JEWISH ROOTS

A day of fun and discovery for Jewish men and women who are short on time, but long on curiosity, and have a limited background in Judaism.

Intermarrieds Welcome!

Fee $5 per participant (including lunch)

Additional fee if babysitting is required

Call (908) 889-8800 to register

Registration with payment is a must by March 3, 1994

Alice Paul is history club's lunch topic

"An Introduction to Alice Paul" will be the subject of Jean-Rae Turner's talk at the next First Wednesday luncheon of the Westfield Historical Society noon March 2 in Raymond's Restaurant in Westfield.

Since March has been designated as Women's History Month, Mrs. Turner will discuss the role New Jersey-born Alice Paul played in the women's suffrage movement in America and England.

A graduate of Trenton State College and Columbia University with majors in history, Mrs. Turner taught briefly before joining the staff of the *Elizabeth Daily Journal*. For nearly a decade she wrote a historical column on Union County for *The Citizen* in Hillside.

She authored a book, *Along the Upper Road - A History of Hillside*, and coauthored another, *Elizabethtown Union County, A Pictorial History*. Mrs. Turner researched Evergreen Cemetery in Hillside for its inclusion on the National Historic sites list.

Although sponsored by Westfield Historical Society, these monthly luncheons are open to the public. However, toastmaster William B. Shafer requests reservations be made at least 24 hours in advance by calling 232-1776.

Those who have attended recent luncheons will be phoned regarding their attendance.

Chalk talk

Seeking graduate info

A WHS graduate directory is in the works. WHS urges that anyone with an updated list of graduates send a copy to The Graduate Connection, Westfield Senior High School Graduate Directory, P.O. Box 120117, Norfolk, VA 23502-1117. Any pertinent information can also be faxed to Rachel Abraham at (804)466-7764, or called in to 1(800)359-3552.

Secretarial grants

The Westfield Association of Education Secretaries is offering scholarships to Westfield High School graduating seniors who are planning to prepare for careers in secretarial science. Applications may be obtained from Carol Ann Backus, Scholarship Chairperson, in the high school Athletic office. The completed application must be submitted by April 15.

Bicentennial Art

Washington and Wilson Schools have displays of handcrafted Victorian houses commemorating the Westfield Bicentennial. A bicentennial exhibit is also on display in the Westfield High School office. Art students carved and printed block prints based on popular Westfield themes to which they added patchwork patterns based on actual quilts.

Jefferson writes history

Students in Barbara Susman's and Cathy Dobiszewski's classes at Jefferson School demonstrated skills in writing paragraphs by 'publishing' news about Westfield's unique places. Authors include: Greg Emandi, Alex Pinho, Tammy Markham, Satomi Iwamoto, Lauren Coltrera, Chrissy Hopper, Jason Adams, Nicole Emandi, Tanya Jablonski, Chris Wolski, and Faith Simpson.

WHS Spring Fair

The second annual "Galore & More" Spring Market and Fair fund-raiser is set for May 14 at the high school. Committee members are gathering merchandise from art work to soccer tuitions to dining out certificates for the Chinese Auction, and asking town businesses to contribute goods and services to support the event.The Fair will also feature a Children's Boutique to appeal to the young crowd.

Merchants and crafters who would like to participate should contact Barbara Stanat at 789-8762. Volunteers are also sought. Anyone interested in volunteering time, merchandise or services can call Ronnie Frankel at 232-5641.

Student art shows

Jefferson School has a 3-D mosaic display designed by the 5th grade class.

Art work by 7th and 8th graders is located throughout the halls and library of Edison Intermediate School, including gray pastel 'Big Blow Ups,' Kaleidoscope pictures, Xerox collages, mobiles, watercolor wash and silhouette pictures.

PHOTO COURTESY OF WESTFIELD HISTORICAL SOCIETY

Members of Westfield Rifle Club, formed in 1916, became the nucleus of the Westfield Company of New Jersey Militia Reserves when the U.S. entered World War I. Here, club members tkae practice on Brown's farm, now Orenda Circle.

WWI exhibit is primed for library

A World War I airman's uniform, an embroidered flag with the caption "America First," and giant posters exhorting greater efforts towards victory — these and other items will be on display in "Our Town in the World Wars," an exhibit at Westfield Memorial Library March 7-12.

This Westfield bicentennial exhibit is sponsored by Friends of the Library in conjunction with the Westfield Historical Society. It will be open to the public 2-8 p.m. Monday-Friday; and noon-4 p.m. Saturday starting the week of March 7 in the program room of Westfield Memorial Library. Admission is free.

Westfield historian and curator Ralph Jones will give an illustrated talk on Westfield 3 p.m. Sunday, March 13 in the program room of the library. Free tickets for this lecture will be available at the library's circulation desk starting March 7.

Of special interest in the exhibit will be the World War I uniform of Austin Crehore, a Westfield pilot who flew with the Lafayette Escadrille prior to the U.S. entry into the war.

Also on display will be letters, ration books, civil defense arm bands, news articles and more than 100 carefully selected photographs reflecting the life and times of the "Boys of '17," the World War II GIs and the people supporting them back home.

A picture of Westfield Police Reserve of 1941 is evidence of a Westfield which was called in the press "America's best prepared small town" during both the First and Second world wars.

Ralph Jones, curator of the society's museum and archives at Town Hall, heads the two teams preparing the exhibit. They are:

World War I - Simone Mokrauer, Norma Warwick, Helen Whitcomb.

World War II - Caroline Holt, Charles Jackson, Philip Keeler, Edward Wittke.

Coordinating the exhibit for Friends of the Library are Anne Arkel, Jane Curtis, Eleanor Senus, Lois Wight and Nancy Yoder.

Holy Trinity announces its honor roll for second period

Holy Trinity Interparochial School's second marking period honor roll includes:

PRINCIPAL'S LIST

Grade 8 — Sonia Mazzilli.

Grade 7 — Karen Mruk.

Grade 6 — Katie Behr, Lea Smith.

FIRST HONORS

Grade 8 — Elena Angeles, Jennifer Brown, Katherine Egan, Lauren Friend, Jennifer Gates, Mary Korfmacher, Christopher McPherson, Meghan Oxx.

Grade 7 — Merdith Doll, Katherine Fromtling, Christine Intrabartolo.

Grade 6 — Jason Dreyer, Nicole Manziano, Judy Mathew, Daniel Mathews, Albert Thrower.

SECOND HONORS

Grade 8 — Erika Capone, Melissa Francz, David Griffith, Keisha Smith.

Grade 7 — David Fahey, Theodore Schundler, Alexa Storch.

Grade 6 — Nesa Crisp, Mirian Habeeb, Lindsay Lamarre, Maria McGinley, Gabriella Spinnato.

World prayer day set

The World Day of Prayer, sponsored by Church Women United, will be observed 1 p.m. Friday, March 4 in Bethel Baptist Church, Trinity Place, Westfield. The theme "Go, See and Act" has been prepared by Christian women in Palestine.

This service, based on the story of Christ's passion and resurrection as told in the Gospels of Luke and Mark, focuses on the experiences of women living in the occupied territories of the West Bank and Gaza. Helen Beglin, director of education at the Presbyterian Church will be the primary speaker.

A Bible study led by the Rev. Kevin Clark of the host church will precede the service at 11 a.m. Those participating in Bible study are requested to bring a bag lunch. Babysitting will be available.

The women of Bethel Baptist Church will host the hospitality hour after the service.

Baroque will be WSO focus in concert

The Westfield Symphony March 5 program will demonstrate the artistry of three titans of the Baroque. Johann Sebastian Bach will be represented by the *Coffee Cantata*, featuring vocal soloists Risa Harmon, Peter Becker and Mark Bleeke; and the *Brandenburg Concerto No. 4*, featuring flutists Gen Shinkai and Svjetlana Kabalin and violinist Nicolas Danielson.

The program will open with an overture from Handel's *Water Music*. Nicholas Danielson will be featured as violin soloist in the "Spring" concerto from Antonio Vivaldi's *The Four Seasons*.

The concert, sponsored by Princeton Bank and Trust Company and Schering Plough Corporation, begins 8 p.m. at the Presbyterian Church, 140 Mountain Ave. Music director Brad Keimach will host a discussion 7 p.m. in Westminster Hall, adjacent to the church.

Tickets are $21 general admission, $18 for senior citizens and $12 for students.

For information and tickets, call 232-3400.

Presbyterians will note Evangelism theme Sunday

The Presbyterian Church in Westfield will celebrate Evangelism Sunday at 8 and 10:30 a.m. services Sunday, Feb. 27.

Those attending are asked to invite a friend to church.

Services will include special music by the church soloists and Chancel Choir, as well as a message preached by Dr. William Ross Forbes, "It Does Add Up."

Children and adults are encouraged to come to Church School at 9:15 a.m. Youth will celebrate the good news of Jesus Christ through the creative ministries of singers and story tellers. Adults will participate in the Triangle, Questers, or Christian Forum adult educational classes.

"Evangelism is the joy of sharing the life-changing message of Jesus Christ and the excitement of enabling a friend to begin a faith journey that leads to discovering God's purpose for their life," Dr. Forbes said. "Evangelism Sunday at the Presbyterian Church is a celebration of this ministry and an opportunity for visitors and seekers to encounter God in the midst of a warm and caring church family."

Once in a Lifetime Savings up to $1,200

On the Perfect Resort Vacation...

August 20th-August 27th

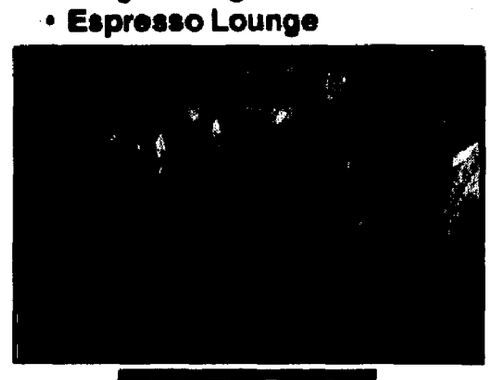
7 Night Cruise — Airfair Included

Only $1099 per person Certain restrictions apply. Rates based on double occupancy. Taxes and gratuities not included

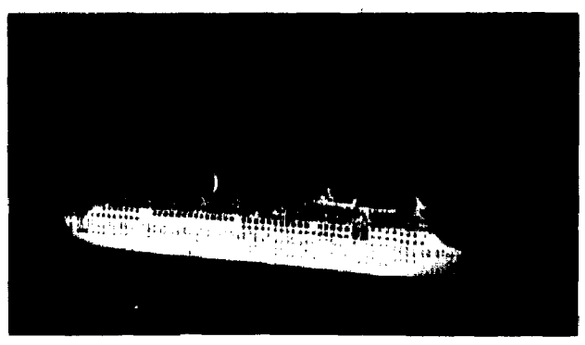
SUN
- Cozumel
- Grand Cayman
- Ocho Rios

RELAX
- Large Ocean View Rooms
- 2 Acres of Deck Space

NIGHT LIFE
- Dance till 3AM
- 3 Nightly Shows
- Sing-A-Long Piano Bar
- Espresso Lounge



PLAY
- 3 Pools
- 12,000 Sq. Ft. Health Spa
- Water Sport Island



FOOD
- 3 Meals Daily
- 24-hr. Complimentary Room Service
- Nautical Spa • Cuisine

Carnival.

The South Plainfield Reporter · Metuchen Edison Review · Piscataway Review · The Chronicle · Highland Park Herald and the Forbes Newspapers Group

908-722-3000

Sponsored by:

GLOBAL VIP TRAVEL

MIDDLESEX MALL • SOUTH PLAINFIELD

(908) 561-0401

Hours: Mon-Fri 9-9 Sat 9-6 Sun 11-5 ...a Professional Travel Agency...

Sports

SIDELINES

Sponsors needed

The Westfield Girls' Softball League is currently seeking sponsorship from any local merchant or resident for the upcoming season which begins in April. All sponsors will have their establishment's names and/or business logos put on T-shirts for the girls to wear during games. Sponsors also receive 8x10 team pictures which they may be included in if they wish. The cost of sponsorship is $100 and the league hopes to have one sponsor for each team. Please help a sport which is growing each year in participation, but still receives less than 50 percent sponsorship for the town. For further information, call Bob Guerriero at 654-1799.

25th reunion

A 25th and 26th year reunion is planned for former track and field and cross country athletes who graduated from Westfield High School in 1968 and '69. The event will be held Saturday, June 11, from noon to dusk in Tamaques Park. Families are invited to bring their own food and drinks for a cookout. For more information, contact either Mike McGlynn (Class of '68) at: 36 Tamaques Way, Westfield, NJ 07090 (654-1651), or Jeff Griesemer (Class of '69) at: P.O. Box 22090, Trenton, NJ 08607 (609-882-8503).

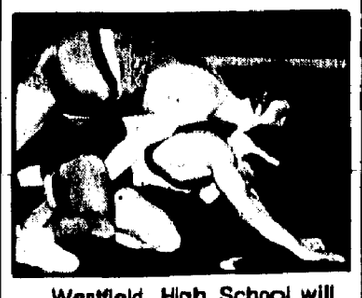
Softball clinic

The Westfield Girls' Softball League will be conducting a fielding and sliding clinic for girls who live in town and are in grades four through eight. The clinic will take place on Wednesday evenings at Franklin Elementary School until March 30. Girls in grades four and five will meet from 6 to 7 p.m., while sixth, seventh and eighth-grade girls meet from 7 to 8 p.m. Call Teri Tracy at 654-3836 during the evening to register for this clinic.

Card show

A sports card, memorabilia and comic book show will be held Sunday, March 6, from 10 a.m.-4 p.m. at Temple Emanu-El on 756 East Broad Street in Westfield. Admission is $2 per person and the charge for an eight-foot dealer's table will be $40. For further details call either Milt (609-655-7668) or Vicki (908-972-8244).

The Hot Spot



Westfield High School will be the site for the District XI wrestling tournament this weekend. Preliminary and quarterfinal round action begins at 6:30 p.m. Friday, while Saturday starts with the semifinals at 10:30 a.m. The finals are scheduled to get underway at 2:30 p.m. Wrestlers from Westfield, Rahway, Cranford, Elizabeth, Johnson Regional, Linden, Colonia and Roselle Catholic will be competing for the right to advance to the Region III tournament next weekend.

Inside

☐ Scoreboard..... A-10

Got a score to report?

Call Kip Kuduk at 276-6000 or fax to: 276-6220. Our address is: 102 Walnut Ave., Cranford, N.J. 07016.

Following in the footsteps

Westfield native Tamecka Dixon appears to be on course to match the exploits of her legendary father

By KIP KUDUK
THE RECORD

Even if you were only his personal rebounder, it's not too bad when you can learn the game of basketball from watching a legend like Boo Bowers.

And when you can get personal instruction from him for an extended period of time, you're way ahead of the game.

Not surprisingly, Tamecka Dixon has parlayed 14 years of extensive, one-on-one training with her father into an outstanding career on the hardwood which promises to get better.

After burning endless opponents during a memorable three-year varsity career at Linden High School, the Westfield native has continued to sizzle during her freshman year at Kansas University.

Despite the fact she's only a freshman on a team ranked among the top 10 in the nation, Dixon has averaged over 17 minutes a game for the Jayhawks (19-3) while splitting time with senior point guard Ericka Muncy.

Through 21 games, Dixon is averaging 7.7 points and 4.3 assists per game, while ranking third on the team in field-goal shooting accuracy (58 of 128, 45 percent).

Like her dad, there doesn't seem to be too many things Dixon can't do on the basketball court. She's a skilled ball handler, a deadly shooter from virtually anywhere on the court and she's not afraid to mix it up underneath the boards, as her 86 rebounds will attest.

"She's got great moves and incredible quickness," said Gene Melleno, Cranford's veteran head coach who has seen Dixon play on several occasions. "She was a great offensive player and could score from inside and outside. She also had a jump shot that a lot of boys would like to have."

It's almost eerie to hear the same things said about Dixon that were echoed about Bowers when he was in his heyday at Westfield High School and American University.

"He was the type of player who could take over a game," said Neil Horne, who coached the Blue Devils when Bowers and Spud Monroe led the team to a 19-8 record in 1977. "He brought the ball up against pressure, he could score from the outside and drive to the basket. He was also big and strong enough to take people inside. He was the type of guy who worked hard at a young age and knew what he wanted to do."

Boo Bowers was the nation's second leading scorer in 1980, when he averaged 26 points a game at American University.

Bowers was the last boy to score over 1,000 points at Westfield High School and he sharpened his game to emerge as one of the nation's leading offensive threats at American University. He finished his junior season as the second leading scorer in the country, averaging over 26 points a game.

Unfortunately, a serious knee injury 10 games into his senior year cut short his dreams of playing in the NBA. Nevertheless, he continued his pro career for

(Please turn to page A-10)

PHOTO COURTESY KANSAS UNIVERSITY

Through 21 games at Kansas University, point guard Tamecka Dixon ranks fifth in scoring and fourth in rebounds and assists on the 18-3 Jayhawks. The freshman has also averaged over 17 minutes per contest.

Girls advance in states after dunking Farmers

By IVY CHARMATZ
THE RECORD

The Westfield High girls' swimming team advanced to the semifinals of the North Jersey A Division playoffs Tuesday when they cruised past Union 107-63 at the Westfield Y.

Lisa Olden helped lead the Lady Devils over the Farmers, claiming first in the 100-yard breaststroke (1:18.11) and second in the 500-yard freestyle (5:54.60).

The junior also teamed up with Saskia Riley, Laura Todd and Caitlin Jordan in the 200-yard medley relay, which finished first in 2:06.86. Later, Olden joined Jen O'Brien, Bronwyn Hay and Jill Smith to capture first in the 200-yard freestyle relay (4:06.16).

"I think we did well," said Olden. "We just swam them last Thursday and won (100-70), so we knew this meet wasn't going to be too hard."

Smith placed first in the 50-yard freestyle (25.8) and was also included in the foursome which claimed first place in the 200-yard freestyle relay. Smith, Anne Teitelbaum, Hay and Riley finished the race in 1:48.91.

In the 200-yard individual medley, Teitelbaum (2:26.28) and Riley (2:26.93) touched out second and third, respectively.

In the 100 free, freshman Lauren McGovern placed first (1:02.06), followed by Teitelbaum (1:02.08).

"We knew this would be an easy meet, we have much more depth than they do," said Head Coach Bev Torok. "The rest of the tournament looks promising. We're already one step closer than the team was last year."

This afternoon, the Lady Devils will host Randolph at the Westfield Y in sectional semifinal action. In each of the past two seasons the Lady Devils were eliminated in this round by Roxbury. The Gaels, seeded fifth, had to get by No. 4 Vernon and top-seed Immaculate Heart Academy to meet Westfield in the sectional final.

"We should do really well in the rest of the tournament," said Olden. "Ms. Torok told us we had good times, which gave us a little more confidence. We should be fine."

Lechner, Jones have the size, strokes to excel in the water

By KIP KUDUK
THE RECORD

Always one to dream, Jonathan Jones frequently envisioned himself sinking a critical bucket or soaring for a rebound on the familiar hardwood at Westfield High School.

Fortunately for the boys' swim team, the 6-foot-4 sophomore ran into a juggernaut of sorts when he locked horns with co-coach Bruce Johnson in a game of horse which carried major implications two and a half months ago.

The bet was, if Jones won he would try out for the basketball team and if he lost he'd return to the varsity swim team for a second straight year. Jones' jumper must have been a little off that day, but, his stroke has received rave reviews in the water this winter.

Along with classmate Brendan Lechner, the duo comprises only a part of Westfield's bright future. But, that doesn't mean they aren't producing right now.

After operating under the shadows of Dave Schwartz, Tim Smith and Chris Manos last year, Jones has emerged as Westfield's top

BRENDAN LECHNER

JONATHAN JONES

breaststroker (1:05.01 is his best time) and is its fastest swimmer in the 100-yard freestyle (52.47). He has already qualified for the Meet of Champions in both events, as well as the 200-yard individual medley.

Jones, who has amassed the second largest amount of points on the team with 75, is also an integral member of Westfield's No. 1 medley relay and 200-yard freestyle relays.

Jones swims second — the breaststroke leg — on the medley relay, while holding down the No. 2 slot on the 200 free relay. Both relays will compete in the Meet of Champions at Trenton State College on March 6.

The versatile swimmer, who competes for the Westfield Y, can swim in practically every event. But, his physical attributes serve him well in his specialty.

"He's the tallest kid on the team and he's very athletic," said Johnson. "He may be the most natural swimmer on the team. He's so smooth in the water. I think from the first day we knew he'd be one

(Please turn to page A-10)

AUGUSTO F. MENEZES/THE RECORD

Chris Ponagas swims the backstroke at the Union County Championships earlier this month. Westfield stands to host Seton Hall Prep in the semifinals of the North Jersey A Division playoffs tomorrow afternoon.

Devils send four to Eastern States, Kozub 8th in M of C

By KIP KUDUK
THE RECORD

As the first freshman in Westfield High School history to qualify for the Meet of Champions in a track and field event, **Suzy Kozub** left her mark at Princeton University's Jadwin Gym Sunday afternoon.

Kozub finished eighth in the 800-meter run, crossing the finish line in 2:25.1 and placing second in her heat.

In other track action, the Blue Devils' distance medley relay of **Lawrence Ho** (3:16), **Ted Kilcommons** (54.8), **John O'Brien** (2:00.69) and **Matt Elmuccio** (4:20.7) placed third in 10:47.7 at the Ridgewood Invitational last Thursday.

The foursome's third place finish qualified them for the Eastern State Championships, which will be held Wednesday at 6 p.m. at the 168th Street Armory in New York City.

Also at the Ridgewood meet, junior **Adam Barcan** (10:36.5) and senior **Geoff North** (10:37.7) placed fourth and fifth, respectively, in the 3,200-meters.

After several snow-induced postponements, the Boys' Union County Championships have been rescheduled for 6 p.m. Monday, Feb. 28, at the Dunn Sports Center in Elizabeth.

Loss to Roselle in UCT ends season for Devils

Westfield concluded its basketball season last Wednesday pretty much the same way it began — with a close loss to a superior team.

The Blue Devils (6-14) matched Roselle basket for basket during the first half but were worn down after halftime by the Rams' size and stung by their outside shooting in a 67-55 setback which wrapped up the season.

Mike Checkett, who finished as the game's leading scorer with 22 points, poured in 16 before intermission. But, he also picked up three fouls, which prompted head coach Stew Carey to leave his primary offensive weapon on the bench for the first four minutes of the third quarter.

During that stretch the Blue Devils struggled to score, while Roselle's Mike Smith buried three, three-pointers to give the sixth-seeded Rams a 10-point lead. Despite fine efforts by point guard **Marc Koslowsky** (10 points) and forward **Jim DeSantis** (12 points), Westfield stayed close, but was unable to draw even.

"There was not much offense without him," said Carey. "We took good shots, but, they just wouldn't fall and they out-rebounded us. That spelled doomsday for us."

As far as the season is concerned, Carey said he extracted absolutely everything he could from his players, but, against Westfield's schedule it simply not enough on most occasions.

"Our kids were overloaded from day one," he said. "We were asking them to do things they weren't capable of for a whole game like asking Marc Koslowsky to handle the ball, run the offense and score. Or ask Mike Checkett to score all the time and expect him to carry

(Please turn to page A-10)

High school roundup

(Continued from page A-9)

us, which is too much to ask in our conference. "When teams made adjustments it was tough for us to readjust and we didn't have the talent to do it. Our weakness was in the middle. It's nothing against what **Ron Nobile** has done for us, but you can't put a 5-11 kid in the middle and expect him to do the job against the teams we play. Teams have worn us out inside and that's been the story all year long.

"The losses have been frustrating, but, nobody's blown our doors off, except for Irvington. I don't think anyone can say the kids haven't given a full effort, so I'm pleased with that."

Matmen end dual meet season, eye districts

When **Corey Posey** loses you know you're in big trouble and that's exactly the situation the Westfield wrestlers found themselves in last Wednesday night at the Dunn Sports Center in Elizabeth.

Seeded sixth in North Jersey Section 2, Group 4, the Blue Devils were overwhelmed by No. 3 Randolph (12-2) 52-9. Posey lost a 3-1 decision in double overtime when Sam Hakim reversed the previously undefeated sophomore for the only points of the second extra session.

Mike Liggera won a 3-2 decision at 152 and **Frank DiGiovanni** pinned his 189-pound opponent in 45 seconds to supply the only points for Westfield.

Over the weekend the Blue Devils wrapped up their dual meet season by splitting matches with Irvington and Union. The Blue Devils (6-7) are currently focusing on this weekend's District XI Tournament, which will be held at Westfield High School.

Westfield opened up a 30-0 lead Friday en route to a 64-12 victory at Irvington (1-8). **Jarrett Kamins** and **Kevin Sullivan** won by forfeit at 103 and 112, then watched teammates **Paul Boudreau** and **Tim Dougherty** win via the pin.

Paul Hayes (140), Posey (145), Liggera (152), **Jim Flood** (160) and DiGiovanni (189) also pinned their opponents, while **Paul Baly** won a 12-2 major decision at 171.

The Blue Devils found the competition more difficult the following afternoon, when they hosted Union (12-2) and lost 39-23. Following a pin by Sullivan and a 14-10 victory by Boudreau, **Jeff Checchio** won a 10-5 decision to tie the score at 12-12.

But, Westfield was denied the lead for good after the Farmers won four out of the next five bouts. Only Posey's 3-1 decision over Greg Francesca in a rematch of the Union County 140-pound finals interrupted the visitor's surge.

After Baly registered a 15-0 technical-fall victory, DiGiovanni won his fifth consecutive bout when he recorded a 3-1 overtime victory over Jason Alatore, the 189-pound Union County runner-up. A winner in six of his last seven matches, the junior should be seeded second or third in District XI.

"He's very talented physically," said head coach Don MacDonald. "He's hard to hold down and ride and he's gotten better on his feet. He started late. He came out as a sophomore after a couple of teammates convinced him to come out. He had never wrestled before.

"Right now, his technique is much better, he's got good mat sense and he's got an awareness of what to do and when he should do it."

Swimmers crush Union to enter playoffs at 11-2

By IVY CHARMATZ
THE RECORD

The boys' swimming team captured two more victories this week, ending its regular season with a record of 11-2.

Last Thursday, Westfield traveled to the Union Boys' and Girls' Club, where it outswam Union 107-63.

In the 200-yard individual medley, **Brendan Lechner** and **Brian Ramsthaler** placed first and second, respectively. Lechner went on to take first in the 100-yard butterfly. The sophomore also joined **Colin McGee, Walter Kapuscinski** and **Dan Zemsky** to capture first in the 200-yard freestyle relay.

Zemsky had two other individual victories, one in the 100-yard breaststroke and the other in the 50-yard freestyle. In the 200-yard freestyle, **Jon Jones** touched out in first, followed by **Andrew Hughes**. Jones also finished first in the 500 free.

Hughes, Jones, Ramsthaler and **Andy Larson** teamed up for a first-place finish in the 400 free relay. Ramsthaler also took first in the 100-yard backstroke.

On Feb. 15, Plainfield visited the Westfield Y, where it suffered a 125-38 loss to the Blue Devils. Westfield claimed first and second-place finishes in every one of the eleven events.

First place finishers included: Kapuscinski (200 free, 2:23.17), **Chris Panagos** (200 IM, 2:33.29), Hughes (50 free, 26.84), **Dave Schaller** (100 fly, 1:06.82; 100 back, 1:12.09), Larson (100 free, 53.95), **Pat Schugg** (500 free, 7:09.88) and Jones (100 breast, 1:06.29).

Schaller, **Steve Kapuscinski, Dave Truet** and **Matt Hammond** finished first in the 200 medley relay.

In the 400 free relay, Schaller, Panagos, Walter Kapuscinski and **Wayne Pai** were first in 4:19.41.

"Having won our last two meets of the season, I think our expectations are high for the state tournament," said Schaller. "We should do real well."

If Westfield beats Livingston, in a meet which occurred yesterday (after press time), it will go on to compete against the winner of the Seton Hall Prep-Vernon meet tomorrow afternoon at the Westfield Y.

"It's going to be a real challenge to take on a team like Seton Hall or Bergen Catholic because we don't have the depth or the standout swimmers we have had in the past. But, I think we can win it," said Zemsky.

"If we swim well, which we usually do when we need to, we can win," said co-coach Bruce Johnson.

Lady Devils capture conference swim title

The girls' swim team nailed down yet another Watchung Conference title last Thursday when it defeated Union 100-70 at the Union Boys' and Girls' Club.

The Lady Devils only won four events, but their depth enabled them to take second, third and fourth in four other events — the 100-yard backstroke, 100-yard butterfly and the 200 and 50-yard freestyle.

Freshman **Jackie Davies** breezed to victory in the 100-yard breaststroke, stopping the timer in 1:19.89. **Anne Teitelbaum** qualified for the Meet of Champions in the 100 free with a first-place finish of 58.11. She was followed closely by teammate **Saskia Riley**, who touched out in 58.28.

The 200-yard medley relay of Riley, **Lisa Olden, Jen O'Brien** and Teitelbaum claimed first in 2:05.79. **Bronwyn Hay** joined Riley, O'Brien and Teitelbaum to win the 400-yard freestyle relay in 4:04.40.

Sophomore **Shannon Stone** placed second in the 100 back (1:14.94) and was supported by ninth grader **Trudy Schundler** (1:15.50, third) and junior **Caroline Pretre** (1:15.90, fourth).

Competing in her first meet following an appendectomy, O'Brien finished second in the 200 free (2:17.28), preceding freshman **Lauren McGovern** (2:19.06, third) and senior **Katie Teitelbaum** (2:32.1, fourth).

AUGUSTO F. MENEZES/THE RECORD

Co-coach Judi Brawer will do plenty of shouting tomorrow when Westfield squares off against Seton Hall Prep in the semifinals of the North Jersey A Division.

SPORTS CALENDAR

FEB. 24-MAR. 2

All times p.m. unless otherwise noted

THURSDAY, FEB. 24
Girls' Swimming
North Jersey A Division Semifinals
Westfield (No. 2) vs. Randolph (No. 3), 3

FRIDAY, FEB. 25
Boys' Swimming
North Jersey A Division Semifinals
Westfield (No. 2) vs. Seton Hall (No. 3), 3
Wrestling
District XI Tournament
at Westfield High School, 6:30

SATURDAY, FEB. 26
Wrestling
District XI Tournament
at Westfield High School
Semifinals - 10:30 a.m.
Consolation Finals - 1:30
Finals - 2:30

MONDAY, FEB. 28
Boys' Track
Union County Championships, 6:30
at Elizabeth's Dunn Center

TUESDAY, MAR. 1
Girls' Swimming
A Division Semifinals
at North Brunswick H.S., 6

WEDNESDAY, MAR. 2
Boys' Swimming
A Division Semifinals
at North Brunswick H.S., 6
Bowling
Union County Tournament
at Clark Lanes, 3

SCOREBOARD

IN THE NEWS

Spring lacrosse for 5th-8th graders

Westfield Recreation Commission is again offering its popular spring lacrosse program for Westfield students in grades 5-8. A division for fourth graders will also be offered. Registration is underway, practices begin March 7 and league play will commence in early April. Beginners and experienced players are welcome. Cost is $35 per person and equipment is available at the Rec Department for a nominal deposit. Contact the Recreation office at 789-4080 for additional information.

•••

Westfield Town Night at the Meadowlands

The Westfield Recreation Commission and the New Jersey Nets have teamed up to sponsor Westfield Town Night at the Brendan Byrne Arena on Sunday, March 6, when the Nets host the Philadelphia 76ers at 6 p.m. Money raised from this event will benefit the Westfield Recreation Commission's drug and alcohol-free teen programs. The Nets will donate a portion of the proceeds from each ticket to the Rec Commission for teen programs.

Tickets may be purchased at the Recreation Department in the Municipal Building and are $16 each, including game ticket, free Nets' cap ($12 value) and White Castle meal (three hamburgers, one fries, one drink).

•••

Westfield Rec Commission ski discounts

The Westfield Recreation Commission is pleased to announce it will offer discounted lift tickets to Westfield residents. The following lists the locations, times and reduced price:

Jack Frost-Big Boulder, Blakeslee, Pa.

Most Weekdays	$20
Most Sundays	$26
Most Saturdays	$31

Shawnee Mountains
Shawnee on Delaware, Pa

Weekdays	$20
Weekends-Holidays	$29

Vernon Valley-Great Gorge, McAfee, NJ

Weekdays	$23
Weekends-Holidays	$29

Blue Mountain, Palmerton, Pa.

Midweek-Twilight	$22
Weekends-Holidays	$34

Montage Ski Area, Scranton, Pa.

Midweek	$20
Weekend	$26

Camelback Ski Area, Tannersville, Pa.

Midweek-Twilight only	$24

Union County College Sports Camps

Seven Sports Camps in softball, baseball, basketball, soccer, and tennis will be offered to young people this summer by Union County College, which will provide intensive instruction in the skills and techniques of each sport.

Registration is underway for the seven Sports Camps; call 709-7600. Sports Camps will be co-sponsored by Union County Division of Parks and Recreation and Cranford Board of Education. Discounted registration fees will be available before May 15.

Sports Camps for ages 8-17 will be available in softball, baseball, basketball and tennis.

"Soccer for Boys and Girls" will be conducted in Nomahegan Park, across the street from UCC's Cranford Campus, from Aug. 1-5.

"Baseball for Boys and Girls," with a choice available of three time slots (July 11-15, July 18-22 or July 25-29), will also be conducted in Nomahegan Park.

"Basketball for Boys and Girls" will be held in the Cranford High School gymnasium with a selction of two time slots (July 18-22 and July 25-29). "Basketball for Girls Only" also will be held at the high school from July 11-15.

A week of "Soccer for Girls" will be conducted in Nomahegan Park from August 8-12.

Five sections of "Tennis" will be available, utilizing the UCC's Cranford Campus tennis courts for ages 9-17. Participants may select the following time slots: June 27-July 1, July 11-15, July 18-22, Aug. 1-5, or Aug. 8-12.

"Pee-Wee Tennis Camp" will be held for ages 5-8, with a week-long session conducted Aug. 15-19 at the Cranford Campus courts.

Camps will run 9 a.m.-3 p.m., and morning instruction will start with warmups. Players will work with coaches at instructional stations. Positional play and instructional specialization will be followed by a one-hour lunch period. Later, players will listen to lectures with individual and group demonstrations before the day finishes with practical application of lectures and camp games.

This year's Sports Camps will be coordinated by Fred Perry, UCC's athletic director, under supervision of Department of Continuing Education and Community Services.

•••

Myron Guyton Football Camp

New York Giants Safety Myron Guyton will hold one of the top youth instructional football camps in the country for boys ages 8-18 June 28-July 3 at Kutztown University, Kutztown, Pa. The camp features top instruction from New York Giants Guyton, tight end Howard Cross, running back Rodney Hampton, center Bart Oates and quarterback Phil Simms, as well as top college coaches.

"Our goal is to teach the boys a lot of football while having a great time. Our main goal is to send each boy home a better citizen or person with a more positive outlook on life. We try to teach them that football is not the ultimate end of life," Guyton said.

Other Giants instructing at the camp include defensive end Stacey Dillard, safety Greg Jackson, guard Bob Kratch, wide receiver Ed McCaffrey and running back Lewis Tillman. The Giants do not make token appearances. They spend the entire day working with the boys and spend an additional hour coaching the players who play their position. Guyton will be at the camp 24 hours a day.

Punter Mike Horan will also hold a kicking camp at Kutztown from June 28-30. Horan's camp will feature top NFL kickers and punters who will instruct, while Horan will be at the camp 24 hours a day as well.

For more information, call 1-800-466-6888. Overnight housing is available.

Dixon

(Continued from page A-9)

five years while playing overseas in Italy, France and Argentina.

Even when he was lighting up the scoreboard at AU, the 6-foot-5 swingman took it upon himself to expose his daughter to the game he loved. Tamecka began attending her father's games at the tender age of four and three years later she already knew how to dribble between her legs.

Bowers recalls when he taught Tamecka the fundamentals at the Columbus School on Windsor Avenue.

"That's where she learned the game," said Bowers, who was drafted in the second round by the Cleveland Cavaliers in 1981. "I remember the custodian used to let us in and we'd be in there three hours a day. We played together and worked out a lot."

By the time she was a seventh grader at Edison Intermediate School, Dixon was too good to play with the girls. She was the only girl in town who played with the boys on the PAL and in-town leagues.

SUMMER PROGRAM at OAK KNOLL
June 27-August 19
Boys and Girls PreK-8th Grade
OPEN HOUSE: Lower School, 83 Ashland Road
Sunday, March 6, 2-4PM
Sunday, April 17, 2-4PM
Tour our Facility • Early Bird Discount until 3/15/94
DAY CAMP
• Nursery Camp
• Regular Camp
• Sports Extra
• Hiking & Camping
• Swim Lessons
MIDDLE SCHOOL
• Sports
• Academics
• Life Skills Classes
• Swimming
• Dance Classes
Lunch Provided • Transportation and Extended Care Available
Oak Knoll School of the Holy Child
44 Blackburn Road
Summit, New Jersey 07901
Call for brochure and directions.
908-522-8115

Swimmers

(Continued from page A-9)

of our top guys."

Jones will not be satisfied with merely being one of the best on the 1993-94 edition of the Blue Devils. Instead, he wants to be remembered as one of the school's fastest breaststrokers after he graduates.

"My major goal is to break a minute in the breast and that's really important to me," said Jones, who plans to try out for the tennis team this spring. "I'd like to break a minute so I can be up there with Schwartz and the best swimmers at Westfield. Right now, I just has been sudden and surprising. Like Jones, and so many of last year's underclassmen, Lechner did not get a big opportunity to compete in big races. In most instances, the butterfly specialist was forced to wait in the wings behind Ted Pollack and Tom Mann.

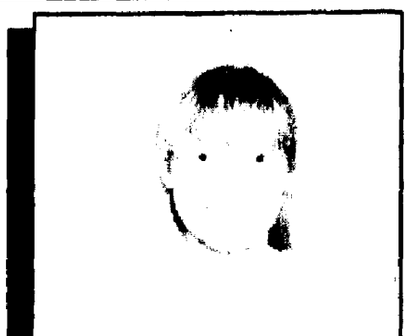
Lechner became frustrated last season when he consistently swam the 100 fly in 1:02, which is more than five seconds slower than his quickest time this year (56.80 at the Union County Championships).

"I almost wanted to quit last year, but, I hung in," said Lechner, who has accumulated the sixth greatest amount of points on the After witnessing his progress with the Westfield Memorial Pool's "Blue" team last summer, Lechner arrived at pre-season practice with an invigorated, upbeat attitude.

"I asked him at the beginning of the year what he thought of his 100 fly and he said he'd break the record," said Johnson. "While that probably won't happen that's the way he works."

Last year, Lechner broke a minute in the fly only once, and this year there has only been one time when he hasn't broken the one-minute barrier. And, like Jones, Lechner is a regular member of the Blue Devils' top medley relay and 200 free relay.

EFINGER'S
ATHLETE OF THE WEEK



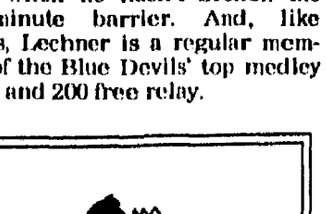
BROOKE WILEY
WESTFIELD

The junior proved to be an important part of the Lady Devils' basketball team this season. The guard led Westfield in field goals made (49), assists (29) and steals (51) and was only one point behind Shi-Kia Carter for the team lead in points scored.

"As chosen by Forbes Newspapers' Sports Dept."

EFINGER'S
YOUR SPORTING GOODS COMPLEX
513 W. UNION AVE., (RT. 28) BOUND BROOK, NEW JERSEY/908-356-0604
Mon., Tues., Thurs., Fri. 8:30 AM to 9 PM/Wed. & Sat. 8:30 AM to 5:30 PM

To Advertise In The Record
Call
(908) 722-3000 Ext. 6100



Forbes Classified

1-800-559-9495 Local (908) 722-3000 Fax (908) 231-9638

INTRODUCTIONS
Central New Jersey's best choice for meeting someone close to home. See Weekend Plus

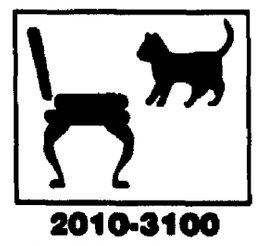
IN-COLUMN RATES

One Insertion $18.00/Week
4 lines, $2.00 each additional line
Five Insertions $14.40/Week
4 lines, $1.60 each additional line per week
Merchandise Special $25.00
4 lines, runs 2 weeks. $2.00 each additional line.
Non-Commercial
Automotive Special $25.00
4 lines, runs 2 weeks. $2.00 each additional line.
Non-Commercial
Garage Sale $15.00
5 lines. $1.25 each additional line.
Free Ads
Lost & Found, Free To A Good Home, Adoptable Pets

ANNOUNCEMENTS

1020-1060
EMPLOYMENT

5010-5100

FOR SALE

2010-3100
AUTOMOTIVE

8010-8710

SERVICES

4010-4230
REAL ESTATE

9010-9840

GENERAL POLICIES & SERVICES

Publisher's Option: *All advertising placed in Forbes Newspapers is subject to final approval by the Publisher. We reserve the right to correctly edit or classify copy, to reject or cancel any advertisement at any time.*
Cancellations: *Accepted up to 2p.m. Monday prior to publication. Your sales representative will issue you a number at the time of the cancellation of a classified ad. This is your record of cancellation.*
Adjustments: *Please check your ad for errors the FIRST WEEK it appears. Forbes Newspapers will NOT be responsible for incorrect ads after the first week. Forbes assumes no financial responsibility for errors or for the omission of copy. Error liability shall not exceed the cost of that portion of space occupied by such error. Major adjustment claims must be made within 30 days of invoice, otherwise such claims will not be considered.*
Payment in Advance: *Garage Sales, Employment Wanted, Wanted to Rent, House/Apartments to Share, ads when moving and ads to addresses outside of New Jersey.*
Extra Charges:
- *Blind Ads - $15.00 for 30 days box rental and mailing charge.*
- *All capital or bold letters 50¢ per line, per week*

Agency Information: *Classified rates are commissionable to recognized agencies at 15%.*

CLASSIFIED HOURS
Monday, Tuesday, Wednesday
8:30am-5:00pm
Thursday & Friday
8:30am-8:00pm
Closed Saturday & Sunday

CUSTOMER SERVICE
In-Column Advertisers
1-800-559-9495
Outside New Jersey
1-908-722-3000
Legal Advertisers
1-908-722-3000 x6203

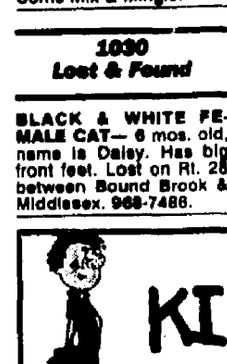
AD DEADLINES
MONDAY 2:00pm
In-Column Classifieds
THURSDAY 5:00PM
Real Estate Tab

FRIDAY 5:00PM
Auto/Classified Display
MONDAY 5:00PM
Camera Ready Ads

BUSINESS & SERVICE DIRECTORIES
Appears every week in Classified
To Place An Ad Call
1-800-559-9495
Outside New Jersey Call
1-908-722-3000

1000 PERSONAL

1000 Personals


1020-1060

1020 - Singles Organizations and activities
1030 - Lost & Found
1040 - Personals
1050 - Coming Events
1060 - Announcements

1030 Singles Organizations and Activities

ALLOW ME TO GIVE YOU the gift of a lasting relationship. Personalized, 18 yrs. experience. Call Judy Yorio's Compatibles 908-707-9066.

MATCHMAKER INTERNATIONAL— The largest & most selective personal introduction service in the nation. For free info. 908-218-9090

PATTI'S PARTY— Buffet, Desert & Coffee. Jan. 29th & Feb. 26th, 8PM. 908-722-5284. Come Mix & Mingle.

1030 Lost & Found

BLACK & WHITE FEMALE CAT— 6 mos. old, name is Daisy. Has big front feet. Lost on Rt. 28 between Bound Brook & Middlesex. 968-7486.

1030 Lost & Found

FOUND GRAY & WHITE CAT— River Rd./Overbrook Rd./Mitchell Ave. area. 463-1446

FOUND— 2 dogs, Pomeranian & shepherd mix found at Lord & Taylor in Westfield. 232-5239

★ $500 ★
★ REWARD ★
LOST CAT
Very shy, black with orange splashes on face & body, orange tip of end of tail. Please check your garages and sheds!
-Please call-
(908) 815-1633

LOST CAT— on Hamiltonian Apt. area, last seen 1/31. Neutered Male Brown, med. length hair, answers to Brownie. 908-968-4454.

LOST— Male Cat, blue collar, Black with white stomach, paws & nose area. Garwood/Westfield. Answers to Chamali Mimi. Reward! 789-0145

MULTI-COLORED ADULT CAT— found in Roselle area, house trained. 298-0852.

1040 Personals

A CLASS ESCORTS
M/F, Penthouse playmates, College students, Role playing. 396-3100

A WONDERFUL FAMILY EXPERIENCE— Scandinavian, European, South American, Japanese High School exchange students arriving August. Become a Host Family/ AISE. Call KATHLEEN (908) 389-3346 or 1-800-SIBLING.

Advertise in the Classified!

1040 Personals

A WONDERFUL FAMILY EXPERIENCE— Scandinavian, German High School exchange students arriving August. Become a Host Family. Call AMERICAN STUDENT EXCHANGE 1-800-SIBLING.

*****ADOPTION*****
Caring, well-educated, psychologist and artist longing to adopt a newborn-infant. We have the time to devote to the raising of your child. Looking forward to becoming parents and sharing our
Love, Laughter and Life
Ellen and Mike
1-800-556-7007
Homestudy approved adoption consultant-Diane 1-800-734-7143

IN-HOME MASSAGE SERVICE— Swedish, reflexology, & Reiki.Women only 908-248-0808

PERSONAL PSYCHIC
MRS. "D"
Help and guidance in love, health and financial problems. If confused in any matters of life, one visit will help to bring you true happiness. I give all types of readings and advise. Call 908-789-3043

PRAYER TO THE BLESSED VIRGIN— (Never known to fail). Oh, most beautiful flower of Mt. Carmel, fruitful vine splendor of Heaven, Blessed Mother of the son of God, Immaculate Virgin, assist me in my necessity. Oh, Star of the Sea, help me and show me, herein you are my mother. Oh, Holy Mary, Mother of God, Queen of Heaven and Earth! I humbly beseech you from the bottom of my heart to succor me in this necessity. There are none that can withstand your power. Oh, show me herein you are my mother. Oh Mary, conceived without sin, pray for us who have recourse to thee (3x). Holy Mother, I place this cause in your hands (3x). Holy Spirit, you who solve all problems, light all roads so that I can attain my goal. You who gave me the divine gift to forgive and forget all evil against me and that in all instances in my life you are with me, I want in this short prayer to thank you for all things as you confirm once again that I never want to be separated from you in eternal glory. Thank you for your mercy toward me and mine. The person must say this prayer 3 consecutive days. After 3 days, the request will be granted. This prayer must be published after the favor is granted. S.B.

PSYCHIC READINGS
★★ BY ★★
★★SELINA★★
Palm and Tarot card readings. Advice on all problems of life. Consult this gifted lady today for help and advice, call now, 908-572-3143. With this ad special readings $10 off.

THANKSGIVING NOVENA TO ST. JUDE— Holy St. Jude, Apostle and Martyr, great in virtue and rich in miracles, near kinsman of Jesus Christ, faithful intercessor of all who invoke your special patronage in time of need. To you I have recourse from the depth of my heart and humbly beg to whom God has given such great power to come to my assistance. Help me in my present and urgent petition. In return I promise to make your name known and cause you to be invoked. (Say 3 Our Fathers, 3 Hail Mary's, 3 Glory Be's). St. Jude, pray for us and all who invoke your aid. Amen. (Publication must be promised. This novena has never been known to fail. This prayer is to be said for 9 consecutive days). My prayers have been answered:C.S.

THE NEW "LIVE" CHAT LINE! Share your thoughts. $3.99/min.18yrs 24hrs. 1-900-329-6737 ext.2250 Procall Co. 602-954-7420 1618 E. Bell Rd., Ste. 110, Phoenix, AZ, 85022

YOUR CLASSIFIED AD CAN BE PUBLISHED IN 92 NEW JERSEY NEWSPAPERS WITH ONE EASY PHONE CALL AND FOR ONE LOW PRICE. FOR ONLY $219.00 YOUR AD WILL REACH OVER 1.2 MILLION HOMES THROUGHOUT THE STATE. CALL FORBES CLASSIFIED AT 1-800-559-9495, ASK FOR JOYCE OR KRISTIN FOR ALL THE DETAILS ABOUT SCAN-STATEWIDE CLASSIFIED AD NETWORK.

1050 Coming Events

ANTIQUE DEALERS
Wanted. 7th annual outdoor Spring Festival, Downtown Metuchen, Sat. May 7. Call Ch. of Commerce, 548-2964

GUN SHOW— Public invited. Sat. 2/26, 9am-5pm, Sun. 2/27, 9am-4pm. Delaware Water Gap, Ramada Inn, I-80, Exit 53. MAAC Quality Show, admission $2.

2000 FOR SALE

2010-3100

2010 - Antiques
2020 - Appliances
2030 - Art
2040 - Auctions
2050 - Clothing
2060 - Collectibles
2070 - Computers
2080 - Farm & Garden
2085 - Firewood
2090 - Flea Markets, Sales and Bazaars
2100 - Free to Good Home
2110 - Furniture
2120 - Garage Sales
2130 - General Merch
2140 - Office Furniture and Supplies
2150 - Software
2160 - Wanted to Buy

2010 Antiques

MAIN ST. ANTIQUE CENTER— 156 Main St., Flemington, 908-788-6767 2 flr.s, 6000 sq. ft. open daily 10-5 pm.

2020 Appliances

WASHER— $75. Dryer, $65. Stove, $75. Refrigerator, $170. Can deliver. Color console TV $100. Pls call 722-6329.

2050 Clothing & Apparel

GOWNS— Bride's maid: Sz13/14 Peach-$125/BO. Flower girl:Sz5 Peach-$75/BO. 722-0196

2060 Collectibles

JUKEBOX— '76 Rowe AMI MM4. Repair manuals included, $250. Call 754-1491.

2070 Computers

APPLE— II GS computer, keyboard, Imagewriterll printer(monitor). Many extras, B/O, 874-4334

APPLE II C— Incls. Image Writer Printer, excel. cond. Min. home use only. $350. 201-584-6905, after 6pm. Days 908-439-2154.

IBM COMPATIBLE
$295. We also buy and repair computers, monitors, printers and boards. 908-464-7496

2080 Farm & Garden

WANTED PROPERTY TO LEASE— for small hunting club. Fully insured. Call (908) 281-6842 or (908) 548-5356

2085 Firewood

ALL SEASONED HARDWOODS. All qty. & sizes. Split & delivered. (908)424-1075

FIREWOOD—seasoned, split, hardwood, & free delivery. (908) 756-2678.

2090 Firewood

QUALITY— seasoned hardwood, seasoned/ split & delivered, $120/ cord, So. Plfd/Edison area 908-754-0854

2090 Flea Markets, Sales & Bazaars

CHILDREN'S BOUTIQUE— Crafters and merchants with quality items wanted for May 14, Westfield H.S. Spring Market & Fair. Space [illegible]

SPRING CRAFT SALE
St. Thomas Parish Center, 1407 St. George Ave., Rahway. Sat 3/12, 9AM-4PM. (908) 574-0654. Vendors wanted

2100 Free to a Good Home

HELLO MY NAME IS MISTY! I am an 11 yr old Cocker Spaniel looking for elderly couple or person to take care of me. My owner had to go into a nursing home, so instead of going to the pound I am looking for a new home. Please call: 668-0380.

2110 Furniture

COZY ARM CHAIR
brown, extremely comfortable, great cond. Moving must sell!! Retail price $200+ Asking $75, but negl 722-3000 x6255 days or 874-3761 eves.

IKEA DR TABLE— & four chairs + 2 leafs, style: Stockholm, $350, 908-654-2736

MOVING MUST SELL!
4 pc solid oak Sumo waterbed, $650; Panasonic 27" TV w/ VCR, $625; Panasonic stereo w/ tower spk, $650; All items 1 yr old, neg. 283-6918

2120 Garage Sales

NOTICE: All GARAGE SALES advertisements are PAYABLE IN ADVANCE by cash, check, VISA or Master Card. For a quote on cost, please call 1-800-559-9495.

Advertise in the Classified!

2120 Garage Sales

★ ★ ★
MOVING OPEN HOUSE
Zenith color TV 23" console, couch, reclining chair, stereo, 26"boys'& girl's bikes, kitchen table, china tea set, plus a lot more. 968-2387

BERNARDSVILLE— 123 Claremont Road; Almost new- Clothing, Jewelry, Furs, Accessories. Fine quality home furnishings, antiques, collectibles, from consignments & estates. [illegible] $25 or more!
ENCORE QUALITY CONSIGNMENTS
Dealer co-op space avail. Tue-F 10-6, Thurs. til 8 Sat. 10-5.
908-766-7760

2130 General Merchandise

2 CEMETARY PLOTS— at Lake Nelson Memorial Park, Piscataway. $1000/ BO. 534-4947 anytime.

AMINOPHYLLINE THIGH CREAM
As seen on Nat. News, Distrib. kits, $29.95 908-654-6872

BAHAMA CRUISE
5 days/4 nights. Underbooked! Must sell! Limited tickets. $279/couple. (407)767-0100, Ext. 664 Mon.-Sat. 9AM-10PM

CARPET
WHOLESALE TO ALL!
We're a large contract co. and have carpet avail for the general public at wholesale prices.
Stainmaster $6.87
Commercial Cpt $4.99
Some berbers starting at $7.97. Etc. etc.
Call Eddie:
908-686-0027

DIAMOND MARQIS— engagement ring with matching wedding band. Beautiful and 1 of a kind. Must see. $2200. Serious inquries only. 757-5430

DID YOU KNOW . . .
that an ad in this local paper also goes into 22 other local papers? Reach over 380,000 readers with one call!
1-800-559-9495

ENCORE QUALITY CONSIGNMENTS— Clothing, jewelry, furs, antiques, collectibles, home furnishings. 123 Claremont Road, Bernardsville, T-F 10-6, Thurs. 8, Sat. 10-5. 908-766-7760

ENCORE QUALITY CONSIGNMENTS— Clothing, jewelry, furs, antiques, collectibles, home furnishings. 123 Claremont Road, Bernardsville, T-F 10-6, Thurs. 8, Sat. 10-5. 908-766-7760

EXERCISE EQUIPMENT— DP Fit For Life exercise machine. Includes weights, etc. $50. Gas stove— 30", white $50; formica dinette set— table & 4 chairs $50. Call after 5. 526-3535.

HOT POINT— electric self-cleaning double oven $100. Wood kitchen cabinets w/formica & sink, negotiable. 908-526-5041.

MINK COAT— full lenght, worn only 5 times, paid $3000 on sale, reg. price $6500, will sell for $1500 755-3921 aft. 5:30pm

2130 General Merchandise

MOBILE DJ SYSTEM— Equip., music, everything you need! You could start tomorrow. 756-2034.

NATURAL BEEF
Pure Black Angus beef from local farm. ALL natural, no steroids, hormones, or antibiotics. Tender & delicious. $2.39 lb. No hidden charges. Cut, wrapped & [illegible] plan. CALL Glenview Farm, 908-832-2122. If no answer, leave name & Tel#.

OFFICE PHONE SYSTEM— Liquidation, perfect cond., Incld.s 10 sets + console $500 B/O call Mr. J 908-757-5600 Great buy worth $5000.

OLDER FREEZER CHEST— In very good working condition. $50 or Best Offer. Call 245-7981.

PHASE CONVERTER— Rotary type, 1 to 15 HP. Call 526-5225 or evenings 369-3372

WASHER— Heavy duty 20 lb., $150 B/O, 908-463-3628

WOLFF TANNING BEDS— New Commercial-Home Units, from $199.00, Lamps-Lotions-Accessories. Monthly payments low as $16.00. Call today FREE NEW Color Catalog. 1-800-462-9197.

YOUR CLASSIFIED AD CAN BE PUBLISHED IN 92 NEW JERSEY NEWSPAPERS WITH ONE EASY PHONE CALL AND FOR ONE LOW PRICE. FOR ONLY $219.00 YOUR AD WILL REACH OVER 1.2 MILLION HOMES THROUGHOUT THE STATE. CALL FORBES CLASSIFIED AT 1-800-559-9495, ASK FOR JOYCE OR KRISTIN FOR ALL THE DETAILS ABOUT SCAN-STATEWIDE CLASSIFIED AD NETWORK.

★★USED★★
OFFICE FURNITURE
Desks, files, chairs, etc. 782-4221; eves 782-5057.

2160 Wanted to Buy

$ OLD TOYS $
Battery operated, tin wind-up, banks, vehicles, character, lead figures, wooden, games, metal lunch boxes, etc. 752-4974.

$1000-$10,000— Paid for Antique Oriental rugs. James Proctor. (201) 276-0280; 800-368-7647.

AABACUS ANTIQUES ANTIQUE BUYING SERVICE
We Are Purchasing
Furniture★ Paintings
Oriental Rugs★ Statues
Clocks★ Toys★ Mirrors
ESTATE LIQUIDATIONS
Call 908-248-6383
or 1-800-281-6365

ALL LIONEL, IVES, AMERICAN FLYER— and other toy trains. Collector pays highest prices. Call 1-800-464-4671 or 201-635-2058

AMERICAN FLYER & LIONEL TRAINS & OLD TOYS— Pls call 908-755-0346, leave message or call after 6pm

ANTIQUE & USED— Furniture, Old DR sets and BRs from 1800's to 1950's. Also misc. pieces. 647-1959.

KIDS' ACTIVITY DIRECTORY

KANGAROO KIDS
CHILD CARE AND LEARNING CENTER
"You'll Be a Jump Ahead"
561-7721
REGISTER NOW
YEAR ROUND • FLEXIBLE SCHEDULING • LICENSED • 2 MO. -5 YEARS
1478 SO. CLINTON AVENUE, SOUTH PLAINFIELD

STATE OF THE ARTS KARATE INSTITUTE
INTRODUCTORY SPECIAL
3 Lessons **FREE** Uniform Only $19.95
Call For More Information
908-572-0023
1629 Stelton Rd., Piscataway
(Across from Fairway Golf Center)

FEIGLEY'S SCHOOL OF GYMNASTICS
EST. 1973
"Your Child belongs where people care"
★ One of the Best Equipped Gyms in the US
★ Outstanding Pre-School Program
★ Safety Certified ★ Child Care
★ Birthday Parties
Present This Ad for a FREE T-Shirt!
3 LOCATIONS: WARREN • SO. PLAINFIELD • EDISON
561-8888

SUMMER CAMPS

CAMP RIVERBEND
REGISTRATION NOW OPEN
"IF YOU WANT ONLY THE BEST FOR YOUR CHILD"
"THE DAY CAMP WITH A DIFFERENCE"
• Seven week camp program for boys and girls ages 4 to 14
• Mature well trained staff • Small van transportation
• Located on a magnificent 40 acre site in Warren Township, N.J.
• Daily swimming instruction in our beautiful, clear, heated pools
• Nature, Canoeing, Adventure Course, Archery, Crafts
Directors: Marianne & Harold Breene CCD
116 Hillcrest Road, Warren, New Jersey 07059
908-647-0664

REACH OVER 180,000 HOMES
for less than you would think!
Call Russell at
908-722-3000
Ext. 6256
TODAY!!

Anniversary Special!
FLEXI-SLEDS – $1.19
NEW MERCHANDISE ARRIVING WEEKLY!
TOYS 50% OFF*
suggested retail
Sales support training programs for the disabled.
*except Little Tikes and premium items
CEA TOYS
11 Minnesakening Rd. Flemington, NJ
Turn at traffic light south of Hunterdon Medical Center
908-782-2911
Mon.-Sat. 9 am – 5 pm
Bridgewater Shops
1/4 mile from Bridgewater Commons on Prince Rodgers Rd.
908-707-0038
Mon.-Sat. 10 am – 6 pm

Advertise in the Classified!

2160 Wanted to Buy

ANTIQUES WANTED Furniture, china, porcelain, oil paintings, military items, glassware. One item or an entire estate. 908-526-6036

ARE YOU SELLING— any old used furn., bric-a-brac, frames, attic/cellar stowaways? 668-5931

COINS WANTED— Pay cash, top prices! Paper money, foreign, stamps, scrap gold, old jewelry & sterling. Estates and Collections. 908-782-0840. Raab Coin, 4 Bloomfield Ave., Flemington.

FISHING TACKLE— collector wants to buy OLD, rods, reels, lures, catalogs. 233-1654 after 5PM

Advertise in the Classified!

2160 Wanted to Buy

GUNS, SWORDS, KNIVES, MILITARIA—NJ & Fed. lic. Top cash paid. House calls made. Bert 821-4849

INVESTOR SEEKS— Real Estate notes & mortgages. Turn monthly payments you are receiving into CASH you can use now! Call 215-638-2700 for quote. Cost of call refunded.

3000 PETS AND LIVE STOCK

3010 - Birds
3020 - Cats
3030 - Dogs
3040 - Fish
3050 - Horses
3060 - Livestock
3070 - Other Pets
3080 - Adoptable Pets
3090 - Boarding, Training & Grooming
3100 - Miscellaneous Supplies & Services

3020 Cats

SIAMESE KITTENS 1Male Blue-1Fem.Lilac CFA reg. Raised under foot. Dave, 234-2928.

3030 Dogs

LABADOR RETRIEVER— Puppies, Exc. bloodlines, shots, $350 & up 908-735-9785

LABRADOR RETRIEVER PUPPIES— Exc. lines. Yellow, black, choc. $350 and up. 908-730-7281

LABRADOR RETRIEVER Pups; AKC, champ lines, shots. Yellow, black, chocolate. 908-730-7281

3030 Dogs

POMERANIANS— 2 females 1 white, 1 black. AKC reg'd parents, asking $300. 908-463-1033

PUPPIES!! N.J.'s Largest Selection From $50. All types. Open Feb.26-27,&28 hrs. 10-4 MC/Visa. JP O'Neill Kennels US Hwy #1, Princeton, NJ across from Hyatt Hotel.

DID YOU KNOW . . .
This little ad can be read by more than 350,000 readers in 22 publications throughout Somerset, Middlesex and Union Counties? It caught your attention, didn't it?
Call YOUR ad in today!
1-800-559-9495
We Get Results!

Advertise in the Classified!

3030 Dogs

Sitnite Al paws Puppy Store

WE ARE BREEDER'S REPRESENTATIVES Come and experience the Shake-A-Paw difference at New Jersey's most beautiful puppy store.

★ All puppies are A.K.C. registered and selected for breed conformity and temperament.

★ Puppies are socialized in open cases...no glass walls here!! This insures proper development for a happy, well adjusted, loving pet.

★ Famous Shake-A-Paw Lifetime Health Guarantee includes complimentry veterinary and free fecal examination and lifetime obedience training.

Bring the whole family. 14 Route 22 West, Greenbrook, NJ 08812 (50 yards west of Rock Ave.)
908-968-2522
Mon-Sat 11-9, Sun 11-6

YOUR CLASSIFIED AD CAN BE PUBLISHED IN 92 NEW JERSEY NEWSPAPERS WITH ONE EASY PHONE CALL AND FOR ONE LOW PRICE. FOR ONLY $219.00 YOUR AD WILL REACH OVER 1.2 MILLION HOMES THROUGHOUT THE STATE. CALL FORBES CLASSIFIED AT 1-800-559-9495, ASK FOR JOYCE OR KRISTIN FOR ALL THE DETAILS ABOUT SCAN-STATEWIDE CLASSIFIED AD NETWORK.

3050 Horses

BOARD YOUR HORSE— in well-maintained private pleasure barn. 25 gorgeous acres of groomed open & wooded trails & access to private 100 mile trail system. 7 happy, healthy geldings looking want 2 more stable mates. Riding ring. GELDINGS only. $285. CALL 908-832-2122. If no answer, leave name & tel#.

STALLS AVAIL.— Spring Hollow Stables in Far Hills, Custom Care, Quality Feeds, Riding arena, Trails. $325/mon., (201) 208-8519 aft. 5 pm

3080 Adoptable Pets

ADOPT KEEBLER— 10 mth old, 30 lb., spade female mix. Has all shots, loves people. **ANNIE**, 10 mth Shepherd mix, very affectionate. **MAX**, Rotti/Shepherd Mix neutered, all shots, loves people. (201) 376-8367.

Advertise in the Classified!

3080 Adoptable Pets

ADOPTION DAY— Sat., 2/26, 11-3 pm, Pet Food Giant, 1022 Rt.22, N. Plainfield, Next to Staples, Dogs, puppies, cats, kittens need new homes, info: 424-2008

GIVE SOMEONE A SMILE— Somerset Regional Animal Shelter has puppies, kittens, dogs and cats. Adoption reasonable. Missing a pet? Call 725-0308.

GREAT PET! SMALL SHEPHERD MIX— honey color, 1 yr., female. Housebroken, loves children and other pets. Donation, 908-424-2006.

SHEPHERD MIX— 5 yrs old. Baby is allergic, must find GOOD home fast! Neutered, all shots, very gentle. Call 232-0485.

ST. BERNARD— pedigree, female, registered at KK Kennels. Spayed. 7 yrs. old. Excellent mannerism. Moving. Please call 985-8247

3090 Boarding, Training & Grooming

DOG OBEDIENCE Kind, positive methods. 27 yrs. exp., Vet rec. results guaranteed, 2 loc. in area, 689-8566

HAPPY PAWS OBEDIENCE SCHOOL— Registration night is March 3, 5-8pm. Classes start March 15 & 16. All levels of training. Tues & Wed eves. Photostat proof of current shots required. Civil Defense Bldg, Manville NJ. 908-469-1660 or 469-6081

4000 SERVICES

4010-4230

4010 - Adult Day Care
4020 - Business
4030 - Carpentry
4040 - Child Care
4050 - Cleaning
4060 - Convalescent
4070 - Electrical
4080 - Handyman
4085 - Hauling & Clean up
4090 - Health Care
4100 - Home Improvement
4105 - Income Tax
4110 - Instruction/ Education
4120 - Insurance
4125 - Interior Decorating
4130 - Landscaping & Tree Care
4140 - Legal Services
4150 - Loans & Finance
4160 - Masonry
4170 - Miscellaneous
4180 - Painting
4190 - Party & Entertainment Services
4200 - Plumbing, Heating & Cooling
4210 - Professional
4220 - Roofing
4230 - Wallpapering

4000 Business Services

One-To-One Consulting ★★★★★
You've invested in your Education/Career. Don't just "wing it" on your career strategy. Plan to chat with us 1-900-988-9500 x1302. Teler 1-1 Consultants. Visa/MC Accepted

YOUR CLASSIFIED AD CAN BE PUBLISHED IN 92 NEW JERSEY NEWSPAPERS WITH ONE EASY PHONE CALL AND FOR ONE LOW PRICE. FOR ONLY $219.00 YOUR AD WILL REACH OVER 1.2 MILLION HOMES THROUGHOUT THE STATE. CALL FORBES CLASSIFIED AT 1-800-559-9495, ASK FOR JOYCE OR KRISTIN FOR ALL THE DETAILS ABOUT SCAN-STATEWIDE CLASSIFIED AD NETWORK.

CHILDCARE IN— Cranford, Req., Ins., exp. Mom of 3 has one opening. Pls. call 276-7736

Childcare Services Dependable, reasonable, christian environment. If interested please call 845-7228 (lv. msg.)

CHILDCARE— In my Raritan home. Own playroom, state registered and ins. Ref. 429-1460.

EXP'D CERT. DAYCARE PROVIDER— for (infants or pre-school) in her Piscataway home. After school care also. 985-8563.

HOME DAYCARE— 2 exp. teachers, structured curriculum, easy access to RT. 287. Call: 908-469-0120 or 231-8088

HOUSEKEEPERS, NANNIES, NURSES AIDES AVAIL.— Women of all nationalities. Applicants screened, licence/bonded. Aurora Agency, Long Branch 908-222-2300.

CHOICE N.A.N.N.Y.

IN HOME CHILD CARE Live In/Live Out. Part Time/Full Time. Also Summers. Call 908-754-8080 or 201-583-8080

MOM'S DAY OUT PROGRAM— Enjoy a day for yourself. Your toddler can join us for crafts, fun & lunch. Reg'd, CPR, Bdgwtr mom. 725-8382.

MONDAY MORNINGS INC INFANTS & TODDLERS INSURED, INSPECTED MONITORED 908-526-4884 908-253-0505

MOTHER OF 2— with childcare exp. will care for your child in my Somerville home. Fenced-in yard, lunch & snacks provided. Ref. avail. 908-429-1626

NORTH SIDE BOUND BROOK— make life easier for working parents. 2 Moms to care for Infants or Toddlers. Meals incl. Excel. refs. 356-8946.

NURSE/MOTHER— of 2, Looking to provide quality daycare for your child in my Hillsboro home. 908-369-7878 9-5 PM lv. msg.

PRIVATE HOME DAY CARE FOR INFANTS & PRE-SCHOOL
Educational & Developmental Program in a home environment. N.J. licensed & insured. Call now for free registration at the QUALITY CARE DAY CARE CENTER. Located in Piscataway. 908-968-1327

QUALITY DAY CARE in my Somerset home. State reg., First Aid cert. Call 908-873-2987

"WEE" CARE— Exp mom provides loving atmosphere, educational & creative activities, reasonable rates. Infants, toddlers, & older. P/T, P/T, Summer Care. Sc. Pfld. - Debbie - 753-6681.

4060 Cleaning Services

CLEANING SERVICE home or office every day of the week. Ref. & exp. 369-4739 ask for Rael.

CLEANING— Condos/ Homes/Apts LOW RATES $40+. Prof. quality serv. Honest/reliable/exp/exc. refs. Carol 908-754-2574

CLEANING— Professional, with a personal touch. Reliable, references, Free estimates. Commercial & residential. 10% off first cleaning. Call The Polished Look 908-7954

CLEANING— residential, ref. avail., good prices, call Serigo, 908-281-0803

HAVE YOUR HOUSE CLEANED— by experienced lady. Good ref's avail. 20% discount for first cleaning. 725-0821

HOME CLEANING CARE For people on the go. Supervised-insured. Saturdays TOO! 245-1945

HOUSE CLEANING— Reliable, reasonable rates, references. Call Karen 756-7824

4060 Cleaning Services

J & T CLEANING SERVICES— Home, office, condo. All areas. Free est., call 908-668-7481.

4080 Health Care Services

RETIREMENT FOR THE ELDERY— Room & Board, 4 meals per day, reasonable. In business 36 yrs. 908-362-6122

WE CARE
Home Health Care
Specializing in:
- Live In Companions
- Certified Home Health Aides
- Certified Nurses Aides

Serving Somerset, Middlesex, Union, Monmouth & Ocean Counties.
24 Hr. Serv.
908-828-8227

J.M.C. CLEANING SERVICE— Do you need your office or home cleaned? Call us today. 908-725-0704 trained professional will clean your home or office, weekly, bi-weekly or just one time. Insured, Ref. Quality service guaranteed & free est.

OFFICE & HOUSE CLEANING— done by exp. reliable & trustworthy people. Reasonable rates. Call Nancy at 756-3057.

POLISH WOMAN WILL CLEAN YOUR HOUSE 908-722-6362.

POLISH WOMAN Will clean your house. 968-6984

S & J CLEANING SERVICE— Reasonable rates for top quality job well done. Ref. Call now for an appt. (908)281-6875.

4105 Income Tax

Certified Practitioner CPTx

FRANK A. CICERALE Professional Income Tax Preparation. Individual/ Business, Federal/State. 20 yrs. Tax & Financial experience. Year round services. Piscataway. 908-699-9499

HIGHLAND PARK CPA— Individual & business tax returns prepared. 19 yrs. of tax & financial experience. Reasonable rates, call 249-6692.

Ads in Classified don't cost — They pay!

4105 Income Tax

KEVIN SAVERINO Tax Returns, 11 yrs. exp. By appt. in your home. $40-$60 Fee. Please call 908-526-6133

LOUIS R. LoCOLLO Tax Consultant
NJ, NY & PA. Returns & Year 'round services. Life Insurance. Notary Public. Your home/mine 908-782-8713

4110 Instruction/ Education

ART CLASSES— children/adults, beginners/ advanced. Exp'd artist/ teacher. 908-463-1631.

PIANO INSTRUCTION- Diane Olsen Galvacky, available for teaching 9am-2:30pm, Mon-Fri & Sat. Call 668-0636

PIANO LESSONS— In your home, Branchburg, Whitehse Sta. Hillsborough. Call 369-4937.

PVT. LESSONS— Hands on- Learning computers & pop. software, located by Bridgewater mall 725-3880

SPANISH TUTOR— teacher of 10 yrs. reasonable rates, Pls call for additional info., 908-356-2683 ask for John

4120 Insurance

★★★★★
NO COST HEALTH insurance. Please call & see if you qualify. 249-1258

4125 Interior Decorating

AESTHETIC INTERIORS Norma Sciascia. Past president of the International Society of Interior Designers (NJ Chapter) Residential & commercial design. 401 Morris Ave, Springfield, NJ (201)912-0795.

4140 Legal Services

ATTORNEY HOUSE CALLS: Wills (from $75), Closings (from $415), Incorporations (from $245). Call for exact fees; other services. J. DeMartino, Esq. 908-874-5636.

ESTATE SETTLEMENTS 35 Years 548-3122. Mess & Inglese, Attys. Metuchen Prof. Bldg 406 Main St. Metuchen

4150 Loans & Finance

HELP IS HERE! Taxes-Federal & State. All insurance problems. Call Mike 908-369-7039

TAX SERVICES DIRECTORY

FINANCIAL SERVICES
(The "12 STEP" Way)
• Personal Taxes • Financial Statements
• New Business Setup • Bookkeeping
• All Business Taxes
Financial Planning
EXTEND MANAGEABILITY TO YOUR PERSONAL FINANCES
FIRST CONSULTATION FREE
Michael J. Egan & Associates
Metuchen, N.J. (908) 906-9273
Saturday & Evening Appts. Available

KLEMPNER INCOME TAX
Member of National Association of Tax Practitioners
Tax Return Preparation
Electronic Filing
"Quick Refunds"
LARRY S. KLEMPNER President
We make House Calls
Bilingual/Spanish
(908) 819-7812

TAXES... THE EASY WAY
House Calls
Personal Service
Satisfaction Assured
WestWarren
Bridgewater, N.J.
(908) 469-5849
15% discount thru March 15

SAVE $10
(New Tax Clients Only)
Custom tailored to your needs
• Individuals• Partnerships • Corporations
• Electronic Filing
• Multi-State returns
• Bookkeeping
• Year round telephone support
• Tax/Financial Planning
Premier Financial Inc.
2 Crossroads Dr. (2nd Flr.)
Bedminster, N.J.
(908) 719-3760
(Sat. and eve. appts. avail.)

MacKay Associates
The Family Tax Specialist
Your Federal Tax and State Return Prepared in the Safety and Convenience of your home.
All preparers MBA in Taxation
908-226-0681

For More Information About Advertising In This Directory Call Russel 908-722-3000 ext. 6256

Forbes Newspapers Business & Professional DIRECTORY

Serving: Westfield, Scotch Plains, Fanwood, Cranford, Garwood, Kenilworth

AIR CONDITIONING
Arrowhead Conditioning
PROVIDING QUALITY SERVICE FOR OVER 30 YEARS
Heating and Air Conditioning
Sales & Service
YORK
• Humidifiers • Electronic Air-Cleaners
• Clock Thermostats • Attic Fans
• Blown-in Insulation
Westfield 233-6222

ALTERATIONS/ADDITIONS
North Shore Custom Construction
• Additions
• Alterations
• Remodeling
• Custom Windows & Doors
• Architectural Consultators
908-276-4083
Free Est. Fully Ins.

FEATURING:
Anthony Verlotti
Heating/Air Conditioning
Residential & Commercial
Central Air Systems
Service & Installations
CRANFORD 276-1772

DRY WALL
Sheetrocking & Spackling
Custom Homes to Plaster Repairs
• Clean
• Insured
Quality Drywall and Finishing
322-2443

AIR CONDITIONING
Anthony Verlotti
Heating/Air Conditioning
Residential & Commercial
Central Air Systems
Service & Installations
CRANFORD 276-1772

BUILDERS
Come home to quality.
• Additions
• Alterations
Kitchens • Baths • Carpentry • Decks
908-276-4048
"Building with Confidence"
MICHAEL M. MASON
Professional Remodeler
Complete Home Remodeling
"Call today ; my Consultation is always Complimentary"
Family in Cranford Over 40 Years

FUEL OIL

Call For Service or Fuel Oil
908-276-0900
Reel-Strong Fuel
Cranford
Serving All Of Union County Since 1925

AUTO DEALERS
REILLY OLDSMOBILE, INC.
AUTHORIZED
OLDSMOBILE
SALES & SERVICE
232-7651
560 NORTH AVE. E.
WESTFIELD

BUILDERS
BRAND BUILDERS
General Contracting
REMODELING
SIDING
ADDITIONS
Westfield N.J. 908-233-1217 Lowell Brand

DRIVEWAYS
BENNETT PAVING COMPANY
Driveways • Curbing
Parking Lots • Sidewalks
Drainage Work
908-272-3640

TO ADVERTISE
• TO INCREASE BUSINESS
• ESTABLISH YOUR NAME
• ANNOUNCE SPECIALS
CALL RUSSELL AT:
908-722-3000 EXT. 6256
FOR RATES AND INFORMATION

GAS STATION
EXXON
Mina & Kyrillos Auto Service Centennial Exxon
464 South of Centennial Ave.
Cranford 908-272-5286
Foreign & Domestic
Complete Auto Repairs
Brake Service & Exhaust
Electronic Work,
Computer Diagnostics, Cooling System,
Tires, Front End Specialist
New Jersey Inspection Station
Written Warranty on All Services

MAKE YOUR HOUSE A HOME

4120 Loans & Finance

ANY CREDIT OK!
Real Estate ReFinances Only. 7 Days, 9AM-9PM. Fast Serv. 908-581-0920

VISA/MASTERCARD— Guaranteed approval! Rate as low as 8.6%. Bad credit, no credit, no problem! For brochure write AGS Credit, Box 5436, Albany, NY 12205.

4170 Miscellaneous Services

A-1 TRANSPORT
Local & long distance, Highd & commer., Fast & reliable service, PM 0999, 755-8110

ALL JERSEY MOVERS
Household, office
Piano specialists
Reasonable rates.
634-4128 Lic.#PM00662

BEAUTIFUL BRIDE
Bouquets by Kathy
Fresh/Silk 908-272-3971
Prof. & Reasonable

BUSINESS COMPUTER— services, Mail lists, mail merger, letters, envelopes, labels, filers, reports/analysis, Thompson Assoc. 908-604-2473

CHECKING ACCOUNT RECONCILIATION
25 yrs prof. banking exp. Business/personal/computerized. 486-3031.

CUSTOM SLIPCOVERS
Draperies, reupholstery. Formerly at Steinbachs & Hahne's. 44 yrs. exp. Senior discs. Free Shop at home service., W. Canter 757-6655.

Joel's Moving Service
Reliable, friendly, Free Est.! Insured. Low Minimum, Sm. & Lg. moves, 908-665-6360 PM00664

LAWN MOWER REPAIR
Tom's Lawn Mower Service. Ride-on mowers, trimmers, weedeaters, chain saws. Snow blowers. Toro, Snapper, Rally, Honda. Free estimates. Free pickup & delivery Piscataway 968-0328.

★ NINA'S PSYCHIC ★
★ ★ READINGS ★ ★
Tarot Cards ☆ Special!! $5.00. Advice on ☆Life-Love-Marriage☆
-Nationally Renowned-
★ 908-727-6806 ★
CALL NOW FOR APPT.

4170 Miscellaneous Services

PALMIERI MOVERS
908-686-6454
#1 Piece Items #Apts.
#Pianos #Offices
#Homes-7 rms. or less
Insured Lic#2666

RESUMES— We specialize in professionally typed resumes. We can help you land the job or career you want, at the lowest rates possible. call us anytime, John & Shari (201) 691-2938

4180 Party & Entertainment Services

BIRTHDAY PARTIES— Magic show & balloon animals. Call Constantine. 908-7743.

I CAN DRAW ANYTHING! Portraits, character sketches for parties. Reasonable rates. 908-648-0546.

☆ PUDDING ☆
My-Tee-Fine Clowning
Reputation speaks for itself all occasions comedy magic and more.
Please call 561-0747

4210 Professional Services

DO YOU HAVE A NEW YEAR'S RESOLUTION FOR CHANGE?
MIND-BODY SYNCHRONIZATION
may help you obtain your goals. Free Phone consultation, 248-0808

HOME TYPING SERVICE
Proof reading, manuscripts, reports, resumes, 746-7388 call Florence

LOOKING FOR A PHOTOGRAPHER? For doing your Wedding or Family Group Photos. Call Charles Moore III,
908-534-1238
1-800-371-5755

REGISTERED ARCHITECT— NJ, NY & PA. Consultation by appt. only. Resid. new alter. or add. Call 908-494-6369. Fees Reasonable.

Ads in Classified don't cost — They pay!

4030 Carpentry

ALL ASPECTS— Interior, Exterior Home Repair, Gutters, Siding, Doors, Windows, Kitchens, etc. Ins. Dan 908-668-0676.

CARPENTRY— All small, medium repairs inside/out, & new work. Ceramic tile, sheetrock, repairs, gutters cleaned, repairs and inside painting. Larry 486-8340

DON'T CALL US! Until you've called the others. Then call CS CONTRACTING for the highest quality carpentry & home improvements at the lowest price. We mean it! Free est., fully insured, refs. 908-534-1990

★ ★ ★ ★
J. DEGUTIS CARPENTRY
Quality craftsmanship on additions, alterations, roofing, siding, doors, kitchens & bath, decks & replacement windows. Insured, free estimates. Call 908-754-6014

MATUS CUSTOM WOODWORK
Furniture, Wall units and Cabinetry, formica countertops. 686-1651

4070 Electrical

21st CENTURY ELECTRICAL INC.
Ins & Bonded Lic 12569
24 hrs. Middlesex area
(908)968-7588 819-4619

ALK ELECTRIC— resid., comm. & indust., avail. days, weekends, nights, FREE ESTI Fully Ins., reasonable rates, Lic. 9732. 908-755-4630

ASPEN ELECTRIC— All residential needs: house fans, smoke detectors, lighting, telephones, etc. Quick response. Lic. #7534. Call 356-3041; 873-0137.

ELECTRICAL WORK Security & recessed lights, heaters, fans, phones, 240 volt service changes, etc. Problems solved, quick response. Lic. #10262. Free ests. Please call David at 321-0665 or 486-6614

ELECTRICAL WORK— Commercial, residential and industrial. Licensed, No. 9141, and Insured. Free estimates. Call Vince Santonastaso Electric 968-1609.

ELECTRICAL— All types of wiring, Service changes & paddle fans. Additions. Lic. #6252. Harold Klouser-572-8750

4070 Electrical

L.A.B. ELECTRIC
Fully ins. & Bonded. Ress. Rates. Quality work. Nights & wknds. FREE Est. Electrical, Cable, Phone. 908-889-3668. Lic.#10020.

4080 Handyman Services

APPLIANCE REPAIR
All major brands, all major appliances. Reasonable, experienced, reliable. Same day service. Jeff (908) 369-4075

CORRADO'S PRO PAINTING/HANDYMAN
Complete Remodeling
Free Estimates
(908) 819-0412, Rich

HANDYMAN— Complete home improvement. All work from A-Z. Free Estimates. 527-0236.

HELPFUL HANDYMAN Inside-Outside-Odd jobs. Snow removal-Fences-Painting-Carpentry. No Job Too Big or Too Little. You name it. We do it. CALL CHRIS - 889-1823

ODD JOBS & GENERAL REPAIRS— Lt. hauling, brush cleared & removed. Expert int/ext. carpentry, painting, replacement windows & decks. Tree work, log splitting, gutters cleaned. No job too small. Why break your back? If you don't see it, ask. Call us today for a FREE estimate. Our 21st year. 686-6636

••• PAINTING •••
INTERIOR & EXTERIOR
Deck and Fence Bleaching, Staining and Waterproofing. Driveway sealing. Odd jobs -Reasonable & Reliable- • Call Pete, 654-8278 •

4085 Hauling & Clean Up

CLEAN UP & REMOVAL— Lg. & small, Immed., response, D.E.P.E. registered 908-725-1784

CLEAN UP— Rick's Gar.e attics bsmnts 10 15, 20, 25, 30 yard dumpsters/rent 757-2677

CLEANUP & LIGHT HAULING— of all types. Free estimates. Insured. Low rates. We work weekends. Call Tony 908-781-0490

★ JUNK REMOVAL ★
ATTICS • BASEMENTS
BACKYARDS
CALL JOE AT 287-1281

4085 Hauling & Clean Up

MILLA'S CLEANING & CARTING SERVICE
Attics, basements, garages, junk removal of all kinds. 908-754-6875

4100 Home Improvement

ABRA-CADABRA HOME IMPROVEMENTS ADDITIONS & CARPENTRY— Roofing, dormers, kit. design, Sheetrock, design help, Good prices, ins., Ed 908-757-6911

ADDITIONS & ALTERATIONS
•Kitchens •Bathrooms
•Basements •Decks
•Ceramic Tile •ETC.
Competitive prices
Fully Insured
Free estimates
FOR DEPENDABLE, HIGH QUALITY WORK,
•RAY LAEYT-527-6633•

ADDITIONS— Bsmnts, attics, porches, kit.s, baths, Vinyl siding, replace. windows 634-8972

AFFORDABLE HOME REMODELING
Bath, basement, decks, custom tile installation, wallpapering and int. & ext. painting. Free Est. Call Tom 908-755-6541 or 1-800-300-6541

AL'S CARPET SERVICE specializing in repairing, antique, oriental & hook rugs. Removal of Wrinkles, buckles. Stretching & reinstallation of new & used Carpet. Since 1960. 908-688-6870

AL'S HANDYMAN SERVICE
Gen. Home repairs
Decks stained & sealed.
Free est! call 725-9290

ARTIE'S CARPET
Sales-Service
Installation
No Job Too Small
Free Est. Fully Ins.
Call after 5pm
908-469-1518

ATTICS/BSMTS FINISHED— Decks, porches, paper hanging. All home improv.ts 752-9310

-Basement Remodeling- If you're looking for quality craftsmanship & prof'l service, call MJB Const. at (908) 359-0683.

BATHRMS THAT LAST New tub, toilet, vanity, tile, quality work, Free Est! Ref.s 469-7972

BATHTUB & TILE RESURFACING— 5 year warranty, free estimates. Call 908-756-6351

CARPENTRY & ROOFING— repair. Ceiling & floor porches, steps, paint. Call 356-8020

4100 Home Improvement

CARPENTRY BY QUELI CONSTRUCTION CO.— Welded vinyl replacement windows & steel doors. Custom decks, additions, dormers, kitchen & bath remodeling, basements, drywall & taping. NO JOB TOO SMALL! Fully insured, free est. 754-6862.

CERAMIC TILE & MARBLE CONTRACTOR 11 yrs. experience, long lasting quality work. Fully ins., free estimates, ref's. John Dattilo, Jr. 908-688-7369

CERAMIC TILE Remodeling, installation and repair. Free estimates. 908-236-7936

DECKS DECKS
$7 PER FOOT. Limited time. Build now and save $$$. Fully insured. Unlimited references. Color portfolio. CALL 908-526-0005

DECKS— Offering Cedar & CCA at super prices. Your design or ours. Fully ins. Timberline Construction 753-5761.

DID YOU KNOW . . .
that an ad in this local paper also goes into 22 other local papers? Reach over 380,000 readers with one call!
1-800-388-0486

DRYWALL INSTALLATION & FINISHING
Specializing in Additions, Renovations & Basements. Free Estimates. 908-619-6628

General Contracting
No job to small
We do it all
We beat all est./financing
Insured with 20 yrs. exp.
908-647-1042

HOME SWEET HOME
IMPROVEMENTS & CONSTRUCTION
Carpentry (All phases)
Sheet Rock • Painting
Fences • Decks
Outdoor structures
Masonry • Patios
Bathroom & Basement Remodeling
And much more...
Always free estimates and competitive rates.
★Insured★
CALL JOHN MUSELLI
(908) 249-6652

JFK CONSTRUCTION— Cranford, 908-276-1012 All work guaranteed. One contractor for all your needs. Large or small, we do it all!

4100 Home Improvement

HOME Alterations and Additions
Prompt and Courteous Service
"Quality at its Best"
WALLACE CONSTRUCTION
725-3845

J&J HOME IMPROVEMENTS— Ceramic tile, remodeling, decks, carpentry, windows, doors, finishing basements. Painting, Wallpapering, Stenciling. Free estimates. Jeff 908-906-8451

SMALL JOBS UNLTD.— Fin bsmts, decks, additions, roofing. Guaranteed work. 908-687-0949

STEVE BUNLER CONSTRUCTION
Residential/Commercial
Quality work at competitive rates. We do it ALL from basement to roof, Office interiors. Fully insured. References available. 908-668-7042

TONY'S CARPETING Sales, installation & Repair. Fully insured, Residential & Commercial. Call after 6: 908-424-1270 Please leave message

WHY PAY MORE? Painting for apts., condos, homes $70/rm; Wallpaper $20/roll; spackling. Neat & Clean! 757-6672.

★★ MR. DO-RIGHT ★★
Selling? Renting?
Moving? Call me for all your work, exp. painter, spackler, Tile, porch & screen repair, Storm dr.s installed," Master of the small job" 908-668-7540

4125 Interior Decorating

AESTHETIC INTERIORS
Norma Scioscia
Past president of the International Society of Interior Designers (NJ Chapter) Residential & commercial design. 401 Morris Ave, Springfield, NJ (201)912-0788.

4130 Landscaping and Tree Care

JUST STUMPS INC
Tree & Stump Removal
Is your stump a pain in the GRASS?
Free Est. Fully Ins.
Senior Citizen Disc.
Call 24hrs. 908-634-1318

Advertise in the Classified!

4130 Landscaping and Tree Care

ARBORIST TREE EXPERTS
Removal, Trimming, Stump Grinding, Cabling, Fertilizing, Rots & Fully Ins.
JOHNSON'S TREE SERVICE
Somerville Area Call:
908-658-9060
Morristown Area Call:
908-766-9060

G. MURPHY TREE SRVC 23 yrs. exp. All tree care & stump removal. Quality work at low rates! Fully insured & free estimates. 463-TREE/245-8423.

SCHMIEDE SCHWIEDE
TREE EXPERT CO.
• Trimming
• Repairs
• Removal
Modern Equipment
State Certified
Insured for Your Protection
233-TREE

SNOW REMOVAL
Plowing, clean-ups & Landscaping at recession breaking rates. 908-725-4823

LAWN SERVICE
Prompt, Reliable, Ins.
Spring Clean-up
Fertilization programs
Serving Somerset Cty.
For Over 5 yrs.!
Call Ciem:
908-359-1418

MIKE'S TREE SERVICE Tree removal, prunning, brush chipping, log splitting. (908) 722-3235.

SNOW PLOWING— Also lawn care for as little as $20. Thatching, seeding, shrub trimming, installations. Call Jeff 753-8742.

TIMBER TREE EXPERTS INC
Tree removal, Trimming, topping & stump grinding. Free est. Fully insured. Call 908-819-7531

TREE & STUMP EXPERTS— all types of tree work, stump removal. Reasonable rates. Fully insured. Free Estimates. AMERICAN 908-908-8384

4130 Landscaping and Tree Care

Tree Removal
VENIS BROS.
Tree Experts
359-6180
FULLY INSURED

★★★★★★★★★★★★
NOW SCHEDULING FOR THE '94 SEASON
All phases of lawn maintenance. 560-8899

4160 Masonry

A-1 WAYNE P. SCOTT— Quality masonry services. Free estimate. References. Insured. 40 yrs. a family business. Every job a specialty. 968-5230

JP MASONRY REPAIR Repairs On All Masonry. No Job Too Small! Free Est./Ref. (908)704-8213

MASON CONTRACTORS
Specializing in all types of masonry: Brick work, block work, concrete, etc. Fully insured. Free estimates.
NO JOB TOO SMALL
908-526-3500

4180 Painting

ANTHONY'S PAINTING Interior/exterior. Roofing, gutters cleaned/installed. Free est. 782-6441.

PAINTING BY BOB Quality service for 25 yrs. Interior & exterior Free est. & Fully Ins. Paperhanging also avail. Steinman & Daughter 908-526-3362

CARNEVALE PAINTING
35th Year
Interior/Exterior
Custom Work
Reasonable
References
Fully Insured
968-0467

CUSTOM PAINTING and WALLPAPERING— Int. & ext. Remodeling of baths and kitchens. Decks installed. FREE ESTIMATES. Call Tom, 755-6541, 800-300-6541.

Advertise in the Classified!

4180 Painting

ED REILLY PAINTING
Custom work. Very Neat. Fully insured. 10 yrs. experience. Residential & Commercial.
908-752-3787

J & J PAINTING— Int./ext. Free est. 10 yrs exp. References available. 908-757-6822

JK'S WALLCOVERING INSTALLATIONS and Interior Painting
Quality Workmanship
Call:
Joe Klingebiel
381-9656
free estimates

JOHN MACNAMARA PAINTING— Interior painting & wallpapering. Free estimates. Fully insured. Recommended by Interior Decorators. 908-766-0166

★PAINTING★
ROOFING
SIDING
20yrs exp. Very high quality. Very neat & dependable. Lowest prices. Super refs. Get in touch before you pay too much! Call Spencer McLeish
★908-231-6284★

PAINTING & WALLPAPERING— Exterior/ Interior, custom work. Commercial/residential. FULLY INSURED. Nick 658-9235

☆PAINTING BY JOHN☆ Personalized, meticulous, quality paining & repair work. 10% disc. on all jobs. Free Estimates. ☆☆ 908-781-9415 ☆☆

PAINTING--WHY PAY MORE?— Apts., Condos & homes. Interior $70/room. Jim 241-9499

PAINTING— Let a woman do your painting. Neat, clean quality work. Insured. Free estimates. Call Maryann 560-9235.

PAINTING— sheetrock, yardwork, other srvcs. Manny's Helping Hands Service 412-8462, pager 201-806-5333

PAUL A. MILLAR PAINTING— Meticulous Int/Ext Svcs. 12 yrs exper. Fully ins. Free est. Excellent refs. Call Paul 646-7186

TO ADVERTISE
CALL OUR
CLASSIFIED HOTLINE
TOLL FREE
1-800-559-9495

Advertise in the Classified!

Forbes Newspapers Business & Professional DIRECTORY

Serving: Westfield, Scotch Plains, Fanwood, Cranford, Garwood, Kenilworth

INFORMATION

For More Information About Advertising In This Directory Call Russell 908-722-3000 Ext. 6256

PAINTING

LAVITOL PAINTING
- Exterior
- Interior
- Expert Preparation
- Free Estimate
- Fully Insured
- Carpentry

"We're Still Working Our Way Through Town and We do the best Work Around"
SAVE ENERGY.... We install Vinyl Replacement Windows
• Check our Recession Proof Prices
• Roofing • Leaders and Gutters
272-4033

PLUMBER

Donald S. Rockefeller
PLUMBING & HEATING INC.

Complete Plumbing & Heating Services
State Lic. #4205
276-8677
7 Raleigh Ave. • Cranford

ADVERTISING

This is your last chance to lock into the '93 rates! Call today before it's too late! CALL 908-722-3000 Ext. 6256

TV REPAIR

Specializing in:

SALES & REPAIRS
(30 Years in Business)
CENTER TV
907 Wood Ave. • Roselle
276-2331

HOME IMPROVEMENT

PROFESSIONAL CARPENTERS, INC.
40 Years In Home Remodeling
New Decks • Bathrooms • Kitchens
Doors • Windows • Roofing
"ALL WORK GUARANTEED"
Free Estimates Fully Insured
Call us 24 Hrs. Richard Degroat
908-272-6456 or 201-375-2757

PAINTERS

INDEPENDENT PAINTERS
Beat Contractors Prices
We Specialize In Interior Painting
• Wall Paper
• Popcorn Ceiling
• Stain Work
Fully Ins. Free Estimates
All Work Guaranteed 18 yrs. Exp.
Westfield 908-789-9533
(We Also Do Exterior Painting & Pressure Washing)

PLUMBING

CHAPMAN BROS.
Lic. #1428
• Plumbing
• Heating - Cooling
• Alterations - Repairs
• Air Conditioning
276-1320
36 NORTH AVE. E
CRANFORD

TREE SERVICE

WOODSTACK TREE SERVICE
INSURED
Low, Low Rates
Senior Citizen Discounts
FREE ESTIMATES
276-5752

HOME IMPROVEMENT

Save Money with Skyline Developing Co., Inc.
All Within Your Budget Considerations
☐ Framing Contractors ☐ Renovations
☐ Additions ☐ Custom Decks
☐ Alterations ☐ New Construction
☐ Finished Basements
Don't Waste Time and Money...
Call Today
(908) 469-7187

PHARMACY

FREE PRESCRIPTION DELIVERY
Phone 654-8333 For Details
SUPER X
210 South Ave.
Westfield, Ph: 654-8338

PLUMBER

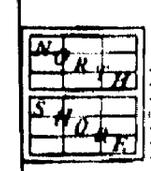
LENNY'S PLUMBING HEATING
• Heating Sewer Cleaning
• Plumbing & Heating Repairs
• Hot Water Heaters
• Sump Pumps
Free Est. • State License #6249
Lenny Grieco
574-0480

ROOFING/SIDING

D & R FUCHS CONSTRUCTION COMPANY
Owner/Installer
Roofing • Siding
Replacement Windows
Fully Insured Free Estimates
CRANFORD 709-1251

WINDOWS

"WINDOW REMODELING"
CAN ADD DRAMATIC RESULTS AND VALUE TO YOUR HOME AND ON A MODEST BUDGET
WINDOW & DOOR CONTRACTING



• MAINTENANCE FREE
• CUSTOMIZED ENERGY EFFICIENT WINDOWS
• MANY STYLES TO CHOOSE FROM WINDOW CASEMENTS AWNINGS AND MORE
• TILT-IN FOR EASY CLEANING
• LIFETIME MANUFACTURER'S WARRANTY
• INTERCHANGEABLE GLASS INSERT SYSTEMS
• SLIDING DOORS • STORM DOORS
Why Wait ... Get A Free Consultation And Let Us Take Those Dark Ideas and Put Them In A Whole New Light
• Fully Insured
• Call Anytime 7 Days A Week
908-276-5158

Employment Guide

4180 Painting

R. ANDRECHICK— Painting & paper hanging. 30 yrs. quality experience. 494-6836.

TOM HANSON PAINTERS
Interior • Exterior
Wallpapering
Free Estimates. Please Call Tom, 908-668-8662

4260 Plumbing, Heating and Cooling

COPPERHEAD
Plumbing & Heating Inc
•New Construction
•Boiler Installations
•Drain Cleaning
•Water Heaters
Expert, Neat, Friendly Service. Lic. 9617. Call 783-8668/647-8881

EMERGENCY SERVICE
Sewer & drain cleaning, water heaters, Gas Boilers, Bathrooms. All plumbing repairs.
Trusal Plumbing, Lic. #6707. Call 704-3766.

P.M.C. PLUMBING AND HEATING— Don't be afraid to call a plumber again. No job too small. Sewer and drain cleaning a speciality. Free Estimates. Fully insured. Lic. #9466.
908-685-0374

PLUMBING & HEATING Low rates. Good service. Drain cleaning. Free estimates. License #6481. Call John 968-6634

4220 Roofing

GUTTERS REPAIRED and installed. Gutter cleaning and screening. All roofing repairs. Call John at 968-5788.

ROOFING-ALL TYPES— Fully Ins., FREE EST! Over 20 yrs. exp. P. Dennucci 968-868-6468

ROOFING— Stop that leak! patching & re-roofing, 20% off for seniors, Flat roof specialists, Free Est. 248-3402

★★ROOFING★★
STOP THAT LEAK!
Patch or re-roofing. We guarantee. 20% off! Same day service. Flat roof specialists, Free Est. Call anytime. 248-3402/727-6206

4230 Wallpapering

A BEAUTIFUL JOB by Feminine Hangups. Neat, professional, free estimates. Call Joan 908-526-0251

MASTER PAPERHANGS
Precision installation of all types. Interior painting. Popcorn ceilings. 15 yrs. exp. Reasonable. 908-753-8181

Advertise in the Classified!

PAINTING WALLPAPERING STENCILING
Free est. Jeff 908-6451

PAPERHANGING
INSTITUTE CERTIFIED
Free est., fully ins. Prof. Installation. 297-5822.

WALLPAPERING BY FEMININE TOUCH
Reasonable rates. Prompt service. Free estimates. No job too small. Call 908-231-0852

Ads in Classified don't cost — They pay!

5000 EMPLOYMENT

5010-5100

5010 - Career Training & Services
5020 - Child Care Wanted
5030 - Agencies
5040 - Domestic
5050 - General
5060 - Health Care
5070 - Managerial
5080 - Part-Time
5090 - Employment Wanted
5100 - Career Investments & Opportunities

5010 Career Training and Services

COMPUTER TRAINING
Especially for beginners.
Learn: •Wordperfect
•Lotus
•Other Software
Call E-Z COMPUTER SERVICES
1-800-484-7297 X 9977

5020 Child Care Wanted

BACK UP— For F/T babysitter, weekdays, Full or 1/2 days, other occassional babysitting, 2 girls (6 & 4) Martinsville, 563-9642 aft.6 pm

CAREGIVER— for 3 children in our Bridgewater home, 8:30-1 pm. Own car. Refs. 908-580-4461

MOTHER NEEDS HELP With 3 yr. old triplets. Mon-Fri, 6-6. Must be loving, responsible, motivated, mature person. Call after 6pm, 302-1589.

PISCATAWAY— Full Time home day care for our infant in your home. Refs. req. 908-752-0782.

WANTED— responsible, loving & caring person to care for my 3 & 5 yr. old in my Green Brook home, 3 days/wk. Must have car, refs. req. Call after 6pm, 908-752-1680.

YOUR CLASSIFIED AD CAN BE PUBLISHED IN 93 NEW JERSEY NEWSPAPERS WITH ONE EASY PHONE CALL AND FOR ONE LOW PRICE. FOR ONLY $219.00 YOUR AD WILL REACH OVER 1.2 MILLION HOMES THROUGHOUT THE STATE. CALL FORBES CLASSIFIED AT 1-800-559-9495, ASK FOR JOYCE OR KRISTIN FOR ALL THE DETAILS ABOUT SCAN-STATEWIDE CLASSIFIED AD NETWORK.

5040 Employment-Domestic

HOUSEKEEPER, LIVE-IN Care for elderly male parent & housekeeping. English speaking. Must have own transportation & references. Bedminster area. (908) 781-0725.

5050 Employment-General

$500 MILLION FORTUNE CO.— aggressively seeking bus. people. Call 908-668-8818 lv mess.

ADVERTISING SALES
Weekly Newspaper needs experienced ad sales person. Someone who will start selling on their first day. We offer 3 different plans; straight salary, salary plus commission or straight commission. Please reply to Box 222, Forbes Newspapers, PO Box 699, Somerville, NJ 08876.

COLOR STRIPPER/ PLATEMAKER— Needed for busy Newspaper. Flex. hr.s, Knowledge of small sheetfed press a plus. Some page makeup also helpful. Please send resume to Janet Davis, Forbes Newspapers, Po Box 699, Somerville, NJ, 08876

COOKS NOW HIRING
Earn up to $8.00 an hour. Full time only. Apply within:
Pizzeria Uno Restaurant
4900 Stelton Rd.
South Plainfield, NJ

ATTENTION CUSTOMER SERVICE FT/PT
Blue Chip Financial Service in Somerset Area offers $6.25/hr. Ideal for Homemakers, retirees and others. 1 week paid training, starting March 14, 1994. Requires phone skills, good grammar and some experience in either Sales or Customer Service.
Call Ann at
(908) 627-0660
HARTSHORN SERVICES
1952 Rt. 22
Bound Brook

DRIVER WANTED— 16 ft. small box truck. Deliver to New York. Good pay. Overtime & Health Ins. Call Town & Country Greenhouses, 908-753-8711, Ea. Phld.

DRIVERS TT/OTR
$250
SIGN-ON
BONUS
Call & Find Out
More
Direct Transit, Inc.
800-523-0019 Corp
800-635-5454 PA
800-336-6289 NJ
M-F 7AM-6PM

FOSTER FAMILIES
Of all races & religions are needed for young people. Ages 5 to 17 years. Training. 24 hour support line, financial compensation provided. For additional info call:
Catholic Charities
908-604-0902

HAIR STYLIST
Exp'd. Bridgewater.
We pay 50%. Call
(908) 356-6648

HAIRSTYLIST
Exp'd stylist wanted w/ other services a plus for busy Somerville salon.
Call 908-526-0106.

HELP WANTED

SALES

New and experienced licensed Sales associates, "TOP COMPANY" Call for confidential interview, Ask for Kathy
Buontempo 908-654-7777
Eves: 908-276-2187.

ICE CREAM STORE— in Clark/Westfield area needs energentic, responsible person for counter work & cake decorating, 908-574-9696

INSTALLER/HELPERS 2 + years exp. installing: security systems, telephones or CATV. Will train. Subs considered. Please call (908)561-7048.

JANITOR/CUSTODIAN Priv. club in Union Cty. Day work, 5 days, weekend work req. English speaking pref. Car necessary. Call (908)382-1664 bet. Tues and Fri.

KENNEL HELP— Several positions avail. Weekday/ weekend shifts open. Call (908) 755-0227.

5050 Employment-General

Law Enforcement Jobs
NO EXP. NECESSARY
Now hiring. US Customs, Officers, etc. For info. call 219-794-0010 ext. 2935 9AM-10PM, 7 days.

MANICURIST— Full/Part time. Experience necessary. Call 908-359-4790.

MATERIAL HANDLER/ DRIVER— fast paced plastic injection molding Company seeks motivated person for mixing, packaging, storing materials and customer deliveries. Valid NJ driver's license, no points. Send Resume: P.O. Box 25, Raritan, NJ 08869

MEDICAL ASST/SECY Internal medical/gastral group in Westfield seeks energetic indiv. Exp in dictaphone, transcribing, EKG, and assisting. Some half Sat. (908) 654-5190.

Medical Receptionist P/T F/T. Busy family practice in Hillsborough/ Somerville area. Computer knowledge a must & medical exp. a plus. Call 685-0655 Joyce

MODELING
No experience necessary. No fees. DATA BANK. Call for more information. 908-362-8788.

NURSES
Join the INTERIM Healthcare team. We are seeking experienced professionals who would like to; BE IN CONTROL & CHOOSE YOUR DAYS, SHIFTS & ASSIGNMENTS. We offer excellent pay & benefits, liability coverage & flexibility to work a few hours...or as many as you want! NEEDED STAT...RNs & LPNs with ventilator experience. Call us today at:
(908) 549-2210
(908) 725-1820
(609) 443-1711
Interim HEALTHCARE
25 South Main St.
Edison, NJ 08837
Equal Opportunity Employer

OFFICE WORKER
Needed. P/T F/T Exp. preferred. Good phone skills/some typing/exposure to Bookkeeping and Computers a plus. Hourly rate neg. for right person. 526-3030

PERSONNEL
PAYROLL— Assistant (2) positions-(1) Full Time (1) Part time 3 days/ week. H.S. Diploma with 3 years experience preferred in ADP payroll processing, use of PC's and prior working knowledge of Board Offices. Salary commensurate with experience. Good Benefits package. Interested canidates should submit a resume with complete background information to Mark Albert, Board Secretary/Business Administrator, 133 West Maple Avenue, Bound Brook, NJ, By February 28, 1994. Affirmative Action/EOE

OWNER OPERATORS WANTED
14', 16' & 20' Trucks wanted for local pick up and deliveries. CDL & good driving record required. Please call
1-800-234-0036
between 8AM-3PM

Advertise in the Classified!

5050 Employment-General

REAL ESTATE SALES EARN MORE!
Explore a lucrative career! FREE seminar on Sat. Feb. 26 at 10:00 AM. Call to reserve a seat or for a personal interview. Don't you owe it to yourself to see how successful you can be? Call Today!
Debi Cretty
Hillsborough
908-874-6100
WEICHERT REALTORS

REAL ESTATE SALES
Excellent opportunity for 2 experienced Agents. Office established 20 years. Many referrals. Best splits on commission. Call Mr. B for confidential interview.
908-753-7010 days
908-382-3488 eves.

RESTAURANTS
Server, Cooks, Host/ Hostess, Waitee is looking for motivated individuals for high volume restaurant, apply in person: Rt. 202, Bedminster
(908) 234-1566

SALES/SALES MANAGEMENT
IMMEDIATE OPENING. Are you ready to earn between $30,000-$50,000 your first year and $50,000-$80,000 your second year; then we'd like to speak to you. The leading NATIONAL REAL ESTATE office in NJ is looking for 2 CAREER minded people for residential, new homes sales, commercial investment sales & leasing in Central Jersey area. WE WILL GET YOU LICENSED and TRAIN YOU. For confidential interview, call Ken Worden at:
Century 21
Worden & Green
908-874-4700

SALESPERSON
U.S. Truck Parts seeks individual knowledgeable in the trucking industry. Exp. a + but will train. For further information. Please call
(908) 757-5001

SALESREPS— Aggressive, dependable rep with strong closing skills. 50K+ potential. Will train. Please call
(908)561-7046

SECRETARIAL— flex PT/ FT for small business in Westfield. Immed. opening. Phones, some computer. Must be organized. Call for more info: (908) 789-3440. Leave name, number and best time to reach you.

SECRETARIES W/W.P.
High Power Temps needs Dependable, Qualified Temporary Employees to fill job orders from our client companies in this area.
HIGH POWER TEMPS
105 East Union Ave
Bound Brook, NJ 08805
908-560-9188

SECRETARY
Somerset/Hunterdon Business Education Partnership seeks exp. Secretary for busy office in Somerville. Specific responsibilities include providing secretarial support and communication link for 6 county coordinators. Strong PC skills required. Macintosh preferred. For immediate consideration send resume to: Somerset/Hunterdon Business Education Partnership, 64 West End Ave., PO Box 833, Somerville, NJ 08876-0833. EOE M/F.

5050 Employment-General

SECRETARY— for real estate appraisal office. Filing, billing, familiar w/ computer software. Somerville 722-1510.

STOCK PERSON— F/T, hardware exp. helpful. Apply in person only. Builders General Supply Co., 336 Centennial Ave. Cranford. Off GSP 136.

TELEPHONE SALES
Dynamic person wanted to arrange by phone qualified appointments for sales personnel. Call (908) 534-6300 for interview

TRACTOR TRAILER DRIVER
CDL and HazMat required. Good pay. Steady work. Call Larry (908) 561-2990

WAITER/WAITRESS— Now hiring full time/part time. Apply in person: Pizzeria Uno Restaurant, 4900 Stelton Rd. South Plainfield, NJ

WAITRESS/WAITER— Lunch shifts, M-F. Waitress/Waiter nights & wkends. Apply in person, Friendly's Restaurant, 1060 Stelton Rd., Piscataway (across from Middlesex Mall) 3 wks.

WESTFIELD, SUMMIT & SOMERSET— area. Do you expect or need a career change? If so, call to discuss the potential in Real Estate with a long established office Call Mrs. Wood--908-233-7121

★★POSTAL JOBS★★ $12.26/hr. to start + benefits. Postal carriers, sorters, clerks, maint., For an application & exam information call 1-219-736-4715, ext.P2617 9AM-9PM 7 days

5060 Employment-Health Care

AIDES
HOME HEALTH AIDES CERTIFICATION PROGRAM

Applications are now being taken for a Certification Course to be run in April, 9-3:30PM, Mon.-Fri. in Westfield. Live-ins available.

5 years recent work history required. (Volunteer work considered). Trainees will be required to work for Patient Care. Somerset, Union & Middlesex assignments available.

Apply: NJ Job Service
75 Veteran's Memorial Drive, Somerville, NJ.
Mar 1/Mar 8 1-4PM

NJ Job Service
506 Jersey Avenue
New Brunswick, NJ
Mar7/Mar14 10AM-1PM

NJ Job Service
525 Madison Avenue
Plainfield, NJ
Mar17/Mar24¾10-1PM

** NO FEE CHARGED **

or Call for office appointments with Kim.
908-654-5773

patient care inc.

Accredited with Commendation By JCAHO

120 Elm St.
2nd floor
Westfield, NJ 07090

Advertise in the Classified!

HONDA

service writer
Experienced only. Knowledge of computers necessary. Send resumé with salary requirements:

receptionist
Dependable, courteous. Experience preferred. Send resumé with salary requirements:

automotive sales
Experience helpful but not necessary.
Will train the right person.
Customer-conscious organization.
Excellent compensation package.
Great product line. Call:

DK HONDA
987 State Rd., Princeton, NJ 08540
609/683-0722 908/873-1414

5060 Employment-Health Care

CERTIFIED HOMEMAKERS and NURSES AIDES

Needed Immediately!

Answercare is opening registration to all Certified Nurses Aides/ Homemakers with prior experience for our home care and long term care clients.

If you would like to include your name on our roster and join the ANSWERCARE team, call Marge at
(908) 322-7373
for immediate interview and placement.

Answercare is located at 1701 Blue Star Shopping Center, Rt. 22 W, Watchung, N. J.

CERTIFIED NURSES AIDES
Part time 7am-3pm
Only certified aides to apply. Good working conditions & good benefits. Raritan Health & Extended Care Center, 533 Route 28, Raritan, NJ 08869. Call
908-526-8860

NURSE
PEDIATRIC RN'S
Vent exp. Cases in Somerset Area.

RN'S & LPN'S
Vent exp. Case in Basking Ridge. Top Pay! Call Pat!
HELPING HAND HEALTH CARE!
201-347-5454

RN/PEDIATRIC
All shifts available. Union & Middlesex Counties. Contact Marge at
(908) 322-7373

5070 Managerial

$ Telemarketing $
Linden based mortgage company is expanding its telemarketing dept. Flexible scheduling available, great working conditions, easy access to public transportation. Hourly wage + bonus. Great for students, retirees and housewives. Contact:
Dave Aldredge
1 800 242-6663
First Colonial Mortgage
612 N. Wood Ave.
Linden, NJ 07036

ADVERTISING SALES
Part time outside sales positions available. If you are currently in Real Estate or some other sales position and would like to sell newspaper advertising during the day Call Jan Rozelle at 908-722-3000.

Forbes NEWSPAPERS
A Division of Forbes Inc.

EOE

CLERICAL/RECEPTIONIST— needed P/T for medical facility in Greenbrook. Daytime 9-3 and/ or evenings 6-10. Candidate should have medical office exp. Call Marianne at 968-8900.

CUSTOMER SERVICE PEOPLE WANTED!
Part Time
We need 24 people starting 4/4/94 for a LT assignment at a major Financial Inst. in BW. Customer Service exp. and computer literacy a must! Flex. P/T hours and excellent pay rate. Call us today at 908-685-0303.
Lakeland Temp. Services
1303 Prince Rodgers Ave
Bridgewater, NJ

DAYTIME & EVE— babysitter for local health club, 908-218-1155

DENTAL OFFICE ASST.— General help, H.S. students, 3-6 pm, 3/ 4 day/wk., will train, flex. schedule Cranford family practice 908-276-2365

EXCEPTIONAL CUSTOMER SERVICE PEOPLE WANTED!
We need 20 people starting 3/14/94 for a 2-3 month assignment at a major Financial Inst. in BW. Customer Service exp. and computer literacy a must! One week paid training required. Flexible part time hours and excellent pay rate. Call us today at 908-685-0303.
Lakeland Temp. Services
1303 Prince Rodgers Ave
Bridgewater, NJ

COSMETIC DISTRIBUTION CENTER
Raritan Center has PT Openings for Material Handlers & Ticketers
Avail. between 7am and 10pm
Work Morns., Afternoons or Evenings or a combination of all three. We can adjust to your schedule.
Some Full Time Positions Avail.
Apply In Person, M-F, 10-2, Sat. 9-12
RETAILERS & MANUFACTURERS
401 Clearview Road, Edison, NJ
225-3572

5080 Part-Time Employment

MAKE YOUR DASH FOR EXTRA CASH— As a part-time Forbes Newspaper telemarketing representative.

$7.00 per hour plus excellent commission structure. Call John or Glen at 1-800-300-9321 or 908-722-3000 ext. 6832

P/T ADMINISTRATIVE SUPPORT FOR GROWING FAMILY VALUES COMPANY— Exp. in WP and general office routines, some accounting exp. helpful (MAF 90). Moms returning to work welcome. Fax resume to 548-8178 or mail to: Applied Research Corporation, 340 Amboy Ave., Metuchen, NJ 08840, Attn Donna Campbell.

DRIVERS— Top opportunities for owner operators in three fleets: relocation Services, Blankstarap and High Value Products. Outstanding tractor purchase program avail. Tuition-free training for inexp. drivers. North American Van Lines, 800-348-2147 Dept. DK-21.

EARN UP TO $700 WEEKLY— No experience. Own hours. Part-time or full-time. Process mortage refunds. 1-800-977-2228.

MAKE MONEY AT HOME— Send SASE to SAR, P.O. 104, Metuchen, NJ 08840.

MODELS NEEDED! Urgent! Babies, children & adults to pose for National HOME SHOPPER VIDEO & CATALOGS! No experience Needed! High Earning Potential! Company Benefits! Local work! 717-374-2532 (Calls Reimbursed)

OWNER/OPERATORS GESINN, an Inter-modal CARRIER IS SEEKING OWNER OPERATORS, EXCELLENT pay and benefits. CDL REQUIRED. Immediate FULL Time positions available. Call 800-639-9764.

5080 Part-Time Employment

STOP— Immediate opening for serious, career minded individual capable of participating on a dynamic team. People oriented organization. We can teach and support you in earning an excellent income in real estate. Call Judi at Weidel Realtors in Hillsborough. 908-369-7100

WORK AT HOME
Hundreds of high paying positions avail. 24 Hr. Hotline: 1-800-326-6193, Box 652000.

PLUMBING SUB-CODE OFFICIAL

Must hold a State of New Jersey, Department of Community Affairs Plumbing Sub-Code Official and Plumbing HHS Inspector License.

Position is part time and will require plan review of all plumbing plans and inspection of all plumbing work in the Borough of Kenilworth.

Please send resume to:

Borough of Kenilworth
Building Department
567 Boulevard
Kenilworth, NJ 07033

PROGRAM COORDINATOR— needed for Saturday and Sunday evenings (occasional weekday evening). Mature young adult with some experience in teenage recreation or Phys. Ed. programs. Send resume and salary requirements to Cranford Teen Center Board, 8 Springfield Avenue, Cranford, 07016

PT ADULT AIDE— or college student for before school child care program held at Bedminster Elementary School. Hours 7-9a.m., Mon.-Fri. Start immediately. Call Bobbi at 271-2944.

PT COLLECTORS— Local Piscataway co. Flex day/eve hrs. Training provided. Outside sales positions also available. 752-7070

5080 Part-Time Employment

RETAIL— Indiv./retiree welcome, for exercise retail store, To call Fri./Sat. 908-238-0422

SALES/TELEMKTG
No exp. will train. Pet prod. Great sales 4 hrs afternoon. Salary & commission. 908-454-1995

SECRETARY— Somerset/ Hunterdon Business Education Partnership seeks exp. P/T secretary for fast-paced office. Requires strong PC skills. Macintosh preferred. For immediate consideration send resume to Somerset/Hunterdon Business Education Partnership, 64 West End Ave. PO Box 833, Somerville, NJ 08876-0833. EOE M/F.

Telemarketing

MAKE YOUR DASH FOR EXTRA CASH

As a part-time Forbes Newspaper telemarketing representative.

$7.00 per hour plus excellent commission structure. Call John or Glen at 1-800-300-9321 or 908-722-3000 x6832

TELEMARKETING
Work at home. 9 evening hrs/wk. Good speaking voice. Salary + commission. Call Marshall 201-535-3040.

5100 Career Investments/ Opportunities

Some ads listed in this classification may require a fee to purchase information and/or materials regarding career investments and/or opportunities.

AIRLINES. NOW HIRING entry level: Customer Service/Baggage Handlers. Many other positions. $400-41200 weekly. Local or relocation. For applications & information call 1-800-647-7420 Ext. A-849.

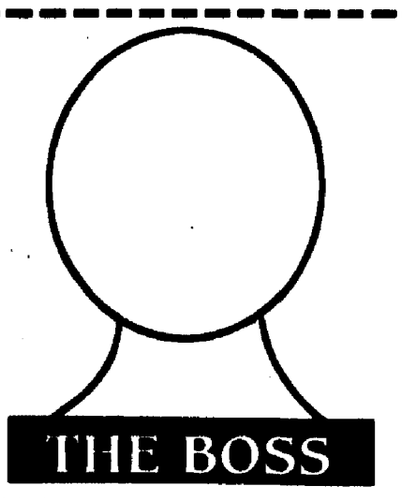
AVON SALES
All areas
For information call
1-800-662-2282

DRIVERS— J.B. HUNT offers more. More money. More opportunity. More time home. Don't delay. Call Today! 1-800-845-2197 J.B. HUNT The Best Run For The Money. EOE, Subject to Drug Screen.

DRIVERS— New OTR and Northeast shorthaul opportunities! No slip seating, excellent pay/ benefits, home weekly in shorthaul. Call anytime - BURLINGTON MOTOR CARRIERS: 1-800-JOIN-BMC. EOE.

SECRETARIES
(and employees of all kinds)
Your Day Is Coming!
Now's Your Chance!

In honor of Secretaries Day, April 27, we're running a DRAW YOUR BOSS CONTEST!



The Boss's Initials _____
Company Name _____
Your Name/Initials (optional) _____

For $10.00 we will run your illustration on a special page in the papers listed below in April 27-29.
• Complete the above picture. Used medium tip black pen for best reproduction.
• We must receive your entry no later than April 21st at 5pm
***Must be paid in advance**

❑ Check or Money Order Enclosed
Bill to: ❑ Visa ❑ MasterCard
CC# _____ Exp. Date _____
Name _____

Mail to :Draw Your Boss
Forbes Newspapers
PO Box 699
Somerville, NJ 08876

Illustrations will be printed in:
• Bound Brook Chronicle
• Franklin Focus
• Franklin Buyer's Guide
• Green Brook-North Plainfield Journal
• Hills-Bedminster Press
• Somerset Messenger-Gazette
• Somerset Buyer's Guide
• Warren/Watchung Journal
• Journal Buyer's Guide
• The Chronicle
• Chronicle Buyer's Guide
• Focus
• Highland Park Herald
• Metuchen-Edison Review
• Metuchen Edison Buyer's Guide
• Middlesex Buyer's Guide
• Piscataway Review
• South Plainfield Reporter
• Cranford Chronicle
• Scotch Plains Fanwood Press
• The Westfield Record

Could YOU deliver this paper?

Forbes Newspapers is looking for men and women for neighborhood delivery.

Earn $65-$85 per week delivering one or two days per week. Must be 18 years or older and have reliable transportation. Neighborhood delivery available in the following communites:

- Bound Brook
- Edison
- Metuchen
- North Plainfield
- Warren
- Watchung

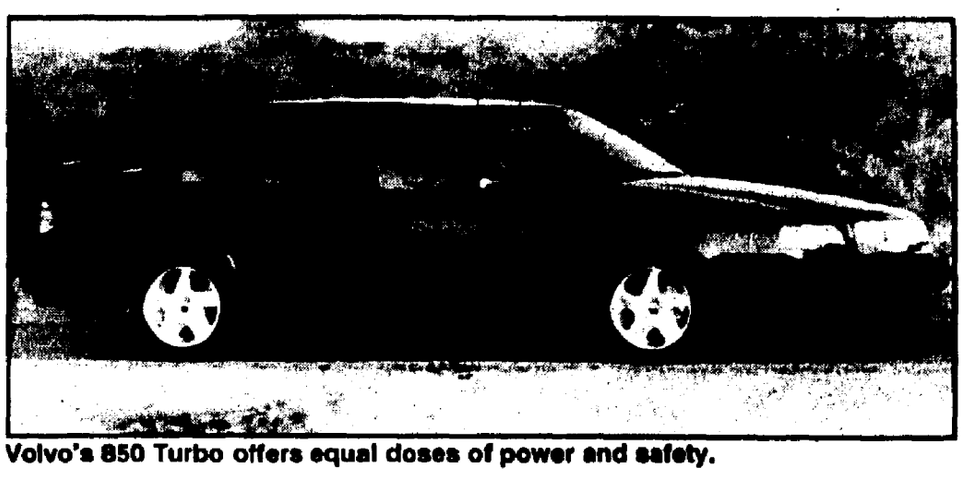
Newspaper Delivery

For more information on Middlesex County routes, call **Jeff Rosenthal at (908) 722-3000, ext.6853.**

For more information on Somerset County routes, call **Butch Whitmore at (908) 722-3000, ext. 6850** or **Nordine Kasmi at (908) 722-3000, ext. 6852.**

Forbes NEWSPAPERS
A Division of Forbes Inc.

Automotive Guide



Volvo's 850 Turbo offers equal doses of power and safety.

Volvo's 850 Turbo is 'all-new and awesome'

'Only skin remains the same;' safety does, too

By TOM HAGIN
FORBES NEWSPAPERS

It has become the passing of an era for Volvo. Since 1975, over 3 million entry-level 240 series sedans have been sold, and it's maintained an icon for automotive safety. That and reliability were the strong points while performance was added in the form of an optional turbocharger in 1981. The last 240 was sold in 1993 along with the first 850 which is now Volvo's entry-level replacement. We drove the new flagship 850 Turbo, and were impressed with its careful blend of durability, efficiency, performance and safety.

EXTERIOR

Buy a new 850 to replace your '84 Volvo and neighbors may not notice there's a new car in your driveway. A slightly rounded nose sweeps to a headroom-accommodating windscreen and roof line. Volvo still "boxes" in the tail of the car and relies on dated styling to entice repeat buyers. Eight panes of tinted glass give an excellent outward view, while body-colored dual mirrors assist in this department.

INTERIOR

The 850 Turbo gets top marks for front seat comfort. Although a bit firm for some tastes, both front chairs on our test vehicle were heated, which warmed the leather upholstery in seconds. All windows can be controlled by the driver via center console positioning, and a standard power glass sunroof, with a sliding sunshade, tilts upward for interior ventilation. Dual climate control knobs individualize passenger comfort, while an outstanding AM/FM cassette stereo with six speakers comes as factory equipment.

ENGINEERING

The 850 may look like a traditional Volvo on the outside, but under the skin, the car is all-new and awesome. For the first time, the Swedish auto maker has broken from its front-engine/rear-drive tradition. Sitting sideways in the engine bay is a turbocharged, intercooled 2.3-liter five-cylinder powerplant. This small displacement motor pumps out 222 horses to the front wheels and, with the help of a sophisticated engine management system that controls wheelspin, all that power plus 221 foot-pounds of torque is very manageable. Volvo 850s come with a choice of a five-speed manual or, in the case of our test model, a four-speed automatic transmission which features three driving modes: a winter function, which puts the car in motion from third gear to increase grip; the economy mode that delivers gentle shifts at low engine speeds; and the sport mode for higher-revving, more precise shifting.

HANDLING

Despite the "different" sound of the inline five-cylinder engine, this car can easily be classified as an enthusiast's machine that can also be used to pick up groceries or deliver the kids to school. A highly sophisticated and advanced rear suspension system allows the rear wheels to "track" the front wheels while cornering. We found the car to exhibit a resilient ride, while a bit of oversteer becomes evident on tighter turns. What impressed us the most was the 850's ability to pass at freeway speeds. Stomp the accelerator to the floor and traffic disappears in the rear view mirrors. Volvo's all-aluminum engine is lightweight and compact in order to be shoe-horned transversely between the front wheels. The 850's motor offers the most power ever from the Volvo line and, in an effort to increase cooling and address the higher pressures associated with a turboed engine, the 850's cylinder bores were decreased two millimeters for turbocharging, along with many other technological changes.

SAFETY

Safety is the hallmark of the Volvo line, so driver and front passenger side airbags are provided. Front three-point restraints feature mechanical tensioners while automatically adjusting to occupant's shoulder heights. All rear passengers are strapped in with three-pointers as well. A slick child seat is built into the rear armrest, and the usual crumple zones, side-impact beams, reinforced B-pillars and anti-lock brakes are built into the 850 Turbo.

SUGGESTIONS

Our car came with the desirable TRACS traction control system ($385) which uses ABS sensors for better grip on wet or icy pavement and the $450 Nordic Package which includes heated seats, outside temp gauge and a headlight washer/wiper system.

TEST DRIVE

SPECIFICATIONS

BASE PRICE: $29,985
PRICE AS TESTED: $32,715
ENGINE TYPE: Turbo charged 2.3-liter I5 w/EFI
ENGINE SIZE: 140 cid/ 2319 cc
HORSEPOWER: 222@ 5200 rpm
TORQUE (ft/lbs): 221 @ 2100 rpm
WHEELBASE: 104.9"/ 69. 3"
TRANSMISSION: Four-speed automatic
CURB WEIGHT: 3280 lbs
FUEL CAPACITY: 19.3 gals.
TIRES: P205/50/ZR16
BRAKES (F/R): Front/Rear Disc/ABS
DRIVE TRAIN: Front engine/front-wheel drive
VEHICLE TYPE: Five-passenger/four-door
PERFORMANCE:
EPA Economy, mpg, city/highway/average: 19/26/20
0-60 MPH: 7.0 seconds

LOOKING FOR HIGH-TECH TOURING LUXURY?

Check out Tom and Bob Hagin's 'Generation Gap' road test of the new Chrysler LHS sedan (page 3)

Flemington
The All New 1994 Volkswagen
JETTA III
4 cyl., 5 spd. m/trans., p/s, p/b, a/c, AM/FM ster. cass., p/locks., alarm, 2 yr./24,000 mi. free schld. maintenance, MSRP $14,715, VIN #RM025661.
NOW JUST $198.99 PER MO.
$0 MONEY DOWN
Prices include all costs to be paid by consumer except for tic., reg & taxes. Lease pymnt based on 48 mo closed end lease $0 money down $450 acquisition fee, 1st mo pymnt & $200 refundable sec dep due at inception 15,000 mi/yr allowance 10¢ per mi thereafter. Total of pymnts $9551.52
'93 MODEL CLOSEOUT
Factory To Dealer Incentives And Our Most Aggressive Pricing Of The Model Year Assure You Of Maximum Savings On Passat & Eurovans
Over 50 New VW's On Sale Right Now!
Flemington
Flemington CAR & TRUCK COUNTRY Family Of Dealerships
RTS. 202 & 31, FLEMINGTON, NJ 908-782-2400

5 Investments That Give You More In Return
BMW
Flemington BMW Is Now In The Enviable Position To Offer You Extraordinary Lease Terms On New '94 525, 530, 540's & Touring Cars. The Final Investment Is The One We Make In You, Our Customers!
The Ultimate Driving Machine
Flemington BMW
RTS. 202 & 31, FLEMINGTON, NJ
Now located in the building next store to our old showroom.
CALL 908-782-2400

AUTOSOURCE

AUTO BIOGRAPHY

BELLE MEAD GARAGE
Route 206, Belle Mead
(908)359-8131

CADILLAC

KEMPER CADILLAC
5 miles from Bridgewater Commons
Route 22 East at Route 287 Overpass
Bridgewater
(908) 469-4500

CHEVROLET/GEO

ROYAL CHEVROLET/GEO
Route 28
Just East of Rt. 23 & Rt. 287 Intersection
Bound Brook
(908) 356-2460

CHRYSLER/PLYMOUTH

BELLE MEAD GARAGE
Route 206
Belle Mead
(908)359-8131

DODGE

CLAYTON AMERMAN DODGE
"74 Years of Sales and Service"
Main Street, Peapack
(908) 234-0143

PONTIAC

KEMPER PONTIAC
5 miles from Bridgewater Commons
Rt. 22 East at Rt. 287 Overpass
Bridgewater
(908)469-4500

ACURA
TOP $ PAID
FOR YOUR TRADE

1994 INTEGRA *24 MO LEASE* **$199/mo**
PS, 3Dr, 4-Cyl., 5-Spd., Stk. No. 7282; VIN RB011288; MSRP $16,285, $2,040 at delivery includes $1,000 cap. reduction, $299 1st, sec. dep. & first payment, 24 payments total $4,776; 24,000 miles included; End of lease purchase option $11,692.

1994 VIGOR *36 MO LEASE* **$299/mo**
GS, 4Dr, 5-Cyl., Auto., Stk. No. 7064; VIN RC008991; MSRP $26,495, $2,140 at delivery includes $1,000 cap. reduction, $299 1st, sec. dep. & first payment, 35 payments total $10,764; 45,000 miles included; End of lease purchase option $15,898.

1994 LEGEND *36 MO LEASE* **$399/mo**
L, 4Dr, V-6, Auto., LEATHER, Stk. No. 7051; VIN RC009400; MSRP $36,495, $2,553 at delivery includes $1,000 cap. reduction, $499 1st, sec. dep. & first payment, 35 payments total $14,366; 45,000 miles included; End of lease purchase option $18,782.

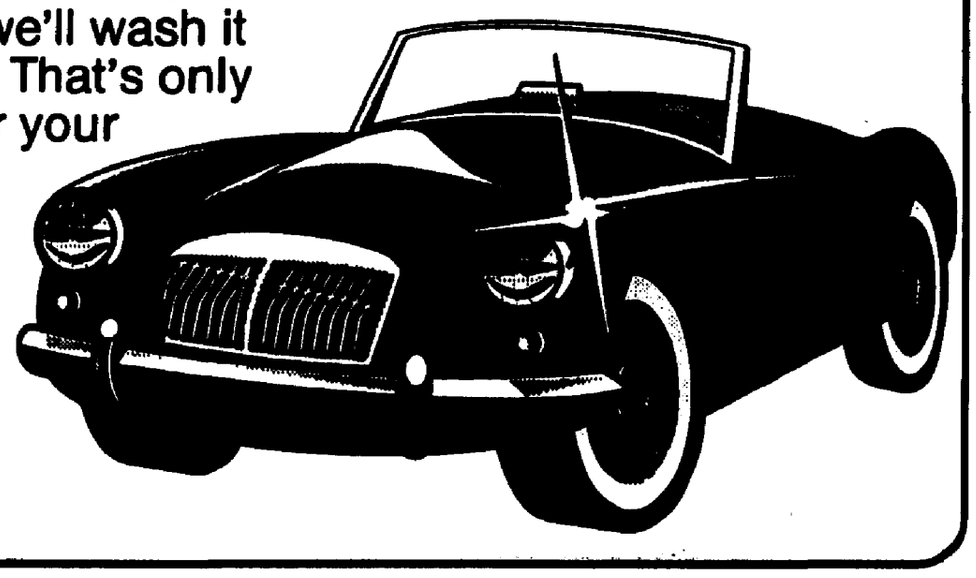
All vehicles have A/C, AM/FM, St. Cass., PS, PB. Closed end leases for credit-qualified lessees; lessee responsible for maint., wear and tear, and at end of lease for excess mileage at 15 cents per mile. Price includes all costs to be paid by a consumer except for lic. costs, reg. fees, and taxes. Not responsible for typos.

ACURA of somerville
New Jersey's Volume Acura Dealer
Route 22 West, Bridgewater
Monday - Friday 9am - 9pm (908) 704-0300
Saturday 9am - 6pm

CLEAN CARS SOLD HERE!

Advertise your used car for sale for **4 weeks** and we'll wash it for you for FREE. That's only **$12.50 a week** for your clean car to hit the road. Call **1-800-559-9495** today to place your ad.

Forbes NEWSPAPERS



TOYOTA

NEW 1994 TERCEL 2 DR
VIN R0407012, 4 cyl, 1.5 liter, 12 valve EFI, 4 spd man, rack & pin/steering, no air, carpeted flr mats, recliners, console, gauges, liter wipes, air bag, MSRP $9318. Total pymt/purch opt: $5364/$4193.
BUY FOR: $6,888 LEASE FOR: $149* per mo. 36 MOS.

NEW 1994 COROLLA
VIN RC037973, 4 cyl, 1.8 liter, EFI DOHC engine, 5 spd man, p/s/b, a/c, am/fm st/case w/4 spkrs, mud flaps, recliners, console, tilt, gauges, cold lkt, tab int, t/glss, r/def, dual air bags, MSRP $14,338.
$11,988

NEW 1994 CAMRY COUPE
VIN RU382526, 2 dr, 5 spd man, 2.2 liter EFI, 4 cyl, twin cam, 16 valve eng, p/s/b, a/c, dual air bags, t/glss, cloth bkt seats, center floor mats, am/fm st/case, carpeted floor mats, MSRP $18,155.
$14,588

NEW 1994 CAMRY SEDAN
VIN RU11A186, 4 dr, 5 spd man, 2.2 liter EFI, 4 cyl twin cam, 16 valve engine, p/s/b, a/c, dual air bags, t/glss, tab int, bkt sts, carpeted flr mats, am/fm st/case, center arm rest, MSRP $17,988
$14,688

NEW 1994 CELICA ST COUPE
VIN R0007115, 4 cyl, 1.8 liter twin cam, 16 valve, EFI engine, 5 spd man, p/s/b, no a/c, p/win/lks, r/spoiler, t/whl, am/fm st case, MSRP $17,368, Total pymts/purch opt: $9324/$8884
BUY FOR: $14,888 LEASE FOR: $259* per mo. 36 MOS.

NEW 1994 4X2 PICK UP
VIN RZ139969, 4 cyl, 5 spd man, m/s, p/b, no air, tab int, gauges, t/glss, 1600 lb capacity, double wall bed, all weather guard pkg, metallic paint, radials, MSRP $10,688
$7,188

NEW 1994 4X4 PICK UP
VIN RZ199488, 4WD, 4 cyl, 5 spd man, p/s/b, no a/c, am/fm st, tab int, bucket seats, value pkg, chrome pkg/bumpers, sport stripe, gauges, pin-stripe, 3/4 ton, short bed, radials, MSRP $15,362
$11,988

NEW 1994 T-100 DX STD BED
VIN R0014165, 5 spd man, 6 cyl, p/s/b, no air, value pkg, tab int, sldg r/wind, gauges, t/glss, inter wipe, chrome pkg, 6' bed, MSRP $16,565
$12,488

NEW 1994 4 RUNNER SR5 4X4
VIN R0014015, 2.4 liter SOHC EFI 4 cyl engine, 5 spd man, p/s/b, am/fm st/case, all weather guard pkg, sports fab. pkg, r/heater, extra value pkg, cruise, tilt/whl, a/c, p/winds/lks, MSRP $23,744.
$19,888

4 LANDCRUISERS
AVAILABLE FOR IMMEDIATE DELIVERY!

250 TOP QUALITY USED CARS IN STOCK!!!

SPECIAL PRESIDENT'S DAY SALE HOURS 8-9

3 MONTH GUARANTEE • 72 HOUR EXCHANGE POLICY

'88 BUICK SKYLARK 2 dr., 4 cyl., auto., p/s/b, a/c, am/fm cass w/clock, tab int., t/gls., 60,507 mi. VIN JA7046236 — $3995

'90 TOYOTA TERCEL 4 cyl., 2 dr., 5 spd man, p/s/b, a/c, am/fm st., tab int., r/def., 84,989 mi. VIN L0569012 — $4494

'87 SUBARU XT 4 cyl., auto., p/s/b, a/c, am/fm stereo cass., 49,426 mi. VIN HC303777 — $4894

'88 FORD ESCORT 3 dr. h/b, 4 cyl., auto., p/s/b, a/c, am/fm, tab. int., 32,309 mi. VIN JF140998 — $5395

'87 DODGE CARAVAN Van, 6 cyl., auto., p/s/b, a/c, am/fm cass., tab. int., recliners, t/gls., r/wpr./wshr., int. wprs., 64,786 mi. VIN HR245031 — $5894

'89 NISSAN STANZA 4 dr., 4 cyl., auto., p/s/b, a/c, am/fm cass., tab. int., recliners, cruise, r/def., p/w/mirr., t/gls., 65,267 mi. VIN KT233422 — $8094

'89 TOYOTA VAN 4 cyl., auto., p/s/b, a/c, am/fm cass. w/clock, recliners, r/def., tilt, t/gls., int. wprs., 60,103 mi. VIN X5068365 — $8195

'88 CHEVY S-10 BLAZER 4WD 6 cyl., auto., p/s/b, a/c, am/fm/cass., tab. int., bkts., r/def., r/wpr./wshr., roof rack, int. wprs., 66,609 mi. VIN J0166911 — $8294

'90 TOYOTA CAMRY DX 4 dr., 4 cyl., auto., a/c, am/fm cass., tab. int., bkts., recliners, gauges, r/def., p/w/lks., t/gls., tilt, int. wprs., 58,152 mi. VIN LU244927 — $8395

'90 NISSAN PICKUP 4WD, 4 cyl., 5 spd. man., p/s/b, a/c, am/fm cass., t/gls., 49,915 mi. VIN LC163445 — $8495

'92 HONDA CIVIC 3 dr. h/b, 4 cyl., 5 spd. man., p/s/b, no a/c, tab. int., r/def., t/gls., bsw's, 17,945 mi. VIN NH541624 — $8994

'89 JEEP WRANGLER ISLANDER 6 cyl., 5 spd., p/s/b, no a/c, am/fm stereo cass., 64,210 mi. VIN KJ113127 — $8994

'91 TOYOTA COROLLA 4 dr., 4 cyl., auto., p/s/b, a/c, am/fm cass., bkts., r/def., tilt, p/trunk lk., 42,266 mi. VIN XC064926 — $9294

'89 ACURA INTEGRA LS 4 cyl., 5 spd., p/s/b, a/c, am/fm stereo cass., 52,564 mi. VIN KB002114 — $9394

'90 HONDA ACCORD EX 4 dr., 4 cyl., auto., p/s/b, a/c, am/fm cass., tab. int., recliners, console, gauges, r/def., p/w/mirrs./lks., t/gls., g/ant., lilt, cruise, int. wprs., 58,157 mi. VIN LC003770 — $9595

'89 FORD MUSTANG CONVERT. 6 cyl., 5 spd. man., p/s/b, a/c, am/fm cass., t/gls., int. wprs., 24,196 mi. VIN KF217892 — $9795

'88 TOYOTA SUPRA 6 cyl., auto., p/s/b, a/c, am/fm st. cass., tab. int., + other options., 43,217 mi. VIN J0076218 — $9994

'90 TOYOTA PICKUP 4 cyl., 4WD, 5 spd. man., p/s/b, no a/c, am/fm st. case., tab. int., t/gls., tilt, bedliner, tool box, short bed, bsw's, 36,842 mi. VIN X7016707 — $10,294

JEEP WRANGLER 4X4 4 cyl., 5 spd., p/s/b, a/c, am/fm stereo cass., 46,374 mi. VIN MJ146958 — $10,584

'93 TOYOTA COROLLA 4 dr., 4 cyl., auto., p/s/b, a/c, am/fm stereo, tab. int., recliners, r/def., p/ trunk, int. wprs., 17,113 mi. VIN PZ346078 — $11,385

'93 PLYMOUTH LASER 4 cyl., 3 dr. h/b, 5 spd. man., p/s/b, a/c, am/fm cass. w/clock, tab. int., recls., console, t/glss., r/def., t/gls., tilt, int. wprs., 32,825 mi. VIN PE002841 — $11,794

'89 TOYOTA CRESSIDA 6 cyl., 4 dr., auto., p/s/b, a/c, am/fm st. case. w/equal. & clock, leather, moonrf., p/sts., cons., gauges, r/def., p/w/m/s/l, t/gls., tilt, cruise, int. wprs., 46,158 mi. VIN KX0018012 — $12,094

'91 JEEP CHEROKEE 4WD, 4 dr., 6 cyl., auto., p/s/b, a/c, am/fm cass. w/clock, tab. int., recliners, r/def., p/w/lks., t/gls., cruise, int. wprs., 31,897 mi. VIN ML533966 — $14,975

'91 NISSAN MAXIMA 4 dr., 6 cyl., auto., p/s/b, a/c, am/fm st. case w/case & equal. & clock, recliners, cons., gauges, r/def., p/w/mirr./ant./lks./trunk, t/gls., tilt, cruise, int. wprs., 26,876 mi. VIN MT562466 — $14,984

'90 TOYOTA 4 RUNNER SR5 4WD, 4 dr. 6 cyl., auto, p/s/b, air, am/fm cass./clk., recls., cons., gge., r/def., p/w/mrl, t/gl., r/ww, tilt, int. wprs., 72,228 mi. VIN L0018932 — $14,994

'90 TOYOTA 4 RUNNER 4 dr. 4WD, 6 cyl., auto, p/s/b, air, am/fm cass./clk., tab. int., bkts., recls., cons., gge., r/def., p/w/mirr./ant./lks., t/gls., r/wpr./wshr., tilt, cruise, int. wprs., 43,850 mi. VIN L0008907 — $15,395

'92 VW PASSAT WAGON 4 cyl., auto., p/s/b, a/c, am/fm stereo cass., 4 dr., + other options., 23,762 mi. VIN VE004666 — $15,594

'93 TOYOTA CAMRY 4 dr., 4 cyl., auto., p/s/b, a/c, am/fm cass w/clock, tab. int., recliners, console, gauges, r/def., p/w/mirr./ant./lks., tilt, t/ gls., int. wprs., 9,019 mi. VIN PU287291 — $16,988

'93 MAZDA MX6 3 dr. h/b, 6 cyl., auto., p/s/b, a/c, am/fm cass., tab. int., recliners, console, gauges, r/def., p/w/mirr./lks., t/gls., tilt, cruise, int. wprs., 24,094 mi. VIN P8100345 — $17,594

'90 TOYOTA 4 RUNNER SR5 V6 4 dr., 4WD, 6 cyl., auto., p/s/b, a/c, am/fm cass. w/clock, tab. int., recliners, console, gauges, r/def., p/w/mirr./ant./lks., t/gls., r/wpr./wshr., tilt, cruise, int. wprs., 43,850 mi. VIN L0008907 — $18,294

'93 TOYOTA CAMRY 4 dr., 6 cyl., auto., p/s, p/antl lk. brakes, a/c, am/fm cass. w/clock, tab. int., r/def., p/w/mirr./ant./lks., t/gle., tilt, int. wprs., 6,129 mi. VIN ZU078601 — $18,828

'91 NISSAN PATHFINDER SE 6 cyl., auto., p/s/b, a/c, am/fm stereo cass., 32,474 mi. VIN MW037550 — $18,994

'91 TOYOTA 4 RUNNER SR5 6 cyl., 4 dr. 4WD, auto., p/s/b, a/c, am/fm st. case. w/equal. & clk., tab. int., sunrf., ggee, r/def., p/w/mirr./ant./lks., t/gle., r/wpr/wshr., int wpr., 32,099 mi. VIN M0067126 — $18,994

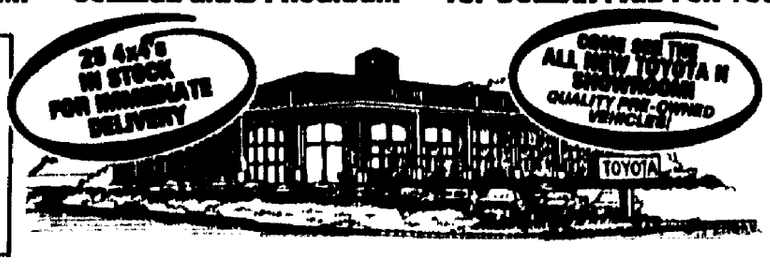
'91 CHEVY CORVETTE 2 dr., 8 cyl. auto., p/s/b, a/c, am/fm case w/clock, leather, recliners, gauges, r/def., cons., p/w/lks./mirrs., t/gle., tilt, cruise, int wprs., 46,806 mi. VIN M6102917 — $19,994

'92 TOYOTA 4 RUNNER 4 dr. 4WD, 6 cyl., auto, p/s/b, air, am/fm cass., tab. int., s/rf., recirs., cons., gge., r/def., p/w/mirr/ant./lks., t/gl., r/ww, o/c, tilt, int. wprs. 11,761 mi. VIN X0088614 — $22,495

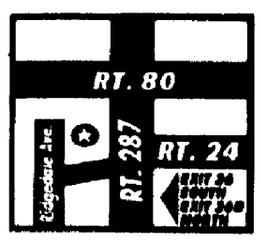
'91 TOYOTA 4 RUNNER 4WD, 6 cyl., auto, p/s/b, air, am/fm cass/clk., tab. int., s/rf., bkts., recirs., cons., gge., r/def., p/w/m/s/l, t/gl., r/ww, bsm, c/c, tilt, int wprs. 32,066 mi. VIN M0057126 — $20,495

• NO PAYMENTS FOR 90 DAYS! • BAD CREDIT? NO PROBLEM! • COLLEGE GRAD PROGRAM! • TOP DOLLAR PAID FOR YOUR TRADE! • FREE SHUTTLE SERVICE! • ON-THE-SPOT DELIVERY!

TOYOTA of MORRISTOWN



169 RIDGEDALE AVENUE, MORRISTOWN
(201) 540-1111
HOURS - SALES: MON-FRI 9-9 • SAT 9-7 SERVICE & PARTS: MON-FRI 7-7 • SAT 7:30 - 4:30
WE SPEAK SPANISH & PORTUGUESE



Price(s) include(s) all costs to be paid by a consumer, except for licensing, regist. & taxes. *Payments based on 36 mo. closed end lease. 15,000 mi. per yr. w/excess 10¢ mi. thereafter. ($500-Tercel) cap cost reduction, no cap cost reduction for Celica St. 1st mo. pymt & rel. sec. dep. due at inception. Purch. opt. avail. at lease end. Lessee resp. for maint. & excess wear & tear. Subject to approval by primary lending source. Excludes taxes & tags. Must finance thru dealer to qual. for retail price at 11.9%-16.9% w/no derogatory credit. This ad cancels & supersedes all previous offers. Not resp. for typographical errors. This ad is a coupon & must be presented at time of purchase. Advertised vehicles sold cosmetically as is.

8000 AUTOMOTIVE

8010-8710

8010 - Under $1000
8020 - Under $2000
8030 - Automobiles
8040 - Antiques and Classic Automobiles
8050 - Luxury
8060 - Sportscars
8070 - Family Vans
8080 - 4X4's, Sport and Light Trucks
8090 - Trucks and Vans
8100 - Financing
8110 - Parts, Accessories and Services
8120 - Automotive Repair
8130 - Miscellaneous Automotive

Advertise in the Classified

8030 Automobiles under $2000

DODGE— 86 Lancer, ac, snrf., 5 spd., 79k, immac., garage kept., $2350, 908-704-1314

8030 Automobiles

CHEVY— Corsica 91, 4 dr. blue, auto, ps, pb, ac, cruise, am/fm/cass., 1 owner, $8900 B/O, must sell 908-756-5124

DID YOU KNOW . . . that an ad in this local paper also goes into 22 other local papers? Reach over 380,000 readers with one call! 1-800-[illegible]

DODGE— 89 Colt Wagon. 5SK, 5sp, AC, am/fm case, roofrack, 1 owner, gar'd, exc cond. $4700/BO. 201-543-7493.

FORD— 1990 Mustang GT. 37K mi., FX2 hood, Saleen fin, to much to list. Immaculate cond. $9900. 654-5467.

HONDA— 87 Prelude Si, 83K mi. fully loaded w/ sunroof, Asking $5850. 908-668-1387

MITSUBISHI— 89 Galant, 4 dr. 5 spd. AC, great cond. Highway Miles. Asking $4200. 908-369-1464 eves.

NISSAN—82 Maxima GXE. Mint cond., low miles, $14,950 or BO (908) 782-6731

TOYOTA— 89 Corolla SR5, 2 dr coupe, auto, AC, Pwr. sunroof, stereo cass., alarm, 58K mi. Mint Cond. $6900. 908-704-1251

8040 Antiques and Classic Automobiles

FORD— 67 Mustang Coupe. 289V-8 w/3k,3 spd.man. Midnite Blue, 75%rst'd-$4000.874-4334

8070 Family Vans

CHEVY— 87 Astro. Auto., A/C, Exc cond., 100K mi., $2500, 276-6056.

DODGE- '92 250 RAM. Mark III, 9K, all pwr, auto,4 capt chrs,$16,000 neg. 201-347-1854 eve.

8080 4x4s, Sport and Light Trucks

DID YOU KNOW . . . that an ad in this local paper also goes into 22 other local papers? Reach over 380,000 readers with one call! 1-800-[illegible]

GMC—79 Full sz.Jimmy, Rebuilt 350 V-8, 30 over, 4"lift, 35"tires, $2600 extras, b/o, 757-2647

ISUZU— 90, Space Cab, Pickup, excel. cond. 2.6l, Air, stereo, PS, anti-lock PB, phone conn., tool box, Jump seats, 73k mi., $6500/BO. 752-7778.

Advertise in the Classified!

8090 Trucks and Vans

CHEVY— 1982 Suburban, 6.2 diesel, auto, camper option w/ extended roof, loaded, will sell w/ or w/o 7 1/2 ' western p/a plow. Must sell immed! 526-5536.

8110 Automotive Parts, Accessories and Services

ABSOLUTE AUTO
We pay $$$ & Up
For Any Complete Car
FREE Pickup-Local Area
With This Ad
Good Until 3/31/94
1-800-870-3302

JUNK CARS WANTED
Late model wrecks & trucks. Top $$$ Paid.
908-548-8482

8130 Miscellaneous Automotive

AAA NORTHEAST
Buys late model jeeps, trucks, cars. (201) 378-4199 or (908) 522-0575.

$$$$$ AAA $$$$$
$$ FREE REMOVAL $$
Of Any Junk Car
24 Hr Towing Service
• 908-754-5353 •
beeper 908-619-1944

MIRACLE WORKER TOWING & RECYCLING
Free junk car removal.
Old Auto Batteries & Radiators bought.
••908-755-8934••

Advertise in the Classified

8200 MOTORCYCLES

8210 - ATV's
8220 - Mopeds
8230 - Off-Road
8240 - On-Road
8250 - Parts, Accessories Service
8260 - Miscellaneous

8300 RECREATIONAL VEHICLES

8410 - Campers and Trailers
8420 - Motor Homes
8430 - RV Parts, Accessories & Service
8440 - Misc RV

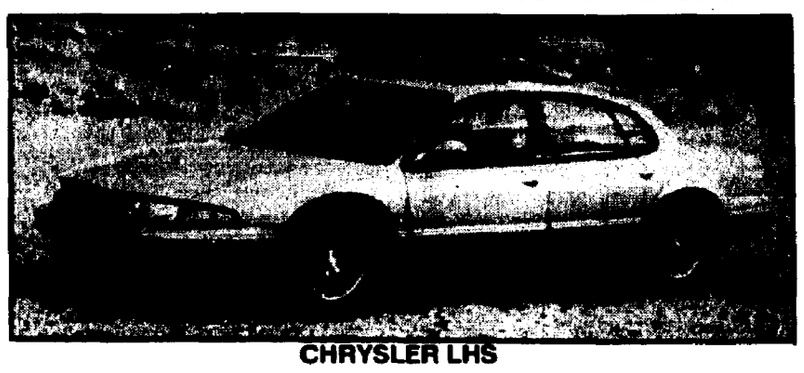
8600 BOATS

8610 - Boats
8620 - Power Boats
8630 - Sailboats
8640 - Motors
8650 - Marinas
8660 - Rentals & Charters
8670 - Slip Rentals
8680 - Storage
8690 - Supplies
8700 - Parts and Accessories Service
8710 - Misc Boating

This is no 'chromed tuna boat'

By TOM and BOB HAGIN
FORBES NEWSPAPERS

(It's interesting to read the results of the full-sized Chrysler LHS four-door sedan, a car seemingly more suitable for the more "mature" generation. Bob Hagin, Tom's father, remembers driving his seven kids in his then-vintage '64 Chrysler Newport. Tom remembers that car from the back seat and has a different view of big Chrysler sedans like the LHS from up front.)



CHRYSLER LHS

BOB: Obviously the "old days" at Chrysler are over. The era of the chromed tuna boat on a K-car chassis is past and this new LHS is a very trim package. It's still somewhat on the large size for me, but I've grown accustomed to small cars since I gave up my Newport.

TOM: That Newport was a great-looking machine and I liked it because all of us kids could fit into the rear seat. This LHS is gorgeous, too. Its smooth lines convey a low, round, wide image that even we young bucks like. There's no chrome, no whitewall tires and our test model's Char-Gold paint changed colors in sunlight and that always drew lots of favorable comments. The rear doors swing wide and let three rear passengers slide in and out easily, and rounded rear glass is unique to the LHS and reminds me of the landau windows I've seen in old movies.

BOB: I guess you watch more old movies than I do, Tom, but I do like the nipped-in rear curve of the top. It reminds me of the Mark VII Jag I had before you were born.

Generation Gap

The LHS is seven inches longer than its LH-platform clones, the Dodge Intrepid and Eagle Vision, and most of that extension went into its cavernous interior and trunk. The front seats are leather buckets and there's a floor shifter/console unit between them that has plenty of storage space. Power windows, door locks and mirrors are not so rare anymore and I would have been surprised if manually operated units were even available on the LHS. The sound system was first class but I was never able to figure out the compact disc player.I guess I should take the time to read the instruction manual before I try to operate high-tech items like that. I was unimpressed by the fake woodwork on the interior. It wasn't up to the standard of the rest of the interior but it will probably be upgraded during the car's production run. The LHS has an overhead console that provides directional, outside climate and trip information, but I thought these were "gadgety" and I could have done without them.

TOM: Not so with me. The more trick stuff to play with, the better I like it. At the time of our test run, a power moonroof wasn't available but it should be soon. It's a feature I've grown to like a lot. Driving the LHS, I really appreciated the wide and taut stance when I was swinging through twisting corners. Sixteen-inch Goodyear Eagle GA tires were a big help here. I'd probably like an LHS better if it was equipped with the sport-grade suspension that's available in the less-prestigious LH models, but the LHS comes only with the touring package. This makes the LHS smooth and quiet which is attractive to the car's target market.

BOB: The upscale folks. They probably won't notice the engine gets "buzzy" over 4,000 revs since the normal shift points of the four-speed automatic transmission are lots lower than that and four grand on the tachometer equates to around 115 miles an hour in top gear. The V6 engine is trendy and sophisticated with overhead camshafts and four valves per cylinder. It has an extremely short stroke and I wouldn't be surprised to see it progressively enlarged to keep up with the quiet displacement race that's been going on for the past couple of years. I thought the suspension was a little soft, too, and when I pushed it, the front end would gradually wash out as understeer set in.

TOM: I liked the Chrysler LHS; I'm getting to the point where I prefer four doors to the sports coupes that used to turn me on.

BOB: You're maturing at last.

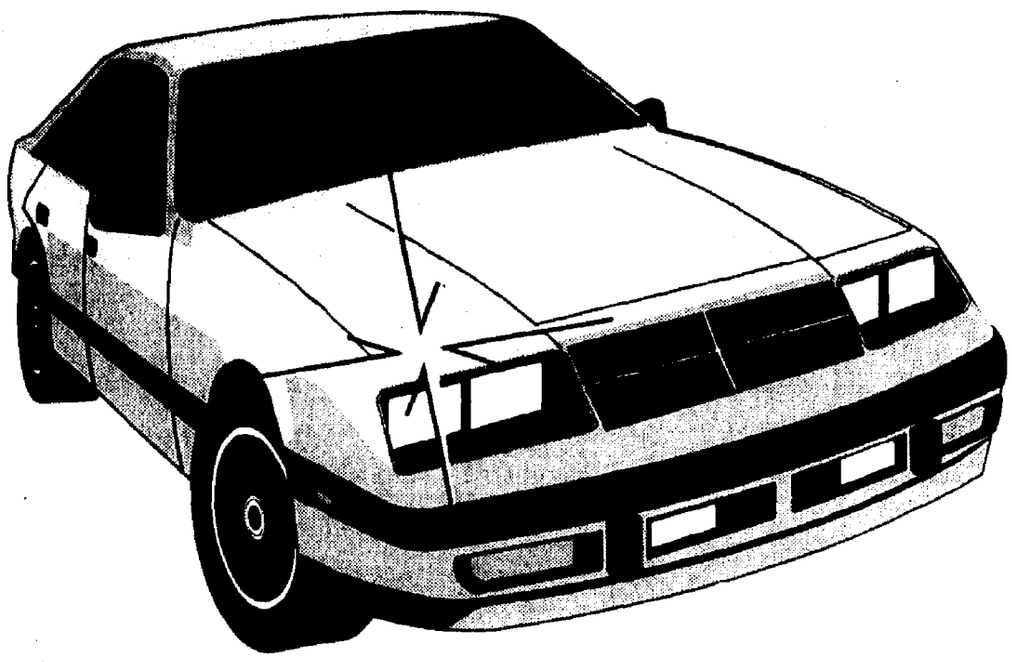
TOM: It isn't that. Four doors make double dates easier.

TEST DRIVE

SPECIFICATIONS

BASE PRICE: $29,046
PRICE AS TESTED: $29,105
ENGINE TYPE: 24 valve SOHC V6 w/EFI
ENGINE SIZE: 215 cid
HORSEPOWER: 214 @ 5800 rpm
TORQUE (ft/lbs): 221 @ 2800 rpm
WHEELBASE/WIDTH: 113" /74.4"
TRANSMISSION: 4-speed automatic
CURB WEIGHT: 3483 pounds
FUEL CAPACITY: 18 gallons
TIRES: P225/60R16
BRAKES: 4-wheel disc w/ ABS
DRIVE TRAIN TYPE: Front engine/front drive
PERFORMANCE: EPA Economy, mpg — city/highway/average: 19/29/23
ACCELERATION: 0-60 mph in 8.7 secs

CLEAN CARS SOLD HERE!



Advertise your used car for sale for **4 weeks** and we'll wash it for you for FREE. That's only **$12.50 a week** for your clean car to hit the road.
Call **1-800-559-9495** today to place your ad.

GLOBAL MITSUBISHI

THE INCREDIBLE 1994 MITSUBISHI GALANT!

ALL COLORS SAME PRICE!

Brand new Mitsubishi "S" 4-Dr Sedan, 2.4L SOHC 16-Valve 4-Cyl Eng w/MPI Fuel Inj, 5-Spd Man Trans w/OD, Pwr Strg & Brakes, Dual Air Bags, Dual Remote Sideview Mirrs, 5-Way Adjustable Driver's Seat, & More! VIN#RE013429. Stk#R083. MSRP: $14,020.

$70 PER MONTH FOR ONLY 24 MONTHS!

BLOW-OUT SALE HELD OVER 1 WEEK!

SAME DAY AUTO FINANCING!
• NO PRIOR CREDIT • RECENT GRAD • DIVORCED • RETIRED • NEW JOB • NEW TO AREA • OTHER PROBLEM?
If you're 18 and a US Citizen, have a job and a reasonable down payment, this week Global Mitsubishi can arrange auto financing for you and issue temporary plates for same-day delivery!
CALL (908) 757-4000 or simply APPLY IN PERSON!

$4,000 MINIMUM TRADE-IN ALLOWANCE!
Even bigger allowances for all late model vehicles! Trade in offer valid on any set lapped tires vehicle!

AUTO FINANCING CREDIT TERMS AS LOW AS... 0% APR
Dealer Cash Incentives In Effect at Global! $2,500!

THE AERODYNAMIC NEW 1994 ECLIPSE!

$99 PER MONTH FOR 48 MONTHS!

Mitsubishi 3-Dr Sport Coupe, 1.8L SOHC 4-Cyl Eng w/MPI Fuel Inj, 5-Spd Man Trans w/OD, Pwr Strg & Brakes, Air Cond, Floor Mats, All-Season Radials, Dual Remote Sideview Mirrs, Tilt Strg Column, AM/FM Stereo w/4 Speakers, Full Instrumentation, & More! VIN# RE021721. Stk#R051. MSRP: $13,292.

THE LUXURIOUS NEW 1994 DIAMANTE!

Mitsubishi "ES" 4-Dr Luxury Sedan, 3.0L SOHC V/6 Eng w/MPI Fuel Inj, 4-Spd Auto Trans w/OD, Pwr Strg & Brakes, Dual Air Bags, Air Cond/Auto Climate Control System, 7-Way Adjustable Driver's Seat, AM/FM Stereo Cass w/Graphic Equalizer & 6 Speakers, Alloy Whls, & More! VIN# RY024232. Stk#R231. MSRP: $25,995.

$239 PER MONTH FOR JUST 42 MONTHS!

50% OFF ON ALL USED CARS - HUNDREDS OF IMPORTS & DOMESTICS!

NOW TAKE UP TO A FULL 50% Typical in stock selection.

•CADILLACS Coupe & Sedan DeV's Eldorados & more!
•LINCOLNS Mark's, Continentals Town Cars & more!
•MERCURYS Sables, Gr. Marquis Cougars and more!
•CHRYSLERS New Yorkers, 5th Avenues and more!
•CHEVYS Cavaliers, Caprices Malibus, Blazers, etc.
•PLYMOUTHS Voyagers, Sundances Colts, Lasers, etc.
•VOLKSWAGENS Jettas Golfs, etc.
•DODGES Caravans, Colts, P/U's Aries, Reliant and more!
•PONTIACS Bonnevilles, Firebirds, Grand Prix's and more!
•BUICKS Skylarks, Centurys Rivieras and more!
•TOYOTAS Corollas, Celicas Camrys, and more!
•NISSANS Stanzas, Sentras, ZX's Z's, Pathfinders, etc.
•HONDAS Civics, Accords, CRX Preludes and more!
•HYUNDAIS Excels, Elantras Sonatas and more!
•JEEPS Cherokees, Renegades Wranglers and more!
•ACURAS Integras, Legends Vigors and more!
•FORDS T-Birds, Mustangs Taurus's and more!
•ISUZUS Troopers & Rodeos! Other Misc. Brands!

FOR EXAMPLE: '87 HYUNDAI Excel GLS 4-Dr, 4-Cyl, Auto, Man Strg, Pwr Brks, Air, AM/FM Case, Rr Defrost, T/Gl, Sun Rf, & More! Stk#R181A VIN#HU818920/ 99031 MI NADA Retail $3224 $1112!

'86 CADILLAC Sedan DeVille 4-Dr, 8-Cyl, Auto, PS/PB, Pwr Wnds/Locs/Mir/Trunk/ Mirrs/Ant, Air, AM/FM Case, Rr Defr, Tilt, Cruise, T/Gl, More, Ex Cond! Stk#R498A VIN#GH617469/ 121360 MI NADA Retail $4874 $2487!

FOR EXAMPLE: '86 CHEVY Camaro Iroc 2 Dr, 8-Cyl, Auto PS/PB, Pwr Wnds/Locs, Air, AM/FM Case, Rr Defr, Tilt, Cruise, T/Gl, More Like New, Low Miles! Stk#P2804 VIN#GH186698/ 89647 MI NADA Retail $6650 $3425!

'89 CHEVY Cavalier 2 Dr, 4-Cyl, Auto Trans, Pwr Strg & Brakes, Air, AM/FM Case, Rr Defrost, T/Glass, More Like New, Low Miles! Stk#R308A VIN#KJ256662/39573 MI $4910!

FOR EXAMPLE: '88 LINCOLN Continental Signature 4 Dr, 6 Cyl, Auto Pwr Strg & Brks, Pwr Wnds/Locs, Lgate/Seats/Trunk/Mirrs/Ant, Air, AM/FM Case, Rr Defrost, Tilt, Cruise, T/Glass, & More! Stk#P2817 VIN#JY880817/62248 MI $6920!

'87 VOLVO 740 Wgn, 4 Cyl, Auto Trans, Pwr Strg & Brakes, Pwr Wnds/Locs, Air, AM/FM Case, Rr Defrost, T/Glass, Sun Roof, & More! Stk#P2498 VIN#H1078312/80749 MI $6920!

GLOBAL MITSUBISHI
NORTH PLAINFIELD, NJ USA (908) 757-4000
"Where customer satisfaction is standard equipment!"
ROUTE 22

SPECIAL SALE HOURS: Open Daily 9 AM to 10 PM
Open Saturday to 8 PM, Sunday for Browsers

CALL FOR: Directions from Airports Or Free Shuttle Bus Schedule From Major Cities in the Tri-State Area.

All prices include all rebates & incentives where applicable. Prices incl. all costs to consumer except for lic., regis., taxes & tags. Prices & terms supersede all previous offers. 24 mo. lease Galant, 48 mo. lease Eclipse, 42 mo. lease Diamante. 1st pym't $79 Galant, 1st pym't $99 Eclipse, 1st pym't $239 Diamante, ref. sec. dep. $200-Galant & Eclipse & $250-Diamante, cap cost reduction $2000, total of pym'ts $3896-Galant, $6752-Eclipse, $12,038-Diamante. Purchase opt. at fair market value avail at lease end. 10,000 annual miles, 12¢ per mi. for overage-Galant & Eclipse, 15¢ for Diamante. License, tax, regis., doc & bank fee due at inception. In order to receive these advertised prices & allowances this advertisement must be presented at time of purchase.

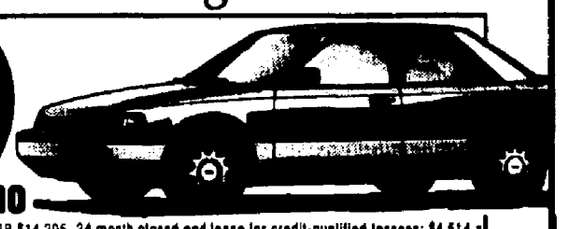
Rod Ryan's Open Road Group Welcomes Mazda To The Family

Our First Presidents' Birthday mazda SALE!

Now Through Monday, Feb. 28

EXTRA: *Construction Savings Continue!*

1994 Mazda Protege DX Automatic $99/mo



Air Conditioning, AM/FM St. Cass., Tilt Wheel, PS, PB, 4-Cyl., 4Dr., VIN R0744969. MSRP $14,205. 24 month closed end lease for credit-qualified lessees; $4,514 delivery plus $1,200 rebate includes $3,890 cap. reduction , $100 ref. sec. dep., $425 lease fee & first payment. 24 payments total $2,375. Lessee responsible for maint., excess wear & tear, and at end of lease for mileage over12,000 miles/year at 15 cents/mile. End of lease purchase option at fair market value. Price incl. all costs to be paid by a consumer except for lic. costs, reg. fees & taxes. Not responsible for typographical errors.

At Open Road Mazda You'll Find:

The Area's Most Competitive Prices!
Low Monthly Finance or Lease Payments
Mazda-Trained Service Technicians

Extended Service Hours
Mon-Thurs 7:00am to 7:00pm, Fri til 6:oopm
Express Service (No Appointment Needed Before 11:30am)

NO REASONABLE OFFER REFUSED!

FREE *Service Loaner Cars* With Lease Or Purchase.

Open Road MAZDA

10 MINUTES from Old Bridge
10 MINUTES from Freehold
15 MINUTES from Somerville

50 Route #1, Edison, New Jersey (908) 985-0290

N.J.'s #1 Automotive Center

What makes a 'regular' gas?

By BOB HAGIN
FORBES NEWSPAPERS

Automotive Q&A

Q When they stopped selling "regular" gasoline in our area, I was under the impression that its sale was legally prohibited due to higher exhaust and lead pollution. Every time I drive in Los Angeles, the pollution capital of America, I am curious as to why regular gasoline is available at every service station.

A I guess we ought to define what we mean by "regular." In the old days, regular gasoline was fuel that had a low octane rating (fast burn speed) by virtue of having less lead (tetraethyl lead) in it. The more lead in the fuel (we called it "High Test"), the slower the burn rate and the less ping emitted from the engine, but tetraethyl lead made that gasoline cost more. Lead is eliminated from modern gasolines for a variety of reasons, not the least of which is that it's bad for the health of us humans and for automotive emissions control systems, too. High octane gasoline can be produced without lead but it's costly and in most cases, unnecessary. Clean (oxygenated) gasoline is the new stuff that contains an additive (methyl tertiary butyl ether, for instance) which introduces more oxygen into engine combustion. More oxygen could be adjusted into the system from the air that's pulled in through the air intake, but that causes lots of other problems like misfiring and poor drivability. Clean gasoline is great for reducing pollution from older cars that aren't equipped with 3-way catalytic converters. It's the only viable way they can get the extra oxygen for more complete combustion. But I don't think it does much for newer cars; their computers are too smart for it. To answer your original question, maybe there aren't enough Old Bones that need clean gasoline in Los Angeles, or maybe the supply side isn't up to making enough to go around.

* * *

Q I have a Ford Escort 1984. It has the 1.6-liter engine and it is not fuel injected. When I first start the car in the morning, I have to keep pumping the gas pedal or it will shut off. This happens all year 'round. After doing this for five minutes or so, it idles and runs fine. But as soon as this car sits overnight or goes below its normal operating temperature, it will happen again.

A Chances are that the choke system in your carburetor is having some kind of difficulty and isn't working. When an engine is cold, it needs extra fuel to wet down the walls of the fuel inductions system and volatilize the gas for the combustion chambers. The choke does this by either closing off part of the air intake or by letting extra gas get pulled in through a separate passage. This is all done automatically and is controlled by engine or coolant temperature. In the case of your Escort, it has a non-automatic choke and you are squirting in the extra gas by working the accelerator pump in the carburetor. In lots of newer computer-controlled cars, there's a temperature sensor somewhere in the engine that tells the computer that the engine is hot or cold and the computer automatically adjusts the fuel mixture for the best running. If the sensor goes down, it can fool the engine into thinking that the engine is already hot when it isn't.

* * *

Q Occasionally you refer to a car being a Muscle Car and I don't know exactly what that means. Obviously, its a old car with lots of power but beyond than that, I'm not sure.

A Strictly speaking, Muscle Cars were very fast mid-sized American sedans built from '64-'71. They were factory-equipped with oversized, high powered V8 engines and performance-oriented suspensions. As time went by, the manufacturers vied with each other for the glitziest graphics, the most power and the best racing record. These dinosaurs were killed off by federal safety and pollution laws and public opinion.

* * *

Q I purchased a Sterling a few months ago. I enjoy the smooth ride and the luxury interior, but I know nothing about the history of the car. Why was it discontinued, what type of engine does it have, where can I get it serviced and where do I go for parts? I need the brakes repaired and the cassette player cleaned. Is this car an orphan?

A You disregarded the cardinal rule in the art of buying a used car. Never, never buy a late model orphan and your Sterling is an orphan in the classic sense of the term. The Sterling (as in pound Sterling or Sterling silver) was made by the same folks who produce the British Range Rover, but that company elected to avoid using the Rover name even though the Range Rover line is highly respected. The Sterling was made in England and much of the running gear and power train were made by Honda. From the start, the car was a flop. The joke of car makers was that only the British car industry could foul up a Honda. The car has always had troublesome brakes and the first version (1987) had a tendency to overheat — a very British characteristic. You don't state what year you own, but if it's any consolation, Sterlings became better in later versions. It was pulled from this country in 1991, although I never saw one that new on the road. Your best bet for service is to find an independent Honda mechanical specialist and see if he can take care of you. You should be able to find an automotive radio repair and installation shop to take care of the cassette player. A Range Rover dealer may be able to locate a parts source for you if the need arrives.

* * *

Q I plan to try a new style of spark plug in my '87 Chevrolet Camaro V8. I has about 65,000 miles on it and runs pretty well. The plugs I plan to use have two electrodes instead of one. The maker claims that it will produce more power and last longer.

A I've seen the same ads and I tend to believe that the claim for extended life is true, although I'm not sure that they last much longer. The current has more "spots" to jump to and should extend electrode life. Unfortunately the porcelain used is the limiting factor and it lasts just so long no matter who makes the spark plug.

USED CAR BLOW-OUT

1990 LINCOLN TOWN CAR SIGNATURE SERIES
4 Dr, Cream/Cream Int, Auto Trans w/OD, V8 5.0L, PS, ABS Brks, Air, Air Bag, P/Sts/Wind/Lks, Lthr, Dig Dash, AM/FM Cass, R/def, Tilt, Cruise, Alloy Whls, Tint, Keyless Ent. 44,726 mi/used. VIN#LY824376. 1 OWNER!
Buy for: $14,995

1991 LINCOLN MARK VII LSC
2-Dr, Dark Grey/Grey Int, Auto Trans w/OD, 5.0 V8, PS, PB, A/C, Air Bag, P/Sts/Wind/Lks/Ant/Mrs, R/Def, AM/FM Cass, T/Whl, Cruise, Alloy Whls, T/Gls, Keyless Ent, JBL. VIN #MY758297. 38,203 mi.
Buy for: $18,495

1991 FORD EXPLORER XLT
4 Dr, 2 Tone Red/Silver/Grey Int, Auto Trans w/OD, 4WD, 4.0L, V6, ABS, PS, A/C, Pwr/Wind/Lks/Mrs, Tilt, Cruise, Int Wprs, Elec Fuel Inj, Moon Rf, R/def, R/wpr, Alloy Whls, Tint, Rf Rck, AM/FM Cass. 30,037 mi/used. VIN #MLA06863.
Buy for: $17,495

1991 LINCOLN TOWN CAR SIGNATURE SERIES
4-Dr, Blue/Blue Inter, Auto Trans w/OD, 4.6L V8 Eng, PS, P/ABS, Air Bag, P/Seats/Wind/Lks/Mirrs, Rr Def, AM/FM Cass, Tilt, Cruise, Alloy Whls, Keyless Entry. 1 Owner! VIN #MY626470. 49,690 mi.
Buy for: $16,995

1991 LINCOLN CONTINENTAL EXECUTIVE SERIES
4-Dr, White w/Blue Int, Auto Trans w/OD, FRWD, 3.8L V6 Eng, PS, P/ABS Brks, Air Clim Cont, P/Sts/Win/Lks/R/Def, AM/FM Cass, Tilt, Cruise, Convert Top Blue, Alloy Whls, T/Gls, Keyless Ent. 1 Owner. VIN #MY771469. 19,706 mi.
Buy for: $16,395

1991 FORD EXPLORER XLT
2- Dr, Eddie Bauer Series, 4 Whl Drive, Maroon w/Tan Int, Auto Trans, 4.0L V6 Eng, PS, P/ABS Brks, Air, P/Wind/Lks/Mirrs, Rr Def, Rr Wiper, Tilt, Cruise, Moon Rf, Roof Rack, Alloy Whls, T/Gls. VIN #MUD96233. 28,310 mi.
Buy for: $17,995

1990 LINCOLN CONTINENTAL EXECUTIVE SERIES
4-Dr, Wht/Blue Int, Auto Trans w/OD, FWD, 3.8L V6, ABS, PS, Air, Air Bag, Pwr St/Win/Lks/Mirs/Ant, R/Def, T/Gls, Tilt, Cruise, Alloy Whls, AM/FM Cass, Lthr. VIN #LY825181. 52,762 mi.
Buy for: $11,795

1993 MERCURY SABLE GS ALSO 4 OTHER SIMILAR SABLES AT SAME PRICE!
4-Dr, Dark Grey/Grey Int, Auto Trans w/OD, FRWD, 3.8 V6 Eng, PS, PB, Air, Dual Air Bag, AM/FM Cass, P/Sts/Wind/Lks/Mirs, R/Def, T/Whl, Cruise, Alloy Whls, T/Gls. VIN #PG625124. 15,453 mi.
Buy for: $14,495

1989 PLYMOUTH VOYAGER SE
Auto, Dark Grey/Grey Int, FWD, 2.5L, 4 cyl, PS/PB, A/C, 7 Pass Seating, Int Wprs, Elec Fuel Inj, R/def, R/wpr, Tint, Roof Rack, AM/FM Stereo. 62,202 mi/used. VIN #:KR165674.
Buy for: $6995

1987 MERCURY SABLE LS
Grey/Grey Int, 4-Dr, Auto Trans w/OD, FRWD, 3.0L V6 Eng, PS, PB, Air, P/Seats, P/Wind/Lks/Mirrs, Rr Def, AM/FM Cass, Tilt, Cruise. VIN #HA615152. 73,591 mi.
Buy for: $4495

1991 MERCURY SABLE WAGON LS
Wht/Blue Int, Auto Trans w/FRWD, 3.8L V6, PS, PB, Air, Air Bag, Pwr Sts/Wirv/Lks/Ant/Mirs, R/Def, R/Wpr, AM/FM Cass, T/Whl, Cruise, Alloy Whls, T/Gls, Rf Rack, 3rd St. VIN #MA603740. 38,609 mi. FAMILY FAVORITE!
Buy for: $11,495

1992 LINCOLN MARK VII LSC
2-Dr, Black w/Black Int, 2-Dr, Auto Trans w/OD, Ltd Slip Dif, 5.0L V8 Eng, PS, P/ABS Brks, Air, Clim Cntrl, Air Bag, Am/FM Cass JBL Radio, P/Wind/Seats/Lks/Mirrs, Lthr, Rr Def, Tilt, Cruise, Alloy Whls, T/Gls, Keyless Entry. VIN #NY692423. 13,913 mi.
Buy for: $24,495

1991 MERCURY COUGAR LS
2-Dr, Silver/Grey Int, Auto trans w/OD, V6 Eng, PS, PB, Air, AM/FM Cass, P/W/L/S/M, Rr Def, T/Whl, Cruise, Alloy Whls, T/Gls. VIN #MH645876. 32,919 mi. 1 Owner!
Buy for: $10,495

1987 LINCOLN CONTINENTAL
4-Dr, White w/Blue Int, Auto Trans, 5.0L V8 Eng, Ps, PB, Air, Climate Control, P/Wind/Seats/Lks, Rr Def, AM/FM Cass, Tilt, Cruise, Alloy Whls, T/Gls. VIN #HY696999. 72,986 mi.
Buy for: $6295

1991 MERCURY COUGAR LS
2 Dr, White/Tan Int, Auto w/OD, V6, 3.8L, PB/PS, A/C, Pwr Dr Seats/Wind/Lks, Tilt, Cruise, Int Wprs, Elec Fuel Inj, Digital Dash, Alloy Whls, R/defog, T/Gls, AM/FM Cass, Pwr Mirs. 42,875 mi/used. VIN #:MH636316. ONE OWNER!
Buy for: $9995

1989 MERCURY SABLE GS
4-Dr, Black/Grey Inter, Auto Trans w/OD, 3.0L V6 Eng, PS, PB, Air, P/Seats/Wind/Lks/Mirrs, Rr Def, AM/FM Cass, Tilt, Cruise, Alloy Whls, T/Gls. VIN #KA653823. 74,800 mi.
Buy for: $5495

1992 MERCURY GRAND MARQUIS LS
4-Dr, Burgandy/Grey Int, PS/PB, A/C, Dr Air Bag, Pwr Sts/Lcks/Winds/Mirs/Ant, Elec Trunk, R/Def, AM/FM Cass, Tilt, Cruise, Int Wprs, Elec Fuel Inj, Alloy Whls, Tint, Perf Handling Pkg, 26,100 mi. VIN #NY648380.
Buy for: $16,295

1993 LINCOLN TOWN CAR EXECUTIVE SERIES
4-Dr, Auto Trans w/OD, 4.6L V8 Eng, PS, P/ABS Brks, Air, Climate Control, Dual Air Bag, P/Seats/Wind/Lks/Mirrs, Leather, Rr Def, AM/FM Cass, T/Whl, Cruise, Alloy Whls, T/Gls, Keyless Entry. VIN #PY726949. 15,157 mi.
Buy for: $23,995

1992 LINCOLN TOWN CAR SIGNATURE SERIES
4 Dr, Mocha w/Mocha Int, Auto Trans w/OD, 4.6L 8V, Pwr ABS, Pwr Asst Steer, A/C, Clim Cont, Air Bag, Pwr/Dbr Sts, P/Wind/Lks/Ant, Dig Dash, R/Def, AM/FM Cass, Tilt, Cruise, Int Wprs, Alloy Whls, Tint, Keyless Entry, P/Mirs, + More. 1 Owner VIN#NY650889. 32,510mi.
Buy for: $23,495

1990 LINCOLN TOWN CAR SIGNATURE SERIES
4-Dr, Blue/Blue Inter, Auto Trans w/OD, 5.0L V8 Eng, PS, P/ABS Brks, Air, Climate Control, Air Bag, P/Seats/Wind/Lks/Mirrs, Rr Def, AM/FM Cass, Tilt, Cruise, Alloy Whls, T/Gls, Keyless Entry. 1 Owner! VIN #LY754379. 52,861 mi.
Buy for: $14,995

1988 LINCOLN TOWN CAR SIGNATURE SERIES
4 Dr, Blue/Blue Int, Auto Trans w/OD, V8, 5.0L, A/C, Clim Cntrl, Pwr Sts/Wind/Lks, Tilt, Cruise, Int Wprs, Carriage Rf, Alloys Whls, Tint, R/def, AM/FM Cass, Keyless Ent, Pwr/Ant/Mirrs. 54,910 mi/used. VIN #:JY855223. SHARP!
Buy for: $8995

1990 LINCOLN CONTINENTAL SIGNATURE SERIES
4-Dr, Black/Tan Int, Auto Trans w/OD, 3.8L V6, PS, PB, Air, Clim Cont, AM/FM Cass/CD, Dual Air Bag, Pwr Sts/Wind/Mirs, T/Whl, Cruise, Moon Rf, Alloy Whls, T/Gls, Keyless Ent VIN #LY602920. 42,110 mi.
Buy for: $13,995

1991 MERCURY CAPRI
2 Dr, Red W/ Gray Int, Auto Tran, FRWD, Conv't, 1.9L 4-Cyl, PB, Pwr Asst Steering, A/C, Air Bag, Cloth Sts, P/Win, Int Wprs, Elec. Fuel Inj, Alloy Whls, Tint, AM/FM Cass, P/Mirrs. 1 Owner. VIN#M8608714. 37,244mi.
Buy for: $8395

1991 LINCOLN TOWN CAR SIGNATURE SERIES
4-Dr, Burgandy w/Grey Int, Auto Trans, Ltd Slip Dif, 4.6L V8, PS, P/ABS Brks, Air, Clim Cntrl, Air Bag, P/Sts/Wind/Lks/Mirrs, Rr Def, AM/FM Cass, T/Whl, Cruise, Alloy Whls, T/Gls, Keyless Ent. VIN #MY711098. 24,652 mi.
Buy for: $18,995

CUSTOMER SERVICE
SALES HOURS:
9:00 - 8:30 Mon-Thurs
9:00 - 7:00 Friday
9:00 - 5:00 Saturday
SERVICE HOURS:
8:15 - 4:45 Monday - Friday

Town & Country LINCOLN·MERCURY
701 Rt 202/206N Bridgewater, NJ 908-722-1100
1/2 mile from the Bridgewater Commons Mall

FAMILY OWNED SINCE 1947

Prices include all consumer costs except tax, lux tax, license & registration fees. Not responsible for typographical errors

What looks 'green' in the automotive world for '94

By BOB HAGIN
FORBES NEWSPAPERS

Ruminating on the past is a pleasant pastime and fairly safe for a writer. It's comfortable, too, in that the past is a pretty well-known series of events and the only variable is subjective interpretation. Recently we went over some automotive items that occurred in '93 and found some were elating, some were depressing and some were surprising.

The future is also fun to ponder and also unquestionable. Anything is possible and therefore we're all allowed to make our own predictions. No one is really sure what will transpire during the coming decade so one writer's guess is as good as the next. The crystal ball shines brightly for all of us.

The automotive environmental push is on for pollution-free individual transportation and the elimination of our gas burners. Since we motorists are less organized and less well-financed than big business, it makes sense that we are targeted as the cause of all the dirty air that we breathe. Having been inundated during the past year with press kits, media hype and personal contacts on the subject, I've come up with my own list of pollution-related future "facts" that will involve all of us as motorists. These are the most fascinating to me:

OLD CARS OFF THE ROAD — We can look for more and more old cars being pulled off the road and scrapped. Monetary inducements are offered for their retirement in the form of cash toward the purchase of a brand new car, but this overlooks the fact that most "clunker" drivers can't afford the rest of the dollar investment or have the necessary credit to get a loan. Big Brother raises his ugly head, too, in an ongoing program of which I've recently become aware. Motorists are encouraged to call a toll-free number to report another driver at the wheel of a polluting "junker." This is hard for that motorist to determine, since the tail-pipe components that produces smog are the various invisible oxides of nitrogen, not the visible particulate matter. The line between a whistle-blower and a snitch is often thin. I'm not sure what happens when the whistle is blown, and I'm afraid to ask.

ELECTRIC CARS — Despite all the hoopla and drum beating about compressed natural gas, methanol, ethanol and all the other combustible forms of automotive energy, the only way that the auto industry is going to achieve the "zero pollution" governmental pooh-bahs are demanding for the future is through the use of electricity. The problem with electric vehicles (EVs) as they're currently produced is that the battery pack necessary to provide satisfactory acceleration, speed, comfort and range is often as large and as heavy as the rest of the vehicle. Recharging locations would have to be as common as gas stations before the EV can be used outside a closed environment. And, despite the fact that test cars, trucks and busses are in place in municipal government fleets, it doesn't look like there will be an EV in every garage in my lifetime unless we all take up golf. Unfortunately, the average golf cart is a little scary when used on the average highway. But I may be wrong. A consortium of auto makers has been formed to research the matter so we may see lightweight batteries with such innovative concepts as recyclable and replaceable electrolyte. Fill 'er up with H2SO4, Merv!

SMART ROADS — Last year I attended a transportation presentation at Lawrence Livermore National Laboratories in Livermore, Calif. where the subject was the future of the aforementioned zero-pollution vehicle. While a great deal of the presentation was typical think-tank rhetoric, one facet was fascinating. Streets and highways could be constructed with electric conduits running under them close to the surface. These conductors would set up a magnetic field above ground that the traveling vehicle would pass through. The field would create voltage on-board as the vehicle passed through it and the voltage would power the electric motors while the EV was traveling the "smart road." In addition, the system would recharge the batteries for use when the EV left the field. I guess that the next step will be EVs that drive themselves.

There are several other non-polluting means of transportation available to the public and it behooves the powers that be to investigate them. Consider the challenge of an upscaled, stretched and restyled Flintstonemobile. Yabadabadoo!

PHOTO COURTESY MIKE DOBRIN PUBLIC RELATIONS

Designer/builder Bruce Canepa stands in front of his masterwork, a totally rebodied Kenworth 400 tractor.

Design of this 'Big Rig' means luxury throughout

Streamlining means improved fuel economy, too

By BOB HAGIN
FORBES NEWSPAPERS

The interior of Bruce Canepa's huge shop in Santa Cruz, Calif. is an enthusiast mechanic's dream come true and is California Dreamin' at its best.

In one corner, several new Chevrolet Suburbans are having their suspensions modified for better handling, their engines modified for better performance, and their exteriors customized for better looks on a low-volume customizing production line.

In another corner, a Ford van is in, being totally revamped for a discerning client. The Ford's engine has been "tweaked" by the addition of a supercharger, new suspension pieces have been designed and fabricated to bypass the vehicle's truck-type handling and the interior is being reupholstered to limousine-like luxury.

In another part of the plant, vintage sports cars are being restored, while at another location, plush fifth-wheel trailers are being constructed to transport big-league race car teams to tracks around the country.

But in the back yard is The Jewel in the Crown, the obvious pride and joy of the mechanically eclectic Bruce Canepa organization. It's a huge, gleaming white, totally rebodied 1994 Kenworth T400 diesel tractor that looks like a cross between an upscale RV and a Star Trek shuttle craft. A built-in observation booth is located above the driver's compartment. Aside from the obvious plus of reducing driving crew boredom during long hauls, this multi-windowed cabin acts as an aerodynamic deflector to avoid the power-robbing eddy currents that form between a more conventional tractor and the cargo box that it is pulling. The wheel covers are also aerodynamic and high polished. Up front, the bumper does double-duty as a conventional buffer as well as producing a ground effects air diversion to keep turbulence at a minimum under the tractor.

Aside from the esthetics involved, most of the changes made to the exterior of the Canepa-modified Kenworth have improved the aerodynamics of the machine to the point where fuel mileage has been noticeably improved. When hundreds of thousands of miles are put on an individual tractor/trailer rig every year, the saving of even a couple of miles per gallon has a significant impact on the cost of doing business. An example of Canepa's attention to seemingly minor details is the built-in fairing around the vertically mounted muffler stacks. The reduction to drag is minuscule but definitely adds to the "slipperiness" of the machine.

Swinging up into the cab takes some effort (and agility) but once inside, the drive is presented with driving comfort that's only equaled by top-of-the-line luxury cars. The seats are Comfort Ride brand units that have their own suspension systems and special leather upholstery. The instrumentation has been specially designed to avoid driver distraction and even the steering wheel has been replaced with a Momo racing wheel.

If the outside of the Kenworth is spectacular, the interior of the "sleeper" compartment borders on being breathtaking. It contains its own bathroom/shower facility, two plush beds, built-in wood paneled appliances which include a small kitchen (including microwave oven), a swivel-mounted television set and individual closets and dressers for the two drivers. The "business" part of the rig is accommodated by a small but efficient office system that keeps track of day-by-day operations. The place is more like the interior of a small but high-class condominium mounted to the working end of a truck.

The Canepa group hasn't neglected the mechanicals of the tractor, either. The Detroit Diesel engine has been specially modified by the crew at Roger Penske's shop to produce extra horsepower as well as fuel economy. The suspension system has been altered via the addition of special springs and shock absorbers.

Canepa believes that his avant-garde tractor design is the wave of the future.

"If the drivers aren't comfortable and happy, it's going to affect how they drive and how they feel," he said.

And with the number of Big Rigs on the road, and the problems that their drivers face every day, I don't begrudge them any comfort that they can get.

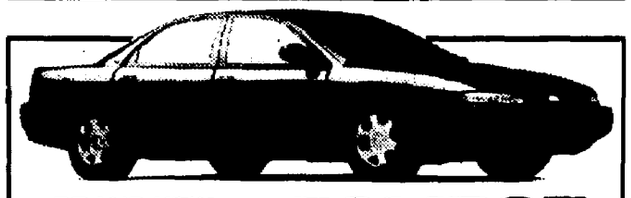
Flemington MITSUBISHI

ROCK BOTTOM IMPORT PRICES

JUST A STONE'S THROW AWAY!

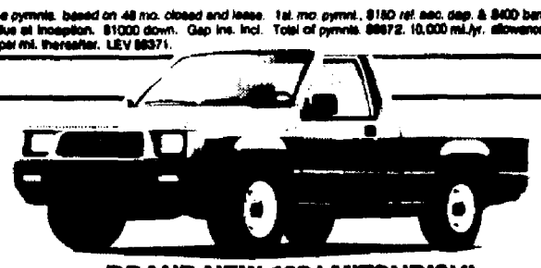
BRAND NEW 1994 MITSUBISHI 3000 GT
V6, 5 spd., p/s, p/b, p/w/locks., cruise, a/c, air bag, AM/FM cass. w/equal., mats, MSRP $27,645, VIN# RY016726.
$295 PER MONTH
Lease pymts. based on 42 mo. closed end lease. 1st mo. pymt., $280 ref. sec. dep. & $400 bank fee due at inception. $1000 down. Gap ins. incl. Total of pymts. $12,380. 10,000 mi./yr. allowance. 15¢ per mi. thereafter. LEV $14,886.

BRAND NEW 1994 MITSUBISHI GALANT
Auto., 4 cyl., p/s, p/b, a/c, dual air bags std., AM/FM cass., p/w/locks., cruise, mats, MSRP $17,777, VIN #RE072804.
$185 PER MONTH
Lease pymts. based on 42 mo. closed end lease. 1st. mo. pymnt., $300 ref. sec. dep. & $400 bank fee due at inception. $1000 down. Gap ins. incl. Total of pymnts. $7770. 10,000 mi./yr. allowance, 15¢ per mi. thereafter. LEV $8552.



BRAND NEW 1994 MITSUBISHI ECLIPSE
5 spd., 4 cyl., p/s, p/b, AM/FM cass., rw def., VIN# RE061759, MSRP $13,850.
$139 PER MONTH
Lease pymts. based on 48 mo. closed end lease. 1st. mo. pymnt., $150 ref. sec. dep. & $400 bank fee due at inception. $1000 down. Gap ins. incl. Total of pymnts. $8872. 10,000 mi./yr. allowance, 15¢ per mi. thereafter. LEV $6371.

BRAND NEW 1993 MITSUBISHI DIAMANTE
WAGON, auto., 6 cyl., p/s, p/b, ABC, alloy whls., AM/FM cass., air bag, p/w/locks., cruise, sec. syst., rl. rack, MSRP $25,398, VIN# PT003882.
$248 PER MONTH
Lease pymnts. based on 42 mo. closed end lease. 1st. mo. pymnt., $300 ref. sec. dep. & $400 bank fee due at inception. $1000 down. Gap ins. incl. Total of pymnts. $10,416. 10,000 mi./yr. allowance, 15¢ per mi thereafter.



BRAND NEW 1994 MITSUBISHI MIGHTY MAX PICKUP
4 cyl., 5 spd., p/s, p/b, mats, radio accomidation pkg., VIN# RP006919, Stk.# 94MI245, MSRP $10,238.
$8997

OVER 150 NEW MITSUBISHIS AVAILABLE AT PRICES THE COMPETITION CAN'T TOUCH

Plus This Weeks USED CAR Specials From Over 75 In Stock!

1990 LEXUS ES250	1991 MITSUBISHI ECLIPSE GS	1991 TOYOTA CAMRY DLX	1991 TOYOTA PICKUP	1992 FORD MUSTANG
4 dr., 6 cyl., auto., p/s, p/b, ABS, black, AM/FM cass. w/CD, alloy whls., a/c, p/w/locks., p/leath. sts., sun rf., 45,562 mi., VIN# L0131849, Stk # MI390A.	4 cyl., auto., p/s, p/b, green, AM/FM cass., a/c, 38,819 mi., VIN# MF136677, Stk.# F711A.	4 dr., 4 cyl., auto., p/s, p/b, wht., AM/FM cass., a/c, p/w/locks., rw def., cruise, tilt, 36,540 mi., VIN# MU376354, Stk # MI444A.	4x4, 4 cyl., 5 spd., p/s, p/b, silver, AM/FM cass., cloth bench st., tilt, 42,667 mi., VIN# M7048317, Stk # F2107A.	5.0 LX, 8 cyl., 5 spd., p/s, p/b, air bag, gray, AM/FM cass., alloy whls., a/c, p/w/locks., cloth sts., rw def., cruise, bal. of 5/60 powertrain warr., 43,685 mi., VIN# NF110612, Stk # MI2386B
$16,895	$10,890	$11,990	$11,490	$10,350

Prices include all costs to be paid by consumer except for lic., reg. & taxes.

Flemington MITSUBISHI

RTS. 202 & 31, FLEMINGTON, NJ
908-782-3600

Flemington CAR & TRUCK COUNTRY Family Of Dealerships

NO DOWN PAYMENTS.

CRYSTAL

NO PAYMENTS 'TIL SUMMER.**

NOBODY WALKS!!

CUMMINGS DIESEL TRUCKS AVAILABLE!

Dodge

'93 SHADOW AIR AUTO

4 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, AUTO, AIR, BUCKET STS, VIN# PN560818, DEMO MI. 26,421, MSRP $11,865

INCLUDES $500 CRYSTAL REPEAT CUSTOMER REBATE. **$8,890**

'94 SPIRIT

4 DOOR, 4 CYL, AUTO, FWD, P/S, CLOTH, ALL SEASON STEEL BLT RADIALS, VIN# RT245016, MSRP $14,516

INCLUDES $500 CRYSTAL REPEAT CUST, $1500 MFG REBATE & $400 COLLEGE GRAD REBATE IF APPLICABLE. **$10,699**

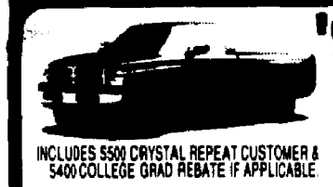
'94 INTREPID

4 DR, 3.3L, 6 CYL, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, P/MIR, P/L, CRUISE, FL/MATS, P/WIN, CONVENTIONAL SPARE, CLOTH BKT STS W/RECLINER, VIN#RH212138, MSRP $19,106

INCLUDES $500 CRYSTAL REPEAT CUSTOMER & $400 COLLEGE GRAD REBATE IF APPLICABLE. **$15,990**

DODGE SPECIAL

'94 DODGE T-300



3.5 LT. V-6, 5 SPD, P/S/B, NO AIR, P/MIR, SLIDING REAR WINDOW, 2 TONE PAINT, 40/20/40 BENCH SEAT, PAINTED STEP BUMPER, ALL SSN TIRES, VIN# RM518119

INCLUDES $500 CRYSTAL REPEAT CUSTOMER & $400 COLLEGE GRAD REBATE IF APPLICABLE. **$13,490**

DODGE VANS

'94 DODGE CARAVAN

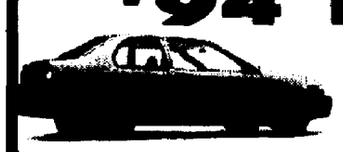
150 AVAILABLE SPECIAL SAVINGS

WAGON, 4 CYL, 5 SPD, O/D, P/S/B, NO AIR, CLOTH, BUCKET STS, RADIAL TIRES, MSRP $15,479, VIN# RR657970

INCLUDES $500 CRYSTAL REPEAT CUSTOMER, $500 MFG REBATE, $200 CUSTOMER APPRE REBATE IF APPLICABLE & $400 COLLEGE GRAD IF APPLICABLE **$11,990 OR $79 A MO.**

TOYOTA

'94 TERCEL



2 DR, 4 CYL, 4 SPD, FWD, P/B, R/DEF, T/GLSS, FL MATS, HEAVY DUTY ALTERNATOR, HEAVY DUTY BATTERY, ALL WEATHER GUARD PKG., VINYL BUCKET STS, STEEL BLT RADIALS, VIN# R0424958, MSRP $9,378 **$7,490**

'94 COROLLA AIR

4 DR, 4 CYL, 5 SPD, FWD, P/S/B, AIR, AM/FM CASS, P/TRNK, R/DEF, T/GLSS, FL/MATS, SILVER ANNIVERSARY PKG., CLOTH, STL BLT RADIALS, VIN# RC030859, MSRP $13,938 **$11,790**

'94 CAMRY

4 DR, 4 CYL, 5 SPD, FWD, P/S/B, AIR, R/DEF, T/GLSS, FL/MATS, DUAL AIRBAGS, BODY SIDE MLDGS., 60/40 SPLIT REAR SEAT, CHILD PROTECTION LOCKS, CLOTH STL BLT RADIALS, VIN# R0195151, MSRP $17,930 **$14,490**

TOYOTA SPECIAL

'93 TOYOTA SUPRA

6 AVAILABLE AT THESE PRICES

6 CYL, 5 SPD, P/S/B, AIR, AM/FM CASS, P/ANT, P/MIR, P/TRNK, P/DL, TILT, CRUISE, R/DEF, INT/WPR, FL/MATS, ALLOY WHLS, CUSTOM STRIPING, LIMITED SLIP DIFF., TARGA TOP, CLOTH BUCKET STS, ALL SSN RADIALS, VIN# P0006517, MSRP $36,586

SAVE $6696 **$29,890**

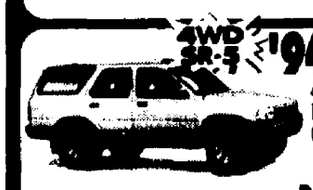
TOYOTA TRUCKS

'94 TOYOTA PICKUP 4x2

4 CYL, 5 SPD, P/B, T/GLSS, ALL WEATHER GUARD PKG, METALLIC PAINT, VINYL SEATS, STEEL BLT RADIALS, VIN# R2189106, MSRP $10,268 **$7,190**

4WD SR-5

'94 TOYOTA 4-RUNNER SR-5



4 DR, 4 CYL, 5 SPD, 4WD, P/S/B, AIR, AM/FM CASS, P/ANT, P/MIR, P/DL, TILT, CRUISE, T/GLSS, INT/WPR, FL/MATS, CLOCK, PRIVACY GLASS, CLOTH BUCKET STS, ALL SSN RADIALS, VIN# R0013791, MSRP $23,897

$0 DOWN **$276 A MO.**

mazda

'93 323

2 DR LIFTBACK, 4 CYL, 5 SPD, FWD, P/S/B, NO AIR, FL/MATS, CLOTH, STL BLT RADIALS, VIN# PO601396, MSRP $8485

PRICE INCLUDES $300 COLLEGE GRAD REBATE IF APPLICABLE, $500 CUSTOMER APPRECIATION REBATE **$6,988**

'94 PROTEGE

4 DR, 4 CYL, 5 SPD, P/S/B, TINTED GLASS, CHILD SAFETY LOCK, DUAL MIRRORS, UPGRADED CLOTH RADIALS, VIN# R0740533, MSRP $11,955

PRICE INCLUDES $1,200 MFG. REBATE & $300 COLLEGE GRAD REBATE IF APPLICABLE. **$8,588**

5 AVAILABLE AT THESE PRICES

'94 626 DX

4 DR, 4 CYL, 5 SPD, O/D, P/S/B, DUAL AIRBAGS, P/TRNK, R/DEF, T/GLSS, INT/WPR, FL/MATS, CUSTOM WHEEL COVERS, STL BLT RADIALS, VIN# R5100510, MSRP $14,700

PRICE INCLUDES $300 COLLEGE GRAD REBATE IF APPLICABLE. **$11,988**

MAZDA MINIVANS

SAVE $1500

'93 MAZDA MPV

4 CYL, P/S/B, AIR, AM/FM CASS, TILT, R/DEF, T/GLSS, INT/WPR, FL/MATS, CLOTH INT., ALL SSN TIRES, VIN# P0528908, MSRP $19,970

PRICE INCLUDES $2500 MFG REBATE AND $300 COLLEGE GRAD REBATE IF APPLICABLE. **$14,788**

MAZDA TRUCKS

'94 MAZDA B2300 PICKUP

ABS

4 CYL, 5 SPD, O/D, P/B, NO AIR, ABS, INT/WPR, DOUBLE WALL BED, RR BUMPER, ALL SSN TIRES, VIN# RTM45619, MSRP $9850

PRICE INCLUDES $500 CUSTOMER REBATE & $300 COLLEGE GRAD REBATE IF APPLICABLE. **$7,988**

V-6 ABS

'94 MAZDA B3000 SE

4X2 PICKUP, V6, 5 SPD, P/S/B, NO AIR, AM/FM STEREO/CASS, FL/MATS, GRAPHICS, CLOTH, BUCKET STS, ALL SSN TIRES, VIN# RTM37312, MSRP $11,515

PRICE INCLUDES $800 MFG REBATE AND $300 COLLEGE GRAD REBATE IF APPLICABLE. **$9,388**

THE GREATEST USED CARS - 200 IN STOCK!

'88 RENAULT ALLIANCE 4 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO, VIN# GK169131, MI. 93,153 **$990**

'86 MAZDA 323 4 CYL, AUTO, P/S/B, AIR, AM/FM CASS, R/DEF, T/GLSS, VIN# G0117268, MI. 94,250 **$1990**

'94 TOYOTA CELICA 2 DR, 4 CYL, 5 SPD, P/S/B, AIR, AM/FM STEREO/CASS, TILT, CRUISE, R/DEF, T/GLSS, VIN# E6202518, MI 61,992 **$2690**

'88 OLDS CUTLASS CIERA 4 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, R/DEF, T/GLSS, VIN# GG413303, MI. 75,664 **$2790**

FREE BUMPER TO BUMPER WARRANTY! Δ

100% MONEY BACK GUARANTEE! Δ

'87 NISSAN SENTRA 2 DR, 4 CYL, 5 SPD, P/S/B, AIR, AM/FM STEREO/CASS, R/DEF, T/GLSS, VIN# HU004097, MI. 103,181 **$2690**

'85 HONDA ACCORD 4 DR, 4 CYL, P/S/B, AIR, AM/FM STEREO/CASS, R/DEF, T/GLSS, VIN# FA074199, MI. 124,942 **$2890**

'85 TOYOTA CAMRY 4 DR, 4 CYL, 5 SPD, P/S/B, AIR, AM/FM STEREO/CASS, R/DEF, T/GLSS, VIN# F0346006, MI. 134,764 **$3490**

'88 PONTIAC SUNBIRD 4 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, R/DEF, T/GLSS, VIN# J7048944, MI. 73,490 **$3790**

'88 OLDS CUTLASS CIERA WAGON 5 DR, V8, AUTO, P/S/B, AIR, AM/FM STEREO, CRUISE, R/DEF, T/GLSS, VIN# F9045685, MI. 71,124 **$3990**

'86 CADILLAC SEDAN DEVILLE 4 DR, V8, AUTO, O/D, P/S/B, AIR, AM/FM STEREO/CASS, P/ANT, P/MIR, P/L, P/S/S, TILT, CRUISE, R/DEF, T/GLSS, MI. 95,66[illegible] VIN# G4300918 **$4390**

'90 DODGE W250 4X4 PICKUP 2 DR, V8, AUTO, 4WD, P/S/B, NO AIR, AM/FM STEREO/CASS, VIN# JS650238, MI. 124,908 **$4390**

'87 MERCURY GRAND MARQUIS 4 DR, V-8, AUTO, P/S/B, AIR, AM/FM CASS, P/STS, VELOUR, RADIALS, VIN# HX707107, MI. 80,915 **$4990**

'87 TOYOTA SUPRA 2 DR, V-6, 5 SPD, P/S/B, AIR, AM/FM CASS, P/ANT, P/MIR, P/DL, TILT, CRUISE, R/DEF, T/GLSS, VIN# H0031779, MI. 125,773 **$5290**

86 NISSAN 300 ZX 2 DR, V6, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, TILT, CRUISE, R/DEF, T/GLSS, VIN# GX109032, MI 77,699 **$5790**

'91 VOLKSWAGEN JETTA 4 DR, 4 CYL, 5 SPD, P/S/B, AIR, AM/FM STEREO/CASS, TILT, CRUISE, R/DEF, T/GLSS, VIN# MM032239, MI 82,395 **$5890**

'91 CHEVY CAVALIER 2 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, R/DEF, T/GLSS, VIN# MJ117501, MI 60,438 **$6690**

'89 DODGE CARAVAN 7 PASSENGER, 4 CYL, TURBO, AUTO, P/S/B, AIR, AM/FM STEREO, R/DEF, T/GLSS, INT/WPR, BUCKET STS, STL BLT TIRES, VIN# KR232008, MI. 86,078 **$6290**

'91 MAZDA 323 SE 2 DR, 4 CYL, AUTO, P/S/B, NO AIR, AM/FM STEREO/CASS, VIN# M0253780, MI. 41,010 **$6290**

'90 BUICK SKYLARK 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, T/GLSS, VIN# LM081121, MI. 42,938 **$6390**

'90 VOLKSWAGEN JETTA GLI 4 DR, 4 CYL, 5 SPD, P/S/B, AIR, AM/FM STEREO/CASS, TILT, CRUISE, R/DEF, T/GLSS, VIN# KW606930, MI. 72,329 **$6990**

'90 FORD MUSTANG 7 PASS 3 DR, V6, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, R/DEF, T/GLSS, VIN# KZA52159, MI. 71,391 **$6990**

'88 MAZDA RX7 4 CYL, 5 SPD, P/S/B, AIR, AM/FM STEREO/CASS, TILT, CRUISE, R/DEF, T/GLSS, VIN# J0606452, MI. 57,838 **$7390**

'88 MITSUBISHI GALANT 4 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, TILT, CRUISE, R/DEF, T/GLSS, VIN# KZ001461, MI. 73,320 **$7690**

'90 PONTIAC GRAND AM LE 2 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM CASS, TILT, CRUISE, T/GLSS, INT/WPR, BUCKET STS, STL BLT TIRES, VIN# LC280383, MI. 56,670 **$7790**

'89 FORD RANGER 4X4 V6, AUTO, 4WD, P/S/B, AIR, AM/FM STEREO/CASS, T/GLSS, VIN# KUB18442, MI. 72,359 **$8290**

'88 FORD BRONCO II 4X4 2 DR, V6, AUTO, 4WD, P/S/B, AIR, AM/FM STEREO/CASS, TILT, CRUISE, R/DEF, T/GLSS, VIN# JUB96727, MI. 69,992 **$8990**

'92 DODGE DYNASTY 4 DR, V6, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, R/DEF, T/GLSS, VIN# ND746947, MI. 56,001 **$8990**

'92 HYUNDAI SONATA 4 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, P/MIR, P/L, CRUISE, R/DEF, T/GLSS, INT/WPR, BUCKET STS, STEEL BLT TIRES, VIN# KBC75686, MI. 15,380 **$9290**

'90 SAAB 900 2 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, P/MIR, R/DEF, T/GLSS, INT/WPR, BUCKET STS, STEEL BLT TIRES, VIN# 3002170, MI 47,591 **$9490**

'91 MITSUBISHI ECLIPSE 2 DR, 4 CYL, 5 SPD, P/S/B, AIR, AM/FM STEREO/CASS, R/DEF, T/GLSS, VIN# ME018141, MI. 31,617 **$9690**

'92 GEO PRIZM 4 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO, R/DEF, T/GLSS, INT/WPR, BUCKET STS, STEEL BLT TIRES, VIN# NJ084264, MI. 28,935 **$9790**

'89 LINCOLN MARK VII 2 DR, V8, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, P/DL, CRUISE, R/DEF, T/GLSS, VIN# KY631170, MI. 71,918 **$9990**

'91 FORD CROWN VICTORIA LX 4 DR, V8, AUTO, P/S/B, AIR, AM/FM CASS, P/ANT, P/MIR, P/TRNK, P/L, P/S/S, TILT, CRUISE, R/DEF, T/GLSS, INT/WPR, P/WIN, STEEL BLT TIRES, VIN# MX178747, MI. 65,780 **$9990**

'91 HONDA ACCORD LX 4 CYL, AUTO, O/D, P/S/B, AIR, AM/FM STEREO/CASS, TILT, CRUISE, R/DEF, T/GLSS, VIN# MA027738, MI. 60,816 **$10,690**

'89 NISSAN MAXIMA SE [illegible] **$10,990**

'91 TOYOTA MR2 2 DR, 4 CYL, AUTO, P/S/B, AIR, AM/FM STEREO/CASS, TILT, CRUISE, R/DEF, T/GLSS, VIN# M0005453, MI. 49,238 **$11,690**

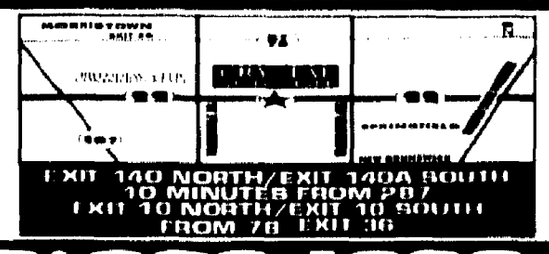
CALL 1-800-33-CRYSTAL FOR INSTANT PRE-APPROVED CREDIT!

Se Habla Español

SALE HOURS:
MONDAY thru FRIDAY
9:00am - 9:00pm
SATURDAY
9:00am - 8:00pm

CRYSTAL

mazda TOYOTA Dodge/TRUCKS



ROUTE 22 WEST, GREENBROOK (908)968-1000

PRICES INCLUDE ALL COSTS TO BE PAID BY THE CONSUMER EXCEPT FOR LICENSING, REGISTRATION AND TAXES. *OFFER AT DEALER RETAIL WITH APPROVED CREDIT. **DEALER TO SUBSIDIZE 60 MONTH PAYMENTS TO BUYERS SOURCE TIL 6/94. DISCOUNTS AND REBATES IN LIEU OF OFFER. ΔSEE DEALER FOR DETAILS ON WARRANTY AND GUARANTEE. AD CARS SOLD COSMETICALLY AS IS. THIS AD SHOULD SERVE AS A COUPON AND MUST BE PRESENTED AT TIME OF SALE. NOT RESPONSIBLE FOR TYPE ERRORS OR OMISSIONS. THIS AD SUPERSEDES ALL PREVIOUS OFFERS.

Vol. 3, No. 27 February 23-25, 1994

WeekendPlus

A Forbes Newspapers Guide to your quality time

Stage

Watchung Arts Ctr. hosts new troupe 8

Music

Bobby Short joins N.J. Symphony 12

Nightlife

Delbert McClinton at Club Bene 11

Dance

Tommy Tune's 'Moonlighting' at the State 10

CO-ED SNORKEL and SCUBA CLASSES

FREE FIRST NIGHT

SOMERSET VALLEY YMCA
Somerville Pool
Wed., March 9th
7 pm

SOMERSET HILLS YMCA
Bernardsville Pool
Tues., April 5th
7 pm

Call for more information
534-4090
Whitehouse Aquatic Center
424 Rt. 22 W
Whitehouse Station
(Across from Bishop's Thriftway)

Annual Children's **Springtime** Portrait Special

• 3 Plans To Choose

By Appointment Only From 10am-6pm
This Offer will not be repeated this year
Call 968-4060 or Toll Free 1-800-794-0937
260-262 North Ave., Dunellen, NJ 08812

4 BIG WEEKS! March:
4th & 5th
11th & 12th
18th & 19th
25th & 26th

Themes To Choose:
Artist • Tri-Cycle
Swing • Balloons
Dressing Up
Now...
Rocking Chair &
Victorian Lace Umbrella

Balloons Will Only Be Available March 25th & 26th.

Wes PHOTOGRAPHY

SALE DATES 2/21-2/26

FOOD WAREHOUSE SAVE CASH
OPEN TO THE PUBLIC

GLEN FARMS GRADE A
HALF & HALF 99¢ PER QUART
HEAVY CREAM $1.69 PER QT

HALF & HALF CREAMERS $4.95 PER BOX OF 300

HOLLY FARM $44 FULLY COOKED BREADED CHICKEN BREAST FILLET $29.95 PER 10 LB. BOX 40 - 4 OZ. PORTIONS

WATSON'S CHICKEN WINGS JUST HEAT & EAT
HOT & SPICY BUFFALO $3.95 PER 2 LB. BAG
BARBECUED $3.95 PER 2 LB. BAG

BUTCHER WAGON BREAKFAST PORK SAUSAGE LINKS
1 OZ. FINGER LINK
2 OZ. LARGE LINK
$1.39 PACKED 5 LB. BOX

SWELL GRILL, OVEN & FAT FRY CLEANER $6.95 PER GALLON

WONDER BLEACH 89¢ PER GALLON

COUNTRY CANE SUGAR $1.69 PER 5 LB. BAG

IMPORTED CHUNK LIGHT TUNA
$6.59 PER 66½ OZ. CAN
$36.95 PER CASE OF 6 CANS

PURMANO'S HOME STYLE SPAGHETTI SAUCE
$2.69 PER #10 CAN 105 OZ.
$14.95 PER CASE OF 6 #10 CANS

CARNATION HOT INSTANT COCOA MIX RICH CHOCOLATE FLAVOR
$4.59 PER BOX OF 50 INDIVIDUAL SERVINGS

WESSON PREMIUM VEG. OIL WITH BUTTER FLAVOR $8.59 PER GALLON

EAGLE GOLD BUTTERY FLAVOR PAN & GRIDDLE SHORTENING $5.39 PER #10 CAN 110 OZ.

BOULEVARD WHOLESALE FOODS
"A Warehouse Of Savings"
908-469-8401
WE ACCEPT FOOD STAMPS, VISA & MASTER CARD

New Jersey Symphony Orchestra Winter Pops Series

Bobby Short
"A Symphonic Cabaret"

FEB. 25, 8 PM
New Brunswick, State Theatre
FEB. 26, 8 PM
Trenton, War Memorial Theatre
FEB. 27, 3 PM
Newark, Symphony Hall

Tickets: $39, 35, 28, 21

Media Sponsor
The Star-Ledger

CALL 1 800 ALLEGRO
(800) 255-3476

CONSIGNMENT SHOPS

Consignment shops offer bargains on used merchandise. Call it Reselling or Recycling, the prices are fantastic!

ENCORE
QUALITY CONSIGNMENTS
$5.00 OFF purchase of $25.00 or more
exp. 3-22-94 with this ad
2 Buildings of Quality Merchandise from Consignment and select dealers
123 Claremont Rd.
Bernardsville
(908) 766-7760

Car Wash

The Ultimate in Brushless Car Washing

Brushless

The Car Spa
Hillsborough (Rt. 206)
Metuchen (Central Ave.)
New Brunswick (61 Commercial Ave.)
Hopelawn (next to Bradlee's)
Union (at Union Market)

WE HONOR ALL COMPETITORS COUPONS
Regular price $5.42 plus tax with this coupon

$ One Brushless Exterior Car Wash $
The Car Spa
Only $2.83 plus tax
WP
$ Offer expires 3/6/94 $

Is Your Child Being Challenged?

Admissions Testing
Admissions Testing

Come experience a nurturing community that celebrates questioning minds and encourages the development of ideas.

Wardlaw-Hartridge

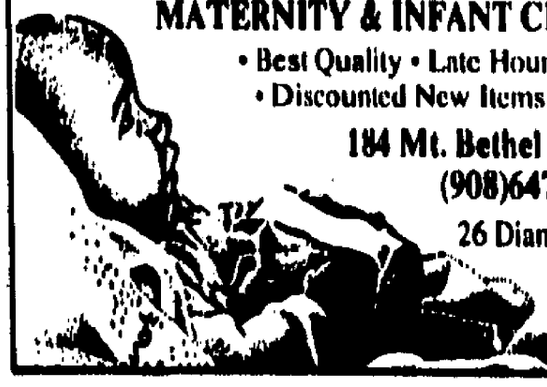
A culturally diverse college preparatory day school serving Central New Jersey since 1882.

LOWER SCHOOL ADMISSIONS TESTING
Grades 1-7
Saturday, February 26, 1994 8:30am

Please RSVP to the Admissions office at (908) 756-0035

The Wardlaw-Hartridge Lower School Grades K-7
1040 Plainfield Avenue , Plainfield, NJ 07060
(908) 756-0035

the great & small shop
Buys & Sells
Quality Pre-Owned
MATERNITY & INFANT CLOTHING
• Best Quality • Late Hours
• Discounted New Items



184 Mt. Bethel Rd., Warren
(908)647-9009
26 Diamond Spring Rd.
Denville, NJ
(201)625-0012

Cover by BARRY RUMPLE

Now in its 28th year, the New Jersey Flower and Garden Show has become the largest consumer expo in the Garden State

DEPARTMENTS

Cover story 4
Dance 10
Dining 21
Movies 5
Music 12
Nightlife 11
Stage 8-9

DIRECTORIES

Advertiser index 7
Club Mix 13
Curtain Calls 9
Dance 10
Film capsules 5
Galleries 14
Happenings 13
In concert 12
Kid Stuff 13
Museums 14
Singles 13
Speakers 13

WEEKENDPLUS is a feature of Forbes Newspapers, a Division of Forbes Inc., and appears in the Hills-Bedminster Press, Somerset Messenger-Gazette, Franklin Focus, Bound Brook Chronicle, Middlesex Chronicle, (New Brunswick) Focus, Metuchen-Edison Review, Piscataway Review, South Plainfield Reporter, Highland Park Herald, Warren-Watchung Journal, Green Brook-North Plainfield Journal, Westfield Record, Scotch Plains-Fanwood Press and Cranford Chronicle. **Letters to the editor**, press releases, photographs and announcements of upcoming events should be sent to: William Westhoven, WeekendPlus Editor, 44 Veterans Memorial Drive, P.O. Box 699, Somerville, N.J. 08876. The fax number is (908) 526-2509. To subscribe to your local Forbes Newspaper, call 1-800-300-9321.

Malcolm S. Forbes Jr.
EDITOR-IN-CHIEF

Louis S. Barsony
PUBLISHER

Cheryl Fenske
EDITOR
SPECIAL SECTIONS

Barry Rumple
GRAPHIC ARTIST

William Westhoven
WEEKENDPLUS
EDITOR

Micki Pulsinelli
ENTERTAINMENT
ADVERTISING DIRECTOR

Next week in *WeekendPlus:*

- ★ EVENTS...An early St. Patrick's Day in Somerville.
- ★ DANCE...American Repertory Ballet to stage three world premieres.
- ★ STAGE...Actress-singer Tovah Feldshuh goes from Broadway to Rahway.

• It was the best of times • It was the worst of times • It was the age of wisdom •

Timothy Almeyer

Nancy Bell

Steve Boles

Sabrina Boudot

Kermit Brown

Patrick Tull

Experience the Romance, Spectacle, and Adventure!

Kevin Chamberlin

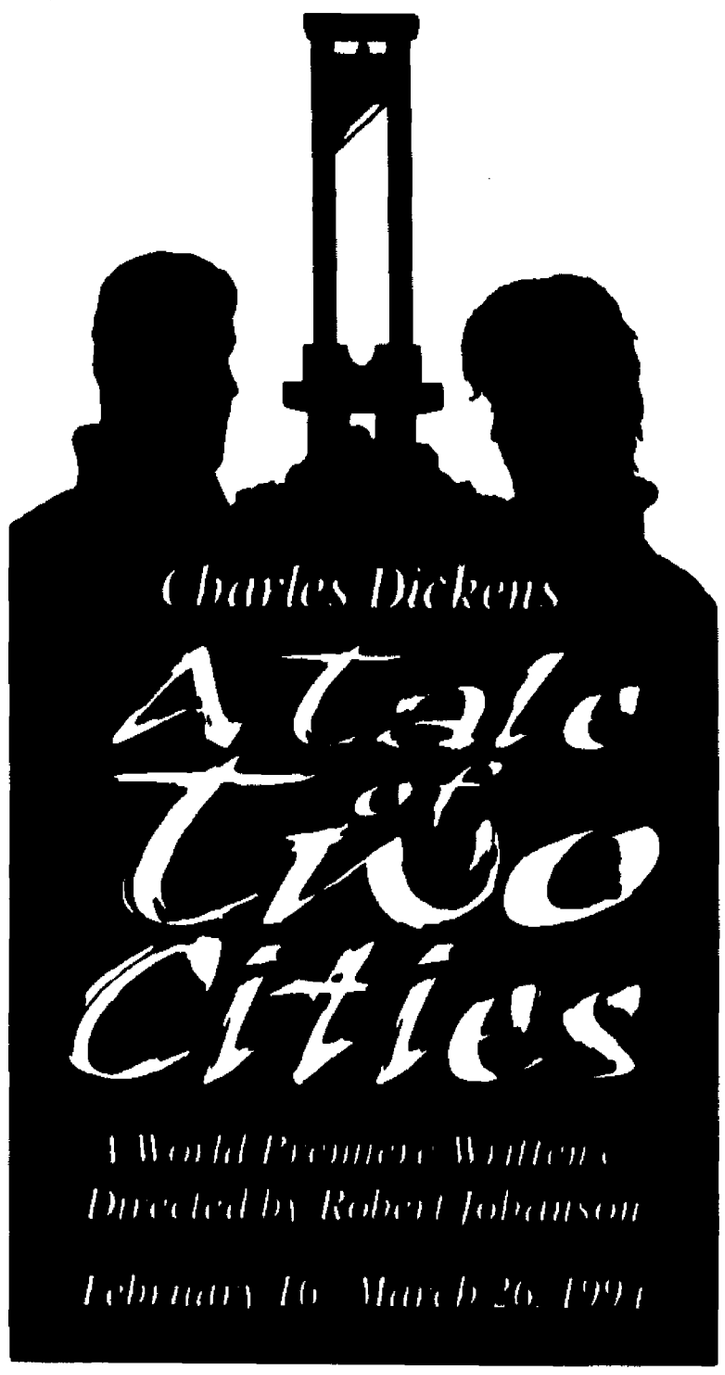
Suzanne Toren

Larry Grey

Judith Roberts

Margaret Hall

Michael James Reed


Charles Dickens
A Tale of Two Cities
A World Premiere Written & Directed by Robert Johanson
February 16 - March 20, 1994

Christopher Innvar

Call 201-376-4343
VISA and MasterCard

THE STATE THEATRE OF NEW JERSEY
PAPER MILL PLAYHOUSE
BROOKSIDE DRIVE, MILLBURN, NJ 07041

Funded in part by the NEW JERSEY STATE COUNCIL ON THE ARTS/DEPT. OF STATE and the HOWARD GILMAN FOUNDATION

John Rainer

Mark Irish

James Pritchett

Ron Parady

Kathleen Mahony-Bennett

Ken Kliban

John Juback

• We had everything before us • We had nothing before us • It was the winter of despair • It was the spring of hope •

Bloomin' beauties

'Garden Magic' from Netherlands featured attraction of 28th Flower and Garden Show at Garden State Exhibit Center in Somerset

JEFF FADDELIN/NEW JERSEY FLOWER AND GARDEN SHOW

Floral landscapes by scores of designers, including this waterfall-enhanced garden by Garden State Florists in Warren, are part of the many sights to see at the 28th annual New Jersey Flower and Garden Show in Somerset.

By LORIE RUSSO
WeekendPlus Writer

The New Jersey Flower and Garden Show is going Dutch this year.

More than 120,000 tulips will fill the 80,000 square feet of the Garden State Exhibit Center in Somerset beginning Friday and extending through March 3. Centered on the theme "Garden Magic – Featuring Gardens from the Netherlands," the exhibit will mark the first international flower and garden show in the United States.

Twenty landscape designers from the Netherlands, working in conjunction with the North American Flowerbulb Wholesalers Association, will fashion seven larger-than-life Dutch gardens alongside six gardens created by New Jersey landscape designers.

Todd Jameson, executive director for the Flower and Garden Show, said the main force behind this year's international theme was Green Brook landscape designer and Netherlands native Adrian Witteman, a member of the show's board of trustees and the owner of the Parkway Greenhouses.

"Since he joined our board he's been very adamant that the American public should see a European flower show because it's so colorful, so alive," Jameson said. "Last year we said, 'Fine, let's do it.' "

The European flower exhibits, Jameson explained, are different from their American counterparts in that the show is really one massive exhibit, whereas in the United States shows are designed so that each display depicts a different theme. The Dutch exhibit at the Exhibit Center, he said, will measure more than 10,000 square feet.

According to Witteman, there is another, very major difference between European (especially Dutch) and American gardens: the variety of color.

"I have been trying to get [the Dutch landscape designers] here for years to show the American public their displays of bulbs," he said. "The Dutch gardens are very colorful compared to gardens here, which tend to have a lot more greenery."

In Europe, he added, cut flowers are bought every week.

"Over there they're just flower lovers," he said. "Flowers can do a lot for you. They can give your room a whole different atmosphere."

Witteman's display at the Flower and Garden Show will include 3,000 African violets in seven or eight color varieties, in a garden setting with a piano positioned in the middle "just because it gives the garden a different atmosphere," he said.

"People love African violets," Witteman added. "They're the most popular plant in the United States."

Other exhibits will include a "Tulip Extravaganza/Gardening for Your Health" display designed by Somerset County Vocational and Technical School students under the direction of teacher Frank Vitelli.

The Dutch gardeners donated so many bulbs for use throughout the show, Vitelli decided to place some of the varieties in the students' exhibit.

"But the main theme," he explained, "is that gardening is good for you. It gets you out, you're getting exercise, you're out in the fresh air."

In addition to tulips, hyacinths and daffodils will provide the color in this garden, and all of it will be complemented with a waterfall to be constructed by Ambleside Gardens in Belle Mead. A brick walk running through the display will enable visitors to get up close with the spring flora.

The garden may not be duplicated on the same scale in a back yard, he added, but it could help to spark the imagination on what type of decorating theme to use outside the house.

"People talk about interior decorating, whether to have colonial or provincial," Vitelli said, "but the same thing holds true to the outside. There are very distinctive types of garden design – many differences between English and Dutch gardens, for example."

Gary Testa, the owner of Valley Station Nursery and Garden State Florist in Warren, is entering his fourth consecutive year with an exhibit, although he was a regular exhibitor years back when the show was held in the Morristown Armory. He has two gardens on display, one a natural woodland garden, the other a water garden.

"The natural woodland garden is designed to attract birds and wildlife, with a lot of shrubs and trees and – of course – flowers that provide food for wildlife," Testa said.

A greenhouse, similar to one that could be constructed as an addition to a house, will be a garden feature with an area to attract birds to show how wildlife can be observed in the winter in its natural habitat.

The water garden, featuring a waterfall with a pond containing fish, is "always a crowd-pleaser," Testa said.

"It's like a mini-river," he added. "It's surprising to go inside this building and see this waterfall and these flowers in bloom. It will be really pretty."

Mr. Testa explained it will take a full week to set up for the show. He will use roughly 200 tons of soil, about 30 tons of boulders (weighing anywhere from 1,000-5,000 pounds), about 10 tons of gravel and about 30 yards of mulch.

The way the gardens are constructed comprise one of the biggest changes in the displays, said Vitelli, who has been involved in the show for 19 years.

"I've seen a lot of change in construction techniques – gardens are more elaborate now because they can be bigger in the Exhibit Center," he said.

But the Exhibit Center also poses difficulty, as with the columns that run down the center, like one right in front of the Vo-Tech display. For the resourceful-minded, the columns just force the imagination to be a little more active.

"I have a small section of stockade fence I'll use to enclose the column," Vitelli said. "I've built shelves that can be attached to the fence and I'll place buckets of tulips on the shelves."

Other gardens include one by the Garden Club of New Jersey, which will show a backyard scene including a house facade and examples of mixed planting around a small pond for birds and small animals. Azaleas, rhododendron, hemlock, flowering dogwood, and hanging baskets will decorate the display.

The New Jersey State Florists Association will have four table settings and five arrangements for a garden party. Pink and white azaleas will border the garden party and a display of pink, white, lavender, and purple flowers will complete the setting.

The show is juried, but this year the public is invited to cast votes for the best garden. According to Gwen Moran of the Flower and Garden Show, "it didn't seem fair to judge Dutch gardens according to American criteria" because half the gardens are being installed by Dutch designers. This will be the first time the public will be asked to formally judge the gardens.

In addition to the various garden displays, 50 Bonsai trees will be flown in from China courtesy of the Raritan Valley Garden Center in Edison. Some of the trees are more than 150 years old.

Featured speakers are Ralph Snodsmith, gardening editor of *Good Morning America* and host of WOR radio's *Garden Hotline*. He will lead a discussion on indoor and outdoor gardening at 3 p.m. Saturday and at noon and 3 p.m. Thursday.

Joel Rapp, known as "Mr. Mother Earth," will talk about container gardening at noon and 3 p.m. Saturday, March 5. He is gardening editor of *Live with Regis and Kathie Lee*.

Also this year, the floral design school will show audience members how flower arrangements are created. In the Market Fair, a number of gardening tools and items will be sold along with a variety of foliage.

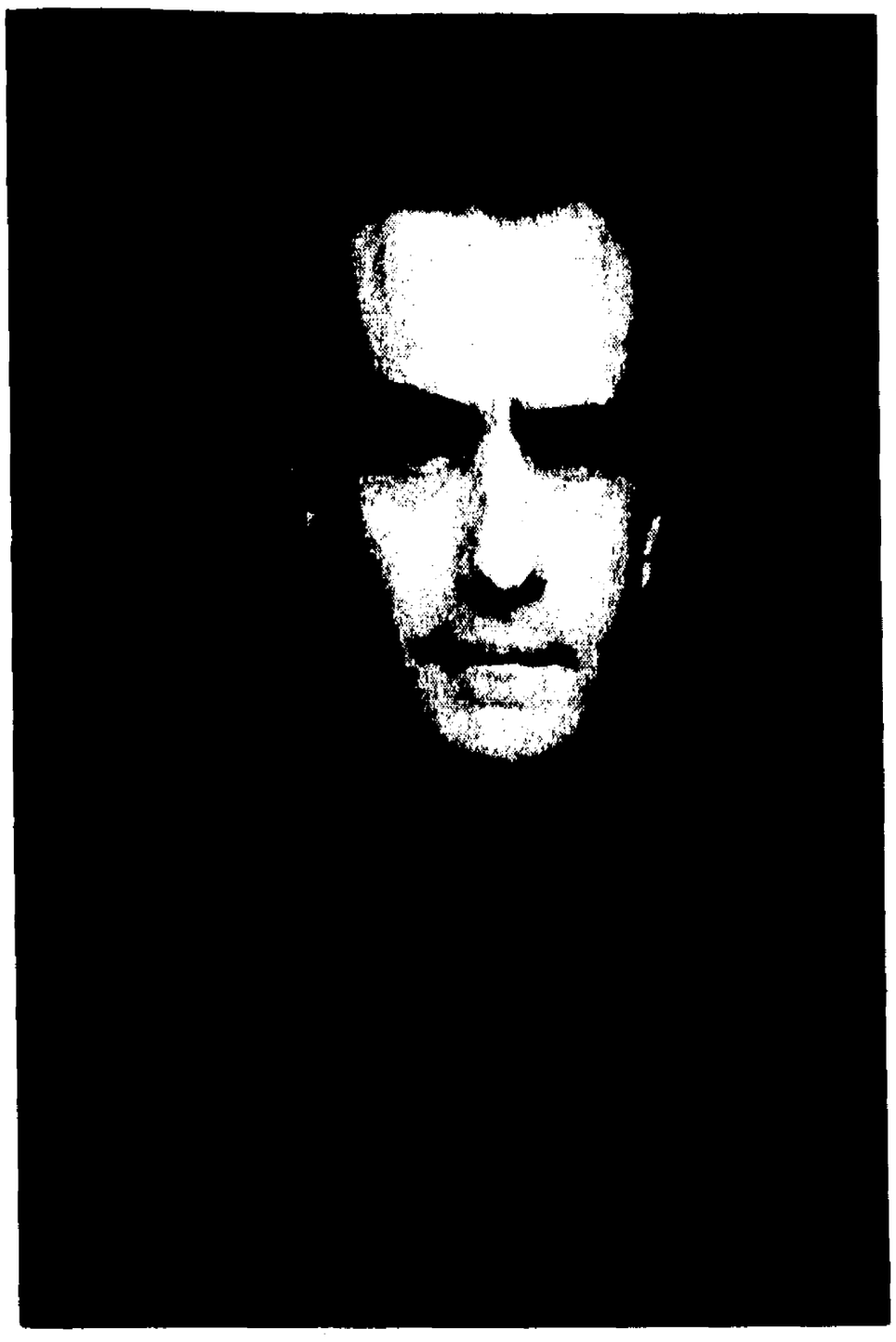
The popularity of the Flower and Garden Show – expected to draw 60,000 – may be mostly attributed to the time of year in which it is held.

"This show has always been called the harbinger of spring," Jameson said. "Once you get to flower show time, it means spring is a few weeks away."

Fast Flower Facts

- **WHAT:** The 28th annual New Jersey Flower and Garden Show, featuring nearly 90 exhibits, seminars and celebrity appearances.
- **WHERE:** Garden State Exhibit Center, Atrium Drive, Somerset.
- **DIRECTIONS:** Route 287 (north or south) to Exit 6 (Route 527/New Brunswick); follow 527 North to first traffic light; left onto Davidson Ave; follow ½ mile to Atrium Drive; turn right, look for GSEC on left.
- **WHEN:** Feb. 26-March 6; 4-9 p.m. Friday, Feb. 25; 10 a.m.-9 p.m. Monday-Saturday, 10 a.m.-6 p.m. Sundays.
- **ADMISSION:** $8.50; seniors $7.50 (Feb. 26-March 6); children under-12 free w/adult. All tickets $7.50 after 6 p.m.
- **CALL:** (908) 919-7660.

MOVIES



Film director Martin Scorsese (*Raging Bull, Goodfellas*) will be on hand to introduce his restored cut of the 1943 film *The Life and Death of Colonel Blimp* Sunday at the State Theatre in New Brunswick.

Scorsese 'co-ops' new film project

Director tc premiere restoration of 'Colonel Blimp' in New Brunswick

The Mountain comes to Mohammed Sunday at the State Theatre in New Brunswick, where acclaimed film director Martin Scorsese is expected to present, in person, his restored cut of the 1943 film **The Life and Death of Colonel Blimp**.

Scorsese, known for his gritty portrayals of criminals, psychotics and other intense characters (most often played by Robert De Niro), has an intense passion for *Colonel Blimp* and knows this rare personal appearance will help to draw an audience for this relatively-obscure story of a British soldier and his relationship with both three wars and three women (all of which are played by Deborah Kerr).

Written and directed by Michael Powell and Emeric Pressburger of Great Britain, this 1943 film drew criticism from Winston Churchill, who felt the film might be critical of both himself and the World War II British military. The celluloid Col. Blimp, however, bore little or no resemblance to the buffoonish David Low cartoon character of the same name popular at the time.

Scorsese's efforts have revived a 163-minute film that was originally shot in Technicolor, but in recent years was usually screened with heavily cut, black-and-white prints.

The screening is part of the ongoing Sunday night film series sponsored at the State by the Rutgers Film Co-op, which often presents directors or others involved with the production of the films being presented. Also on hand will be film editor Thelma Schoonmaker.

THE LIFE AND DEATH OF COLONEL BLIMP 7 p.m. Sunday, Feb. 27, at the State Theatre, 19 Livingston Ave., New Brunswick. Admission $7 ($5 Co-op members). (908) 932-8482.

Attractive young cast carries 'Reality Bites'

By JEFFREY COHEN
WeekendPlus Film Critic

There is a growing sub-genre of film that may already have acquired the name "Generation X" movies, in which people in their early-to-mid 20s run around grousing about how they can't find themselves. They also spend an inordinate amount of time glorifying the '70s, for reasons that even those of us who grew up during that decade find mystifying.

So far, the most entertaining, and perhaps best, Generation X movie is Ben Stiller's **Reality Bites**, a trussed-up romantic triangle movie with a cast that makes it all seem much more meaningful than it really is.

In one stroke redeeming herself from *The Age of Innocence* (and, almost, for *Dracula*), Winona Ryder settles into being what she's always been best at — a smart, pretty young actress whose charm makes up for what's lacking in the screenplay (by Helen Childress, who has an extremely small cameo in the film). She manages to make her character, unfortunately named Lalaina, seem sensible, even when she's making choices that will plague her the rest of her life.

Ethan Hawke co-stars as Lalaina's best friend (you can tell they're going to be lovers, because they're always arguing), Troy (get used to it; Generation X thinks everybody's name is Troy). His portrait of the technically-brilliant, completely aimless Troy, who wants to be a musician but never seems to get out of the coffee house to seek success, is uncompromising. In refusing to ask for our sympathy, Hawke makes Troy a real person.

Troy, Lalaina and their friends Vickie (Janeane Garofalo, who looks like she got left on the cutting room floor a lot) and Sammy (Steve Zahn), went to college together, and you can tell they shared a lot of those late-night-dinner-deep, probing conversations that never actually lead anywhere but are a hell of a lot of fun until you get married and have kids. They talk a lot, mostly about bad sitcoms like *Good Times, The Brady Bunch* and the lot. Appar-

(Please turn to page 6)

Video rewind

'The Thing Called Love'

It's a pity that *The Thing Called Love* is River Phoenix' last movie, for a number of reasons. But in the light of the actor's untimely death, some of the dialogue here seems truly drug-induced. Whether or not it would have had there been no overdose is a matter of conjecture; in any event, the film, about a bunch of young people on the fringe of the Nashville music scene, is another completely forgettable nail in Peter Bogdanovich's artistic coffin.

'Son of the Pink Panther'

There's another death looming over *Son of the Pink Panther*; in fact, two deaths. The first, that of Peter Sellers more than 10 years ago, is truly a tragedy. The second, that of writer-director Blake Edwards' sense of humor, is slightly less tragic, but more evident in this limp attempt to revive the Inspector Clouseau series. Italian comedian Roberto Benigni is caught in the middle.

—Jeffrey Cohen

Top 10 video rentals

1. *In the Line of Fire*
2. *The Secret Garden*
3. *The Man Without a Face*
4. *The Program*
5. *Last Action Hero*
6. *Rookie of the Year*
7. *The Real McCoy*
8. *Poetic Justice*
9. *Kalifornia*
10. *Hard Target*

— Sales figures courtesy of Easy Video

Film capsules

Capsule reviews by WeekendPlus staff
Guide:
✔ — **Recommended**
✔✔ — **Strongly recommended**

OPENING THIS WEEK

EIGHT SECONDS
•*Karate Kid* director John G. Avildsen presents Luke Perry (*Beverly Hills 90210*) as real-life rodeo champ Lane Frost. With Stephen Baldwin and Cynthia (*Northern Exposure*) Geary. (PG-13)

SUGAR HILL
•Wesley Snipes stars in this drama about a drug kingpin trying to get out of the bad-guy business. (R)

CURRENT FILMS

ACE VENTURA: PET DETECTIVE
•Rubber-faced comic Jim Carrey (*In Living Colour*) stars as an animal-loving sleuth who must track down kidnapped quarterback Dan Marino. (PG-13)

BLANK CHECK
•Comedy about an 11-year-old boy (Brian Bonsall of *Family Ties*) whose sudden windfall captures the attention of both the mob and the F.B.I. With Miguel Ferrer and rapper Tone Loc. (PG)

BLINK
•A beautiful musician (Madeline Stowe of *Unlawful Entry* and *Last of the Mohicans* stars in this romantic thriller about a blind musician who may have witnessed a murder. With Aidan Quinn, Laurie Metcalf, James Remar. (R)

BLUE CHIPS
•Major college basketball coach Nick Nolte may have found his savior in Shaquille O'Neill, who makes his movie debut in this film directed by William Friedkin (*The Exorcist*). With Mary McDonnell (*Dances With Wolves*), Alfre Woodard. (PG-13)

THE GETAWAY
•Married actors Alec Baldwin and Kim Basinger assume the Steve McQueen-Ali McGraw roles in this remake of the 1972 Sam Peckinpah action film about gangsters on the road. (R)

GRUMPY OLD MEN
•Jack Lemmon and Walter Matthau make an odd couple as a neighbors whose long-standing feud escalates when they compete for the affections of a comely new neighbor (Ann-Margaret). (PG-13)

GUNMEN
•High-powered actioner stars Mario Van Peebles as a government agent tracking down a drug dealer (Patrick Stewart, playing against his *Star Trek* type) who killed his father. With Christopher Lambert, Denis Leary, Sally Kirkland, Kadeem Hardison. (R)

I'LL DO ANYTHING
•Film and TV sage James L. Brooks (*Broadcast News, The Simpsons*) wrote and directed this romantic comedy about an unemployed actor (Nick Nolte) trying to raise a young daughter. One warning: movie was originally filmed as a $40 million musical, but the musical numbers were cut out after horrifying reactions from test audiences. Strong cast includes Brooks' regulars Albert Brooks, Julie Kavner and Tracey Ullman. (PG-13)

IN THE NAME OF THE FATHER
✔Daniel Day-Lewis (*Last of the Mohicans*) stars as an innocent young Irishman who is falsely accused of, and imprisoned for, a terrorist bombing in the '70s.

(Please turn to page 6)

Comedian Jim Carrey stars in the surprise hit comedy *Ace Ventura: Pet Detective.*

World of Cards & Comics Convention
Sunday • February 27th • 10am-4pm
HOLIDAY INN: 304 Route 22 West Springfield, NJ 07081
Garden State Parkway Southbound: Off at exit 140A, follow signs for Route 22 West.
Garden State Parkway Northbound: Off at exit 140, follow signs for Route 22 West.
NJ Turnpike Northbound: Off at exit 11. Follow GSP N as above.
NJ Turnpike Southbound: Off at exit 14. Follow Route 22 West.
50¢ OFF Admission $1.50 With This Ad
One Coupon/Discount Per Person
For Info. (908) 968-3886

Film capsules

(Continued from page 5)

The drama builds as he is forced to share a cell with his estranged father, who is implicated with his son. Strong performances (especially by Peter Postlethwaite as the father) make this true-life drama all the more authentic. (R)

IRON WILL
•Disney saga, based on a true story, about an American boy who wins a dogsled race in the early 1900s. (PG)

MRS. DOUBTFIRE
•Robin Williams in another wild role as an unemployed, divorced actor who disguises himself as an eldery woman and gets hired as the housekeeper of his own kids. With Sally Field, Pierce Brosnan, Harvey Fierstein. (PG-13)

MY FATH ER THE HE RO
•French film star Gerard Depardieu (*Green Card*) stars in this odd comedy as the father of a precocious teen daughter who passes her dad off as her lover to impress a boy. (PG)

MY GIRL 2
•Now a young teen, Anna Chlumsky bonds with Austin O'Brien (*Last Action Hero*). Dan Aykroyd and Jamie Lee Curtis also return from the original. (PG)

ON DEADLY GROUND
•Action icon Steven Seagal (*Under Siege*) jumps back into the frying pan as an oil-rig worker who foils the nefarious plans of his former boss (Michael Caine). (R)

THE PELICAN BRIEF
•High-powered screen version of John (*The Firm*) Grisham's novel about a law student (Julia Roberts) who uncovers a government plot to assassinate members of the Supreme Court. With Denzel Washington, Sam Shepard. (PG-13)

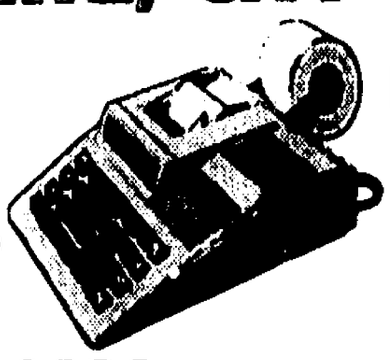
PHILADELPHIA
✔Tom Hanks turns in a memorable performance as a laywer who sues his employers, who fire him when they discover he has AIDS. Denzel Washington is the reluctant, homophobic lawyer who takes his case to court. (PG-13)

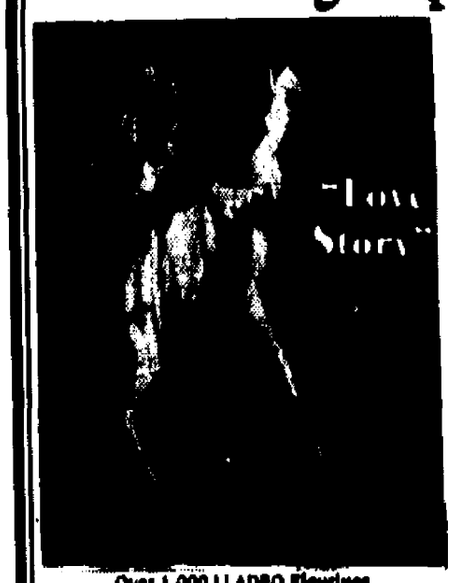
THE PIANO
✔The extraordinary — and very adult — story of a mute woman (Holly Hunter) who moves to New Zealand for an arranged marriage, where she becomes caught up in a passionate affair. Winner of the 1993 Cannes Film Festival. (R)

REALITY BITES
•Ben Stiller directs and stars in this Generation X romantic comedy with Winona Ryder and Ethan Hawke. (PG-13)

SCHINDLER'S LIST
✔Steven Spielberg poured his heart and soul into this stunning black-and-white drama about Oskar Schindler (Liam Neeson), a Nazi sympathizer and war profiteer who later spent his fortune and risked his own life saving the lives of more than a thousand Polish Jews during World War II. A gru-

(Please turn to page 7)

TODD SCHWARTZ, CPA
☆ Tax Specialist
☆ Reasonable Rates
☆ House Calls Available

(908) 302-0686

An enduring Expression of Love . . .


Over 1,000 LLADRO Figurines
Many other fine collectibles
Diamonds • Jewelry • Gifts • China • Figurines
"Love Story" is among a collection of over 1,000 LLADRO figurines on display, only at Suburban Jewelers. Popular old favorites, new releases, rare, retired and limited editions. One is perfect for that special person in your life. Visit us and see the great LLADRO selections. It will be more than worth the trip.
Life is filled with exciting moments, make one of them yours!
LLADRÓ
Suburban Jewelers
GEMOLOGISTS • JEWELERS
The Collector's Place
126 E. Front Street, Plainfield, NJ • Daily 10-5 Mon. - Sat.
908/756-1774 1-800/272-1315 NJ Only

WESTFIELD SYMPHONY ORCHESTRA
Baroque Favorites
Brad Keimach, Music Director
Handel "Overture" from "The Water Music"
Bach Coffee Cantata
Branchburg Concerto No. 4
Vivaldi "Spring" from "The Four Seasons"
Saturday, March 5-8 PM
Presbyterian Church, Mountain Ave., Westfield
$21 - $18 Seniors - $12 Students
For Information Call (908) 232-9400
Concert Sponsors: Princeton Bank and Trust Company
Schering-Plough Corporation
Concert made possible in part by a grant from the NJ State Council on the Arts/Department of State

Natasha's Stars

ARIES (March 21 to April 19) New business moves are favored but guard against an impulsive use of credit. You have a fresh approach now to a nagging problem. You will also renew an old friendship. Another friend, though, may let you down in some way.

TAURUS (April 20 to May 20) A business delay is now over and you are more than ready to act on your plan. An unusual inspiration comes to you this week. Someone met at a social event will prove to be helpful in business. Couples are on the same wavelength.

GEMINI (May 21 to June 20) A new creative interest or hobby gives you a fresh perspective on life. A flash of insight will cause you to devote extra time now to a work-related project. Your intuition is an asset in business and personal affairs in the coming weeks.

CANCER (June 21 to July 22) A money shortage or delay is over now. Adventurous in spirit this week, you will seek new ways of having fun. You are liable to make pleasure plans on the spur of the moment. Romance is favored as long as you keep fantasy in check. Be sure to keep your feet on the ground.

LEO (July 23 to August 22) By speaking from the heart, you will reach a better understanding with a close tie this week. Home changes may include the purchase of something electronic. Family discussions are favored now. The weekend is tailor-made for romance.

VIRGO (August 23 to September 22) Spontaneous travel may be on your agenda for the week. A freelance project will mean extra money for some of you. A child surprises you in a delightful way. A job-related endeavor may seem boring, but you will be alive with creative energy.

LIBRA (September 23 to October 22) You will enjoy a visit to a favorite entertainment spot this week. A child will respect what you have to say now. You will find something unusual at a flea market. Delightful times come this weekend through travel, shopping, and home-based pursuits.

SCORPIO (October 23 to November 21) This week favors new beginnings but guard against too much ego in your dealings with others. A home concern is now resolved. You are charismatic this week and will have an inspiring effect on others.

SAGITTARIUS (November 22 to December 21) You will be tackling an unfinished project this week. A visit with an old friend puts you in a contented frame of mind. New moneymaking ideas come to you later in the week. Creative work, studying, and research are favored.

CAPRICORN (December 22 to January 19) There are financial advantages to this week's business developments. A talk with a friend gives you a new way of seeing things. Group activities are favored now. You will meet some fascinating individuals when socializing.

AQUARIUS (January 20 to February 18) Some are enthusiastic about a work venture. You are independent now and will be doing your own thing. Business interests preoccupy you early in the week. A hunch you have is on the money. The weekend accents romance.

PISCES (February 19 to March 20) Extra money at your disposal will allow you to take a project off the back burner. Weekend getaways are favored. You will be hearing from friends at a distance. Some feel replenished by a religious service. Social life has business ramifications.

©1994 by King Features Synd.

CALL Natasha's Starcast!
1-900-884-8849

99¢ per minute • 24 hours a day! Must be 18+
Touch Tone or Rotary Phones
Daily - Monthly - Compatibility Horoscopes
Plus the spoken tarot powerful 3 card reading
TALK LIVE
1-900-860-7837
Free introduction to explain cost • $2.95 per minute
24 hours a day! Touch tone or Rotary Phones
Speak to Astrologer • Tarot Reader
Must be 18 Years or Older
A Service of InterMedia Inc.

'Reality'

(Continued from page 5)

ently everybody has forgotten the '70s gave us *M*A*S*H* and *All in the Family*, too.

Lalaina is making a documentary about her friends, and through a Hollywood-cute set of circumstances, it catches the eye of a programming executive at an MTV clone (director Stiller). He's supposed to be the yuppie for Troy to knock down, but give the filmmakers credit — Michael is no straw man. Yes, he's not nearly as articulate as the others, tending to stammer when he gets excited, but he has the nest heart, the most honest intentions and the clearest self-image of anybody in this film.

That's where the trouble is: *Reality Bites*, when you've taken away the MTV-generation trappings, the soundtrack album and the feigned apathy with life, is just another of those girl fantasies pitting the nice, decent, unexciting stable man against the dangerous, but passionate, poet-type. It's no contest who's going to win, and all the women in the audience, after they see the film; will sigh wistfully about the guy that got away. Unless they had the bad luck to end up with him.

The choice Lalaina has to make is the classic choice posed in these films: the nice guy is seen as a wimp because he isn't romantically unreliable, and the arrogant "artist" is seen as a tortured soul needing a woman's help to make himself whole. Nice guys have been paying the price for these stories for decades, and for all its nods toward modernism, *Reality* gives us the same solution.

Finally, director Stiller shortchanges his character. After making several very strong points in his favor, screwing up and trying to set things right, Michael just vanishes off the face of the movie, and the little joke tacked on at the end doesn't make up for the void his departure leaves.

That's not to say the film isn't worth seeing. The fact that his first isn't necessarily great is of little consequence. After all, Ron Howard's first film was *Eat My Dust*...

Film capsules

(Continued from page 6)

eling three-hour epic that takes a psychological toll on the viewer, but pays off with an uplifting ending. (R)

SIX DEGREES OF SEPARATION

✔Solid cast (Donald Sutherland, Stockard Channing, Will "Fresh Prince" Smith) star in the film adaption of John Guare's modern stage comedy of manners (itself based on a true story) about a young con man who passes himself off to a Manhattan society couple (and others) as a college friend of their children who's just been mugged near their home. Akward adaption to the screen, but winning performances make it worthwhile. (R)

TOMBSTONE

«*Rambo* director George Cosmatos assembles a strong cast (Kurt Russell, Val Kilmer, Dana Delany, Jason Priestley, Charlton Heston) to retell the story of Wyatt Earp, Doc Holliday and the usual suspects of the gunfight at the O.K. Corral. (R)

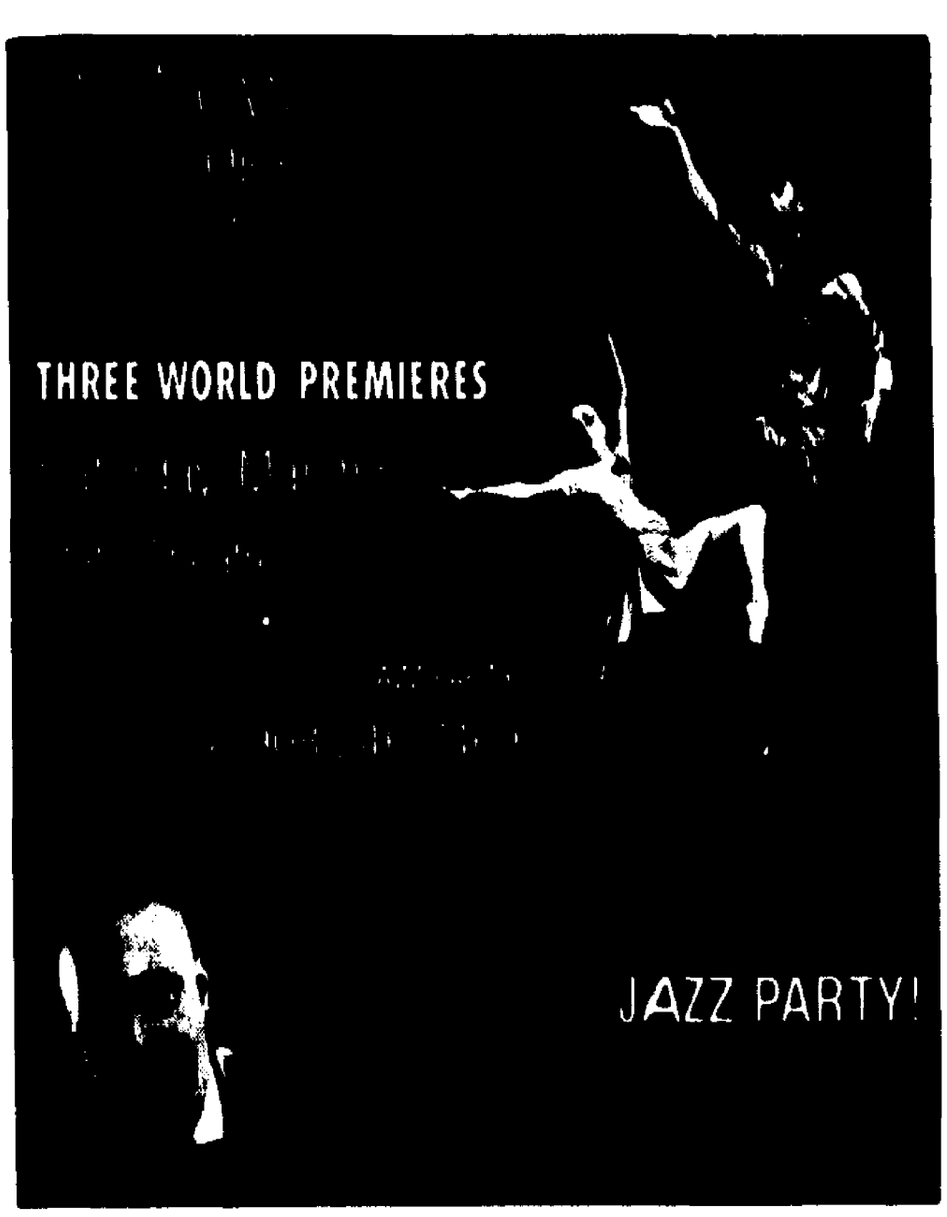
RUTGERS CO-OP FILM FESTIVALS

THE WIZARD OF OZ (1939)

☆All that need be said is if you've never seen the land of Oz on a big screen, this is your big chance, although the screening will be from a 16mm print. Starring Judy Garland, Ray Bolger, Bert Lahr and Margaret Hamilton. Wizard trivia: did you know this 1939 version of the L. Frank Baum story was preceded by a version originally filmed in 1925? **7 p.m. Friday, Feb. 25, at Milledoler Hall Room 100, Rutgers College (near corner of George St. and Seminary Place, College Avenue campus, New Brunswick. Screening part of "Nostalgia" spring 1994 film program sponsored by the Rutgers Film Co-op. Admission $3 ($2 Co-op members). (908) 932-8482.**

THE LIFE AND DEATH OF COLONEL BLIMP (1943; British)

☆Acclaimed director Martin Scosese and editor Thelma Schoonmaker are scheduled to attend and introduce their restored version of this Powell and Pressburger classic, which was nearly banned by Winston Churchill, who felt it ridiculed both himself and the British military. Deborah Kerr stars as three different women from the past of the Colonel, a staunch British military officer. **7 p.m. Sunday, Feb. 27, at the state Theatre, 19 Livingston Ave., New Brunswick. Film opens "CinemArena" spring 1994 film program sponsored by the Rutgers Film Co-op. Admission $7 ($5 Co-op members). (908) 932-8482.**



GET OUT OF TOWN!
DON'T GO IT ALONE
Newark $16 JFK $29

1-800-468-6696
from area codes 201 and 908
PRINCETON AIRPORTER

A Man of La Mancha

The Quest Continues!
March 5, 1994
3:00 & 8:00pm
Raritan Valley Community College Theatre
Route 28 North Branch NJ
Call (908) 725-3420 for reservations
VISA & MasterCard accepted

28th Annual New Jersey Flower & Garden Show
presents
$1 OFF
Garden Magic
featuring
Gardens from the Netherlands
February 25 - March 6
Enjoy a touch of spring during this long, cold winter by taking a leisurely walk through the magical gardens.
- See magnificent larger-than-life gardens
- Visit our Market Fair for great gifts at bargain prices
- Dine in the beautiful Garden Café
- Barrier-free for the physically-challenged

Garden State Exhibit Center
Exit 6 off Route 287
Somerset, NJ
* $1 off discount valid February 28-March 6 only. Not valid with any other discount
Call (908) 919-7660 for more information and directions.

Index of Advertisers

American Repertory 7
Boulevard Wholesale.....2
Brunswick Hilton 15
The Car Spa 2
Consignment Directory.....2
Introductions 16-20
Kitchen Beautiful 15
Natasha's Stars..... 6
N.J. Flower & Garden Show 7
N.J. Symphony..... 2
Paper Mill Playhouse 3
Personally Yours 15
Princeton Airport.....7
Raritan Valley Com. College ...7
Restaurants 21-24
Todd Schwartz, CPA.....6
Shake A Paw Puppies 15
Suburban Jewelers 6
TJ's World of Stuff 15
Villagers Theater.....14
Wardlaw Hartridge 2
Wes Photography 2
Westfield Symphony 6
Whitehouse Aquatics 2

Villagers tune up

Muscial 'Apple Tree' set to open Friday

Last month, the Villagers Theatre explored the seamy side of the entertainment business with a production of David Mamet's *Speed-the-Plow*.

Friday, family entertainment is the order of the day as the Villagers premiere their production of **The Apple Tree**, a musical based on short stories by Jules Feiffer, Mark Twain and Frank Stockton.

The Apple Tree also features music and lyrics by Jerry Bock and Sheldon Harnick of *Fiddler on the Roof* fame. Featured actors in the production, which continues through March 20, include Patrick Andrae and Cindy Sherbin.

THE APPLE TREE Feb. 25-March 20 at the Villagers Theatre, 475 DeMott Lane, Somerset. Tickets $15. (908) 873-2710.

Cindy Sherbin and Patrick Andrae star in the musical *The Apple Tree*, which opens Friday at the Villagers Theatre in Somerset.

Playwrights Theatre debuts family drama

By MICHAEL P. SCASSERRA
WeekendPlus Theater Critic

"A lot of my writing is about the collapse of unreal roles," said playwright Russell Davis during a break from rehearsal of his three-character play **Sally's Porch**, which opened Thursday Madison's Playwrights Theatre of New Jersey. "In *Sally's Porch*, I'm dealing with the unreal roles of the traditional American family."

Sally's Porch, on one level, addresses the failures of the conventional family unit in Contemporary America and the resulting need to examine the damage in the hope of building a new, hopefully more functional familial unit.

The play opens with the reunion of a young movie star and his long-missing mother. Later, Davis's locale moves to Switzerland, where the son is filming his latest project and where the mother forms an alliance with a reclusive stunt man. Together, the three characters present a revisionist version of the *Cinderella* fable which the mother has written. With this unique premise, Davis explores the myths and the realities of familial relationships.

"There is family, there is community," Davis said of *Sally's Porch*. "but perhaps in more surprising ways that we expect. Each of these characters is the product of a family that just didn't work. Yet, by the end of the play, there is still a genuine sense of family between the three of them."

Part of Davis's agenda in *Sally's Porch* is to specifically examine the traditional roles women play within the family structure and the potential pitfalls of those roles. By recreating the *Cinderella* fable, the mother in *Sally's Porch* questions the manner in which women are often raised to wait for a "prince" to come into their lives and whisk them away to a life of security.

"In *Sally's Porch*, the mother really starts to question how easy it is to walk around in glass slippers," Davis said.

First introduced to Playwrights Theatre four years ago, Davis has developed two other plays at the theater and has been working there periodically on *Sally's Porch* for the past two years. The culmination of his work on the play, which began as a one-act and has since been expanded and revised, is the drama's first full production.

Playwrights Theatre of New Jersey, the state's only professional theater dedicated solely to the development of new plays and new writers for the stage, has nurtured Sally's Porch through five different readings and a host of rewrites.

"With a process like the one offered by Playwrights Theatre, you can really take the time you need to fully develop a work, to think about the work and test it over a long period of time," Davis maintained, adding "Working in film or television, you have to do the writing fast and wall, but you don't necessarily have the time needed to find the right idea to begin with."

"A lot of theaters play lip-service to that idea of development and nurturing of now plays, but the opportunity is actually very rare."

This production of *Sally's Porch*, directed by Playwrights Theatre artistic director John Pietrowski and starring Daniel Jenkins, Joyce Cohen, and Guy Paul, represents a finished product which will hopefully have a theatrical life beyond Madison.

SALLY'S PORCH Thursday-Sunday performances through March 6 at the Playwrights Theatre of New Jersey, 33 Green Village Road, Madison. Tickets $18-$16. (201) 514-1940.

Watchung Arts Center goes 'pro'

New Gallery Theatre Company to debut with 'Butterflies are Free'

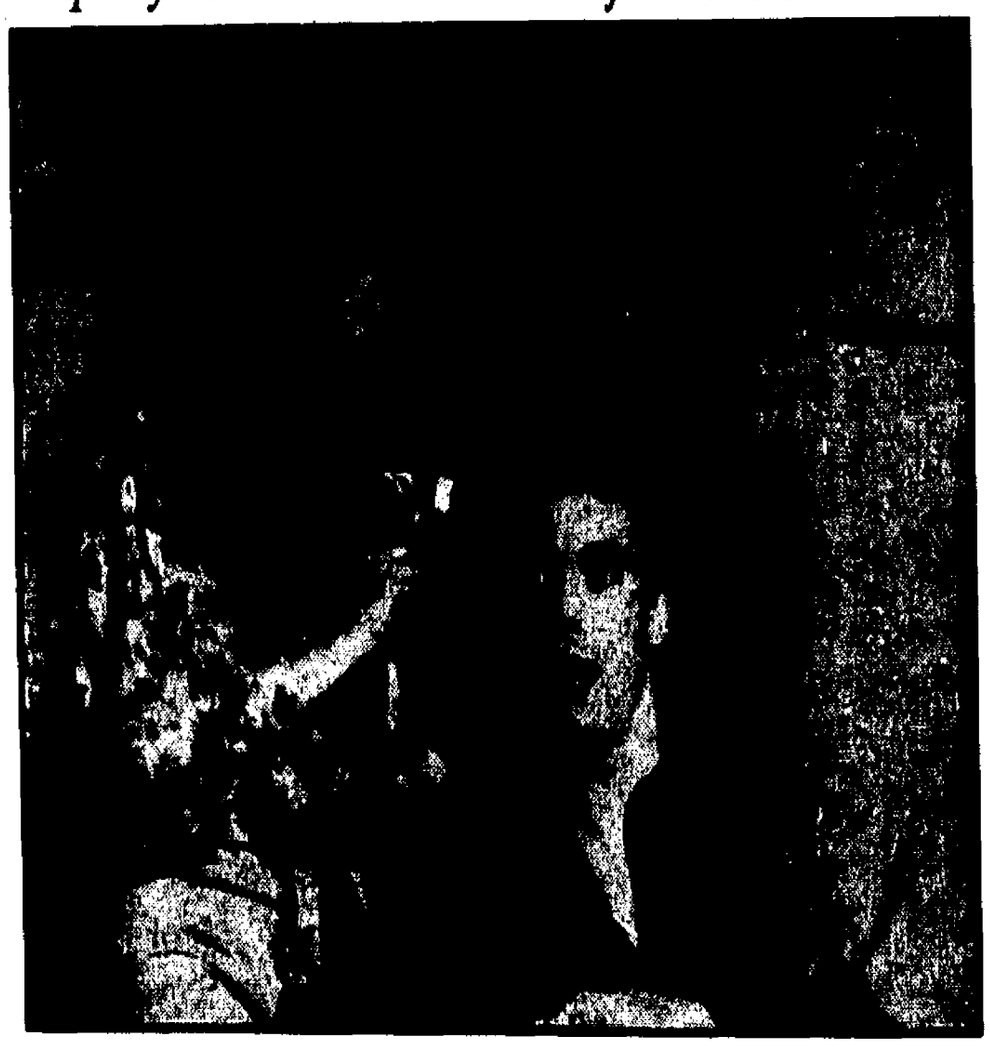
By WILLIAM WESTHOVEN
WeekendPlus Editor

New Jersey's newest professional theater group will debut Friday at the Watchung Arts Center, where the Gallery Theatre Company will introduce itself to the public with a production of the tender drama **Butterflies are Free**.

Successful theatrical events staged over the past year at the Center convinced Vice President of Performing Arts Vince DiMura and the rest of the staff that starting up a theater company was a viable idea.

"Last year, we staged three 'dessert theater' productions to raise money, musical revues with scenes from other plays, and they were highly successful," said DiMura, a professor at Temple University who has either directed or handled music direction for more than 50 productions. "And we advertised for professionals to audition because we wanted the best people we could get. Also, when we do a show here, we only have two weeks to put it together, and we needed people who would be available during the day. You can't do that with actors who have to work another job to make a living."

The Gallery Theatre Company, which plans two more productions this year, is currently a non-Equity company, but the production has some first-rate talent, including set designer Bill Pierce, whose work has been seen at many top showcases, including McCarter Theatre in Princeton, and Laurie Reader, who designed the lighting for the national touring production of *Cats*.



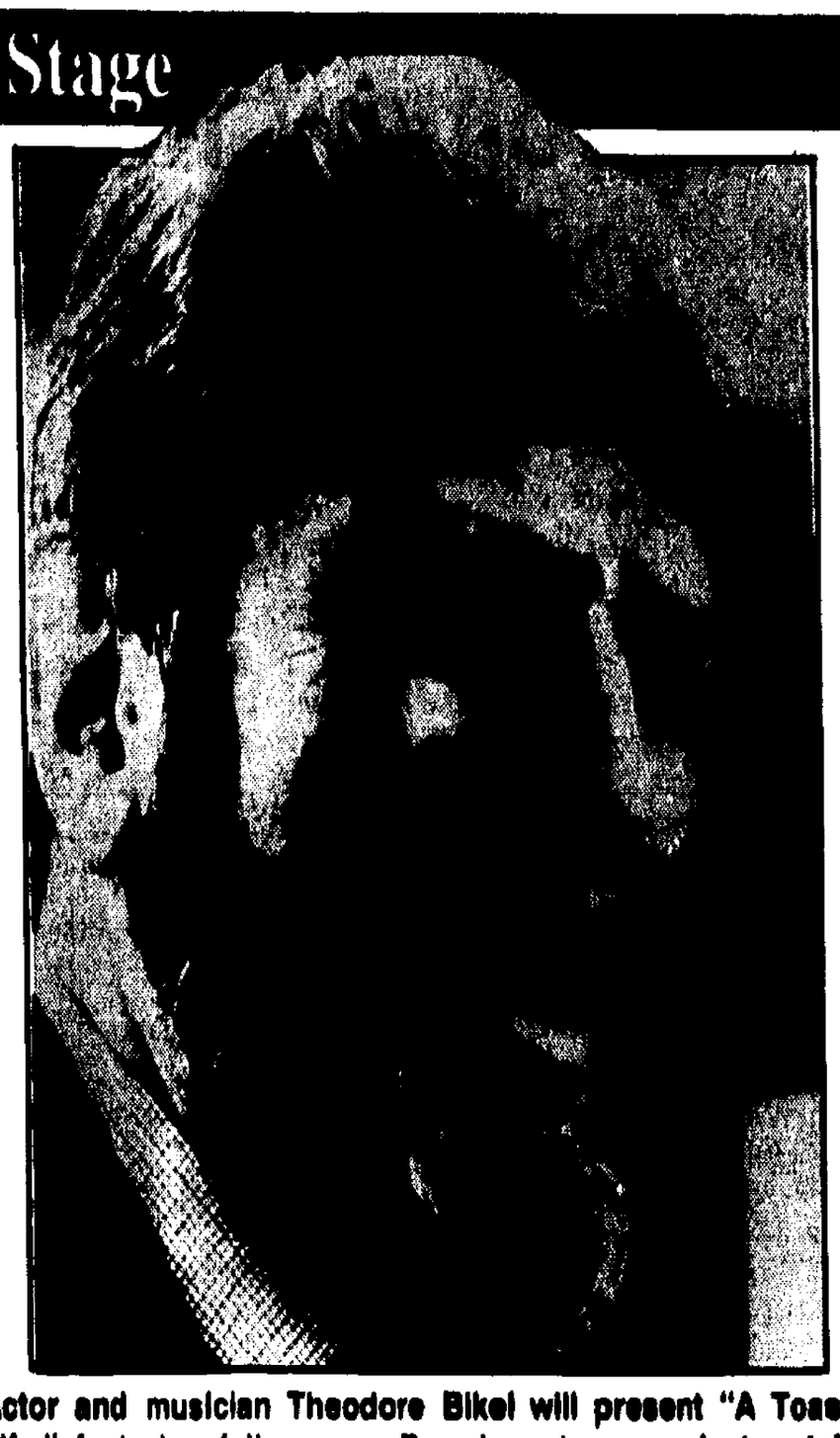
Jennifer Solondz and James J. Ward are the stars of *Butterflies are Free*, the debut production by the Gallery Theatre Company, a new resident professional group at the Watchung Arts Center.

Butterflies are Free is the tender story of a young blind man's romance with a free-spirited young woman, who encourages him to fend for himself, leading to a dramatic showdown with his over-protective mother. DiMura will direct the production, which will be performed Friday-Sunday evenings at 8 p.m., Thursday afternoon at 3 p.m. and Friday-Saturday, March 4-5, at 8 p.m.

BUTTERFLIES ARE FREE through March 5 at the Watchung Arts Center, 18 Stirling Road, Watchung. Tickets $12 (three-play subscription price $33). (908) 753-1090.

Wayne Sivco of Franklin Park and Joseph Zaleski of Old Bridge star in the thriller *Murder in Green Meadows*, which continues through March 12 at the Edison Valley Playhouse.

Stage



Actor and musician Theodore Bikel will present "A Toast To Life," featuring folk songs, Broadway tunes and story-telling, Sunday afternoon at the StateTheatre in New Brunswick.

Actor singing 'A Toast to Life'

Theodore Bikel to share his music, and stories, in concert Sunday

By WILLIAM WESTHOVEN
WeekendPlus Editor

Even if his name isn't always on the tip of your tongue, the face, and the European-accented voice of Theodore Bikel are quite familiar to the American public.

A veteran of countless stage, screen and television roles, ranging from classic films like *My Fair Lady* and *The African Queen* to guest appearances on *Dynasty*, *L.A. Law* and *Murder, She Wrote*, Bikel plays professors, dignitaries and scholarly types on a regular basis.

But he's also an accomplished musician who performs 40-50 concerts a year. Combining his acting and music talents, his concerts are an easy mix of stories, folk tunes and even a few Broadway numbers. You can see for yourself Sunday afternoon at the State Theatre in New Brunswick, where he'll be joined by the Andy Statman Klezmer Ensemble for a program titled "A Toast To Life."

"It's a combination of things," said Bikel in a recent phone interview. "Most of the stories are to introduce songs, but there's a lot of improvisation. Sometimes, even I don't know what I'm going to do or say."

Many of his songs and stories reflect his vast experience living, studying and performing all over the world. A native of Vienna, he moved to Israel (then known as Palestine) at the age of 13. At age 19, he joined the Habimah Theatre and one year later, he became a co-founder of the Israel Chamber Theatre.

He later entered the Royal Academy of Dramatic Art in London, where he graduated with honors, before moving to America, where he built his reputation as a versatile performer. Perhaps his most famous role is Tevya in *Fiddler on the Roof*, which he has played in over 1,000 performances.

Concert performances, however, give him a chance to be himself, play his guitar and share his love of Scottish, Jewish, French and even gypsy folk songs, many of which he has recorded (in several languages) on some 20 albums.

"Many of these songs are the songs I grew up with," he said. "Others are songs I have learned through traveling around the world."

Special guest Andy Statman will complement the international atmosphere. He's a native American, but he's also one of the most popular figures in the world of klezmer music, which has enjoyed a surge of popularity in recent years.

THEODORE BIKEL: A TOAST TO LIFE 2 p.m. Sunday at the State Theatre, 19 Livingston Ave., New Brunswick. Tickets $23-$19. (908) 246-7469.

Curtain calls

NOW PLAYING

CRANFORD DRAMATIC CLUB
78 Winans Ave., Cranford
(908) 276-7611
•*Witness for the Prosecution* courtroom drama (and basis for the film). Through March 8. Admission $10.

CROSSROADS THEATRE COMPANY
7 Livingston Ave.
New Brunswick
(908) 249-5560
•*And the World Laughs with You*, world premiere of sociological drama by the playwright Kanmah. Through March 13. Admission $26-$20, discounts available.

EDISON VALLEY PLAYHOUSE
2196 Oak Tree Rd., Edison
(908) 755-4654
•*Murder in Green Meadows*, Douglas Post's thriller from the suburbs. Through March 12. Adults $10, senior citizens and students $8.

FORUM THEATRE
314 Main St., Metuchen
(908) 548-0582
•*The Taffetas*, musical about a Fifties singing group making its debut on national TV. Through March 6. Admission $27-$15, discounts available.

GALLERY THEATRE COMPANY
Watchung Arts Center
18 Stirling Rd., Watchung
(908) 753-0190
•*Butterflies Are Free*, Leonard Gershe's story of a woman who falls for her blind neighbor. Feb. 25-March 5. Admission $12, discounts available.

GEORGE STREET PLAYHOUSE
9 Livingston Ave.
New Brunswick
(908) 246-7717
•*A Critic and His Wife*, world premiere of John Ford Noonan comedy about a theater critic and his gossip-columnist wife. Through Feb. 27. Admission $30-$22, discounts available.

THE GROWING STAGE
Route 24, Chester
(908) 879-4946
•*Ozma of Oz*, in which Dorothy and her off-the-wall uncle land in a place where time begins. Through Feb. 27. Adults $10, children $8.

HUNTERDON HILLS PLAYHOUSE
Route 173, Clinton
1-800-447-7313
•*Come Blow Your Horn*, or what made Neil Simon famous. Through March. Group rates available; call for prices.

LEVIN THEATER
Rutgers Arts Center
George St., New Brunswick
(908) 932-7511
•*Dancing at Lughnasa*, Brian Friel's drama of a man going back to his boyhood in County Donegal. Through Feb. 27. Admission $10, discounts available.

MARIOTT HOTEL
Route 1, West Windsor
(609) 443-5598
•Murder-mystery dinner theater, 7:30 p.m. Feb. 25, March 4. Admission $39.95.

OFF-BROADSTREET THEATRE
5 South Greenwood Ave.
Hopewell
(609) 466-2766
•*Special Occasions*, Bernard Slade's comedy of a couple splitting up only to meet each other later on. Through Feb. 26. Admission $19 Saturday, $17.50 Friday and Sunday.

OLD MILL INN
Route 202, Bernardsville
(201) 301-0562
•*A Deadly Brief Case*, murder mystery in a dinner theater setting. 8 p.m. Friday and Saturday. Admission $39.

PAPER MILL PLAYHOUSE
Brookside Dr., Millburn
(201) 376-4343
•*A Tale of Two Cities*, Charles Dickens' story in a world-premiere adaptation by Robert Johanson. Through March 26. Admission $42-$27.

PLAYHOUSE 22
210 Dunhams Corner Rd.
East Brunswick
(908) 254-3939
•*Leader of the Pack*, or the Sixties girl-group sound transplanted to the stage. Through Feb. 27. Admission $13, discounts available.

RAMADA INN
Raritan Center, Edison
(609) 443-5598
•Murder-mystery dinner theater, 7:30 p.m. Feb. 26, March 5. Admission $39.95.

RIDER COLLEGE
Fine Arts Theatre
Route 206, Lawrenceville
(609) 896-5303
•*The Colored Museum*, George C. Wolfe's parody of black American stereotypes. 8 p.m. Feb. 25, 26. Admission $8.

SHERATON AT WOODBRIDGE PLACE
Route 1, Iselin
(908) 634-3600
•*Noir Suspicions*, murder mystery in a dinner theater setting. 8 p.m. Saturday. Admission $40.

UNION COUNTY MUSIC THEATER
First Baptist Church
170 Elm St., Westfield
(908) 232-3219
•*The Fantasticks*, off-Broadway's longest-running musical. 8 p.m. Feb. 25, 26. Admission $8.

VILLAGERS THEATRE
475 DeMott Lane, Somerset
(908) 873-2710
•*The Apple Tree*, three one-act musicals based on stories by Jules Feiffer, Mark Twain, and Frank Stockton. Feb. 25-March 20. Admission $15, discounts available.

WESTFIELD COMMUNITY PLAYERS
1000 North Ave. West
Westfield
(908) 232-1221
•*Sing On!* Rick Abbott's comedy about a theater troupe that re-creates olde England. Through Feb. 27. Admission $12, discounts available.

WORTH-TYRRELL STUDIOS
51B South St., Morristown
(201) 538-6285
•Music theater workshop for children 9-12, 4 p.m. Feb. 27. Free admission.

COMING UP

CIRCLE PLAYERS
416 Victoria Ave., Piscataway
(908) 968-7555
•*A Coupla White Chicks Sitting Around Talking*, as dreamed up by John Ford Noonan, March 4-26. Admission $10 Friday and Saturday, $8 Sunday; discounts available.

EDWARD NASH THEATRE
Raritan Valley Community College
Route 28, North Branch
(908) 725-3420
•*Man of La Mancha*, or *Don Quixote* in musical form. 3 and 8 p.m. March 5. Amdission $27.50 evening, $25 matinee; discounts available.

STATE THEATRE
19 Livingston Ave.
New Brunswick
(908) 968-7555
•*Storm Reading*, Neal Marcus' play which brings together the able and disabled. 8 p.m. March 4. Admission $15-$5.

WORTH-TYRRELL STUDIOS
51B South St., Morristown
(201) 538-6285
•Music theater workshop for children 6-9, 4 p.m. March 6. Free admission.

Kalimi A. Baxter and Sharif Rashed star as a crack-addicted mother and her estranged son in *And the World Laughs With You* at Crossroads Theatre in New Brunswick.

'Moonlighting' suits Tommy Tune

Broadway's shining star to perform annual benefit show at State Theatre

By WILLIAM WESTHOVEN
WeekendPlus Editor

Above all, Tommy Tune is a gracious southern gentleman.

"I wanted to be on time," he stressed, calling right on time for a phone interview to discuss his upcoming benefit performance Saturday at the State Theatre in New Brunswick. "But I get so confused with these time changes. I'm in...where am I? Los Angeles. I'm in Los Angeles today!"

"It's been a very busy time for me," he continued. "I think Wednesday night I made my Las Vegas debut, then I got on a red-eye to Washington, D.C. to do the Larry King weekend show, then I flew to New York to rehearse the *Whorehouse [he's co-choreographing and co-directing an upcoming Broadway production of the Best Little Whorehouse in Texas* sequel, *The Best Little Whorehouse Goes Public*, which opens for previews at the Lunt-Fontanne Theatre on April 14] company, and then yesterday I flew out of there and here I am in L.A. And then tonight I fly back to New York to continue rehearsal...Wow!"

Above all, Tommy Tune knows from jet lag. "I think I left my molecules over Cleveland somewhere," he said. "I'll pick them up on the way back."

The lanky song-and-dance master, who either starred, choreographed or directed (sometimes all three) such Broadway classics as *Whorehouse, My One and Only, Grand Hotel* and the current *Will Rogers Follies* (earning nine Tonys in the process), was in Las Vegas to perform his latest song-and-dance revue, *Tommy Tune: Moonlighting!*, which sort of picks up where *Tommy Tune Tonite!* left off.

Moonlighting!, which features two other dancers and a 27-piece orchestra, is the show he's bringing to the State Theatre. The benefit performance for the State Theatre Annual Fund is part of an evening that will include a tribute to Highland Park resident and New Brunswick Cultural Center Board of Trustees member John Heldrich and his wife, Regina.

"I have some new material, but it's basically the same format [as *Tommy Tune Tonite!*]," he said. "But I have added some...well, I'm always working on the show. That's the nice thing about a living work of art. It's not in the can, you know, you don't just put it on a reel-to-reel or a video machine and show it to people. I'm constantly working, refining it, honing it, keeping it fresh."

Among the songs you can expect to be performed include Jerry Herman's "Tap Your Troubles Away," Peter Allen's "Everything Old is New Again," Hoagy Carmichael's "Stardust," Irving Berlin's "Putting on the Ritz," and "Blue Skies" and the George Gershwin classics "Someone to Watch Over Me" and "Strike Up the Band."

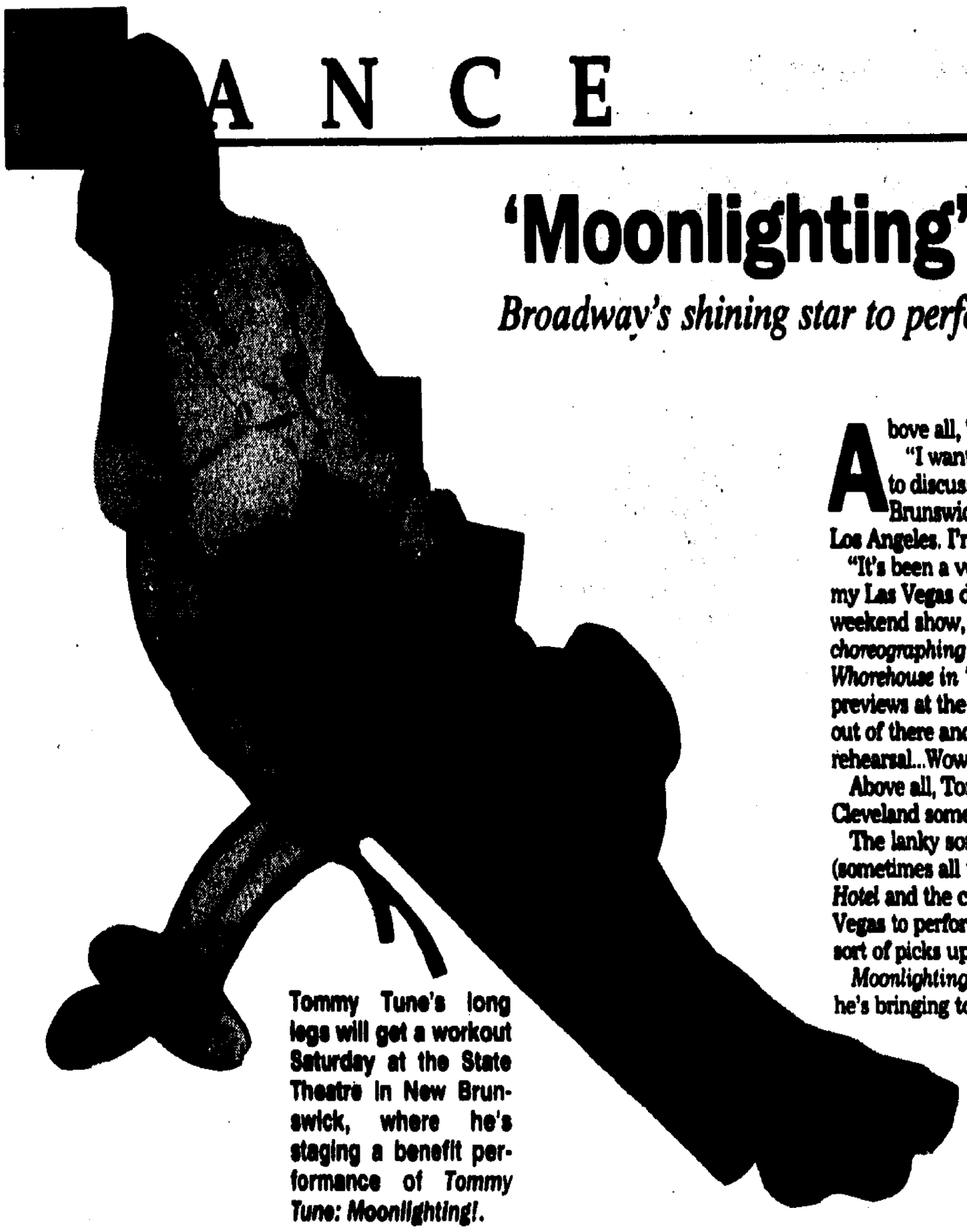
"These songs are from an earlier time, the golden age of American popular songwriting," he said. "That was a time when melodies had a lyrical sweep, a rising, a falling, a spin, a sort of voluptuousness, a romantic, sophisticated feel. And they motivate dance."

Many are surprised to learn that Tune, a native Texan who has kept a hint of twang in his voice, is 55 years old, which can make one wonder: with such great success as a choreographer and director, why is he still performing?

Answer: above all, Tommy Tune is a dancer.

"I'm a dancer first," he said. "Michael Bennett used to say 'It's all one talent.' I think it's important to work as many muscles of your talent as you can. I think a healthy balance keeps you from overusing just one muscle, and they all feed each other. After I've been performing, I find I'm a better director, because I've actually been out there doing it. It's sort of an on-the-job sense of it that other directors that have never been out there on the stage just don't know."

TOMMY TUNE: MOONLIGHTING! 7 P.M. Saturday at the State Theatre, 15 Livingston Ave., New Brunswick. Tickets $50-$20. (908) 246-7469.



Tommy Tune's long legs will get a workout Saturday at the State Theatre in New Brunswick, where he's staging a benefit performance of *Tommy Tune: Moonlighting!*.

Dance

AMERICAN REPERTORY BALLET COMPANY
8 p.m. Saturday, March 5
State Theatre, 19 Livingston Ave., New Brunswick
(908) 246-7469
•World premiere of *Carolina Shout* by Septime Webre, *In-form(A)ction* by Michael Downing, and *Zero Hour* by Nicholas Rodriguez. Admission $22-$12. Benefit tickets $40, includes reception.

AN EVENING OF TAP
6:30 p.m. Saturday, Feb. 26
McCarter Theatre
91 University Pl., Princeton
(609) 683-8000
•Featuring Gregory Hines, Jimmy Slyde, and Savion Glover in a benefit for the theater. Admission $200.

N.J. BALLET COMPANY
8 p.m. Saturday, Feb. 26
Edward Nash Theatre, Raritan Valley Community College
Route 28, North Branch
(908) 725-3420
•*Death and the Maiden* by Robert North; *Gold and Silver Waltzes* by George Tomal; *Who Cares* by George Balanchine. Adults $17.50, senior citizens and students $15.

TOMMY TUNE
7 p.m. Saturday, Feb. 26
State Theatre, 19 Livingston Ave., New Brunswick
(908) 246-7469
•The choreographer and Broadway star goes "Moonlighting!" Admission $50-$20.

Auditions

BUCKS COUNTY PLAYHOUSE
70 South Main St.
New Hope, Pa.
(215) 862-2046
•For 1994 season, including March production of *Jesus Christ Superstar* and April production of *Free to Be ... You and Me*. Auditions and interviews at 10 a.m. March 5. Families especially welcome. If for 1994 season, bring resume and photo; be prepared to sing and dance.

EDISON VALLEY PLAYHOUSE
2196 Oak Tree Rd., Edison
(908) 755-4654
•For May production of *Run for Your Wife*. Auditions at 7:30 p.m. Feb. 28, March 1, 2. At least two women and eight men needed; call for requirements.

OMICRON THEATRE PRODUCTIONS
Somerville area
(609) 443-5598
•For spring productions of various plays (no musical comedy). Auditions Feb. 26, March 5, 12 by appointment only. Men and women 20s-50s needed.

PHILATHALIANS
The Carriage House
Watson Rd., Fanwood
(908) 968-4940
•For spring production of *Veronica's Room*. Auditions at 1:30 p.m. Feb. 27; 7:30 p.m. Feb. 28, March 1. Two men and two women needed; call for requirements.

Rehearsals

CENTRAL JERSEY MASTER CHORALE
7:30 p.m. Monday
Arts Building, Raritan Valley Community College
Route 28, North Branch
(908) 231-8813, 218-8871
•Choral ensemble affiliated with the college. Most vocal ranges needed, tenors and basses especially.

The New Jersey Ballet will perform Gershwin's "Who Cares?" and more Saturday at Raritan Valley Community College in North Branch.

NJ Ballet to dance for Gov. Whitman at RVCC

Gov. Christie Whitman will be the guest of honor Saturday at Raritan Valley Community College, where the New Jersey Ballet will perform a program of classical and modern works.

The company's annual visit to RVCC, this year sponsored by Merck's New Jersey Artists Series, will include performances of Robert North's *Death and the Maiden*, George Balanchine's Gershwin-inspired *Who cares?*, and *Gold and Silver Waltzes*, by NJB resident choreographer George Tomal.

Tickets are $17 and $15 for the 8 p.m. performance. For more information, call the box office at (908) 725-3420.

Sunday, the NJB returns to RVCC for three performances of Tomal's *Cinderella*. Performance times are 1, 3:30 and 6 p.m., and all tickets are only $6. Call the box office for reservations.

Nightlife

'Imus factor' helps Delbert McClinton pack Club Bene

Grammy-winner is reaping rewards of radio star's relentless campaign

By WILLIAM WESTHOVEN
WeekendPlus Editor

Blame it on the Imus factor, but after more than three decades in the music business, Delbert McClinton is finally becoming a household name in the Metropolitan area.

Don Imus, WFAN radio's master of the morning drive is such a fan of the Grammy-winning singer that McClinton's music has become a daily staple of his otherwise non-musical show, which expanded into national syndication several months ago.

Imus, in fact, urged President Bill Clinton to book McClinton for a White House function during a phone interview with the Commander-in-Chief last week.

"Oh yeah, Imus is my buddy. It's got to where every day, either somebody calls me or somebody at a gig will say 'what's this deal with Don Imus?' I couldn't buy that kind of publicity for a million dollars," said McClinton, who is scheduled to perform in front of a sold-out crowd Friday at Club Bene in Sayreville.

Maybe it hasn't reached D.C. quite yet, but Delbert-mania apparently has a firm grip on the Garden State.

"He [Imus] thinks that my career hasn't got a good shake, so he's working his butt off to try and see that it happens," said McClinton. "And I never asked him to do anything. All of this is totally unsolicited, which makes it that much more wonderful. How do you say thanks to a guy who does something like that for you? I don't know, I'm just thrilled to death I have that kind of friend in the world."

Delbert-mania, though, has been brewing in several regions around the country since his career was jump-started six years by a Grammy-nominated live album, *Live From Austin*, released (since deleted, but still available) on Alligator Records.

Delbert McClinton will perform his blues, R&B and soul favorites for a select few Friday at Club Bene in Sayreville.

"My career's been goin' great since 1988," he said. "[*Live in Austin*] kind of brought it all back to life. You know, a lot of live albums, people will record over a series of five or six nights and piece it together. This is one show, one night, and it just all flows right together."

Live From Austin revived a career that dates back to the early '50s and included a 1962 tour of Great Britain with Bruce Channel (McClinton played harmonica on the Channel hit "Hey! Baby!"), which featured several shows opened by a then-unknown band called the Beatles. According to legend, it was McClinton who turned the Fab Four on to the harmonica licks that would later be heard on their first single, "Love Me Do."

In between the Beatles and *Life From Austin*, McClinton also received a boost from the Blues Brothers, who turned a large portion of the public onto the blues in the late '70s, partly with their recording of McClinton's "B Movie."

According to McClinton, those who batter the Blues Brothers as bogus bluesmen should reconsider their place in blues and R&B history.

"I know what those guys did, and what Danny's [Aykroyd] still doing. I think what they're doin is real important," he said. "They jump started a lot of careers, buddy, that otherwise might have not got started again."

Oddly enough, his association with the Blues Brothers (Aykroyd has kept the project going off and on) led to a recent invitation to perform with them at the Olympics in Norway, where McClinton's 1992 album *Never Been Rocked Enough* (Curb Records) was a big seller. But the Olympic spirit only goes so far. "We do real good in Scandinavia. The last album went gold. I was invited to go over with the Blues Brothers, but the people in Norway don't pay anything, and I would have had to give up $50,000 worth of bookings."

Actually, *Never Been Rocked Enough*, which included his Grammy-winning duet with Bonnie Raitt on "Good Man, Good Woman," isn't his *last* album, although he kind of wishes it was. Last year, just as he was beginning production on what he thought would be his new album, Curb Records informed him his "new album" was coming out in two weeks.

"Let me qualify that record [titled simply *Delbert McClinton*]: I didn't sanction that record. I begged them not to put that out," he said. "They took all those things I had done in the last year [including "Weatherman," the theme song from the hit movie *Groundhog Day*], collaborations with other people [including Tanya Tucker], three songs that I had not even finished working on, mixed 'em and put them on this record. I felt like it was pandering [off the Grammy] , and I told 'em as much. It's really something that most record companies don't do anymore, but Curb Records seems a throwback to another time when record companies said 'to hell with the artist, to hell with integrity, let's just see how much money we can make off this.' It's a good record, but they didn't ask me who I wanted to thank, they didn't ask me who the players were, so nobody got any credit and it makes me look like a real jerk."

Still, times are good, and he's looking forward to rocking with his six-piece band and seeing some new fans at Club Bene.

"I don't really get into that area a hell of a lot, but it's always good," he said. "We're certainly not superstar status, but we have a lot of fun and we have a lot of wonderful fans."

Hoboken's Jacobs climbing ladder of success

By BILL MILLARD
WeekendPlus Writer

Discovering Kate Jacobs is like trying out a restaurant you've heard great things about but somehow never tried. Maybe the people raving about it didn't describe it as *strange* enough, far enough removed from the daily life you're trying to vary by hunting down things like new restaurants. The place doesn't hit you over the head right away; there's nothing flashy about the cuisine or the decor, no overwhelming exotic spices or neo-post-anything sculptures on the walls. But after a while you realize you're having one of the best meals your life: subtle, solid, unpretentious, imaginative.

Jacobs sings country and folk-rock with intelligent, meditative lyrics and melodies that break hearts but also find new ways of communicating to them. Her voice is arresting: light without being thin, agile as a gazelle. Her songs are believable, often grounded in true events, drawn as much from the lives of people she's known as from her own, but at times as revealing as an honest letter to an old friend. She has an unfailing sense of narrative shape, drawing on years as a dancer/choreographer and voracious fiction reader (favorites: Eudora Welty, Jane Austen), and she instinctively puts her characters through situations that reveal their human complexities. The word that keeps coming to mind is "substantial." Listen to her debut album *The Calm Comes After* (Bar/None) and you'll get the impression that you know these people, that you've learned some things.

Her honesty can be unflinching and alarming. "Now They're Here," for example, presents a scene of unspeakable agony: she sings of a dying brother, just conscious enough to remain angry at the family members at his deathbed. She's urging forgiveness; it's hard work. Though never mentioned, the twin shadows of AIDS and homophobia hover on the song's periphery. To overcome that sort of terrible gloom — while still remaining on the near side of easy bathos — Jacobs has to come across with one hell of a life-affirming melody. That's exactly what she does.

She handles joyful material with the same combination of grace, humility, and maturity. "Iris Has Faith" is a real-life sketch of a friend, the folksinger Iris Dement, who's recently moved to a major label without losing her small-town charm or old-time religion. Like a lot of Jacobs' songs, it rides the border between innocence and urban world-weariness; on some level she realizes how unrecoverable innocence may be, but she finds it compelling anyway.

The album is well-stocked with heartbreak songs. Somehow, she manages to avoid cliches even on that well-mined subject. "I didn't start listening to country music until I was in my 20s," Jacobs mentioned, "but I find it so...so *true!* People think it's corny or sentimental, and there's so much dreadful country music that you can't include it, but in the classic stuff, Loretta Lynn and Dolly Parton and George Jones — not Wynonna, and not Travis Tritt — it's great writing, real narrative. A lot of gut-spilling hard rock is just dripping with nostalgia; a romantic vision of strung-out youth is completely sentimental. It's much less sentimental to listen to a woman talking about raising her children or cooking dinner or thinking about someone she used to know. That's a lot more real."

Looking wistfully at lovers who don't quite come through ("Deep Talk," "Easy to Steal," "Girls on the Bus") or painfully at the ones who leave ("Destiny's Darling," "What Comes Together," and the title song), Jacobs makes hard experience sound worth it. Like the country singers she admires, Jacobs finds no

(Please turn to page 12)

KATE JACOBS

Music

Short long on talent

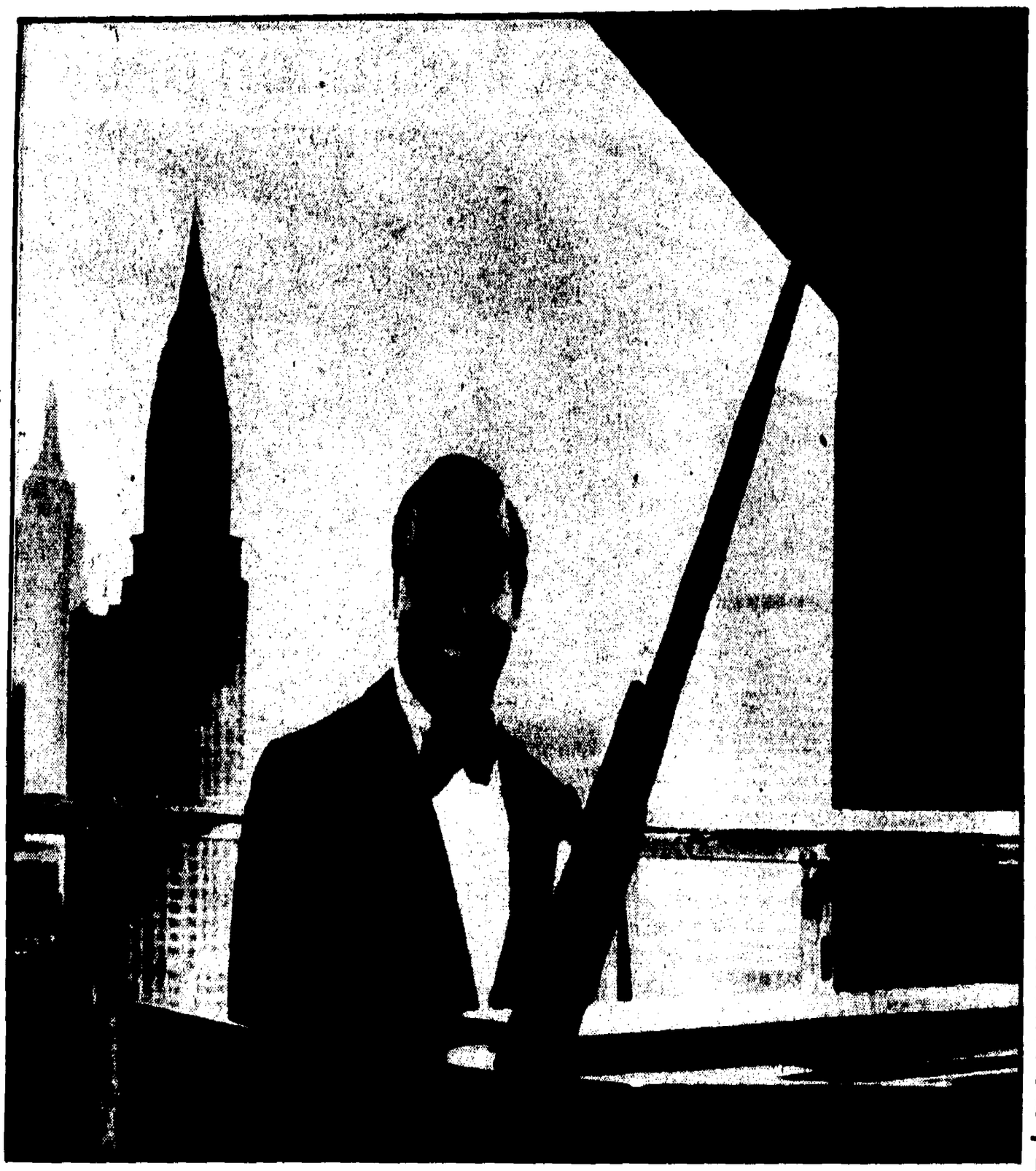
Singer Bobby Short to perform pops show with N.J. Symphony

The unique coupling of cabaret and the classics comes to New Jersey this weekend as popular crooner Bobby Short joins the New Jersey Symphony for a "Hollywood to Broadway" pops performance.

Subtitled 'A Symphonic Cabaret," Short and the NJSO will perform Friday at the State Theatre in New Brunswick, Saturday at the War Memorial Theatre in Trenton and Sunday at Symphony Hall in Newark. All performances begin at 8 p.m.

To the casual listener, Short is known best for his 26 years behind the piano at the Cafe Carlyle in New York City (where he recorded a Grammy-nominated album last year), while others recognize him from his popular commercial for Charlie perfume. Short, however, has performed with many leading orchestras, including the Boston Pops, and has appeared in numerous movies and television shows.

For ticket information, call the respective theater box offices or the NJSO directly at (800) ALLEGRO.



Bobby Short gives up his piano stool at the Cafe Carlyle for a few days in order to join the New Jersey Symphony Orchestra for a series of pops concerts, including one Friday night at the state Theatre in New Brunswick.

Jacobs

(Continued from page 11)

contradiction between a traditional approach to vocal stylings or arrangements and a clear-headed, sophisticated approach to the complexities of adult life. "Have you ever heard Dolly Parton's record 'Here You Come Again?' " she asked. "It's full of songs about love affairs that are wrong, cheating, being in love with a married man, doing something she shouldn't be doing. And it's sexually the most liberated record I've heard in a long time."

Just life: that's what you find in Jacobs' music. That and flexible arrangements by her crackerjack band: Dave Schramm on lead and lap steel guitars, James MacMillan on bass and backing vocals, and Charlie Shaw on drums. They've been together for about two "ridiculously congenial" years and developed enough tightness to record the 12 basic tracks for the original private-label version of *The Calm Comes After* in a single afternoon.

With recent U.S.-European tours and plans brewing for a second album — probably a bit darker adn sonically more ambitious, but with fewer heartbreak songs – Jacobs is turning heads from New York to Nashville. Fans of the kind of country-rock that simply *sounds like life* won't want to miss her.

KATE JACOBS/JEFF BUCKLEY Saturday, Feb. 26 ("early show; call for details), at Maxwell's, 1039 Washington St., Hoboken. (201) 798-4064.

In concert

RICHARD ALSTON
8 p.m. Friday, Feb. 25
Somerset County Library
North Bridge St., Bridgewater
(908) 526-4016
•Pianist performs works by David Guion, Gian-Carlo Menotti, George Walker, William Mason, R. Nathaniel Dett, and Louis Gottschalk. Admission $2.

THE ARCHDUKE AND BEETHOVEN
4 p.m. Sunday, Feb. 27
Reformed Church, 23 South Second Ave., Highland Park
(908) 249-7349
•Beethoven works performed by a trio w/Helen Aguilar, soprano. Admission $6, discounts available.

BAROQUE AND ROMANCE
3 p.m. Sunday, Feb. 27
Delbarton School
Route 124, Morristown
(201) 538-3231
•Works by Boismortier, Beethoven, Ibert, Schumann, and J.C. Bach, performed by the Delbarton Baroque Ensemble (postponed from Feb. 12). Adults $10, senior citizens and students $7.

THEODORE BIKEL
2 p.m. Sunday, Feb. 27
State Theatre, 19 Livingston Ave., New Brunswick
(908) 246-7469
•Musician and actor provides "A Toast to Life" w/the Andy Statman Klezmer Ensemble. Admission $23-$19, group rates available.

JIMMY BYRNE
8 p.m. Saturday, Feb. 26
Union County Arts Center
1601 Irving St., Rahway
(908) 499-8226
•Irish baritone and musician performs songs from the Emerald Isle. Admission $15-$10.

TOVAH FELDSHUH
8 p.m. Saturday, March 5
Union County Arts Center
1601 Irving St., Rahway
(908) 499-8226
•Actress-cum-singer performs assorted numbers from Broadway to cabaret. Admission $22.50-$17.50.

THE GLORY OF VIVALDI
8 p.m. Saturday, March 5
Crescent Avenue
Presbyterian Church
716 Watchung Ave., Plainfield
(201) 762-8486
•*Dixit Dominus, Lauda Jerusalem*, and two other works, performed by the Summit Chorale. Adults $15, senior citizens and students $10.

THE GREAT AMERICAN SONGBOOK
8 p.m. Saturday, Feb. 26
Richardson Auditorium,
Princeton University
(609) 258-5000
•Jazz standards sung by Jackie Jones and Martha Elliott w/the university's Jazz Ensemble. Adults $10, students $5.

HANDBELL CHOIR FESTIVAL
7:30 p.m. Saturday, Feb. 26
Crescent Avenue
Presbyterian Church
716 Watchung Ave., Plainfield
(908) 756-2468
•Featuring bell choirs from six Central New Jersey churches. Free admission.

JAZZ FESTIVAL
6:30 p.m. Wednesday, March 2, Bernards High School
25 Olcott Ave., Bernardsville
(908) 766-8220, 766-0640
•Featuring jazz bands from six New Jersey high schools. Adults $3, senior citizens and students $2.

TONY KENNY
2 p.m. Sunday, Feb. 27
Seton Hall Prep School, 120 Northfield Ave., West Orange
(201) 226-2885
•Irish cabaret artist performs w/ Noel V. Ginnity (comedian) and Cathy Coats. Admission $20, discounts available.

KOL DODI
3 p.m. Sunday, March 6
Temple Sha'arey Shalom
78 South Springfield Ave.
Springfield
(201) 379-5387
•Choral ensemble performs Israeli, Hasidic, and other Jewish music. Admission $5, discounts available.

LADYSMITH BLACK MAMBAZO
3 p.m. Saturday, Feb. 26
Morris Knolls High School
Knoll Dr., Denville
(201) 538-6413
•African ensemble that got its big break on the Paul Simon album *Graceland*. Admission $25-$10.

ADAM MAKOWICZ
8 p.m. Friday, Feb. 25
Welpe Theatre, Raritan Valley Community College
Route 28, North Branch
(908) 725-3420
•Jazz musician performs in a cabaret setting. Adults $7.50, senior citizens and students $5.

NEW JERSEY NOVICE QUARTET COMPETITION
8 p.m. Saturday, Feb. 26
Roosevelt School
Clark St., Westfield
(908) 566-7263, 925-2629
•Featuring 15 all-male ensembles singing barbershop-style. Free admission.

N.J. SYMPHONY ORCHESTRA
8 p.m. Thursday, March 3
State Theatre, New Brunswick
8:30 p.m. Friday, March 4
Count Basie Theatre, Red Bank
8 p.m. Saturday, March 5
War Memorial, Trenton
3 p.m. Sunday, March 6
Symphony Hall, Newark
1-800-ALLEGRO
•New Jersey premiere of Mel Powell's *Settings for Small Orchestra*; also works by Mozart and Stravinsky. Admission $39-$10, discounts available.

N.J. YOUTH SYMPHONY
4 p.m. Sunday, Feb. 27
Unitarian Church
4 Waldron Ave., Summit
(908) 273-3245, 273-8499
•Ensembles perform works by Mozart, Haydn, Dvorak, and other composers. Free admission.

MISHA PIATIGORSKY
11 a.m. Sunday, Feb. 27
Woods Edge Care Center
Routes 202-206, Bridgewater
(908) 526-8600
•Jazz pianist performs in a benefit w/New Buffalo Disaster and the Blawenburg Dixieland Ensemble. Admission $12.50, includes brunch.

PRINCETON UNIVERSITY ORCHESTRA
8 p.m. Friday, Feb. 25
Richardson Auditorium
(609) 258-5000
•Performing works by Haydn, Mendelssohn, Grieg, Schubert, and Duruflé w/the university's Glee Club and Chamber Choir. Adults $7, students $3.

PROKOFIEV PROGRAM
8 p.m. Friday, Feb. 25
Nicholas Music Center,
Rutgers Arts Center
George St., New Brunswick
(908) 932-7511
•Two sonatas, *The Ugly Duckling*, and other works performed by a trio w/Judith Nicosia Civitano, soprano. Free admission.

LENORE RAPHAEL
8 p.m. Friday, Feb. 25
Barron Arts Center
582 Rahway Ave., Woodbridge
(908) 634-0413
•Jazz pianist performs in a gallery setting with her quartet. Free admission.

RUTGERS JAZZ ENSEMBLE
3 p.m. Sunday, Feb. 27
Werblin Recreation Center
Busch Campus, Piscataway
(908) 932-8204
•Performing in a swing-era dance. Adults $8, students $5; no shoes that will mark the dance floor.

RUTGERS UNIVERSITY ORCHESTRA
4 p.m. Sunday, March 6
Nicholas Music Center,
Rutgers Arts Center
George St., New Brunswick
(908) 932-7511
•Beethoven's Mass in C; *Variations on a Rococo Theme* by Tchaikovsky; *Le tombeau de Couperin* by Ravel. Admission $7, discounts available.

RUTGERS UNIVERSITY WIND ENSEMBLE
8 p.m. Friday, March 4
Nicholas Music Center,
Rutgers Arts Center
George St., New Brunswick
(908) 932-7511
•Performing works by Percy Grainger, Richard Strauss, and other composers. Free admission.

BOBBY SHORT
8 p.m. Friday, Feb. 25
State Theatre, New Brunswick
8 p.m. Saturday, Feb. 26
War Memorial, Trenton
3 p.m. Sunday, Feb. 27
Symphony Hall, Newark
1-800-ALLEGRO
•Cabaret legend sings American standards with the New Jersey Symphony Orchestra. Admission $39-$21, discounts available.

TEFILATI
8 p.m. Friday, March 4
Temple Beth El
301 Monmouth Rd., Oakhurst
(908) 531-0300
•Sabbath service, including two Hebrew prayers set to Beatles music. Free admission

THE TEMPEST
8 p.m. Wednesday, March 2
Kirby Arts Center,
Lawrenceville School
(609) 936-1505
•Preview of scenes from a new opera by Peter Westergaard (based on Shakespeare). Admission $5.

WESTFIELD SYMPHONY ORCHESTRA
8 p.m. Saturday, March 5
Presbyterian Church
140 Mountain Ave., Westfield
(908) 232-9400
•J.S. Bach's *Coffee Cantata* and *Brandenburg Concerto No. 4*, plus some of Handel's *Water Music*. Related lecture at 7 p.m. Admission $21, discounts available.

Club Mix

BERNARDS INN
27 Minebrook Rd.
Bernardsville
(908) 766-0002
Gary Mazzaroppi, Jim Long, Tuesdays.

BIRCH HILL NIGHT CLUB
Route 9, Old Bridge
(908) 536-0650
Male revue, Saturdays, Thursdays.
•The Machine, Feb. 26.

BLACK RIVER CAFE
Routes 202-206, Bedminster
(908) 781-7501
•Open-mike coffeehouse, March 13.

BOURBON STREET CAFE
Old Bay Restaurant
61 Church St., New Brunswick
(908) 246-3111
•Neighborhood Rhythm & Blues Band, Feb. 25.
•KG Blues Band, Feb. 26.

BRIDGEWATER MANOR
Routes 202-206, Bridgewater
(908) 658-3000
Comedy night, Fridays.

CATCH A RISING STAR
Hyatt Regency Hotel
Route 1, West Windsor
(609) 987-8018
Headline comedy every night except Monday.
College night, Sundays and Tuesdays.
Ladies' night, Thursdays.
•Alan Prophet, through Feb. 27.

CLUB BENE
Route 35, Sayreville
(908) 727-3000
•Delbert McClinton, Feb. 25.
•David Allan Coe, Feb. 26.
•Glen Burtnik, March 4.
•Gilbert Gottfried, March 5.

THE CLUBHOUSE
116 Watchung Ave., Plainfield
(908) 769-9267
•Rich Meyer, Feb. 25.
•Bums in the Park, Feb. 26.

COACH N' PADDOCK
I-78 Exit 12, Clinton
(908) 735-7889
•Bud Beavers & Elaine, Feb. 25.

COCKTAILS
51 Main St., South River
(908) 257-8325
•Who Brought the Dog, Feb. 25.
•Voices, Feb. 26.
•Tom McCauley benefit (10 bands), Feb. 27.

CORNERSTONE
25 New St., Metuchen
(908) 549-5306
•Terry Blaine w/Mark Shane Quartet, Feb. 25.
•Mark Shane Quartet w/Ken Peplowski, Feb. 26.

COURT TAVERN
124 Church St.
New Brunswick
(908) 545-7265
Open jam session, Wednesdays.
•Bad Karma, Kise, The Christines, Feb. 25.
•Mad Daddys, Shades Apart, Boss Fuel, Feb. 26.

CRYAN'S PUBLIC HOUSE
1270 Route 28, North Branch
(908) 722-1113
Dance party, Fridays.
Oldies night, Saturdays.

DOWNTOWN CAFE
8 West Front St., Red Bank
(908) 741-8844
•Listen Up! Feb. 25.
•Michael Attardi Quartet, Feb. 26.

FREDDY'S
1 Mill St., Bernardsville
(908) 766-6575
•99 Years, Feb. 25.
•Grand Central, Feb. 26.
•Call for details, Feb. 27.
•Johnny Charles, March 4.

JACK O'CONNOR'S
1288 Route 22, Bridgewater
(908) 725-1500
Gladys Richards (piano), brunch Sundays.
•The Derailers, Feb. 25.
•Rhythm & Babs, Feb. 26.

JASON'S
1604 F St., South Belmar
(908) 681-1416
Open-mike jam session, Wednesdays.
•Billy Hector, Feb. 25.
•The Fins, Texas Horns, Feb. 26.

JOHN & PETER'S
96 South Main St.
New Hope, Pa.
(215) 862-0823
Free admission for afternoon shows.
Open mike, Mondays.
Liberty Blues Jam, Tuesdays.
•Twelve:01, Feb. 25.
•Cross Cut Saw, afternoon Feb. 26.
•Flamin' Harry, evening Feb. 26.
•The Razorbacks, afternoon Feb. 27.
•Alibi, evening Feb. 27.
•Matt Sevier, Anthony Crawford, March 2.
•Spaz, March 3.
•Down to Earth, March 4.

KING GEORGE TAVERN
King George Post Rd., Fords
(908) 738-9822
•Hard Country, Feb. 26.

MAXWELL'S
1039 Washington St.
Hoboken
(201) 798-4064
•Chapterhouse, early show Feb. 25.
•Love (w/Arthur Lee), The Electric Nublans, late show Feb. 25.
•Jeff Buckley, Kate Jacobs early show Feb. 26.
•Eugenius, Scarce, late show Feb. 26.
•Thinking Fellers Union Local 282, Magic Hour, March 4.

MINE STREET COFFEEHOUSE
First Reformed Church
9 Bayard St., New Brunswick
(908) 699-0570
•Beppe Gambetta (guitarist from Europe), Feb. 26.

MINSTREL COFFEEHOUSE
Environmental Education Center, 190 Lord Stirling Rd.
Basking Ridge
(201) 335-9489
•Gillman Deaville, Jim Gartner, Feb. 25.
•Jane Sapp, March 4.

ORPHAN ANNIE'S
1255 Valley Rd., Stirling
(908) 647-0138
Open jam session, Sundays.
Audition night, Wednesdays.
•Anthony Krizan, Jim Leahey, Feb. 25.
•The Swinging Johnsons, Feb. 26.

PETEY'S SPORTS BAR
1001 West Camplain Rd.
Manville
(908) 725-9340
Open mike, Thursdays.
•Travesty, Feb. 25.
•Jacob's Ladder, Feb. 26.

RARITAN RIVER CLUB
85 Church St., New Brunswick
(908) 545-6110
Scott Strunk Trio, Thursdays.
•Dena DeRose (vocals w/piano trio), Feb. 26.

RASCALS COMEDY CLUB
425 Pleasant Valley Way
West Orange
(201) 736-2726
•Kenny Rogerson, Feb. 24-27.
•John Mulrooney, March 2.
•Andrew Dice Clay, March 3.
•Dave Chappelle, March 4-6.

STANHOPE HOUSE
Main & High, Stanhope
(201) 347-0458
•The Fins, Feb. 25.
•Billy Hector, Feb. 26.

STONE PONY
913 Ocean Ave., Asbury Park
(908) 775-5700
•The Wonder Stuff, Chapterhouse, Feb. 26.

STRESS FACTORY
Hyatt Regency Hotel
2 Albany St., New Brunswick
(908) 545-4242
Live comedy Thursdays, Fridays, and Saturdays.
•Gallagher II, Feb. 25, 26.
•Brad Lowry, March 3-5.

TEWKSBURY INN
Main St., Oldwick
(908) 439-2641
•Johnny Charles, Feb. 25.

US 1 FLEA MARKET
Route 1, New Brunswick
(908) 846-0900
•Tim Gillis, Feb. 27.
•Connie & The Cowgirls, March 6.

THE WATER TOWER
900 Bordentown Ave.
Sayreville
(908) 727-3553
•Hard Country, Feb. 25.

Singles

ALADDIN DANCE PARTY
(201) 797-7777
•Ballroom dance (jacket required) at Knights of Columbus hall, Rahway, 7:30 p.m. Sunday. Cost $5.
•Ballroom dance (jacket required) at Town & Country Inn, Keyport, 7:30 p.m. Tuesday. Cost $5.
•Ballroom and line dance (jacket required) at Don Quixote Inn, Matawan, 7:30 p.m. Thursday. Cost $5.

BLACKTIE PROFESSIONAL SINGLES (American-Asian-European singles, 25-55)
(908) 247-1053
Jacket required for men; no jeans or sneakers. Must reserve in advance.
•Champagne brunch at Holiday Inn, Somerset, noon Feb. 27. Cost $20.

BRANDIS DANCE THEATRE
(908) 753-2300
•Ballroom and Latin dancing at Ricochet Health and Racquet Club, South Plainfield, 9 p.m. Friday. Cost $5.

BRIAN & JENNIE'S
(201) 492-9664
•Ballroom and Latin dancing at American Legion hall, Whippany, 9 p.m. Friday and 4 p.m. Sunday.

CORPORATE NETWORKING
(201) 539-7300
•Social at Uptown Willie's, Governor Morris Inn, Morristown, 5 p.m. Thursday.

CROSSROADS
(separated and divorced)
(908) 722-6863, 754-0317
•Self-help group at Centenary United Methodist Church, Metuchen, 7:30 p.m. Tuesday.

MASH
(separated and divorced)
(908) 249-6459
•Discussion group at First Baptist Church of New Market, Piscataway, 7:15 p.m. Monday. Cost $3.

NEW EXPECTATIONS
(201) 984-9158
•Talk on stress and holistic care at Morristown Unitarian Fellowship, 8 p.m. Feb. 25. Cost $8.
•Dance (jacket required) at Marriott hotel, Somerset, 9 p.m. Feb. 26. Cost $10.

OVERTURES FOR SINGLES
(908) 356-6165
•Meridian String Quartet concert at Basking Ridge Country Club, 5:45 p.m. Feb. 27. Cost $12 in advance, $15 at the door.

PROFESSIONALS CONNECTION
(908) 221-0047
•Networking and business card exchange at Argyle's, Morristown, 5:30 p.m. Wednesday. Cost $5.

SINGLE FRIENDS
(ages 35-older)
(908) 704-1962
•Dance at Bacar's, Quality Inn, Somerset, 8:30 p.m. Thursday. Members $5, non-members $7.

SINGLEFACES
(908) 462-2406
•Dance and buffet at Scanticon-Princeton, 9 p.m. Saturday. Cost $10.
•Dance (jacket required) at Hilton hotel, Short Hills, 8 p.m. Sunday. Cost $12.
•Dance (jacket required) at Sheraton Tara hotel, Parsippany, 9 p.m. Feb. 25, March 4. Cost $12.
•Dance at Sheraton hotel, Iselin, 9 p.m. Feb. 26. Cost $10.
•Dances (jacket required) at Governor Morris Inn, Morristown, and Martinsville Inn, 9 p.m. March 5. Cost $10.

SOLO SINGLES
(908) 766-1839 (7-9 p.m.)
•Bridge at Central Presbyterian Church, Summit, 6:30 p.m. Sunday and 7:15 p.m. March 3. Cost $3.

SOPHISTICATED SOCIALS
(professionals 30-50)
(908) 221-0047
•Networking at Bridgewater Manor, 6 p.m. Thursday. Cost $12.

SUNDAYS FOR SINGLES
(ages 30-55)
(201) 539-7300
•Dance (jacket required) at Governor Morris Inn, Morristown, 8 p.m. Sunday. Men $5, women free.

Bums in the Park will perform Friday at the Clubhouse in Plainfield.

TOWN & COUNTRY SINGLES CLUB
(908) 766-4962
•Social at Old Mill restaurant, Bernardsville, 8:30 p.m. Wednesday.

YOUNG SINGLES' SOCIAL CLUB
(professionals, 26-45)
•Social at Bridgewater Manor, 5 p.m. Tuesday. Cost $5. (908) 221-1182.

Happenings

4-H DOLL SHOW AND SALE
Somerset County 4-H Center
310 Milltown Rd., Bridgewater
(908) 369-3324
•Antiques, reproductions, and other dolls, 10 a.m.-4 p.m. Feb. 26. Admission $3.50.

JERSEY COAST BOAT SHOW
Monmouth Park
Garden State Parkway
Exit 105, Oceanport
(908) 776-6260
•Held for the 41st year, Feb. 25-27. Admission $6, discounts available; call for each day's hours.

NEW JERSEY FLOWER AND GARDEN SHOW
Garden State Exhibit Center
200 Atrium Dr., Somerset
(908) 919-7660
•The Garden State's largest garden show (in its 28th year), Feb. 25-March 6. Admission $9.50, discounts available; call for each day's hours.

SPORTS CARD AND COMIC BOOK SHOW
Ramada Inn
Weston Canal Rd., Somerset
(908) 583-7915
•Exactly what it says, 10 a.m.-4 p.m. March 5, 6. Adults $2, children under 6 free.

SPORTS CARD SHOW
St. Elizabeth's School
170 Hussa St., Linden
(908) 925-3873
•Exactly what it says, 10 a.m.-5 p.m. March 6. Adults $1, children under 10 free.

STAMP, POSTCARD, AND BASEBALL CARD COLLECTORS OPEN HOUSE
Aallstamps
38 North Main St., Milltown
(908) 247-1093
•Showcase for collectors, 10 a.m.-4 p.m. Feb. 27, March 6. Free admission.

WORLD OF CARDS AND COMICS
Hillsborough firehouse
Route 206, Belle Mead
(908) 968-3886
•Comic book and trading-card show, 10 a.m.-4 p.m. Feb. 26. Admission $1.50.

Kid Stuff

THE ART MUSEUM
Princeton University
(609) 258-3788
Gallery talks for children in kindergarten-grade 5 at 11 a.m. Saturday. Younger children must be accompanied by an adult. Free admission.
•Life on the Nile and "How We Know," Feb. 26.
•Day trips, March 5.

CINDERELLA
1, 3:30, 6 p.m. Feb. 27
Edward Nash Theatre, Raritan Valley Community College
Route 28, North Branch
(908) 725-3420
•The famous story brought to the stage by the New Jersey Ballet Company. Admission $6.

THE EMPEROR'S NEW CLOTHES
2 p.m. Sunday, March 6
John P. Stevens High School
Grove Ave., Edison
(908) 494-3232
•A tall tale with an all-too-tragic ending. Admission $5 in advance, $6 at the door; discounts available.

POKO PUPPETS
2 p.m. Sunday, March 6
State Theatre, 19 Livingston Ave., New Brunswick
(908) 246-7469
•Re-creating *Peter and the Wolf* and other musical stories. Admission $10, $8.

RUMPELSTILTSKIN
10 a.m. Feb. 25; 10:30 a.m., 1 p.m. Feb. 26; Off-Broadstreet Theatre, Hopewell
(609) 466-2766
•A famous story with an all-too-tragic ending. Admission $3.50, group rates available.

THE WIZARD OF OZ
1 p.m. Feb. 26, 27
Club Bene
Route 35, Sayreville
(908) 727-3000
•Dorothy, Tin Man, Scarecrow, and everyone following the Yellow Brick Road. Admission $5.

Speakers

THE ART MUSEUM
Princeton University
(609) 258-3788
Gallery talks at 12:30 p.m. Friday and 3 p.m. Sunday. Free admission.
•Sara E. Bush on the Doyle collection of African art, Feb. 25, 27.
•Nancy Depew on "The Figurative Impulse," March 4, 6.

JOHNSON CENTENNIAL
1:30 p.m. Saturday, March 5
Voorhees Hall, Rutgers College
Hamilton St., New Brunswick
(908) 249-1254
•Symposium on the 100th anniversary of jazz composer and pianist James P. Johnson. Free admission.

SUSAN LESHNOFF
10:30 a.m. Sunday, March 6
Temple Emanu-El
100 James St., Edison
(908) 549-4442
•Montclair State College fine arts professor brings up Jewish ritual objects. Admission $10.30 in advance, $12.36 at the door.

HEBERTO PADILLA
8 p.m. Wednesday, March 2
Seton Hall University
Bishop Dougherty Student Center, South Orange
(201) 761-9098
•Poet (and onetime news reporter) imprisoned by the Castro government in his native Cuba. Admission $5.

ROBERT ROSENBLUM/ AL LESLIE
3 p.m. Saturday, March 5
Montclair Art Museum
3 South Mountain Ave.
Montclair
(201) 746-5555
•"The Triumph of American Painting," related by a New York University professor (Rosenblum) and an abstract expressionist artist (Leslie). Admission $8.

Top 10 CDs

1. Candlebox
2. Crash Test Dummies, *Ghosts That Still Haunt Me*
3. Celine Dion, *Colour of My Love*
4. Bryan Adams, *So Far, So Good*
5. Toni Braxton
6. James, *Laid*
7. Counting Crows, *August and Everything After*
8. Tori Amos, *Under the Pink*
9. Alice in Chains, *Jar of Flies*
10. Tom Petty, *Greatest Hits*

—Sales figures courtesy of Alwilk Records

Museums

***Entrance to the Grand Canal*, a painting by 18th century Italian artist Antonio Canale, is part of the "Reflections of Venice" exhibition running through March 6 at the Princeton Art Museum.**

THE ART MUSEUM
Princeton University
(609) 258-3788
Tuesday through Saturday from 10 a.m.-5 p.m., Sunday from 1-5 p.m. Free admission. Tours of museum highlights Saturday at 2 p.m. Western European paintings, sculpture and decorative art from 19th and 20th centuries; also pre-Columbian art and art of the Americas.
•"Reflections of Venice," through March 6.

CLINTON HISTORICAL MUSEUM
56 Main St., Clinton
(908) 735-4101
Featuring the Red Mill and other artifacts of rural America. Open daily (except Monday) from 10 a.m.-4 p.m. Adults $3, senior citizens $1.50, children $1.

DRAKE HOUSE MUSEUM
602 West Front St., Plainfield
(908) 755-5831
Colonial home built in 1746 and chronicling New Jersey history from before independence to after the Civil War. Open Saturday from 2-4 p.m. Free admission for members. Non-member admission: adults $1, children free.
•"African-American Jazz Greats," through Feb. 26.

ENVIRONMENTAL EDUCATION CENTER
190 Lord Stirling Rd.
Basking Ridge
(908) 766-2489
•How maple sugar is made, 10 a.m. Feb. 26, 27, March 5, 6.

FOSTERFIELDS
Kahdena Rd., Morristown
(201) 326-7645
Living historic farm with implements and customs from the 19th century. Open Saturday from 1-4 p.m., weather permitting. Free admission.
•Winter customs: harvesting ice from the farm pond, producing maple sugar from sap, cooking on a wood stove.

GREAT SWAMP OUTDOOR EDUCATION CENTER
247 Southern Blvd., Chatham
(201) 635-6629
Open every day from 9 a.m.-4:30 p.m. Registration required for programs.
•Night hike in the swamp, 6:30 p.m. Feb. 25.
•How sap is turned into sugar, 2 p.m. Feb. 26, 27.

MACCULLOCH HALL
45 Macculloch Ave.
Morristown
(201) 538-2404
Historical museum open Tuesday and Sunday from 1-4 p.m. Group tours by appointment. Admission $3, discounts available.
•"Flora '94," through May 15. Gallery talk by Cynthia Robinson at 4 p.m. Feb. 27.

METLAR BODINE HOUSE
1281 River Rd., Piscataway
(908) 463-8363
Piscataway Township historic museum, with permanent exhibition of life in the town's early days. Open Thursday through Saturday from noon-5 p.m. Donation.
•"African-Americans: A Culture's Gift to the Community," through March 12.

MIDDLESEX COUNTY MUSEUM
Cornelius Low House
1225 River Rd., Piscataway
(908) 745-4177
Daily (except Monday and Saturday) from 1-4 p.m. Free admission.

MILLER-CORY HOUSE
614 Mountain Ave., Westfield
(908) 232-1776
Farmhouse built in 1740 on the West Fields of Elizabethtown. Open Sunday from 2-4 p.m. Free admission.
•How tin was used in early New Jersey, Feb. 27.

MONMOUTH COUNTY HISTORICAL ASSOCIATION
70 Court St., Freehold
(908) 462-1466
Tuesday through Saturday from 10 a.m.-4 p.m., Sunday from 1-4 p.m. Admission $2, discounts available.
•"Tools of the Trade" from early crafts and occupations, through July 17.

MONMOUTH MUSEUM
Route 520, Lincroft
(908) 747-2266
Tuesday through Saturday from 10 a.m.-4:30 p.m., Sunday from 1-5 p.m. Children's wing opens at 2 p.m. on school days. Adults $3, senior citizens and children $2.50.
•Monmouth County Arts Council juried show, through Feb. 27.

MONTCLAIR ART MUSEUM
3 South Mountain Ave.
Montclair
(201) 746-5555
Tuesday, Wednesday, Friday, and Saturday from 11 a.m.-5 p.m.; Sunday and Thursday from 1-5 p.m. Free admission for members. Non-member admission: adults $4, senior citizens and students $2, children under 18 free. Free admission for all on Saturday.
•Designs for a future museum conceived by N.J. Institute of Technology students, through March 13.
•Outdoor installation of works by Sam Gilliam, through April 3.
• "The Hand and the Spirit," through June 19.
•Navajo and Rio Grande textiles from the collection, through June 26.

MORRIS MUSEUM
6 Normandy Heights Rd.
Morristown
(201) 538-0454
Monday through Saturday from 10 a.m.-5 p.m., Sunday from noon-6 p.m. Free admission for members. Non-member admission: adults $4, senior citizens and children $2.
•Permanent gallery exhibits: dinosaurs, live animals, mammals, model trains, history, North American Indians, Woodland Indians, rocks and minerals.
•"Backyard Monsters: The World of Insects," through May 15.

MUSEUM OF EARLY TRADES AND CRAFTS
Route 124, Madison
(201) 377-2982
Exhibits portray the role of crafts people in the 18th and 19th centuries. Tuesday through Saturday from 10 a.m.-4 p.m., Sunday from 2-5 p.m. Free admission for members. Non-member admission: adults $2, children $1.
•Woodworking Activity Day, March 5.

N.J. HISTORICAL SOCIETY
230 Broadway, Newark
(201) 483-3939
Wednesday through Friday from 10 a.m.-4 p.m. Adults $3, children $2.
•"Urban Oasis: Newark's Mount Pleasant Cemetery," through July.

NEW JERSEY MUSEUM OF AGRICULTURE
Cook College
Route 1, New Brunswick
(908) 249-2077
Wednesday through Saturday from 10 a.m.-5 p.m., Sunday from noon-5 p.m. Admission $3, discounts available.
•Make pancakes from scratch, Feb. 27.

NEW JERSEY STATE MUSEUM
205 West State St., Trenton
(609) 292-6464
Tuesday through Saturday from 9 a.m.-4:45 p.m., Sunday from noon-5 p.m. Free admission.
•"Fur, Feathers, Fins, and Fossils!" March 6.
•"Artists' Collect, Artists' Give," ongoing.
•"Dream Singers, Story Tellers: An African-American Presence," through March 20.
•Works by Regina Bogat, through April 10.
•"The Traveler as Ethnographer," through June 29.

NEWARK MUSEUM
49 Washington St., Newark
(201) 596-6550
Wednesday through Sunday from noon-5 p.m. Free admission. Largest museum in the Garden State. Permanent exhibits include Greek, African, and native American art; paintings and sculpture from 18th-century America; live animals in a mini-zoo. Newark Fire Museum displays antique firefighting apparatus.
•Paperweights by Paul Stankard, ongoing.
•"Furnishing Choices in the American Home," ongoing.
•"A Vision of the Future" for the museum's science gallery, through June 30.
•"Treasures from the Korean Collection," through June 30.
•Photographs of "Vanishing Korea" by Rhoda Sidney, through June 30.
•"Amazonian Harmony: Shipibo Pottery and Textiles" from Peru, through 1994.
•"E. Pluribus Unum," American money from colonial times to the Civil War, through 1995.

OLD BARRACKS MUSEUM
Barrack St., Trenton
(609) 396-1776
Showing life in New Jersey during the Revolutionary War. Tuesday through Saturday from 11 a.m.-5 p.m.; Sunday from 1-5 p.m.; Monday by appointment. Admission $2, discounts available.

OSBORN-CANNONBALL HOUSE
Front St., Scotch Plains
(908) 889-4137
Historic house from c. 1750. Open the first Sunday of each month from 2-4 p.m. Free admission.

REEVES-REED ARBORETUM
165 Hobart Ave., Summit
(908) 273-8787
Gardens open daily from dawn to dusk. Registration required for programs.
•A walk through the grounds, 10 a.m. Feb. 26. Cost $9.

DR. WILLIAM ROBINSON PLANTATION HOUSE
593 Madison Hill Rd., Clark
(908) 381-3081
17th-century farmhouse built on what once was a plantation. Open the first Sunday of each month from 1-4 p.m. Free admission.

SCHERMAN-HOFFMAN SANCTUARIES
Hardscrabble Rd., Bernardsville
(908) 766-5787
Wildlife sanctuary open Tuesday through Saturday from 9 a.m.-5 p.m., Sunday from noon-5 p.m. Nature walks at 8 a.m. Friday and Saturday.
•Critique your slides and prints, noon March 5. Cost $7.

TRAILSIDE NATURE AND SCIENCE CENTER
Coles Ave. and New Providence Rd., Mountainside
(908) 789-3670
Open daily from 1-5 p.m. Registration required for programs.
•Astronomy Sunday, Feb. 27.

WALLACE HOUSE & OLD DUTCH PARSONAGE
38 Washington Pl., Somerville
(908) 725-1015
George Washington's headquarters when he was stationed in Somerville in 1778. Open Wednesday through Saturday from 10 a.m.-noon and 1-5 p.m., Sunday from 1-5 p.m. Free admission.

JANE VOORHEES ZIMMERLI ART MUSEUM
Rutgers University
Hamilton St., New Brunswick
(908) 932-7237
Tuesday through Friday from 10 a.m.-4:30 p.m., Saturday and Sunday from noon-5 p.m. Free admission.
•Works from the George Riabov Collection of Russian Art, through spring 1994.

"Beetlemania" lives at the Morris Museum in Morristown, where the "Backyard Monsters: The World of Insects" interactive exhibit continues through May 15.

Villagers theatre
A Center for the Performing and Cultural Arts

The Delightful Musical Stories of

the Appell Call

by
Sheldon Harnick
& Jerry Bock

SUSAN SPEIDEL

DATES SET FEB. 25 MARCH 20

Student & Senior Discounts available Fridays and Sundays only One Hour before Curtain

Fri Sat at 8:00pm Sun at 3:00pm

For Reservations Call: (908)873-2710
Or send a check and self addressed stamped envelope to
Villagers Theatre
P.O. Box 6175
Somerset, NJ 08875-6175

Galleries

CIRCLE GALLERY
Woodbridge Center
Routes 1 & 9, Woodbridge
(908) 636-7710
Open during mall hours.
•Betty Boop retrospective, through Feb. 28.

DOUGLASS LIBRARY
Douglass College
Chapel Dr., New Brunswick
(908) 932-9407
Open during library hours.
•Photographs by Judith Taylor, through March 15.

JAMES HOWE GALLERY
Kean College
Vaughn-Eames Hall
Route 82, Union
(908) 527-2347
Monday through Thursday from 10 a.m.-2 p.m. and 5-7 p.m.; Friday from 10 a.m.-noon. Also open by appointment.
•"Re:Animating" paintings by Michael Davis, through Feb. 25.

HUNTERDON ART CENTER
7 Lower Center St., Clinton
(908) 735-8415
Wednesday through Sunday from 11 a.m.-5 p.m. Admission $2.50, discounts available.
•"Sitting Pretty" in 19th-century Hunterdon County, through Feb. 27.

METUCHEN PUBLIC LIBRARY
480 Middlesex Ave., Metuchen
(908) 632-8526
Open during library hours.
•Works by Metuchen-area children, through March 19.

MORTIMER GALLERY
Gill St. Bernard's School
St. Bernard's Rd., Gladstone
(908) 234-2345
Sunday and Thursday from 2-4 p.m.
•Landscapes by Kathleen Schulz, through March 2.

NEW JERSEY CENTER FOR VISUAL ARTS
68 Elm St., Summit
(908) 273-9121
Palmer Gallery open Monday through Friday from noon-4 p.m., Saturday and Sunday from 2-4 p.m. Members' Gallery open from 9:30 a.m.-4 p.m. when classes are in session.
•"Excellence in Watercolor" art, Palmer Gallery, through Feb. 27. Adults $1, senior citizens and children under 12 free.
•"New Visions" by Lisa Mackie, Members' Gallery, through March 17. Free admission.

N.J. DESIGNER CRAFTSMEN
65 Church St., New Brunswick
(908) 246-4066
Monday through Saturday from noon-6 p.m.
•"Perfume, Buttons, and Lace," through Feb. 27.

NEW JERSEY LAW CENTER
Rydens Lane, New Brunswick
(908) 937-7539
Open to the public Monday through Friday from 9 a.m.-5 p.m. Free admission.
•Works by Alonzo Adams, through Feb. 28.

PRESIDENTIAL GALLERY
Middlesex County College
Woodbridge Ave., Edison
(908) 906-2566
Open to the public Monday through Friday from 8:30 a.m.-4 p.m.
•Works by Rachelle Karger, through Feb. 28.

PRINTMAKING COUNCIL OF NEW JERSEY
440 River Rd., North Branch
(908) 725-2110
Tuesday through Friday from 11 a.m.-4 p.m., Saturday from 1-4 p.m.
•"Members Only IV" show, through March 10.

QUIETUDE GARDEN GALLERY
24 Fern Rd., East Brunswick
(908) 257-4340
Open by appointment only.
•"Winter Wonder 1994," works of nine sculptors, through April 23.

RARITAN VALLEY COMMUNITY COLLEGE
Route 28, North Branch
(908) 218-8876
Tuesday, Wednesday, and Thursday from noon-3 p.m.
•"Race and Gender," Feb. 25-March 31. Reception from 7-9 p.m. Feb. 25.

SOMERSET COUNTY ADMINISTRATION BUILDING
20 Grove St., Somerville
(908) 231-7110
Open to the public Monday through Friday from 8:30 a.m.-4:30 p.m.
•Montgomery Arts Council invitational show, through Feb. 28.

SWAIN GALLERIES
703 Watchung Ave., Plainfield
(908) 756-1707
Monday through Friday from 9:30 a.m.-5:30 p.m., Saturday from 9:30 a.m.-4 p.m.
•Serigraphs by Frederick Hale McDuff, through Feb. 26.

TOMASULO GALLERY
Union County College
1033 Springfield Ave.
Cranford
(908) 709-7155
Monday through Thursday from 1-4 p.m. and 6-9 p.m.; Friday and Saturday from 1-4 p.m.
•Industrial landscapes by Valeri Larko, through March 1.

WATCHUNG ARTS CENTER
18 Stirling Rd., Watchung
(908) 753-0190
Daily (except Saturday) from 1-4 p.m. Free admission.
•Three artists' "Blast of Color," through Feb. 27.
•Mixed media by Bonnie Berkowitz, Marcel Truppa, and Virginia Wylie, Feb. 28-March 25. Reception at 1 p.m. March 6.
•Works by Joy Helbling Barth, Feb. 28-March 25.

Planetariums

NEW JERSEY STATE MUSEUM
205 West State St., Trenton
(609) 292-6333
•"Lifestyles of the Stars," 1 and 3 p.m. Saturday and Sunday through March 27. Admission $1, group rates available.
•Laser planetarium shows, Friday, Saturday, and Sunday through May 15. Admission $6, discounts available; call for showtimes.

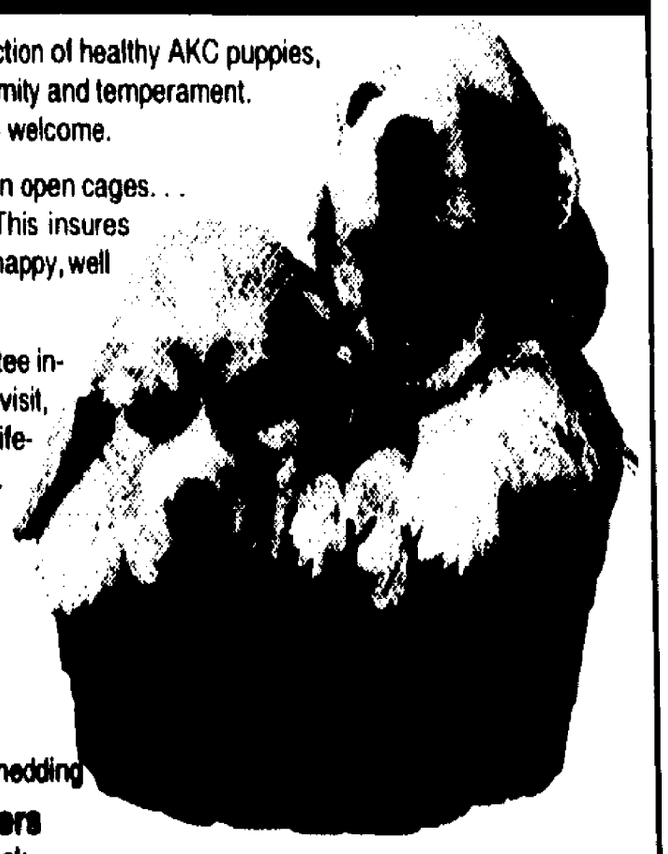
RARITAN VALLEY COMMUNITY COLLEGE
Route 28, North Branch
(908) 231-8805
Admission $4, group rates available.
•Native American sky legends, 1 and 4 p.m. Saturday through May 21.
•"Follow the Drinking Gourd," 2:30 p.m. Saturday through May 21.

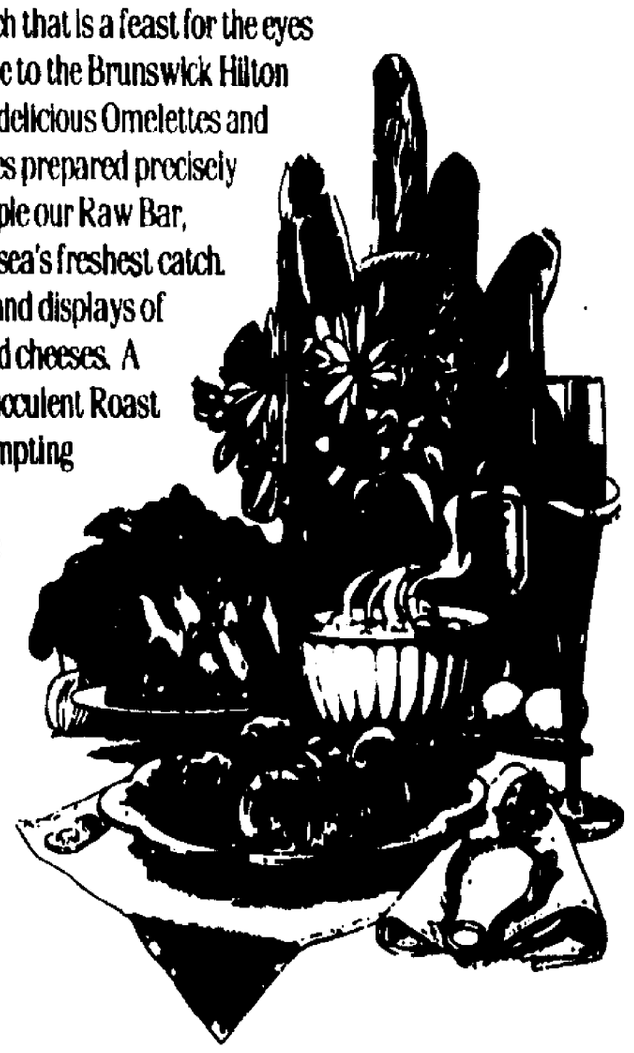
TRAILSIDE NATURE AND SCIENCE CENTER
New Providence Rd. and Coles Ave., Mountainside
(908) 789-3670
Adults and children $2.75, senior citizens $2.10.
•"Winter Wonders," 2 and 3:30 p.m. Sunday through Feb. 27. Children under 6 not admitted.

World of Cards & Comics Convention
Saturday, February 26th
10am-4pm
Hillsborough Fire Company No. 2
375 Rt. 206
Route 22E or W to Route 202/206 Exit South. Follow to Somerville Circle & follow around to Route 206 S. Approximately 5 miles on left.
Admission $1.50
50¢ OFF
With This Ad
One Coupon/Discount Per Person
©Marvel
For Info. (908) 968-3886

KITCHEN REFACING
Valuable Coupon
All New Doors, Drawer Fronts, Formica Frame Facing As Shown
For Only
$1375
Installed • Offer Expires 3-31-94
KITCHEN *Beautiful*
FREE ESTIMATES
(908) 771-0516

Big Beautiful Gals
You Deserve Satin & Lace
• BRAS • Girdles
• Nursing Bras • Teddys
• Stockings • Panties • Gowns
Complete Lingerie Needs
• Personal Attention • Expert Fitting
Sizes thru 4X
Personally Yours.
315 Main Street Bedminster
908-234-1444
M-Thurs, 10-5:30 Fri till 6 Sat 10-5

shake a paw™
PUPPIES
Visit New Jersey's Most Beautiful Puppy Store
WE ARE BREEDERS REPRESENTATIVES
• We feature a large selection of healthy AKC puppies, selected for breed conformity and temperament. Special requests are also welcome.
• Puppies are socialized in open cages. . . "No glass walls here!" This insures proper development for a happy, well adjusted, loving pet.
• Lifetime Health Guarantee includes: FREE Veterinary visit, FREE Fecal Exam and Lifetime Obedience Training.

THIS WEEK'S SPECIALS:
• **Standard Poodle and Soft-Coated Wheaten Terrier** hypo-allergenic, non-shedding
• **Labrador Retrievers** Chocolate, Yellow, Black
• **Golden Retrievers**
• **Akita**
• **Great Pyrenees**
• **Pomeranian**
• **Cocker Spaniels**
• **St. Bernard**
• **Doberman Pinscher**
• **Shetland Sheepdog**
• **Irish Setter**
• **Yorkshire Terrier**
and many more . . .
★ We Match All Local Competitors Prices on Accessories, Supplies and Food
★ We Accept All Manufacturers' Coupons
★ Personalized Service with Special Order Products Always Available
14 Rt. 22 West, Green Brook, N.J.
968-2522
HOURS: MON.-SAT. 11-9, SUN. 11-6

Sundays Never Tasted So Good!
For a Sunday Brunch that is a feast for the eyes and the palate, come to the Brunswick Hilton and Towers. Savor delicious Omelettes and thick Belgian waffles prepared precisely to your liking. Sample our Raw Bar, brimming with the sea's freshest catch. Enjoy exotic fruits and displays of imported meats and cheeses. A carving board of succulent Roast Beef or Poultry. Tempting Tortes and sinful Desserts. Nowhere else will you find such abundance, such skillful presentation, such delicious cuisine.

The sensational Sunday Brunch is served from 11 AM to 2:30 PM.
Adults $19.95
Ages 7-14 $10.95
Ages 6 and under free
For reservations call (908) 828-2000.
Brunswick Hilton and Towers
Three Tower Center Boulevard • East Brunswick, NJ 08816
HILTON. SO NICE TO COME HOME TO.

Introductions

Central New Jersey's Best Choice For Meeting Someone Close To Home

7 WORDS–
Compassionate, stubborn, loyal, intense, honest, romantic, unattached. 36 yr old SWM is trying to eliminate the seventh of these self descriptive words. I'm a writer/teacher; love the Arts, fleamkts, tennis, playing guitar, acting, Mark Twain, and the Muppets. Seeking SF, 30-40, w/ some common (and some uncommon) interests. What are your 7 words? Call or, better still, will respond w/ photo (optional) if you send note & photo to box 4616.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4616, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

A PIRATES LOOKS, A SEERS EYES, A HEALERS HEART, A MAN;
Swordsman, singer, writer, poet, builder, comic, Netrunner, historian, and artist- with a taste for Gothic elegance seeks a Valkyrie intellectual in her 20's with a goofy streak, who's cynical facade shields a romantic soul. **PLEASE REPLY TO EXT#4962.**

A PRETTY, BLONDE FORMER MODEL
who is very feminine, vivacious, attractive, great shape, intelligent, educated, confident, sincere, outgoing, spontaneous, 50, 5'6" with sensational legs and a sense of humor to match seeks tall, handsome, professional, not over 55, for love and marrisge. Do you like candle-lit dinners, champagne, holding hands, hugs, quiet evenings a home, the beach, tans, romance? I adore formal attire, but favorite is well worn jeans. You are emotionally available with no hang-ups, financially secure, honest, sincere, a nonsmoker, and sincerely desire spending the rest of your life with someone you love. Please reply ext. 4704.

A TOUCH OF CLASS, A TOUCH OF BRASS!...
37 yr. old professional SJF. Independent, intelligent, sensual and pretty. Let's cook dinner together...go to the gym...or take in a movie. Are you bright, intuitive, adventurous, and have a good sense of humor? I'm looking for someone who is under 42 and is looking to build a friendship into a "real relationship". Please call call ext.4804
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER TO: INTRODUCTIONS, BOX 4804, FORBES NEWSPAPER, P.O. BOX 699, SOMERVILLE, NJ, 08876.

AAA- ASSERTIVE, ATTRACTIVE, ADVENTUROUS
37 yr old, educated & sucessful DWM, 5'9", 170 lbs., sandy hair, seeks younger, slim, attractive, demure female for LTR & family, with take charge kind of man. Please call ext.4297.

AFFECTIONATE, CARING & HONEST– SWCM, 32, tall, blue-eyed, athletic, hard-working, & romantic. Enjoys movies, going to church, dining, dancing, & traveling. Seeking SWCF, non-smoker with traditional values & similar qualities. **Please send letter to: Introductions, ext. 4805, Forbes Newspapers, P.O. Box 699, Somerville, NJ 08876.**

ALONE & BORED IN ISELIN–
DJPM seeks 45+ female who is slim, attractive and fun to be with. Must have sense of humor. I am 5'18", 145 lbs., with brown hair and blue eyes. Let's talk. Pls call ext. 4562.

ANNOUCING MS. RIGHT! DWPF
44, 5'7", trim, Redhead. Somerset Hills area, attractive, successful, relaxed, educated, articulate, financially & emotionally secure, at times- down right witty. Looking for a tall and/or big man- with matching adjectives (see above)- to enjoy me, 2 lively sons, a full and comfortable life. All travel, sports & interests cheerfully entrained. please call ext.4651

ARE YOU LOOKING FOR ONE GOOD SINGLE WHITE FEMALE?
Your search ends here if you are a tall SWM, 30-40 years old who enjoys dancing movies and dining out. ext. 4708.

ATTACHED MALE–
Non-smoking prof., early 40's, physically fit, seeks WF for friendship.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL ONLY. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4597, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

ATTRACTIVE FIT FUN SWM
Very handsome, athletic, smart, well educated, open & honest, caring, sensual, romantic, $ stable, non-smoker, non-drinker who loves life and enjoys travel, movies & plays, dancing & dining, the beach, sunsets, tennis, photography, music, comedy clubs, trading back rubs, exercise, laughter, and affection. I'm seeking a THIN NON SMOKER SWF 24-34 who loves life and would enjoy sharing fun times, good friendship, and eventually a great relationship that includes understanding, a solid marriage,, and family. Ext. 4951.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND RECENT PHOTO TO: INTRODUCTIONS BOX 4951, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

ATTRACTIVE GEOLOGIST, 33–
DWPM, well-educated, easy-going, sensetive, honest & affectionate & fit. 6ft. tall, brown hair, green eyes, 180 lbs., adventurous & spontanious, many interests including music, reading, film, art, travel, photography, museums, & all out-door activies, also enjoy biking, tennis, skiing, ect. Looking for intellegent prof. female with similar qualities & interests for friendship, romance & LTR. Please call ext.4763

ATTRACTIVE PROFESSIONAL MALE–
Successful, financially secure. Smoker, clean, attached, affectionate, open minded, fun-loving seeks single female 18-30 for discrete friendship, fun, good conversation and companionship to go out to clubs, movies, dining out, NYC, AC, amusement parks and to share enjoyment of life in general. Must be healthy and free of addiction.
THIS ADVERTISER HAS CHOSEN TO ALSO RECEIVE MAIL. PLEASE SEND YOUR LETTER TO: INTRODUCTIONS BOX 4694, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

ATTRACTIVE SINGLE WHITE FEMALE–
Ash Blonde, green eyes, late 40's but looks younger. Sincere & sensitive. Enjoys travel, nature, Dining out, dancing, movies, music, some sports & good conversation. ISO S/DWM fit 40-late 50's, non-smoker w/ similar interests & qualities for fun, friendship & possible long term relationship. Please call Ext. 4536.

ATTRACTIVE SWM, 35
Blonde hair, blue-eyes, sexy, well built, good heart and full of laughs. Seeking attractive female who is honest, sensitive, caring and affectionate for possible LTR. Must like hugs!!! Ext. 4607.

ATTRACTIVE WHITE MALE–
45, wealthy and generous. In search of shapely lady for mutually beneficial, mistress-type relationship. Please reply ext. 4605.

ATTRACTIVE–
WHF, never married, late 30's, slim, high moral values, career oriented, would like to meet an affectionate, honest N/S & disease free SWM gentleman to establish friendship possible leading to LTR. **PLEASE CALL EXT 4754.**
THIS ADVERTISER HAS ALSO CHOSEN TO RECIEVE MAIL. INTRODUCTIONS BOX 4754, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE 08876

BEAUTIFUL PROFESSIONAL
Divorced Jewish Gal. 5'8", Slim , 48, kind, warm, outgoing & sense of humor. Seeks interesting, professional Guy who is a nice person, for forever sharing, caring & fun. **PLEASE REPLY TO EXT. 3325.**

BEING SINGLE IS NEW TO ME...
and I'm scared to death- with AIDS & all the crazies out there- so why am I doing this?.. I guess I'm lonely and I need a friend! So I pick up the Star Ledger and turn to the personals... WHOA! There must be about 10 pages full- So how come I can't find **one real person?** I'm a **single white male, 43,** 5'9" (225lbs), average looks but very friendly, fun-loving, non-smoker, social drinker, very romantic, caring and affectionate. My friends call me "Buddy"!! I am also honest and open, not like 90% of these ads- I've been reading what amounts to a bunch of BS. Size, shape, race, and age do not matter. If you are **a real woman** please give me a call at ext. 4167.

BLACK SINGLE FEMALE–
25, 5'7, fit, attractive, calm natured, down to earth, open minded & sincere. Non-smoker or drinker w/ good values. My interests are indoor/outdoor activities, seeking tall employed SBM/SHM 25-35 w/same interests who desires a good friend whom he can spend quality time with. Please call Ext. 4537.

BLONDE & BEAUTIFUL–
I'm not. A single female, 36, petite, ordinary, proportionate, N/S, unpretentious, self spoken, sensitive, caring, honest, Into the simple pleasures of life, summer breezes, autumn foilage, Christmas lights & spring blossoms. Seeking compatible prof., educated gentleman to add a spark of magic (or more) to the seasons. Non-smoker, clean cut, & no drugs. Ext 4624.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4624, FORBES NEWSPAPERS, PO BOX 699 SOMERVILLE, NJ 08876.

BORN AGAIN
SWF, 34, attractive, Prof. woman, looking for a SWC Gentleman, who is strong in his walk w/the Lord, Please write & incld. photo,
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO (OPTIONAL) TO: INTRODUCTIONS, BOX 3623, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ, 08876

BORN AGAIN SWM– 31, attractive, good sense of humor, sincere with much to offer to the right woman, looking for attractive SWCF, 24-34, who puts God first. Must be honest, affectionate and likes having fun. Call if you're the special lady I'm looking for. **Please call ext. 4506.**

BRAZILIAN GIRL–
Romantic and warm, Nursing student, searching for a mature professional, 30-40 for a LTR.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL ONLY. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4903, FORBES NEWSPAPERS, P.O. BOX 699, SOMERVILLE, NJ, 08876.

BROWN EYED GIRL–
26 seeks the same. Blue, Green, speckled eyes also welcome. I enjoy sunsets on the beach, softball, running, football, reading Maupin & King, movies, quiet evenings at home & my cat. I'd like to hear from A GWF 25-35 who enjoys this and more. For friendship or possible relationship. Please call Ext. 4535.

CARING, FUN-LOVING,
Affectionate, fit, finacially secure, matuer SWPM, 32, seeks ISO S/DWF, I want a nice, healty LTR w/an honest woman willing to give of herself, to share her life's adventures & misadventures, I'm 5'8, N/S, N/drug user, college grad looking for same. If this sounds good to you please call ext.4612

CARING, HIGHLY EDUCATED, DSM
37, 5'11, 190 lbs. Enjoys traveling, movies, exotic places, all kinds of music and musical instruments. Very athletic, loves health and exercise. Would like to meet single or div. Asian female for friendship to learn Asian culture, and for possible relationship. Please call ext. 4611.

COLLEGE GRAD
25-yr. old SJM who enjoys sports, music & movies & the shore seeking SJF, 20-25, with similar interests. Please call Extension 4328.

COWBOY WANTED
By beautiful, bodacious blonde. I'm a-lookin' for a guy who loves t'dance. I'm just beginnin' but I reckon I'm gonna be real good, real soon! This fun lovin' gal is 50, 5'7", with a great shape and cute as a button, and has a hankerin' for a tall, tan, terrific cowboy who loves boots, and jeans and is lookin' t'tie the knot! Please call ext. 4610.

D.W.C.M.–
38, 5'10" 185 lbs. Brown hair, blue-green eyes. Looks younger, average to good looking? Gentleman, hard-working, honest, kindhearted, loyal, affectionate, fin. secure, NS, ND. Interests are the outdoors, fishing, beach, movies, music, cooking, dining in and out, quiet evenings, romance, photography, American Performance Cars. Seeking pretty attractive lady, 25-35, with very long straight or wavy black or dark brown hair, 5'2"-5'8" with similar interests for friendship, dating and possible LTR. One child only, super plus. Somerset & Middlesex Counties. Ext. 4599.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4599, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

DANCE PARTNER WANTED–
To dance the Hustle. Disco is back and my feet can't keep still. Willing to teach a S/DWF under 45. 5'5 or taller and thin would be nice but not a necessity. I'm a SWM, 39, slim, 6' 1". 165 lbs, brown hair & eyes. Dancing up to 3 nights per week. Please call ext. 4907.

DETERMINED TO FIND ONE NICE GUY–
Not looking for stereo type Bimbo. Me-SWF, wheelchair, Brn. eyes/hair S-Mom, intelligent, independent, active, shy, actress. Into RenFest, loves red carnations, music, parties, quiet nights, romantic, sensitive. ISO S/DWM, age? Similar interests, honest, sincere, outgoing, patient, non-smoker. No head games. Please call Ext. 3607.

DHWF–
Born again, 37, 5'12"n, 135 lbs. Attractive, fit, witty, intelligent. Various interests, good sense of humor, professional, no children. Enjoys working out, outdoors & vegetarian food. ISO 5'6" to 6'2"white male, age 33-43, NS & ND. Free alcohol & disease for dating & friendship. I love the Lord. **Pls. call Ext. 4589.**
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4589, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

DIVORCED FEMALE
Big blue eyes, blonde, 40-something, pretty, nice, interesting life, hardworker, successful career and a good friend. Looking for an intelligent, kind, educated man for companionship and fun and whatever develops. Love black tie, the beach, boats, hikes, exploring, adventure, museums and Brigantine. Please call Ext. 3049.

DIVORCED WHITE FEMALE–
Small, professional, 40ish (looks and feels younger!), likes flea markets, movies, swimming, reading, kids and dogs. Would like real friendship and fun with honest, considerate, affectionate, monogamous, **SINGLE BLACK MALE** (with sense of humor). No drugs, drinkers or smokers. Please call Ext. 4583.

DIVORCED WHITE FEMALE–
40, 5'5, blonde hair, brn. eyes, pleasant to the eye, physically & mentally. I am honest, secure, independent, witty & outgoing w/a great smile & sense of humor. Seeking handsome 5'10 to 6'2, fit, financially secure, S/DWM 40-46 who is confident, sensitive, romantic, honest & able to build a lasting relationship. Alcoholics, drug users, gambler & head gamers need not apply. **Please reply Ext. 4528.**
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER TO: INTRODUCTIONS, BOX 4528, %FORBES NEWSPAPERS, P.O. BOX 699, SOMERVILLE, NJ 08876.

DIVORCED WHITE FEMALE–
Mid 40's, prof., voluptuous, fit seeks non-smoking gentleman over 35 for friendship & possible long term relationship. I enjoy hiking, bike riding, camping, folk & 60's music, dogs, cats, books & travel anywhere. Please reply Ext. 4530.

DIVORCED WHITE MALE
60, professional, very active, fit, & financially stable. An average man- no drinking or drugs, but I smoke. looking for SWF, slim, 28-43, needing a nice emotional start in life who likes to be spoiled and knows how to spoil in return. Must be level headed, like sports, cars, dining out, quiet eves. Sense of humor a must! Ext. 4014.

DIVORCED WHITE MALE
Rugged, down to earth, entrepreneur, tall, very fit, runs, walks, hikes, skis, plays tennis, gardens, loves kids, fast cars, honest one on one relationship, country dancing, travel, out of doors, Channel 13, cooking, dining out, candle light romance, Italian anything, antiques, Victorian houses. If you are a non-smoking petite sexy woman, 35-45, who can write letters and you relate to more than half of the above, then please write to me for prompt reply. Ext. 4168.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4168, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

DIVORCED WHITE MALE
44, professional, 6', 180 lbs., Catholic, Seeking SWCF, 35-40, 5'2-5'6, good build, for serious relationship & whatever develops. Sense of humor a +, but must be attractive, outgoing & good conversationalist to enjoy movies, dining out & the occasional rainy day. Please no fanatics or people with little time on their hands. Please reply Ext. 4333.

DIVORCED WHITE MALE
Daddy, 27, long blond hair, good looking, with 2 small children, (1 boy, 1 girl,) that live with me. In search of single or divorced white female, 21-30, slim & attractive- for fun times & dating. Please reply ext. 3610.

DIVORCED WHITE MALE
Early 40's, self-employed, seeking a female in her 30's for a possible long-term relationship. Please call ext. 4567.

DIVORCED WHITE MALE
Very good looking, Brn. hair, Blue eyes, 40; 5'8, interesting, sometimes funny, prof., interested in literature, film, beach, quiet eves. at home, revolution, seeks SWF w/similar qualities: very good looking, interesting, humorous, independently wealthy. Will take 2 out of 3. Aged 18-88 (prefer 30-45). Height unimportant. To share good times, maybe learn tennis or golf. Please call Ext. 4507.

DIVORCED WHITE PROF. FEMALE–
Pretty lady-looking for the right man to compliment me. If you like a spirited, intelligent, independent lady very family oriented, caring-giving, who ran the gamut from wife/Mom to Politician, comfortable in any setting. S/DWPM 40ish + call me & decide if we are compatible. Ext.4541.

DJPF– 45, youthful, NS, attractive, outgoing, creative, secure. Enjoys music, theatre, travel, outdoors ISO special JM for warm, loving, committed relationship. **Please call ext. 4607.**

DO YOU ENJOY MOONLIT WALKS
on the beach & dancing until dawn? So do I. I am a spontaneous professional SWM, 34, entrepreneur, handsome, medium build, who is sincere and fun to be with. I enjoy physical fitness, music, sports, & travel. Seeking an attractive, mature, sincere SWF, 25-34 who enjoys an active, adventurous lifestyle for a lasting relationship. Please reply ext. 4957.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4957, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

DW BORN AGAIN CF–
39, attractive, 5'7", blond hair, green eyes, affectionate, loving, caring, good listener, lots of fun, walks on the beach any time of the year, has a strong walk with the lord. ISO, single Born-again WM, no older than 50, at least 5'10", nice looking, w/a strong relationship w/God. Must be attentive, romantic, affectionate w/a good sense of humor, good listener/talker, considerate, old fashioned. Children ok. I'm interested in a LTR, maybe marriage. Serious inquires only. Please call ext.4585

Introductions

Central New Jersey's Best Choice For Meeting Someone Close To Home

DWF–
Beautiful green-eyed blond, 5'4", 118 lbs., great body physically & visually. Warm, intelligent, very affectionate, extremely active, n/s, no drugs, no head games. Loves sports, music, dancing. 50 yrs. young, children grown, looking for counterpart who is romantic & has a clue to what makes a woman tick. Ext. 4569.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4569, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

DWM–
30, 6', 180lbs, looking for a petite, mid 20s to early 30s, WF from Middlesex County to bring in this and many more New Years. Wide variety of interest. Life smoker and drinker ok. Please call ext. 4913

DWM–
34, 5'8", 160 lbs., brown hair & blue eyes. Loves the movies, videos, music, dining out, theme park, and much more! Down to earth but always dreaming. Would like to meet cute, petite or slim lady, 28-35, for serious relationship. Ext. 4645.

DWM–
45, 6'1, 180 lbs, financially secure. Somerset County, self-employed business owner. Non-smoker, no drinking or drugs. Enjoys luxury of flexible daytime or evening hours to share with female who is financially secure, with good figure and enjoys quiet times. Please call ext. 4908.

DWM–
48, 5'8", 175 lbs. N/S, well educated, British poetry/comp. relig., lacto-veg. Edison area. Enjoys classical music, Theatre, museums, day-trips, fitness (Nordic Track, Yoga, bicycling,) dancing (learning Ballroom dancing.) ISO kind, friendly, intelligent, cuddly woman, WPH- for close caring, monogamous LTR. Seem to match up well w/liberal, reformed jewish, untiarian women. Please call ext.4653.

DWM–
74 yrs young, Leo, 170lbs, 5'10", semi retired, financially secure. Seeks honest, DWF/WWF/SWF, age no barrier, N/S, N/D, good cook, smart shopper, drives, affectionate, enjoys good conversation w/ sense of humor, likes long walks, short trips, enjoys outdoors, typewriter or computer smart a plus. Race unimportant. For long term friendship, a + for Mrs. Right.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4639, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

DWPF–
50, 5'7, Pretty, dk. hair, dk. eyed lady. Financially & emotionally secure, honest, fun loving, good sense of humor, socially active, enjoys the finer things life has to offer. Seeks M counterpart for same. Please call Ext. 4545.

DWPM– attractive 39, 6'1, brown eyes & hair. Caring, loving and compassionate. Seeking attractive D or SWF, who likes to go out to dinner, movies, the beach & sporting events. but also likes to spend time at home with that special person who I am still waiting for. Write and lets get to know each other (please send picture). We might be that special person each of us is looking for. Write or Call Box 4922, Introductions, P.O. Box 699, Somerville, NJ 08876

EX-SCHOOL TEACHER DWM–
Somewhat reserved, easy going, 58, 5'8", 150 lbs, who enjoys walking, reading, sports, and travel. Seeks a slim, caring, attractive, understanding woman, 40-50 to share time together. Ext. 4617.

FEMALE FRIEND WANTED–
SWF, 23 looking for SWF, 20-26 who loves heavy metal and long-haired guys for friendship/outings in Middlesex County. Unable to call 900#.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL ONLY. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4921, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

FEMALE LOOKING FOR A FEW GOOD FRIENDS–
Interested in dining out, going to club, having fun and must love to dance. Please call ext. 4919.

FEMALE–
Separated but available. Average but unique, professional but intelligent, science oriented but artistic in search of male, similar, prepared but not scared, 30's to fit 40's, 5'9" + and please write!
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL ONLY. PLEASE SEND LETTER TO: INTRODUCTIONS BOX 4902, FORBES NEWSPAPERS, P.O. BOX 699, SOMERVILLE, NJ. 08876.

FIRECRACKER
In search of her match. 41, SJF seeks adventurous, classy gentleman with quick sense of humor who is confident enough in himself (not arrogant) to not be intimidated by a confident, independent, active lady. I enjoy travel, dancing, jazz, tennis and skiing. If you're a S/DJM, 35-45, non-smoker seeking a traditional, healthy, long-term relationship - please reply ext. 4491.

GAY SINGLE WHITE FEMALE–
Professional, 42, adventurous, cute, in love with life and still growing. Stable, secure and know myself. In search of gay female with like qualities. Non-smoker, no drugs, disease free for friendship or possibly more. Please call ext. 4486

FRIENDLY WHITE MALE–
55, 6', 155 lbs., in great shape, seeks female, any status, for discrete daytime/evening get-togethers. Please call ext. 4586.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4586, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

HANDSOME DIVORCED JEWISH MALE
42, professional, positive, good shape, romantic, caring, many interests **ISO S/DWF**, up to 42, petite attractive, romantic, smart. Friendship-Romance relationship call ext. 4360

HANDSOME JEWISH SINGLE WHITE MALE
Young-looking 35 year old. Medium build, brown hair, 5'7". Is sucessful, spontaneous and sincere. Interests include: traveling, concerts, outdoor sports, physical fitness and more. I enjoy an active adventurous lifestyle. I am seeking an attractive petite Jewish single white female 25-33 with similar interests for possible relationship. Ext. 4957.
THIS ADVERTISER HAS CHOSEN TO RECIEVE MAIL. PLEASE SENT LETTER AND PHOTO TO: INTRODUCTIONS BOX 4957. FORBES NEWSPAPERS, P.O. BOX 699, SOMERVILLE, NJ 08876

HANDSOME PROFESSIONAL–
WM, 48, successful easy going, nice trim athletic build, enjoys life, music having fun. ISO sincere, romantic, but discreet LTR with discerning female counterpart. Please call ext. 4909.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4909, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

HANDSOME SINGLE WHITE MALE
35, 5'6", brown hair, blue eyes, physically fit, great smile & personality, looking for cute SWF who is fun & open-minded for exciting relationship. Please call Extension 4310.

HANDSOME, ATHLETIC, SUCCESSFUL SWM–
Very good looking, intelligent, physically fit, financially secure, romantic, sincere, active, multi-faceted individual. Have many interests which include skiing, golf, tennis, outdoors, sports, music, fine dining, movies, quiet evenings and travel. In search of very attractive, trim, athletic 5'7" or less, NS female (30-39) who is affectionate, caring and enjoys sharing all that life has to offer. If you are looking for an LTR based on friendship, companionship, mutual respect and love with a clean-cut wonderful man, then **PLEASE CALL EXT. 4593.**

HANDSOME, FUN LOVING, SJM–
38 yrs., 5'8", muscular. Enjoys traveling, rock concerts, comedy clubs, indoor/outdoor sports, and quiet, romantic times at home. In search of like-minded woman, physically fit, good sense of humor, w/a spontaneous nature and no children. Ext. 4620
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND (PHOTO OPTIONAL) TO: BOX 4620 FORBES NEWSPAPERS 44 VETERANS MEMORIAL DR., P.O. BOX 699, SOMERVILLE, NJ 08876.

HAPPY DIVORCED MALE SEEKS JOYOUS MATE
Mid 40's DWM seeks female best friend, lover for the rest of out lives. Must enjoy growth, communication, laughter, sailing, homelife, and outdoors. All written responses answered. Please reply ext. 4712.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4712, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

HI, SWM–
Compassionate, romantic, sincere, loyal, gentle, loving, touching (both physical and emotional), attentive, humorous and thoughtful. Those are the things I hold dearest. I can best describe myself as the road less traveled or off the beaten path. I enjoy seeing someone happy, boardwalk in the spring, fall, and winter, amusement parks, long drives to who cares where, fall when the leaves turn, sunsets, and sunrises. All these things I'd love to share. Looking for someone who can be crazy and spontaneous as I can too. Me: I'm 46, 5'9, 225 lbs, fairly solid. People say I'm nice looking, my parents say I'm great. You: Anywhere from 25-45, attractive, slim to a little over medium build, and crazy or want to aspire to it. Let's talk. Call ext. 4613.

HOT OUTGOING SWF–
25 yrs., 5'4", 115 lbs. looking for SWM, smoker is O.K., no drunks, fatsoes, dead beats allowed. You must be interested in dancing, skiing, animals, being sensuous. Jealous people playing games need not apply. **Please call Ext. 4579.**

I AM AN HONEST, TRUSTWORTHY, KIND, CARING, GENEROUS PERSON
I am creative, love all kinds of music, song, dance, hike, nature, gourmet cook. Seeking similar values in a divorced or widowed man 44-55 years old. Ext. 4172.

I LIKE A MAN WITH CLASS–
I am a worldly, beautiful DWF in my mid 40s who is young looking, slim, compassionate, adventurous and energetic. Seeking a worldly, cultured DWM, 40s who is emotionally mature, decisive, warm, successful and relationship minded for friendship, romance and fun. Non smoker. Please call ext. 4912.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4912, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

JAMAICAN BLACK LADY–
47 yrs. old, 5'9, 155 lbs, attractive, financially secure, like to dance, cook, togetherness, traveling. Seeking tall, gentleman, nice dresser, non-smoker, sociable drinker, financially secure, up to age 55. Race not important. Ext. 4619.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO (OPTIONAL) TO: INTRODUCTIONS BOX 4171, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

LADY SINGS THE BLUES–
Because she knows Mr. Right is out there somewhere but she doesn't know where to find him. This attractive & talented 36 yr. old DWCF seeks an attractive gentleman (S/W) between the ages of 36-42 who is secure, intelligent, loving & sincere with good old-fashioned values. If you like to have fun & are interested in meeting an artist who enjoys dancing, museums, laughing, theater, & music then why not give this **Shiksa** from Westfield a call-who knows it could turn out to be a **mitzvah!** Please respond to ext. 4570.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4570, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.
****P.S. Ext. 4602** you sound interesting, please write!

LIFE IS NOT A REHEARSAL–
DWM tall slim good looking, Taurus. A photographer who looks for the good in others and beauty in our world. I'm easy going, healthy and have no dependents. Your are a DWF at least 5'5" tall, 35-42 who is appealing to the eye and stimulating to the mind. We are both seeking a physical, intellectual & emotional match for a lasting relationship. No drugs or alcohol, smoker OK. Ext. 4493

LONELY– SWM, 35, ex-Marine, 5'11", 180 lbs., Brown hair, blue eyes, light smoker, likes movies, long walks, staying home watching cable TV, music (Bass player) I like the shore, bicycling, basketball ect., ISO SF, 21-45 yr. old. Disease free, for friendship, compaionship & possibly more. Please call ext.4766

LOOKING FOR THAT SPECIAL SOMEONE
To share your life with? Well, look no further. I am an attractive WM 38, 5'9, 160 lbs. w/Brn. hair & Blue eyes. Looking for someone to share special times with. I believe a strong relationship is built on a foundation of trust & friendship. I'm honest, caring & loving. I enjoy many activities incl. sports, reading & hiking. I also enjoy good conversation & quiet evenings at home. Looking for someone w/similar interests who is also interested in the possibility of a long term relationship. She should be warm, slim, 38 or younger w/no children. If interested Please call Ext. 4469.

LOOKING FOR THAT SPECIAL WOMAN
If you love to laugh, enjoy going out & love hugs, look no further. I'm a 43 yr old **SWM** who is looking for **SWF** up to 40 to share great times with. I love to dance or just cuddle. Looking for a woman who wants to be serenaded by my guitar. I'm 5'8, 160 lbs. with hazel/green eyes & I work out regularly & love to travel. Reply ext. 4409

LOOKING FOR THE GIRL WHO WANTS TO BE TREATED RIGHT
SWM. I'm 23 years old. 5'9", blue eyes, light brown hair, college graduate and loves sports. I'm interested in finding someone who can be herself, think on her own, will try anything from in-line skating, camping at a mountain lake, to relaxing on the couch and watching a good movie. Also, you must be emotionally stable. If this sounds like you Please call ext. 4422.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4422, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

MARRIAGE MINDED?
Want a child? I want a wife: Let's make a deal...Hardworking SWM, 28, very fit, 6' +. Very intelligent, suave looking, Prof. needs mousy Country Girl, Corporate Lady, or in-between, 19-29 or so, to share walks, movies, dinner, cuddling, beach, love (a business together?) Sacrificing for Bountiful life. Ext. 3926.

MEDICAL CAREER STUDENT–
Graduating in 1 month as a EKG technician. I'm a 23 yr. old, SWM, short blond hair, blue eyes, 5'11, 180 lbs. who doesn't get a chance to mingle due to school & work devotion. Formal Black Belt in Karate is in search of (marriage minded), single white college educated female, 20-26 who enjoys what I do (dancing, dining out, horseback riding & working out in gym). Cannot dial the 900 number for message retrieval so please let's exchange photos and letters. (Medical career college educated & brunettes would be a plus.) (LETTERS & PHOTO ARE PREFERRED BY ADVERTISER.)
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4910, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

NICE GUY
I enjoy the simple things in life; ice cream cones, movies, good conversation, good books, great dinners, dancing and good laughs. I'm a WSM, responsible, non-drinker, financially secure, with a wicked sense of humor. I would like to meet someone who is comfortable with themself, "pretty-plain-jane", 35-45 years old, 5'7" & under, no little kids, and in good physical shape, moderate drinker, non/light-smoker, easy-going, intelligent, compassionate, strong- (but not domineering) and feminine. Not looking for a one night stand but a serious contender. Please reply ext. 4170.

NOBODY FOR VALENTINE'S DAY???
Single white male, 27, brown hair, blue eyes, sense of humor, caring, affectionate, honest, wheel chair bound. Are you still reading? "Amazing!" Seeking single white female, honest, caring, sensitive, affectionate, romantic, who likes being treated special with lots of TLC. **Please call Ext# 4960.**
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4960, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

NOTHING COMES CLOSE–
SWM, 36, not to be compared to any other. Nothing taboo, sacred or boring except opera, ballet or the arts. No requirements other than a response to this ad and we'll take it from there. Please respond to ext. 4094.

ONE AVERAGE POOR BOY– 140 Lbs., 5'10", Broen hair/eyes, 40's, SWM, who is working on old motorhome to go camping & fishes when his kids come visit this summer. Would like to meet average, friendly, slim, goofy girl, who looks good in a Baseball cap for friendship, Companionship. Bookworm & Tomgirls welcome. Please call ext. 4767

ORIENTAL FEMALE
PLEASE READ THIS
I'm a SWM, 35, strong & handsome, in very good shape. Financially secure w/many extras. A homelype man. Prefer oriental only. Ext. 4711.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4711, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

PRETTY DBF– 40-something, med. sized, seeking DBM/SBM. Enjoys good conversation, fine-dining, Motown "Oldies" shows, outdoors, NYC. No drugs! No heavy drinkers! This advertiser has chosen to receive mail. Please send letter & photo to Introductions, Box 4925, Forbes Newspapers, P.O. Box 699, Somerville, 08876

PRETTY DJF
5'5" slender intelligent, nurturing & aesthetic. Seeking attractive, cultured, financially secure male, 55-65 for caring, long lasting relationship. Ext. 4955.

PRETTY SWF, LONG HAIR, FIT, CHARMING–
Secure, 29, 5'5", 120lbs. I delight in music, equestrian & water sports, ballooning & travel. If you're an attractive, open, health-conscious, sincere, SW Man of accomplishment, 32-40, 5'8"+, who can appreciate a caring, creative, active young lady for possible LTR-then please enlighten me with an honest description/photo(essential.) Will reciprocate w/photo
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL ONLY. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4710, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

PRETTY, FEMININE, CONFIDENT–
5'6", DWF, sz 10 with many accomplishments seeks a LTR with a successful, professional quality gentleman between the ages of 49-59. **PLEASE CALL EXT. 4601.**

PRETTY, IVY EDUCATED SWJPF
38, at Fortune 100 company in search of romance and long term relationship with special SWPM. Please be tall, handsome and under 46. Please call Ext. 4521.

PROF SWCM–
36 yrs old, physically fit, non-smoking, handsome, & 5'8". Seeks similar SWCF for companionship & possible, sincere, monogamous relationship. Ext 4626.

READ MY PERSONAL
DWF, non-smoker, 5'5", green eyes, 40ish professional, looking for tall, professional businessman. He should be financially secure, likes life, good times and is down to earth with a sense of good humor and sense of reality. Must answer this trivia: How many dimples in a golfball? Please leave answer, brief message and name and phone number and I will call you back. Ext. 4337.

Introductions

Central New Jersey's Best Choice For Meeting Someone Close To Home

THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4337, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

SBPF–
Seeks SPM, between the ages of 30-39, who enjoys dancing, comedy clubs, and is tired of the single scene - enjoy walking, dancing, exercising and reading. Please be drug & disease free. If this sounds good to you then please call ext.4755

SDWF–
34, blue eyes, brunette, single mom, financially secure. I enjoy camping, dining out, movies, plays & museums. I'm looking for a down-to-earth SWM, 34-40 yrs. old- who enjoys the same things as myself. If this sounds good to you, then call ext. 3619.

SEARCHING IN NEW JERSEY–
Do you like teddy bears, bubble baths, candlelight, romance, and the glow of a full moon on a clear evening night? Do you like the feel of warm sand between your toes, the sound of crashing ocean waves? Do you relish the smell and warmth of an engulfed fireplace, flames crackling and sputtering? If so, a handsome 25 yr. old male with brown hair and deep brown eyes would like to meet you! I'm 5' 8" and 140 lbs., **slim**, clean cut with a moustache. I enjoy travel, contemporary top 40 music, children, racket sports, animals and the list goes on and on. I seek a young woman who not only enjoys the above, but who is also attractive **with weight proportionate to height**, a non-smoker, emotionally stable, caring, and committment oriented. An ideal young lady would understand the importance of family, friendship, communication, and she would know it takes two people working together to make a relationship work. Ext. 4577.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4577, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

SEEKING ORIENTAL FEMALE–
Single white male, 51 yrs old, health care professional, 5'8", 160lbs, brown hair, hazel eyes, finacially secure, honest, loyal and trustworthy seeks same in single or divorced, Oriental woman, 36-46 years old- who is petite and attractive- for friendship leading to a long term relationship. Middlesex and Somerset Areas. Please reply ext. 4707.

SEEKING SINGLE WHITE MALE
Extremely handsome, successful, creative, spiritual, sexy, hip, cosmopolitan, open minded, honest, communicative, thick full dark hair. Nourishing, single, interested in serious relationship, responsible, early 30's, no drugs, alcohol or smoking, for SWF, beautiful ash blonde 29, creative, spiritual, loving, honest, sincere, intuitive, sexy, 5'7, 130 lbs. and much, much more. Ext. 4474

SINGLE BLACK CHRISTIAN FEMALE
32 yr. old, I have been single over 4 yrs & comfortable. But not enough to want to stay, looking for someone who has no children, but wants some in the future. I have none now, looking for someone to help me find myself, love me & not leave me. I am no Beauty but not gross either. I want very much to love & be loved. To grow & prosper together decently, I prefer someone who is outgoing because I am reserved. Going places I love. Please call ext.4295

SINGLE BLACK FEMALE
Looking for white professional male for relationship. Ages 30-35. **Please respond to box 4961**

SINGLE BLACK FEMALE LOOKING FOR NO ONE IN PARTICULAR– 25, 5'5, Exotic dancer, ISO someone who is interesting & likes to go out & have fun. If this is you just give me a call at Ext. 4547.

SINGLE MALE, 37
Tall, athletic. Looking for open minded, sensual female. Age & race is unimportant. Call me, and let's start enjoying each others company! Please reply ext. 4380.

SINGLE MALE–
Attractive, 28, 5'8, 170, well built, dark hair, brown eyes, good personality, secure job. Seeking a down to earth, attractive single female, well proportioned under 130, between 5'-5'7 for fun time, friendship and possible long term relationship. Please respond to ext. 4903.

SINGLE PRETTY WOMAN–
Seeks her counter-part. Should be tall, handsome and very smart. She loves to dance, laugh and dine. Desires male 40+ who is simply divine. SPF, 40's looks 30s, not shy- ISO N/S male 40+ for sparks to fly. Please reply ext. 4290.

SINGLE WHITE FEMALE 34
Warm, bright, slim & attractive. Enjoys dining out, good music, & new adventures. Looking for a 30-40 yr old, S/DWM, who is fit, down to earth, & looking for someone special. Please call ext.3622.

SINGLE WHITE FEMALE
Attractive, 49, blonde, blue-eyed, looking for outgoing white male, 48-58, at least 5'10, who enjoys life's celebrations, dining out, entertaining at home, dancing & good conversation. Only men with a sense of humor & sincere attitude need apply. Please call Extension 4338.

SINGLE WHITE FEMALE
32, 5'11", attractive prof., independant & very affectionate, brown-eyed brunette. Enjoys the beach, romantic dinners, walks in the park & the N.Y. Giants. ISO S/DWM, 30-39, who is tired of the dating scene. Let's meet & enjoy each other's company. Ext. 4703.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4703, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

SINGLE WHITE FEMALE
very attractive, 30, 110 lbs., 5'5 w/1 child, non-smoker, non-drug user, sincere, honest, organized & neat, secure about myself, Wishing to meet SWM, must be very attractive, 28-36, 5'9"-6'1", in shape, 34 inch waist or small, 0-2 kids ok, non-smoker/drug user, honest, polite, not a slob or lazy, must be secure about yourself yet not self centered, for a meaningful relationship & possible marriage, if you fit all of the above, then please call ext.4294

SINGLE WHITE FEMALE
37, down to earth, wavy, light brown, shoulder length hair and brown eyes. 5' 6", larger frame but not obese, a smoker, attractive, likes cooking, staying home for a quiet evening w/a movie or going out. Works diff. hours but kind of a night owl. Looking for a sincere, honest, S/DWM, kids ok, 35-50 who knows how to treat a lady, 5' 10" and over, average or solid larger frame, who wants a one on one relationship. No head games please. Only serious minded callers need call- ext 3806.

SINGLE WHITE FEMALE
Professional, mid-40's, living life to fullest but tired of doing it alone. Interests include golf, skiing & biking as well as quiet times. Value honesty, laughter, & open communication. Would like to meet S/DWM, non-smoker with similar interests. Pls call ext. 4565.

SINGLE WHITE FEMALE– 62.
ISO college educated, trim, and active SWM 62-73 with traditional values for long term relationship.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL ONLY. PLEASE SEND LETTER & PHOTO TO: INTRODUCTIONS BOX 4598, FORBES NEWSPAPERS, P.O. BOX 699, SOMERVILLE, NJ 08876.

SINGLE WHITE MALE
28, 6'1", 180lbs, curly hair (natural), physically fit. Varied interests include; Sinatra, Stern, NYC, outdoors, and racquetball. Seeking female for all occasions. Age & race unimportant. Please reply ext. 4174.

SINGLE WHITE MALE
26, 6'tall, green eyes, dirty blond hair, some say good looking, catholic, professional, educated, romantic, and down to earth. I love to have a good time but I also take life seriously. Seeking SWF, 22-28, slim, attractive- for friendship an possible relationship with the right person. Please reply Ext. 4702.

SINGLE WHITE MALE
27 yrs. old. Very good looking, hopeless romantic, seeking single female, between 24-42, 5'6", dark hair w/light eyes and in great shape with many interests. The ideal lady is smart, pretty and in good shape, between 5' and 5'6", non-smoker and non-drug user, race is unimportant. Must be clean and headgamers need not apply. Please reply ext. 4604.

SINGLE WHITE MALE
31, down to earth, handsome, athletic. Intellectual, shy, romantic, sometimes talkative, other times quiet. Like outdoor activities & exercise but also like to relax in peace & quiet. Liberal, honest & loyal. Like tennis, skiing, bicycling, fitness, nutrition, museums, parks, theater, history, politics, etc. Looking for a woman to share life with. Please call Ext. 4335.

SINGLE WHITE MALE
31, 6'2, 190 lbs. likes sports, movies & outdoors. I am sincere & honest & have a good sense of humor. I work crazy hours 3-11pm. Looking for WF 25-40 with similar hours & interests, who believes in meaningful relationships. If you're out there-let's talk! Please call Ext. 3039

SINGLE WHITE MALE
35, tall, handsome, athlete, in excellent shape, enjoys music, swimming, picnics, & dining out, financially secure, and very steady, seeks attractive, physically fit female, 25-35 yr. old, with similar interest & likes to have fun, please call ext.3609

SINGLE WHITE MALE
Handsome, athletic, successful, well-educated, stable, sincere. Enjoys sports, outdoors, tennis, golf, movies, the arts & travel. Seeks beautiful affectionate, intelligent, athletic, non-smoking female (26-38) who enjoys life, companionship, romance & sharing all of the above. If you're between 5'2 & 5'7, exceptionally attractive, physically fit & desire a serious relationship with a great all around guy who promises to make you happy, Please call ext. 4402

SINGLE WHITE MALE
Looking for young female who is pretty, kind and attractive. I want to have a nice, meaningful and friendly relationship with a girl that wants to be happy in one relationship. I keep busy physically by taking karate & working out a little with weights, just enough to look and feel good. I am 5'7 and have long curly brown hair and a cute face. Perfect chance to meet your someone special. In my personality, the most important thing is the companion I have. Please call Ext. 3336.

SINGLE WHITE MALE–
25, Brn. hair, hazel eyes, slim, athletic, enjoys the little things, Sports, Beach, Books especially children. Seeking SWF w/similar interests. Please call Ext. 4540.

SINGLE WHITE MALE–
32, 6 ft., 190 lbs. fit, attractive, educated, employed. Seeks romance with young lady, 20-30. Prefer short, full figured, long hair. Latin or Asian welcome. Please call ext. 4916

SINGLE WHITE MALE–
36, 5'10, good sense of humor. Enjoys 60s & 70s music, Seinfeld, outdoor sports, old movies. Seeks SWF, 30-40 with good personality for friendship and possible relationship. Please reply to ext. 4902.

SINGLE WHITE MALE–
Professional, honestly good-looking, 34, 5'11, 160 lbs., dark hair/eyes, financially secure, selective. Enjoy dining, travel, conversation, outdoors, distance running. Seeking (very) attractive SWF, 20-35. Photo helpful, can exchange. Please call Ext. 4529.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER TO: INTRODUCTIONS, BOX 4529 %FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

SINGLE WHITE PROFESSIONAL FEMALE
26, 5' 7", athletic build. Do you like roller coasters, climbing to the top of a mountain and golden retrievers? Are you looking for a fun-loving, smart and adventurous woman to be your best friend? If the answer to these questions is "yes" and you are a SWM, 26-34, intelligent and have a kind heart, please reply to ext. 4553.

SINGLE WHITE PROFESSIONAL FEMALE
36, 5ft.4in. 110 lbs., very sexy, sophisticated, intelligent, exotic. Late 20-looking. Financially secure, independent, corporate professional. Looking for attractive, honest, sincere SPWM, 34-43 for LTR. You can count on my sincerity and loyalty if you are a worthy person. Please call ext. 4554.

SINGLE WHITE PROFESSIONAL MALE
43, 5'5", young looking, smart, handsome, good shape, positive, romantic, stand-up guy. In search of S/D Female; attractive, shaply, similiar personal qualities, up to 40 years old. A lady who will be my romantic partner & friend. Please reply ext 3616.

SLEEPLESS IN N.J.
SWM, 33, Eric Clapton look-alike. In search of SWF, 25-33, simplicity preferred- honesty a must. Please reply ext. 4552.

SLIM, NICE LOOKING
DWM, Professional- looking for slim, nice looking, S/DWF professional, aged 32-42, drug-free, nonsmoker, for friendship/relationship. Interests include working out, tennis, theater & the shore. Please reply. Ext. 4508.

SPECIAL LADY WANTED–
This 48 DWPM is looking for a special woman. She should be between 35-55 and very open-minded and enjoy living an alternative lifestyle. I like all the regular activities, dining, dancing, etc. and all the activities NYC has to offer. She may be attached or unattached. I am disease and drug free in Somerset County. Ext. 4600.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER TO: INTRODUCTIONS BOX 4600, FORBES NEWSPAPERS, P.O.BOX 699, SOMERVILLE, NJ 08876.

SQUARE ONE
Immigrant, professional, Christian Male. U.S. citizen, 52, working in the Edison area. In search of an immigrant, educated, working, female roommate. Over 40, non-smoker, non-drinker and no drugs. To rent and share expenses. Her choice of the area and the apartment size. I am very considerate and trustworthy, not into head games. Maturity, financial stability, and care could lead to a wonderful friendship or companionship.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4709, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

TO PLACE A FREE AD
1-800-559-9495

1. Take some time to write down some characteristics about yourself, and your preferences about the type of person you would like to meet.
2. You can place your FREE introductions ad just by calling 1-800-559-9495. Our specially-trained staff will help you. Any personal information we may request will be kept strictly confidential.
3. Deadline to place your FREE introductions ad is Friday by 5 pm. Your ad will run for six weeks and can be renewed at any time.
4. To retrieve your messages, call 1-900-226-1003 and follow the voice prompts for advertisers. The cost is $2.00 per minute.

CUSTOMER SERVICE: 1-800-559-9495

TO ANSWER AN AD
1-900-226-1003

$2 FOR THE FIRST MINUTE, $2 FOR EA. ADDTL. MINUTE

1. Note the extension numbers at the end of the ads you would like to answer.
2. To respond by phone call 1-900-226-1003 from a Touch-Tone phone and follow the voice prompts and record your messages. The cost is $2.00 per minute. You must be 18 years or older to use this 900 line.

BOX RENTAL

For advertisers who would like the option of receiving mail responses in addition to voice responses, you can rent a mail box for $5 per week. Box rentals must be paid in advance before receiving your responses. To respond by mail, look for ads that are specially marked in BOLD PRINT. Mail received for advertisers who have not requested mail boxes will not be forwarded.

Introductions is operated by Forbes Newspapers, 44 Veterans Memorial Dr. E., Somerville, NJ 08876. Forbes Newspapers' Introductions is a way to meet people, find a tennis partner, a fourth for bridge, or another classical music lover. Whatever your interests, you should be able to find someone to share them. Personal advertisements and voice mail messages may not contain language that is overtly sexual, suggestive and/or offensive to the general public. The Publisher reserves the right to reject any ad. This publication assumes no responsibility or liability for the content or reply of a personal advertisement. You must be 18 years or older to use this service.

Introductions

Central New Jersey's Best Choice For Meeting Someone Close To Home

SWCF–
28, 5'8", attractive, physically fit, loving, honest, have much to offer to the right man, looking for SWCM who has a sence of humor but takes life serious, loves the Lord, also loves to have fun. Must be honest, good looking, enjoy nature & love children, call if you may be that one special man I'm looking for. Pl.s call ext.4760

SWCM–
This lonesome, nice appearing, trim, college educated executive seeks the companionship of an attractive personable lady in her 50's or 60's from or near Somerset County for possible LTR. Call ext.4586 and please leave your name & phone no. Thank you.

SWDM–
35, 1 child, likes beaches, motorcycles, camping, movies, long walks, cuddling, 5' 9, hazel eyes, 180 lbs. trimmed beard. I am faithful & honest, loving, affectionate, caring and sensative. Non smoker. Looking for SWF, 30-40, kids ok and must have sense of humor and share similar personality interests. Please call ext. 4918

SWF–
25, 5'7, brown hair, green eyes, slim, professional, non-smoker, rather liberal. Enjoys music, outdoors, exercise, having a good time, whether its going out late or relaxing at home. Looking for SWM 25-30, professional/educated, slim or medium build, honest, with good sense of humor (no head games) for friendship and possible relationship. Please call Ext. 4495.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4495, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

SWF– 38, 5' 6", 135 lbs. pretty, educated, catholic. Loves golf, hiking and antiques. Seeks SWM 36-42, 5'10" plus, warm and reliable, educated, non-smoker for relationship. Please call ext 4642.

SWF–
39, independent, earth muffin, turned alternative, punkett, equally a home at clubs or beach. Seeking honest SWM, be something to believe in or somebody to shove. Lets get closer to the stars. No negative creeps.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO (OPTIONAL) TO: INTRODUCTIONS BOX 4640, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

SWF–
40ish, prof., petite, auburn hair, w/cutural & artistic interests, I enjoy going to NYC, also smart men, fast cars & slow hands, seeks a SWM who is finacially & emotionally secure, for living happily ever-after. Please call ext.4762

SWF–
Attractive, 40, down-to-earth, caring, affectionate. Smoker, social drinker. Giant fan, interested in SW or DWM who is honest, caring and has a sense of humor for LTR. **Please call Ext. 4578.**

SWINGING ATTACHED MALE
Hi! 35 yr. old white male, 5'9, 175. If you're like me, I'm seeking a fun and fantasy loving female, adventurer, age 21-45 who is attractive and very aggressive. Any companion status is OK. Must be open minded, sensual, sense of humor and enjoys being pampered. Must be discreet- like me. No drugs or head games. Please call ext. 4906. This advertiser has also chosen to receive mail. Mail to: Introductions, Box 4906, Forbes Newspapers, P.O. Box 699, Somerville, 08876

SWM– 26, attractive, outgoing, very energetic, I enjoy mountain biking, cycling, power lifting, fishing, roller blading, the outdoors, and Cape May in the summer. I'm interested in meeting an educated, inteligent, sincere, SWF 21-33, who is athletic, adventurous, likes dining out and travel. If you like dancing and listening to alternative music that's a plus. Let's stop letting life pass us by. Life has to much to offer than spending weekends and holidays alone. I feel I'm special and have a lot to offer, if you feel the same way about yourself, have a great sense of humor and like to laugh and have fun please call ext 4636.

SWM–
27 yrs old, 6'1", well fit, brown hair & eyes, seeking a SWF 26-29 who desires a good friend, someone who she can talk to, hang out or go to the movies with. Why should there always be sexual tension between men & women? Why not just a friendship? All guys ain't the same, you see! Please call ext. 4568.

SWM– 27, 5'8, brown hair & eyes, 145 lbs. Very sweet & sincere, romantic, likes movies, dinners, spending time together, cuddling. Am seeking sincere SWF, medium to full figured for a long term relationship. No head games, please. This advertiser has chosen to revceive mail. Please send letter including name and phone number to: Introductions, Box 4924, P.O. Box 699, Somerville, 08876

SWM–
27, 5'9", long blonde hair, blue eyes, physically fit, sincere, honest and caring. Enjoys working out, beach, movies, dining out, music, also loves children. Seeking a SWF 25-35 who has the same interests for friendship or possible relationship. Drug and disease free. Ext 4631.

SWM–
28, who enjoys movies, walks & interesting conversation, looking for an exciting, exuberant female with similar interests, Please call ext.4753

SWM–
29, 6', 165 lbs., physically fit, good looking, college grad., financially secure. Very easy going & open minded. Enjoys sailing, boating, skiing, beach & outdoors. Seeks SWF, good looking, physically fit, between 24 & 30 with similar interests. **PLEASE CALL EXT. 4592.**

SWM– 41 seeks single or divorced white female between 35-45. Social drinker okay & light smoker. Like to dine out, beach, movies, flea markets and much more. Ext 4637.

SWM–
41, brown-haired, blued-eyed professional, 6'2" tall I have a very dry sense of humor, I have my Doctorate and am successful. I enjoy the beach in the summer. Looking for a female in the 30-45 yr. range for a permanent relationship. Pls call ext. 4566.

SWM–
43, in search of SWF, 35 to 50. I like to go to stock car races, I like to do most anything like movies, dining out, outdoor sports, etc. Please reply to ext. 4496.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4496, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

SWM–
50, 5'6", 140 lbs., very fit vegetarian, affectionate, financially secure, I enjoy dancing, the beach, hiking, & travel. I seek a Down to Earth female counterpart, for friendship, roaming the world, LTR. No drugs/alcohol/smokers. Please call ext. 4752.

SWM– 5'8", early 40's, artistic, enjoys playing music, camping, likes being in the outdoors. Self employed. Seeking SWF, 30-38, for a possible long term relationship. Ext 4632.

SWM–
Good looking, 25, 180 lbs. blue eyes & brown hair, looking for someone to have fun with and doesn't drink. I love children. Seeking SWF, 26-30. Please call ext. 4911.

SWM–
I am a 23 yr old SWM 6'2", 195 lbs with brown hair and blue eyes; seeking an intelligent, attractive SWF 20-25. My friends describe me as an easy going, fun person with a good sense of humor. In my free time I enjoy outdoor sports such as softball, soccer and volleyball. I am also an avid reader. If you have a wide variety of interests and if you want a satisfying, fun relationship, I would like to hear from you. Ext 4622

SWM–
Rock 'n roller, 5'8", 160 lbs., 37 yrs., non-smoker, into fitness, fun, rock clubs, travel, comedy clubs & cuddling. ISO fit & fun woman with no children & good sense of humor. I'm zany but also sincere, looking towards a LTR. **Please call ext. 4590.**

SWPM– 45, Business owner, type A personality. Boating enthusiast seeks classy SWPF, 30-40 counterpart for caring/sharing possible LTR. Ext 4643. **THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO (OPTIONAL) TO: INTRODUCTIONS, BOX 4643, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.**

SWPM–
ISO SBPM, age 30-35. My interests include sports, movies, dining out, ect. If interested Pls. call Ext.4751.

SWWM– 61, handsome looking seeks women in mid 50-60. Like to dine out, the outdoors, and music.

THOUGHTFUL, PERSONABLE, SJM–
33, 5'4", trim, professional, non-smoker, never married. Especially values family and friendship, Judaism, optimism, a variety of interests and a sense of humor. Seeking SJF, 20's to early 30's (height irrelevant issue) who shares similar qualities. Ext. 4701.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER TO: INTRODUCTIONS BOX 4701, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

TO GOOD TO BE TRUE?
Find out for yourself. Attractive SWM, early 30's, blonde hair, blue eyes, 5'8" tall, slim, highly successful & well educated, sensitive w/ good sense of humor. Seeks petite, slim, attractive SWF 21-35, for fun, friendship and possible relationship. Ext 4625.

TWICE AS NICE
2 Female friends really tired of weirdos, long-haired freaks, rap stars, heavy metal monsters & other similar types. One SWJF, 22, 5'1, blonde, blue-eyed, educated. Enjoys working out, travel, movies, the beach dancing, NYC/AC. Other, SWF, Catholic, 26, 5'6, brunette, brown-eyed, educated. Enjoys working out, horseback riding, NYC/AC, rock/blues music, concerts. We are seeking 2 SWM, ages 25-33 with similar interests for friendship & possible relationship. We're looking for U2. Give us a ring on Ext. 4379.

VERY HANDSOME PROF. DWM–
5'10", nice build, young looking/acting, early 50's, seeks elusive dream girl. I see her as an exciting, stunning, beautiful woman, with that look of class. She's slim and shapely. She loves music, dancing, dining out, laughing, and being showered with respect and affection. Are you that woman? If so, we must meet. Respond with a photo (a must), short note & phone number. **PLEASE CALL EXT. 4652.**
THIS ADVERTISER HAS ALSO CHOSEN TO RECIEVE MAIL. PLEASE SEND LETTER & PHOTO TO: INTRODUCTIONS BOX:4652, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ, 08876

VERY PRETTY NATURAL BLONDE–
Blue eyes, 42, tall & slim. I'm a well-travelled, happy, classy, successful, down-to-earth lady with a great smile, sparkling presence & a tender heart. Seeks successful professional with a take-care-of-business attitude--sort of rougher on the outside but gentle & sensitive on the inside for me. I need a quality gentleman w/a good sense of humor, caring, giving, & ready for a loving committed relationship. My interests include travelling, dining in/out, skiing, boating, health club, golf, stock market, all kinds of dancing & just being close. Please write & tell me about yourself. You won't be disappointed. Please reply Ext. 4543.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER & PHOTO TO: INTRODUCTIONS BOX 4543; % FORBES NEWSPAPERS, P.O. BOX 699, SOMERVILLE, NJ 08876.

VERY PRETTY PETITE DWF–
32, no kids, w/long blonde curls, 115 lbs., prof. & independent. I'm artistic, adventurous w/ a crazy sense of humor. Enjoys horseback riding, dog shows, woodland walks, exploring NYC, dress up dinners or take out Pizza. Searching for a sweetheart of a Guy who believes friendship is the ultimate turn-on. So if you are a SWM, 28-36 honestly attractive, possess good self-esteem, a good communicator & love to laugh give a call! No drunks, druggies or head games. Great smile & full head of hair a plus. Ext. 4510.

VERY ROMANTIC
Handsome, level-headed, sincere & honest SWM 39 5'11" 170 lb. who always treats a woman with respect and class. In search of long term relationship with SWF 29 - 40. who is slim & attractive and enjoys the theater, movies, dancing, good conversation, comedy clubs and weekend getaways. Please reply Ext. 4952

WANTED FEMALE MODELS–
21-31, SWMale model, 30, 6', 175lbs. muscular build, lt. brn. hair, blue eyes. looking for the Girl of his Dreams. Want to share dancing, dining & good times. **Please reply Ext. 4542.**
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4542, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

WANTED: 1 VERY SPECIAL WOMAN–
Secure & stable. I am a 48 yr old DWM with no complications. Looking to meet a woman who will treat me like a king because I will treat her like a queen. I enjoy all the traditional activities such as dancing & dining out, as well as less traditional activies. She should be spontanous & affectionate & want experience life from mild to wild. If this sounds like you- give me a call. Life is too short to waste! Please reply ext. 3620.

WANTED: A HERO FOR HUNTERDON
Vivacious, independent, outgoing, humorous, intelligent, professional, DWF, 43; seeks active, interesting, fun loving, honorable younger man to share passion for horses and life- a blue jeans kind of guy - convince me that all the good men aren't taken. Please call ext. 4470.

WANTED: ROMANTIC OUTDOORS MAN
Are you a S/DWM 35-48, humorous, kind, easy-going, honest, romantic, rugged? Do you like horseback riding, camping, picnics, Renaissance Fairs? Would you like to teach someone to fish or ski? Then, this DWF is for you. I am a very youthful, 40, bubbly, romantic, intelligent, caring, affectionate, a great conversationalist with varied interests including: horses, photography, stock car racing, movies, music and much more. I am open to learning and sharing new interests: want a possible LTR. Please call ext. 4470

WHITE MALE–
51 tall slim, seeks female, any status, discreet daytime-evening meetings. Please call ext. 4915.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4915, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

WIDOWED COUNTRY SQUIRE–
Senior, tall & gentlemanly, financially secure, physically & mentally fit, N/S, N/drinker, seeks caring & loving lady companion to share quiet relaxed lifestyle, pl.s call ext.4759

YOU FEEL HE SHOULD BE ROMANTIC–
Creative and bold. You KNOW he should be successful, communicative and gentle. BINGO, playfully athletic SWPM 29 netrunner/writer/poet/fencer with Renn/SCA/Goth tendencies ISO unique SWF. Please call ext. 4917

YOUNG LADY–
In 50's wants to meet a man of the same age group for companionship, exercise, & to have fun with. If we are compatible great, who knows what can happen. I need an easy going guy with 1 or no kids, and financially secure. I'm 5'2", long brown hair and eyes, and they say I don't look my age. **THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4623, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.**

"THE GUY YOUR PARENTS WARNED YOU ABOUT"
Not still reading? SWM-31 (looks 24-25), 5'10, med. build (not thin-but not fat either!) Shoulder length Brn. hair, green eyes, enjoys lifes simple pleasures. Blue Jeans, Rock & Roll, Comedy clubs, camping, Shore. Down to earth w/great sense of humor. Fun loving, Adventurous & a hopeless Romantic seeks same in an attractive WF 21-35 w/same interests for Fun, Romance, Adventure & possible long term relationship. I am a smoker. Please call Ext. 4515.

WHITE MALE–
51 tall slim, seeks female, any status, discreet daytime-evening meetings. Please call ext. 4915.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4915, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

WHITE WIDOWED MALE
Warm, witty & wonderful. I'm 42 yrs. old, 5' 6, 140 lbs., in great shape, have a good job & no kids. Interested in meeting a nice lady, should be petite & pretty with a great sense of humor. I like music, sports, play baseball, enjoy eating dinners at restaurants & going to movies. I am a smoker. Please call Ext. 4330.

WIDOWED COUNTRY SQUIRE–
Senior, tall & gentlemanly, financially secure, physically & mentally fit, N/S, N/drinker, seeks caring & loving lady companion to share quiet relaxed lifestyle, pl.s call ext.4759

YOU FEEL HE SHOULD BE ROMANTIC–
Creative and bold. You KNOW he should be successful, communicative and gentle. BINGO, playfully athletic SWPM 29 netrunner/writer/poet/fencer with Renn/SCA/Goth tendencies ISO unique SWF. Please call ext. 4917

YOU'VE READ THE REST, NOW MEET THE BEST!–
Half Puerto Rican, Black Model/Go-Go Dancer. Voluptuously built, long wavy black hair, golden brown skin is in search of a tall, financially secure, dark-haired man for friendship and fun times with New Jersey's sweetest. Asta luego, for now! Send a note and photo if possible. Ext. 4705.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4705, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

YOUNG LADY–
in 50's wants to meet a man of the same age group for companionship, exercise, & to have fun with. If we are compatible great, who knows what can happen. I need an easy going guy, one who is not into himself. Someone who will think of me first. I'm 5'2", they say I don't look my age & I want to lose 10 lbs, do you? Come join me.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4623, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

"THE GUY YOUR PARENTS WARNED YOU ABOUT"
Not still reading? SWM-31 (looks 24-25), 5'10, med. build (not thin-but not fat either!) Shoulder length Brn. hair, green eyes, enjoys lifes simple pleasures. Blue Jeans, Rock & Roll, Comedy clubs, camping, Shore. Down to earth w/great sense of humor. Fun loving, Adventurous & a hopeless Romantic seeks same in an attractive WF 21-35 w/same interests for Fun, Romance, Adventure & possible long term relationship. I am a smoker. Please call Ext. 4515.

Introductions

Central New Jersey's Best Choice For Meeting Someone Close To Home

1004
60-Plus

60 plus is part of Forbes Newspapers' Introductions. It is intended for use by people looking for other people with whom to establish relationships. For more information please call 1-800-559-9495.

ATTRACTIVE, WARM, PETITE FEMALE–
I am a very sweet, widowed, Jewish female in my sixties. I am intelligent and a lot of fun to be with! Communication is very important to me. My interests are theater, traveling, and enjoying each others company (and misery). I would like to meet a single Widower male, Jewish, 60-73, who is physically and mentally healthy, sincere, and has a great sense of humor. I live in Hudson County. Please reply ext. 3618.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 3618, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

ITALIAN AMERICAN WIDOW
I would love to meet Mr. Right, (Age: 60-early 70's.) If you love to socialize, go out to dinner, visit the shore, go on long walks and generally KEEP BUSY- I would LOVE to meet you! Please reply ext. 4165.
THIS ADVERTISER PREFERS TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4165, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

LINEAR DIVORCED WHITE FEMALE
Late 50's, active, employed, seeking **single divorced white female (linear only)** in Metuchen or Edison, but not confined to that area. Interested in fitness exercising, crafts, flea marketing, day excursions, movies, local theater and general socializing. Please call Ext. 4300.

SINGLE, WHITE, WIDOWED FEMALE
Early 60's, interested in SWM, middle 60's, who likes old movies, good cooking, bus trips, dancing, long walks or just hanging out. Ext. 4574.
THIS ADVERTISER HAS CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4574, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

VERY GOOD LOOKING,
Happy, intelligent, enthusiastic Swedish woman with great sense of humor. Loves life, cooking, people, animals & occasional cocktail. Dining out & much more. Would like to meet someone similar, NS, between 63 & 73. Please reply ext. 4381.

1005
Business Contacts

....CLIP AND SAVE.....
TAPE THIS AD TO YOUR COMPUTER
I am a PC expert ready and willing to help you w/ your computer problems. I can help decide which computer and software is best for you! Call today.
PLEASE CALL EXT. 4591.

Business Contacts is a new classification and is part of Forbes Newspapers' Introductions. It is intended for use by people looking for other people with whom to discuss business. For more info please call 1-800-559-9495.

LOOKING FOR EXPERIENCED TRAVEL AGENT–
interested in becoming a business partner in an expanding travel agency branch. Additional training provided at no cost to right person. Please call Ext. 4518.

NEED A COMPUTER SYSTEM– or help with your PC, give us a call! We'll give you the lowest price and a free estimate. Please call ext 4630.

WHITE MALE– seeking female partner with experience in craft marketing to work with serious artist/wood worker. Making and selling high end crafts and custom children's furniture. This advertiser has chosen to receive mail. Please send letter to Introductions, Box 4923, P.O. Box 699, Somerville, 08876

Try "Introductions" for FREE

Go ahead. Try "Introductions". It's easy and rewarding. Just fill out the coupon below and we'll place your ad for FREE. You could meet that special someone, a 60-plus friend, business contact, traveling companion, exercise partner or game player.

And just for fun, we'll enter your coupon in a contest for a customized "Who Am I?" gift basket. It's specially designed from the ad description you write about yourself, by Fantastic Baskets & Creative Containers. Imagine what goodies you'd find in your basket.

Whenever you need a truly thoughtful gift, Call...

Fantastic Basket

Colonial Village Shopping Center
(908) 321-5008 Route 27 & Parsonage Road
EDISON, NJ

$200 Value Shipping & Delivery [redacted]

_____
_____
_____
_____
_____

Please limit ad to 4 lines - 45 characters per line.
If you choose to use the 900-line only, your ad is free. To have letters and photos forwarded to you, the ad costs is $1 per line, per week.

Name_____

Address_____

Town_____ State_____ Zip_____

Phone #_____

Mail to: Forbes Newspapers Classifieds, Introductions, P.O. Box 699, 44 Veteran's Memorial Dr. East, Somerville, NJ 08876 *For questions, call 1-800-559-9495.*

Only those sending in "introduction" coupons are eligible. Drawing deadline: March 7th.

1006
Exercise Partners

DWF– looking for walking partners. I'm in my 40's and would like company of the same age group and sex. Would also like to go to movies, exhibits, singles functions, etc. Ext. 4638.

DWF–
Professional, 46, new to Metuchen area seeks other Females interested in walking as well as other light exercise. Would also enjoy movies, concerts, shopping, etc. Listen to Voice Mail for more info. Please call extension 4494.

1007
Game Players & Hobbyists

CRIBBAGE PLAYERS
We'are looking for cribbage players interested in forming a group to promote regularly scheduled games in the Bridgewater/Somerville area. Call ext. 4227

Game Players & Hobbyists is part of Forbes Newspapers' Introductions. It is intended for use by people looking for other people with whom to play games or enjoy Hobbies. For more information please call 1-800-559-9495.

LOOKING FOR MAHJONGG GAME–
Would like to play Mahjongg once a week, with a friendly group for fun in S. Plainfield or surrounding area, if interested please call ext.4706.

MODEL RAILROADERS WANTED–
HO and N scale club with large layout getting much bigger. The Model Railroad Club Inc. has begun a major expansion of the Club's building & railroads. Anyone from beginner to expert welcome to join. 15 and older, please. Please call ext. 4581.

1009
Traveling Companions

HI SWF– 52 taking an early retirement to get out of the "THE RAT RACE". I am slim attractive, personable and easy going- adventurous and affectionate as well. Want to travel the US with a fun loving and decent male who has a great desire to do the same. Female responses are welcome-strictly on a friendship basis. Please reply to Ext. 4539.
THIS ADVERTISER HAS ALSO CHOSEN TO RECEIVE MAIL. PLEASE SEND LETTER AND PHOTO TO: INTRODUCTIONS BOX 4539, FORBES NEWSPAPERS, PO BOX 699, SOMERVILLE, NJ 08876.

Traveling Companions is part of Forbes Newspapers' Introductions. It is intended for use by people looking for other people with whom to travel. For more information please call 1-800-559-9495.

1010
Introductions

I KNOW YOU ARE OUT THERE SOMEWHERE–
DWM w/ above average looks, athletic build, 6', 185 lbs, professional, many interests incl. golf, biking, movies, theatre. Looking for trim, non-smoking, female 35-45. I know you are out there somewhere! Please call ext 4641. This advertiser has also chosen to receive mail. Please send letter and photo to: INTRODUCTIONS Box 4641, Forbes Newspapers, PO Box 699, Somerville, NJ 08876.

19 YEAR OLD SINGLE WHITE FEMALE–
Blonde hair, Blue eyes, 5'7, 200 lbs. told I have attractive facial features. My friends describe me as a caring person who will go out of her way to help. I love children, my hobbies are: Bike riding, basketball, softball & taking care of children. I enjoy the beach & I am looking for someone who is caring & affectionate who cares about me & not what I look like. ISO S/DWM age 18-27 religion unimportant. Please call Ext. 4764.

1942 MODEL VINTAGE 4DR FAMILY SEDAN–
runs on regular fuel only, no additives required. Assembled overseas, imported into USA 1984, right hand drive but handles well on local roads. Well maintained and in excel. cond., all original equipment is still intact except for ashtrays and tip of radiator overflow hose. Paintwork worn a bit thin on roof and double headlights fitted. Usually parked at sports club, restaurants, theaters, movies, dancehalls, museums, around New York City, airport, ski areas & often in own garage in Edison area. Prev. ownership arrangements terminated due to dispute about garaging & operating conditions. If you are in the market for a reliable, high performance, good quality used vehicle by a reputable mfr., this fine example seeks a compatible slim 40-45ish nonsmoking Lady owner who would like to savor it and is prepared to invest sufficient TLC to keep it in tiptop running cond. In a LTR. Please don't reply if you think this ad should be in the used car section. Ext. 4546.

FOR MORE INTRODUCTIONS SEE NEXT PAGE

TO PLACE A FREE AD
1-800-559-9495

1. Take some time to write down some characteristics about yourself, and your preferences about the type of person you would like to meet.
2. You can place your FREE introductions ad just by calling 1-800-559-9495. Our specially-trained staff will help you. Any personal information we may request will be kept strictly confidential.
3. Deadline to place your FREE introductions ad is Friday by 5 pm. Your ad will run for six weeks and can be renewed at any time.
4. To retrieve your messages, call 1-900-226-1003 and follow the voice prompts for advertisers. The cost is $2.00 per minute.

TO ANSWER AN AD
1-900-226-1003

$2 FOR THE FIRST MINUTE, $2 FOR EA. ADDTL. MINUTE

1. Note the extension numbers at the end of the ads you would like to answer.
2. To respond by phone call 1-900-226-1003 from a Touch-Tone phone and follow the voice prompts and record your messages. The cost is $2.00 per minute. You must be 18 years or older to use this 900 line.

BOX RENTAL

For advertisers who would like the option of receiving mail responses in addition to voice responses, you can rent a mail box for $5 per week. Box rentals must be paid in advance before receiving your responses. To respond by mail, look for ads that are specially marked in BOLD PRINT. Mail received for advertisers who have not requested mail boxes will not be forwarded.

CUSTOMER SERVICE: 1-800-559-9495

Introductions is operated by Forbes Newspapers, 44 Veterans Memorial Dr. E., Somerville, NJ 08876. Forbes Newspapers' Introductions is a way to meet people, find a tennis partner, a fourth for bridge, or another classical music lover. Whatever your interests, you should be able to find someone to share them. Personal advertisements and voice mail messages may not contain language that is overtly sexual, suggestive and/or offensive to the general public. The Publisher reserves the right to reject any ad. This publication assumes no responsibility or liability for the content or reply of a personal advertisement. You must be 18 years or older to use this service.

DINING

Innovative Italian

Sampling the delights at Adam's Cafe is a delicious assignment

By MICKI PULSINELLI
WeekendPlus Editor

SHARON WILSON/WEEKENDPLUS

Owner Ahmed Zaher welcomes you to the new Adam's Cafe in Middlesex.

When you invite other people to dine it is best to choose a place where you know the food will be good. You certainly don't want to disappoint you guest.

Well, because it is my business to visit different restaurants each week, that rule isn't always easy to follow. And when the guests are family (my two sons and a daughter-in-law), bending the rules becomes more tolerable.

All of this is to tell you that we invited a few members of my family to dine with us at a new restaurant in Middlesex. The restaurant is **Adam's Cafe** at 619 Bound Brook Road (Route 28).

Owner Ahmed Zaher has been in the restaurant business for more than 15 years, and has worked at several local restaurants, including La Fontana in New Brunswick. His head chef is Luigi Pepe who has owned restaurants in Hoboken and Brooklyn.

Ahmed worked all summer on his restaurant to create a contemporary dining room with white flowered walls, marble tables and high back black lacquer chairs. The back mirrored wall makes the dining room look larger than it really is. The setting is comfortable and warm.

Ahmed told us that 99 percent of the pasta is homemade, while the seafood and ingredients are purchased daily from a city market. Chef Luigi has a separate menu for lunch and dinner as well as a typed daily special menu.

The menu consist of 10 appetizers ($5.95-$7.95), two soups, four salads ($3.50 to $4.50) and three fresh vegetables ($4.95). There are 16 pasta selections on the main menu ($9.95-$10.95) while the seafood, chicken and veal choices are part of the specials of the evening.

We ordered five different appetizers and each of us sampled a little of everything. I had the stuffed artichoke with bread crumbs and cheese, but my husband ate most of it. Our daughter-in-law had the artichoke bottoms stuffed with crabmeat and spinach ($6.95).

The men ordered the mozzarella en carrozza ($6.95), eggplant rollantini ($5.95) and grilled eggplant with fresh buffalo mozzarella and roasted peppers in a virgin oil ($5.95).

We were going to pass on the salads but Ahmed told us he would make small ones for us. If what he served us were considered small, I can't imagine how large the average salad would be.

The next course was pasta. Ahmed served us two pastas each. One was served in a light tomato sauce with fresh basil and sundried tomatoes, the other, rigatoni Michael Angelo, was a cream sauce with peas and mushrooms. After the pasta course, we were served a complimentary homemade Italian sorbet as a palate refresher.

Our entrees were a mixture of veal, chicken, seafood and pasta. Our sons had the pasta dishes. Linguine with chicken and broccoli in an extra virgin olive oil and garlic sauce ($10.95) and penne pasta with sauteed mushrooms, roasted peppers, eggplant and fresh basil in a tomato sauce ($10.95) were their choices. Both dishes were served with toasted garlic bread.

My husband enjoyed his order of chicken balsamic with sauteed breast of chicken, garlic, black olives and hot cherry peppers. But he couldn't finish it. Our son had the remains for lunch the next day.

Our daughter-in-law had the veal ala vodka with sauteed veal scaloppine with mushrooms, peas, string beans and carrots in a pink sauce. She said the veal was very tender and the pink sauce rich.

I ordered the zuppa de pesce, a seafood combination over linguine. I ate all of the seafood, but only made a dent in the linguine.

For dessert our son's had the cheese cake served in a large plate with a strawberry sauce decoration. Ahmed served us samplers of the other desserts. They consisted of chocolate truffle of bitter chocolate, white chocolate mousse and a raspberry torte.

After a night of dining at Adam's Cafe I'll have to go on a crash diet. Instead of sampling a few things I ate everything served. The food was that good. We really enjoyed ourselves and if you happen to go there I hope you do to.

Before leaving, let me mention two things. Adam's Cafe does not have a liquor license, so you are invited to bring your own spirits. And, there is parking in the rear of the building.

ADAM'S CAFE 619 Bound Brook Road, Middlesex. (908) 424-2121.

This column is intended to inform readers about dining opportunities in the area. It is not a review.

Bridgewater Manor — Bridgewater. Big band celebration 8 p.m.-midnight Friday, March 18 featuring the David Aaron Orchestra. Dinner/dance reservations taken; seating is limited. (908) 658-3000.

* * *

Basking Ridge Country Club (The Ironwood) — Basking Ridge, introduced a new dinner menu last week with new interesting choices and prices that are generally lower. Ask about their frequent dining program. (908) 766-8200.

* * *

Somerset Hills Hotel — Warren. The outrageously funny and mad cap performance of *The Wedding* dinner theater will return 7:30 p.m. Friday, March 11. Reservations for the $49 per person dinner should to be made in advance. (908) 647-6700.

* * *

Cryans — Metuchen. Coming March 4: Paddy Reilly. Lunch and dinner served daily. Live entertainment Friday, Saturday and Sunday. Banquet facilities available. (908) 549-2040.

* * *

Grand Fortune Garden — South Plainfield. Introducing "new" Chinatown style DIM SUM. Also all you can eat lunch buffet (soup included) Monday-Friday is $5.95. Check WeekendPlus for coupons. (908) 754-3311.

* * *

Culinary Renaissance — Metuchen. French and American cuisine. Visit the new cocktail lounge. Now open seven days a week. (908) 548-9202.

* * *

Cafe Repetti — Kenilworth. Banquet packages available for all occasions starting at $13.95 per person. Wedding and dining events with packages starting at $35.95 per person. (908) 276-7775.

—Micki Pulsinelli

What's In The Ice Box - Somerville, 908-722-8782

****

McCormick's - Springfield, 201-376-3840

****

Thirsty's - Branchburg, 908-526-0717

****

Bucky's - Bridgewater, 908-722-4180

****

Ryland Inn - Whitehouse, 908-781-0176

****

Rackley's - Piscataway, 908-463-1000

****

BOBBY & MARY'S
Weekend Dinner Specials
• Mussels Marinara Over Linguini $7.95
• Tortellini w/Meat Sauce $7.50
Specials Include: Soup, Salad, Entree, Coffee/Tea & Dessert
Country Western Night - Tuesdays - 7pm-11pm
318 William St., Piscataway - 752-4474

K.C.'s Korner
STEAK-CHICKEN-SEAFOOD-PASTA-BURGERS & PIZZA
Any Dinner On The Menu
Mon., Tues., Wed. & Thurs. 4-10pm
Includes salad, bread & cup of soup
Excluding: 16oz. NY Strip & Blackboard Specials
9.95
100 Oak Tree Road, S. Plainfield (908) 757-5306

"Young's Ram Rod" Night
Thursday, Feb. 24
FREE YOUNG'S RAM ROD SPECIALTY MUGS
(while supplies last)
16 oz. FULL CUT PRIME RIB $11.95 includes salad & baked potato
ENTERTAINMENT: Fri. The Norm • Sat. Pandora's Box
THE EXCHANGE
645 Rt. 202/206 • Bridgewater • 526-7090
$8.00 OFF YOUR DINNER CHECK

FOR MORE INFORMATION REGARDING THESE RESTAURANT PAGES
CALL
MICKI PULSINELLI
AT
908-722-3000 EXT. 6104

Tijuana Joe's
MEXICAN RESTAURANT

Family Owned and Operated
Mon. thru Thurs.

Kids Eat For 99¢
Mon.- Wed
Reduced Prices
• Animal Characters • Balloons
• Children's Menu • Birthday Parties
• GREAT MARGARITAS

Coupon
1/2 PRICE

Rt. 22 West, North Plainfield (908) 755-4400
(Corner West End Ave. & Rt. 22 West) Major Credit Cards Accepted

Dance to the Sound of our Live Bands
Every Friday Night
Feb. 25th-Bud Beavers & Elaine
March 4th- Gary Ross Trio
COACH N' PADDOCK
Open 7 Days
(908) 735-7889
• Lunch • Dinner • Cocktails
• Weddings • Banquets • Parties for All Occasions
86 Rt. I-73, Hampton (4 mi. West of Clinton)

Culinary Renaissance
Serving Superb French and New American Cuisine
★★★★

Visit Our New Coctail Lounge
Join us for dinner Monday-Thurs. and enjoy a complimentary glass of wine (chef's selection) with your dinner.
Except on Holidays & Special Occasions

Now Open 7 Days A Week

Lunch	Dinner
11:30-2:00 Mon.-Fri.	5:30-9:00 Mon.-Thurs. 5:30-9:30 Fri. & Sat. 5:00-8:00 Sunday

12 Center St. Metuchen, NJ 08840
Phone 548-9202
Please Mention Source & Forbes

Headquarters Cafe

Pat Godwin
Bob Levy
Keith Thomas
& Shawn Donellon

COMEDY CLUB
FRIDAY & SATURDAY NIGHTS

Party at "The Asylum Dance Club" Every Thursday Nite
229 William Street • Piscataway
908-752-1240 • FAX 725-5354
Hot Line Ticket Info 752-6611

On The Mark...
Restaurant & Deli

TAKE OUT
Now You Can Dine In
Featuring
•Delicious Salads
•Oversstuffed Sandwiches
•Boar's Head Cold Cuts and Cheeses
• Home Cooked Pastrami, Corned Beef, Roast Beef

STAY & EAT
Restaurant
Serving
• "Good Old American Food"
• Specials From Many Cultures
• Open For Breakfast 6:30am Mon-Sat

Mark V. Hughes • Chef Owner
67 West Main Street Somerville 725-1919

Healthy Food Steamed Cuisine In Bamboo Steamer No Cholestrol, No Oil, No Salt, No Sugar, No M.S.G.

GRAND FORTUNE GARDEN CHINESE RESTAURANT
716 Oak Tree Avenue
At Park Ave., New A&P, Between Bradlees & McDonalds
South Plainfield
(908) 754-3311 (908) 7654-3310

OPEN 7 DAYS A WEEK SUN. 12 TO 10

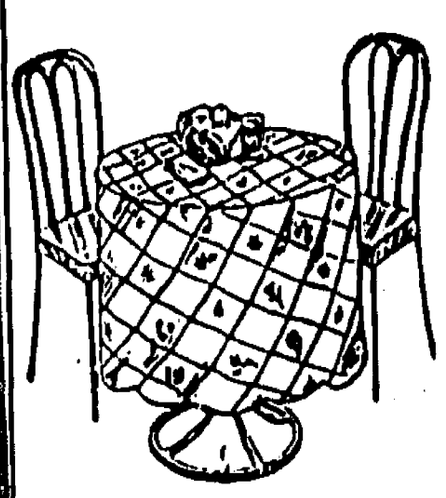
CHINA LIGHT
102-108 East Broad St.
(Between Prospect & Elm St.)
Westfield
(908) 654-7170 (908) 654-7797

NEW Introducing Chinatown-Style Dim Sum
A Choice of 30 Dishes Small $1.80 ea. Med. $2.30
Sat. & Sun. only 12-3 At Grand Fortune Garden
Offered 7 Days a Week 12-3pm At China Light

Hot Lunch Buffet (All You Can Eat) $5.95 & Sunday Dinner Buffet (All You Can Eat) $9.95
Soup Included • Mon-Fri 12-3pm
4-9pm (Grand Fortune Garden Only)

1/2 PRICE ENTREE
BUY ANY ONE ENTREE AND RECEIVE 2ND OF EQUAL OR LESSER VALUE AT HALF PRICE EAT IN ONLY
Not available with buffet · Limit 1 per party · Not valid with any other offer

$3 OFF
ANY PURCHASE OF $15 OR MORE EAT IN OR TAKE OUT
Not available with buffet · Limit 1 per party · Not valid with any other offer



All Entrees $3.50
All ¼ lb. Sandwiches $2.50
tax included

Hey Ma...
"What's In the Ice Box?"
Meals to Go
For the Week of February 28, 1994

Mon.	Beef Stew (or) Seafood Dijon
Tues.	Honey Mustard Chicken (or) Pasta w/Salmon & Asparagus
Wed.	Pork Loin w/Chinese Spices (or) Manicotti w/Spinach Sauce
Thurs.	Beef Teryaki (or) Veggie Stroganoff
Fri.	Veal Marsala (or) Crabcakes

Have you tried our Chef's Salad . . . $3.50 (tax included)
62 W. Main St., Somerville 722-8782

Introducing Our All New Menu
FEATURING
ROTISSERIE CHICKEN
STEAKS · FRESH SEAFOOD
and of course OUR FAMOUS RIBS

RACKLEY'S
We ain't just ribs
So Washington Ave & Metlars Lane • Piscataway • Close to Town

SAVE $5.00
on Two Adult Entrees
Not redeemable on lunch. Only 1 coupon per visit
Cannot be used with in-house specials. Expires 3/18/94

Your Guide To The Best Restaurants & Caterers

Forbes Newspapers

Kings Tavern - Warren, 908-647-0410

****

Ponderosa - Flemington, 908-788-9867/Somerset, 908-828-9644

****

Red Cafe -Bridgewater, 908-704-8999

****

Max's -Raritan, 908-725-4553

****

Newsroom - Somerville, 908-231-1919

****

La Catena - Somerville, 908-725-9300

****

Mugs - Raritan, 908-725-6691

****

Jack O'Connors - Bridgewater, 908-725-1500

****

Frog & Peach - New Brunswick, 908-846-3216

****

Redwood Inn - Bridgewater, 908-722-2680

****

Cryan's - Metuchen, 908-549-2040

****

Coach & Paddock - Hampton, 908-735-7889

****

Perryville Inn - Perryville, 908-730-9500

****

Bay Street - Metuchen, 908-906-1220

****

Readington's Roadhouse -Whitehouse, 908-534-1504

****

Chan's Garden - Dunellen, 908-968-2432

****

The Hearth - North Brunswick, 908-297-1211

****

Grand Fortune - South Plainfield, 908-754-3311

****

China Light - Westfield, 908-654-7170

****

Martells - Menlo Park, 908-549-7922

****

Radicchio - Highland Park, 908-247-9636

****

The Benard Inn - Bernardville, 908-766-0002

****

Cafe Emilia - Somerville, 908-526-4466

****

First Place - Bridgewater Commons, 908-218-9333

****

Ferraro's - Somerville 908-707-0029

****

Espo's - Raritan, 908-685-9552

****

Golden Corner - Bound Brook, 908-469-3350

****

La Cucina - Somerville, 908-526-4907

****

LUCCA'S

ESPRESSO AND FINE COFFEE

Gourmet Coffee & Coffee Beans • Specialty Espresso Drinks

Delicious Desserts

BISTRO MENU

[redacted]

416 Main Street
Metuchen
906-2072
Mon.-Thurs. 8-10
Fri. 8-11 Sat. 8-12 Midnight
Sun. 8-9

70 Elm Street
Westfield, NJ
232-1810
Mon.-Thurs. 9-10
Fri. Sat. 9-12 Midnight
Sun. 9-10

Spring Is Here At Patullo's Greenhouse

Flowers Are In Bloom

• Bridal Showers • Birthdays • Weddings
• Class Reunions • Family Parties
• Retirement • Anniversary

Come In For Lunch & Dinner
Specials $4.95 - $12.50

FRIDAY & SATURDAY FEB. 25-26
"SILVERTONES"

HERB PATULLO'S
Greenhouse Restaurant

American Grill Restaurant

$14.95 plus tax

Sheraton Woodbridge Place
515 Route 1 South & Gill Lane
(908)634-3600
It's Sheraton

Cafe Repetti

★ ★ ★

Casual Italian Dining

Introducing our new menu for 1994... a wide selection of Italian Specialties from all regions of Italy... Affordably Priced.

EARLY BIRDS
15% Off
Food Menu Only
Cannot be combined
Mon.-Thurs. 4-6 PM
Exp. 3/31/94

★ ★ ★

The Star Ledger
May 1-4, 1993

Over 28 Pastas
Newly decorated. Enjoy a Comfortable Casual Atmosphere

572 Boulevard Kenilworth, NJ 908/276-7775

AFFORDABLE ALA CARTE FAMILY RESTAURANT

SNUFFY'S The Famous STEAK HOUSE KNOWN FOR GENERATIONS

VIEWING THE WATCHUNG MTS. FOR WEDDING DREAMS
Pantagis RENAISSANCE
OFF RT. 22 · SCOTCH PLAINS 322-7726

6 EARLY BIRD SPECIALS Weekdays 4-6PM FROM $5.95

6 EXPRESS SUPER LUNCHES $4.95

CHILDRENS DINNERS $1.95

6 DAILY SPECIALS FROM $6.95

WEDDING DREAMS COME TRUE...
FROM $34.95
5 1/2 Hour Open Bar
Hot & Cold Hor's D'oeuvres
7 Course Dinner
Wedding Cake
Flowers and Candlelabra
Flaming Jubilee Show
Banquet Rooms For All Occasions

All Platters Include Appetizer Salad Bar

#1 Sizzler T-Bone Steak or Seafood Platter or Fresh Veal $9.95
Seafood Fettuccini or Tortellini Primavera $9.95
B.B.Q. Whole Rack-Baby Back Ribs $9.95
Prime Rib or Stir Fry Seafood $8.95
Chicken - Broiled or Stir Fried $7.95
Baked Lasagna • Stuffed Shells • Manicotti • Fettuccini $6.95

Free Birthday or Anniversary Cake With Dinner Reservations

Easy Access From Rts. 76 & 287
908-322-7726
Park & Mountain Ave., Scotch Plains
Elegant Marble Staircase

To advertise in this space, call Micki at: 908-722-3000 Ext. 6104

THE Coachman
CRANFORD N.J.
NJ'S OWN BIG APPLE
LIVE ENTERTAINMENT
— DANCING —
FRI • SAT
SUPERB BANQUET FACILITIES
Weddings • Showers
Dinners
20-800 persons
CALL (908) 272-4700
At Parkway Exit 136 • Cranford

Cryan's Restaurant & Lounge Est. 1908
660 Middlesex Ave
Metuchen, NJ
908-549-2040
Coming: March 4th Paddy Reilly
Lunch & Dinner Served Daily
Live Entertainment Fri. - Sat. - Sun.
Wednesdays — Game Show
Thurs., Feb. 24 — Jersey Shore Boys
Fri., Feb. 25 — Nite Owls
Sat., Feb. 26 — "45" Alive
Sun., Feb. 27 — Bill Turner
Banquet Facilities Available

Tucked Away In Warren Is Central Jersey's Finest Italian Cuisine!
Rated ★★★½ Bernardsville News
Rated ★★★★ Courier News
Country Dining With A Relaxed Atmosphere In Our Unique Sunporch, Delicious Homemade Neopolitian Food Priced Right For Your Entire Family.
ALL-U-CAN EAT DINNER BUFFET
Tues., Wed., Thurs. Night $7.50
Now On Sundays 4-8pm $9.95
Weekday Lunch Buffet $5.50
Now Closed on Mondays
Scarpellino's Restaurant

Who Says You Can't Take It With You?

You can take Roy's hot and delicious chicken just about anywhere. It's great when you're on the road. Or at home when you don't feel like cooking. No matter what you're doing, you can really go places with Roy's fried chicken.
NORTH PLAINFIELD
1120 Route 22 East
(Staples Plaza)
(908) 668-8886
SCOTCH PLAINS
325 Terrill Road
(Across From Sears)
(908) 322-9865

Coupon
Just $3.99
8 Piece Fried Chicken
Dark Meat Only
$3.99 each order. Limit one per customer. No piece selection & dark meat only. Coupon not valid on Roy's Roasters™. Customer must pay applicable sales tax. Please present coupon to cashier before ordering. Void where prohibited. Cash value 1/100. Offer good only at participating Roy Roger's Restaurants. Not good in combination with any other offer. Coupon good through 3/5/94. FB

Coupon
Just $5.99
8 Piece Fried Chicken
$5.99 each order. Limit one per customer. Coupon not valid on Roy's Roasters™. Customer must pay applicable sales tax. Please present coupon to cashier before ordering. Void where prohibited. Cash value 1/100. Offer good only at participating Roy Roger's Restaurants. Not good in combination with any other offer. Coupon good through 3/5/94. FB

Coupon
Buy 1 Get 1 FREE
Regular Roast Beef Sandwich
Limit one per coupon. Please present coupon to cashier before ordering. Not good in combination with any other offer. Void where prohibited. Customer must pay applicable sales tax. Cash Value 1/60. Coupon good through 3/5/94. FB

Coupon
Buy 1 Get 1 FREE
2 Piece Fried Chicken
Limit one 2-Piece Fried Chicken at regular price get one of the same free. White meat extra. Limit one per customer. Coupon not valid on Roy's Roasters™. Customer must pay applicable sales tax. Please present coupon to cashier before ordering. Void where prohibited. Cash value 1/100. Offer good only at participating Roy Roger's Restaurants. Not good in combination with any other offer. Coupon good through 3/5/94. FB

O'CONNORS
O'CONNORS Steak & Seafood House
COUPON
FEBRUARY SPECIAL
SUNDAY BRUNCH BUFFET
Scrumptious Buffet Featuring Omlettes, Fresh Pastries, 8-10 Hot Entrees, Fruits, Juices, Desserts & Much More!
Brunch For Two!!
Adults Only $17.95
Seniors Only $15.95
Children (4-12) Everyday Low Price $4.95
Under 3 FREE
Coupon Valid thru Feb. 27, 1994
PRIME RIB
Nightly Special Thru Feb. 28 Only $9.95
Early Bird Special
Mon-Fri 4:30-6, Sat 4-5:30
One Prime Rib, unlimited Bar & Potato
$7.95
SUNDAY: Senior Prime Rib (12-5) $7.95
All dinners include unlimited trips to our newly expanded Salad & Bread Bar & Potato
With this ad.

RED DOOR Grille
The Ultimate Italian Grille
500 West Camplain Rd., Manville
Call 722-DOOR or 722-3667

ON/OFF PREMISE CATERING HOMEMADE PASTAS CREATIVE ITALIAN SPECIALTIES FRESH SEAFOOD

Forbes Newspapers

RealEstate

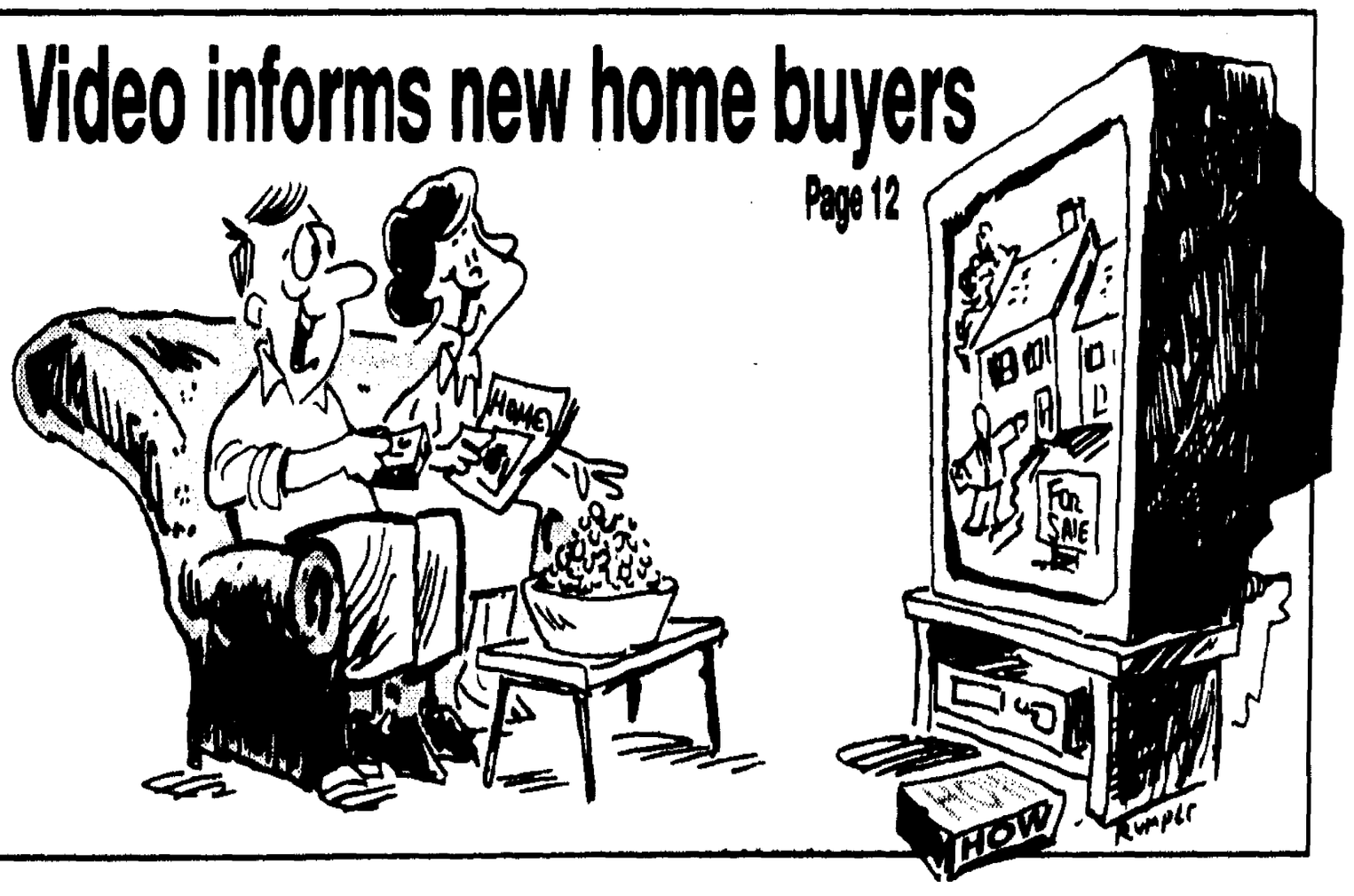
FEBRUARY 23, 24, 25 1994

Country estate in Hopewell

page 4

Video informs new home buyers

Page 12



INDEX

Realty notes ____ 6

New homes ____ 8

House tours ____ 10

Property sales ____ 11,13

Forbes Newspapers

RealEstate

CONTENTS

Cover house 4

Cover story 12

House tours 10

New homes 8

Property sales 11,13

Realty notes 6

S T A F F

Cheryl Fenske
Special Sections Editor-
Chief Copy Editor

Douglas Baum
Classified Advertising Manager

Naomi Kooker
Real Estate Editor

Kelly Zullo
Classified Telephone
Sales Manager

Jane Staehle
Classified Account Executive

Connie Mahoney
Classified Telephone
Sales Representative

Malcolm S. Forbes Jr.
Editor-in-Chief of Forbes Magazine and Forbes Newspapers

Louis S. Barsony
Publisher

Richard A. McComb
Advertising Manager

George Gannon
Circulation Director

On the cover:

This beautiful ranch estate is listed through Weidel Realtors in Hopewell

Photo by:
Diane Matflerd

Forbes Newspapers A Division of Forbes Inc.

Somerset Messenger-Gazette, Hills-Bedminster Press, Bound Brook Chronicle, The Chronicle, Metuchen-Edison Review, Piscataway Review, South Plainfield Reporter, Franklin Focus, Green Brook-North Plainfield Journal, Warren-Watchung Journal, Highland Park Herald, Focus Cranford Chronicle, Scotch Plains Fanwood Press, Westfield Record, Buyers Guide

To Subscribe to Forbes Newspapers call: 1-800-300-9321 • To advertise call: 908-722-3000

Pure Tradition...

English Village
Condominiums
Cranford
Charm, Character, Elegance, Serenity & Prestige
at Traditional Prices starting in the 90's
Elevators · Entry Foyers · Double & Triple Exposures · Oak Parquet Floors · Competitive Owner Financing to Qualified Buyers · Choice of Renovation Levels
1 or 2 BR units available. Twenty seven different floor plans.Masonry & steel construction, park-like estate grounds. Finest residential area within walking distance to recreation, transportation, houses of worship, schools and shopping.
English Village · A ROOT OF TRADITION!
MODELS & SALES ON PREMISES
217 Prospect Ave.
Cranford
276-0370
M-F By Appt.
Sat. 10:30-3:00

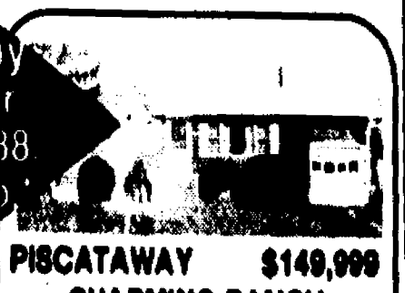
Refinancing?
...Smart Move.
Now make another one —
Choose MARIANO & COIRO, P.C.
as your Real Estate Attorney!

REAL ESTATE CLOSINGS FEE SCHEDULE	
Purchase	
Condo/Townhouse	$525.00
Single family	$575.00
Refinance	$395.00
Sale	$475.00

MARIANO & COIRO, P.C.
ATTORNEYS AT LAW
Tel 908-249-7300
Fax 908-214-0136
New Brunswick/Somerset
844 Easton Avenue
Somerset, NJ 08873
Somerville/Hillsborough
205 Omni Drive at Rt. 206
Somerville, NJ 08876

Weichert

Buy For 788 Mo.*



PISCATAWAY $149,999

CHARMING RANCH

Delightful three bedroom home. Move right in. Convenient location to major highway, park and Rutgers College. Pretty yard - great for kids. BD3235.

BEDMINSTER OFFICE 908-781-1000

Buy For 575 Mo.*

BEDMINSTER $109,505

LOOK BEFORE YOU LEASE

At a one bedroom Townhouse with Loft. Storage. Deck on-site shopping, medical facilities, pool, tennis, clubhouse. BD3319.

BEDMINSTER OFFICE 908-781-1000

Buy For 1462 Mo.*

BRANCHBURG $274,850

SITTING PRETTY

This lovely colonial sits on a well landscaped acre and boasts of 5 bedrooms, a library, spacious rooms and is in move-in condition. BD3321.

BEDMINSTER OFFICE 908-781-1000

Buy For 915 Mo.*

BRANCHBURG $174,000

Spacious 4 bd, 2½ bath home w/finished walk-out bsmnt, fireplace, garage & more. Backs to woods! BD03-4147.

BRANCHBURG OFFICE 908-526-5444

Buy For 731 Mo.*

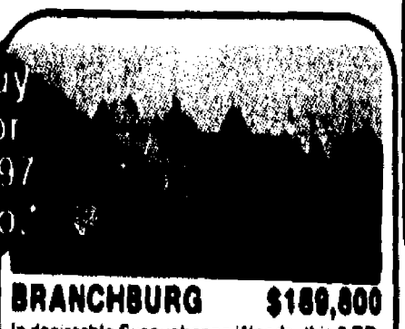
JUST LISTED

BRIDGEWATER $139,000

Largest model, w/fireplace, end unit, brick front, 3 BR. Pristine Perfect! BD03-4159.

BRANCHBURG OFFICE 908-526-5444

Buy For 997 Mo.*

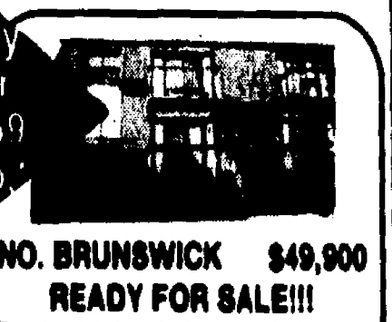


BRANCHBURG $169,800

In desireable Susquehanna Woods, this 3 BR, 2 bath w/garage sits on a 75'x100' lot awaiting your inspection. BD03-4090.

BRANCHBURG OFFICE 908-526-5444

Buy For 259 Mo.*



NO. BRUNSWICK $49,900

READY FOR SALE!!!

Freshly painted one bedroom, one bath condo, located close to N.Y transportation, shopping, major highways.

EDISON OFFICE 908-494-6800

Buy For 1184 Mo.*

EDISON $227,900

DON'T MISS THIS ONE!!!!

Excellent move-in condition. Three bedroom, one and one half bath ranch. Close to everything. Metro bus stops at corner.

EDISON OFFICE 908-494-6800

Buy For 701 Mo.*

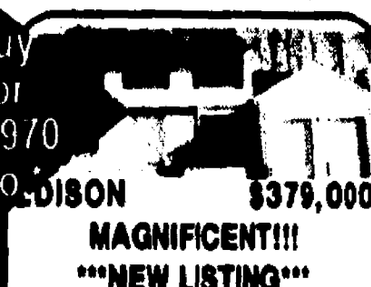
EDISON $134,900

GREAT BEGINNING!!!

Maintenance free - three bedroom ranch. Large country kitchen, detached extra large garage, oversized lot with new roof, siding plus many more extras . . . Don't miss this!!!

EDISON OFFICE 908-494-6800

Buy For 1970 Mo.*



EDISON $379,000

MAGNIFICENT!!!

*****NEW LISTING*****

New center hall colonial with 3700 sq. ft. of living space. Home features "10" rooms, two story entry, skylights, jacuzzi, fireplace and much more. Prime culdesac location.

EDISON OFFICE 908-494-6800

Buy For 1400 Mo.*

HILLSBOROUGH $263,000

CLEAN AND READY TO GO

Go with the flow thru this updated Contemporary Colonial. Vaulted ceilings and skylights give this home an open feeling. It has 4 bedrooms with large closets and a den complete the upstairs. See it before it goes. HB7065.

HILLSBOROUGH OFFICE 908-874-8100

Buy For 604 Mo.*

SOMERVILLE $114,900

BE A HOMEOWNER NOW!

Get into this affordable 3 bedroom 1½ bath home while the interest rates are still in your favor! HB6075.

HILLSBOROUGH OFFICE 908-874-8100

Buy For 1051 Mo.*

FRANKLIN $200,000

In this cozy expanded Cape with enclosed finished breezeway on a large manicured lot. Inground pool, 2 car garage, bright cheerful rooms and more... Must see!!! HB5932.

HILLSBOROUGH OFFICE 908-874-8100

Buy For 893 Mo.*

SOMERVILLE $169,900

Quiet neighborhood, 3 BR 1½ bath split in family area convenient to schools, shopping and NY transportation. Immaculate. 024-2692.

METUCHEN OFFICE 908-906-8200

Buy For 484 Mo.*

METUCHEN $92,000

Walk to Metuchen train. 2 Bdrm townhome with potential. Owner will consider financing or helping with closing cost. 024-2783.

METUCHEN OFFICE 908-906-8200

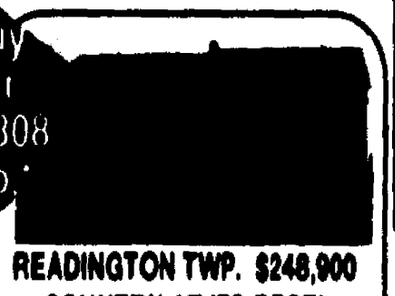
Buy For 594 Mo.*

METUCHEN $112,900

Walk to Train!! Best buy in Metuchen. 3 bedrms, 1½ baths, full finished basement twnhse, new kitchen, garage, hardwood flrs. 024-2791.

METUCHEN OFFICE 908-906-8200

Buy For 1308 Mo.*



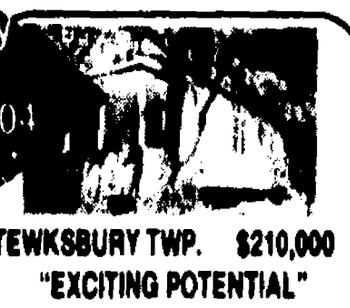
READINGTON TWP. $248,900

COUNTRY AT ITS BEST!

"Move-in" condition home w/horse facilities. 2 stall barn w/elect., phone & water. Great location! A must see property! 096-5276.

OLDWICK OFFICE 908-439-2777

Buy For 1104 Mo.*



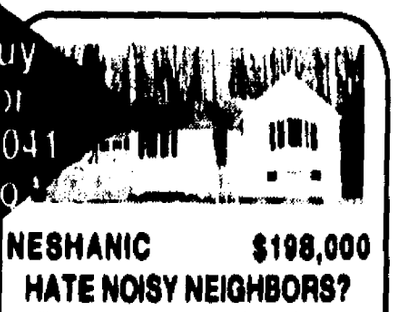
TEWKSBURY TWP. $210,000

"EXCITING POTENTIAL"

2 bdrm. country ranch located on 4 wooded acres. Near village of Oldwick. Great potential to build up. Move-in condition while renovations are being performed. 096-5327.

OLDWICK OFFICE 908-439-2777

Buy For 1041 Mo.*

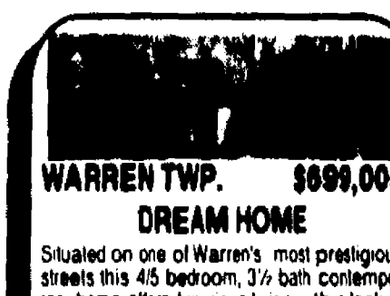


NESHANIC $198,000

HATE NOISY NEIGHBORS?

You'll enjoy this treed country lane. House sits on 2 acres, interior all new, hrdwd. flrs. and trim are regal. Home shows pride of ownership. 096-5284.

OLDWICK OFFICE 908-439-2777



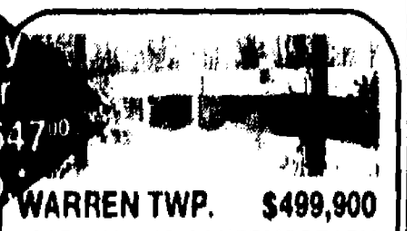
WARREN TWP. $699,000

DREAM HOME

Situated on one of Warren's most prestigious streets this 4/5 bedroom, 3½ bath contemporary home offers luxurious living with a look of distinction - amenities include dramatic vaulted ceilings, gourmet kitchen, first floor master suite, 3 car garage, on 1.34 wooded acres with easy access to Rt. 78. WA3458.

WARREN OFFICE 908-757-7780

Buy For $2647.00 Mo.*



WARREN TWP. $499,900

CAPTIVATING CONTEMPORARY

Exclusive one of a kind home features tranquil seclusion on a beautifully landscaped and wooded 1.6 acre. This stunning 4800 sq. ft. home features meticulously handcrafted and natural stone & wood detailing thru out. 3 frpl, 3½ bths, 2 kvs, 5 BR, rec rm, spectacular view. Private nanny or in law arrangement. 3 skylights, offers a commanding spacious layout. WA3524.

WARREN OFFICE 908-757-7780

Buy For $1427.00 Mo.*

NORTH PLAINFIELD $269,900

QUALITY ASSURED!

Stately, manicured & immaculate are the words that best describe this wonderful Colonial home situated on almost 2 acres. Special features include an enclosed porch, LR w/FP and formal DR. WC1447.

WATCHUNG OFFICE 908-561-5400

Buy For $1204.00 Mo.*

GREEN BROOK $229,900

SPACIOUS BI-LEVEL

Great visible location for at-home professional. May use half of lower level for offices. 4 BRs, 2½ baths, central air, security system and more. WC1416.

WATCHUNG OFFICE 908-561-5400

Buy For $944.00 Mo.*

FANWOOD $179,900

8 ROOM COLONIAL

LR, DR, Kit, den, office, 3 BR, 1½ baths. 3rd floor could be finished. New deck & gas heat. WF4492.

WESTFIELD OFFICE 908-654-7777

Buy For $708.00 Mo.*

NORTH PLAINFIELD $134,900

STARTER HOME

2 BRs, painted in '93, CAC, lovely yard, finished rec. rm. + Olc/Add'l BR. WF4423.

WESTFIELD OFFICE 908-654-7777

LOOK FOR LOW MONTHLY PAYMENTS IN OUR ADS!

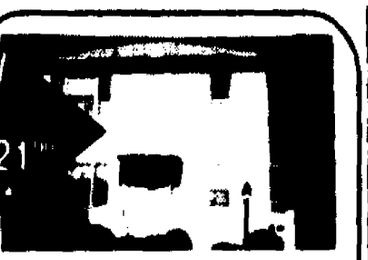
For purchase prices up to $253,937, monthly mortgage payments (principal + interest) quoted in our ads are based upon a 20% downpayment and a conventional 30 year fixed rate loan at 6.875% with 3 points

A.P.R. 7.177%. As an example, a $100,000 loan would mean 360 payments of $656.93. **For purchase prices from $253,938 to $625,000,** the monthly payments are based upon a 20% downpayment and calculated at 7% with 3 points on a "jumbo" 30 year fixed rate mortgage with an

A.P.R. of 7.304% An example of a $500,000 loan would mean 360 payments of $4,326.51

Figures herein do not include property taxes, hazard insurance, or homeowners association dues for a condo. minimum purchase. Interest rates quoted are as of December 14, 1993 and subject to change. Not responsible for typographical errors, while information is believed accurate, we request that the payment be validated with a mortgage provider prior to purchase.

Buy For $1021.00 Mo.*



ROSELLE $194,500

CRANFORD BORDER

Great 2 fam. home in mint cond. 5 BRs, lg. spacious rooms. Good rental, walk to schools, shopping. WF4391.

WESTFIELD OFFICE 908-654-7777

Buy For $944.00 Mo.*

SCOTCH PLAINS $179,900

Wonderful split w/3 BRs. Fenced yard, deck. Won't last! WF4483.

WESTFIELD OFFICE 908-654-7777

All Offices Open Until 9PM

Weichert, Realtors

We Sell More Because We Do More

Room to grow in Hopewell

Contemporary ranch features 41 acres of land with two ponds

HOPEWELL TWP. — Land and nature are major assets when you purchase this contemporary ranch home in Hopewell Township.

The 41.26-acre property is tucked away in Harbourton's exclusive rolling hills. Sweeping lawns, two ponds and mature plantings surround this 10-room home. A long private driveway leads to a three-car attached, heated garage with hoist and trap door to basement.

Wood siding comprises the exterior of the 25-year-old house. An elegant double-door entry leads to large open rooms with plenty of windows to bring the countryside indoors.

The living room sized at 24-by-24 features striking, 20-foot cathedral ceilings. The formal dining room sized at 22-by-13 has two walls of sliding doors opening onto decks and a built-in china closet/wall unit.

COVER HOUSE

The 13-by-22 master bedroom has a full wall of closets and sunny dressing area with ceramic tile shower/bath. The other bedrooms are sized at 15-by-14 and 15-by-17. The house has a total of two full bathrooms and one half-bath.

If you love to cook, you'll love this gourmet kitchen, equipped with a six-burner stove, double oven, dishwasher and ice maker. Sized at 9-by-24, the kitchen opens into a bright and airy family room. The family room is sized at 14-by-24. The laundry room has a walk-in drying closet.

For real green thumbs, this house comes with its own greenhouse, featuring plenty of built-in shelving and planting space. But you will never be in want of sunlight throughout this 4,000 square feet of space filled with fine detailing.

This house also has a full basement.

Amenities and utilities include a fireplace, central air conditioning, private sewer and water, 200-amp electric and electric heat.

Priced at $785,000, this home is listed with Weidel Realtors in Hopewell. Call Lois Grieves at (609) 466-1224 for more information on this property or to arrange a tour.

DIANE MATFLERD/FORBES NEWSPAPERS

The dining room features two walls of sliding glass doors leading to two decks, and a beautiful built-in china closet/wall unit.

DIANE MATFLERD/FORBES NEWSPAPERS

A striking extra for this elegant country home is the greenhouse/workshop, perfect for the gardening enthusiast.

DIANE MATFLERD/FORBES NEWSPAPERS

This elegant family room is an extension of the fully equipped country kitchen.

ONLY $1,572 DOWN

FOR $13 A DAY*

You can't buy sneakers!
You can't go to a Phillies game!
You can't take your spouse to dinner!

But you can buy a new home at

RAMBLEWOOD

Ramblewood
TOWNHOUSES

Another Quality Kings Group Community
Broker Participation Welcome

Absolutely No Monthly Maintenance Charges!

2 BR Townhomes fr $69,900

3 BR Townhomes fr $74,900

Sales Office Open 10-5. Closed Wed. & Thurs.

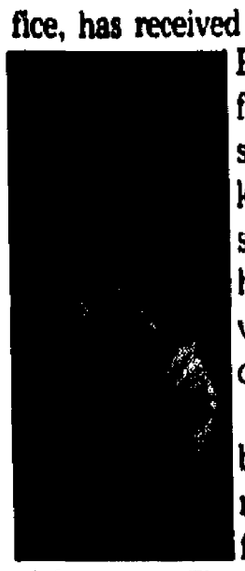
215-882-0999

Ask About Our "CIQP" (Computer Income Qualification Program)

FROM ROUTE 22: South on 191 (Linden St). Left on Washington Ave. Cross over Stefko Blvd. to stop sign at Pembroke. Left on Pembroke to traffic light at Livingston St. Left on Livingston. Right onto Ramblewood Lane. Proceed 1/4 mile to Ramblewood Townhouses. Right on Cove Court to Sales Office. **FROM I-78:** Exit 21 (Hellertown). At end of ramp turn right onto 412. Follow signs to Freemansburg. Turn left at Freemansburg sign. Proceed over bridge 1/2 mile. Turn left on Washington St. (gas station on left). Go past full stop to stop light. Turn right on Livingston Street (Getty Gas Station) for 400 feet. Right on Ramblewood Lane. Proceed 1/4 mile to Ramblewood Townhouses. Right on Cove Court to Sales Office. We are pledged to the letter and spirit of U.S. policy for the achievement of equal housing opportunity throughout the Nation. We encourage and support an affirmative advertising and marketing program in which there are no barriers to obtaining housing because of race, color, religion, sex, handicap, familial status or national origin. * Based on 5.5% ARM for 30 years with .50 points. Taxes and insurance additional.

Realty Notes

Larissa Hagin, a sales associate with Weichert, Realtors' Warren office, has received the office's Top Producer awards for the most sales and marketed listings sold and the highest dollar volume in December.



Ms. Hagin has been a licensed real estate professional for eight years. She is a member of the Somerset County Board of Realtors. Her past sales achievements qualified her for membership in the New Jersey State Million Dollar Club. She received the office's 1991 Top Producer award for highest sales volume.

* * *

Also at Weichert, Realtors' Warren office, sales associate **James Madalone** has been recognized for his sales accomplishments for 1993.

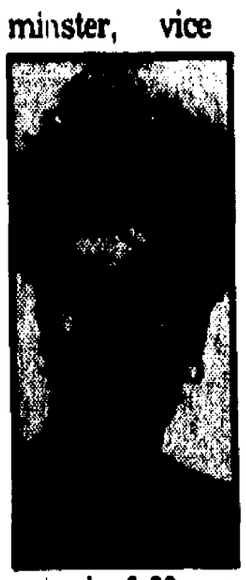
In 1993, Mr. Madalone closed 68 transactions totaling more than $11 million in sales. During his career, he has closed 345 transactions totaling more than $54 million in sales. His sales achievements have qualified him for the company's prestigious 1993 President's Club, an honor achieved by only one percent of Weichert's 7,500 sales associates. He has qualified consistently for the New Jersey State Million Dollar Club, at both the gold and silver levels.

* * *

Kitty Lynch, a broker associate in Burgdorff Realtors' Fanwood office, has earned membership in the state's Million Dollar Sales Club. She has been a member of the Million Dollar Club for nine straight years.

* * *

Susan Winslow Smith of Bedminster, vice president/broker manager of Burgdorff Realtors' Warren office, has been appointed chairman of the NJ Association of Realtors' strategic planning committee.



The committee is comprised of 20 members throughout the state, four of whom are past NJAR presidents. Its task is guiding the direction of the NJAR from 1995 to the year 2000 and will examine major areas, including legal and administrative issues, representation to government at all levels, education, member services, information systems and multiple listing services. One goal is the upgrading of technology and the computerization of real estate operations so that they will be standardized throughout the state.

* * *

Isabel Price, a sales associate with Weichert, Realtors' Watchung office, has been named the office's listing associate of the month for her achievements in December.

A 31-year veteran of the real estate profession, Ms. Price has been a licensed broker for 29 years. She holds the Certified Residential Broker and Graduate Realtor Institute professional designations. Ms. Price joined Weichert, Realtors in 1981 as a sales associate in the company's Warren office.

* * *

Martin Shupack of South Plainfield, a sales associate in Burgdorff Realtors' Warren office, has been elected 1st vice president of the New Jersey Commercial Investment Division of the NJ Association of Realtors.

One of his major objectives will be the standardization of commercial and investment MLS information for the state's upcoming transition to MLS computerization. He has been on the board of directors of the division for the past three years and also serves on the Somerset County Board of Realtors' computer committee.

* * *

Richard A. Weidel Corp. Realtors, a New Jersey/Pennsylvania-based firm that ranks among the nation's 100 largest realty companies, recently introduced an innovative compensation plan for its sales associates.

According to company president **Richard A. Weidel Jr.**, the new program allows sales associates to choose their own option of compensation. This new package of options includes a graduated comm ission plan and an optional 100 percent commission program for sales associates preferring to pay a pre-determined fee for the company's resources, office expenses and corporate support.

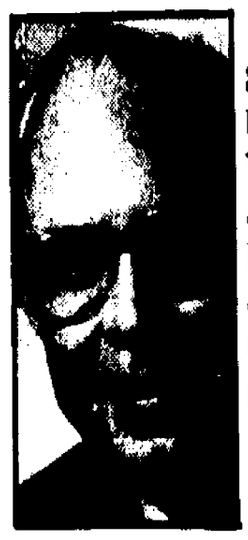
* * *

Debra Gundy, corporate accounts manager for Weidel Relocation, is conducting the annual Weidel Employer Relocation Survey.

The survey will focus on relocation trends in the Delaware Valley, with major emphasis on companies in Mercer, Hunterdon and Somerset counties in New Jersey. Surveys were mailed to over 500 businesses to generate statistics. Special areas of interest include relocation benefits typically offered and the impact of the 1993 Tax Act with regard to employee relocation policies. Results should be mailed to participants by mid-March.

Any businesses that would like to participate or receive a copy of the survey results may contact Debra Gundy at Weidel Relocation, 1-800-288-7653.

* * *



H. E. "Pete" Spencer has been appointed Vice President and General Manager of Richard A. Weidel Corporation Realtors.

A twenty-five year veteran of the real estate industry, Spencer is a licensed New Jersey Broker, a Certified Residential Broker and an International Certified Appraiser. Prior to joining Weidel, he managed real estate offices in Pluckemin, Flemington and Branchburg for a combined 19 years. Spencer founded a real estate training program for a large, metropolitan, multi-office real estate company. He has 14 years experience teaching courses in sales including adult education courses in Bridgewater and Somerville.

COLDWELL BANKER
SCHLOTT REALTORS

Bridgewater Townhomes

BRIDGEWATER
Move right in! 2 BR, 2 bath end unit at Beacon Hill; enjoy a new lifestyle: tennis, pool, carefree living. $111,000.
BDM 3228

BRIDGEWATER
Townhouse w/a fin. bsmt., 2 BR, 2½ bath, cent. vac., 21'x16' FR, attached gar., C/A pull down attic stairs. $169,900.
BDM 3340

BRIDGEWATER
Vanderhaven Farm 3 BR, 2½ baths, end unit, convt. location for transportation & shopping. $139,500. BDM 3365

COLDWELL BANKER SCHLOTT REALTORS
Bedminster/Bridgewater Area
908-658-9000
COLDWELL BANKER
SCHLOTT REALTORS

GIVE YOUR NEW CAREER IN REAL ESTATE THE BEST CHANCE TO SUCCEED.

Long considered one of the areas most reputable pre-licensing schools, Princeton School of Real Estate is forming classes now. Join hundreds of our graduates who are enjoying lucrative and satisfying careers with the Realtor® of their choice-- our independence keeps it that way. Register now for day or evening classes. Visa/MC accepted.

Princeton School of Real Estate, Inc.
(908) 359-8201
This is a NJ Real Estate Commission approved Pre-licensing School.

Final Phase! NESHANIC STATION MILL ESTATES

Only 6 homes left, 3 to 6 acres, from $299,900
- 4 bedrooms • 21/2 baths
- Family rooms with floor to ceiling brick fireplaces • 2 car garages
- Extensive Views
- Anderson Insulated windows
- Crown & dentil moulding in dining room
- Ceramic tile floor in foyer & baths
- Full basement plus much more

Open Sat., Sun., 12 to 5 or by Appointment
Phone 908-369-7666
Century 21
WORDEN & GREEN REALTORS
908-874-4700
DIRECTIONS: From Somerville Circle, Rt. 206 South to right on Amwell Rd. Stokes is right on Portage Drive in Sales Center

THE SOONER YOU'RE IN IT, THE SOONER IT'S SOLD.

If you're selling your home, you want to sell it fast. And by having your home appear in the Coldwell Banker Schlott Real Estate Buyer's Guide, you'll get the results you want...fast! Every month we get thousands of calls from home buyers who see homes they like in our exclusive Real Estate Buyer's Guide. It's available FREE at our 96 offices and hundreds of supermarket, store and business locations in the tri-state area. So if you're selling a home, call Coldwell Banker Schlott. Because the sooner your home appears in the Buyer's Guide, the sooner it's sold.

COLDWELL BANKER

SCHLOTT REALTORS®

Expect the best.®

CLARK
908-382-3200

METUCHEN
908-494-7700

SCOTCH PLAINS
908-322-9102

WARREN/WATCHUNG AREA
908-754-7511

HILLSBOROUGH
908-874-8421

READINGTON
908-534-4085

SOUTH PLAINFIELD
908-668-0020

1994 Coldwell Banker Residential Services, Inc. Equal Housing Opportunity. If your property is currently listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other brokers. We are happy to work with them and cooperate fully. Ads placed in the Real Estate Buyer's Guide for active Coldwell Banker Schlott, Realtor's listings only. Subject to deadline.

The Hills closes 1993 with strong sales

BEDMINSTER – At The Hills in Bedminster and Bernards Township, the year ended on a high note when the sales team recorded a significant rise in November and December contracts for new homes. Thomas H. Dillon, president of Hills developer Gale, Wentworth and Dillon Inc., said 1993 November and December sales surpassed 1992 figures for the same two months.

"Traditionally, the long Thanksgiving weekend, anticipation of holiday festivities and concentrated shopping deter home buyers from making a major decision to invest in a new home, so this increased sales trend is very exciting," noted Dillon, who added, "buyer feedback confirms our confidence in the product we're presenting at The Hills.

"Good products, favorable mortgages and the promise of living in one of New Jersey's most convenient and prestigious locations all contribute to the sales equation," he said. At the juncture of routes 287, 202, 206 and 78, The Hills is a short drive from the state's corporate corridors, universities, theaters, parks and shopping areas. This unique community provides its residents with the best comprehensive lifestyle available in New Jersey today. The Hills combines country living with all the conveniences today's busy professionals need. These include an adjacent retail area with 30 stores, a gourmet supermarket, professional offices and an on-site child care facility. Hills residents also enjoy easy access to golf and public recreational facilities that distinguish Bernards Township and surrounding towns.

In Bernards Township, 100 homes in the new Carlisle Premiere Series continue to attract buyers because they offer the finest value for single-family home living in the area, said Dillon.

"For prices starting at $290,000, Carlisle buyers can own a three- or four-bedroom home with one of the community's most beautiful views," Dillon said.

Spread over 1,600 acres of rolling Somerset County countryside, The Hills comprises 21 contiguous neighborhoods, set off by distinctive entrances and surrounded by mature green areas. Additional landscaping and sprinkler systems enhance all Hills homes. Play tennis on private courts or swim in one of six Hills pools. Community-sponsored seasonal social programs in resident association clubhouses provide on-site recreation for every age group.

Designed by David Minno of The Martin Organization, two-story Carlisle Premiere homes offer exterior features – clapboard siding brick face, gables, columns, custom molding, shutters, enormous decks – that make each home unique. Four models welcome visitors with stately paneled front entrances, shiny brass kick plates and door knockers.

Inside, Carlisle Premiere homes spell luxury with up to 3,000 square feet of living space, including gourmet kitchens, libraries, vaulted ceilings, master suites with marble bathroom sinks and large soaking tubs, and a wide choice of wall-to-wall carpeting colors. Standard family room fireplaces and optional living room fireplaces promise warm winter get-togethers.

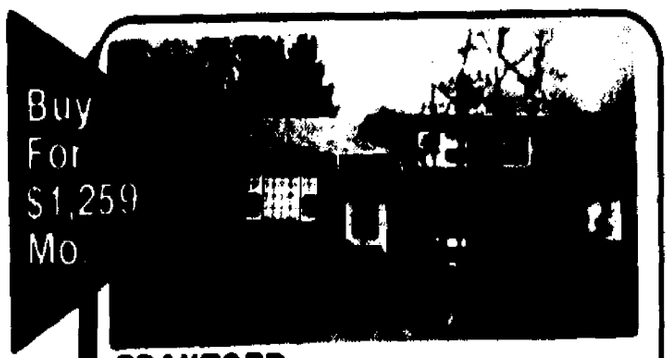
For more information, call The Hills sales office at 781-7300.

Weichert

CLARK

CUSTOM RANCH

Sparkling home w/many updates, marble entry, frw/ carpet, refin. oak flrs. LR/DR, CAC, custom deck. WF-4468 $249,900. Call 908-654-7777.

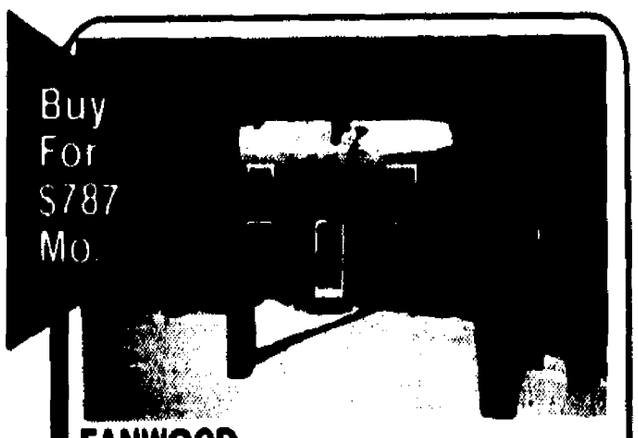


CRANFORD

BACK YARD VACATIONS

OPEN SUN 1-5PM

4 BR. mother/daughter, seperate entrances. 3 car attached garage. Deck, CAC, Fpl. finished rec. WF-4408. $239,900 Call 908-654-7777.
DIR: South Ave. to High St. to Rt. on Pine #1



FANWOOD

GOING . . . GOING . . . G . . .

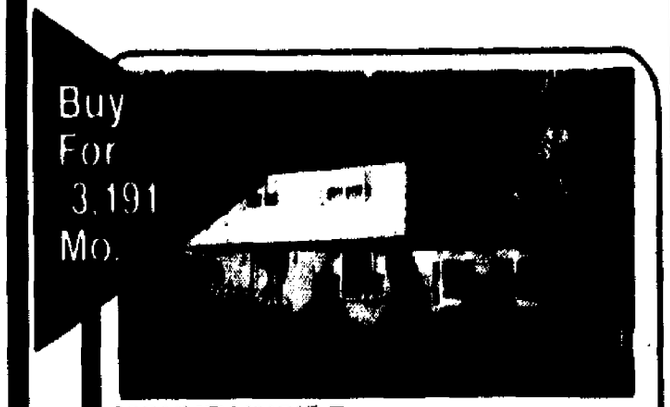
Super opportunity, new oak kit. 3 BRS. patio, cac, walk to town. A must see — bank owned property! WF-4500 $149,900. Call 908-654-7777.

MOUNTAINSIDE

ENJOY THE QUIET OUTDOORS

OPEN SUN 1-5PM

Ex. lg. property provides setting for this spacious ranch. 3 BRs. 2½ baths, lr & dr w/fpl. New oak EIK & CAC. WF4497. $298,000. Call 908-654-7777.
DIR: New Providence Rd. Lt. on Apple Tree, Lt on Force #1476

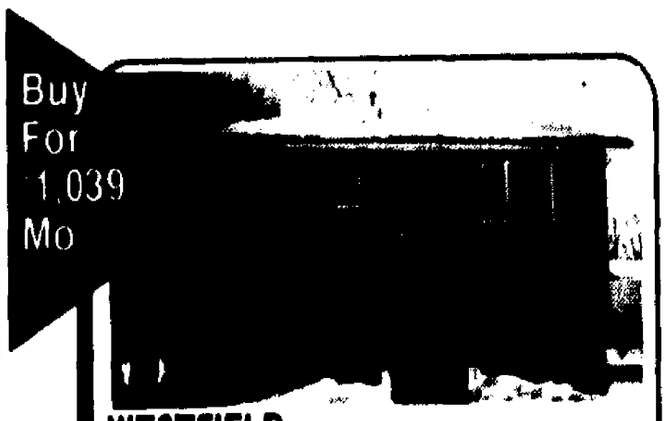


MOUNTAINSIDE

MINT AND MAGNIFICENT

OPEN SUN 1-5PM

A gem nestled as in architectural digest w/amenities found in dreams. Outstanding inside and out. WF-4378. $599,900 Call 908-654-7777.
DIR: Rt./ 22 to New Providence Rt. to Woodacres #1486



WESTFIELD

10 YR. YOUNG — MINT CONDITION

OPEN SUN 1-5PM

3 br., 1.5 baths, eat in kit., fam. rm w/sliders to lg. deck, 1 car att. garage, CAC. WF-4499. $198,000 Call 908-654-7777.
DIR: Prospect St. to Brightwood, Rt on Cleveland #946

LOOK FOR LOW MONTHLY PAYMENTS IN OUR ADS!

For purchase prices up to $[illegible], monthly mortgage payments (principal + interest) quoted in our ads are for qualified buyers based upon a 20% downpayment and a conventional 30-year fixed rate loan at [illegible]% with 3 points. **A.P.R. 7.177%.** As an example, a $100,000 loan would mean 000 monthly payments of $[illegible].

For purchase prices from $[illegible] to $[illegible], the monthly payments are to qualified buyers based upon a 20% downpayment and calculated at 7% with 3 points on a "Jumbo" 30-year fixed rate mortgage with an **A.P.R. of 7.304%.** An example of a $[illegible],000 loan would mean 000 monthly payments of $[illegible].

Payment figures are approximate and do not include property taxes, hazard insurance, or homeowners association dues for a condominium purchase. Interest rates quoted are as of January 19, 1994, and subject to change. Not responsible for typographical errors. While information is believed accurate, we request that the payment be validated with a mortgage provider prior to purchase.

Westfield Office
654-7777
Weichert Realtors
We Sell More Because We Do More

President's Club
Surpassing All Standards of Excellence.

Carol Lyons

Kathleen Buontempo, Manager of Weichert Realtors Westfield Office, proudly announces that Carol Lyons has again qualified for the Companies Annual President's Club Award.

Ms. Lyons has been listing and selling local real estate since 1986 and has received this honor each year that she has been with Weichert.

She has also been honored as a member of the New Jersey Association of Realtors Million Dollar Club every year that she has been a realtor associate (1986 thru 1993).

A regular award winner, Ms. Lyons has been a NJAR Silver Million Dollar Club Member for four of her eight years. Earning this designation required closed transactions of at least $6,000,000 in the year honored.

Membership in Weichert's President's Club, the Companies highest performance award, places Ms. Lyons in the top 1% of her peers.

Ms. Lyons attributes her exceptional success to her belief that "the transaction of real estate is most often the largest investment a person makes . . . and it deserves the most professional attention.

In her eight years in local real estate, Ms. Lyons has " closed" over $42,000,000 in real estate handlings.

Westfield Office Weichert Realtors **(908) 654-7777**
We Sell More Because We Do More

LOIS BERGER
NJ MILLION DOLLAR
CLUB '93
PRESIDENT'S CLUB
WESTFIELD OFFICE

ROSE COHEN
NJ MILLION DOLLAR
CLUB '93
WESTFIELD OFFICE

Thank You

Million Dollar Club membership is our industry's way of applauding your achievement. It's the "bravo" from the professionals who know all it takes to qualify for this distinction.

What I want to say is "thank you." Thank you for working so hard, and so intelligently. Thank you for the untold hours, often during family time. Thank you for caring so much. Thank you for enabling the people who count on Burgdorff Realtors to reach their home ownership dreams. And a special thank you for your personal contribution to our company's good name.

Peter Burgdorff

President

PAT CONNOLLY
NJ MILLION DOLLAR
CLUB '93
PRESIDENT'S CLUB
WESTFIELD OFFICE

VIVIEN COOK
NJ MILLION DOLLAR
CLUB '93
PRESIDENT'S CLUB
WESTFIELD OFFICE

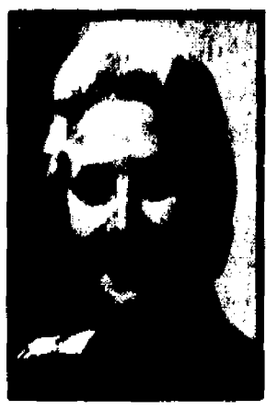
LEE CORCORAN
NJ MILLION DOLLAR
CLUB '93
PRODUCERS CLUB
WESTFIELD OFFICE

DAN DAMON
NJ MILLION DOLLAR
CLUB '93
PRODUCERS CLUB
FANWOOD OFFICE

CAMIE DELANEY
NJ MILLION DOLLAR
CLUB '93
PRESIDENT'S CLUB
WESTFIELD OFFICE

MICHELE ELLIOTT
NJ MILLION DOLLAR
CLUB '93
PRODUCERS CLUB
WESTFIELD OFFICE

ROSEMARY KEELY
NJ MILLION DOLLAR
CLUB '93
WESTFIELD OFFICE



DORIS KOPIL
NJ MILLION DOLLAR
CLUB '93
PRODUCERS CLUB
WESTFIELD OFFICE

KITTY LYNCH
NJ MILLION DOLLAR
CLUB '93
PRESIDENT'S CLUB
FANWOOD OFFICE

FAITH MARICIC
NJ MILLION DOLLAR
CLUB '93
PRESIDENT'S CLUB
WESTFIELD OFFICE

MARY ELLEN O'BOYLE
NJ MILLION DOLLAR
CLUB '93
PRESIDENT'S CLUB
WESTFIELD OFFICE

ANN RIBARDO
NJ MILLION DOLLAR
CLUB '93
PRESIDENT'S CLUB
WESTFIELD OFFICE

GINA SURIANO
NJ MILLION DOLLAR
CLUB '93
PRODUCERS CLUB
WESTFIELD OFFICE

REBECCA WAMPLER
NJ MILLION DOLLAR
CLUB '93
PRODUCERS CLUB
WESTFIELD OFFICE

BURGDORFF
REALTORS

FANWOOD OFFICE
256 SOUTH AVENUE
FANWOOD, NJ 07023
(908) 322-7700

WESTFIELD OFFICE
600 NORTH AVENUE, WEST
WESTFIELD, NJ 07090
(908) 233-0065

Nobody works harder for you than Burgdorff.

Historic home offers old-fashioned elegance

SCOTCH PLAINS — For those who like good, old-fashioned comfort and elegance, tour this historically registered "Scudder House" in Scotch Plains. Built circa 1823, this house offers 12 rooms of fine workmanship and fine architectural details throughout — with all the warmth of "yesteryear."

Enter into the gracious center entrance hall with wainscoting and discover a front parlor with original woodwork, crown moldings, exposed brick wall and shuttered windows.

There is a floor-to-ceiling fireplace, bookshelves and window seat in a captivating 18-by-18 family room, which has access to a spacious deck. The 18-by-12 dining room features a corner cupboard and silver closet, custom molding and wainscoting with plate rail.

The country kitchen sized at 16-by-14 has many decorative and functional amenities such as a Dutch door to side porch with adjoining mud room, with wood boxes and closets, leading to a deck. Back stairs lead to bedrooms. A privately situated powder room and laundry are off the kitchen.

Upstairs, the master bedroom suite sized at 19-by-15 features a huge walk-in closet, two ceiling fans and bath. There are three other bedrooms sized at 13-by-12, 11-by-10 and 17-by-15. Arched windows light the third floor bedroom which has a large closet and ceiling fan.

Outside, an oval ground heated pool (35-by-17) with a patio and pool house are the highlight in the private backyard.

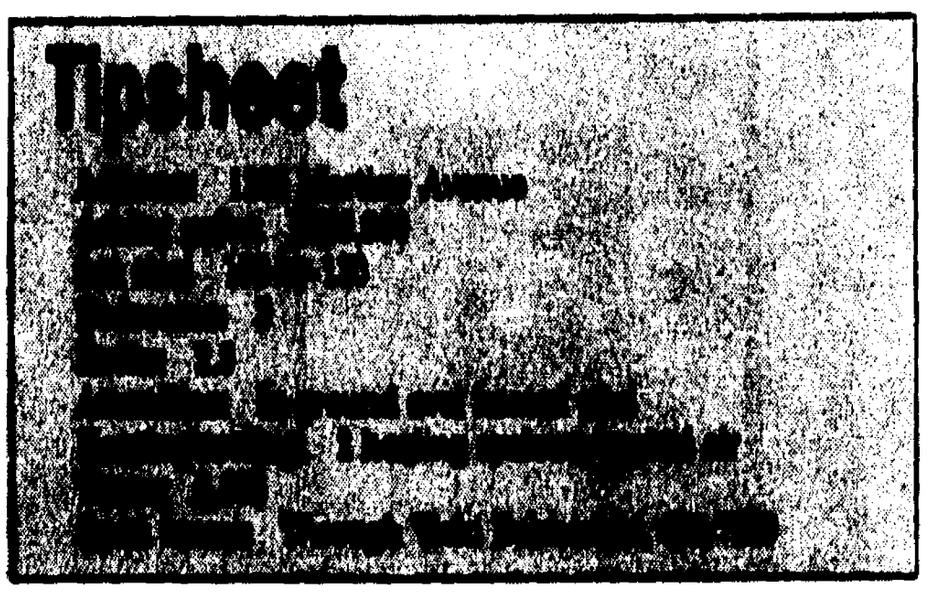
HOUSE TOUR

There is a salt-box style three-car, detached garage.

Utilities include central air conditioning and two separate heating and cooling systems.

Standing on 150-by-130 feet of land, this historic home is priced at $369,900. Contact Vicki Bekkedahl at Rorden Realty in Westfield 232-8400, for more information or to arrange a tour.

The historically registered Scudder House was built circa 1823.



Modern Colonial provides easy family living

SOUTH PLAINFIELD — Enjoy spacious living in this handsome, contemporary colonial located in a family-oriented neighborhood in South Plainfield. The house stands on a 100-by-100 corner lot and features beautiful landscaped surroundings. The backyard is fenced for privacy and features an above ground swimming pool with storage shed.

HOUSE TOUR

Only nine years old, this house has an attractive natural wood stained exterior. Cathedral ceilings are the main feature in the spacious interior.

On the first level, you enter a foyer with ceramic tiles. The living room sized at 23-by-13 also has some ceramic tiling along with wall-to-wall carpeting. There is a formal dining room sized at 11-by-13. The 22-by-12 family room features a fireplace.

The 13-by-10 eat-in-kitchen comes equipped with dishwasher, oven and garbage disposal. There is a half-bath located on the first level. A laundry room provides washer and dryer hook-ups and built-in shelving.

There are three bedrooms on the second level. The master bedroom is sized at 17-by-13 and has its own full bathroom with shower. The master bedroom also features a large dressing area with walk-in closet. The other two bedrooms are sized at 11-by-10 and 11-by-13. A full bathroom on the second floor accommodates the two bedrooms.

The house also features a finished basement with three rooms. There is an attic which is equipped with a fan.

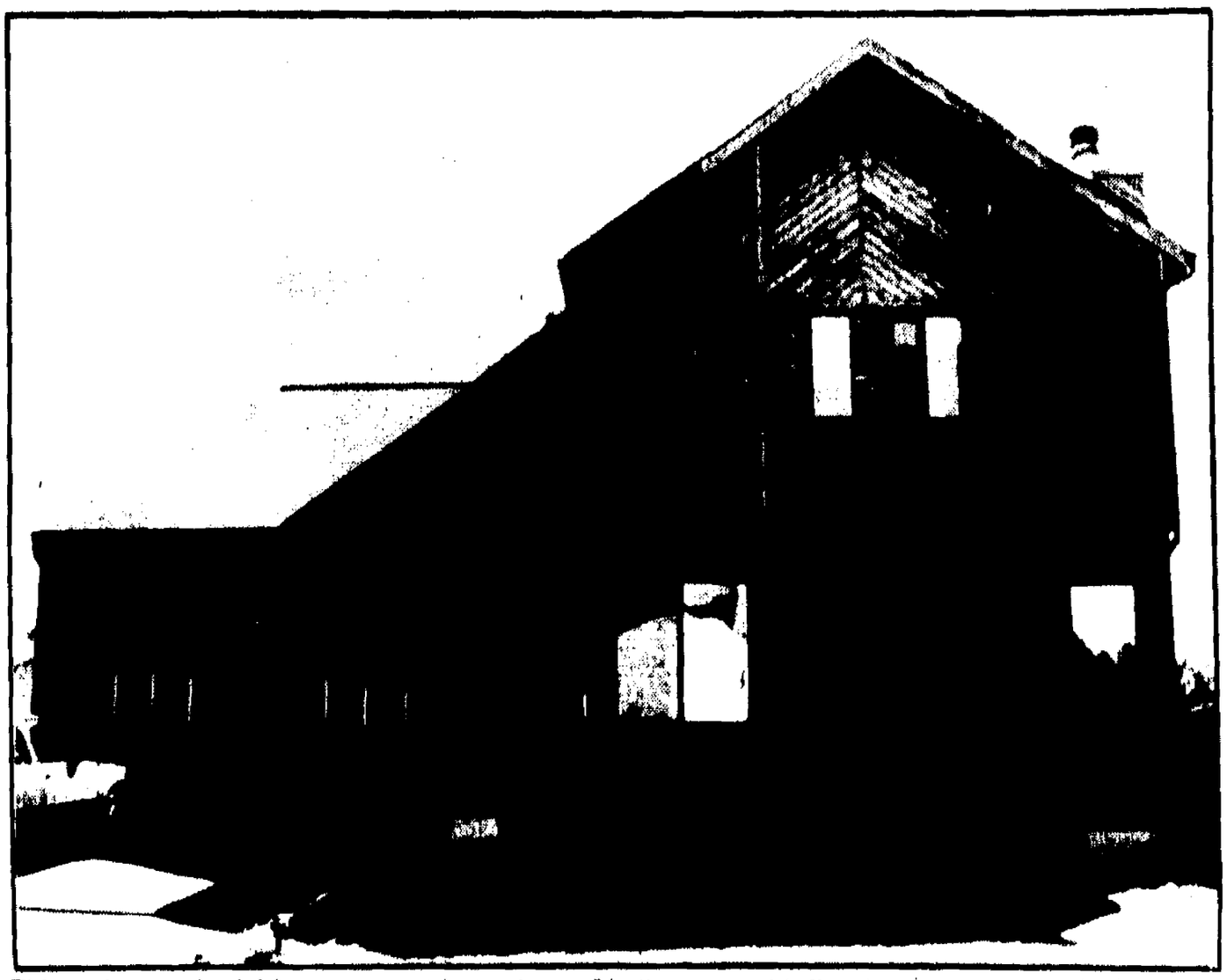
There is a two-car attached garage with built-in shelving; one door features an automatic opener.

Other amenities and utilities include wall-to-wall carpeting, humidifier and electric air filter, central air conditioning, gas heat with forced hot air, public sewer and water.

This house is selling for $184,900 and is listed with Weichert Realtors in Edison. Call 494-6800 for further information or to schedule a tour.

Tipsheet

Address: 20 Bori Drive
Asking price: $184,900
Lot size: 100-by-100
Bedrooms: 3
Baths: 2.5
Amenities: Fenced yard, pool, family room w/fireplace
Heating/cooling: Gas, forced hot air/central air
Open house: Through Reia Jackson, 494-6800



This unique colonial boasts many upgrades, a family room with fireplace, and three rooms in the finished basement.

Property Sales

SOMERSET

BEDMINSTER

Norman D. Nasson & N. Walkley to Elick Feinberg, **67 Ashley Court**, $124,500

Sheriff of Somerset County to Carl H. Solhman, **Cedar Ridge Road**, $625,000

Michael J. Piesta & Lynch to Cora L. Hope, **19 Cheswich Court**, $53,603

Mary Ann Slaperusd to Katherine A. Edwards, **7 Crossfield Court**, $123,000

BOUND BROOK

Richard C. & Janet M. Stachle to David W. & Beth Ann Capano, **522 Central Ave.**, $179,000

Daniel & Gayle Gianfresco to Angelo Coccia et ux., **452 W. Maple Ave.**, $150,000

BRANCHBURG

K. Hovnanian Mtg. Inc. to Robert & Connie Phillips, **508 Azalea Terrace**, $127,166

Kenneth Steinbrech & P. Cox to Michael E. Haley, **1602 Breckenridge Drive**, $121,709

Gerald P. Lewis & C. Curran to John & Margaret Gardner, **24 Cedar Grove Road**, $242,000

Walter & Jasmine Siguet to Thomas A. & Wendy A. Turk, **301 Kelly Drive**, $371,000

K. Hovnanian at Branchburg to Gary Joseph Alpaugh, **712 Magnolia Lane**, $111,464

K. Hovnanian at Branchburg to Sally E. Rasmussen, **714 Magnolia Lane**, $113,794

BRIDGEWATER

Brian C. & Mary P. Pinney to Judi Scannell, **40 Cain Court**, $61,500

Ralph H. Jr. & Juanita Morgan to Joseph Ivanyo, **15 Crestwood Drive**, $255,000

Betty Ann Dawson to Robert H. Dawe Jr., **17 Dartmouth Ave.**, $63,500

Deborah A. Ajamian to Edwin J. & Loretta G. Caldwell, **3014 Doolittle Drive**, $75,000

Jerome & Carol De Martino to Peter A. & Robin J. Wishnie, **795 Dow Road**, $342,000

K. Hovnanian at Bridgewater to Dean G. & Carolyn C. Nasson, **601 Dunn Circle**, $61,000

K. Hovnanian at Bridgewater to Kalliopi Roumeliotis, **701 Dunn Circle**, $138,403

FAR HILLS

Far Hills Dev. Inc. to Roger C. Nettane, **2 Milburn Way**, $349,820

FRANKLIN

John & Thelma Canon Moon to Sheila Jennings & R. Coleman, **74 Arden St.**, Somerset, $100,000

Steven B. & Sage D. Grumbach to James S. McKenna, **72 Avebury Place**, Franklin, $126,500

Paul & Janice Fuhlig to Audrey Field Burson, **15 Barclay Court**, Franklin, $245,000

Carolyn H. & Leo Parent to Jacqueline L. Mirkin, **44 Beaconfield Place**, Franklin, $84,500

Lawrence M. & helene Siegel to Eric Sugar, **166 Carson Court**, Franklin, $126,000

Kevin P. & Nancy E. Averbacher to Michael A. Tomasula, **37 Chelsea Court**, Franklin, $89,900

GREEN BROOK

Isidore & Loretta A. Marrone to Andrew M. Abitante, **4 Biltmore Drive**, $184,500

John J. & Marie E. Peters to Louis E. IV & Maryann Bruno, **122 Lenox Ave.**, $155,000

HILLSBOROUGH

Joseph E. & Lynda G. Macomber to Michael L. & Cathleen M. Russo, **500 Amwell Road**, $157,500

Bernard & Lorna Brown to Paul A. & Sebastiana L. Barosi, **3307 Astor Close**, $101,500

Majestic Knolls Inc. to Cecelia P. Smith, **24 Baker Circle**, $236,427

Salvatore & Yolanda Adornato to Lindsay E. & Patricia Booher, **34 Beverly Drive**, $260,000

Steve Ives & Joan Resnick to Wilbert E. Gomez, **107-1C Bluebird Drive**, $110,500

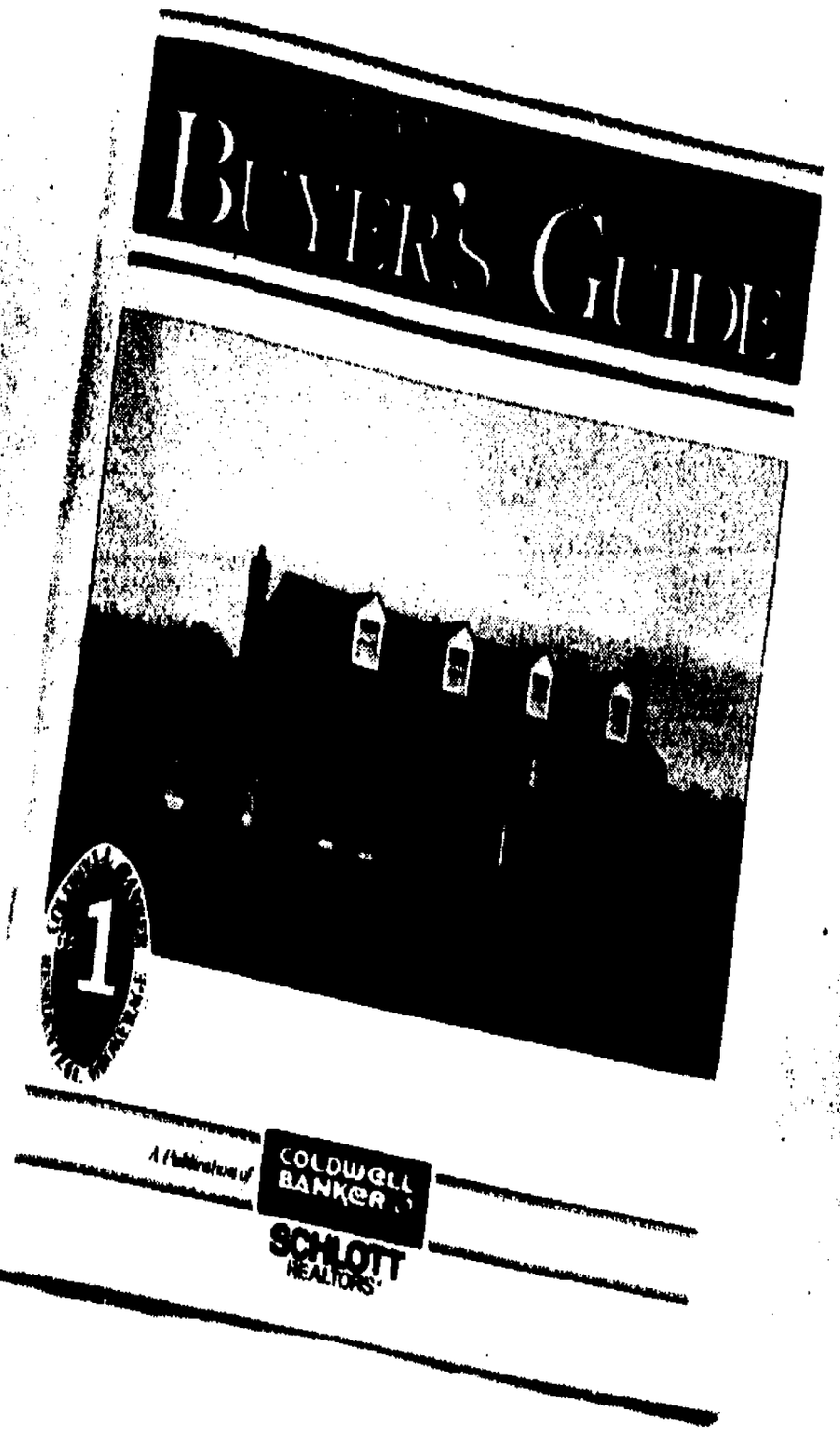
Sean P. & Donna E. Byrne to Cynthia E. Byrne, **2013 Brooks Blvd.**, $185,000

MANVILLE

William Esler to Elaine Komoroski & D. Rubin, **502 Jackson Ave.**, $120,000

Jon R. & Maureen Severson to

(Please turn to page 13)



THE SOONER YOU'RE IN IT, THE SOONER IT'S SOLD.

If you're selling your home, you want to sell it fast. And by having your home appear in the Coldwell Banker Schlott Real Estate Buyer's Guide, you'll get the results you want... fast! Every month we get thousands of calls from home buyers who see homes they like in our exclusive Real Estate Buyer's Guide. It's available FREE at our 96 offices and hundreds of supermarket, store and business locations in the tri-state area. So if you're selling a home, call Coldwell Banker Schlott. Because the sooner your home appears in the Buyer's Guide, the sooner it's sold.

COLDWELL BANKER
SCHLOTT REALTORS®
Expect the best.®

WESTFIELD
908-233-5555

1994 Coldwell Banker Residential Services, Inc. Equal Housing Opportunity. If your property is currently listed with a real estate broker, please disregard. It is not our intention to solicit the offerings of other brokers. We are happy to work with them and cooperate fully. Ads placed in the Real Estate Buyer's Guide for active Coldwell Banker Schlott, Realtor's listings only. Subject to deadline.

Video helps new home buyers

Thinking of buying a new home? An informative video providing new home buyers with a straightforward, practical introduction to home ownership, is now available from the Home Owners Warranty (HOW) Corporation of New Jersey. The video, entitled "'Built to Last for Years," is being offered as part of the corporation's ongoing commitment to educate buyers about owning a home and to assist builders in their customer service techniques.

"Built to Last for Years" also explains the difference between perceived and actual warranty defects, spells out the steps to take when there are warrantable defects in the home, and provides valuable information about the nation's oldest and largest new home warranty/insurance program, Home Owners Warranty.

Established in 1974 by the National Association of Home Builders, HOW quickly gained recognition and respect among new home builders and buyers alike. In fact, notes New Jersey HOW President Mary Caporaso, "Several counties and states around the country, including New Jersey, have passed warranty laws patterned after HOW's 10-year new home buyer protection plan."

In addition to its new home warranty insurance program, HOW also has an insured/warranty plan, offered by registered contractors, which covers remodeled homes for up to 10 years.

Copies of the "Built to Last for Years" video, a useful tool for consumers buying a new home, can be purchased from New Jersey HOW or are available through HOW registered builders. Information about ordering a video can be obtained by calling New Jersey HOW at 329-8525 or (609) 275-1644, or by writing to: HOW Corporation of New Jersey, 666 Plainsboro Rd., Building 200, Suite 2C, Plainsboro, N.J. 08536.

Front row from left, Barbara Devlin, Georgia Lekas, Vasy Honecker, Kathy Shea, Kay Gragnano; back row from left, Bob Devlin, Carla Capuano and Bill Vorhaben were awarded their formal certification by the National Trust for Historic Preservation to market antique homes.

Associates market 'antiques'

After a rigorous training program presented by antique homes specialists from the National Trust for Historic Preservation, eight Coldwell Banker Schlott sales associates from the Westfield office are now certified to market antique homes. The training courses, held at the Radisson Fairfield Executive Inn, focused on subjects such as architectural history, historic interiors, the marketing of historic properties and regulatory issues.

"Each antique home is unique and requires a special marketing plan directed at a select market segment, a segment that not only has an understanding of antique homes but an appreciation of them as well," explained Marilyn Kelly, manager of Coldwell Banker Schlott's Westfield office.

Homeowners who opt for the program will receive such benefits as advertising in *The New York Times Magazine* and in *Preservation News*, published by the National Trust for Historic Preservation. Colorful postcard-style property brochures will also be mailed to selected real estate brokers and to a special list of potential buyers.

Stoney Hill project features elegant homes at low prices

BRIDGEWATER — If anybody knows how to design and build an estate home for virtually every move-up budget, American Properties does. And they're proving it again at Stoney Hill in Bridgewater where four luxuriously elegant homes are currently under construction.

The Amherst and The Bradford, priced from $429,990 and $459,990 respectively, are well below the average price of most new homes at Stoney Hill. Two other designs offered at Stoney Hill exemplify the qualities that define the ultimate in custom-built homes. The Courtland is priced from $494,990 and The Dorchester starts at $589,990. The four homes range in size from 3,306 to 4,700 square feet and demonstrate high levels of planning, construction quality and landscaping. More than 80 percent of the homes have been sold and the final phase is selling ahead of schedule.

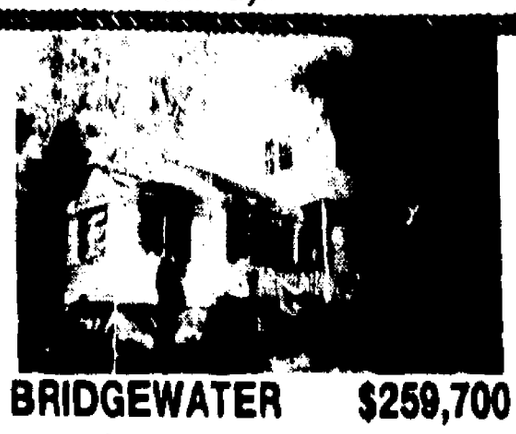
For additional information, call 722-5225.

RANALD C. BROWN
1934 Washington Valley Road, Box 68
MARTINSVILLE, NEW JERSEY 08836

BOUND BROOK $114,900
TOWNHOUSE
6 yrs. young! Ceramic tile foyer; eat-in kitchen; sliding doors to rear deck. Family room + workshop, central A/C. Convenient to Routes 287, 22 & 28. Immediate occupancy.

MIDDLESEX $179,700
"FARM HOUSE"
Restored 1800's 4 bedrooms, 2½ baths "original"! 20x30 barn/garage w/full loft! Spacious 75x210 lot w/all city utilities!! Great Buy!!

BOUND BROOK $249,900
DOCTOR RETIRING
Great Opportunity or 2 Family Conversion.
Quaint in-town location! Second floor, 2 bedroom, 2 bath apartment! Spacious first floor office suite! 3-car garage! Call for convenient appointment!



BRIDGEWATER $259,700
SNEAK PREVIEW!!
Top of the Mountain 3 Acre wooded privacy!! 4/5 bedrooms — 2 zone hot water heat — oversized garage. Great Buy!!!

REALTOR® **(908) 469-2333** MLS

Century 21. **D. S. KUZSMA REALTY**
PUT NUMBER 1 TO WORK FOR YOU
RESIDENTIAL • COMMERCIAL
PERSONAL & PROFESSIONAL SERVICE FOR BUYERS & SELLERS
NATIONAL & INTERNATIONAL RELOCATION SERVICE
Call our toll free HOTLINE #
1-800-497-9108
(908) 272-8337
115 MILN STREET, CRANFORD

(Continued from page 11)

Barbara A. Weber & Wengrzynek, **243 N. First Ave.**, $133,900

Elizabeth R. Jakelsky to Ignacy & Cecilia Stefanczuk, **16 S. 10th Ave**, $143,000

MONTGOMERY

John E. & Ena M. Buckingham to James A. & B. Higginbotham, **15-H Andover Circle**, $157,000

E. Lewis & Joan M. Johnson to Mary L. Lambert, **415 Belle Mead Griggstown Road**, $585,000

Gerald T. & Lynn M. Eichhorn to Vicky Kwan-Lan Tsang, **8-C Castleton Road**, $151,000

Lurken Associates to Michael A. & Karen R. Mayer, **142 Catskill Court**, $299,000

Wellington Estates II LP to Apostolos & S. Saatsoglou, **1052 Cherry Hill Road**, $555,000

SOMERVILLE

10 Eastern Ave. Corp. to William Paulus Jr. *et al.*, **10 Eastern Ave.**, $150,000

Home Loan & Investment Assoc. to Rey Y. Colon *et al.*, **3 Fairview Ave.**, $105,000

Murray & Beatrice Skydell to John M. Luyben, **265 Grove St.**, $169,500

WARREN

Warren Chase Inc. to David A. & Wendy P. Stark, **10 Downtown Court**, $668,900

Andjune Corp. to TCW Builders, **5 Hillcrest Blvd.**, $95,000

Margaret D. Nutting to Life Skills Resource Center, **101 Mount Horeb Road**, $279,000

Marvin & Janet Bromberg to Michael & Mary Ann Giuliano, **66 Old Smalleytown Road**, $440,000

Harvinder & Sharanjit Sidhu to Chen Wang Huey Dih & Wei Chi, **8 Rambling Brook Lane**, $550,000

Estate of Vincent Gallo Sr. to Estate of Gene Gallo, **7 Saw Mill Road**, $11,907

Estate of Mario Gallo to Estate of Gene Gallo, **7 Saw Mill Road**, $11,907

Chasbob Inc. to Peter & Dawn Dangelo, **32 Sycamore Way**, $340,300

Willant Corp. to Richard F. Morrison, **10 Whispering Way**, $828,465

* * *

MIDDLESEX

PISCATAWAY

Canterbury at Piscataway Inc. to Jose R. Parrilla *et al.*, **117 Exeter Court**, $127,900

Commons at Piscataway Inc. to Kanubhai & Hemangini K. Patel, **2907 Jesse Way**, $94,000

SOUTH PLAINFIELD

Citicorp Mtg Inc. to Bernard T. Crowley *et al.*, **1609 Maple Ave.**, $28,000

Administrator of VA to Steven Glossick *et al.*, **202 Schillaci Lane**, $119,002

Batra Construction & Development Co. to Kamlesh & Trusha Patel, **43 Diana Drive, ,** $172,500

* * *

UNION COUNTY

CRANFORD

Jeffrey R. & Julie Gamble to Patrick & Barbara M. Crowe, **127 Herning Ave.**, $219,000

Gerard Davies & M. Alfieri to Dothlin Williams, **50 Johnson Ave.**, $88,000

Union County Sheriff to Provident Savings Bank, **44 Lenhome Drive**, $100

John J. & Elizabeth O'Leary to Ralph R. & Marylou Strafaci, **113 W. North Ave.**, $225,000

John & Christine I. Simpson to Lisa M. & Glenn Durant, **123 Oak Lane**, $198,000

Noel Thompson to David H. & Jane E. Dong, **38-B Parkway Village**, $79,900

Noel Thompson to Marie C. Cavanagh, **41-D Parkway Village**, $57,900

FANWOOD

Robert B. & Donna H. Walsh to William D. & Diane E. Ahle, **41 Kempshall Terrace**, $179,500

Dime Savings Bank to Leonardo & Elena Y. Perez, **39 Midway Ave.**, $140,000

James J. Venezia *et al.* to Robert Delprado, **21 Old South Ave.**, $207,500

Kenneth E. & Ruby B. Larson to John M. Everson, **159 Paterson Road**, $175,000

william M. Coughran Jr. *et ux.* to Donald M. & Cherie A. Mitchell, **143 Second St.**, $183,000

Kathleen B. Cosgrove to Kathleen C. Cosgrove, **197 Vinton Circle**, $170,000

WESTFIELD

Union County Sheriff to Raj Investments, **576 E. Norht Ave.**, $100

Jean T. Burgdorff to Glynis Burgdorff, **600 W. North Ave.**, $872,000

Janet Lacikero to Robert F. Stockman & J. Teter, **420-B Rahway Ave.**, $152,500

Helen B. Gelchion *et al.* to David & Charleen A. Howatt, **254 Scotch Plains Ave.**, $225,000

Westfield Station Fidelico to Marion Berson, **210 South Ave.**, $1,094,646

Mark & Ellen M. Smith to Thomas D Capotorto *et al.*, **103 Aylilfe Ave.**, $165,000

Retail center in Warren

WARREN - Century 21 Diamond Realty announces the availability of Warren's newest retail center, located on two acres on Washington Valley Road.

Paul Stillwaggon, a listing agent with Century 21 Diamond Realty Inc. in Watchung, said the building will offer 14,235 square feet of retail space on the ground floor and 2,045 square feet of second floor office space. Parking will be provided for 99 vehicles, including handicapped parking and mobility unit access. The space can be available in units as small as 1,200 square feet, and up to and including the entire floor areas noted above.

HOUSE OF THE WEEK
FANWOOD $224,000

A stone fireplace, flanked by shelves and cabinetry, warms the living room of this 3 bedroom, 1½ bath home. The dining room exits to a deck & professionally landscaped grounds. Updated kitchen has a built-in table over cabinets & drawers and the carpeted, grade level family room has adjoining powder & laundry rooms. Central air, vinyl siding, freshly painted interior. In a pretty neighborhood of comparable homes. Call us today for your tour!

Rorden REALTY, INC. REALTOR

Celebrating 22 years of Landmark Service

232-8400

44 ELM ST. • WESTFIELD, NJ

I HAVE A WAY TO SHOW YOUR HOUSE TO THOUSANDS OF POTENTIAL BUYERS

ERA

BEDMINSTER
RUN TO THE HILLS!!!
Be one of first to see this exquisite 2 story condo in the Hills. 2 BRs, one on first floor, one on second floor. 2 full baths, garage and many more amenities. Won't last $159,000.
ERA AMERICAN DREAM REALTORS
(908) 253-9000

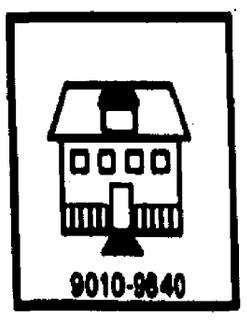
READINGTON TWP.
$369,900
EXCEPTIONAL...is the word to describe this home. On a wooded 3.5 acre lot on cul-de-sac features cathedral ceiling in FR, stone frpl., sunburst windows. 4 BR's, 2½ baths, library with built-in bookcases and 2 tier deck. Easy commute to all major highways.
ERA CLASSIC LIVING REALTY
(908) 722-1166

NORTH EDISON
$249,900
Immaculate 4 bedroom, 1½ Bath Split Colonial with CAC and New Kitchen off Featherbed Lane. Call Peggy.
ERA VILLAGE GREEN
35 Brant Avenue, Clark
(908) 381-7477

SCOTCH PLAINS RANCH
$224,900
Move-in Condition, Watchung Hills Area. 3 Bedroom, 2 Bath, CAC. Ask for Peggy. $5000 Seller Contribution to Qual. Buyer.
ERA VILLAGE GREEN
35 Brant Avenue, Clark
(908) 381-7477

ERA AMERICAN DREAM REALTORS	ERA CLASSIC LIVING REALTY	ERA VILLAGE GREEN
Hillsborough	Somerville	Clark
908-253-9000	908-722-1166	908-381-7477

9000 REAL ESTATE



9010 - Homes Under $150,000
9020 - Homes For Sale
9030 - Farms
9040 - Luxury
9050 - Mobile
9060 - Waterfront Property
9070 - Condominiums
9080 - Townhouses
9090 - Multi-Family
9100 - Lots and Acreage
9110 - Out of Area
9120 - Wanted to Buy
9130 - Mortgages and Financing
9140 - Misc Real Estate

EQUAL HOUSING OPPORTUNITY

All real estate advertised in this newspaper is subject to the Federal Fair Housing Act of 1968 which makes it illegal to advertise any preference limitation or discrimination based on race, color, religion, sex or national origin, or an intention to make any such preference, limitation or discrimination.

This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

Complaints of discrimination in housing on the basis of race, color, creed, ancestry, marital status, sex or handicap should be made to New Jersey Division on Civil Rights, 383 W. State St., Trenton, NJ 08618. Phone (609)292-4605.

9020 Homes for Sale

HUNTERDON CO. Short distance from 178 (Annandale). Buy this better than new Contemp. Ranch. LR, FR, DR, Breakfast area to 45x12 deck, Oak Kit., finished lower level w/game room and office area. Both levels with w/w carpet. Paved drive & city utils. Fantastic home for $197,500.

Owner looking for offer on this lovely Country Col. w/vinyl siding, newer roof, new eat-in Kit., FR w/corner FP, DR, screened Florida Room. Extra room on 1st level, 4 BRs, 2.5 baths, hardwood floors. Beautiful large lot and Raritan Twp. school system. Asking $234,900.

Four bedroom, three full bath Custom Rancher, ideal for large family. Lower level Fam. Room with (2nd Kit)wet bar. LR w/stone FP, FR w/brick FP. Cherry eat-in Kit, hardwood floors. All on 1.5 +/- acre w/views. Raritan Twp. Asking $222,000.

Preferred Lifestyle Realty 908-707-0880

Advertise in the Classified!

AFFORDABLE MODULAR— Custom Homes. ERIC Assoc. offers high quality customized homes, decks and greenhouses that are Affordable. Financing available to qualified buyers. (609) 466-1817

BASKING RIDGE— Springridge, colonial duplex, 3 BR 2½ baths, LR, DR, EIK, Den, frplc, full bsmt, gar, vaulted ceilings, asking $219,900. Call 201-635-1519/908-755-8205 eves.

BEDMINSTER— The Hills. 1BR, 1 bath condo. Purchase before realtor listing. Sunny, private, CAC, all appl., upgrades. Pool, tennis. $85,900. 908-781-6430

BRIDGEWATER NEW HOME $179,900 Best Buy in Town on this 4BR, 2 full bath Bi-Level. Also includes: custom Kit., dining room, living room, family room and 2 car attached garage. Call for all the details but BE QUICK!
ERA J. ZAVATSKY & ASSOCIATES, INC.
Realty 908-755-1200

DID YOU KNOW . . . that an ad in this local paper also goes into 22 other local papers? Reach over 380,000 readers with one call!
1-800-559-9495

MIDDLESEX— By owner. Newer colonial, 3 BR, 1½ bath, large LR, DR, EIK, FR, Rec. R, bsmt. gar. shed, hrdwd flrs. $174,900. 271-4642

• • LINDEN • • Bank Owned! Renovated Ranch with full basement, Aluminum Siding. Great Starter or rental property. Owners anxious, bring offers.
SPF1182 $99,900

COLDWELL BANKER SCHLOTT REALTORS
Realtors
(908) 668-0020

Manville NEW COLONIAL!!! Built to suit/3BRs, 1.5 baths, large kitchen, your plans or ours, 75x100 lot. Close to park & shopping. Offered at $149,900.
ERA AMERICAN DREAM, Realtors
908-253-0000

MIDDLESEX & SOMERSET COUNTIES 1st time buyer and current home owner program available. To see if you qualify please call:
Bob Warchol
Century 21
Golden Post Realtors
908-469-3900

NO. PLFD— 3 story Victorian home, 1+ ac. Large 2 story garage. Convenient loc. $249,000. 647-4185

PEAPACK— $415,000, Ranch, 1 acre, LR, DR, FR, 4 BR, 2 1/2 bath, view of estate, Principles only. 908-234-1958

Advertise in the Classified!

OPEN HOUSE: FANWOOD— sale by owner-split-4BR, LRw/fp, DR, EIK, 1.5 bth, FR, full bsmt w/office-br, gar, deck-near schools, town, trans. Only $219,900-Sat 2/12-Sun 2/13 from 11-4. 173 Pleasant Ave or call for appt 908-889-0714

•• PLAINFIELD •• Unbelievable! You will be amazed. This lovely 3 family home is located in the historic section of Plainfield. Includes 2 large apts. w/lin. basement & a studio apt. Must see!
SPF1175 $179,900

A Great Buy! 2 family, eat-in kitchen, large living room, 2 bedrooms-1st floor, 3 bedrooms-2nd floor, excellent condition. Priced to sell.
SPF1157 $139,900

This Bigger & Better East End Cape offers 3 BR, full bath and formal DR on 50x150 lot with paved driveway and garage. Freshly painted w/new floors in kit. & bath. Plumbing in for 2nd bath.
SPF1170 $116,000

So Much for So Little! You must see this beautiful ranch on a very private street. Completely rebuilt 10 yrs. ago. Includes F/P in LR, DR and large EIK w/ break. bar! Perfect for growing family!
SPF1158 $133,000

COLDWELL BANKER SCHLOTT REALTORS
Realtors
(908) 668-0020

•SOUTH PLAINFIELD• Shows Like New! Super colonial feat. new 21x12 kitchen with sep. dining area, cathedral ceiling/skylight, oversized fam. rm w/sliders to deck/fenced yard, 3 bdrms, 2 baths, many new amenities! Call!
SPF1163 $169,900

Don't Miss This Opportunity! This spacious & bright bilevel has just been reduced. Includes 4 BR, 2 bath & FR. Act quickly!
SPF1151 $159,900

Don't Miss This One!! This 3 BR Cape Cod in a quiet neighborhood has just been reduced! This house has a lot of potential! Act Quickly! Seller motivated!
SPF1155 $132,900

COLDWELL BANKER SCHLOTT REALTORS
Realtors
(908) 668-0020

★ ★ ★ ★
BRANCHBURG Spacious Colonial, 4BRs, 21/2 baths, oversized rooms, 2 level deck, frplc, CAC, custom woodwork & much more. Excel. neighborhood, 1+ private AC. Conven. to Rt. 22, 78, 202-206 & 287. $314,500. Call 908-707-8800

YOUR CLASSIFIED AD CAN BE PUBLISHED IN 92 NEW JERSEY NEWSPAPERS WITH ONE EASY PHONE CALL AND FOR ONE LOW PRICE. FOR ONLY $219.00 YOUR AD WILL REACH OVER 1.2 MILLION HOMES THROUGHOUT THE STATE. CALL FORBES CLASSIFIED AT 1-800-559-9495, ASK FOR JOYCE OR KRISTIN FOR ALL THE DETAILS ABOUT SCAN-STATEWIDE CLASSIFIED AD NETWORK.

CENTRAL JERSEY MORTGAGE RATES

Lender, City, Phone	APP FEE	30 YR FIXED RATE	PTS	APR	15 YR FIXED RATE	PTS	APR	OTHER RATE	PTS	APR	
Accord Mtge Services,Bloomfield 201-748-2200	375	6.88	2.50	7.12	6.38	2.50	6.77	4.50	0.00	6.08	A
Accountants Mtge, Lebanon 800-236-2235	0	7.50	0.00	7.50	7.13	0.00	7.13	6.63	0.00	6.63	L
Amboy National Bank,Old Bridge 908-361-8700	200	7.00	3.00	7.35	6.50	3.00	7.04	6.96	1.00	6.97	A
American Federal Mtge, Union 908-688-8800	100	6.88	3.00	7.22	6.38	2.75	6.84	7.25	1.75	7.44	B
ARCS Mortgage, Totowa 800-225-1135	400	6.88	3.00	7.18	6.38	2.75	6.82	7.13	1.75	7.30	B
Bay City Mortgage, Hazlet 908-264-2700	350	6.88	2.00	7.07	6.38	2.00	6.70	6.88	2.50	7.07	B
Capital Funding,Parsippany 800-562-6700	0	6.75	3.00	7.13	6.13	3.00	6.50	6.13	3.00	6.50	H
Cenlar Fed'l Savings,Princeton 800-223-6627	350	7.00	3.00	7.35	6.50	3.00	7.01	7.25	3.00	7.70	B
Central Mtge Svcs, Watchung 908-756-0300	295	7.25	0.00	7.29	6.88	0.00	6.93	4.00	2.00	5.77	A
Charter Fedl Savings,Randolph 201-366-3300	400*	7.13	3.00	7.43	7.13	0.00	7.13	6.88	0.00	6.67	I
Choice Mortgage, Morris Plains 908-244-2821	300	7.50	0.00	7.50	7.00	0.00	7.00	6.38	0.00	6.38	E
Collective Fed'l Savings,Edison 908-548-4040	350	7.38	0.00	7.38	6.63	0.00	6.63	6.38	0.00	6.38	F
Countrywide Mortgage,Westfield 908-789-8455	268	6.88	2.63	7.19	6.25	2.88	6.79	6.25	3.00	6.76	H
Crestmont Fed'l Savings,Clark 908-827-0800	300	7.00	3.00	7.30	6.50	3.00	6.96	3.50	3.00	6.52	A
Directors Mtg Loan, Rochelle Pk. 800-572-0250	350	7.00	2.00	7.20	6.50	2.00	6.82	3.50	2.00	6.18	A
Diversified Mtg Svcs,Middletown 908-706-1300	350	6.75	2.75	7.02	6.25	3.00	6.73	3.50	2.00	5.50	A
Empire Mortgage Co.,Somerville 908-704-2342	350	7.50	0.00	7.50	7.13	0.00	7.13	7.38	0.00	7.38	N
Equity Fin'l,Old Bridge 800-882-8828	325	7.38	0.00	7.42	6.13	3.00	6.61	6.38	0.00	6.42	K
First Fidelity Bank	350	7.13	2.00	7.34	6.63	2.00	6.97	3.99	0.00	6.35	A
First Savings Bank SLA, Edison 908-225-4488	325	7.13	3.00	7.48	6.38	3.00	6.91	6.75	0.00	6.69	K
Genesis Mtge Svcs,E Brunswick 908-257-8700	375	6.88	3.00	7.17	6.38	3.00	6.85	6.88	3.00	7.17	B
Imperial Credit,Parsippany 800-248-2750	245	7.00	2.50	7.25	6.50	2.50	6.90	N/P	N/P	N/P	
Ivy Mortgage,Belle Mead @ 800-488-8383	300	6.75	3.00	7.05	6.13	3.00	6.60	3.25	3.00	N/P	A
Key Corp Mtge,Laurence Harbor 800-530-8678	250	6.75	3.00	7.14	6.25	3.00	6.84	4.25	0.00	6.50	A
King Mortgage Corp., Clifton 800-365-8888	300	6.88	2.63	7.14	6.25	3.25	6.77	3.75	2.88	6.63	A
Management Mtg Corp,Matawan 908-566-8800	0	7.38	0.00	7.46	7.00	0.00	7.08	3.25	3.00	6.54	A
Mane Financial Svcs, Bloomfield 201-748-3231	350	7.38	1.00	7.44	6.88	1.00	6.94	4.38	1.00	4.46	A
Manor Mtge Corp, Parsippany 201-884-0040	225	7.50	0.00	7.50	7.00	0.00	7.00	7.50	0.00	7.50	B
Metropolitan Mtge Svc,Freehold 908-294-0900	350	6.75	2.88	6.91	6.38	3.00	6.52	5.50	3.00	5.91	J
Monarch Svgs Bank FSB,Clark 800-334-5003	299	6.99	3.00	7.30	6.50	3.00	7.00	3.75	3.00	6.13	A
Morgan Carlton Fin'l, Matawan 800-862-0710	0	6.75	2.50	6.99	6.50	1.38	6.61	3.25	2.50	3.41	A
Mortgage Unlimited,Secaucus 800-888-2274	195	7.38	0.00	7.38	6.88	0.00	6.88	4.13	0.00	4.13	A
New Century Mtge,E. Brunswick 908-390-4800	375	7.13	1.50	7.32	6.63	1.50	6.72	4.00	1.50	4.21	A
NJ Home Funding Group,Edison 908-248-4400	0	6.63	3.00	N/P	6.13	3.00	N/P	6.88	3.00	N/P	B
NJ Savings Bank,Somerville 908-722-0800	325	7.13	2.25	7.35	6.88	1.00	7.03	N/P	N/P	N/P	
Paradise Mortgage, Warren 908-561-3332	350	6.50	3.00	6.81	6.50	2.88	6.99	3.88	2.50	6.86	A
R & J Mortgage,Ledgewood 800-742-7856	300	6.88	2.75	7.09	6.25	2.75	6.89	5.00	2.50	6.32	E
Royal Mortgage,E Brunswick 800-566-2296	395	6.75	3.00	7.08	6.25	3.00	6.73	6.00	3.00	6.29	L
Royal Mortgage, Morristown 800-551-5582	395	6.63	2.75	6.90	6.13	2.75	6.56	4.25	0.00	4.13	A
Source Mortgage, Somerville 800-656-1660	325	7.50	0.00	N/P	7.00	0.00	N/P	4.25	0.00	N/P	A
Source One Mtge Svcs,Cranford 800-870-4057	0	6.75	3.00	7.08	6.13	3.00	6.69	5.13	3.00	6.73	J
Summit Mortgage,Bridgewater 908-429-2028	350	7.38	3.00	7.69	6.75	3.00	7.24	4.13	0.00	6.20	A
Watchung Hills Bank,Warren 908-805-8800	300	6.88	2.75	7.18	6.38	2.75	6.87	4.50	0.00	6.45	A
Worco Financial Svc, Warren 908-561-3836	0	7.38	0.00	7.38	7.00	0.00	7.00	4.13	0.00	N/P	A

(A)1 YR ARM (B)30 YR JUMBO (C)5/25 (D)7/23 (E)3 YR ARM (F)10 YR FIXED (G)15 YR BIWEEKLY (H)15 YR JUMBO (I)10 YR ARM (J)5 YR BALLOON (K)7 YR ARM (L)7 YR BALLOON (M)5/1 ARM (N)20 YR FIXED (O)30 YR NO COST (P)1 YR JUMBO ARM (Q)BIWEEKLY * – refunded at closing ^ – includes credit report & appraisal
@ – Direct Lender a – $300 app fee for 30 yr fixed MINIMUM 45-60 DAY RATE LOCK

Rates are supplied by the lenders and are presented without guarantee. Rates and terms are subject to change. Lenders interested in displaying information should contact Cooperative Mortgage Information @ (201) 782-6313. For more information, borrowers should call the lenders. Contact lenders for information on other mortgage products and services. Cooperative Mortgage Information assumes no liability for typographical errors or omissions. Rates listed were supplied by the lenders on 2/18. N/P– – Not Provided by institution.

© Cooperative Mortgage Information 1994 – All Rights Reserved.

SOURCE MORTGAGE CO., INC.
Purchasing a Home or Refinancing?
WE HAVE THE BEST SERVICE AND THE MOST COMPETITIVE RATES
Call for a FREE Consultation & Credit Check
Over 150 Mortgage Programs to Choose From.
Many with NO POINTS & No Closing Costs
"Get to the Source"
(908) 231-9100 (800) 696-1860
65 N. Gaston Ave., Somerville, NJ 08876
Licensed Banker, N.J. State Dept. of Banking

MORTGAGES
Refinance or Purchase
0 POINT MORTGAGE EXPERTS
Plus Lowest Closing Costs Guaranteed
Avoid Underwriting Qualification Hassles
CALL THE AREAS MOST SKILLED MORTGAGE BANKERS
WORCO FINANCIAL SERVICES
908/561-3836
Warren
Licensed Mortgage Banker — NJ Dept of Banking

9030 Farms

READINGTON TWSP Silver Bit & Spur Farm Horse ranch w/stable, barns, paddocks, rolling hills. 61.5 acres abutting New Stanton Ridge Golf Course.
RDT 1795 $925,500

COLDWELL BANKER RES
SCHLOTT REALTORS
Realtors
534-4085/526-5300

9060 Waterfront Property

OCEANFRONT— on the Ocean City, Maryland Boardwalk. Phillips Beach Plaza Hotel. rooms, Efficiencies, One, Three, and Four bedroom apartments. Call 1-800-492-5834 Nationwide. Golf plans available.

9070 Condominiums

BEDMINSTER— The Hills. 1BR, LR, Din area, KIT, bath; many upgrades. Must meet income qualifications. $69,900. Call (908) 781-9269.

CRANFORD
$72,900

TWO BEDROOM TOWNHOUSE

A qualified FIRST TIME BUYER can own a lovely townhome with just 10% DOWN. A CAN'T MISS Custom Kitchens and updated baths, easy carrying costs (to qual. buyer), and parklike setting.

PARKWAY VILLAGE
Wade Ave. & Lambert St.
OPEN HOUSE:
SAT. & SUN. 12-4
THURS. EVE. 2-5
(908) 272-3534
Dir: GSP to exit 137 make the first 3 rights) Sold thru Broker by prospectus.

CIRKUS REAL ESTATE INC.
(201) 773-6262

EDISON— walk to train. lux. 2 BR, 2 bath, EIK, CAC, W/W, Must sell, $89,900, 908-572-8350

EDISON—$65,000 2 BR, W/D and all appliances incl. Conveniently located. Please call 248-0174.

9080 Multi-Family Homes

BOUND BROOK— 4 family, $26,000 cash flow, asking $179,000, for sale by owner, fully leased, 908-204-0125.

9100 Lots and Acreage

HILLSBOROUGH
Approved bldg. lot. Neshanic River $145k. 4 acres negotiable.
908-369-4672

Advertise in the Classified!

9110 Out of Area Property

CRESTWOOD— Adult (55+) 7,500 Homes, 40 Styles. $20,000-$140,000. Over 50 clubs & organizations, shopping, transportation. FREE BROCHURE 1-800-631-5509 HEARTLAND REALTY ASSOCIATES, Realtors P.O.Box D, 480 Rt. 530, Whiting, NJ 08759.

LONG BEACH ISLAND— an island paradise within an easy drive. For friendly, professional service, call HCH Inc Realtors. 609-494-3311. Call for the latest information!

OUT-OF-STATE— For a FREE directory by mail of homes and property, call phonemail 908-922-7700, Press "1", mailbox #5952. Leave name and address.

9120 Wanted to Buy

HOME WANTED— Middlesex Boro, Young family moving back to NJ, 3/4 BR pref., 908-735-7581

9140 Miscellaneous Real Estate

BANK FORECLOSURES— 1,000 N.J. homes listed on 150 page report. Save to 50% buying bank direct. Also, Pennsylvania, New York, Connecticut, Florida, Massachusetts, California, New Hampshire. 7 Days 8am-Midnight 1-203-838-6200.

WILL YOU SUPERVISE CONSTRUCTION? Will you paint? So you want home equity? You CAN own you dream home! Call Miles Homes today. 1-800-343-2884, ext. 1.

9200 VACATION PROPERTY

9210 - Homes For Sale
9220 - Pocenos
9230 - Resort Properties
9240 - Waterfront
9250 - Lots/Acreage
9260 - Time Shares
9270 - Vacation Rentals
9280 - Weekend Rentals

9210 Homes for Sale

PISCATAWAY— Great ranch, 3BR, formal DR, family rm, porch, deck/jacuzzi, full bsmt, C/A, landscaped, corner lot 100x100, $159,500. Call (908) 968-3904

9240 Waterfront Properties

LAND— Uniondale, Pa. Build your **Dream Home** on **9 Ac.** with views of Elk Mt. Ski resort. Skate on **private pond** winter, swim & trout fish in summer. Poss. subdiv./adj. to Pa. Game Preserve. $55,000 908-234-1958.

9260 Time Shares

TIME SHARE UNITS AND CAMPGROUND MEMBERSHIPS— Distress sales-Cheap!! Worldwide selections. Call VACATION NETWORK U.S. and Canada 800-543-6173. Free rental information 305-563-5586.

9270 Vacation Rentals

LAKE PLACID/WHITEFACE— 3BR, 2Bath, slps 10, VCR, stereo, pool table. Nancy 873-3905

LBI— apt. 1 block to beach, 2 BR, bath, Holgate section, reasonable season, monthly/weekly, 908-356-8216

OCEAN CITY, MD. Waterfront Townhouse, 3BRs. 21/2 baths, cable, pool, walk to beach. Video avail. Call 908-561-4508.

POCONOS— Saw Creek. 3 BRs, Den. Pool, tennis, golf. $250/weekend. 908-757-6849 after 6pm.

ST. MAARTEN— Have you had it w/winter? Escape to our beatiful 2 BR, 2 bath beachfront villa all amenities, incld.ing maid & car, call Owner for brochure 904-756-1080

9400 RENTALS

9410 - Homes
9420 - Multi-Family
9430 - Townhouses and Condominiums
9440 - Apartments
9450 - Rooms
9460 - Boarding
9470 - Apartments to Share
9480 - Homes to Share
9490 - Wanted to Rent
9500 - Misc Rentals

9410 Homes

BRIDGEWATER— 3 BR Ranch. Pets OK. Large lot, $1200. Paul 757-5600 or 707-8621

LONG VALLEY— 3BR ranch, 2 bths, lrg LR & K, heated 3 car gar, full bsmt, no pets. $1200 + 1 mo. sec. 908-876-4463

METUCHEN— 237 Central Ave. 1 fam. 6 1/2 rms, 3BR, util. tenant. Prkg, 1 mo sec. Avail 3/1/94. $650/mo. Call Doris Realty McCoy 201-762-1171 or 201-672-2171.

RARITAN— 3BR, LR, DR, K, 1/2 bsmt, gar, $1200 neg, near schools. 908-218-1763 after 7.

SOMERVILLE— 4BR Split Level, 11/2 baths, FR, garage, avail. immed. $1300/mo.
PASCALE REALTORS
908-722-1032

9430 Townhouses and Condominiums

BEDMINSTER— Townhouse new, 4 BR, 2½ bath, gar. fplc. AC, patio, pool, tennis, all appl. $2190/mo. 908-781-6551

CRANFORD $900
Newly renovated 2BR Condo. Incl. plush w/w. New kitchen and great neighbors. NO REALTOR FEE!

CIRKUS REAL ESTATE INC.
(201)773-6262
(908)272-3534

CRANFORD— duplex, avail. 2/15, fully furn., 2/3 BR, all util. included, cable, fax, copier, W/D, $375/wk., call days 908-232-7997 or eves. 201-376-2369

DUNELLEN— Large 3 BR 2.5 BA, all appl. $1200/mo. Avail 3/1.
908-968-6531

HILLSBOROUGH— large 1 BR, top flr, DR, LR, EIK, bath, ht & hw incl. $775/mth. 534-5467.

WOODBRIDGE— 1 BR, all appl., near trans., $725/mon. + util.
908-756-2364

9440 Apartments

BOUND BROOK
4 rooms, 2nd flr. sliders to deck, off-street prkg. $745/mo. + utils. Call 908-253-9221.

BOUND BROOK— freshly painted 1 BR, 2nd flr., avail. immed. $550/mo. + utils. 908-204-0125.

BRIDGEWATER— 1 BR, quiet neighborhood, avail. 3/1, $595+. 908-604-2409.

BRIDGEWATER— Studio apt., unfurn'd, exc. loc., priv prkg & entrance, spacious closets for mature, non-smoking professional. $700/mo util. incl. 722-7885.

CRANFORD— 2 BR, 1 Bath, DR, on 2nd fl of 2 fam, Deck, bsmt stor w/WD. Close to town/NYC trans, $950/mo incls H/HW. 908-679-6288.

CRANFORD— Male college student. BR & share lg qtrs in center. Near all trans. Pvt prkg. Util pd. Great location. $265/1 yr lease/1 1/2 mo. sec dep. Ref req. 908-276-6870

DORCHESTER HOUSE
Somerville
Luxury
High Rise
Elevator Apartments
722-9177
Studio
1 & 2 Bedrooms

DUNELLEN— 1 BR, first floor, heat incl. $695/mth. (908) 752-6313

DUNELLEN— 2 BR, 2 nd flr., avail. 3/1, water/cooking gas incld., $800/mon., 908-424-1160

DUNELLEN— 5 rm., immaculate, DR, laundry hook-up, no pets, $800/mon., call 908-359-1189 eves. avail now

EDISON— 4RM, 2nd flr, 2 family house. $625/mth plus util. Avail 3/16.
549-7372

HIGHLAND PARK— 2 BR apt, FR, DR, EIK, bath. Avail immediately!
908-699-0668

KENILWORTH— 1st flr 3 BR apt, 2 KIT, 2 baths, family rm w/ wood burning stove, finished bsmt w/ bar. Near school and transportation. April 1st occupancy. 245-7981.

MANVILLE— 1 1/2 BR upstairs, incl heat, w/d, refride, large backyard. No pets. $625/mth. Avail 3/15. Contact 236-2482.

METUCHEN— 2 BR, 2nd flr, 2 family, near all trans, prof couple pref. $800+ util. Avail 4/1. 548-0771 or 548-2433.

MIDDLESEX— Downstairs, 5rms, 2BR, $680/mo. Water incl, 1 1/2 mo sec. No pets. Ref's. Avail 3/15. 752-0737 after 5pm.

NO. PLAINFIELD— 1 & 2 BR, Victorian, spacious, quiet, clean. H/H water incd. No pets. 356-2342

NO. PLAINFIELD— 1 BR apt, $625/mth incl. heat & h/w. Avail 3/1. Days 647-4501; eves 769-9036.

RAHWAY— 1 & 2 BR, heat/HW/gas incld.ed, close to trains, no pets, call 908-750-1191

RARITAN— 3 rm., bath, off st. prkg., ref. supp., $625/mon., Heat incld., avail. 3/1, 722-0495

Advertise in the Classified!

9450 Rooms

RARITAN— furnished rm. Phone, microwave, conven. location. Non-smok.,$100, 725-0020.

SOMERVILLE— Male Pref. Lovely rm., residential, refr., phone/cable hookup, non-smoker. $75 & up/wk., security & ref. Call after 4, 725-6470.

9470 Apartments to Share

NO. PLFLD— GrnBrk Gar NonSmk Fe share 2 BR w/same. Avail. now or 3/1. 561-5709 $415/mo

WESTFIELD— Seeking quiet professional female to share 2 BR 5 room apt. $415/mo plus ½ utils. 1½ mo. sec. Must like dogs. 908-789-2056

9480 Homes to Share

NOTICE: All HOMES TO SHARE advertisements are PAYABLE IN ADVANCE by cash, check, VISA or Master Card. For a quote on cost, please call 1-800-559-9495.

SO. PLAINFIELD— 3 BR house, looking for 2 prof M/F, $375/mon. + shared util., for appt. call 908-753-4390

WESTFIELD— SWF, own 2 rms, share bath, kitch & laun privs, own phone line, $650. Utils incl. 1 mo sec & refs, owner of home single working mom. 908-232-7211.

9490 Wanted to Rent

NOTICE: All WANTED TO RENT advertisements are PAYABLE IN ADVANCE by cash, check, VISA or Master Card. For a quote on cost, please call 1-800-559-9495.

CRANFORD/WESTFIELD AREA— 29 waiting tables at prestigious Rest. while I seek a career. Looking to rent a room w/kit. privileges. Dependable, clean, responsible. Willing to pay fair market price. Call Brad 317-9729

CRANFORD— Established Cranford family w/small pet looking to rent w/possible option to buy 3BR, 11/2+ baths, E-I-K, Single family home or similar. Prefer Cranford, but will consider Westfield, Clark, etc. Avail. to occupy Mar. 1 to July 1. Serious inquiries only. Call 908-272-5478.

SOMERSET COUNTY AREA— Small office w/1-2 BR apt. Please call 908-429-0101.

SPRING TIME OFFER
$450
Expires April 1, 1994
1 BEDROOM APTS.*
BROOKSIDE GARDEN APTS.
129 Mercer St., Somerville, NJ
908-725-2909
*On a 12 mo. Lease — 1st 3 Mos. — last 9 mos. $650. For new tenants only. Ad must be presented at signing of rental application. Other Apts. Available at similar rates.

9600 COMMERCIAL REAL ESTATE

9610 - Business Properties
9620 - Professional Properties
9630 - Retail Properties
9640 - Warehouse Properties
9650 - Office Rentals
9660 - Industrial Rentals
9670 - Retail Rentals
9680 - Warehouse Rentals
9690 - Commercial Real Estate Wanted

9650 Office Rentals

DUNELLEN— office suites, furnished/unfurnished, from $225/mth. util incl. (908)752-0313.

METUCHEN— 16 Pearl St. 5 room suite, 880 sq.ft. Parking. June occupancy. 906-906-0002.

PISCATAWAY— Office or Retail. 6,000 sq. ft. Will divide. Also dentist office. Rt. 287 & Stelton Rd. 981-1313.

SOMERVILLE/HILLSBOURGH— 1500 sq.ft., quality office space, in Office/Industrial park, on Rt 206, will subdivide to 750 sq.ft., flex. lease terms, free rent option, only $7/sq.ft. + util.For your own building w/option to buy, Warehouse/manufacturing space avail., call 908-874-7500

SOMERVILLE/MIDDLESEX 450+900sq ft, downtown on Rt 28. Exc loc. Parking. 526-3661

SOMERVILLE—1st floor, 3 rms. bath, 1 block from Court House. Exc. location $700/mo. 908-722-9090

WATCHUNG— 3,000 Sq. Ft. will divide, Exc. location, close to all major arteries. 908-757-2702

9660 Industrial Rentals

HIGHLAND PARK— Approx. 7,000 sq. ft. Light manufacturing. 908-214-1240.

METUCHEN— Warehouse, commercial, retail, reasonable. Near 287. 908-549-3370

9680 Warehouse Rentals

HILLSBOROUGH— 1200 sq. ft. warehouse space on Rt 206, overhead door $550/mth. Call 218-1100.

9800 BUSINESS OPPORTUNITIES

9810 - Businesses for Sale
9820 - Franchise Opportunities
9830 - Licenses for Sale
9840 - Investments/Opportunities

9810 Businesses for Sale

★★GREAT BUY !! ★★ RESTAURANT/FAST FOOD— help finance. 248-0002/483-3831

9840 Investments/Opportunities

THE ULTIMATE BUSINESS OPPTY.— for the serious entrepreneur. Stress-free & recession-proof. NO BOOKKEEPING, NO PAYROLL, NO PAYABLES/OR RECEIVABLES, NO INVENTORY, NO OVERHEAD. Working from home— P/T or F/T you could potentially make more money in a month than an average American earns in a year. Call 1-908-246-7908 to see if you qualify for our information packet.

SELF-MOTIVATED PERSON WANTED— for excellent home-based business. 908-561-4315.

YOUR CLASSIFIED AD CAN BE PUBLISHED IN **92 NEW JERSEY NEWSPAPERS** WITH ONE EASY PHONE CALL AND FOR ONE LOW PRICE. FOR ONLY $219.00 YOUR AD WILL REACH OVER 1.2 MILLION HOMES THROUGHOUT THE STATE. CALL FORBES CLASSIFIED AT 1-800-559-9495, ASK FOR JOYCE OR KRISTIN FOR ALL THE DETAILS ABOUT SCAN-STATEWIDE CLASSIFIED AD NETWORK.

Advertise in the Classified!

Prices In Your Neighborhood

$129,900
RARITAN BOROUGH
Totally renovated for two family use, this older colonial has completely separate utilities and two new heating systems, New plumbing, wiring, insulation, sheet rock, siding, etc., etc!
HARDGROVE REALTY
908-722-5546

ONLY $128,900
SOUTH BOUND BROOK
Super Clean Home...3 BR Colonial in move-in condition! Kit., DR, big LR, huge rear deck, a great front enclosed sitting porch, full basement w/rec room and lots more on a nice lot in a wonderful part of town.
J. ZAVATSKY & ASSOCIATES INC. REALTY
908-755-1200

ASKING $136,900
MANVILLE
A BRICK BEAUTY! Features 3 BRs, LR w/fireplace, kit., DR, full basement, enclosed front porch & a garage. Lots of extras, too! CAC, newer windows, & more. A Must See!
J. ZAVATSKY & ASSOCIATES INC. REALTY
908-755-1200

AFFORDABLE HOMES UNDER $150,000

For over 75 years
A trusted reputation for reliability

PROFILE OF A CHAMPION

PAULA CARLTON — Specializing in horse property, this dedicated professional has shown the ability to truly understand the needs and wants of her customers and clients in this very detailed area. Paula is an accomplished equestrian and is a member of the Amwell Valley Trail Association and the American Quarter Horse Association.
Conscientious - Knowledgeable — Caring, are Paula's trade marks acknowledged by her customers and clients by their consistent referals of family and friends. Paula resides in Hopewell Township with her husband Arthur. For all of your real estate needs please call Paula at Weidel Hopewell 609-466-1224!

CLASSIC BORO "SEARS CATALOGUE" HOME
$205,000

HOPEWELL BORO - Move right in and enjoy the front open porch or the new rear deck. Put your feet up and relax in this 3 bedroom, 1½ bath gem. Updated kitchen, finished basement, family room and walk-up attic. Just like the house in which you grew up.
CALL WEIDEL HOPEWELL 609-466-1224

HARMONIZE WITH NATURE
$153,500

MANVILLE - This exciting home offers fine living with quality features. The sunken family room for warm winter nights has an entertainment bar and a crackling fireplace. Custom window treatments, hardwood floors, alarm system & expansion potential are perfect for the professional. Bordering Green Acres Park. Be first to see.
CALL WEIDEL CLINTON 908-735-5900

QUAILBROOK PATIO HOME!
$106,045

SOMERSET - Two large bedrooms, eat-in kitchen, living room, dining room, skylights, custom closets, enclosed backyard and much more!

CALL WEIDEL BRIDGEWATER 908-685-8200

INVESTORS, DRAW A BIG CIRCLE!
$325,000

HILLSBOROUGH - You will definitely want to see this already established, money making opportunity. You'll find a large 4 bedroom colonial and two business-oriented buildings, all on 9+ acres.

CALL WEIDEL BRIDGEWATER 908-685-8200

CONDO ALTERNATIVE!
$114,850

SOMERVILLE - Garage, fenced backyard, productive garden and great neighborhood WITH NO MAINTENANCE FEE!! Inside and out recently upgraded. You'll love it!!

CALL WEIDEL BRIDGEWATER 908-685-8200

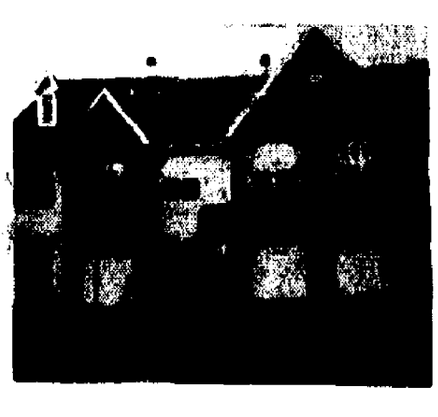
COMMUTER'S CHOICE!
$312,514

BRIDGEWATER - Beautiful and spacious 4 bedroom, 2½ bath contemporary classic with gourmet European kitchen. Entertain with pride in sunken conversation pit with fireplace. Large deck and yard. Near all major highways and The Commons.
CALL WEIDEL BRIDGEWATER 908-685-8200

CORPORATE OWNED!
$142,000

SOUTH PLAINFIELD - 3 bedroom, 1½ bath Cape in move-in condition. Amenities include woodburning stove, loft, built-in platform bed and updated kitchen with all appliances. Located in a quiet, family neighborhood.

CALL WEIDEL BRIDGEWATER 908-685-8200



GLENBROOKE TOWNHOME!
$152,103

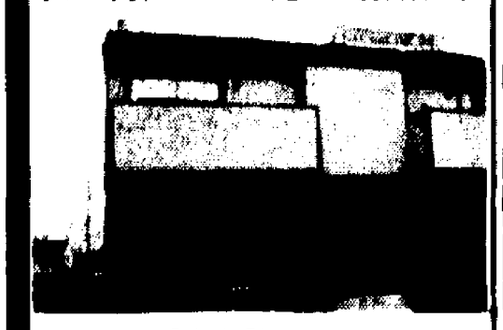
BRIDGEWATER - 1900 sq. ft. 3 bedroom townhome in move-in condition. Master bedroom suite with soaking tub, family room, fireplace and 1 car garage.

CALL WEIDEL BRIDGEWATER 908-685-8200

$185,000

FLAGTOWN - Great location, park-like back yard with mature pine trees, family neighborhood. Three bedrooms, 1½ baths, country kitchen, hardwood floors, one car garage, full basement and more.

CALL WEIDEL HILLSBOROUGH 908-359-7100



REDUCED!
$99,500

HILLSBOROUGH - End-unit, 2 bedrooms, 2½ bath townhouse has plenty of nice features: 3 walk-in closets, full finished basement, all appliances included, and added bonus: Homeowners Warranty.

CALL WEIDEL HILLSBOROUGH 908-359-7100

SPACIOUS COLONIAL CAPE
OPEN HOUSE SUNDAY FEB. 27, 1-4
$154,900

EWING - Great location. Owner anxious. Job relo. Bring all offers. Oak kitchen w/skylight, 4 large bdrms., ceramic tile baths. Cozy partially finished basement w/paneling and new carpet. Rear screened porch and mature landscaping. Present all offers.
Dir: Rt. 31 S. (Pennington Rd.) First Rt. past Olden. #5 Bradley.

CALL WEIDEL HILLSBOROUGH 908-359-7100

MOVE IN CONDITION
$119,500

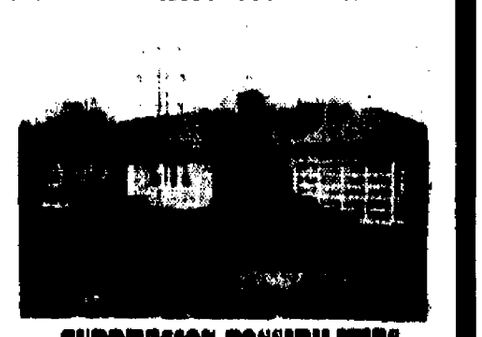
HILLSBOROUGH - California-style townhouse: 2 bedrooms, 2½ bath, 1 car garage, loft overlooking living room, stone-faced fireplace. Sunken dining room with parquet, large kitchen, appliances and verticals included, painted 1993. Warranty.

CALL WEIDEL HILLSBOROUGH 908-359-7100

OPEN HOUSE SUNDAY, FEB. 27, 1-4
$88,900

FRANKLIN - Be a homeowner for $2700/FHA 3% down. Condo first floor, neutral decor, 2 bedrooms, 2 baths, eat-in kitchen with oak cabinets, DR, spacious living room with triple width sliders to park like setting patio. Features CAC, w/w carpet, custom window treatments.
Dir: Rt. 27 to Stewart, rt. on Society Hill Blvd, rt. on Crabapple #49

CALL WEIDEL HILLSBOROUGH 609-359-7100



SUBDIVISION POSSIBILITIES
$315,000

Are just one attribute of this three bedroom ranch in Warren Twp. with 4 stall barn on approximately 6 acres. In a convenient location to Rt. 78. Owner will consider all offers.

CALL WEIDEL FLEMINGTON 908-782-0100

Weidel has 24 offices serving New Jersey & Pennsylvania

WEIDEL NEIGHBORHOOD OFFICES

Bridgewater
672 Route 206 N.
Building 3
(908) 685-8200

Clinton
109 Route 173
next to Holiday Inn
(908) 735-5900

Flemington
405 Route 202
(908) 782-0100

Hillsborough/ Montgomery Area
302 Route 206
(908) 359-7100

Hopewell
45 W. Broad St.
Hopewell
(609) 466-1224

Mortgage Loans
(609) 737-1000

Pre-Licensing School
(609) 737-1525

Corporate Relocation
(609) 737-1551

RICHARD A WEIDEL CORPORATION

WE'VE GOT ROOTS WHERE WE'VE GOT BRANCHES

OFFICE HOURS
WEEKDAYS: 8:30AM-9PM
WEEKENDS: 8:30AM-6PM

A Member of GENESIS Relocation Services

Agenda '94

FORBES NEWSPAPERS

Forbes Newspapers Somerset, Middlesex & Union Counties February 23, 24, 25, 1994

PINGRY DAY CAMPS

The Pingry School, Martinsville Campus

July 5 - August 12

CAMP PROGRAMS INCLUDES:

Two Swims Per Day • Wood, Model, Ceramics & Craft Shops • Computer & Game Room Activities • Full Range Of Outdoor Sport Clinics & Games, Depending on Age

SWIM MEETS & FIELD DAYS ARE SCHEDULED FOR ALL CAMPERS

Nursery Camp (Ages 3-4½)
Junior Camp (Ages 4½-6½)
Senior Camp (Ages 6½-14, Grouped by Grade)

Transportation Available
Lunch Included for All Campers
Acedemic Program Available
Tennis Camp (Ages 9-15)

9:30 AM - 3:00 PM

3 or 4 Week Sessions

***Early drop off available at 8:15 AM - Enrollment Available**

FOR INFORMATION, CALL

908-647-5555

When an apple a day isn't enough...

Call the Doctors at Bedminster Medical Plaza!

Located in "The Hills" off Routes 202/206, corner of Hills and Robertson Drives, Bedminster. Easy access from Route 78.

SERVICES PROVIDED

Family Practice: Infants, Children & Adults
Obstetrics/Gynecology • Cardiology
Allergy • Psychiatry
General & Cosmetic Dentistry • Orthodontics
Plastic Surgery • Hand Surgery
Bedminster Physical Rehabilitation Center
Complete Radiology Diagnostic Center
Clinical Laboratory & Patient Service Center

For information & referral call:

(908) 234-1631

Affiliated with

SOMERSET MEDICAL CENTER
SOMERVILLE, NEW JERSEY

For us, tradition is more than pinstripes

At United National, we have a 90-year tradition of customer and community service. At the heart of it is a full range of competitive services—from loans to alternative investments—tailored to the exact needs of the businesses, organizations and individuals we serve.

This tradition has given us a record of strength, profitability and stability which few banks can match. Call us at 908-756-5000, extension 2390, or stop by one of our branch offices.

You'll find pinstriped suits are just the beginning.

UNB
UNITED NATIONAL BANK

Offices throughout Union, Middlesex, Somerset, Hunterdon and Warren Counties

MEMBER FDIC

EQUAL OPPORTUNITY LENDER

New Approach to Maternity Care Reflects Family Focus at Somerset Medical Center

When a new mother at Somerset Medical Center has a question about herself or her baby, she can now turn to the same nurse for help.

In a departure from traditional maternity care in which a postpartum nurse tends to a mother's needs and a nursery nurse is responsible for her newborn, a new model of care called mother/baby nursing has recently been implemented at Somerset Medical Center's Maternity Center. Instead of a separation of responsibility for what is really a closely bonded patient pair, the same nurse takes care of the daily needs of both mother and baby. From feedings to baths to a mother's personal needs, all care can be provided in the mother's room. The baby can remain there throughout the stay or be taken back to the nursery as the mother wishes. Either way, the same nurse maintains care, understanding not only the individual needs of mother and baby but their needs in relation to each other as well.

A Personalized Approach

It's a more personalized approach to maternity care that provides the mother and other family members greater opportunity to ask questions and resolve concerns, especially about newborn care. "In a traditional setting, there is little opportunity to talk with the nursery nurse who usually only sees the mother when bringing in the baby for feeding or when the parents take the baby home," says Nancy Bohnarczyk, R.N., Nurse Manager, Maternal/Child Health at Somerset Medical Center. "With mother/baby nursing, things are less rushed, with the nurse available to answer questions throughout the entire hospital stay."

To implement mother/baby nursing, all postpartum and nursery nurses at the Maternity Center received extensive cross-training. Noting thatmost questions center on newborn bathing and breastfeeding, Bohnarczyk points out that the new mother can now learn while doing and doesn't have to rely on what was learned just listening to instruction. Thanks to extended visiting hours, fathers, grandparents and siblings can also take advantage of the opportunity to learn as care is being given. Fathers can be with mother and baby 24 hours a day, while grandparents and siblings can visit from 11 a.m. to 8 p.m.

Such support is increasingly important, considering today's shortened lengths of hospital stay for most new mothers. "There's typically a hospital stay of only one and a half to two days after a vaginal delivery," Bohnarczyk says. "Mother/baby nursing provides the additional assurance and caring that eases the transition to home."

To further extend its personalized and caring support, the Maternity Center makes follow-up phone calls once mother and baby are settled at home.

When the new Maternity Pavilion opens in October, 1994, Somerset Medical Center will have seven LDR (labor, delivery, recovery) rooms and 20 private postpartum rooms for its maternity patients, an increase over the current two LDR rooms, three private and 10 semi-private postpartum rooms. The new Maternity Pavilion will have three operating suites for cesarean deliveries and gynecological procedures, the same as now.

The Medical Center's Neonatal Level II Nursery will also move to the new location. This Level II Nursery is certified by the state to provide a more intensive level of care required for complicated births.

A neonatologist (specialist in newborn care) is a available 24 hours a day.

The high level of expertise available at Somerset Medical Center means that most special-care infants can receive optimal care without being transported elsewhere.

Services for the Entire Family

The introduction of mother/baby nursing further enhances Somerset Medical Center's focus on family-oriented care.

Other services include tours of the Maternity Center and classes for parents and siblings before delivery to help prepare the entire family for the new baby. The Stork Club is an exclusive cafe setting on the maternity floor that provides a special complimentary dinner for mothers and fathers to commemorate this special time in their lives.

For more information, call the Maternity Center at (908) 704-3766.

For information on the Center's medical staff, contact the Physician Referral Service at (908) 722-7445 between 8:30 a.m. and 5 p.m. The referral operator has details on the education, credentials, office hours and insurance plan affiliations of each obstetrician/gynecologist on the Somerset Medical Center staff.

For a free videotape about Somerset Medical Center and/or a Directory of Services, call the Public Relations Department at 685-2828.

TO SOME MATERNITY DEPARTMENTS, ALL EXPECTANT MOTHERS LOOK ALIKE.

Something as personal as having a baby calls for a very personal approach. One that puts *you* in control. That lets you tailor the birth of *your* baby to *your* – and his or her – needs.

At Somerset Medical Center, *you* decide (with *your* doctor) whether to take your labor lying down or walking around, whether to give birth in a labor/delivery/recovery suite or a delivery room.

You choose where to take care of your newborn (your room, our nursery, or both). Who visits you, when and for how long (fathers up to 24 hours a day; parents, in-laws and children up to nine hours).

We assign your own personal nurse, who's with you from a get-acquainted phone call when your records come in, all the way through your stay with us, through personal follow-up when you're back home.

Having a baby is the most personal event in your life. So call us at (908) 704-3766. To make it truly yours.

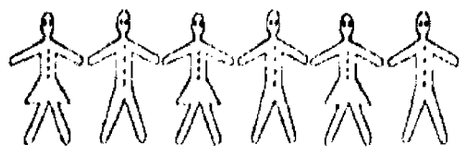
SOMERSET MEDICAL CENTER
SOMERVILLE, NEW JERSEY

To arrange a Maternity Center tour, call (908) 704-3766.

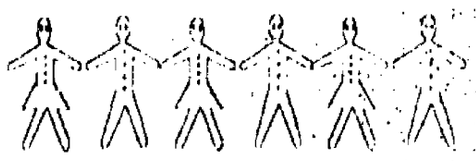
Child Shield, U.S.A.

Videotape Registration Service™

"An investment in your Peace of Mind"



for 3¢ a Day!



In these times of elevated violent crime and increased uncertainty, our peace of mind has become one of our most precious assets. No one wants to believe that their child will ever be kidnapped or run away, but the fact is more children are missing today than ever before. This is why CHILD SHIELD, U.S.A.™ has created a new and greater level of security for parents and their children from infancy through the college years.

When a child turns up missing, the ability to positively identify that child becomes critical. Our unique VIDEOTAPE REGISTRATION SERVICE™ provides the highest level of identification record available. Unlike a still photograph, a properly prepared Identification Videotape gives the authorities and concerned citizens so much more to go on when searching for a missing child. Familiarity with characteristics of voice, manner, motion, and others can greatly improve the likelihood that someone may remember having seen the child. Such a recollection could be the all-important clue that leads to a reunion of child and family.

Service Features:

EASY to follow instructions guide you through shooting your child's video at home using your own camcorder.

SAFE delivery of your completed videotape to *Child Shield, U.S.A.* headquarters by using our pre-addressed protective Videotape Mailer (included).

SECURE storage of all videotapes, featuring our unique Identification Code Number system. Only you know your child's secret code number. *Child Shield, U.S.A.* won't even know your name or address unless your child is lost.

EFFICIENT videotape duplication facilities enable *Child Shield, U.S.A.* to produce up to one hundred copies of your videotape in about one hour.

HIGH SPEED distribution of videotape copies begins right away (less than 48 hours). First to local and state law enforcement agencies, then to neighboring states, and finally to national law enforcement, missing persons organization, and numerous nationally-syndicated and network television news programs. *Child Shield* will also consult with your local law enforcement agency for input as to where and when videotapes should be distributed.

AFFORDABLE service protects your child for two years for less than you'd pay for a night out at the movies.

Package Includes:

"HOW TO VIDEOTAPE YOUR CHILD" Simple, step-by-step instructions show you how to shoot an identification videotape.

"GUIDE TO SAFER CHILDREN" Learn ways to reduce your child's risk of becoming lost or missing.

"WHAT TO DO IF YOUR CHILD IS MISSING" Time is critical when a child is missing. Learn what to do, and when to do it.

"SAFETY SEVEN" POSTER. Specially designed to help your children learn and remember the Seven Rules for Safety.

SECRET IDENTIFICATION CODE LABELS. A vital part of our service, assuring your privacy and the privacy of your child.

PRE-ADDRESSED VIDEOTAPE MAILER. Protects your videotape during shipping and helps to ensure its safe arrival at Child Shield, U.S.A.

MISSING CHILD REPORT FORM. Of course, we hope you never need to use this. But if you should, it will help you to compile the information needed by both the Police and *Child Shield, U.S.A.* to help you to find your missing child.

COMPLETE INSTRUCTIONS. Everything you need to know to get the most out of this package and the accompanying services of Child Shield, U.S.A. The ultimate in protection for your child, and the ultimate in peace of mind for you.

Copyright 1993 CHILD SHIELD, U.S.A.

ENJOY EXTRA PEACE OF MIND

WITH THE OPTIONAL

Child Shield, U.S.A.

Photo Registration Service™

Here's How It Works:

Along with the Identification Videotape, you send us a recent photograph of your child.

For a one-time $5.00 fee, *Child Shield, U.S.A.™* will store your child's photograph for a two year period.

If your child should ever turn up missing or lost, *Child Shield, U.S.A.™* will print two hundred Missing Child Posters for you. They will include your child's picture, as well as statistics such as height, weight, eye color, etc.

Child Shield, U.S.A.™ will ship your posters via Next-Day Air so your friends and relatives can begin posting them throughout your community right away.

In addition to sending two hundred posters to you, *Child Shield, U.S.A.™* will also print one hundred additional posters. We will include one with each videotape we send out to law enforcement agencies, media, and missing persons organizations as a part of our Videotape Registration Service.

Copyright 1993 Child Shield, U.S.A.™

If you don't have children, show a friend how much you care! It makes a great gift! Grandparents - give a gift of love to your grandchildren!

YES, I want to offer my family a gift of security. Please send the following *CHILD SHIELD, U.S.A.* kit(s) to the address below:

Name: _____

Address: _____

City/State: _____ Zip_____

Phone: _____

___ VIDEOTAPE REGISTRATION KIT(S) @ $22 EACH (1) REQUIRED PER CHILD

___ PHOTO REGISTRATION KIT(S) @ $5 EACH. Photo Kit available ONLY as an option. Must be purchased with Videotape Kit. (1) kit required per child.

$_____Total Payment (check or money order). Includes shipping & handling.

Make & send payment to: Safe Kids Enterprises
Suite #378, 120 Cedar Grove Lane
Somerset, N.J. 08873

Safe Kids Enterprises is the local Registered Agent for *Child Shield, U.S.A.* For additional information, write or call us at 1-800-SAFE-475

Agenda '94

Forecast 7
Health care 13
Banking 24
Taxes 30
Investment 31
Transportation 33
Retail 34
Education 36
Labor 37
Computers 39
Leisure time 40
Main Street 42
Utilities 46
Employment 48
Real estate 50
Government 52
Business groups 57

Louis S. Barsony
Publisher

Michael Deak
Editor

Richard McComb
Advertising Manager

Forbes Newspapers
A Division of Forbes Inc.

Somerset Messenger Gazette, Hills-Bedminster Press, The Westfield Record, Bound Brook Chronicle, Metuchen Edison Review, Franklin Focus, Green Brook North Plainfield Journal, Warren Watchung Journal, South Plainfield Reporter, Cranford Chronicle, Scotch Plains Fanwood Press, The Chronicle, The Piscataway Review, New Brunswick Focus.

On our cover:
William J. Monagle, president of Somerset Medical Center and Joseph Troegner, director of plant operations, look over progress at the Somerville hospitals new maternity center.

Photo by George Pacciello

WHO DO YOU TRUST WITH YOUR MONEY???

Bottom Row (L to R) Edwin Sjonell, Linda Caccavale, Fred J. Chemidlin Jr. (President), Jo Dobyns, David S. Macdonald Top Row (L to R) Michael Grady, Diana Cilluffo, Joseph P. Chemidlin (V.P.) Nora Harder, John E. Mulholland

MUTUAL FUND SPECIALISTS SINCE 1960

For over 34 years we have specialized in personalized investment planning for families and business. Dedication to our clients is our first priority. We can help you achieve your financial goals.

At Family Investors Company, we advocate a common sense approach to money management. We listen, we advise, we perform, but most of all, we care. Stop by our office today or call for free information.

CALL TODAY FOR OUR FREE MARKET REPORT
(908) 322-1800

Family Investors Company
265 South Avenue
Fanwood, New Jersey 07023

Member NASD
Nancy Adam Sam
Diana & SIPC

Main Street Gallery & Frame Co.

Your Office Environment Says a Lot About You ... from the degree of comfort your employees enjoy to the first impression you make with your customers.

Our Staff of creative professionals will work with you to make your walls set just the right tone for your working environment.

"Professional without being Pricey"

The staff of Main Street Gallery & Frame, Co.: Clockwise from top right: Carol Lynn Lewis, Beth Robinson, Pat Bragar, Dorothy Celonia, Owner Janet Landau

82 West Main Street, Somerville (908) 725-9669
Mon.-Wed. 10-6; Thurs. & Fri. 10-9; Sat. 9:30-5

Advertiser's Index

A.G. Edwards 31
Amboy National Bank 22
American Service Co. Inc. 33
American Speedy Printing Centers 48
B&L Printing 57
Barmakian, Joseph T., MD, FAAOS 14
BC Tire & Auto Service 43
Bedminster Medical Plaza 2
Bergen Camera 36
Blithe Travel 36
Business/Combo Ads 38
Caesar's Emperors Club 12
Carrier Foundation 19
Catari's 44
Central Jersey Pro Shop 37
Child Shield 4
Children's Corner Pre-School 56
Circle Floor 38
Cittone Group, The 41
Club at Woodbridge, The 17
Computerland 48
Copies Now 46
Corefacts Publishing 15
Community Review 59
Country Classics 50
Diamond Associates 38
E&B Distributors 8
Easy Video 60
Edison Racquet & Health Center 45
Efinger Sporting Goods 11
Elizabeth General Medical Center 15
Fairway Golf Center 43
Family Investors Company 5
Feigeles, Alex, CPA 38
Garden State Products for Business 32
Goddard Early Learning Center 39
Happy Traveler, Inc. 58
Harley Davidson 39
High Power Temps 56
Hilfiger, Tommy 45
Interim Healthcare 14
Irvington Linoleum & Carpet Co. Inc. 38
King George Racquet Club 15
La Bonbonniere Bake Shoppes 34
Lawn Mower Shop 34
Leather Coats, Etc. 8
Main Street Gallery & Frame Co. 5
Manor, The 37
Manville Savings Bank 24
Midlantic Bank 23
Morristown Memorial Hospital 9
Muhlenburg Hospital 17
New Jersey Savings Bank 21
Overlook Hospital 14
Pagano, Connolly & Bavaro, P.C. 22
Pingry School 2
Piscataway Funeral Home 10
Prestige State Bank 30
Pride In Metuchen 42
Professional Dental Associates, P.A. 38
PSE&G 47
Rahway Hospital 16
Raritan Savings Bank 28
RE/MAX Preferred Professionals 51
Rickart Collection Systems, Inc. 38
Rider Furniture 46
Schering-Plough 6
Somerset Medical Center 3
Somerset Savings Bank 27
Somerset Shopping Center 57
Somerset Valley Bank 29
Sports Park USA 10
St. Elizabeth Hospital 18
Stelton Lumber 35
Suntone Custom Shades 35
Sylvan Learning Center 58
Tano Mall 44
Troisi's Engraving Service 38
United National Bank 2
Union County Savings Bank 20
United Jersey Bank 26
Watchung Hills Bank 25
Wilentz, Goldman & Spitzer 40

Committed to improving health care.

At Schering-Plough, we play a significant role in curing America's health care ills.

Prescription medicines often are the best and least expensive option to surgery, hospitalization and long-term care. As a research-based pharmaceutical company, we have a long history of discovering and developing innovative, cost-effective medicines that save lives and money.

Medical progress is driven by research and development. Over the past decade, Schering-Plough has invested more than $3 billion in R&D, and we continue to invest heavily in our search for innovative medicines that can combat various life-threatening diseases. We recognize that if the cycle of pharmaceutical innovation stalls out, there is the risk of being trapped with today's higher-cost, less-effective solutions.

We also know that a long-term solution to the health care crisis requires a fundamental change in the way that disease is managed. Accordingly, we have added a pharmaco-economic and quality-of-life research operation to support our therapeutic and marketing teams, and have formed a special business unit that communicates directly to managed care providers about the use and value of our products.

Schering-Plough

One Giralda Farms, Madison, NJ 07940-1000

Is there confidence in the state's economy?

Business survey reveals growing pessimism

DIANE MATFLERD/AGENDA '94

New Jersey's business leaders hope the administration of new Gov. Christine Todd Whitman will be successful in improving New Jersey's economic climate.

Business confidence in the New Jersey and national economies has fallen sharply from a year ago, according to results of the New Jersey Business and Industry Association's (NJBIA) 1994 business outlook survey.

The survey reveals a growing pessimism in the short-term outlook for the state and national economies. It also reveals an erosion of confidence in New Jersey as a place for business expansion.

The survey, which drew responses from 2,800 member companies, indicates that an already weak state economy may be losing steam, with sales, profits and employment expected to soften in the first six months of 1994.

One bright spot is that a greater proportion of businesses than last year said they are planning to spend money on new buildings and equipment. And the employment outlook, while weaker than last year, is still somewhat hopeful, with more companies expecting to hire employees than to fire them.

Although pessimism has grown, it is still far from the rock-bottom levels reached in the 1991 recession-year survey. However, the 1994 survey appears to echo a growing frustration with business conditions that can be described as stagnant at best. The voice of business that comes through is not a happy one.

Not surprisingly, that voice is highly critical of the performance of government leaders on both sides of the aisle in Trenton and Washington. President Clinton and former Gov. Jim Florio received low approval ratings, as did Congress and the New Jersey Legislature. However, Mr. Florio and the Legislature received better marks than last year.

The results of this year's survey are at odds with good economic news from the third quarter. The national economy was picking up steam in the summer months, just before the survey was conducted. The nation's output of goods and services grew by 2.8 percent in the third quarter, much faster than the anemic growth of the first half. Third-quarter growth was powered by strength in consumer spending, automobile sales, new home construction and business investment in new equipment.

If economic reports were hopeful in October, the month in which the surveys were returned, why have members' expectations soured?

It would be foolish to pretend to know the minds of the executives who responded to the survey. However, it is possible to put the results in context.

For one thing, 83 percent of NJBIA members are small companies with fewer than 50 employees. And small companies apparently have been slow to enjoy the fruits of this bumpy recovery. The National Federation of Independent Business (NFIB), in its October 1993 membership survey, found that small-business optimism about future business conditions had plummeted to the lowest level since mid-recession in January 1991. The NFIB said its members attributed their growing pessimism to general economic conditions and the political climate.

A close inspection of the NJBIA's 1994 survey results reveals that pessimism was greater among the association's small-company members, both in their general economic outlook and in their expectations for sales and profits. Pessimism was highest among companies with fewer than 50 employees, which comprised 80 percent of all respondents.

Another factor is that New Jersey's economic recovery has lagged behind the nation's. New Jersey's economy roared in the 1980s. When the party ended, the state was left with a throbbing hangover — as were other northeastern states that had participated in the boom-busy cycle. If the national recovery has been slow, New Jersey's has been even more agonizing and less certain. In a poll of New Jersey residents conducted by *The Record* of Hackensack last September, 84 percent said they thought New Jersey was still in a recession, down somewhat from the 93 percent who held that opinion a year earlier.

One bright spot is that a greater proportion of businesses than last year said they are planning to spend money on new buildings and equipment.

Finally, a business executive sees the world through the lens of his or her own business. If conditions in an executive's company and industry are worsening, this becomes a telling weather vane of future conditions.

Given the erratic behavior of this recovery, it is anyone's guess what the next six months will bring. For the record, this has been the nation's weakest postwar recovery. Since the eight-month recession ended in March 1991, the national economy has grown at an average annual rate of 2.4 percent, half the rate of previous recoveries. Employment growth has been painfully slow — 1.3 percent a year, compared with an average of 7.8 percent in previous recoveries.

It is with good reason that this recovery is variously described as "stop-go," "seesaw," and "sawtooth." Every time the economy looks like it's got the wind in its sails, it slows down. Economists say this is an atypical recovery because of deep structural changes within the economy.

The end of the Cold War has brought huge cutbacks in defense spending. Excessive debt from the 1980s is still being worked off at every level – corporate, consumer, and government. Commercial real estate markets remain depressed from speculative excesses of the 1980s. Layoffs continue in the manufacturing and service industries as companies seek to become more competitive in a global marketplace.

Economic troubles at home are compounded by a deep recession in Japan and Europe. For the moment, no great engine of economic growth is on the horizon. Many economists predict that weak economic conditions will persist at least through the middle of this decade.

Whatever the true underlying causes of growing pessimism in this survey, potential reasons to justify it are not difficult to find.

(Please turn to page 8)

Agenda'94 FORECAST

Survey reveals pessimism

(Continued from page 7)

Expectations

The business community's confidence in the state and national economies has taken a turn for the worse.

Confidence bottomed out in the 1991 recession-year survey, with 12 percent expecting business conditions to improve for the nation and only 6 percent for New Jersey.

While optimism did not soar in the succeeding two years, it gained respectable ground. Optimism rebounded in the 1992 survey, then crept slightly higher last year. In 1993, 42 percent said economic conditions would improve for the nation. Thirty-two percent made the same prediction for New Jersey.

This year, only 28 percent said the national economy will strengthen in the first six months of 1994, while an equal number said it will weaken.

On the subject of the New Jersey economy, opinion was divided evenly between the optimists and pessimists last year. This year, the optimists have retreated (only 25 percent believe the state economy will grow) and the pessimists have taken the high ground (37 percent believe the state economy will worsen over the next six months).

A similar shift has taken place in the respondents' outlook for their own industries. In last year's survey, 41 percent expected conditions to improve for their industry and 23 percent expected conditions to worsen. This year, the optimists and pessimists are more evenly split, with 32 percent expecting improvement and 29 percent expecting the opposite.

Continuing a trend that began with the 1990 survey, New Jersey is expected to fare worse than the nation. This year, only 15 percent said New Jersey would do better than the nation, down from 19 percent last year. More than half said New Jersey will do worse than the nation.

Profits

Consistently with their expectation of weaker economic conditions, NJBIA member companies expect their own sales, purchases and profits to soften somewhat in 1994.

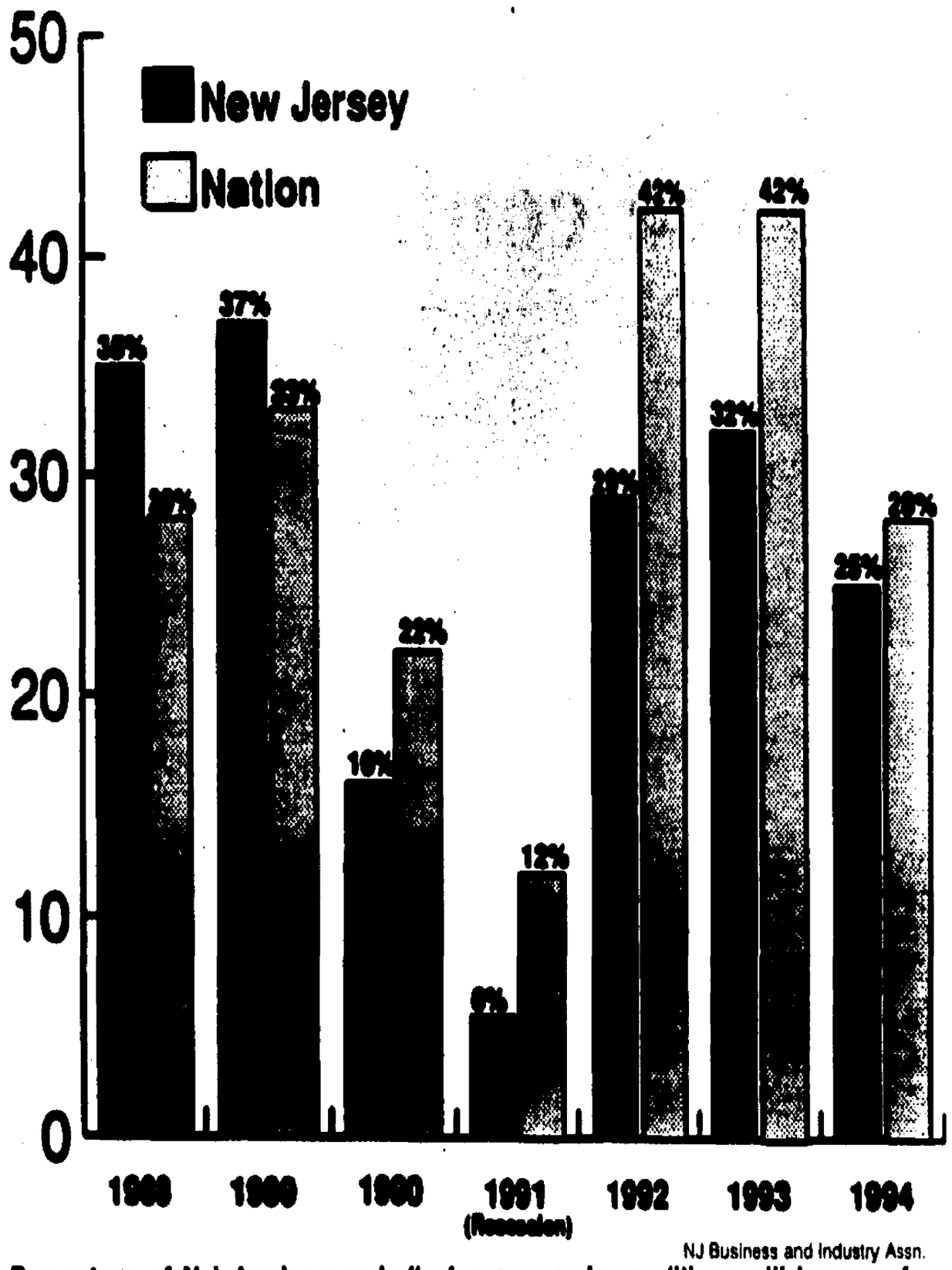
Compared with last year's survey, more believe their sales and profits will fall. Fewer believe their sales and profits will rise. The shift in sentiment, while significant, is not dramatic.

These indicators bear close scrutiny, since they are the main barometers of short-term economic activity. Growth in sales receipts generally supports higher employment, profits, and tax revenues. Declining sales act as a brake on the economy.

Twenty-four percent said sales will decline this year, up from 23 percent last year. And 46 percent said sales will rise, down from 49 percent last year.

The change in outlook for profits is more pronounced. Thirty-six percent expect their profits to decline this year, up from 31 per-

(Please turn to page 10)



NJ Business and Industry Assn.

Percentage of N.J. businesses believing economic conditions will improve for New Jersey and the nation.

EXCELLENT BUYS
STOP IN AND VISIT OUR NEWLY EXPANDED PERSONALIZED SERVICE CENTER

THE BOLD LOOK OF KOHLER®
Plumbing Products & Parts

Supplies For...
HEATING
PLUMBING
SHEET METAL
AIR CONDITIONING

E&B

QUALITY LEATHER AT FACTORY OUTLET PRICES

Travel Bags
Attaches
Handbags
Gloves
Hats

25% OFF Reg. Price

Men's & Ladies Lamb Trench Coats
Tailored and Novelty Jackets

Ladies/Men's Leather Pants

Ladies Western Look Suede Jackets, Vests and Skirts

BIG & TALL, PLUS SIZES AVAILABLE

Personal Checks Accepted

Leather COATS ETC.

VISA
DISCOVER
MASTERCARD

Mon-Thurs 10-9
Fri & Sat 10-6
Sun 12-5

EDISON INDUSTRIAL CENTER • RT. 1 SOUTH, EDISON, NJ • 908/548-1000
"BIG, BLOCK LONG BLUE FACTORY BUILDING"

Protect Your Most Precious Investment

Do you need a medical specialist or a dental referral? A second opinion? Are you new in town? Do you need to find a personal physician or are you seeking up to date medical information? **DOCTOR FINDER** will provide all the information you need to make a fully informed decision. The service is free and confidential.

DOCTOR FINDER

also offers a calender of free lectures, blood pressure checks and other free health screenings.

Call between 8am -8pm, Monday thru Friday, Saturday 9am - 1:30pm

1-800-447-3337

Morristown Memorial Hospital is the leading regional medical center in North west New Jersey and a major teaching affiliate of the Columbia University College of Physicians and Surgeons with over 6000 physicians in over 39 specialties. You can be assured that your physician will have the best resource to provide you and your family with the best availabie health care.

MORRISTOWN MEMORIAL HOSPITAL

Growing pessimism

(Continued from page 8)

cent last year. And 34 percent expect their profits to rise, down from 37 percent last year.

Employment

The hallmark of New Jersey's long recession has been job losses of historic proportions. More jobs have been lost in this recession than in any other period since the Great Depression. Although state economists say the recession ended in 1992, statewide employment has continued to decline, according to the New Jersey Department of Labor's monthly payroll survey.

If the payroll survey numbers are accepted at face value, the state as of September had lost 322,000 private industry jobs in 4½ years, with 49,300 lost since June 1992.

To put these numbers in perspective, New Jersey has lost 10 percent of its private industry jobs since March 1989, the month in which the state's labor market recession began. This loss has stolen half the gains of the 1980s, a period of extraordinary growth.

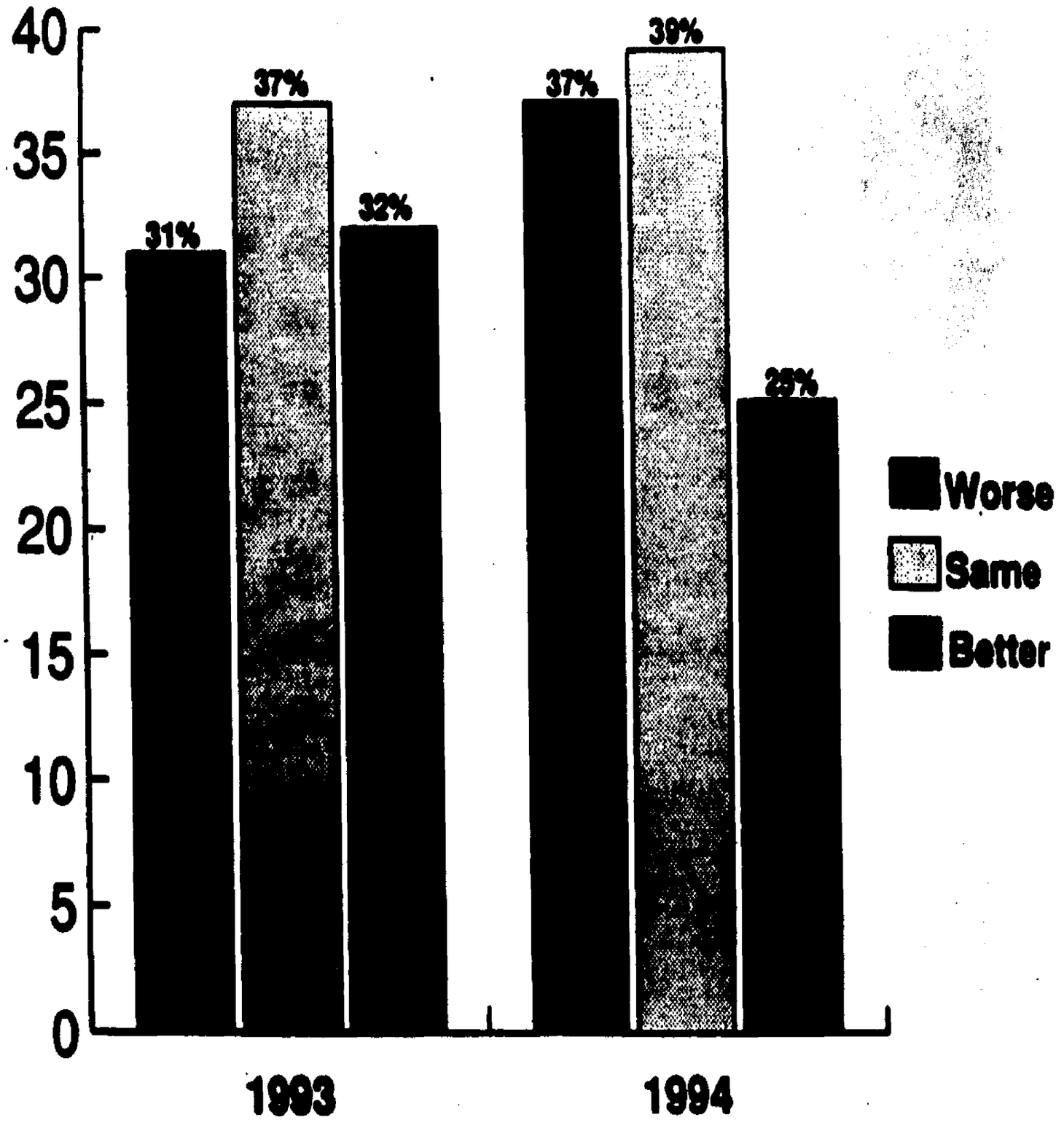
The loss since June 1992 is questionable, however. Labor Department economists believe that the payroll survey, because of a conservative bias toward larger companies, has missed new business incorporations and small-company growth that typify periods of economic recovery. Even if the state's employment numbers are revised upward, as is expected when annual benchmark adjustments are completed in early 1994, the new numbers will not be cause for any great optimism. The job gains are expected to be "slim at best," according to the Labor Department.

Against this backdrop, private industry employment is expected to weaken in 1994, according to results of the 1994 survey.

In 1993 employment remained weak, with more survey respondents laying off workers than hiring new ones. As was the case in the preceding three years, employment conditions were worse than anticipated. In the 1993 survey, 11 percent predicted they would make layoffs. In fact, 27 percent did.

Looking ahead, more companies expect to lay off workers in 1994 (16 percent) than expected to do so in 1993 (11 percent). Likewise, fewer companies expect to add to payrolls this year (18 percent) than expected to do so last year (21 percent).

(Please turn to page 11)



NJ Business and Industry Assn.

What business leaders are predicting for New Jersey's economy.

SportsPark USA

TOY GUNS FOR RIDES!

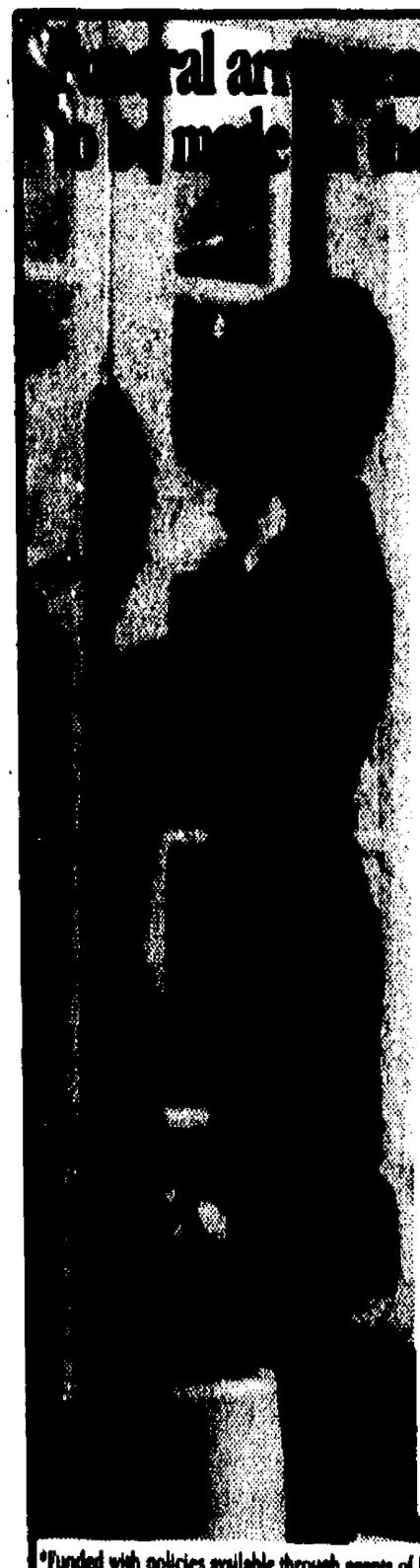
2 DAYS ONLY:
Saturday, February 26th &
Sunday, February 27th
10 AM - 5 PM

*3 FREE RIDES FOR 1 TOY GUN
(MAXIMUM 2 TOY GUNS/CHILD)

908-752-1900
SportsPark USA
560 Stelton Road • Piscataway • NJ • 08854

Plus Great Parties, Fund Raisers & Special Events

*You Must Present This Ad At The Time Of Purchase



There is a better way for those you love.

Arranging a funeral at the time of death is emotionally difficult; however, by talking with your funeral director about Forethought Funeral Planning* you make the arrangements today before the need arises.

With Forethought Funeral Planning, you choose the funeral you want and can even pay for it ahead of time.

Forethought Funeral Planning:
- Protects the funeral cost you select from inflation
- Takes care of all your personal choices in advance
- Ensures everything can be carried out according to your wishes
- Is easily transferable if you move
- Is offered by thousands of independent funeral homes

Call or write today for free information about Forethought Funeral Planning.

FORE THOUGHT® FUNERAL PLANNING
Make it easier for those you love

Call or write for details today while you're thinking about it

FORE THOUGHT®
Funeral Planning... Before the Need Arises

Name
Address
City
State
Zip
Phone Number

*Funded with policies available through agents of Forethought Life Insurance Company ©1991 Forethought

Piscataway Funeral Home
Robert W. Rajca, Mgr.
18 Stelton Rd.
Piscataway, N.J. 08854
968-2828

Middlesex Funeral Home
Walter Rajca, Mgr.
528 Bound Brook Rd.
Middlesex, N.J. 08846
968-3377

Agenda '94 FORECAST

Business survey reveals a growing pessimism

(Continued from page 10)

It is a hopeful sign, however, that slightly more companies expect to add workers in the first six months of 1994 than expect to subtract them (18 percent vs. 16 percent). If this should happen, it will be an improvement over actual employment conditions in 1993.

Labor availability

High unemployment over the last several years has continued to make a large pool of talented workers available to those companies interested in hiring. This year's survey depicts little change in labor availability.

The 1994 outlook for salaries and wages is nearly identical to the 1993 outlook

When asked if five categories of workers — unskilled, clerical, skilled, professional/technical, and managerial — were either "available" or "difficult to locate," an overwhelming majority of respondents said they were available, with one exception. Forty-six percent said skilled labor was difficult to locate. This is the one category of worker that has remained hard to find even when unemployment was at its peak in 1992.

By contrast, only 9 percent said it was hard to find unskilled labor, 13 percent clerical help, 32 percent professional/technical help, and 26 percent managerial help.

Wages and benefits

Expectations regarding the cost of wages and salaries have changed little since the 1991 survey. A moderate increase is expected, which is consistent with low inflation.

This year, 22 percent said they are planning capital investments

The 1994 outlook for salaries and wages is virtually identical to the 1993 outlook, with 39 percent saying salaries and wages will remain unchanged and 50 percent saying employee pay will rise by as much as 5 percent.

Only 5 percent said salaries and wages will go down, and only 6 percent said employee pay will rise by more than 10 percent.

A slightly different picture emerges for fringe benefits. There appears to be an expectation that the cost of benefits will rise somewhat faster than last year.

Only 17 percent said the cost of employee benefits will remain unchanged in 1994, down from 21 percent last year.

Seventy-eight percent expect the cost of benefits to rise in 1994, up from 75 percent last year. Thirty-three percent said benefit costs will rise by at least 5 percent and 30 percent said those costs will rise by at least 10 percent.

N.J. vs. other states

New Jersey continues to get poor reviews when its performance is compared with other states.

In 11 areas of performance, New Jersey stands out as much better than other states in only one arena — environmental protection. Seventy-three percent said New Jersey does a better job of protecting the environment than other states, up from 68 percent last year.

New Jersey also compares favorably to other states, though only marginally, as a place to live and in the quality of its public schools.

However, New Jersey is ranked worse than the other states in all other areas. Not only does it get poor marks, but its marks for promoting economic development and attracting new business have deteriorated. It is also considered worse than other states in timely issuance of permits, controlling government spending, controlling health care costs, controlling utility costs, and its attitude toward business.

Capital funds

One of the few good pieces of news in the 1994 survey is that capital spending plans are up. In the 1992 and 1993 surveys, 19 percent said they were planning to spend money on new equipment and buildings in the year ahead, up from a recession low of 15 percent. This year, 22 percent said they are planning capital investments, an increase of three percentage points over the previous two years.

It is encouraging that a majority said they would make their investments in New Jersey.

While the increase is welcome, the overall level of anticipated capital spending is still below what was projected during the boom years. Between 1985-90, the percentage of survey respondents planning to spend money on capital improvements averaged 30 percent.

Of the companies planning to make investments, 75 percent said the money would be spent on new equipment. This is in step with a national trend. Businesses — particularly in the service industries — are spending growing amounts of money on new equipment to cut labor costs and to enhance productivity.

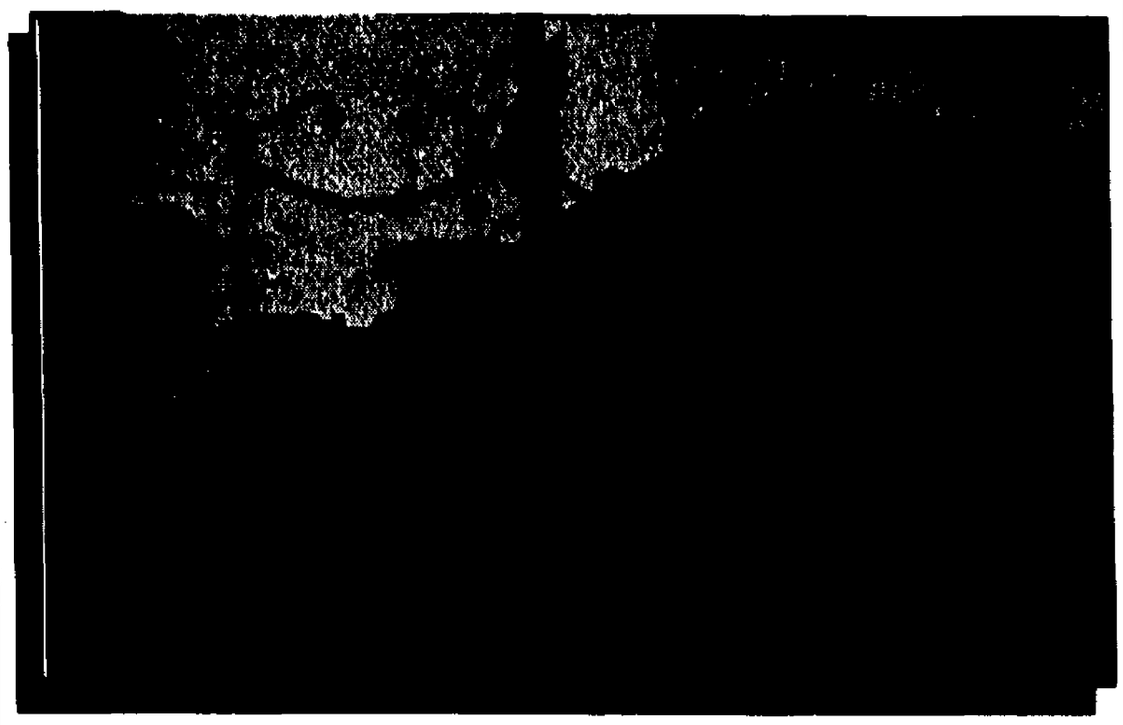
Interest rates

When the survey was sent out in mid-October, long-term interest rates had fallen to levels not seen in a quarter-century, with the yield on the bellwether 30-year Treasury bond dipping below 6 percent.

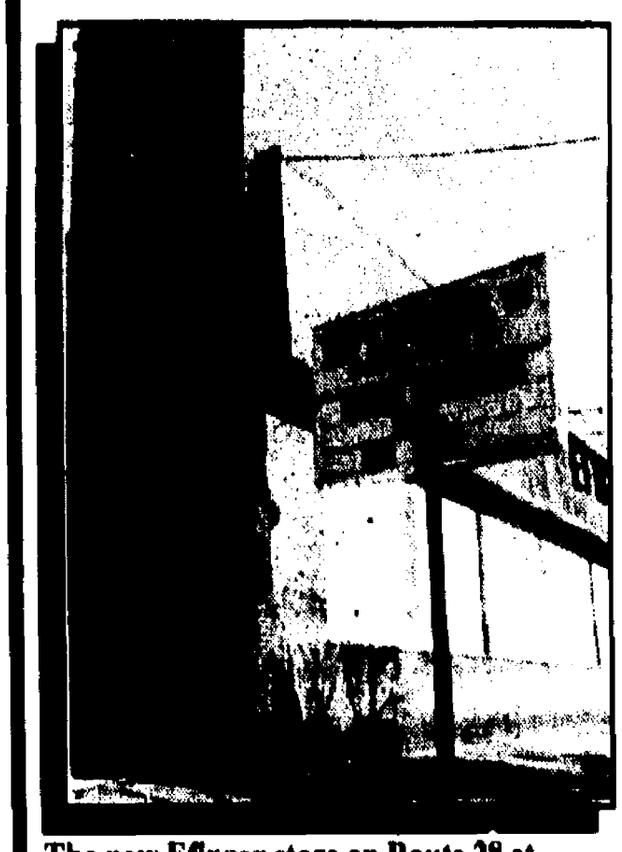
The message behind the drop in interest rates is that high inflation as we knew it in the 1980s is done for now. A worldwide recession, depressed real estate, global competition, high unemployment levels, and an intense productivity drive are keeping wage and price inflation to very subdued levels. Over the last year, the annual rate of consumer price inflation has fallen to around 3 percent.

Despite record low interest rates, 66 percent expect rates to remain unchanged in 1994, up from 54 percent last year.

CELEBRATING 85 YEARS SERVING CENTRAL JERSEY



In Raritan River flood of 1948, Efinger's was open for business.



The new Efinger store on Route 28 at Bound Brook, NJ.

In 1909, we first opened our doors to Somerset County on Main Street in Bound Brook. We originally operated a combination bowling alley, billards hall, and sportsmen's store with fishing tackle and hunting supplies. Despite a fire that leveled our Main Street store, the Great Depression of the 30's and the floods of the 70's, we've grown and moved to our current complex on W. Union Ave., in Bound Brook. Throught the support of the sportsmen and athletes of Somerset County, we've been able to expand into the most complete sporting goods store in the state.

To all our friends and customers, thank you for your support for almost 85 years and we hope we can provide the same quality products and services for at least another 85 years.

EFINGER SINCE 1909

SPORTING GOODS CO.

513 W. UNION AVENUE (RT. 28), BOUND BROOK, NJ

356-0604

Mon., Tues., Thurs., Fri. 8:30-9:00 — Wed. & Sat. 8:30-5:30

NOW TWICE THE REWARDS! CAESARS CASH AND COMPS.

KEEP EARNING CASH BACK. START EARNING COMP POINTS.

Caesars Emperors Club gives you more than ever before. Because beginning March 1st, you'll earn one matching comp point for every cash point—every time you play.*

Twice the Rewards makes it easier for you to get a comp. You can start redeeming your comp points on March 1st at your choice of ten restaurants and three lounges–from casual to gourmet! The card reader box at the slot machine keeps a running tally of your points—so you'll always know just what kind of comp you're entitled to!

JOIN CAESARS EMPERORS CLUB AND START OUT $5 AHEAD!

Present this voucher, a completed application and valid I.D. to a representative at either Emperors Court location.

Offer valid for new Caesars Emperors Club members on day of enrollment thru 3/31/94. Not transferable. Must be at least 21 years old. ID required. Voucher may not be combined with other offers. Only one voucher may be redeemed per person. Not responsible for lost or stolen vouchers. Caesars may change or cancel this promotion at any time.

The Best Experience Keeps Getting Better!

CAESARS

CENTER BOARDWALK · ATLANTIC CITY

FN1

FIVE DOLLARS

WIN & PLAY EVERY DAY IN CAESARS DAY-IN DAY-OUT PAYOUT SWEEPSTAKES!

You could be this month's grand prize winner–and drive home in a new Ford Mustang GT!

*You must earn at least 20 comp points in one 24-hour period (between 6am one day and 6am the next) for them to be credited to your comp point account. Other rules, regulations and restrictions apply and are available at all Emperors Court locations. You must be at least 21 years of age to join Caesars Emperors Club. ID required. Gambling problem? Call 1-800 GAMBLER. ©1994 Caesars Atlantic City.

This advertisement prepared by Reves Miami

Businesses: Clinton health plan will hurt

State survey shows businesses believe they will be forced to make cutbacks

President Clinton's proposed mandate that all employers be required to buy health insurance for their employees is opposed by two-thirds of New Jersey companies responding to a recent survey, according to New Jersey's largest business organization.

Sixty-three percent of companies responding to the New Jersey Business and Industry Association's first annual Health Benefits Survey said they opposed the mandate. Thirty-five percent said the mandate would force them to cut costs by laying off workers, freezing wages or cutting other non-health benefits. Many companies said the added cost of health insurance imposed by the mandate would shut them down.

"The survey confirms what we have been hearing from our members, namely that the Clinton mandate would impose a tremendous hardship on some New Jersey companies," said Dawn Perrotta, NJBIA assistant vice president for health affairs.

"The mandate would put many employers and their employees in a bind. There's a real trade-off here. How much value does health insurance have if it means the loss of your job?"

Nearly 2,000 of NJBIA's 13,500 member companies responded to the survey, which was designed to take a snapshot of the experience and concerns of employers in providing health insurance to their workers. The profile of respondents generally matched the profile of NJBIA's member companies. Every industry from every region of the state was represented. Eighty percent of respondents were small companies with fewer than 50 employees.

'The survey confirms what we have been hearing from our members, namely that the Clinton mandate would impose a tremendous hardship on some New Jersey companies'

Dawn Perrotta
NJBIA

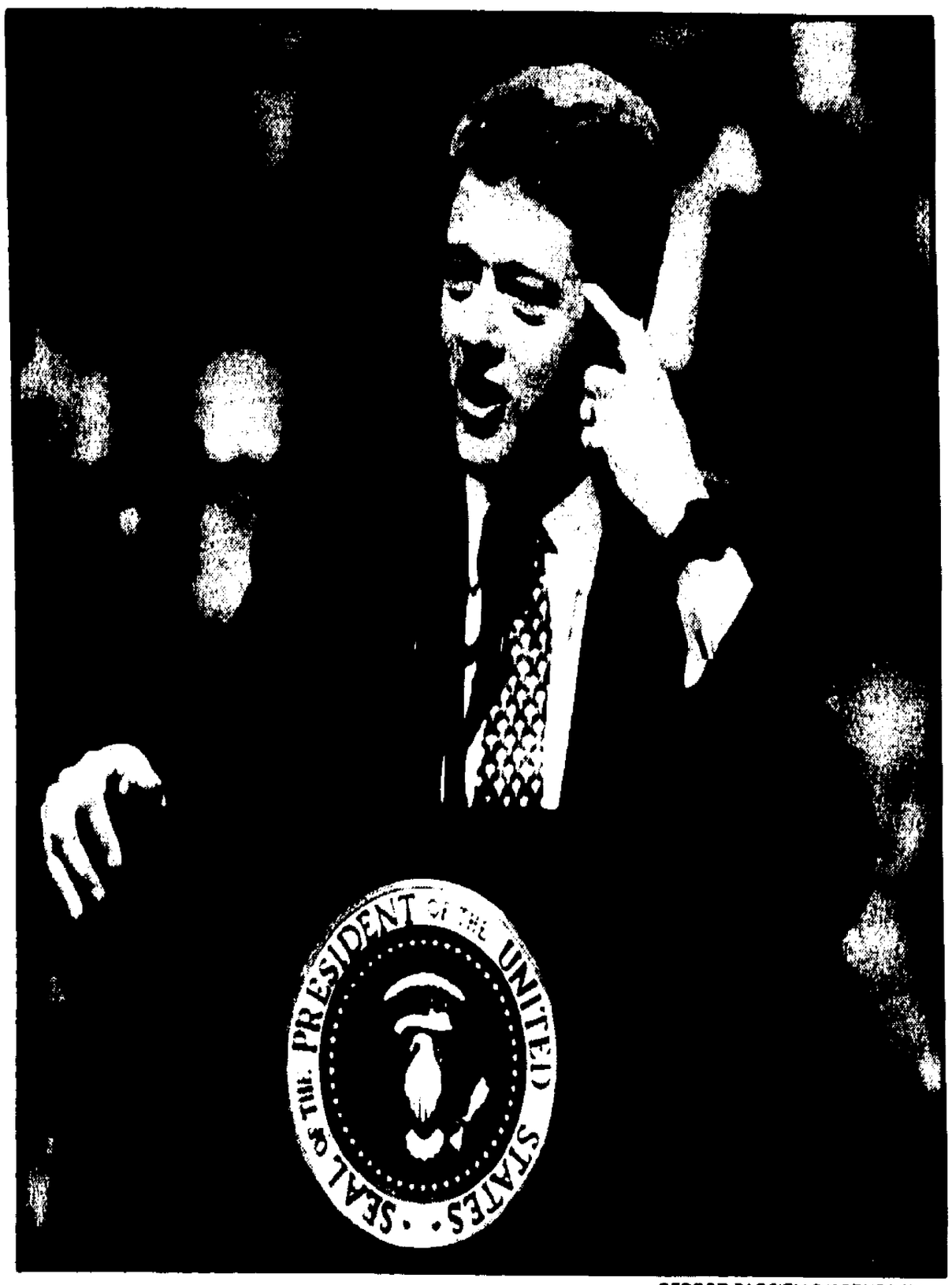
In another major finding, the survey revealed that nearly one in ten companies dropped some or all health insurance coverage for employees and their dependents in 1993.

Ninety percent of the companies which dropped or scaled back coverage employed fewer than 50 employees. Those same small companies paid on average $500 more per employee for health coverage than larger companies, an additional 12 percent.

"This survey also confirms what the NJBIA Business Outlook Survey has shown, namely that the spiraling cost of health insurance has forced many small companies to cut back on the coverage they offer or to eliminate it altogether," said Ms. Perrotta.

The most encouraging finding of the sur-

(Please turn to page 14)



GEORGE PACCIELLO/AGENDA '94

President Clinton kicked off a two-week campaign for his health care reform package with a rally for senior citizens at Middlesex County College last week. The seniors were enthusiastic, but business leaders aren't so sure.

Clinton comes to state to sell health plan

By SALLY MURTAGH
AGENDA '94

Bonhamtown Seniors Club President Millie Isbitski had some serious concerns about the future of Medicare under the new health care proposals now facing Congress.

But on Wednesday, she heard that President Clinton's comprehensive health care reform package would preserve and strengthen Medicare, provide for long-term health care and pay for prescription drugs.

And, sitting not 50 feet away, she heard it from the president himself.

"He definitely answered my questions, especially about Medicare," she said. "I fully support his program now -- I liked everything I heard."

The president and wife Hillary came to Middlesex County College on Wednesday to launch a two-week campaign selling their health care package to the nation's senior citizens.

The president's visit was the result of a letter sent to the White House in September by Edison's senior citizen center manager, David Sheehan. Mr. Sheehan said he wrote and asked the president to answer some questions regarding the Clintons' health care proposal -- questions he had heard from many of Edison's 14,000 senior citizens.

Last week, Mr. Sheehan learned that the president and Mrs. Clinton would be arriving to answer the seniors' questions in person.

The first couple swept into the Middlesex County College gymnasium at 1:20 p.m. A large percentage of the 2,500 cheering Jerseyeans who greeted them were senior citizens from all over the state, a population Mayor George Spadoro referred to as "the ultimate reference book in the library of life."

Hillary Rodham Clinton claimed that while the United States has the finest hospitals and health care providers in the world, the system for financing them is the "stupidest."

"We are thankful that the president and Mrs. Clinton saw fit to personally respond to questions and concerns from Edison senior citizens," he said as an introduction to the event. "He is a modern day Thomas Edison -- a beacon of hope to the problem of health care reform."

It was Mrs. Clinton, who spearheaded the development of the health care package, who addressed the crowd first. Just back from Lillehammer, Norway, she referred to the health care reform issue as an "Olympics of our own."

"This is probably the most difficult and complicated issue we've ever faced as a country," Mrs. Clinton said. "But just as I was convinced that the teamwork and the preparation of the U.S. Olympic Team would bring success, I am convinced that the same qualities will win the day for health care in America."

She claimed that while the United States has the finest hospitals and health care providers in the world, the system for financing them is the "stupidest."

"When (people without insurance) finally need care at the last possible minute, they get it," she said. "Hospitals bill them knowing they cannot pay. In order to make up for the costs, people who do have insurance pay higher rates.

"Until everybody is in the insurance system, there will always be people who drive up the costs," she said.

And according to the president, the Clinton plan will save an "unbelievable amount of money in the first decade of the next century."

The president called on the senior citizens to join the "fight" to reform health care.

"This fight is about who calls the shots in health care," he said. "This is the only advanced country in the world who gives it all to (insurance companies)."

And he drew cheers from seniors when he stressed again that the Clinton plan, although "not perfect," was the only plan before Congress that provided for long-term care and prescription drugs.

To Mrs. Isbitski, who said that her friend is currently paying over $200 a month for prescription drugs, that sounded good.

"We all want to continue to live in the house where we raised our children," she said. "We don't want something like medication costs to take that all away from us."

Business doubts health plan will work

(Continued from page 13)

vey was that health-care inflation, after years of double-digit increases, has slowed dramatically, and that managed care systems are doing the best job of holding down costs.

"Fortunately, powerful market forces are already working to subdue health-care costs. What we need from Washington is encouragement, not mandates and price controls," Ms. Perrotta said.

The cost of an average policy rose by 6 percent in 1993 and by 2 percent for policies sold by health maintenance organizations, the survey found. But only 15 percent of the companies surveyed had HMO policies, a much lower percentage than the national average of 18 percent.

"Clearly, HMOs and other managed care systems have tremendous potential to grow in New Jersey. With the recent enactment of the state's health-care reform laws and the deregulation of hospital rates, many more companies will have an opportunity to join HMOs. This should dramatically lower their cost in providing health insurance to employees," Ms. Perrotta said.

Among the survey's other findings:

Clinton Mandate

Under Clinton's Health Security Act, as originally proposed, all employers would be required to buy health insurance for their employees. They would be required to pay 80 percent of the cost for full-time workers and a lesser, pro-rated share for part-time workers. No employer would be required to pay more than 7.9 percent of payroll for health coverage annually. Firms with fewer than 50 employees would be eligible for subsidies that would cap their contribution at an amount equal to 3.5-7.9 percent of payroll.

When asked about the mandate, 37 percent of respondents said they supported it and 63 percent said they opposed it.

'Fortunately, powerful market forces are already working to subdue health-care costs. What we need from Washington is encouragement, not mandates and price controls'

Of the companies which do not provide health insurance, 22 percent supported the mandate and 78 percent opposed it. Of the companies which do provide health insurance, 40 percent supported the mandate and 60 percent opposed it.

Thirty-seven percent of the survey respondents said they would expect to make no changes in operations if the Clinton mandate were enacted. However, 63 percent said they would expect to cut costs (35 percent) or raise prices (28 percent). Forty percent of the companies which supported the mandate did so even though they felt it would force them to cut costs or raise prices.

Of those who said they would cut costs, 30 percent said they would freeze wages, 28 percent said they would cut other non-health benefits, 24 percent said they would lay off full-time workers and 18 percent said they would lay off part-time workers.

Cost of coverage

- The average cost of company-paid health benefits was $4,297 per employee in 1993, an amount equal to 13 percent of reported average wages.
- Self-funded plans were the least expensive, costing an average of $3,428 per covered employee, versus $3,950 for HMO plans and $4,404 for conventional plans.

Type of coverage

- Fifty-nine percent of companies had conventional plans, the best example being the traditional Blue Cross Blue Shield policy. Fifteen percent of companies had coverage through health maintenance organizations (HMOs), 11 percent through preferred provider organizations (PPOs) and 1.5 percent through purchasing cooperatives. Seven percent were self-funded under the federal Employment Retirement Income Security Act of 1974.
- The larger companies were more likely to have coverage through alternatives such as HMOs and self-funding. The smaller companies were more likely to have more expensive, conventional coverage.

Extent of coverage

- Eighty-seven percent of the survey respondents provided some health insurance coverage for their employees in 1993. The remaining 13 percent provided no coverage.
- As a group, small companies provided far less insurance coverage than larger companies.

Average cost of Health Insurance Policy in New Jersey

Type of plan	1992	1993	% Increase
HMO	$3,876	$3,950	2%
Conventional	4,147	4,404	6
Self-funded	3,184	3,428	7.5
PPO	4,240	4,581	8
All plans	4,038	4,297	6

* Results for self-funded plans and PPOs may be questionable due to low response rate.
Source: NJ Business Association

555 Westfield Ave
Westfield
654-1100

35-37 Progress St.
Edison
753-9700

The Orthopaedic Hand & Upper Extremity Center
A Professional Association

Specializing in...
Surgery of the hand, wrist, forearm, elbow and shoulder

- Fractures
- Microsurgery
- Arthroscopy
- Sports Injuries
- Carpal Tunnel Syndrome

Joseph T. Barmakian, MD, FAAOS
Board Certified in Orthopaedic Surgery
Additional Certification in Hand Surgery
Fellowship Training in Hand Surgery

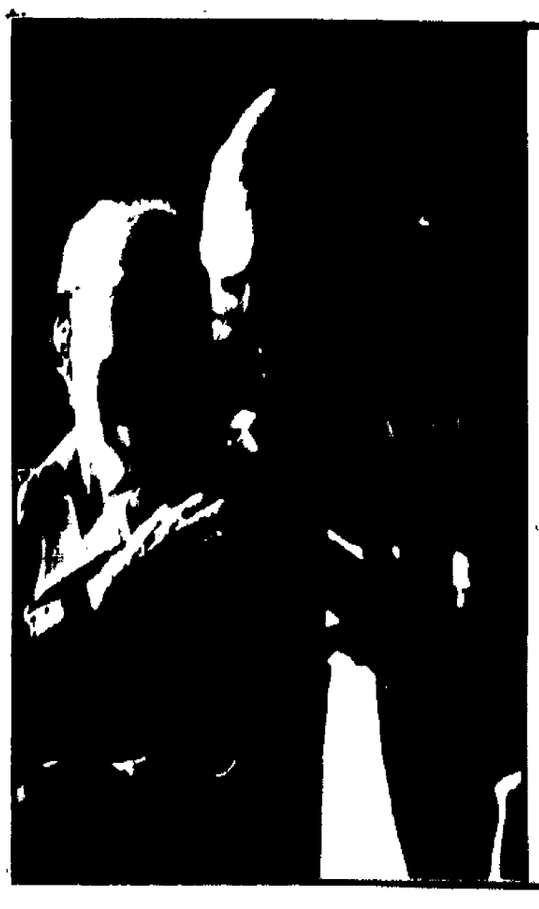
OverlookCorporateCare℠

Healthcare Services
For the Corporate Environment

Wellness Programs
OSHA Consulting
Management Training
Occupational Health Programs
Employee Assistance Services

Offering corporations customized assistance in controlling health costs through Prevention, Promotion, and Education.

(908) 654-6095



Trust. Confidence. And people who care. These are some of the things that have made INTERIM® HEALTHCARE one of the nation's largest providers of health care specialists.
For HOME HEALTH CARE, short-term or long term, we provide some of the best qualified people in the business. Give us a call.

(908) 549-2210
(609) 443-1711
(908) 725-1820

Interim HealthCare
25 South Main St. Edison, NJ
An Equal Opportunity Employer, M/F

Health care reform drives major projects at Overlook

By MICHAEL J. SNIFFEN
AGENDA '94

Guest commentary

When most people talk about health care reform they tend to focus on changes that are about to be enacted on a federal level in the way health care is delivered. However, national health care reform is years away from implementation, while reform on the state level, in New Jersey, is already here.

The overall impact of state health care reform means that we must be able to compete much more aggressively with other health care providers in terms of price, quality and market demand for services.

That is why Overlook has acted quickly to:

- consolidate underutilized or duplicate services to reflect lower census figures and third-party payer demands;
- reorganize our internal departments to reflect a new emphasis on our most important customers, particularly in the community health service areas and managed care; and
- reduce management layers and some personnel to operate more efficiently.

Our recent reorganization and redeployment of resources positions us more competitively for the future while structure includes a greater focus of non-acute care services such as home and long-term care to meet the needs of all our patients, and complements our existing inpatient services.

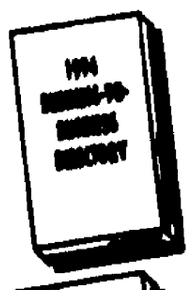
Overlook's initiatives to operate more cost-efficiently and become more customer-oriented have not gone unnoticed. For example, we now have approved or pending agreements with 30 managed care companies, and we're part of the recently formed QualCare network. We've also had a near-record number of physicians seeking to join our staff since last fall.

I believe that the changes we have implemented will work to the benefit of our employees, physicians and the many members of the communities we serve. Our new structure, and our expansion into important high-growth areas of health care, ensures that no matter what challenges the new environment demands — on a national or state level, we are prepared to meet them from a position of financial and organizational strength.

Michael J. Sniffen is president and chief executive officer of Overlook Hospital.

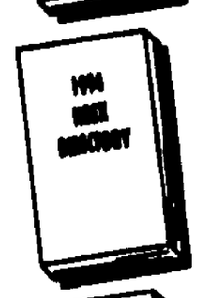
Reference Directories

Corfacts Publishing

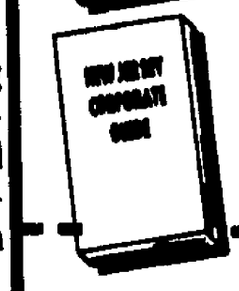


1994 NEW JERSEY BUSINESS-TO-BUSINESS DIRECTORY
This annual New Jersey reference guide includes company name, address, telephone and fax number, employee size, revenues, year founded, business description and names and titles of top executives for more than 24,000 New Jersey service and manufacturing companies with 10 or more employees. $245.00

1994 DIRECTORY OF MANUFACTURING (NEW JERSEY EDITION)
This annual directory contains company name, address, telephone and fax number, employee size, revenues, year founded, business description, SIC code and names and titles of top executives for more than 12,500 New Jersey manufacturing companies. $115.00



1994 HREX DIRECTORY OF NEW JERSEY & DELAWARE VALLEY HUMAN RESOURCES TOP EXECUTIVES
This exclusive directory provides the key contact with the human resource responsibilities for the largest 5,000 New Jersey & Delaware Valley companies, all with 100 or more employees. In addition, it provides a detailed profile that includes company name, address, telephone number, revenues, year founded, business description and SIC code. $145.00



NEW JERSEY CORPORATE GUIDE
Locate with ease, New Jersey's: Top Publicly Held Companies and Stock Held Banks, Largest Privately Held Firms (with 100+ employees), Largest Savings Institutions, Important Out-of State Companies (with 100+ employees).
(Order Now & Receive 1993 & 1994 at no additional cost.) $95.00

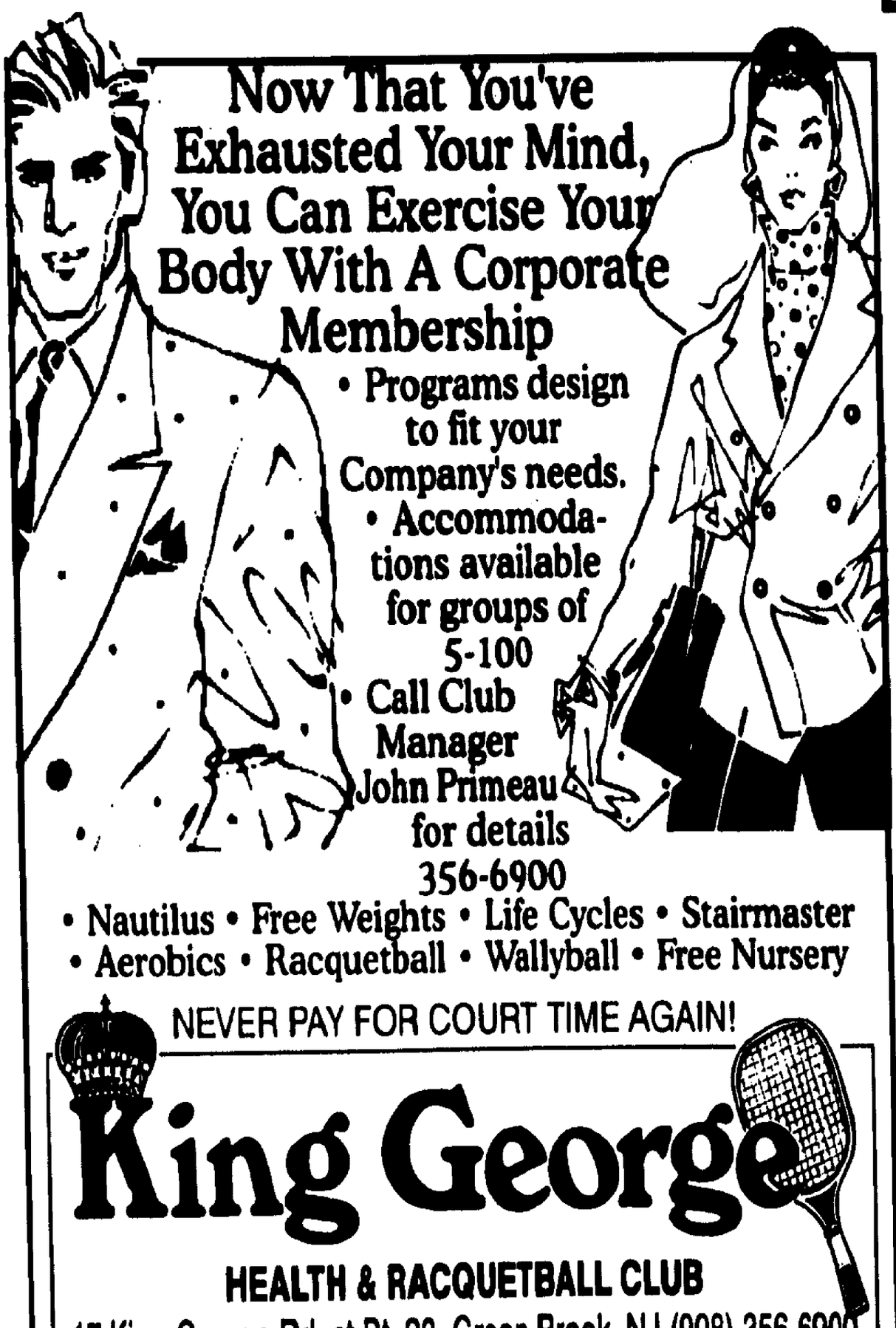
TO ORDER: CALL (908) 678-2565 OR FAX FORM BELOW TO: (908) 972-7965

QUANTITY	TITLE	UNIT PRICE	TOTAL
	NJ Business-To-Business Directory	$245.	
	Directory of Manufacturing (NJ Edition)	$115.	
	HREX Directory of NJ & DV Human Resource Top Executives	$145.	
	NJ Corporate Guide	$ 95.	

Subtotal $____
6% Sales Tax (NJ Only) $____
*Shipping & Handling Books or Labels - $4.00 per item
Shipping & Handling* $____
TOTAL $____

Corfacts Publishing 50 Route 9 North • Morganville, NJ 07751
(908) 972-2500 • FAX: (908) 972-7965

☐ CHECK ENCLOSED ☐ VISA ☐ MC ☐ AMEX
CARD NUMBER
EXP. DATE
SIGNATURE
NAME
( )
PHONE
ADDRESS
CITY/STATE/ZIP



Now That You've Exhausted Your Mind, You Can Exercise Your Body With A Corporate Membership

- Programs design to fit your Company's needs.
- Accommodations available for groups of 5-100
- Call Club Manager John Primeau for details 356-6900

• Nautilus • Free Weights • Life Cycles • Stairmaster
• Aerobics • Racquetball • Wallyball • Free Nursery

NEVER PAY FOR COURT TIME AGAIN!

King George
HEALTH & RACQUETBALL CLUB
17 King George Rd. at Rt. 22, Green Brook, NJ (908) 356-6900

Wellness Management Services

As the cost associated with getting well escalates, the cost of staying healthy by comparison is minimal.

Wellness Management Services was designed by Elizabeth General Medical Center to improve health through lifestyle changes. Healthy individuals translate into less sick time and fewer physician and hospital visits which should result in cost savings.

Wellness Management Services is staffed by psychologists, social workers and psychiatrists who specialize in teaching individuals and groups how to achieve their personal and healthcare goals.

For information contact
Wellness Management Services
908-965-7563

Department of Behavioral Health & Psychiatry
ELIZABETH GENERAL MEDICAL CENTER EGMC The Medical Center for Eastern Union County
925 EAST JERSEY STREET, ELIZABETH, NJ 07201

ARTHROSCOPY AUDIOLOGY AUTOLOGUS BLOOD SERVICE BIOETHICS
BRONCOSCOPY CARDIAC REHABILITATION CARDIAC STRESS TESTING
CARDIOPULMONARY SERVICES CHEMOTHERAPY CHEST PAIN E.C.
CHILDBIRTH PREPARATION CHILDREN'S TOURS CLINICAL LABORATORY
COLOPROCTOLOGY COMMUNITY CENTERED CARDIAC SERVICES COM-
MUNITY HEALTH EDUCATION CORONARY CARE UNIT CPR
INSTRUCTION CT SCANNING DENTISTRY DIABETIC EDUCATION
DIAGNOSTIC IMAGING DISCHARGE PLANNING ECHOCARDIOGRAPHY
ELECTROCARDIOGRAPHY ELECTROCONVULSIVE THERAPY ELECTRO-
ENCEPHALOGRAPHY ELECTROMYOGRAPHY EMERGENCY CENTER
EMERGENCY CENTER EXPRESS ENDOSCOPY EVOKED RESPONSE TEST-
ING GASTROENTEROLOGY HEALTHY HEART CENTER HEALTHSTART
HOMECARE PLANNING HOSPICE HOSPICE MEMORIAL CHAPEL
INFECTION CONTROL INTRA-AORTIC BALLOON PUMP KIDS 1ST
LAPAROSCOPY LARYNGOLOGY LASER SURGERY MAMMOGRAPHY
MEDICAL INTENS MEDICAL/SURGI-
CAL PATIENT UN MOTHER/BABY
UNIT MRI M UNIT NEURO-
SURGERY NUC N COUNSELING
OBSTETRICS/GYN ONCOLOGY
ORTHOPAEDICS NT EDUCATION
PATIENT ADVOC ROOM SERVICE
PEDIATRIC/ADOLE NG PHARMACY
PHYSICIAN REFER UNIT PRE-ADMIS-
SION TESTING MONARY FUNC-
TION THERAPY Y RESPIRATORY
THERAPY SAM RY FAST TRACK
SCREENING PRO SOCIAL SERVICE
SPEAKERS' BUREA SURGERY SURGI-
CAL INTENSIVE CATION TELEM-
ETRY THALLIUM S G ULTRASOUND
UROLOGY VITR SIVE CARE UNIT
MEDICAL RECOR MOBILE INTEN-
SIVE CARE UNIT RAPHY NEURO-
REHABILITATION ICINE NURSERY
NUTRITION COU OCCUPATIONAL
THERAPY ONC OLARYNGOLOGY
PARENT EDUCATI DM SERVICE PE-
DIATRIC/ADOLESCENT UNIT PE STRESS TESTING PHARMACY
PHYSICIAN REFERRAL SERVICE STHESIA CARE UNIT PRE-ADMIS-
SION TESTING PSYCHIATRIC E Y SERVICE PULMONARY FUNC-
TION THERAPY RADIOLOGY RECREATIONAL THERAPY RESPIRATORY
THERAPY SAME DAY SURGERY SAME DAY SURGERY FAST TRACK
SCREENING PROGRAMS SKILLED NURSING FACILITY SOCIAL SERVICE
SPEAKERS' BUREAU SPECIAL CARE UNIT SPEECH/LANGUAGE PATHOL-
OGY SURGERY SURGICAL INTENSIVE CARE UNIT TEENAGE PARENTING
CARDIOPULMONARY SERVICES CHEMOTHERAPY CHEST PAIN E.C.
CHILDBIRTH PREPARATION CHILDREN'S TOURS CLINICAL LABORATORY
COLOPROCTOLOGY COMMUNITY CENTERED CARDIAC SERVICES COM-
MUNITY HEALTH EDUCATION CORONARY CARE UNIT CPR
INSTRUCTION CT SCANNING DENTISTRY DIABETIC EDUCATION
DIAGNOSTIC IMAGING DISCHARGE PLANNING ECHOCARDIOGRAPHY
ELECTROCARDIOGRAPHY ELECTROCONVULSIVE THERAPY ELECTRO-
ENCEPHALOGRAPHY ELECTROMYOGRAPHY EMERGENCY CENTER
EMERGENCY CENTER EXPRESS ENDOSCOPY EVOKED RESPONSE TEST-
ING GASTROENTEROLOGY HEALTHY HEART CENTER HEALTHSTART
HOMECARE PLANNING HOSPICE HOSPICE MEMORIAL CHAPEL
INFECTION CONTROL INTRA-AORTIC BALLOON PUMP KIDS 1ST
LAPAROSCOPY LARYNGOLOGY LASER SURGERY MAMMOGRAPHY
ARTHROSCOPY AUDIOLOGY AUTOLOGUS BLOOD SERVICE BIOETHICS
BRONCOSCOPY CARDIAC REHABILITATION CARDIAC STRESS TESTING
EDUCATION TELEMETRY THALLIUM STRESS TESTING TREADMILL STRESS
EKG ULTRASOUND UROLOGY VITREORETINAL SURGERY OBSTETRICS/
GYNEGOLOGY PERSANTINE STRESS TESTING MYLEOGRAPHY NEURO-
REHABILITATION UNIT OCCUPATIONAL THERAPY ONCOLOGY
ORTHOPAEDICS OTORHINOLARYNGOLOGY PARENT EDUCATION
PATIENT ADVOCACY PATIENT EDUCATION PATIENT ROOM SERVICE POST-
ANESTHESIA CARE UNIT AND MUCH MORE A member of Voluntary Hospitals of America, Inc.

RAHWAY HOSPITAL

Delivering compassionate health care specialties and services in totally modern facilities available in a secure, community-based setting.

For a complimentary guide listing 300 members of the Medical/Dental Staff

call 908 815-7513

865 Stone Street **Rahway, NJ 07065**

Pediatric Pulmonology Center treats a variety of childhood ailments

Cystic Fibrosis (CF), a debilitating and sometimes fatal lung disease, afflicts more than 2,500 children each year in the United States.

"The symptoms of CF usually appear by early childhood and can mimic other childhood illnesses," said Dr. Arthur Atlas, director of pediatric pulmonology at Morristown Memorial Hospital. Symptoms can include recurrent respiratory infections and/or chronic pneumonia, bronchitis or cough, chronic diarrhea or stunted growth.

"The reason so many cases go undetected," Dr. Atlas continued, "is because a child may only have a few mild symptoms and CF may not be the first diagnosis that comes to mind. This is especially true of children in families with no history of CF." Although there is no cure for CF, early diagnosis, Dr. Atlas stresses, is essential to proper management of the disease.

CF is one of the most prevalent inherited, life-shortening disorders affecting Caucasians. It causes the exocrine glands to produce thick, sticky secretions that can clog lungs and parts of the gastrointestinal tract

CF is one of the most prevalent inherited, life-shortening disorders affecting Caucasians. It causes the exocrine glands to produce thick, sticky secretions that can clog lungs and parts of the gastrointestinal tract. This blockage causes lung damage from recurrent infections, and causes malnutrition by keeping digestive enzymes from getting to the intestine which digest fats and proteins.

More than 12 million people carry the defective gene, however, carriers do not have CF nor do they exhibit any symptoms. Both partners must carry the defective CF gene before there is a 25 percent possibility of giving birth to a child with CF. "Even if both parents are carriers, that does not mean a child will automatically be born with CF," Dr. Atlas said. There is a 75 percent chance that a child will be born without CF.

This was the case for the Feuss family of Lake Hopatcong. Timmee Feuss and her husband already had six children ages 3 through 13, and all were born without CF. But their seventh child, Kaitlin, was suffering the affects of her disease even before she was born. "When Kaitlin was born, the mucus caused by the CF had blocked her intestines and they had ruptured," Mrs. Feuss said. "Her stomach was four times the size of her head and the doctors had to remove 10 inches of her upper intestine. We call her our miracle baby because babies born like this don't usually survive the delivery."

Early detection and treatment is paramount to warding off the acceleration of the disease. Enzyme replacement, antibiotics, bronchodilators, chest physical therapy, exercise and proper nutrition are all proven therapies for helping children lead longer lives.

"This is an exciting time to be involved in CF care," Dr. Atlas said. "I am confident that for children being born today with CF, there will be a definitive treatment or cure in their lifetime."

Two recent developments show promise for more effectively treating CF. The first is the FDA Advisory Committee's preliminary approval to Pulmozyme, a genetically engineered drug that breaks down the thick, gluey consistency of the patient's sputum to promote better air movement in the CF patient's lungs. When final FDA approval of the drug is complete, Pulmozyme will be used at MMH to treat specific CF patients, says Dr. Atlas. A second development involves genetic manipulation to correct the abnormality in cells of CF patients. As more is learned about the long-term results of genetic therapy, it is likely that this will become the definitive treatment, if not the cure, for cystic fibrosis, Dr. Atlas adds.

The center's pulmonologists, social workers and nurse practitioners take a multi-disciplinary approach to diagnosis and treatment by working with patients and families to develop a unique program for each patient

The Pediatric Pulmonology Center at Morristown Memorial Hospital treats children up to 18 years of age for a variety of disorders including CF. The center's pulmonologists, social workers and nurse practitioners take a multi-disciplinary approach to diagnosis and treatment by working with patients and families to develop a unique program for each patient.

A support group for families with CF meets monthly and individual counseling sessions are available with the center's social workers.

"Because CF is a genetic disease, parents often feel a lot of guilt about passing it onto their children and we help them understand that CF is in now way their fault," explains Elaine Karasek, nurse clinician at the center.

For more information about the Pediatric Pulmonology Center, call (201) 971-4142, or write to: Pediatric Pulmonology Center, Morristown Memorial Hospital, 100 Madison Ave., Morristown, N.J. 07962.

State-of-the-art health care at St. Elizabeth

St. Elizabeth Hospital's completion of the 9-story patient tower, now the hospital's South Building, the renovation of the 7-story North Building and the completion of a new parking garage with valet parking, have provided a physical plant in Elizabeth that offers convenient, accessible, state-of-the-art health care to the community.

Soon to be completed is the Medical Office Building, and plans for this year include addition of new services as well as expansion of some current services.

St. Elizabeth Hospital reopened its second cardiac catheterization laboratory the first of this year following extensive renovation and installation of new equipment.

The $1.4 million state-of-the-art laboratory is one of very few biplane units with digital enhancement capability in the state, providing patients and their physicians with technologically superior cardiac diagnosis. St. Elizabeth has one of the state's most active catheterization programs, annually performing approximately 1,700 cases in its two labs.

Cardiac catheterization is a diagnostic test in which a catheter, a long thin hollow plastic tube, is passed into the heart from blood vessels in the groin or arm. With the catheter in place, a cardiologist is able to measure pressure in the four chambers of the heart and the amount of blood the heart pumps, as well as perform angiography, the injection of a contrast agent (dye) through the heart's vessels and chambers. The passage of the dye as it passes through the heart and coronary arteries is filmed during the procedure.

Biplane cardiac catheterization units allow two opposing views of a patient's heart and coronary anatomy to be viewed and recorded simultaneously, which provides an important benefit to the patient. The patient's procedure time is shortened because two pictures are taken at the same time, thus reducing the amount of contrast medium.

The biplane unit at St. Elizabeth's, from Angiographic Devices Corporation, also incorporates revolutionary digital enhancement capability which allows the physician to enlarge and focus on different areas of the anatomy during the procedure to determine is additional studies are needed. This improves the accuracy of the diagnosis and reduces the potential for a repeat procedure.

An additional benefit from the equipment is that hard-copy photographs that have been computer enhanced with the outlining

(Please turn to page 18)

Picture Yourself At

WORK, PLAY OR BOTH...

THE CHOICE IS YOURS!

The Club at Woodbridge is well known as New Jersey's most complete fitness center and racquet sports complex featuring state of the art equipment in a beautiful unparalleled setting. We have over 100,000 square feet devoted to virtually every sport and fitness activity you could ask for.

Now you can have our entire facility at your disposal for your meeting or corporate conference.

CORPORATE CONFERENCE & RECREATION

Keeping your staff motivated is one of a manager's greatest challenges. Seminars and conferences away from the usual work environments provide an invaluable moral-boosting change of pace for your employees.

The Club at Woodbridge is the answer to your conference and recreation needs:

- *Comfortable, fully equipped meeting room*
- *Clubhouse, restaurant and bar for your catering needs*
- *110,000 square foot fitness facility for your recreation.*

The Club will be glad to work with you to make your meeting or corporate conference a memorable one.

the Club at WOODBRIDGE
Racquet & Fitness Center
585 Main Street 634-5000

The Club is centrally located at the crossroads of most major highways in Woodbridge, NJ.

Call Jeff Zirpolo for directions, details, reservations or a free tour (908) 634-5000.

Community Health Education Calendar

Muhlenberg Regional Medical Center is proud to sponsor health education seminars, classes, events and support groups to help you learn more about your own health. Hospitalization or treatment at Muhlenberg is not a prerequisite for participation. All programs take place at Muhlenberg unless otherwise shown. Preregistration is necessary. For more information or to register, call the telephone numbers listed. All are area code (908).

March 1994

13 — **Seizures & Epilepsy Lifestyle Issues and Treatment Advances** — **668-2704**
A day-long seminar to learn more about treatment advances and lifestyle issues.

24 — **Diabetes: You're In Control** — **668-2575**
A five-week course for people with diabetes and their family members.

24 — **Menopause and Beyond** — **668-2700**
A one-hour session to learn more about menopause, its signs and symptoms, hormone replacement therapy and more.

24 — **Hypnosis/Weight Loss** — **668-2403**
Lose weight through hypnosis.
A two-hour session sponsored by Pathways to Health Careers.

Ongoing Screenings, Classes and Support Groups

Insights Cancer Support Group
First and third Thursday of each month, 7 p.m. Held at the Jewish Community Center, Scotch Plains
668-2244

Orientation to Cancer Therapy
Second Tuesday of each month, 7 p.m.
668-2244

Brain Tumor Support Group
First Thursday of each month, 7 p.m.-8:30 p.m. Held at St. Luke's Roman Catholic Church, North Plainfield
668-2612

Diabetes Support Group
Third Wednesday of each month
1 p.m.-2:30 p.m.
668-2575

Pulmonary Rehabilitation
Ongoing program to teach patients how to live with chronic respiratory diseases
668-2023

Caregiver Support Group
Second Wednesday of each month
7 p.m.-9 p.m.
668-2328

Neurofibromatosis Support Group
Call for dates and times
668-2612

Childbirth Classes
For information about or registration in classes listed below, call
668-2353

Preparation for Childbirth (Lamaze)
A five-session course to prepare couples for childbirth

Early Pregnancy
A three-session course to help you learn more about pregnancy

Refresher Lamaze Course
Two sessions as a refresher course for those who have already taken Lamaze classes

Preparation for Cesarean Birth
Two sessions to prepare you for Cesarean birth

Infant Care Classes
Four classes to teach basic infant care

Breast Feeding Class
One class teaches the art of breast feeding

A Whole New World of Health Care

MUHLENBERG REGIONAL MEDICAL CENTER, INC.

Park Avenue & Randolph Road
Plainfield, NJ 07061

© 1994

State-of-the-art health care

(Continued from page 17)

of vessels, are immediately accessible for physician-patient discussion.

The computer is also able to calculate and quantify the disease process (the narrowing of the blood vessels), thus improving the thoroughness and accuracy of the report.

When St. Elizabeth Hospital opened its new Maternity Area, it introduced the new concept in maternity care: Labor, Delivery, Recovery Rooms (LDRs), birthing rooms that enable expectant mothers to give birth and recover with the baby in a setting that looks like home yet provides the up-to-date technologically-advanced environment necessary for the baby's introduction to parents.

Along with the LDRs, the maternity area features a larger well-baby nursery with clear vision panels for viewing new babies, the intermediate care nursery for infants with special needs, two high-risk labor rooms, and two C-section rooms outfitted with the most up-to-date equipment on the market. Neonatologists (pediatricians specializing in newborns), obstetricians, midwives and anesthesiologists are in-house 24 hours a day.

Also offered in the newly renovated maternity area are private and semi-private rooms for post-partum care, a family lounge and a father's waiting room. Families have the choice of keeping babies in the room throughout the stay or only during normal waking hours, exclusive of general visiting hours, when babies are returned to the nursery for "visits" through clear vision panels.

Families of newborns at the hospital are treated to a package of amenities that include among other features, infant pictures, and the choice of a candlelight dinner in the new dining area on the post-partum unit or a gift basket with an easy-to-prepare dinner for two to take home.

The hospital also provides education, support, special counselors and programs for women who choose to breastfeed their babies.

St. Elizabeth Hospital is in the process of expanding breast health services with its recent purchase of a Lorad Sterotactic Breast Biopsy System, new equipment not yet available elsewhere in Union County, which may eliminate the need for some women to undergo biopsy surgery following a suspicious mammogram.

The process uses sophisticated computer systems to pinpoint the location of lesions identified through a mammogram and employ a needle directly into the lesion to extract a tiny tissue sample for analysis. The equipment has the capacity for digital imaging, enabling the image to be seen and enhanced while the procedure is going on to ensure accuracy of the sample extraction. All of this is possible without the use of anesthesia, with minimal scarring and almost no pain.

If the lesion does turn out to be malig-

(Please turn to page 23)

ST. ELIZABETH HOSPITAL/AGENDA '94

Ann Marie Scanlon, R.N., supervisor of St. Elizabeth Hospital's Non-Invasive Cardiology Laboratory, demonstrates the use of a tilt table for syncope testing. Tasneem Buxamusa assists in the demonstration.

Deal Yourself *A Winning Hand* with St. Elizabeth Hospital's Heart Center

St. Elizabeth Hospital's Heart Center remains committed to the community in providing an interdisciplinary approach to the prevention, diagnosis and treatment of heart disease.

The Center boasts two of the state's busiest Catheterization Labs and combines state-of-the-art technology and a team of highly dedicated Board Certified Cardiologists to provide patients with the highest quality cardiac care possible.

The Heart Center's Services Include —

A Full Scope of Prevention-Based Programs Offering:

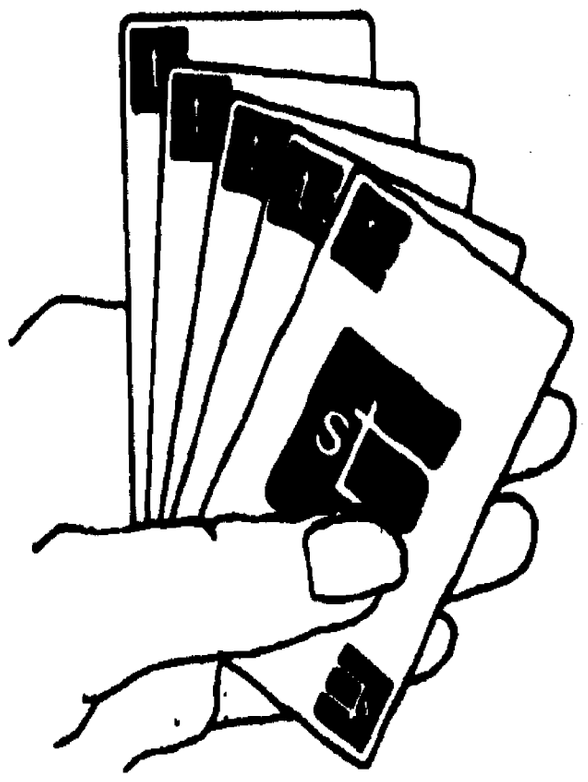
- Cholesterol and HDL Screenings, Cardiac Risk Profiles, as well as Blood Pressure and Diabetes Screenings held regularly in local communities and corporations to identify those with increased risk of heart disease.
- Culinary Hearts Cooking Classes, created by the American Heart Association, and taught by registered dietitians to assist families in preparing heart-healthy meals.

A Full Range of Cardiac Diagnostic Tests Including:

- Computerized EKG Management • Holter Monitor Systems
- Stress Testing and Persantine and Dobutamine Stress Testing
- MUGA Scans that Evaluate the Heart's Wall Motion and Abnormalities
- Tilt Table Testing for the Identification of the Cause of Syncope (Dizziness or Fainting)
- A Vascular Laboratory • Echo Cardiography/Transesophageal Echo Cardiography

A Specialized Post Coronary Care Unit that Offers:

- In-Patient Cardiac Health Education and Rehabilitation Courses, coordinated by a cardiac nurse educator, a dietitian, a cardiac physical therapist, and a social worker, for patients with specific learning needs.



For More Information

Please Call St. Elizabeth Hospital's Heart Center at (908) 527-5200

St. Elizabeth Hospital

Uniting Medical Technology With Human Compassion

Heart Center
St. Elizabeth Hospital
225 Williamson Street
Elizabeth, NJ 07207
(908) 527-5200

Find out why so many corporations, managed care organizations, insurance companies and HMOs have selected Carrier Foundation to provide treatment for their members

Overview

Carrier Foundation has been providing care to residents of New Jersey and neighboring states for 83 years. Our mission is short-term, intensive treatment for psychiatric and addiction illnesses as well as preventative programs, research and education.

Treatment and Staffing

A treatment team comprised of a psychiatrist, psychologist, social worker, allied clinical therapist, primary care nurse and, when appropriate, a certified addiction counselor, develops an individualized treatment plan for each patient. Care is provided within a continuum of treatment levels: outpatient, intensive outpatient, day program, and when necessary, short-term hospitalization.

Environment

The tranquil 370-acre setting of the hospital and an outpatient center in the Princeton/Somerville area affords a safe and healing environment. Facilities include comfortable patient rooms and therapy areas, a campus setting with attractive gardens.

Two other Carrier Centers for Counseling and Outpatient Treatment are conveniently located in Middlesex and Monmouth Counties.

Call for more information
800-933-3579

The Carrier Concept is a comprehensive brochure regarding Carrier Foundation and its treatment programs.

Carrier Foundation
Where it all ends. Where it all begins.
A nonprofit hospital treating emotional illness and addiction problems

Somerset Medical continues modernization

At Somerset Medical Center in Somerville, 1993 marked the first full year of construction under its current $46 million hospital-wide expansion/modernization project.

The construction project is the largest undertaken in the center's history and, when completed in 1995, will touch virtually every area of the medical center, according to hospital President William J. Monagle.

The scope of the projects includes 58,000 square feet of new construction, 100,000 square feet of renovations and $10 million in new equipment, Mr. Monagle said.

At completion, the medical center will have a new Maternity Pavilion, Cancer Center, major surgery suite and coronary and intensive care units. Other areas to be expanded or remodeled include pediatrics, Same Day Center, post-surgery, rehabilitation services, eating disorders, cardiology services, respiratory care, pharmacy and medical/surgical patient care units. Additionally, all nursing units will be computerized, enabling nurses to "spend less time on paperwork and more time with patients," Mr. Monagle said.

"These changes assure that Somerset Medical Center can meet the evolving health care needs of the communities we serve will into the next century," he said.

Two major components of the construction – a new Cancer Center and expansion of the Same Day Center – were completed late in 1993. The Cancer Center represents the medical center's commitment to providing the most advanced care available, while recognizing the "therapeutic and psychological value of comfortable and warm surroundings for our patients and their families," Mr. Monagle said.

Expansion of the Same Day Center was necessary to accommodate the ever-increasing demand for same-day surgical and non-surgical procedures which are increasingly the option of choice under managed care networks.

One of the most visible aspects of the construction project is the new three-story tower that will be the future site of the new Maternity Pavilion, surgical suites and critical care services, including a 16-bed intensive care unit and a 12-bed coronary care unit. As 1994 began, the exterior of this large addition was completed, with interior partitioning and construction underway.

January also marked the beginning of construction on the new Maternity Pavilion, which will feature seven labor-delivery-recovery (LDR) suites, 20 private postpartum rooms, 29 bassinets and a neonatal Level 2 nursery. The Maternity Pavilion is expected to open this October.

As a preview of the new Maternity Pavilion, the medical center opened its first two LDR suites in 1993, enabling the medical center to provide this popular birthing option now, Mr. Monagle said. The Maternity Center also added mother/baby nursing and a certified lactation specialist to the choices available to parents under the medical center's family centered maternity experience.

Also in 1993, Somerset Medical Center became the first hospital in New Jersey to employ a vice president of managed care.

"We created this new position because Somerset Medical Center recognizes that hospitals must be active participants in the changes affecting the delivery of health care, in order to assure that the evolving system meets the needs of patients and providers alike," Mr. Monagle said. Because of high quality care and lower costs, the medical center has been selected as a participant in virtually all managed care networks in New Jersey.

At the end of the year, the medical center opened a new 112-space employee parking lot. Designated for employees only, this parking lot will provide parking closer to the hospital for patients and visitors.

Looking ahead in 1994, in addition to ongoing construction, Somerset Medical Center will continue to incorporate new procedures, technology and services.

The Breast Health Care Center will provide women with one location for access to all of the resources and services necessary for diagnosis and treatment of breast cancer, including education, screening, diagnosis and treatment planning. Diagnostic technologies will include mammography, ultrasound and fine needle aspiration biopsy.

The team will include a radiologist, pathologist, surgeon, nurse educator/counselor, mammography and laboratory staff, and the patient's physician, with the additional resources of a radiation oncologist, medical oncologist and reconstructive surgeon.

The medical center will also establish a Trauma Disorders Program this year to meet the complex emotional needs of adult survivors of childhood physical, sexual and emotional abuse. The program will provide a safe, therapeutic inpatient environment and intensive day program to help patients overcome dysfunctional defenses or self-harming behaviors.

The medical center will also inaugurate the Women's Health Center to link all women's health services, including primary care medicine, obstetrics, gynecology, oncology, support groups, education and medical reference library.

This year also brings new services at the Bedminster Medical Plaza. Located adjacent to The Hills in Bedminster, this medical office building affiliated with Somerset Medical Center provides services to a growing northern Somerset County population. Services include the Bedminster Physical Rehabilitation Center for physical and occupational therapy, a complete radiology suite with computerized tomography (CT) and magnetic resonance imaging (MRI), and full-service clinical laboratory. Other specialties include family practice, obstetrics/gynecology, family and cosmetic dentistry, hand and arm surgery, orthodontics and dentofacial orthopedics, allergy, plastic and reconstructive surgery and psychiatry.

1883 UCSB 1993

For 110 Years Your Center of Security, Safety and Service

Union County Savings Bank's statement reflects record-breaking highs in assets and deposits for 1993 with a surplus and reserve position that continues to be among the best in the nation. The officers, managers and staff are proud of their 110-year heritage of serving the community as a neighborhood bank with strong personal banking relationships.

We wish to thank our loyal family of depositors for their confidence and trust which has brought the bank to its position of strength and high regard within the banking industry. Today, Union County Savings Bank is considered one of the safest and strongest banks in the United States.

Statement of Condition
December 31, 1993

ASSETS

Cash on Hand and in Banks	$ 7,052,698.89
U.S. Government Securities	110,111,229.60
Other Bonds	157,473,931.17
Stock	10,348,788.94
Real Estate Mortgage Loans, Net	112,300,654.90
Collateral Loans	2,533,019.95
Other Loans	86,100,000.00
Furniture and Fixtures	323,776.72
Banking Premises	1,830,702.80
Interest Accrued on Investments	7,152,725.17
Other Assets	947,262.75
	$ 496,174,793.69

LIABILITIES

Due Depositors	$ 421,745,475.59
Official Checks Outstanding	1,321,958.31
Mortgagors Escrow Account	416,118.18
Other Liabilities	2,152,440.44
Surplus and Reserves	70,538,801.17
	$ 496,174,793.69

OFFICERS

DONALD C. SIMS.....President-Treasurer
ROBERT BIERWIRTH.....Vice-President
GLORIA A. KACZMARCZYK.....Secretary
RICHARD JARVAIS.....Asst. Vice-President
ROBERT T. CRUISE.....Asst. Vice-President
KATHLEEN H. DOYLE.....Asst. Vice-President
RICHARD SHELDON.....Asst. Vice-President
CHARLES H. MORGAN.....Asst. Vice-President
JONATHAN L. SCHNEIDER.....Assistant Treasurer
THOMAS CONNELLY.....Assistant Treasurer
BEVERLY GRONCZEWSKI.....Assistant Secretary
DOLORES J. FREBOLONE.....Assistant Secretary
Counsel CARL R. FENSTEMAKER

MANAGERS

H. GAIL CLARKE.....President
Clarke Engineering Co.
EDWARD K. CUMMING, JR.....Retired
Edward K. Cumming and Co., Inc.
JOHN K. DONAHUE, M.D. .....Physician
CARL R. FENSTEMAKER.....Attorney
ROGER PARSONS.....Vice-Pres. & Sec'y
Hyde & Watson Foundation
DONALD C. SIMS.....President
FRANKLIN E. STEVENS, D.D.S.....Dentist
CHARLES S. TRACY.....Retired, Exxon Corp.
GEORGE WILHELMS, JR.....Retired
Wilhelms Construction Co.

UNION COUNTY SAVINGS BANK

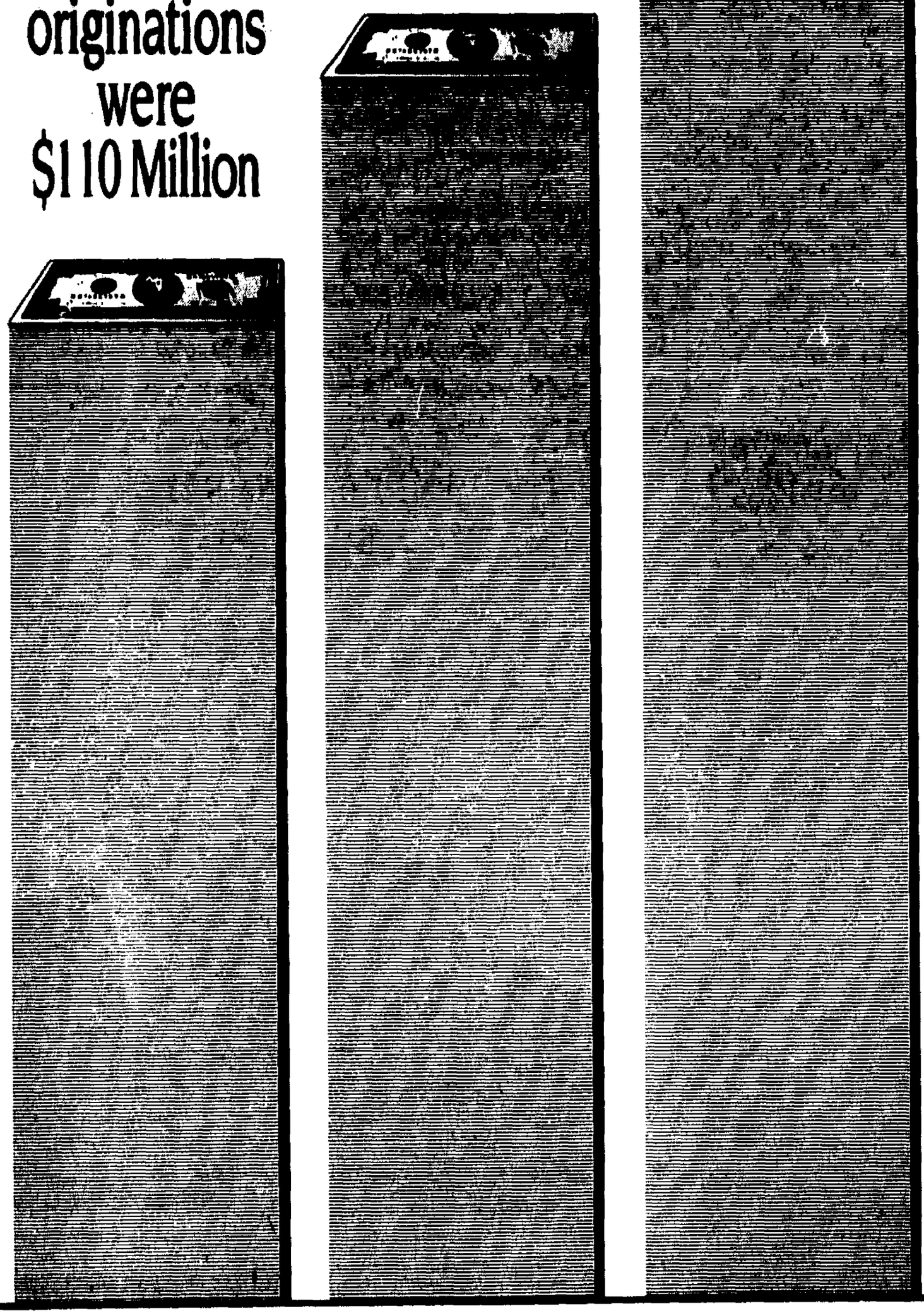
Main Office: 320 North Broad St., Elizabeth, NJ 908-354-4600
642 Chestnut St., Union, NJ 908-964-6060 61 Broad St., Elizabeth, NJ 908-289-5551
201 North Avenue West, Cranford, NJ 908-272-1660

Member Federal Deposit Insurance Corporation

Our net income was up 71%

Our assets were $471.4 Million

Our loan originations were $110 Million



Our commitment to the community has never been stronger.

And we have the families and businesses in our communities to thank for this continued growth and success. Growth and success that have enabled us to prosper through even the most unusual economic cycles. And that's a feat that hasn't gone unrewarded. Our excellent financial results have earned us our fifteenth consecutive 5-star rating from Bauer Financial Reports and our seventh consecutive Veribanc Blue Ribbon Designation—national bank rating services — identifying us as one of the safest financial institutions in the United States. Which goes to show that you don't have to look far to find high quality banking service and expertise. Look to **New Jersey Savings Bank**, first choice in banking for 122 years.

1 800 722-NJSB

NEW JERSEY SAVINGS BANK SM

A subsidiary of BANCORP NEW JERSEY, INC.

10 West High Street • Somerville, NJ 08876

(908) 722-0600

1993 Financial Results

FDIC MEMBER OF THE FEDERAL DEPOSIT INSURANCE CORPORATION

OTHER LOCATIONS: BASKING RIDGE • BEDMINSTER (PLUCKEMIN) • BRANCHBURG • BRIDGEWATER (FINDERNE) FLEMINGTON • HILLSBOROUGH (BELLE MEAD) • PRINCETON • SOMERSET • SOMERVILLE • WHITEHOUSE

EQUAL HOUSING AND OPPORTUNITY LENDER

Elizabeth General wants to develop partnerships with its communities

With the renewal of America's health care system, a new vision of health care is emerging. This new vision recognizes that the health and well-being of our communities is central to the success of the health care system. A key strategy of Elizabeth General Medical Center is working in partnerships with our community and each other to improve health status, increase access to health care and manage costs.

"Our mission statement reflects our belief that the Medical Center is not an isolated institution but rather a unique organization that must reach beyond the traditional 'hospital' role and participate in improving the general health status of our community," said David A. Fletcher, president of Elizabeth General Medical Center, adding, "In addition to all of the services represented in a community hospital, Elizabeth General has invested resources in specialized services for which there is a great community need."

The community's preventive health care resources provided by Elizabeth General Medical Center consist of a broad range of specialized services, some of which include: The HIV Early Intervention Program, a comprehensive service which strives to enable HIV-positive individuals to live longer, healthier lives; the Perinatal Addiction Treatment Center, offered free to low-income substance abusers who are pregnant and to those with children up to age 3; the Women's Health Initiative, consisting of trained volunteers over 60 years of age who encourage women also over 60 to live healthier, more productive lives; and the Department of Behavioral Health and Psychiatry's Wellness Management Services designed to improve health through lifestyle changes.

Annual health screenings include breast, cervical, prostate, skin and colorectal cancer screens. In addition, the medical center offers free screenings during community and hospital based health fairs, including blood pressure checks, glucose testing and biofeedback sessions.

Elizabeth General also addresses public health issues through its community speakers bureau and public forums on topics such as heart health, aging and eye care.

Health care directory

Hospitals

Carrier Foundation, Blawenburg Road, Belle Mead (Montgomery Twp.), 874-4000.
Children's Specialized Hospital, New Providence Road, Mountainside, 233-3720.
Fair Oaks Hospital, 19 Prospect St., Summit, 522-7000.
Familyborn, The Milford Morgan Center for Birth and Women's Health, Princeton, (609) 683-5100.
John F. Kennedy Medical Center, James Street, Edison, 321-7000.
Morristown Memorial Hospital, 100 Madison Ave., Morristown, (201) 971-5000.
Muhlenberg Regional Medical Center, Park Avenue, Plainfield, 668-2000.
Overlook Hospital, 99 Beauvior Ave., Summit, 522-2000.
Raritan Bay Medical Center, 530 New Brunswick Ave., Perth Amboy, 442-3700.
Plainfield Health Center, 609-625 W. Fourth St., Plainfield, 753-6401.
Rahway Hospital, 865 Stone St., Rahway, 381-4200.
Robert Wood Johnson Univ. Hospital, Somerset Street, New Brunswick, 828-3000.
Roosevelt Hospital, Parsonage Road, Edison, 321-6800.
St. Barnabas Medical Center, 94 Old Short Hills Road, Livingston, (201) 533-5000.
St. Peter's Medical Center, 254 Easton Ave., New Brunswick, 745-8600.
Somerset Medical Center, 110 Rehill Avenue, Somerville, 685-2200.

Physician Referral

Doctor Finder, Morristown Memorial Hospital, 800-447-3337.
Healthlink, Muhlenberg Regional Medical Center's physician referral line, 668-3000.

Walk-in Clinics

Emergi Center, 275 Greenbrook Road, Green Brook, 968-6940.
Hadley Primary Medical Center, 1080 Stelton Road, Piscataway, 201-984-4900.
Medemerge, 1005 N. Washington Ave., Green Brook, 968-8900.
MediCenter, P.A., 65 Mountain Blvd., Warren, 563-1616; 1103 Inman Ave., Edison, 769-9494.
Priority Medical Care, 350 Grove St., Bridgewater, 231-0777.

CREDIT LINE
CHOICE
EQUITY PLAN
INSTALLMENT LOANS

THE ONLY EQUITY CREDIT YOU'LL EVER NEED.

Allows you the flexibility to combine an equity credit line and traditional fixed rate installment loans in one Home Equity plan.

★Call for special introductory rate
1-800-94-AMBOY

Amboy National BANK

CERTIFIED PUBLIC ACCOUNTANTS
PAGANO, CONNOLLY & BAVARO, P.C.
Close, personal attention you need to improve your finances

Pictured from left to right are Daniel Connolly, Walter Pagano and Michael Bavaro.

The directors of Pagano, Connolly & Bavaro, P.C. have been solving the financial, accounting, and tax problems of area businesses and residents for more than 12 years. They pay close, personal attention to every detail and provide the expertise that can cut your costs and taxes, while helping your business and private estate grow. Find out how you can improve the bottom line of your business and your personal finances in an unhurried, free evaluation. Call for your appointment today.

31 P. Mountain Blvd. • Warren, N.J. 07059 • (908) 754-7755
43 Wall St. • Princeton, N.J. 08540 • (609) 921-7755

Busy year ahead for Muhlenberg

"We look forward to 1994 as a year in which Muhlenberg continues to meet the challenges in today's health care field," said John R. Kopicki, president and chief executive officer of Muhlenberg Regional Medical Center. "As a community organization, the administration and board of governors view preventive health as a responsibility to our public. Not only must we be concerned about a person's physical health, but of their emotional needs and social health as well."

To that end, in 1994 Muhlenberg anticipates:

- Continuing to provide quality health education and information to community members.
- Sponsoring free programs on epilepsy March 13, menopause March 24, and annual Women's Program in the fall.
- Continuing to offer a wide range of ongoing screening, classes and support groups including Insights Cancer Support Group, Orientation to Cancer Therapy, brain tumor, neurofibromatosis and diabetes support groups, caregiver support group, and a full range of childbirth classes.

In 1994, Muhlenberg plans to:

- Relocate the cardiac rehabilitation program to a newer, more convenient area of the medical center.
- Expand the physical therapy section of Rehabilitation Medicine Services.
- Celebrate Muhlenberg Regional Medical Center's School of Nursing centennial year with activities including extensive renovations, display of historical photographs, nursing uniforms and other memorabilia; a special convocation and lunch Sept. 24, and a gala alumni dinner Sept. 25.

Health care

(Continued from page 18)

nant, the surgeon and patient can discuss further more objectively than if there is still speculation as to what the lump is," explains William O'Connor, M.D., a general surgeon on staff.

The hospital continues to provide mammography services using state-of-the-art equipment and the lowest possible dosage of radiation. It uses ultrasound as an additional diagnostic tool for breast imaging. In early January, St. Elizabeth Hospital opened a special center to utilize tilt table testing in the diagnosis of syncope, one of the few centers in the state to provide this form of testing.

St. Elizabeth Hospital is a private, not-for-profit, acute care Catholic facility with 325 beds, 24 well-newborn bassinets, and seven intermediate-care bassinets. Sponsored by the Sisters of Charity of St. Elizabeth, it is eastern Union County's teaching hospital.

[GETTING RESPONSE TO ONE-OF-A-KIND NEEDS]

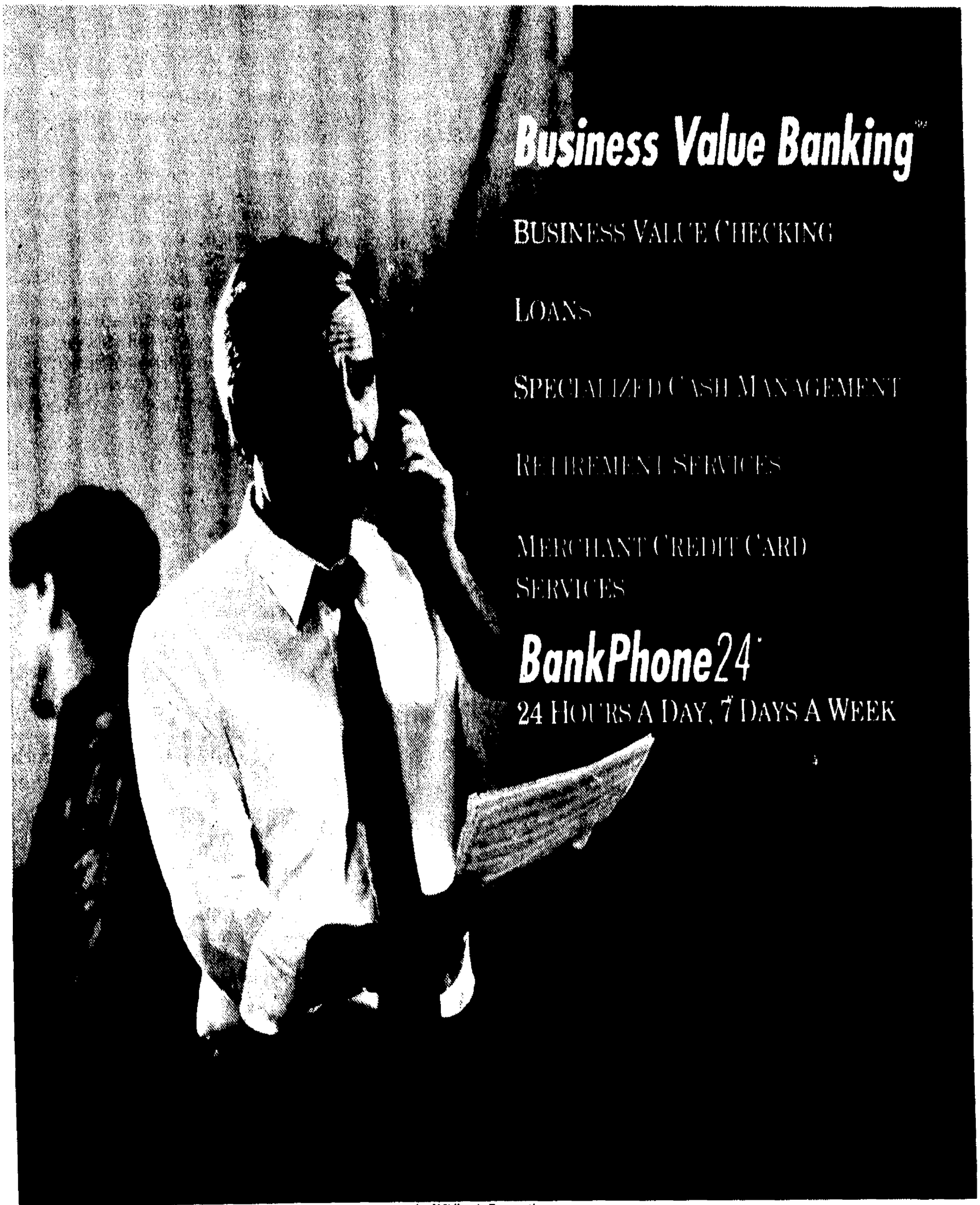
"MY BANKER HEARS ME. THAT'S A BIG ADVANTAGE FOR A SMALL BUSINESS OWNER."

As a small business owner, you can appreciate a Midlantic banker. A lot of banks don't listen to your needs. Our bankers, on the other hand, make it their business to know your business. They listen to you and do all they can to meet your one-of-a-kind needs.

We design products that respond to what business owners say they want. From a range of business loans to Business Value Checking℠—an affordable, simple and flexible checking account with overdraft protection—and retirement plans, we have the financial solutions you need. With BankPhone24℠ and specialized cash management, we make sure you have 24-hour access to your accounts. Our line of products is tailored to your unique business. We're always trying to meet your needs...because we're always listening.

A Midlantic banker is ready to listen to *your* business needs. So visit your local Midlantic branch to get in touch with a banker who works with you every step of the way. Or just call 1-800-877-5800.

MIDLANTIC



Member FDIC. Equal Opportunity Lender. Midlantic is a registered service mark of Midlantic Corporation.

"You'll Like This Bank"

With Our
Good Old-Fashioned
Friendly Service

We Proudly present our

SOLID FINANCIAL STATEMENT OF STRENGTH AND STABILITY

STATEMENT OF CONDITION
December 31, 1993

ASSETS

Cash on Hand and in Banks	$ 446,671
Investment Securities	1,932,181
Mortgage Loans	11,672,208
Other Loans	142,571
Federal Home Loan Bank Stock	103,200
Office Premises and Equipment	79,073
Other Assets	48,693
	$14,424,597

LIABILITIES & CAPITAL

Deposits	$ 13,130,539
Tax Escrow Funds	123,594
Other Liabilities	89,709
Retained Earnings	1,080,755
	$14,424,597

The SAIF, an agency of the United State Government, insures all depositors up to $100,000 in accordance with the rules and regulations of the FDIC.

OFFICERS
Peter Johnson
Chairman of the Board

Ned Licitra
Vice Chairman of the Board and President

Lowell Reinhardt
Executive Vice President

Marilyn Selwell
Vice President

Geraldine Max
Secretary/Treasurer

MANVILLE SAVINGS BANK

DIRECTORS
Louis Fries
Peter Johnson
Ned Licitra
Lowell Reinhardt
Leonard Scharffenberger

DIRECTOR EMERITUS
Joseph Onka Jr.

AUDITORS
Stephen P. Radics & Co.
Certified Public Accounts

313 So. Main Street · Manville · 908-722-2776

Somerset Savings enjoyed solid achievements in 1993

In reviewing the past year, David M. Prugh, chairman of Somerset Savings bank said "1993 was a year of solid financial achievements during which the bank reached outstanding levels in assets, deposits, loan originations, and net worth."

Despite the lackluster economic climate, Somerset Bank showed healthy growth for the year and today is stronger and safer and more competitive than ever.

Continuing its longstanding policy of controlled growth, the bank reported total deposits of $341,836,819. Somerset's deposits formed the base which enabled the bank to maintain its basic business purpose — helping achieve the American dream of home ownership. The bank also recorded an all-time high in total assets of over $375 million for the year ending 1993, an increase of 3.08 percent over assets for the prior year.

Mr. Prugh stated, "of greatest importance, however, is the bank's level of capital." During 1993 Somerset Savings, due to an exceptional earnings performance, added $3,366,190 in net worth. That brought capital to $29 million at year end, a 13.13 percent increase over the prior year. In today's changing financial environment Somerset Savings continues to gather financial strength by building capital through retained earnings. "Though the year's profits were driven by mortgage volumes and net interest income, Somerset Savings Bank's management focused diligently on maintaining its high quality of assets, which is a primary indicator of strength and stability in the financial services industry, and provides that extra measure of protection for our depositors," added Mr. Prugh. Somerset Savings Bank's capital to asset ratio at year end 1993 is 7.72 percent, which is more than double regulatory requirements.

Mr. Prugh further credits the Bank's success to its strong commitment to residential mortgage lending. Mr. Prugh believes that "real estate lending, particularly home mortgage financing in the Central Jersey area, remains the cornerstone of Somerset Savings Bank's business."

Sticking with the business the bank knows best, along with favorable interest rates and a flourishing mortgage refinancing market, Somerset Savings generated significant loan volumes, for the year more than $61 million first mortgages were originated, an increase of 21.74 percent over 1992. The bank's total loan portfolio reached $149 million at year end.

A good portion of the loans the bank originated were adjustable rate mortgages. Mr. Prugh stated "the adjustable rate loans lowered the cost of home loans and made housing more affordable for area residents, particularly the first time home buyer

"The past year was also one in which Somerset Savings actively reaffirmed its position to remain responsive to the housing needs of all of the residents within its market area, including the special needs groups," stated Mr. Prugh. Some $8 million was disbursed by the bank in 1993 for the financing of low to moderate income housing.

Somerset Savings also spearheaded a First Time Home Buyer Seminar and Expo in 1993 that was attended by nearly 400 participants. A similar seminar is scheduled in the spring of 1994.

In addition, the bank offers a special preferential 30-year fixed rate low income mortgage, available at one percent below market rate for applicants that meet the income criteria.

Rehabilitation loans are also available from Somerset Savings Bank, offering preferential rates for the purpose of improvements one one's residence.

In 1994, Somerset Savings Bank will continue its emphasis on remaining a strong, independent, customer oriented financial services institution.

"As successful and gratifying as 1993 was for Somerset Savings, we look forward to this new year with a sense of both greater challenge and positive anticipation of continued profit and growth," concludes Mr. Prugh.

Somerset Savings Bark has offices in Somerset, Hunterdon and Middlesex counties. Branch offices are located in Bound Brook, Flemington, Manville, Middlesex, Raritan, Somerville and Whitehouse. The Mortgage and Loan Division is located in Bridgewater.

Midlantic Bank expands commitment to small firms

At a time when many large corporations are restructuring and downsizing, New Jersey's continued economic recovery is especially dependent on the health of its small and mid-size businesses. Midlantic Corp. is committed to helping these companies grow and prosper.

As part of that commitment, Midlantic Corp. has launched a new program designed to position Midlantic National Bank as the pre-eminent bank for small businesses in its market area.

The company has introduced Business Value Banking, a package of customized products for small businesses which ensures that each customer has a banker empowered to serve their needs. Included in the service package are Business Value Checking, an array of loan products, specialized cash management programs, retirement services and merchant credit card services.

To learn more about Business Value Banking, visit one of Midlantic's local banking offices or call BankPhone24, the around-the-clock telephone banking center, at (800) 877-5880.

Midlantic Corp. is a $13.9 billion interstate bank holding company headquartered in Edison. The company's principal operating subsidiary, Midlantic Nation Bank, operates 263 banking offices in New Jersey.

Sales of new homes helped fuel a record year for area financial institutions.

Raritan Savings Bank marks anniversary with new records

In 1869, H.J. Heinz organized a food packing company introducing horseradish as the first of 57 Heinz varieties to come.

On May 10 of that year at Promontory, Utah, a silver sledge slammed a golden spike into a railroad tie, completing a transcontinental railroad which consisted of 1,775 miles of track. Also in 1869, just four years after the Civil War ended, The Raritan Savings Bank was founded.

"We think for any organization to make it through 125 years and still be going strong is quite an accomplishment." says Arlyn D. Rus, chairman and chief executive officer.

"Fewer and fewer business, professional, and industrial entities have been able to survive in their original form as long as has Raritan Savings. Our longevity is even more remarkable when you consider that many obstacles were placed in the bank's way, including several major wars, economic depression, numerous recessions, floods, hurricanes, along with many other natural disasters."

> *'Our longevity is even more remarkable when you consider that many obstacles were placed in the bank's way, including several major wars ...'*
>
> **Arlyn Rus**

Through more than 12 decades of existence, Raritan Savings has not only survived, it has genuinely prospered, enjoying a reputation today as one of American's strongest thrift institutions for a bank of its size. Year-end assets reached an all-time high of $308,441,000 and net income reached $2,416,000, also a new record. The bank's allowance for loan losses/REO/in-substance of $3,533,000 or 98.5 percent of non-performing assets is up from 61.1 percent a year earlier, an impressive statistic and one which works to protect against exposure to shareholder interest..

"When I look back over the years since I joined the bank and when you look back at our complete history in the documents and records that we do have, one thing is clear: we can attribute the success the bank has had, without question, to the support of many, many loyal customers. Loyalty in general today, regardless of the business, is not what it was 10 or 20 years ago. Times have changed. But Raritan Savings Bank considers customer satisfaction to be the 'hallmark' of its franchise," Mr. Rus said.

"One of the bank's marketing themes is 'Generations of personalized, dependable service.' We have always emphasized personalized service and we have always let our customers know that they can depend on us to help them wherever we can. Personalized, dependable service has always been the Raritan Savings way of doing business, and we intend to do whatever we can to strengthen our customer relationships in the future by offering even higher levels of service."

Mr. Rus said the bank will officially mark the 125th anniversary milestone sometime this spring. "We have many things planned to commemorate the occasion. But our primary focus is to thank all of our customers for their past patronage and invite those who have not experienced banking The Raritan Savings way to come in and get acquainted with our highly professional staff and discuss our wide range of banking services. While we can't release all of the anniversary specifics at this time, I can say that the number 125 will be a driving force in our promotion."

Looking ahead, Mr. Rus says that increasing competition in an already saturated Central New Jersey banking market will dictate that the bank stay sharply focused on serving the needs of each and every customer. "We won't yield one inch in these competitive battles. We've built a solid franchise that has deep historical roots and we will only get stronger. All of us at The Raritan Savings are working hard to ensure that the bank's future will be as proud as its past. These are exciting and challenging times."

Raritan Savings invites the public to visit today any of the five branch locations in Somerset and Hunterdon counties in Raritan, Somerville, Martinsville, Warren and Whitehouse Station. The bank is a member of the Federal Deposit Insurance Corporation.

Banking The Old Fashioned Way...

A Personal, Professional Community Bank Where Every Customer Is A Friend And Neighbor. Let Us Be Your Personal Banker. Prompt, Efficient Service For All Your Banking Needs.

- Checking Accounts For Every Need
- Passbook Savings Accounts
- Certificates Of Deposits
- Retirement Accounts
- Home Mortgages Tailored To Your Needs
- Mortgage Refinance Specialists
- Home Equity Line Of Credit
- Construction Mortgages Available

WATCHUNG HILLS BANK FOR SAVINGS · MEMBER FDIC

198 Washington Valley Road, Warren

(908) 805-9800

EQUAL HOUSING LENDER

Watchung Hills Bank is local success story

Watchung Hills Bank for Savings celebrated its sixth anniversary in style last year by achieving record earnings and increasing its assets.

Located in a two-story building at 1989 Washington Valley Road in Warren, the bank is operated by James W. Allen, its president and chairman, and a group of other area investors.

The bank recorded record earnings in 1993. Net income of $460,319 was reported for the calendar year ending Dec. 31, 1993, an increase of 96 percent over 1992 net income of $234,000. The 1993 net income per share increased to $.67 per share, compared to $.35 per share for calendar year 1992, almost doubling the previous year's earning per share.

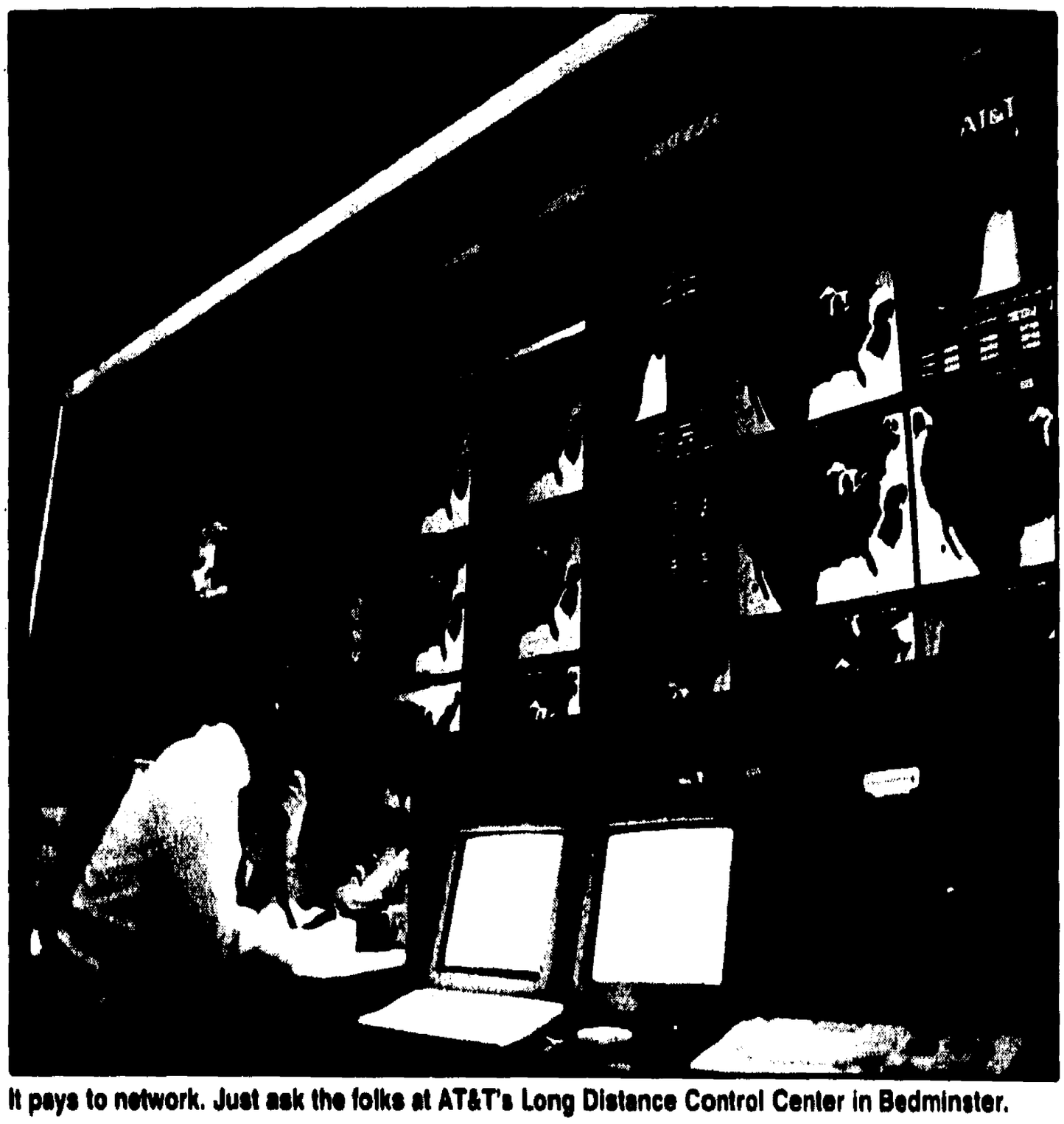
The bank's capital ratios continue to remain strong as of Dec. 31, 1993 with the leverage ratio of 6.68 percent and the total risk-based capital ratio of 11.73 percent, well in excess of the minimum regulatory standards for "Well Capitalized Banks" of 5 and 10 percent, respectively.

Not only was 1993 a record earnings year, it was also a year in which total bank assets grew to $63,342,553 at Dec. 31, 1993, an increase of more than 21 percent over the Dec. 31, 1992 assets of $52,311,088. Deposits also increased 15.2 percent to $46,890,197 at year-end 1993 compared to $40,685,375 at year-end 1992.

Loan demand, fueled by continued low interest rates, created another record year for refinancing of residential mortgage loans. Some borrowers took advantage of the low rates to refinance for the second time in the past several years. New home buyers and move-up buyers were able to finance new home purchases with low interest rates where they had been unable to do so previously.

"With interest rates still at historic lows, you might want to consider refinancing your current mortgage loan," said Mr. Allen.

The bank also offers checking and savings deposit services, residential and commercial mortgage loans, construction loans, Home Equity Line of Credit, consumer loans, safe deposit boxes and MAC 24-hour banking.



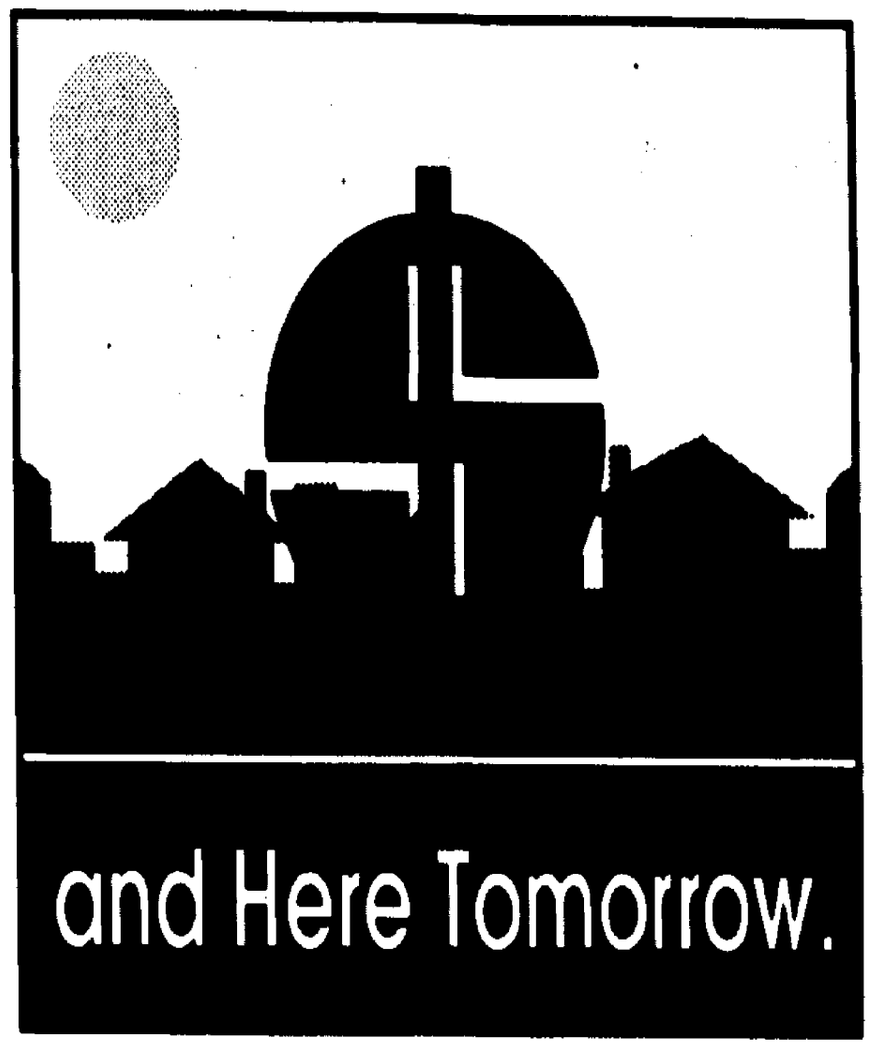
It pays to network. Just ask the folks at AT&T's Long Distance Control Center in Bedminster.

Our Most Important
Banking Service
Is Service
To The Community.

UNITED JERSEY
THE FAST-MOVING BANK®

For the branch nearest you call 1-800-282-BANK.
Member FDIC. Member of UJB Financial Corp., a financial services organization with over $13 billion in assets.

Here Today...



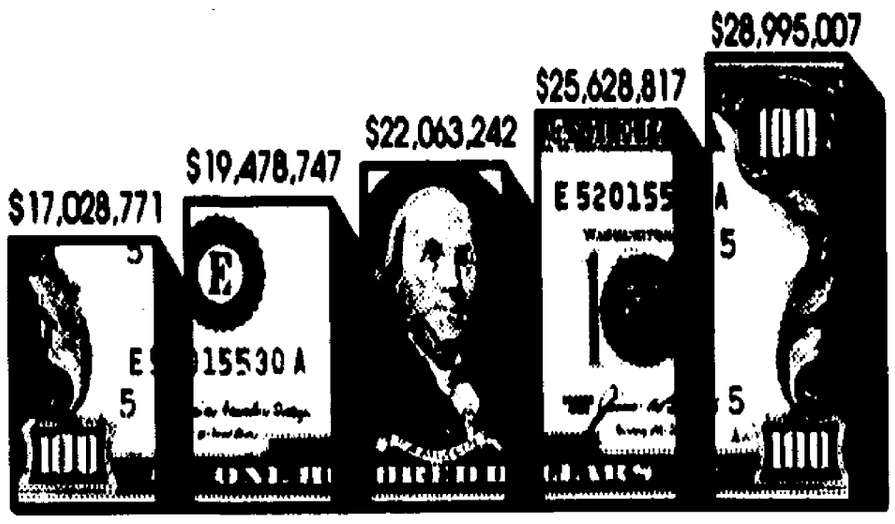
and Here Tomorrow.

Somerset Savings Bank
Growing Stronger...Year After Year After Year

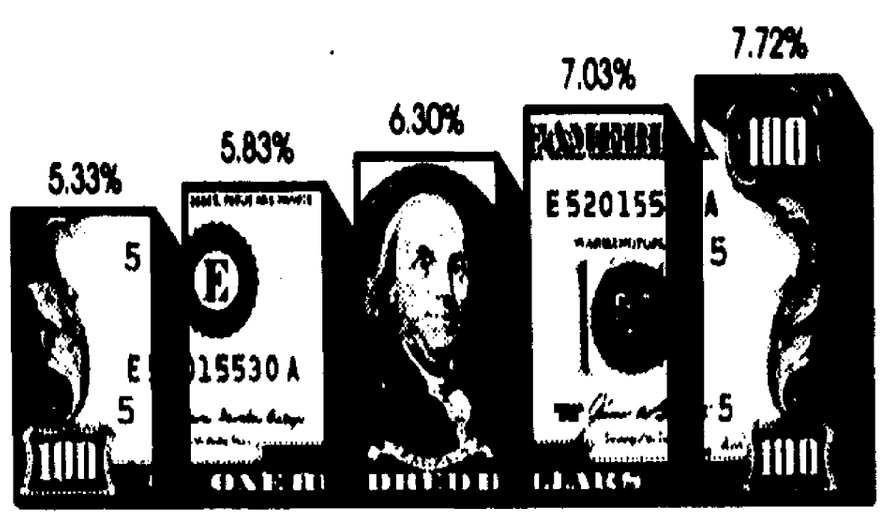
Before the 1980's, banks were something you could count on for stability and consistency. You knew who they were, and they knew who you were. But during the past decade, everything changed...there were mergers, acquisitions and government takeovers. Once familiar banks took on strange sounding names with headquarters in far away places. Yet in a world of constantly changing variables, there remained one, solid constant...Somerset Savings Bank. Since 1887, we have brought local banking at its best to the people of Central Jersey.

During this period of turmoil and confusion, we've never faltered nor changed our way of doing business. The results speak for themselves...a strong, stable record of earnings and capital growth performance that confirms our position of financial leadership. We believe our record speaks not only of our ability to manage our business conservatively but our ability to serve our customers professionally. That is where excellence is rewarded. If your bank has changed a bit more than you'd like, change to Somerset Savings Bank. We've spent over a century making a name for ourselves.

GAAP CAPITAL



CAPITAL TO TOTAL ASSETS RATIO



Since 1887...local banking at its best!

SOMERSET SAVINGS BANK
SLA

BOUND BROOK	FLEMINGTON	MANVILLE	MIDDLESEX	RARITAN	SOMERVILLE	WHITEHOUSE
W. Union Ave.	Broad St.	Rustic Mall	Bound Brook Rd.	Somerset St.	West End Ave.	U.S. Hwy. 22
560-1700	782-4737	722-0265	356-2431	725-9150	725-1957	534-4167

Equal Housing Lender

MORTGAGE DIVISION: U.S. Highway 22, Bridgewater **560-4800**

For 125 Years - We Have Stood The Test of Time

Since 1869, we at The Raritan Savings Bank have continued the tradition of servicing families, friends and neighbors with our dependable, personalized service. Our loyal customers over the past 12 decades have helped make us one of America's strongest financial institutions.

The test of time has proven our commitment to strong and dependable customer service. From your personal financial needs -- checking, savings, mortgages, home equity loans, investments and more, to your business needs -- small business loans and business checking, we at The Raritan Savings Bank invite you to... **"Experience The Tradition."**

Generations of Dependable, Personalized Service

RARITAN SAVINGS BANK

Member Raritan Bancorp Inc.

Celebrating Our 125th Year Of Service.

- Raritan Office: 9 West Somerset Street - (908) 725-0080
- Martinsville Office: 1921 Washington Valley Road - (908) 469-5300
- Somerville Office: 151 Adamsville Road - (908) 231-0766
- Warren Office: 51 Mountain Boulevard - (908) 769-1980
- Whitehouse Station: Routes 22 East & 523 - (908) 534-5664
- Loan Office: 28 West Somerset St., Raritan - (908) 725-0077

SAIF Member FDIC

Agenda '94 BANKING

UJB Financial is prepared to meet future challenges

UJB Financial Corp. has prepared itself for a future characterized by increased operating efficiencies, devotion to customer service and continued expansion in its regional marketplace, said T. Joseph Semrod, president and chief executive officer.

"We closed out 1993 by announcing a significant dividend increase and an acquisition. Several months earlier, we announced a comprehensive restructuring along four major lines of business and the consolidation of our member banks," Mr. Semrod said. "Our earnings for the year were up 45 percent despite a $21.5 million charge related to the restructuring, and we anticipate $40 million annualized savings going forward as a result of the changes we are making."

More efficient operations will enable UJB to provide higher levels of service to its customers. A tighter organization means fewer resources will be required to develop new and better financial products, which means the bank can get new products out the door faster and with even more competitive pricing.

Creation of a single statewide bank in New Jersey, with 186 branches and nearly $11 billion in assets, and one bank in Pennsylvania, with 72 offices and $3 billion in assets, means customers will be able to reap the benefits of greater convenience and expanded services.

The restructuring and consolidation were announced Sept. 22 as part of a strategic initiative to enhance shareholder value and position the bank for an increasingly competitive environment in the '90s and beyond. In creating a strategy for the future, the company examined the financial needs of the marketplace and identified specific areas of opportunity. By concentrating on four core lines of business in which they have proven expertise and state-of-the-art systems either in place or coming on line, the bank has positioned itself for carefully orchestrated growth.

Areas identified as holding the greatest potential for sustained profitability are: retail, which in banking parlance refers to services to individuals; wholesale, which refers to commercial accounts; mortgage serving and originations, and investment services.

"We regard these four lines of business as the focal points for UJB Financial's future," Mr. Semrod said.

"While continuing UJB Financial's traditional focus on providing banking services to middle market companies, the restructuring puts new emphasis on small business customers with under $2 million in sales. Responsibility for serving the small business sector has been assigned to our retail banking arm, to ensure that the needs of small businesses are not eclipsed by the demands of larger commercial customers."

There are approximately 185,000 small businesses in the bank's New Jersey and eastern Pennsylvania marketplace. UJB Financial has been creating a network of services to support the expansion in this sector.

During 1993, the United Jersey banks and First Valley Corp. introduced several new services specifically for the small business market. Business Express/PC is a software-based system that enables small business customers to manage their accounts and conduct banking transactions from a personal computer. The new Small Business Line of Credit allows business borrowers who need quick and convenient access to relatively small amounts of cash, from $5,000 to $150,000, to access a revolving, three-year commercial credit line by writing a check.

United Jersey Bank's investment management group, private banking and discount brokerage operations will be working in tandem to offer customers better accessibility to investment and credit services.

Bancorp New Jersey places emphasis on home mortgages

Bancorp New Jersey and its subsidiary, New Jersey Savings Bank, accomplished a record financial performance for the year ended Dec. 31, 1993.

- Total assets were $471.4 million.
- Loan originations increased the loan portfolio by 7.7 percent.
- Net interest margin improved by 15 percent.
- Operating net income per share rose to a record $1.68.
- Total stockholders' equity grew to $47.8 million.
- Quarterly cash dividend increased by 25 percent.

The bank's lending strategy emphasizes mortgages for 1-4 family residences including a commitment to low/moderate income home buyers. The loan portfolio remained strong -- non-performing assets declined by 30.09 percent during the year.

Improved consumer confidence and controlled inflation should provide new opportunities in the bank's commercial loan division. The focus remains on professionals, service companies and small manufacturing concerns.

New banking services included:

- *Image Processing* of checks to accompany the customer statement.
- *Account Link* combining deposit, mortgage and installment loan information.

Bancorp New Jersey and New Jersey Savings Bank are positioned to be leaders in Central Jersey, as financial institution consolidation continues. Surviving banks will react to shifts in consumer demand with changes in technology, product delivery and marketing.

Bancorp New Jersey is the parent company of New Jersey Savings Bank, a wholly owned subsidiary with offices in Somerset, Hunterdon and Mercer counties. New Jersey Savings Bank is a member of the Federal Deposit Insurance Corporation.

Somerset Valley reaches $52.7 million in assets

President Robert P. Corcoran announced recently that Somerset Valley Bank, headquartered in Somerville, finished its second full year of operations with $52.7 million in total assets, a $19.3 million increase from the end of 1992.

"We were very pleased with the bank's growth during 1993," said Mr. Corcoran, "and we are especially proud of the fact that out of a loan portfolio totaling $35 million, over $22 million in loans have been made to local businesses and professionals, with the remainder in various types of mortgages and consumer loans. We have proven that we can compete with the big banks, for both the commercial and consumer business. The bank has accomplished this by offering competitive interest rates and giving special attention to high quality personalized service. We don't just talk about making loans. We make them."

The bank also reported net income of $39,700 for the fourth quarter of 1993 compared with a profit of $18,500 in the third quarter. "We showed our first monthly profit in June after only 18 months of operation and have steadily increased net income for the remainder of the year," Mr. Corcoran said.

He spoke about his plans for 1994. "We expect to continue growing at a good pace during 1994 and our goal is for the bank's profits to continue on the current upward trend. Also, the bank will finish the selection process for its first branch office which, after receiving the necessary approval from the state Department of Banking and the FDIC, is expected to open in early 1995.

> *'We look forward to expanding our reach into other areas of Somerset County and have assembled a talented team of banking professions to bring our "new attitude" in banking at these areas.'*
>
> **Robert Corcoran**

"We look forward to expanding our reach into other areas of Somerset County," Mr. Corcoran continued, "and have assembled a talented team of banking professions to bring our 'new attitude' in banking at these areas."

Somerset Valley Bank opened in December 1991 at its location on West End Avenue in Somerville. The bank is an FDIC insured, full-service commercial bank.

Prestige wants to maintain presence with small business

Prestige Financial Corp., parent company to the 45-month-old Prestige State Bank, has announced its financial results for 1993.

Chief Executive Officer Robert J. Jablonski reported that consolidated earnings grew to $523,000 for 1993 as opposed to $353,000 for 1992. On and earnings-per-share basis, these numbers equate to 35 cents and 17 cents for 1993 and 1992, respectively.

Prestige, headquartered in Flemington, attained total assets of $110 million by Dec. 30, 1993, as compared to $33 million at the end of 1992. Net loans, including loans held for sale, increased by $16 million -- ending 1993 at $74 million vs. $58 million at year-end 1992.

Company President Arnold F. Horvath said the combination of all past due and non-performing loans amounted to just under 1 percent of the total portfolio as of year-end. Yet the company built the ratio of loss reserves as a percentage of loans to a level of 1.4 percent as of Dec. 31, 1993, by setting aside $451,000 out of 1993 operating income as opposed to $356,000 in 1992.

Coupled with the continuance of high quality assets and the building of the loss reserves, a $1.1 million net increase in stockholders' equity from year-end 1992 to year-end 1993 helped produce Tier 1 and Tier 2 risk-based capital-to-assets ratios of 11.08 percent and 12.33 percent vs. benchmarks of 4 percent and 8 percent, respectively.

Having moved into new headquarters at 1 Royal Road in Flemington, branches are being planned for both Raritan Borough to the east and Clinton Township to the north during the next 18 months.

To augment its efforts at servicing the credit needs of its community, Prestige maintains a strong presence in the Small Business Administration (SBA) loan market and expects to continue as one of the leading SBA originators within the state.

Savings Bonds sales hit $983 million in December

Savings Bonds sales for December closed at $93 million, a 25 percent increase over November's sales of $787 million.

The value of U.S. Savings Bonds held by Americans at the end of December reached $171.9 billion, an increase of 9 percent over $157.3 billion a year ago.

Current rate information can be obtained by calling the Savings Bonds Division's toll-free number, 1-800-4US-BOND.

Interest earnings on Savings Bonds are exempt from state and local taxes, and federal income taxes on the interest earnings can be deferred.

WHAT MAKES OUR

BUSINESS LOANS

DIFFERENT

FROM OUR

COMPETITORS?

WE GET THEM DONE.

Somerset Valley Bank

"Somerset County's Community Bank"

103 West End Avenue
Somerville, NJ 08876
908-704-1188

Member FDIC

EQUAL HOUSING LENDER

Raritan Borough
Is Home
To The
Most Unique
Selection
Of Fine
Jewelry
In The
Near Future
Watch For Our Opening At
34 East Somerset St.
Raritan
P
PRESTIGE
PRESTIGE
STATE BANK
Subsidiary of Prestige Financial Corp.
1 Royal Road
P.O. Box 2480 • Flemington, NJ 08822
908/806-6200 • FAX 908/806-4446
• Member FDIC
• Equal Opportunity Lender

Many state businesses expecting taxes to rise

Taxes are very much on the mind of New Jersey's businesses, and the vast majority expect state and federal taxes to rise, according to a survey by the New Jersey Business and Industry Association.

In the 1993 survey, 50 percent expected state taxes to rise. In this year's survey, 56 percent said state taxes will rise. Last year, 48 percent said state taxes would remain stable, vs. 41 percent this year.

It is not possible to know if these expectations have changed since the election of Gov. Christine Todd Whitman. Immediately following her election, Mrs. Whitman renewed her campaign pledge to cut state income tax rates by 10 percent a year over three years. Mrs. Whitman's ability to make good on that promise will be tested this spring when she puts together the state's 1994-95 budget in the face of an expected $2 billion deficit.

Federal taxes

Not surprisingly, a majority of survey respondents said federal taxes will go up. In the 1993 survey, 55 percent said federal taxes would go up while 43 percent said they would remain stable. This year, 73 percent said federal taxes will go up and 26 percent said they will remain stable.

In point of fact, federal taxes are going up, and they will make the tax bill heavier for many businesses. Under the 1993 tax act, some taxes were hiked retroactively to apply to 1993 income. Other taxes are scheduled to rise in 1994.

In 1993, 4.3 cents were added to the federal gasoline tax, the highest corporate tax rate was raised to 35 percent from 34 percent, and the highest individual tax brackets were raised to 36 and 39.6 percent. The new individual brackets will also apply to partners in any unincorporated form of business, such as Subchapter S corporations and limited liability companies.

In 1994, business will be hit by several other tax hikes. Medicare taxes will apply to every dollar earned, not just the first $135,009 of an individual's annual pay. The deduction for business meal and entertainment expenses will be reduced from 80 percent to 50 percent, and lobbying expenses will no longer be deductible. Also eliminated will be the deduction for executive compensation in excess of $1 million.

Local taxes

The outlook for local property taxes is little changed. In 1993, 29 percent said local taxes would remain stable, vs. 28 percent this year. Last year, 68 percent said local taxes would rise, vs. 70 percent this year.

Like last year, nearly half expect local property taxes to rise by as much as 5 percent. According to a recent Treasury Department analysis, statewide property taxes rose by 4 percent in 1992, the smallest jump in nearly two decades. State Treasurer Samuel Crane has said he expects property taxes to grow at an even slower rate in 1993.

Room for business expansion

As optimism has waned about the economy, pessimism has grown about New Jersey's virtues as a place for business expansion.

In the 1993 survey, more business said New Jersey was a good place in which to expand a business (28 percent) than a poor place (25 percent).

This sentiment has reversed. In the 1994 survey, only 22 percent said the state was a good place for expansion and 33 percent said it was a poor place, with the rest saying it was fair-to-average.

To some extent, New Jersey's lower ranking can be explained by economic conditions. There is a consistent relationship over the last seven years between the state's economic condition and the perception of the state as a good or bad place for business expansion.

A more optimistic economic outlook brings a better view of New Jersey. Conversely, a more pessimistic economic outlook brings a bleaker view.

However, it is also evident from answers to other survey questions that business feel a growing disenchantment with the performance of state government in a number of critical areas.

This year, as in the past three years, state taxes, state regulations, and the cost of health insurance have been identified as the three top problems facing business.

In comparing New Jersey to other states, it is also clear that New Jersey businesses feel their home state is doing a poor job of managing its business climate.

Problems facing state businesses

Every year the NJBIA asks its members to rank their worst problems. In this year's ranking, health insurance costs, state regulations and state taxes were again identified (in that order) as the worst problems faced by the business community. Wage costs and unemployment/workers' compensation costs were tied as the fourth-worst problem.

Health insurance: This was the fourth year in a row in which the cost of health insurance was identified as the worst problem. However, only 42 percent said it was their worst problem in this year's survey, down from 57 percent last year.

Why do fewer companies identify health care costs as their No. 1 concern? A possible explanation is that the cost of medical care has moderated along with inflation. Medical care inflation dropped from a peak of 9.6 percent in early 1991 to less than 6 percent in 1993. And many companies, tired of exorbitant health benefit bills, have become more savvy in shopping for better deals — for example, by joining managed-care networks. Although New Jersey enacted major health care reforms at the end of 1992, including an overhaul of the way in which health insurance is sold to small companies, it is too early to determine if those reforms are working to hold down costs.

State regulations: This was the third year in a row in which state regulations were identified as the business community's second-worst problem. It is clear that business continues to feel overregulated in New Jersey.

There are good things ahead for investors in the coming year

By JIM WRIGHT
AGENDA '94

Fred Chemidlin of Family Investors Company sees good things for the firm in 1994 as the mutual fund business keeps growing.

"It was kind of slow in the late 80s, but it has picked up a lot," he said. "People are becoming more conscious about investing money and I think the trend will continue."

"If we can do as well as we did last year, It will be great, because last year was a very good year," he said of the Fanwood-based firm. "My only concern is that it doesn't get overheated and we start attracting the wrong kind of clientele"

'I think the trust factor has gotten lost with these days of big banks, but we purposely stay small and seek out the small clientele we want to work with'
Fred Chemidlin

Mr. Chemidlin said his firm selects its clientele very carefully, however, and is unique because it specializes in mutual funds.

"Not too many firms do what we do," he said. "We're like a boutique. We manage $130 million and I think that surprises some people.

The firm has about 2,500 clients, and the word "family" in the company name is a way of doing business.

"We have some second and third generation clients," he said.

"I think the trust factor has gotten lost with these days of big banks, but we purposely stay small and seek out the small clientele we want to work with."

Future business, he added, will come from developing ongoing relationships with new clients, and Mr. Chemidlin expects many more of those customers this year.

"About 25 years ago, I wrote that it would not be a question of who owns mutual funds, but how much is in them, and I think you see that happening," he said. "At one time there were about one in 25 families that owned a mutual fund. Today the number is about one in three."

Mr. Chemidlin said that number has increased because people realize they must be responsible for their own financial future.

"I think they see the government won't take care of them," he said. "People have to plan to live to be 100 or they are going to have problems."

"1994 promises to be a year of sustainable economic growth," said Walter Roth of A.G. Edwards in Warren. "Growth will be slow, in the range of 2¾-3½ percent. Inflation should be lower to the 213 percent range, while interest rates will provide the most interesting paradox."

Treasury bill yields could inch up to 3½-3¾ percent, while the long treasury bond should rally and the yield fall to about 5.5 percent by year's end, Mr. Roth predicted. Foreign economies will improve, thereby fueling our exports. This will offset a further downsizing in the larger American corporations. This all adds up to a slow but steadily improving economy without the normal rebirth of inflation.

"This is a perfect scenario for a good stock market," Mr. Roth said. "I see the Dow finishing the year at approximately 4300; this would equate to about an eight percent gain. The best way to play this market this year, would be a blue chip growth and income fund. If I am right, you would have appreciation of about 11 percent derived from your portfolio and its dividend yield of about 3 percent. The best single area for investments for those who like to speculate, will be in the telecommunications field. I would look for a fund that specializes in telecommunications on an international basis."

'This is a perfect scenario for a good stock market. I see the Dow finishing the year at approximately 4300; this would equate to about an eight percent gain. The best way to play this market this year would be a blue chip growth and income fund'
Walter Roth

While some telecommunication funds were up about 50 percent last year, this is just the beginning of a revolution on how we will communicate with each other, Mr Roth said.

"As far as our local economy goes, I think we will do better than the rest of the country," Mr. Roth said. "The housing market has already seen an increase and should get strong, especially in our area. Car sales have already taken off and should see further increases. As we suffered more than the rest of the country, this area will enjoy a greater rebound than the national economy.

"We here at A.G.Edwards have enjoyed a very good year and have recently expanded our space by about 50 percent. In this office we are now at a record 26 employees, and plan to expand again in the spring. We have been very fortunate in being named the best firm for the individual investor by both *Kiplinger* and *Smart Money Magazine*."

If you prefer five-star treatment, isn't it time you switched to the nation's only five-star brokerage firm?

A.G. EDWARDS

The only brokerage firm in the country awarded five stars by *Kiplinger's Personal Finance Magazine* as the best choice for the individual investor

Call us today for a free second opinion about your investments and enjoy the five-star difference

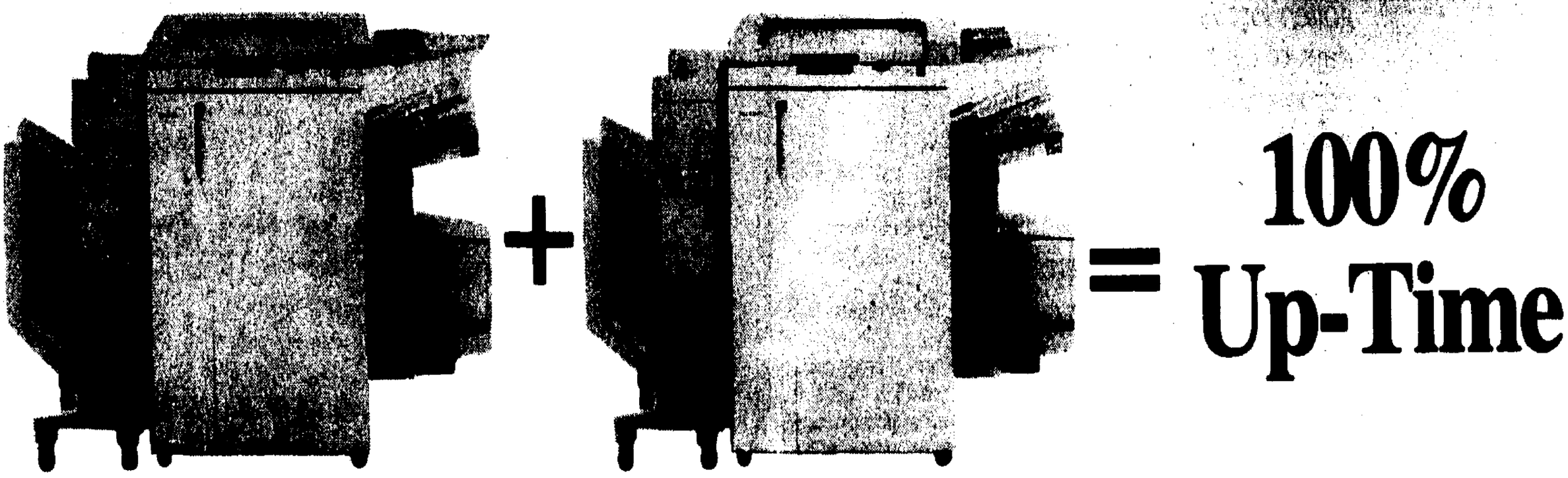
A.G. Edwards
INVESTMENTS SINCE 1887

51 Mt. Bethel Road, Arch Plaza, Warren
1-800-233-5102

Member SIPC
1991 A.G. Edwards & Sons, Inc.
IM-216-7540.3a

Garden State Products for Business Takes the 100% Up-Time Guarantee to a new level!

A Full-Time Second System FREE!



100% Up-Time

Only from Garden State

While supplies last, we'll include a **FREE** backup copy system when you select a new Sharp 9400 or Sharp 2035 system from Garden State. This isn't simply a promise of a loner if yours breaks down. it is a second system that you'll have right in your office all times..**FREE!***

**Ask your Garden State Rep. for details*

Hurry, Supplies Are Limited

This is aspecial promotion celebrating our 20th year of award-winning service. But our supply of second system is limited so talk with your Garden State representative now, before it's too late.

Call Today (201) 376-0055 Ext. 380

20 Years of Service Excellence and Product Performance

We've grown to be New Jersey's largest independent copier dealership by providing the kind of performance-oriented service and prducts that set us apart from the competition. From flexible acquisition plans and award winning Sharp technology to a sincere commitment for after-sale accountability. Garden State Products for Business is proud to have been producing bottom-line results for our clients for over two decades.
Confidence in our products and service have made it possible for us to offer exclusive programs like our 8-year Copy Quality Guarantee and our 6-month Money Back Guarantee.

The Commitment Continues

As we enter our third decade, our commitment is stronger than ever. As an industry leader, we know the importance of committing the resources necessary to remain a leader. That's why our account managers have an average of five years experience in the office equipment industry and our service technicians are required to have over 100 hours of training annually. And, with more than a $1,000,000 in parts inventory, if you ever should need a replacement part, you won't have to wait.

In Celebration of Our 20th Year, We Offer You... The Strongest Up-Time Guarantee in the Business

Garden State
Products For Business

12 Edison Place, Springfield, NJ 07081 (201) 376-0055 Ext. 380
Branch Offices: Paramus · Trenton · Wall · Tarrytown

RideWise wants you to get off the road to work

RideWise, the state Department of Transportation's officially designated Transportation Management Association (TMA) for Somerset County, is a product of the Somerset Alliance for the Future Corridor Management Task Force.

Created in 1991 as a result of the Corridor Management Study, RideWise offers a wide range of transportation services.

Much of RideWise's current focus is devoted to the implementation of the Employer Trip Reduction (ETR) Program that is required of employers of 100 or more workers.

As a result of the federal Clean Air Act Amendments (CAAA) of 1990, Somerset County employers of 100 or more employees must increase their average vehicle occupancy (AVO) rate, which now stands at 1.10 to the target Average Passenger Occupancy (APO) rate of 1.38.

The RideWise staff currently consists of three individuals. Michael L. Kish serves as executive director, Mary Ellen Marino is the program director and Susan D'Ambolo is the administrative assistant.

Many people ask why RideWise is undertaking this ETR program. The benefits are two-fold. This program is designed to address two problem areas -- traffic congestion and air pollution.

The federal government has stated that if New Jersey does not implement the ETR program, all federal highway funds, which amount to over $400 million, will be withheld from the state. New Jersey cannot afford to lose this amount of funding and the negative effect that it would impair upon the state's infrastructure.

1994 agenda

• Employee Transportation Coordinator (ETC) Network

RideWise will schedule and participate in nine meetings of the ETC Network. The purpose of these meetings will be to share experiences in developing and implementing Employer Trip Reduction (ETR) programs. We will schedule a guest speaker at each event to discuss one specific strategy designed to encourage the use of modes of transportation other than single-occupancy vehicles. These meetings will be held at employer sites throughout the county. The meetings will give member companies the opportunity to interact with other employers in the county and also serve as a forum for the exchange of the latest information that RideWise can provide from NJDOT, NJ Transit and other transportation organizations.

• Employee Transportation Coordinator (ETC) Training

Two members of RideWise staff, Michael Kish and Mary Ellen Marino, are currently attending state Department of Transportation-sponsored ETC training. This training will enable RideWise staff to train any ETC that would like to participate in the training that we will provide. RideWise ETC Training will be provided to member and non-member companies. Member companies will be able to participate in these training seminars at a discounted rate.

• Rideshare Matching Services

As a result of the installation of POOLMATCH computer hardware and software at our office in Somerville, RideWise is connected to the statewide ridesharing data base at state Department of Transportation headquarters in Trenton. By calling 1-800-245-POOL, commuters can access the names of more than 7,000 people who have either indicated an interest in sharing the commute to work or is currently participating in a ride-sharing arrangement. Since coming on board with this service in October, RideWise has matched more than 30 people interested in participating in a car or van pool.

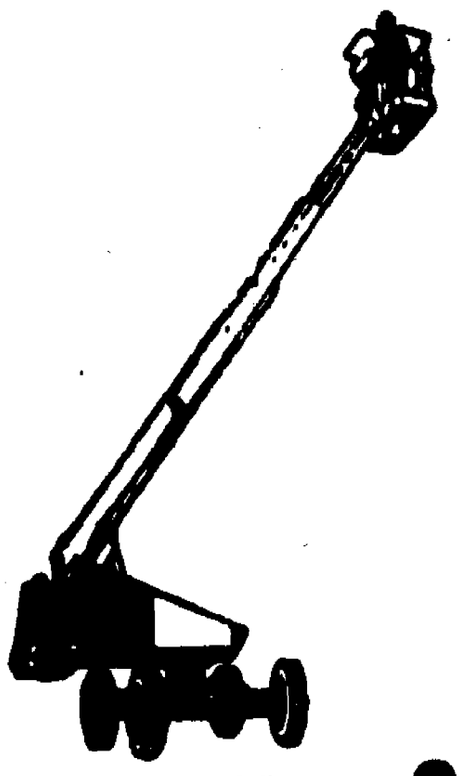
• Guaranteed Ride Home (GRH) Program

The GRH program is designed to address one of the most frequently mentioned obstacles people cite when considering sharing the commute to work. What happens to a member of a van or car pool if the driver must leave work to take care of an emergency. Are these ridesharers stranded? If companies are enrolled in the GRH program, the answer is no. The program is set up by RideWise with the member company ETC's handling some of the administrative tasks. If someone shares the commute to work and must leave during the course of the work day how will the others get back home? If the company is a member of RideWise, the GRH program will provide transportation for this person who is participating in a ridesharing arrangement. The cost of the program will be underwritten by NJDOT. RideWise is currently assembling a list of limo companies and car rental agencies that will be providing the GRH program. The ETC will choose which service will best address each emergency situation from the provider list that we are currently gathering.

• Somerset County Park and Ride Study Committee

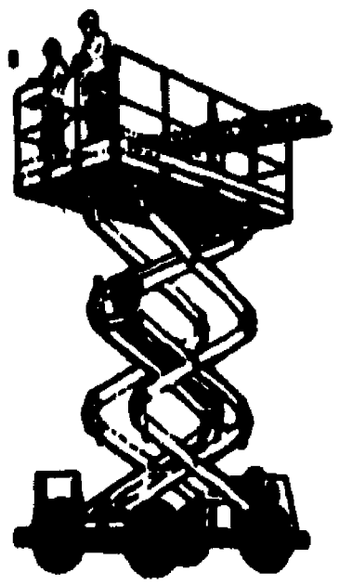
Currently, Somerset County has only one officially designated Park & Ride Lot for bus commuters. This lot is located in Branchburg Township. There are also park and ride lots available at 11 of the 12 NJ Transit rail stations located along the Raritan Valley Line and the Morris and Essex Lines.

If we are to successfully address the Clean Air Act, our county will need more Park & Ride facilities. Park and ride lots will be needed for the formation of car or van pooling, and also to meet existing or new mass transit services. Lots should be considered along the Route 287 corridor. If people are going to utilize the new HOV lanes that are being constructed on Route 287, they must have areas at which to meet and form carpools.



aerial lifts

AMERICAN SERVICE CO., INC.



Booms To 126'

SELF-PROPELLED BOOMS & SCISSORS

Scissors To 56'

- Battery, Electric, Gas Propane, Diesel
- Rough Terrain Scissors
- Narrow Aisle Units
- Cantilever Decks

• RENTALS • SALES • SERVICE

Snorkel ECONOMY™
A FIGGIE INTERNATIONAL COMPANY

Your Full-Time Specialist For Aerial Work Platforms

23 CLAWSON ST., PISCATAWAY, NJ 08854

908-356-5555 FAX 908-356-6687

Stores weathering the economic storm

By TODD VENEZIA
AGENDA'94

The economic drought is ending and the business tide is set to rise, say the captains of the smallest ships in Central Jersey's economic fleet.

Small business owners in the area are cautiously optimistic this winter and predict steady economic growth throughout 1994.

"We are projecting continued growth as we had last year, so we feel we're climbing out of the recession," said Brian Skowronek, owner of E&B Distributors in Bridgewater. "Is it by leaps and bounds? No, but we are seeing a steady growth."

He said his plumbing supply house is not now hiring, but they are now remodeling their building. Mr. Skowronek said many homeowners around the area are doing the same, remodeling and putting additions onto their homes, a sure sign of economic growth.

And although he is not adding employees, another sure sign of recovery is seen in the fact that some businesses are reporting staff increases.

"We will soon be hiring in our retail department," said Rich Prutzman, manager of Excelled Sheepskin and Leather in Edison. Mr. Prutzman believes first quarter profits will be down because of bad weather.

"But in the long term the economy looks pretty good," he said.

Jeff Levine, owner of Easy Video in Hillsborough and Somerset, agrees about the long-term outlook, but couldn't disagree more about the snow's effect.

"The weather's been great. When the kids stay home, their parents rent videos," Mr. Levine said. "I also have to attribute (our success this year) to Hollywood. They've been giving us a much better product."

For Brian Caplan of B.C. Tires Inc. in Piscataway, it is the product that is helping his company along.

"Our business has been relatively stable, but our reputation and service have helped us," he said.

Mr. Caplan says he has been noticing an increase in housing starts and says he is "upbeat" about the prospects for the next year.

"I think we're entering a period of slow, careful growth," he said. "I feel it's getting better."

He also feels some upcoming moves in

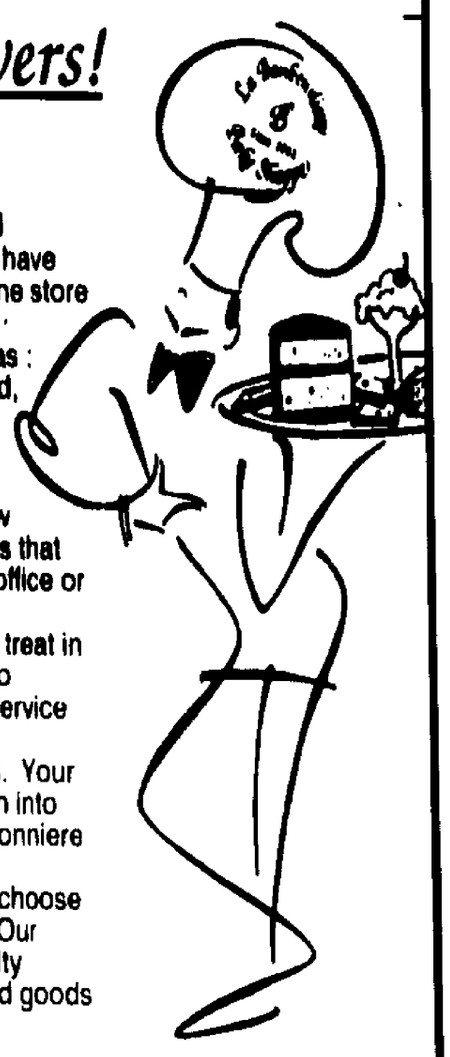
(Please turn to page 35)

DIANE MATFLERD/AGENDA '94

Randall D'Agostino of La Bonbonniere puts powdered sugar on paczki while looking over hot cross buns.

Your Corporate Baker Delivers!

Attention Sunshine Clubs:



LaBonbonniere Bake Shoppe is a family owned and managed operation. The family consists of third generation members who have seen the growth of their business during the last 41 years from one store to five.

LaBonbonniere Bake Shoppes have serviced such accounts as : Johnson & Johnson, Merck Chemical Company, Hewlett-Packard, AT&T, Siemens Medical Systems, Sharp, Continental Insurance, Roy F. Weston, PSE&G Co., Sanofi-Beaute, Revlon, Twin-County Grocers, and Roma Foods.

LaBonbonniere Bake Shoppe is pleased to announce our new delivery service. Imagine, the same fresh, delicious baked goods that you have come to know and trust can now be delivered to your office or facility. All it takes is one phone call.

Although visiting any one of our five convenient locations is a treat in itself, sometimes there is just too much to do and too little time to prepare for a special birthday or corporate event. Our delivery service will bring custom made decorated/logo cakes or other baked delectables to your location so that you can enjoy other pursuits. Your friends and co-workers will know the second they sink their teeth into the soft, sweet smelling, delicious baked products from LaBonbonniere that you have served up QUALITY.

Along with your fresh custom decorated cake, you may also choose to order from a wide assortment of French and Italian pastries. Our cookie and pastry trays may fit the occasion, or possibly specialty breads and rolls may suit your needs. Whatever delicious baked goods you desire, LaBonbonniere Bake Shoppes --- DELIVERS!

1-800-471-BAKE

Breakfast Meetings We offer a large variety of rolls & breakfast pastries. You can order Danish or mini-danish, donuts, large muffins or mini-muffins, croissants, bagels and buns -- all of which can be trayed.

Afternoon or Dinner Meetings We can supply Italian or French Pastry trays consisting of Napoleons, eclairs, connoli and other assorted pastries.

Special Occasion Cakes We make party cakes with a variety of icings and fillings, an extra touch for corporate parties is your company logo drawn on top of the cake. These can be used for company birthday parties, retirement parties, corporate banquets, service anniversary, company picnics or award dinners.

La Bonbonniere Bake Shoppes

2062 Rt. 27, Edison **287-1313** • 6101A Hadley Rd., So. Plainfield **753-1618** • 143 Rt. 1, Woodbridge **321-1919**
1626 Rt. 130, North Brunswick **422-1818** • 387 Park Ave., Scotch Plains **322-1919**
OPEN TEUSDAY THRU SUNDAY • PHONE FOR HOURS
Major Credit Cards Accepted

John Deere pre-season savings

Great prices. No interest...no payment 'til June '94*

SPECIAL SPRING ORDER PRICES WITH DEPOSIT

STX38 LAWN TRACTOR

- ▲High-torque 12.5-hp overhead valve engine
- ▲Full-pressure lubrication
- ▲5-speed gear transmission, in-line shift
- ▲38-inch cutting width

14PZ MOWER

- ▲Powerful 5-hp engine
- ▲21-inch cutting width
- ▲Adjustable cutting height, 1/2 to 3-1/2 inches
- ▲Recoil, zone start

LAWNMOWER SHOP

Sales & Service

237 Union Ave. • Bound Brook • 356-0846 • 356-0557

Weathering the storm

(Continued from page 34)

shington can help small busi-ss. He hopes President Clinton l get tough on Japan. He said ntrolling its imports will stimu-e the American economy.

Ron Sanderson, who owns The wnmower Shop in Bound ook, also believes Washington d Trenton will affect the econo-y in the near future.

"The economy would be better if didn't get these tax increases," said. "You can't buy bread with xes."

He wants to see a group of busi-ssmen get together and advise e government on ways to cut ste.

"We would cut half the spending t of the budget in no time," Mr. nderson said. Still, he does see owth slowed by the weather.

"It's moving slightly," he said. But not too much yet."

Somewhat more optimistic is lario DiLeo of Sherman and on's Jewelers in Somerset Shop-ing Center in Bridgewater. He aid the weather has been bad, but is business is coming off a profit-ble Christmas season.

"I feel to some degree we've ulled out of the recession," he aid. "And I foresee in the future hings are going to get better."

One store that has weathered economic changes is Efinger Sporting Goods in Bound Brook, which is celebrating 85 years of business. The store was located first on Main Street, then moved to Union Avenue.

The store has survived fire, the Great Depression and floods in the 1970s. Despite adversity, however, Efinger Sporting Goods has become the most complete sporting goods store in the state.

Matthew P. D'Agostino, owner of La Bonbonniere Bake Shoppe, said Mother Nature has been eating up his profits.

Between Thanksgiving and Christmas, business was booming and it looked to be a "banner year" in sales, he said.

But January's brutal weather created a lag in business that left Mr. D'Agostino with some extra dough — but not the kind he would have liked.

"Profits were down almost 30 percent one week last month," he said. "It really can only be due to the weather. We had one great week recently and it happened to be the week without weather problems."

Mr. D'Agostino's father started La Bonbonniere in 1952. The bakery, headquartered in Edison, can also be found South Plainfield, Woodbridge, North Brunswick and Scotch Plains.

DIANE MATFLERD/AGENDA '94

Joe and Jackie Burns enjoy success as owners of Copies Now in Bound Brook and Franklin.

After serving as store manager of Bergen Camera in Cranford for 13 years, Robert Venner has taken ownership of the Eastman Street business.

"I am excited about the change," Mr. Venner said.

"Photography is fun, and I look forward to sharing my enthusiasm and knowledge with all camera buffs, from novice to expert," Mr. Venner said.

"We'll continue to provide the same quality service that has been our trademark for the past 39 years, and at the same time implement some new practices such as weekly in-house specials on popular items."

In West Orange, The Manor has once again been selected by readers of *Sales & Marketing Management* to receive the Business Executives Dining Award. The award places The Manor in the unique position of being the only New Jersey restaurant to be honored among the top 100 restaurants for business dining in the United States.

"The BEDA award is among the awards most coveted by us in that it represents the stamp of approval of a most elite group of clients," said Harry Knowles, proprietor of The Manor.

Duette. Making Your World a Shade More Elegant...

Duette Chinoise™

- Beautifully translucent.
- Tailored three-eighths inch pleats.
- 20 fashionable colors.
- Easy care.
- Exclusive Lifetime Limited Warranty.

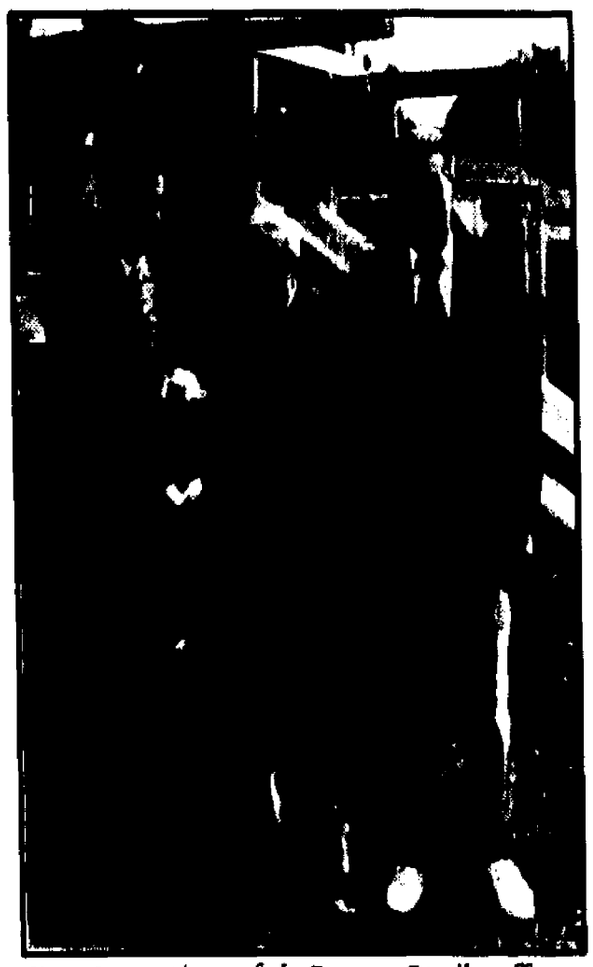
Making The World a Shade More Beautiful.

Suntone Custom Shades
Window Dressing Specialists
OAKWOOD PLAZA
Wood Ave. (Next to Marshall's)
Edison, NJ

HunterDouglas DUETTE WINDOW FASHIONS
1-800-339-7620
548-0666
Fax # 548-7620
©Hunter Douglas Window Fashions 1991

STELTON LUMBER

Four Generations of Continued Service to the Community



Four Generations of the* Perrone Family *offer a tradition of professional service.

Since 1942, **Stelton Lumber, 1345 Stelton Road, Piscataway,** has been in continued family service offering the people of Central Jersey the highest order of service and top of the line products at fair and reasonable prices. During the past 51 years of continued operation, they have earned a most enviable reputation.

Stelton Lumber's success starts with a complete inventory of contractor's needs for building, repairing, remodeling, additions and continues all the way to the "do-it-yourself" homeowner. **Stelton Lumber** has everything from weatherproofing to that extra set of keys.

Third generation President, **Carmen Perrone**, and his well qualified staff are always ready to answer your questions of help find the right product for the right job.

Stelton Lumber also features all grades of lumber, doors, a complete hardware selection, and a beautiful millwork showroom featuring a complete selection of the Peachtree Window and Door Company — the company with a lifetime guarantee.

Come to **Stelton Lumber** where they have perfected the art of individual service and the fulfillment of all their customers needs. Their A-1 service is coupled with a great variety and supply of stock and seasonal items that is second to none. Their expert and efficient staff will help you complete your purchase with a fast "in" and "out" and at the lowest possible price. They are very proud to be an Ace Hardware Representative and can offer an additional 40,000 items through the Ace catalog. Presently **Stelton Lumber** is having *Ace's Back to School Circular of Savings Sale*. So come on in and pick up a circular.

Don't put off that job one minute longer. Come on over to **Stelton Lumber** today, or call **985-1770**. If your not sure how to get started on your project, be sure to ask for Bob Harrington, **Stelton Lumber's** resident hardware specialist. Check out Bob's expertise in plumbing and electrical. Bob has all the answers. **Stelton Lumber** is open Monday through Friday 7:30am to 5:00pm and Saturday 7:30am to 1:00pm.

Young and old, there's still a need for education

By MARC O'REILLY
AGENDA '94

Early learning centers, private schools and adult education programs reported increased enrollment last year and education directors are expecting this trend to continue in 1994.

Programs like the Piscataway Community/Adult School are adding more programs for children, said John Ping, the school's director.

The school, run by the Piscataway Board of Education, provides full-day child care and a pre-school that prepares 275 children for kindergarten each year.

The school also holds classes in computers, theater, driver training, karate, dance and many other areas of interest.

"Enrollment constantly goes up due to new programs being offered as the needs of the community change," Mr. Ping said.

Mr. Ping explained these needs largely include job training for adults and preschool programs.

But some residents are looking further than their local school boards for supplemental education. A variety of private learning institutions also reported increased enrollment.

The Pingry School in Martinsville, a private school for students in grades kindergarten through grade 12, reported its enrollment increases annually.

Two years ago the school began an afterschool program at its Short Hills campus which has been growing in popularity among families with two working parents, said Pingry Director of Admissions Brett Boocock.

The Goddard School of Piscataway provides early learning services to children age 6 months to 5 years. The Goddard School is a combination day care and education facility, said Gisele Bretan, the school's director.

With an enrollment of about 100 students, the school tries to promote learning through games and fun activities, Ms. Bretan said.

"The youngest children learn motor skills by playing with yogurt or pudding," Ms. Bretan said. "This can help them later when they are learning to write."

Other programs for older children include more interactive games such as bingo, craft classes, and number and word games.

The Goddard School is popular among working parents with pre-school children.

"Most of the parents are working families and need child care," she said. "They also want to know that the children will have the hugs and kisses."

Ms. Bretan explained self confidence is the fruit of early learning.

"A child should be motivated and have curiosity to learn," she said.

Enrollment at the Sylvan Learning Center in Piscataway is at an all-time high, said Evelyn Kovacs, executive director. The center, which offers supplemental education serves students in kindergarten to adults.

Ms. Kovacs said the center's programs in reading enrichment and mathematics are different than services offered by private tutors.

"A tutor will help children work with homework, but for many who are lacking skills, that is not what they need," Ms. Kovacs said.

"What they do need is a program that will focus on their special needs," she added

The center provides this by giving each student a diagnostic test prior to enrollment.

"All of the school's teachers are certified by the state of New Jersey and must be able to respond to the positive environment we provide for children." Ms. Kovacs said "There can be no frustration with the student here."

Ms. Kovacs explained the center helps give that extra push that can keep school age kids from falling behind.

"We try to help children who fall through the cracks," Ms. Kovacs said. "These are kids who are not motivated and need the extra help."

About 2,000 students have taken classes at the center since it opened nine years ago.

But school-age children are not the only ones who are seeking to supplement their education in 1994.

The center also provides SAT preparation classes and job training classes for adults.

"There is an increase in the number of adults who are trying to better themselves by seeking additional job training to get promotions or change careers," Ms. Kovacs said.

THE PICTURE PERFECT COMPANY

Call us today for equipment rental, location photography, corporate portraits, photo I.D.s, all types of photographic and printing supplies plus corporate billing.

FREE CONSULTATION

Corporate
American Express Cards
Accepted

BERGEN
CAMERA EXCHANGE & STUDIO, INC.
24 Eastman Street, Cranford, New Jersey (908) 276-1024

Serving Industry and Individuals in Somerset & Midlesex Counties

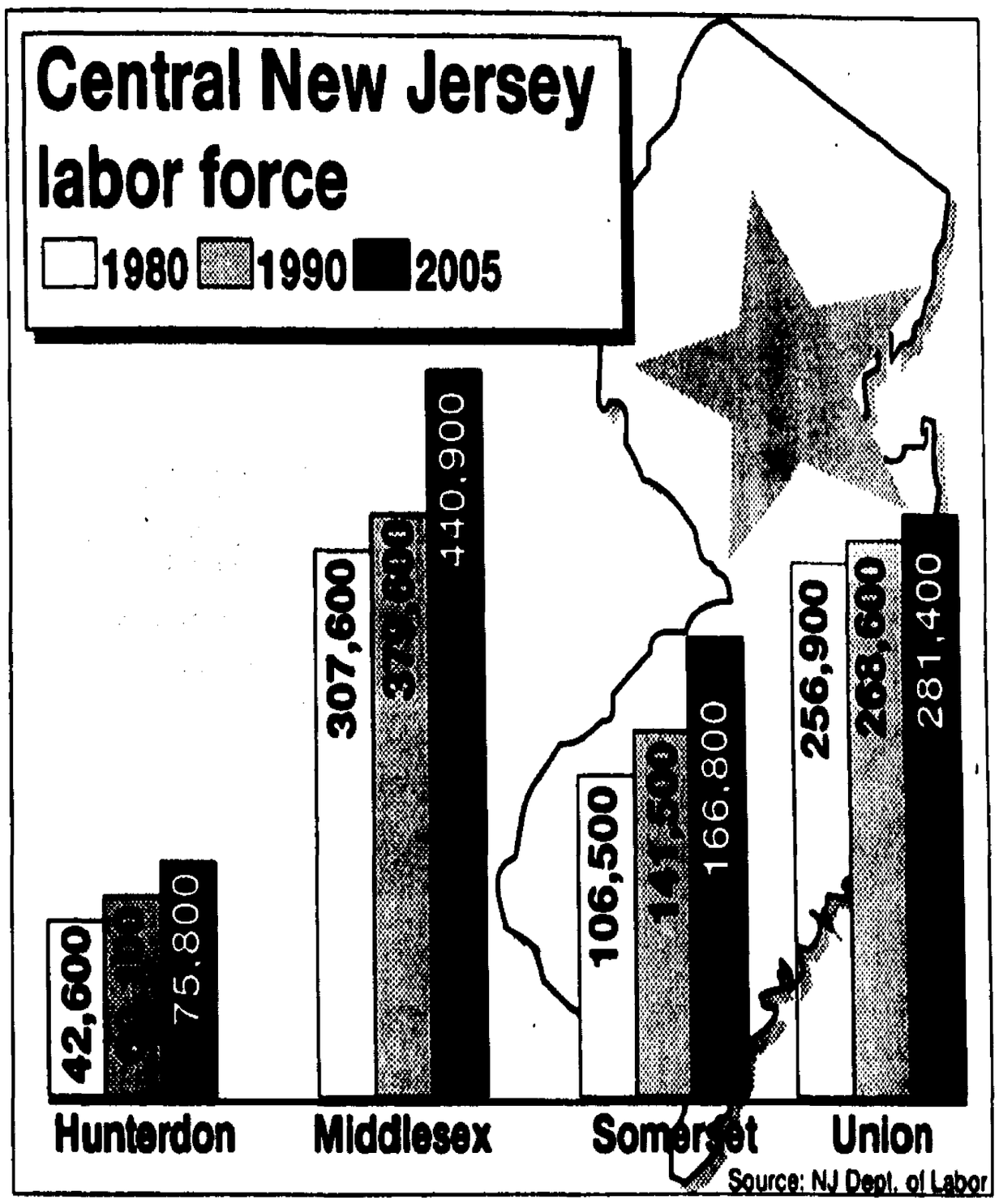
Est. 1964

blithe travel inc.

Computerized Carefree Arrangements
for **Business & Pleasure** *Travel*
CALL ***"The Fun People"*** *469-1525*

309 W. Union Ave., Bound Brook, N.J.

Member of
ASSOCIATED TRAVEL



"A mountain vista, and food to match."
BOB LAPE, *Crain's New York Business*

"Four-star in every way."
The Record

Scenic Dining

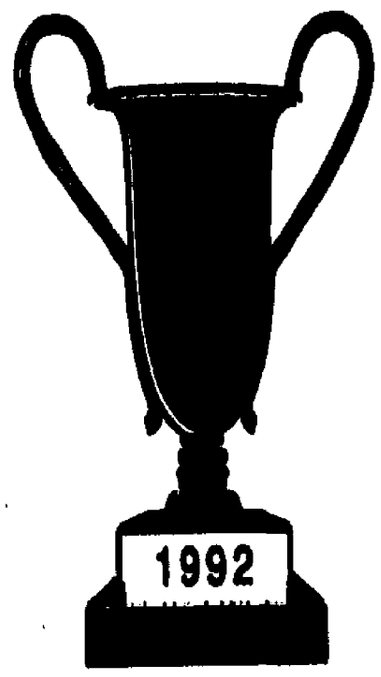
HIGHLAWN PAVILION

Eagle Rock Reservation • West Orange, NJ • 201-731-3463

Luncheon • Dinner • Oyster Bar • Outdoor Dining
Unique Party Facilities • Corporate Functions

PLAQUES - MEDALS - RIBBONS - GAVELS - BADGES
CROSS PENS - ADVERTISING SPECIALTIES - CERTIFICATES - SIGNS
DESK ACCESSORIES - BRONZE CASTINGS - CLOCKS - ENGRAVING

We're Not



Just Trophies !

CENTRAL JERSEY PRO SHOP
655 Lincoln Blvd.
Middlesex, NJ
908-469-6055

PLAQUES - MEDALS - RIBBONS - GAVELS - BADGES

The Manor

Fine Dining

We look forward to the pleasure of your Company

Distinguished Restaurants of North America Distinguished Dining Award

Luncheon • Dinner • Corporate Functions • Elegant Party Facilities
111 Prospect Avenue • West Orange, NJ • 201-731-2360

Our 10th Year In Somerville

CIRCLE FLOORS

residential • commercial

Carpet • Vinyl • Tile • Hardwood

See Al Good, Formerly of Carpet Factory Outlet

275 So. Bridge St. Somerville • 908-526-7744

(Just off Rt. 206)

Writing
Management
Supervision
Literacy & ESL
Training

We help your employees communicate more effectively.

Diamond Associates

Multi-faceted Training & Development

(908) 232-2075 Westfield, NJ

Flags

(908) 722-1759
FAX: 722-1622

Hand Designed
at

Troisi's Engraving Service

26 Davenport Street
Somerville, NJ

PLAQUES — TROPHIES

REDESIGN YOUR BOTTOM LINE

ALEX FEIGELES

(908)687-8960

RAPID RECOVERIES

"RESULTS NOT PROMISES SINCE 1970"

rickart collection systems, inc.

575 Milltown Road • PO Box 7242
North Brunswick, NJ 08902
PHONE: 1-908-247-0300
FAX: 1-908-247-1395
Arthur F. Toto, Pres.

Professional Dental Associates, P. A.
Michael F. Parisi, D.D.S., Director

What Does Professional Dental Care Mean To You?

✓CHECK ONE

- ☐ A. Complete Safety and Comfort
- ☐ B. Affordability
- ☐ C. State-Of-The-Art Dental Services
- ☐ D. Employee Group Plans
- ☐ E. All Of The Above

Professional Dental Associates, P. A.
Has The Right Answer!

1250 Hamilton Ave
North Brunswick, NJ 08902
908-821-0500

67 Westfield Ave
Clark, NJ 07066
908-574-0300

By Popular Demand...

Special EVENT

We Now Introduce *Our NEW Area Rug Department*

• Beautiful Selections •

FEATURING
Famous Brands, such as

COURISTAN

السجاجون الشرقيون
Oriental Weavers

Karastan

A Fine Compliment to Our Wide Selection
of Pre-finished Hardwood Floors

FAMOUS BRAND NAMES

• Oriental • Persian Design
• Custom Fabricated • Hand Knotted

Bring In This Ad & Receive A FREE Area Rug Pad

(Up to 10x14)
With The Purchase of Any Area Rug

Irvington Linoleum & Carpet Co., Inc.

Oakwood Plaza Shopping Ct. • Oak Tree Rd. & Wood Ave. • Edison NJ 08820
494-1976 (Next To Marshalls)

Talking to computers is talk of the town

By ELEANOR BARRETT
AGENDA '94

It happens to the best of us. A person working on a computer stumbles across an unseemly unsolvable problem.

Heading for the help menu, the user may have to read reams of information before he or she finds the answer to the problem. Even when the answer is found, there is no guarantee it is the correct solution.

Thus, the answer-finding cycle continues – sometimes to the point of referring to the dreaded owner's manual.

But help is on the way, said Marvin Adler, owner of ComputerLand of Somerville at 19 W. Main St.

According to Mr. Adler, computer users of the future will have all the answers literally at the tip of their tongues. When a question arises, all the user has to do is ask the computer for the answer.

"It's being done now on a somewhat limited basis, but in the very near future, this will be much more of a reality," Mr. Adler said.

While the availability of this type of technology is not exactly right around the corner, Mr. Adler said it will be available in the 1990s.

"Simple commands like telling the computer to do a carriage return or enter information or to go from one program to another, simple things like that will be available in a short time," Mr. Adler said.

"To see it at its optimum you would have to be somewhat of a *Star Trek* fan. But I can definitely see that type of scenario happening."

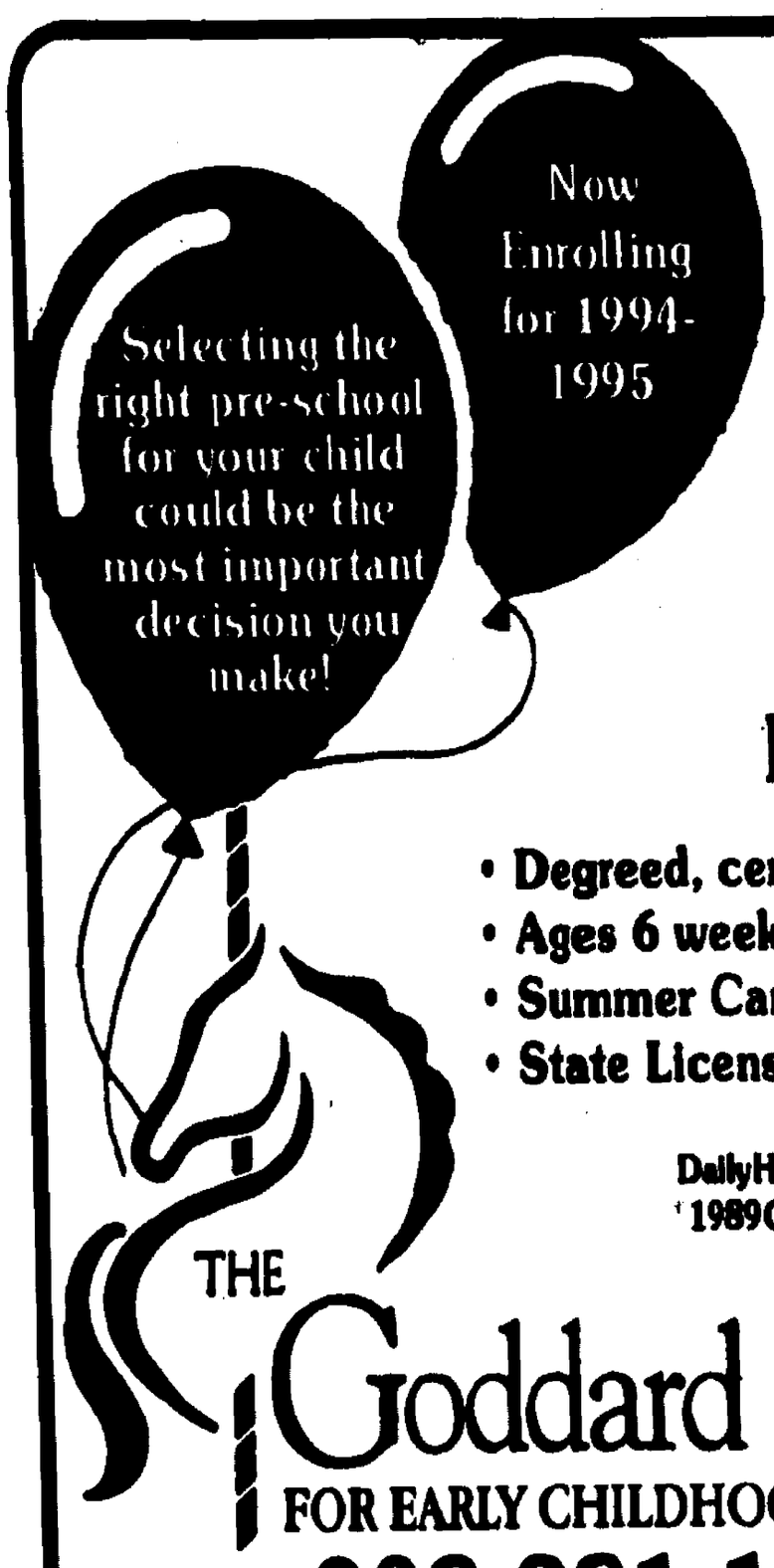
The costs of talking computer technology also are not expected to be out of reach.

"Any technology that's coming down the pike now – new computers, new chips, new advancements in what the computers can do -- initially costs more, but as the manufacturer produces more and more of these units, that's when the price comes down," Mr. Adler said.

A program that would put the average personal computer in line to process verbal commands will probably take up a lot of hard-drive space. Therefore, computers that went on the market as late as last year would probably not have the space to hold such programs, he said.

Whereas the average memory of portable computers sold two years ago was 80 to 120 megabytes of storage, computers sold today have an average of 340 to 525 megabytes.

"There are a lot of things (users) are going to want to put on (their computers) in the future," Mr. Adler said.



Affordable Quality Programs in a Warm, Nurturing Environment

- Degreed, certified teacher
- Ages 6 weeks to 6 years
- Summer Camp (to 8 years)
- State Licensed

Daily Hours 7:00am-6:00pm
©1989 Carousel Systems, Inc.

THE Goddard School®
FOR EARLY CHILDHOOD EDUCATION
908-981-1133
1110 Centennial Ave. • Piscataway
Convenient to the 287 Corporate Park

AN AMERICAN TRADITION 1903-1994

IT RIDES.
IT WEARS. IT FITS

Genuine™ Harley-Davidson® MotorClothes® separates you from the crowd. Wear them on your next ride. Or just wear them. They're built to last, and always give a lasting impression. See for yourself.

GENUINE™
HARLEY-DAVIDSON®
MOTORCLOTHES®

HARLEY-DAVIDSON OF EDISON

Clothes • Accessories • Collectibles • Health Insurance
Motorcycle Insurance — Recreational Products Insurance Division of Universal Underwriters Insurance Company
299 ROUTE 1, EDISON, NEW JERSEY
(SOUTHBOUND LANE BETWEEN PLAINFIELD AVE. & RT. 1 FLEA MARKET)
908-985-7546

Black Leather Riding Pants, Nostalgia Racing Sweater

Having a good time can hike productivity

Health clubs are catering to those with not much free time to spare

By JOHN GRANELLI
AGENDA '94

Most people know the expression, "All work and no play makes Johnny and Joannie dull."

In 1994, this rings particularly true because people may suffer "burnout" from too much work and not enough leisure time. In fact, many employers are stressing employees find the time for an active social life because it can positively affect performance in the workplace.

Fortunately for all work-obsessed people, there are businesses that exist for the sole purpose of providing opportunities for socializing.

One business directly involved with providing relief from work is The Club health and racquetball facility on Woodbridge Avenue in Woodbridge.

"Don't let your work week get in the way of exercise," says part of the message on the business' phone line. Since The Club is located in an area filled with industry and offices, its focus is on the working individual.

"We do a lot of things and workouts designed and based on the individual," said membership director Debbie Workman. "We open 5:30 a.m. for people who want to workout before going to work, and we also have a restaurant right in the club for people on the run who need to grab a quick breakfast or lunch.

Ms. Workman also has noticed a more educated consumer, as the public is becoming more aware of the fitness industry. She said much of that has to do with the media, but the overall emphasis on fitness has caused people to take more of an interest in health.

The Club has its big business push in January and February, mainly because of New Year's resolutions and the cold weather. The only problem lately, with the winter snowstorms the area has experienced, is that annual signups have been spread out a little further.

"Memberships haven't really been stopped by the weather," she said. "It has basically just continued into February."

The winter weather also causes cancella-

(Please turn to page 44)

Erich Schmidt prepares to tee off in an indoor golf simulator at the Fairway Golf Center in Piscataway.

Wilentz, Goldman & Spitzer

Your Lawyer . . . Your Business Partner

Not long ago, businesses called lawyers mainly when they were being sued or negotiating a major transaction. But today businesses seek legal advice for a greater range of activities than ever before.

According to partners at the law firm of Wilentz, Goldman & Spitzer, Woodbridge, today's law firm is partner to its business clients, participating in business decisions ranging from everyday activities such as employee policy memos, new forms, terminations and regulatory compliances to major developments, complex transactions and litigation.

Matthias Dileo, managing partner of the 133-attorney, full-service legal firm, emphasizes that the firm, founded in 1919, "has always been client-oriented. We don't just handle cases; we develop relationships with our clients."

"Getting to know a client's business is every bit as important as understanding relevant law," notes Stuart Hoberman, a partner whose clients know that his key to the smooth closing of a complex transaction. He reads business publications and annual reports to better understand a client's objectives. He discusses their business goals and keeps this information in mind in counseling them.

Mr. Hoberman's approach to client relationship is typical of other attorneys in the Wilentz firm and is evident in the way the firm handles a matter. According to Francis Bonello, who heads up the firm's large corporate department, a team comprised of partners and associates, versed in specific areas of the law, work together according to their experience to meet the requirements of a particular client matter. "Because we are under one roof, we can communicate daily and respond instantly to help solve the fastbreaking problems associated with complex business transactions today."

Surprisingly, while a "team" of lawyers may sound expensive, the Wilentz approach is actually designed to be cost-effective for the client. Bonello explains, " Our clients should not pay for attorneys to become familiar with legal issues. We make it a practice to put the individuals - partners, associates, paralegals and support staff - with the appropriate level of training to work on a task." In addition to staffing a matter efficiently, automated research saves time and thus money. Mediation, arbitration and other alternative dispute resolution methods help as well.

In the past, businesses would use the same lawyer for all their legal activities. Now, they want a lawyer who is skilled in the area of law for a given matter to represent them on that matter. Choosing a lawyer is no easy task for a business leader.

Hoberman recommends asking your accountant, banker or fellow business leader for a referral. Failing that , he suggests calling the state or local county bar association for a list of lawyers or visiting a local library to consult Martindale-Hubbell, a directory of lawyers that describes a firm's profile on many attorneys.

Hoberman recommends selecting a minimum of three attorneys to interview to determine if the "chemistry" is right and how well the attorney understands your business needs. While he is quick to point out that you hire a lawyer and not a law firm, he says that "one clear benefit to working with a larger law firm is ready access to attorneys with experience in other areas that may relate to your particular legal situation."

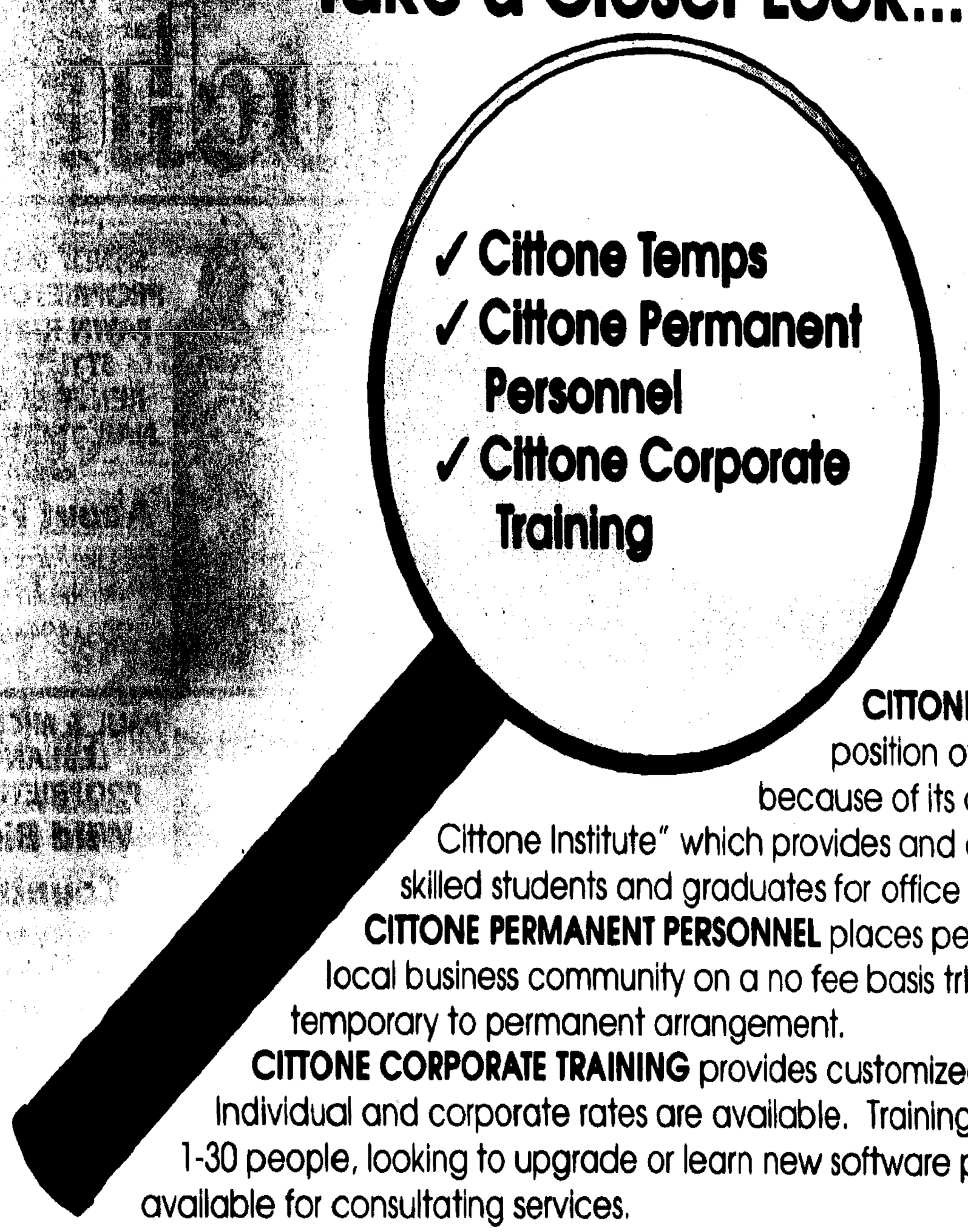
As Mr. Dileo points out, "The business environment today is full of pitfalls as well as opportunities." Whether the need is for transactional work or to resolve a dispute, the continuing interest and assistance of a well-staffed and managed law firm can help the business client avoid problems and be ready to grasp the opportunities. ▮

At the Wilentz firm Erminia Roth, a paralegal, and partners Stuart Hoberman and Michael Schaff, discuss a commercial transaction the firm is preparing.

THE CITTONE GROUP

Take a Closer Look...

- ✓ Cittone Temps
- ✓ Cittone Permanent Personnel
- ✓ Cittone Corporate Training



CITTONE TEMPS, works from a position of unique strength because of its affiliation with "The Cittone Institute" which provides and endless pool of highly skilled students and graduates for office support positions.

CITTONE PERMANENT PERSONNEL places permanent employees to local business community on a no fee basis trhough a flexible temporary to permanent arrangement.

CITTONE CORPORATE TRAINING provides customized software training. Individual and corporate rates are available. Training is available for groups of 1-30 people, looking to upgrade or learn new software packages. Cittone is also available for consultating services.

The Obvious Choice in Temporary Services and Corporate Training!

Edison Office	*Princeton Office*	*Mount Laural Office*
1697 OAK TREE ROAD	100CANAL POINTE BOULEVARD	523 FELLOWSHIP ROAD
EDISON NJ 08820-2896	PRINCETON NJ 08540-7063	MOUNT LAURAL NJ 08054-3414
908 548-9810	609 520-8798	609 722-9333
FAX 908-548-5396	FAX 609-520-8830	FAX 908-548-5396

There are ways for Main Street to survive the malls

By SALLY MURTAGH
AGENDA '94

Marvin Ziss of Marmack's Shoes has a vision of what Metuchen's Main Street should be all about.

"I have this picture of the school doors opening and kids heading for home on their bikes," he said. "One boy gets home, rushes in the front door and finds a note from his mother telling him to ride to Marmack's and pick out a new pair of sneakers."

And when he found the pair he liked, Mr. Ziss said, the boy would say "just charge them to my mom."

But the "Going Out of Business" signs on Marmack's windows sadly testify that the dream will never be a reality.

"The malls are simply devouring Main Street," Mr. Ziss said. "It's very difficult to compete with the attractive bait they are able to offer."

Mr. Ziss, who owns the 37,000-square-foot retail establishment and its surrounding building at 424 Main St., said he doesn't know what the future holds for either himself or his building.

One of the ways to combat the malls is for local merchants and private citizens to group together under the title Main Street, New Jersey. Headed by Metuchen resident Marcus Nevacoff, the group will apply in the fall to become one of the nine towns statewide to take advantage of a federally funded program by the same name.

If selected to become part of the state's Main Street program, Metuchen will receive free technical assistance for a minimum of three years. Professional consultants will be provided by the state to work with a "local, grassroots community group," Barbara Swanda of the state's Main Street, New Jersey program said.

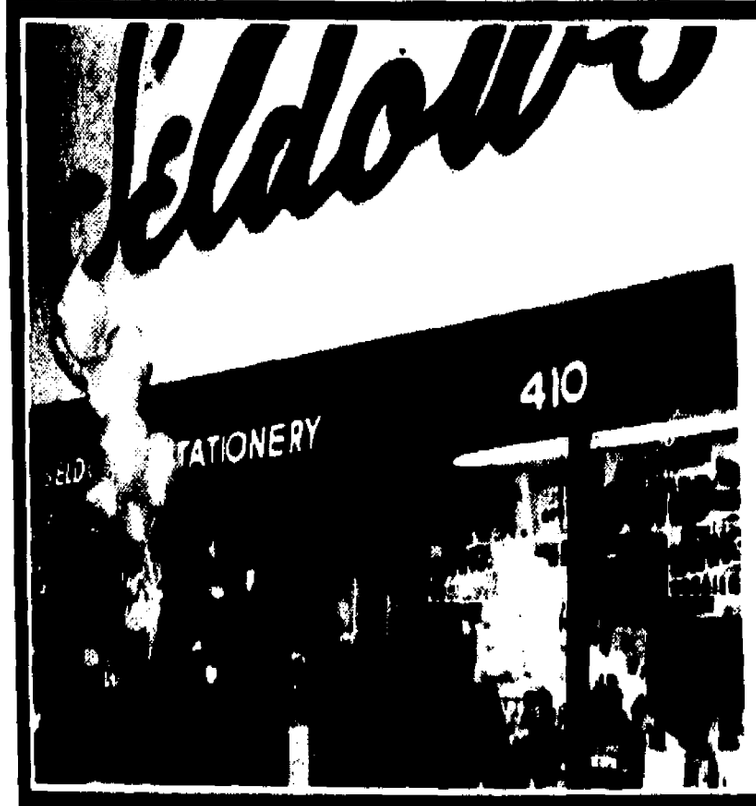
"The consultants teach community members specifics involved in the organization, promotion, design and economic restructuring of their town," she said.

The program would also help the town establish a broad-based, non-political organization, run by a board of directors and managed by a paid director, to continue to apply the expertise gained.

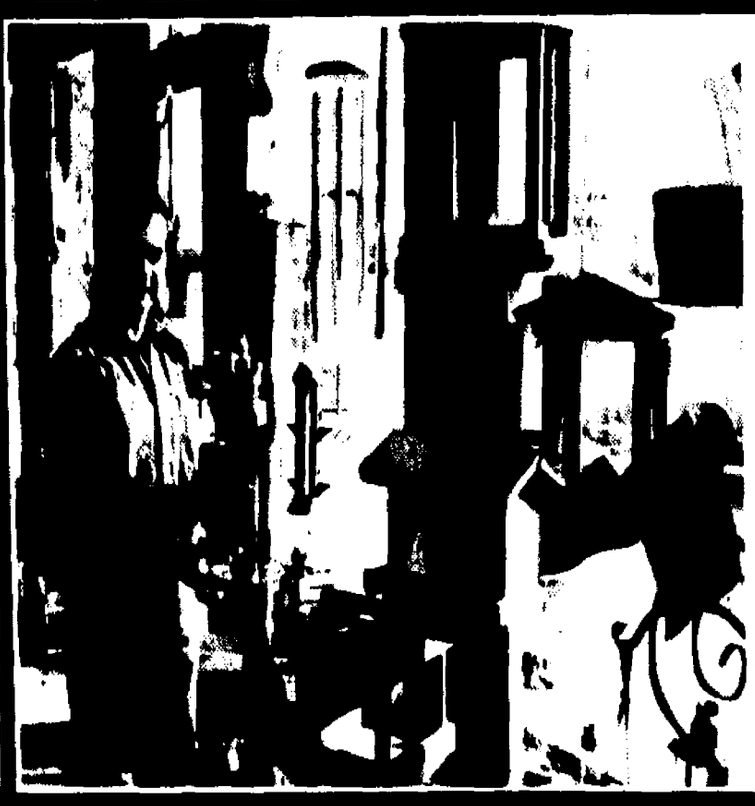
Pride Of Metuchen

JEAN R. MIELE
PROPRIETOR (right)
HEATHER (left)
Victorian Country Collections
14 New Street
Metuchen • NJ
908•321•5070

SANDY MERCER
PROPRIETOR (right)
FAWN KRITZLER
STYLIST (left)
RENEE BLAKER
NAIL TECHNICIAL
(center)
About Faces
268 Lake Avenue (Rt. 27)
Metuchen • NJ
908•494•9306



JACK BELOWICH
PRESIDENT
Seldows Stationery
410 Main Street
Metuchen • NJ
908•548•5900



PAUL & MICHELE LEBLANC
PROPRIETORS
Wild Bird Country
10 Amboy Avenue
Metuchen • NJ
908•549•5250
"Your Complete Backyard Birdfeeding Source"

LAURA BURRELL
PROPRIETOR (center)
HAIR STYLISTS
DEBBIE (left)
PATTI (right)
New Image Hair Salon
16 New Street
Metuchen • NJ
908•549•5855

DENNIS & KATHY HELLER
PROPRIETORS
Metuchen Bicycle Inc.
457 Main Street
Metuchen • NJ
908•548•1954

Kelly Tires

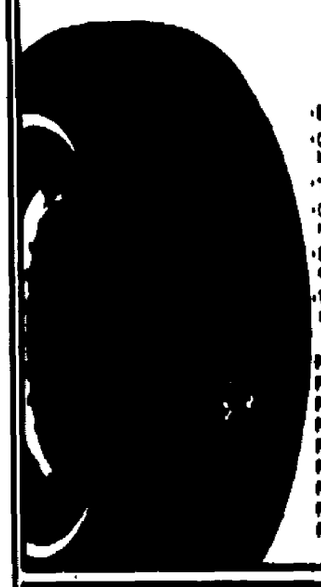
WINTER SAVINGS Spree!

Save now on quality Kelly tires!

Kelly Tires

NAVIGATOR® 800S
Premium All-Season Steel-Belted Radial

$46.95 P165/80R13



- 60,000 mile limited warranty by Kelly
- Good shoulder support allows uniform heat across the tread for superior mileage
- "S" speed rated for sustained speeds up to 112 mph
- Circumferential grooves resist hydroplaning, reduce noise
- Specially designed tread elements deliver exceptional all-weather traction
- Two steel belts over polyester cord body for strength, smooth ride

P165/80R13 ..... $46.95	P175/70R14 ..... $58.95
P175/70R13 ..... $51.95	P185/70R14 ..... $64.95
P165/70R14 ..... $54.95	P195/70R14 ..... $68.95
P185/70R14 ..... $57.95	P205/70R14 ..... $72.95
P205/70R14 ..... $59.95	P215/70R14 ..... $74.95
P225/70R14 ..... $62.95	P195/70R15 ..... $69.95
P215/70R15 ..... $64.95	P205/70R15 ..... $72.95
P225/70R15 ..... $67.95	P215/70R15 ..... $74.95
P235/70R15 ..... $70.95	

Kelly Tires

CHARGER SR
70 Series Performance Steel-Belted Radial

$58.95 P185/80R14

- Low profile, wide tread and straighter side walls for more responsive handling
- 2 steel belts for stability on corners for protection against damage
- Polyester body cords for durability and smooth ride
- "SR80" mounted with full depth grooves for all-season traction
- "S" speed rated for sustained speeds up to 112 mph
- Near performance tread face

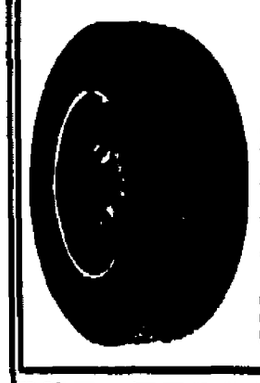
Blackwall

P185/80R14 ..... $69.95	Raised White Letters
P195/80R15 ..... $81.95	P215/60R14 ..... $66.95
P205/80R15 ..... $83.95	P225/60R14 ..... $71.95
P215/80R15 ..... $86.95	P235/60R14 ..... $73.95
P225/80R15 ..... $89.95	P245/60R14 ..... $76.95
	P235/60R15 ..... $77.95
	P245/60R15 ..... $80.95
	P255/60R15 ..... $82.95
	P215/65R15 ..... $69.95

Kelly Tires

METRIC 600T
All Season Steel-Belted Radial For Imports

$39.95 155R13



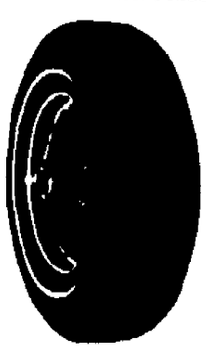
- 45,000 mile limited warranty by Kelly
- "T" speed rated for sustained speeds up to 118 mph
- Exceptionally even wear; ideal for front wheel drive cars
- All-season tread compound stays flexible in the cold
- Solid center rib in 70 series for increased steering stability

155R13 ..... $41.95	185/70R14 ..... $60.95
175/70R13 ..... $46.95	195/70R14 ..... $61.95
185/70R13 ..... $48.95	205/70R14 ..... $64.95

Kelly Tires

EXPLORER® 400
All Season Steel-Belted Radial

$39.95 P155/80R13



- Isolated elements & full depth shoulder grooves for a lifetime of all-season performance
- Aggressive all-season tread pulls you through any weather
- Two tough steel belts for strength & stability
- Outline block corrected sidewall lettering

P155/80R13 ..... $41.95	P215/75R14 ..... $56.95
P175/80R13 ..... $46.95	P205/75R15 ..... $55.95
P185/80R13 ..... $48.95	P215/75R15 ..... $57.95
P185/75R14 ..... $48.95	P225/75R15 ..... $60.95
P195/75R14 ..... $49.95	P235/75R15 ..... $63.95
P205/75R14 ..... $52.95	

WINTERIZATION

$29.95

WITH THIS COUPON

Most Cars

- Drain & refill radiator
- Add up to 2 gallons antifreeze
- Pressure test system
- Check belts, hoses & connections

EXPIRES 3/18/94 — Forbes

FRONT DISC BRAKE SERVICE

$79.95

WITH THIS COUPON

Most Cars

- Install new brake pads
- Inspect calipers, hoses & master cylinder
- Bleed hydraulic system & add fluid as necessary
- Machine rotors
- 6 month or 50,000 mile warranty
- Semi-metallic pads extra
- Hub style rotors extra

EXPIRES 3/18/94 — Forbes

WHEEL ALIGNMENT SERVICE

FRONT WHEEL	THRUST ANGLE	4-WHEEL
	Most Vehicles	*Most Front Wheel Drive Vehicles*
$29.95	**$39.95**	**$59.95**
Set Front Camber, Caster & Toe Rods	Set Alignment Rebuilt To Your Specs	Set All Four Wheels To Spec

WITH THIS COUPON

Hunter Computerized Alignment - Many vehicles today require rear wheel adjustments at additional cost. Additional parts and labor extra. *Exclude some four-wheel drive vehicles*
Limited Warranty - 6 months or 6,000 miles, whichever comes first.

EXPIRES 3/18/94 — Forbes

LUBE, OIL & FILTER

$18.95

WITH THIS COUPON

- Includes up to 5 quarts of 10W30 Quaker State oil
- Check transmission oil
- Diesel oil & filter may be extra
- Most cars

Quaker State.

Forbes — EXPIRES 3/18/94

A COMPLETE AUTO SERVICE DEPARTMENT

One of New Jersey's Largest Independent Tire Distributors Since 1968

Hours: Monday-Friday 8 am to 6 pm
Thurs. 8 am to 6 pm • Sat. 8 am to 3 pm

985-6100

TIRE & AUTO SERVICE

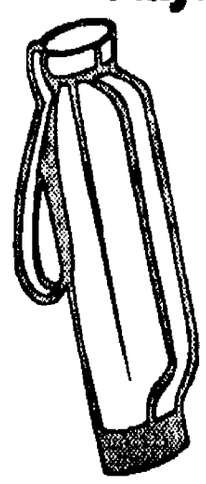
1266 STELTON ROAD • PISCATAWAY

We'll take better care of your car!

FAIRWAY GOLF CENTER

GOLFERS

Play: Augusta • Pinehurst • Pebble Beach



Play Golf Indoors
Real Golf Clubs & Balls

Our Golf Simulators not only give you the length & direction of your shot, but the hook and slice as well. Even lost & out of bounds balls are indicated.

KEEP YOUR GAME SHARP . . . PLAY YEAR ROUND AT FAIRWAY GOLF CENTER

LEARN GOLF IN 4 WEEKS

Join Fairway Golf Center's School PGA supervised instruction . . . range, video, Swing Trainer. Mon-Thurs eves., Sat. mornings.
CALL NOW! NEW CLASSES START MONTHLY!

MIZUNO • TITLEIST • TOP FLITE • HOGAN

• CALLAWAY • • COBRA • ETONIC •

THE PRO SHOP
At Fairway

- Full Service
- Quality
- Competitive Pricing

FOOT JOY • WILSON • PING • TARMOUR

25% OFF
ROUND OF SIMULATOR COMPUTER GOLF
Play Top USA Courses In Our Indoor Simulators
Valid Mon-Fri Call For Tee Time Expires 4/30/94
Not Valid With Any Other Other

$2 OFF
LARGE BUCKET OF BALLS
Not valid with any other offers. Offer expires 4/30/94

- 140 Heated Booths
- "Gold Rush" 18 Hole Adventure Mini Golf
- Simulator Golf Course
- 8 Batting Cages • Go-Karts • Pro Shop
- PGA Staff • Snack Bar
- Birthday Parties • Corporate Outings • Gift Certificates

1650 STELTON RD., PISCATAWAY, NJ
908-819-0111

Catari's

Fine Italian Dining in a Casual Atomsphere

Business Lunches • Family Gatherings

Restaurant

We Have Two Private
Meeting Rooms to Accomodate
Up to 75 People for Your Gathering
Breakfast, Lunch or Dinner

• Daily Lunch Specials • Package Prices Available

Catering
Our Expert Staff will Deliver Any Menu Item...
from Hot Entrees, Sandwiches, Beverages & Dessert
Right to Your Office Site

266 W. Union Ave · Bound Brook
469-4552 · 469-0681

Having a good time

(Continued from page 40)

tions for most activities which are saved for the warm weather of summer, including golf. Fairway Golf Center on Stelton Road in Piscataway has found a way to keep the clubs swinging, even when there is a foot of snow on the ground.

When the center opened three years ago, along with its 140 driving range stalls, immense miniature golf course, go-kart track and baseball/softball batting cages, the owners also opened four golf simulators.

This new way to play golf in the winter without traveling south has taken the area by storm.

"In addition to people really enjoying the simulators, we have such a tremendous response that we have formed leagues," said Special Events Director Sheryl Bindelglass. "We have even started an early morning ladies league, 20 golfers who come in to play nine holes."

Fairway also offers an evening league which has about 60 participants playing in three different groups. The simulators are also popular with those who aren't looking for organized play.

"People are becoming aware that they can call and reserve a tee time for the simulators," Ms. Bindelglass said. "Weekends and weeknights are very busy, but another big time is during lunch when people drop in to play a quick nine holes and grab some lunch."

Another indoor sport which is not really new but has recently taken on a new look is bowling.

"Most bowling centers are streamlining and cleaning up their acts," said Dennis Moskal, general manager of Central Jersey Bowlers Pro Shop on Lincoln Boulevard in Middlesex. "They are using the latest technology with computer scoring, and focusing on the younger bowlers with bumper bowling.

'Most bowling centers are streamlining and cleaning up their acts. The centers are trying change the old reputation of being a smoky, dirty environment with a cleaner atmosphere'

"The centers are trying change the old reputation of being a smoky, dirty environment with a cleaner atmosphere."

He said one center, Strike & Spare in Green Brook, has renovated its entire facility and, on any weekend there is a wait to bowl.

Central Jersey, which is the area's largest supplier of professional bowling supplies

(Please turn to page 45)

WHY DO SO MANY PEOPLE TURN INTO EDISON'S TANO MALL?

Because of 20 years Shopping With Confidence

• Affordable Prices • Great Values • Personalized Service • FREE Parking

Check Our Ads For Bonus & Promotion Days

- AAA Central N.J.
- Allstate Insurance Co.
- Bigger & Better Plus & Tall Fashions
- Caliber Quickprint
- Camera 3
- Carvel Ice Cream
- The Chicken Place
- Dollar Plus Store
- Evergreen Liquors
- Fashion Finds
- Flowers Make Scents
- The Getaway Salon
- Haband Outlet Stores
- Health House
- Jack Coopers Celebrity Deli & Restaurant
- Palmer Video
- Samson Jewelers
- Tano Mall Cleaners
- Thrift Drug
- Tony's Restaurant & Pizza
- Warm Wishes

Over 20 Stores To Serve You!

1199 AMBOY AVENUE • EDISON • (Just Off Rt. 1)

Good times hike productivity

(Continued from page 44)

for the beginner to expert, still finds the time to get to know the individual bowler.

"We try to get more information, and little more in depth, with the average bowler," Mr. Moskal said. "Central Jersey is seeing a lot more high performance bowling. There isn't any more rubber bowling balls and everything is plastic urethane. Bowlers get more pin action and the balls react better on lane."

Fortunately, the public is also aware of the need for year-round fitness, so many head to facilities like the Edison Health and Racquet Club in Edison.

Tom Golden, director of sales and marketing, said even though the snow hurt all retail businesses, Edison Health seemed to overcome the problems. The main reason is people have "cabin fever" and flocked out of the house between snowfalls.

"We have seen a drastic increase memberships," Mr. Golden said. "Their main interest has been cardiovascular workouts — the treadmill, Stairclimber and Lifecycle. Probably 80 percent of the people who come in want to lose weight."

Sports Park USA on Stelton Road in Piscataway also offers a chance for year-round relaxation. The facility has an indoor video game arcade, bumper cars, pool tables, batting cages, air hockey tables and an assortment of children's rides and climbing structures.

In the same vein as the nationwide efforts to remove guns from the streets, Sports Park USA is making an effort to decrease the number of toy guns which children have. The program is being applauded by local DARE officers for taking a positive stand on the issue.

The event is being sponsored to remind parents and children of the importance of educating everyone to the fact guns are not toys; and there are safe, fun and affordable alternatives available to children.

Even though the past few years have been financially tough, places like Sports Park offer people an inexpensive night out. Still, the public is beginning to return some of the activities which cost a little more, like the King George Racquetball Club in Green Brook.

"People are doing a variety of exercise, and not just sticking with one aspect of fitness," said John Primeau, general manager of King George. "We have also seen a greater age range working out. I have seen anywhere from high school age to seniors, even one gentlemen who is 80."

Mr. Primeau said the tough economic times of the past couple of years, where people wanted to join but couldn't afford it, are beginning to fade. Now the club has noticed a slight upswing in memberships.

The family type of atmosphere at King George has helped.

"We are not really a pick up club nor a muscle-head gym," Mr. Golden said. "King George has been here for 14 years and we have a good retention with memberships."

TOMMY

The Tommy Hilfiger Outlet

Savings Up To
50% OFF
Regular Retail Prices

HILFIGER

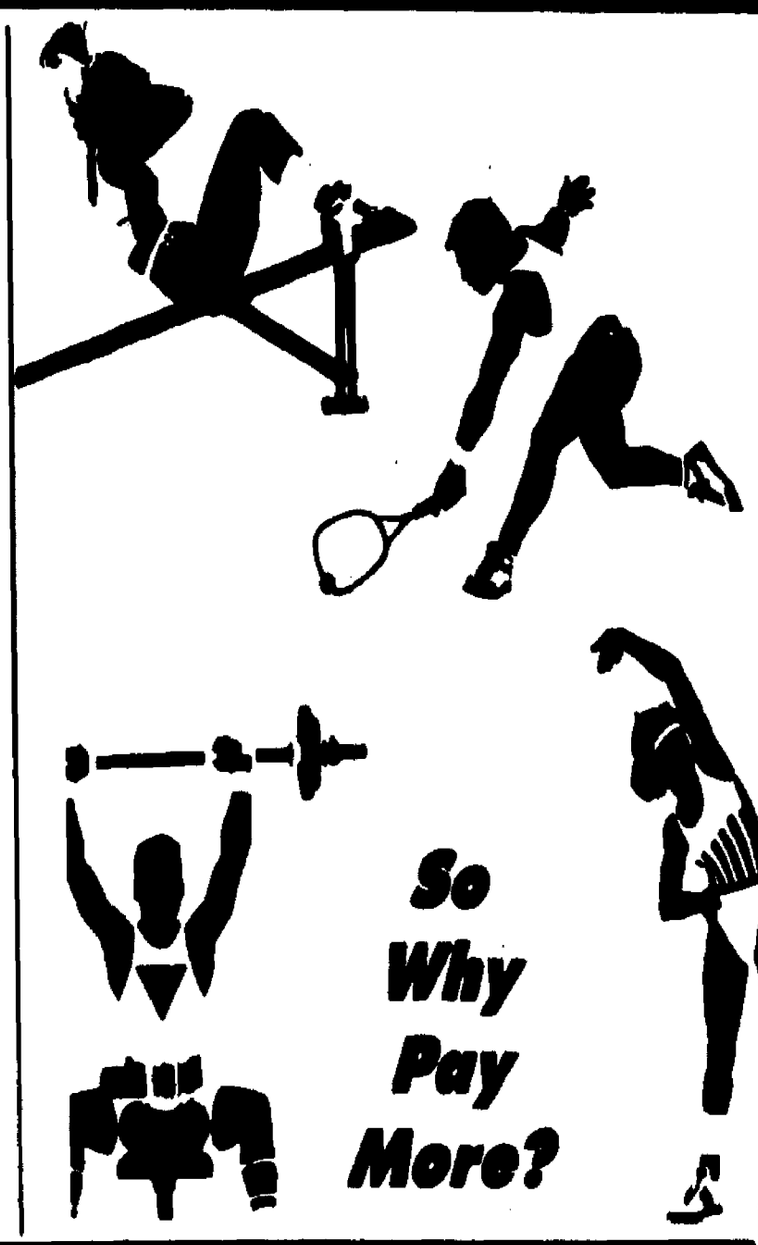
112 Truman Dr., Edison, N.J.
(908) 572-8888
(Off Kilmer Road)
Store Hours: Mon. thru Sat. 10 a.m. to 6 p.m., Sun. noon to 5 p.m.

ALWAYS THE LOWEST PRICE!

Edison Racquetball & Health Center Compares Itself To Other Health & Racquet Centers In The State Of New Jersey.

EDISON RACQUETBALL & HEALTH CENTER

- NEW 2,400 sq. ft. Olympic Free Weight Center (completed 1/1/94)
- NEW 1,500 sq. ft. Complete Cardiovascular Center (completed 1/1/94) -Treadmills - Stair-climbers - Tectrix Bikes - Television Viewing - NO WAIT! - Liferowers - Lifesteppers - Lifecycles - X-Country
- NEW 2,400 sq. ft. Complete Nautilus & Cybex Center (NO WAIT!)
- 2 SECLUDED Reebok Aerobic Studios (Certified Aerobic Instructors)
- Indoor Running Track/Heated Lap Pool
- 14 Racquetball Courts (Walleyball/Handball)
- Men's & Women's Locker Room (Complete with dry heat saunas, steamrooms, Whirlpools, showers and lockers)
- FREE Daycare!! (Days & Evenings)
- FREE Unlimited Nautilus & Cardiovascular Orientations
- Other Services: Massage Therapy, Karate, Personal Training, Body Composition, Diet Analysis, Nutritional Guidelines & Measurements.
- Family owned business since 1979!! (We base our business on quality and prompt service)
- We Offer an Assortment of membership packages to fit your budget. (Financing is available)



OTHER NEW JERSEY HEALTH CENTERS

- Average 1,000-1,500 sq. ft. limited variety of free weights.
- Limited Variety of Cardiovascular Machines (Not to mention a waiting period)
- Limited variety of Nautilus Equipment (Over crowded, long lines)
- Usually one aerobic floor out in the open
- Most clubs do not provide a running track
- Average club provides 3 racquetball courts
- Men's & Women's Locker Room (Most clubs only have a sauna)
- Most centers do not offer daycare (extra fee if provided)
- Most centers charge extra for orientation
- Most centers offer limited services
- The majority of clubs are owned by a group of investors and are in demand for high volume high pressure sales.
- Most clubs offer 1 or 2 types of memberships

JOIN US FOR A COMPLIMENTARY WORK-OUT & TAKE 10% OFF ANY MEMBERSHIP*

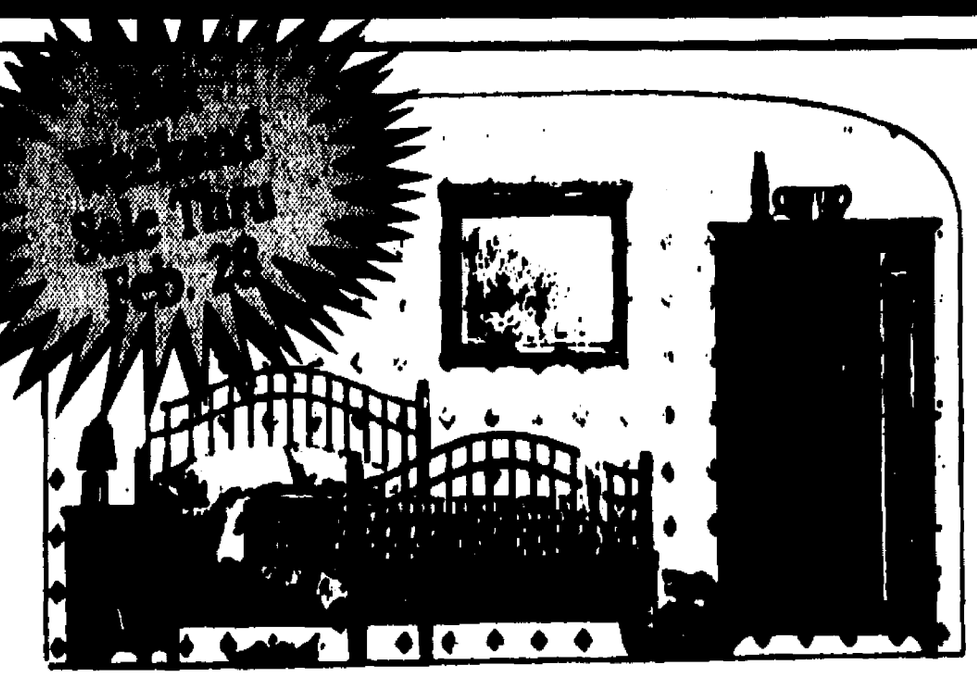
THIS OFFER EXPIRES FEBRUARY 28, 1995

VISA, M/C, AMEX, MAC

edison
RACQUET & HEALTH CENTER

ROUTE 1 & OLD POST ROAD, EDISON 287-4444

For All Your Home
And Office Needs



FURNITURE MADE THE OLD FASHIONED WAY:
♦♦ TO LAST ♦♦

SPECIAL
BROWN STREET FURNITURE
Solid Cherry/Pine
35% OFF

This Is A True 35% Off
Manufacturer's Price.
WE DON'T INFLATE PRICES!

Our Shaker Gallery Feature:
Solid Cherry, Pine, Country Farm
and the Acclaimed Lancaster Bedroom

Rider Furniture

"Fine Quality Home Furnishings at Substantial Savings"
"Shop & Compare for Quality, Price & Service"

12-14 Main Street (Rte. 27), Kingston, NJ · 609-924-0147
Hours: M-F 10-6 pm • Sat. 10-5 pm • Thur. 10-8 pm • Sun 12-4 pm
Visa & MasterCard Accepted

PSE&G offers consumers incentives to save energy

Public Service Electric and Gas Co. (PSE&G) has developed the Standard Offer program as part of its commitment to increase cost-effective investment in Demand Side Management (DSM) activities, while simplifying energy conservation programs for industrial and commercial customers.

How it works

Participants in the Standard Offer – whether customers or energy service providers – are rewarded with direct payments for measured kilowatt-hours of electricity and therms of gas saved through investments in energy conservation.

The Standard Offer program actually allows program participants to earn income from saving energy, which differs dramatically from existing conservation programs such as rebates. The contractual price paid for these savings is based on PSE&G's "avoided cost," which is the cost that would have been incurred by providing the same amount of energy.

In addition, any conservation improvements will be reflected in savings in a customer's utility bill. The payment and contract terms are standard for all companies eligible to participate, thus the name "Standard Offer."

Under the Standard Offer, customers can participate directly in the program or work through an independent Energy Services Company (ESCO). Depending upon the contract negotiated with the ESCO, PSE&G would then make the energy-savings payment either to the customer or eligible ESCO.

How to participate

To be eligible for the Standard Offer, a participant must: implement energy conservation measures that will reduce the Summer Prime (summer weekdays, noon-5 p.m.) demand by 200 kilowatt hours or peak period (November through April) natural gas use by 25,000 therms; submit a proposal to PSE&G for approval conforming to the terms and conditions of the Standard Offer agreement; and sign a contract for five, 10 or 15 years with PSE&G. Program participants must install meters to monitor results and PSE&G will make monthly payments for each kilowatt hour of electricity or therm of natural gas saved.

Conservation measures eligible for implementation under the Standard Offer include any equipment, system or material that improves the efficiency of a new or existing ongoing end-use and provides savings that can be measured and verified. More efficient lighting, cooling or heating systems, and fuel switching would all qualify as well as load shifting or fuel shifting equipment.

COPIES NOW®

• Printing
• High Speed Duplication
• Canon Color Copies
• Blue Print Copies
• Typesetting • Graphics
• Bindery • Desktop Publishing

OUR GUARANTEE
Your Copy Job Delivered On Time...
OR IT'S FREE!

That's It!
No Conditions!
No Qualifiers!

FREE PICK-UP & DELIVERY

In A Hurry - Rush Is Our Business.
No Rush Charges On Copies.

908-356-7990 908-356-8355

Let TradeLink Show You All The Right Moves.

TRADELINK℠ NEW JERSEY
A PROGRAM FROM PSE&G

Exporting is a smart and profitable way to increase your sales. But it can be a difficult game to start. And there's no room for error.

Now there's a way to make all the right moves. Call TradeLink New Jersey, a new export assistance program from PSE&G.

Our network of experts can help you determine your export potential. Assist with market research and marketing goals. Find trade leads. Identify agents and distributors.

In short, TradeLink can help you develop a successful export program tailored specifically for your company.

Like our Business Enhancement Program and Site-Finders location assistance, TradeLink is a PSE&G service created to give New Jersey businesses the power to succeed. Helping business is always good business. For us. And for New Jersey's economy.

So bypass all the frustrations of creating or expanding an export program. Let TradeLink get your program on the right track right now. Just send us this coupon or fax a copy of your business card to (201) 624-7579. For an even quicker response, call **1-800-354-3561**.

Tell me more about TradeLink New Jersey. I'm specifically looking for information about _____

_____

Name _____

Title _____

Company _____

Type Of Business _____

Address _____

City _____ State _____ Zip _____

Phone No. ( ) _____ Fax No. ( ) _____

Mail to: PSE&G-TradeLink, P.O. Box 1258, Newark, NJ 07101-9853

The power is in your hands.

PSE&G

A subsidiary of PUBLIC SERVICE ENTERPRISE GROUP INCORPORATED

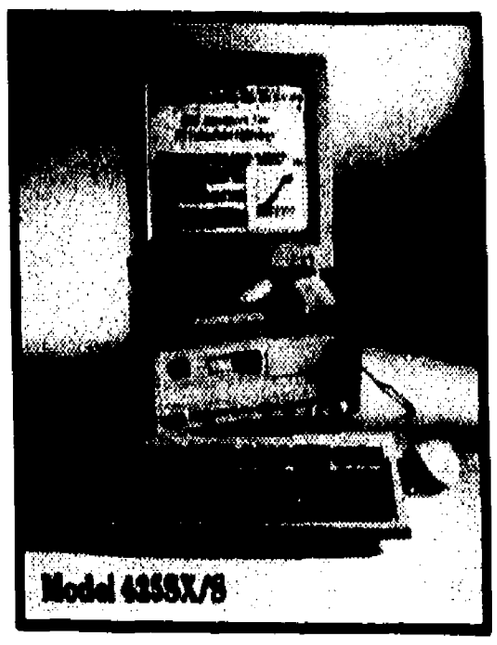
Computerland

Central Jersey's Computer Specialists

Apple Computer · Novell · Compaq · Hewlett Packard · AST · Epson · NEC · Toshiba · OKIDATA

• UNBEATABLE SELECTION • EXCEPTIONAL VALUES • PROFESSIONAL SERVICE • FACTORY AUTHORIZED REPAIRS • CLASSROOM TRAINING • UNBEATABLE SELECTION

A new set of Values for the 90's.



PS/Value Point™

It's an idea whose time has come. It's the new IBM PS/ValuePoint line of computers - they're all full-featured, all industry standard, and all very compatible with your budget.

With 486 processors, they're very fast, consistently out-scoring comparable models in independent system performance tests.* They're all upgradeable, too, through the Pentium ™ OverDrive™ microprocessor technology. And with new, fast, high-capacity hard disks (up to 527 MB), they're also expandable. Choose from three basic footprints - SpaceSaver, Desktop and Mini-Tower and over 40 different model configurations. Choose from a multitude of monitors, features and options available for all models. And every PS/ValuePoint comes with HelpWare®, IBM's comprehensive service and support. What's more, the new PS/ValuePoint Customer Protection Plan offers a variety of options for on site maintenance extensions that are very flexible and affordable. Why get just any computer when you can get something of Value: An IBM PS/ValuePoint. Come in today and see the complete PS/ValuePoint line.

- All models upgradable through the future Pentium OverDrive microprocessor technology.
- Local bus graphics standard.
- 1MB video memory standard.
- Available VESA local bus slot standard.
- L2 Cache options available.

intel inside

* Test results obtained by IBM Workstation Performance Analysis by running BAPCO SYSmark 92. IBM, OS/2 and Helpware are registered trademarks and PS/ValuePoint is a trademark of International Business Machines Corporation. BAPCO and SYSmark are trademarks of the Business Application Performance Corporation. Windows is a trademark of Microsoft Corporation. WordPerfect is a trademark of WordPerfect Corporation. Screen shot reprinted with permission from WordPerfect. The Intel Inside logo is a registered trademark and Pentium and OverDrive are trademarks of Intel Corporation. ©1993 IBM Corp.

69 W. Main St., Somerville, NJ • 725-8920

• UNBEATABLE SELECTION • EXCEPTIONAL VALUES • PROFESSIONAL SERVICE

• CLASSROOM TRAINING • UNBEATABLE SELECTION • PROFESSIONAL SERVICE • FACTORY AUTHORIZED REPAIRS •

Where today's jobs in New Jersey will be tomorrow

	1990	2005	Change
Salesperson (Retail)	120,700	136,800	13.3%
Cashiers	92,700	108,200	16.7%
General Office Clerks	84,600	101,700	20.2%
Bookeeping Clerks	65,900	71,300	13.2%
General Managers/ Executives	65,900	74,600	13.2%
Registered Nurses	59,400	83,000	39.7%
Elementary Teachers	56,300	61,500	9.2%
Helpers, Laborers, Movers	56,100	55,000	-1.9%
Sales (Excluding retail)	49,000	56,400	15%
Secondary Teachers	45,600	54,200	18.8%
Typists & Word Processors	41,000	34,200	-19.8%
All other managers	40,600	51,400	26.6%

Source: NJ Dept. of Labor

AMERICAN SPEEDY PRINTING CENTERS

6101 Hadley Road
(Middlesex Mall, Next to Pathmark)
South Plainfield, NJ 07080
(908) 755-5550
Fax: (908) 755-5510

Your Full-Service Media Center

Bridal Announcements • Wedding Invitations • Place Cards • Napkins • Matches • Coasters • Novelty Items • Engraved Items

•• We Print Sponsor Sheets ••

Printing Copying Typesetting

One Color Two Colors Full Color We can do it all!

We're ready to handle your every printing need.

Typesetting & Desktop Publishing...

State-of-the-art computerized typesetting and desktop publishing to guarantee a quality beginning for your job.

Printing & Copying, Color Copies, Canon Color Laser Copies...

Quality, affordable offset printing in any color you like. Or fast, inexpensive photocopies for your next presentation.

Need more Information? or a Quote? Call us today!

(908) 755-5550

Temporary help industry boosts economy

Corporate America attuned to benefits of temporaries

Although it represents less than two percent of the nation's gross domestic product, the temporary help industry generated 15 percent of the new jobs in this country during the first 11 months of 1993, according to the Bureau of Labor Statistics.

That explosive growth presents both opportunities and pitfalls for corporate America. On the one hand, employers today are more attuned than ever to the benefits of using temporary workers and so are better positioned to take advantage of their skills and services.

On the other hand, surging demand can make it difficult to find temporary help agencies with a sufficient number of skilled qualified workers in a wide variety of clerical and technical disciplines.

When choosing a temporary help agency, then, an employer must evaluate a number of factors. The agency's experience and reputation, its ability to provide workers in the appropriate field, and evidence of management skills that let it function as an efficient and effective partner in the employer's success, are all important. But above all else, the agency must have access to the skilled workers who will meet the employer's staffing requirements.

The Cittone Group is a network of affiliated entities providing a broad range of personnel services to the business community under the auspices of the Cittone Institute, which supplies a near limitless supply of workers with skills in office automation, computerized accounting, legal and medical office technology and court reporting.

Founded in 1967, the Institute offers business training programs to about 2,500 students each year at campuses in Edison, Mount Laurel and Princeton, and is the nation's largest training school for court reporters.

The Cittone Group maintains an office at each Cittone Institute campus and includes three divisions: Cittone Temporaries, Cittone Permanent Personnel, and Cittone Corporate Training.

Cittone Temporaries provides part-time and full-time temporary help to businesses. Many of its temporaries are students or graduates of the institute, with up-to-date training in office procedures, business grammar, and proofreading, and in the use of the latest software packages and office equipment.

Other temporaries are students or graduates of Lincoln Technical Institute with expert training in auto mechanics, electronics, heating and air conditioning, and mechanical and architectural drafting.

Cittone Permanent Personnel places permanent employees with businesses on a no-fee basis through a flexible temporary-to-permanent arrangement. Employers simply use the company's employees on a temporary-help basis for 90 days at Cittone's standard temporary rates. If the match is a good one, employers may then hire the temporary employees with no release fee.

Cittone Corporate Training provides customized software training for corporate employees and individuals looking to upgrade skills or learn new software packages. Individuals can be trained on a one-to-one basis at the client's site, in Cittone's corporate training centers, or, for groups of up to 10 people, in their mobile training unit. For groups up to 30, training can be conducted in classrooms of the Cittone Institute. This division also provides consulting services for firms seeking to purchase and install office automation equipment.

For more information about the group call any of the New Jersey offices or call Executive Director Shelley Van Clief, 548-9810.

AUGUSTO F. MENEZES/AGENDA '94

Shelley Van Clief, executive director of The Cittone Institute, meets one of the new students at the Edison campus.

Lincoln Tech acquires Cittone Institute

Lincoln Technical Institute Chief Executive Officer P.J. (Pat) Santangelo announced that his company has acquired the Cittone Institute, the nation's largest training school for court reporters.

Under the terms of the agreement, Lincoln Tech will take over operation of Cittone's three schools in Edison, Mount Laurel and Princeton, as well as Cittone Temporaries, an employment placement agency.

"The Cittone acquisition significantly broadens Lincoln's spectrum and marketing base and clearly positions us as the leader in private sector job training in New Jersey," Mr. Santangelo said.

Cittone Institute, founded in 1967 by entrepreneur Simon Cittone, has a current enrollment of 2,500 day and evening students. In addition to court reporting, the school offers a variety of business training programs, including legal office specialist, computerized accounting and office automation.

The West Orange-based Lincoln Tech operates 11 schools in seven states, training workers in automotive mechanics, heating and air conditioning, electronics service, and mechanical and architectural drafting. In New Jersey, Lincoln operates schools in Union and Pennsauken, with a 12th slated for Mahwah.

"It seemed like a perfect marriage," Simon Cittone said of the merger. "Lincoln's students are predominantly men and our enrollment is 80 percent women. Lincoln offers technical training and our program is business-oriented. With the addition of Lincoln's management capabilities there's a great potential for growth of the Cittone Institute program."

Lawrence Brown, Lincoln's vice president for operations, agrees.

"With Lincoln's ability to provide capital investment and marketing expertise, we envision at least 15 percent annual growth in the Cittone operation."

Mr. Santangelo also sees potential for integrating Lincoln's operations with Cittone's temporary placement agency.

Lincoln plans to open a fourth Cittone Institute in northern New Jersey by the end of 1994.

The addition of Cittone Institute will boost Lincoln's annual revenues to about $70 million.

The temp business is busier now than ever before

By KEVIN J. MOONEY
AGENDA '94

Job hunters who are interested in temporary positions can look forward to an abundance of opportunities, according to Julianne F. Henry, president of High Power Temps Inc. in Bound Brook.

"Temporary positions can last for months at a time," Mrs. Henry said. "And the pay is not substandard. In fact the pay is pretty good."

High Power Temps, located on East Union Avenue, works with a variety of client companies that need efficient workers.

"This is a very good idea for college kids," Mrs. Henry said. "Young people who come right out of college can register with six different help services like ours if they want to increase their chances for employment."

Client companies frequently need people for office support, word processing and light packaging work. "We never know what kind of calls we are going to get when the day begins," Mrs. Henry said. "Sometimes companies will need somebody the very next day so we really have to move."

High Power Temps has worked hard to foster allegiance among its client companies and its employees. Its goal is to meet the needs of both client companies and temporary employees with efficiency and professionalism.

"We have consistently operated under the credo of providing high quality, fully tested employees at a reasonable cost, thus accounting for the loyalty of our client companies," Mrs. Henry said. "Similarly, it has long been our belief that quality employees deserve to be placed in companies of quality, thus explaining the allegiance of our employees, some of whom have been with us since we began operations."

High Power Temps has been operating for over 13 years and it is eager to serve the employment needs of the surrounding community.

"I would say the temp business is more busy now than at any time in the past two to three years," Mrs. Henry said.

COUNTRY CLASSICS
PRESENTS

COUNTRY CLASSICS AT BELLE MEAD

An Established Family Neighborhood Awaits You!

These spacious 2500-3100 square foot homes are available on lots ranging from ½ to 1½ acres. This environmentally conscious community offers many floor plans and a wide variety of facades. Six models allow for closing within months!!

COUNTRY CLASSICS AT PRINCETON

A Serene Setting and Privacy Awaits You!

20 wooded homesites, located on a cul-de-sac in historic Griggstown, range in size from 2.30 to 8.22 acres. These 2600-3000 square foot homes start at $305,000.00. Lots may be purchased separately starting at $120,000.00 to $140,000.00.

For further information, call (908) 359-3276.

BELLE MEAD SALES CENTER
Open Mon/Wed/Fri 1pm-5pm;
Sat/Sun from noon-5pm
(908) 359-1900
DIRECTIONS FROM SOMERVILLE CIRCLE:
Rt. 206 South, left on Amwell Rd. (514), right on Willow Rd., left on Hillsborough Rd., 1¾ miles.
FROM PRINCETON: Rt. 206 North, right on River Rd., left on Hillsborough Rd.
FROM PARKWAY: I-287 North to Exit 7 (Weston Canal Rd.), left at light to Weston Canal Rd., left on Rt. 533 South, right on Hillsborough Rd.

Country Classics

GRIGGSTOWN SALES CENTER
Weekends from noon-5pm
DIRECTIONS FROM SOMERVILLE CIRCLE:
Rt. 206 South, left on Rt. 533 (River Rd.), right over Griggstown Causeway Bridge, right on Canal Rd., left on Coppermine Rd., right on Old Georgetown Rd.
FROM PRINCETON: Rt. 206 North, right on Rt. 518, left on Canal Rd., right on Old Georgetown Rd.
FROM PARKWAY: I-287 North to Exit 7 (Weston Canal Rd.), left at light to Weston Canal Rd., left on Rt. 533 South (River Rd.), left over Griggstown Causeway Bridge, right on Canal Rd., left on Coppermine Rd., right on Old Georgetown Rd.

'Healthy' real estate market to have steady rate of growth in 1994

By KATE LINCOLN
AGENDA '94

Despite some upward pressure on interest rates and the depressive effect of this winter's weather on sales activity, real estate professionals foresee a good year ahead for residential property transactions.

Peter Mosca, a spokesman for the state Board of Realtors, characterized the status of the residential real estate market in Somerset, Middlesex and Union counties as "healthy."

This is based on the sales figures for 1993, which showed sales in Central Jersey were up some 7 percent over 1992 levels, and the general state of the economy. Mr. Mosca said there typically are two reasons for these sales increases.

First, interest rates were low, which increases the affordability of any home. Secondly, employment and consumer confidence levels are looking better and better.

"You can't have such positive numbers (in sales) without those two factors," he said.

"We feel that '94 will get off to a slow start, generally because of Mother Nature," he said, "but that the second and third quarters will be strong. We think there will be a steady, marginal increase in sales and prices."

These sentiments were echoed by the Somerset Board of Realtors' past president, Gerald Mills.

"1992 and 1993 were fairly good, particularly in view of 1990 and 1991. We are looking for perhaps modest gains in sales (for 1994)," he said. "But not right now. We have been really affected by the weather, far more so than in a long, long time."

The Otteau Appraisal Group, which is based in East Brunswick, tracks market trends and its data confirm these expectations.

According to Otteau's *Market Insight* newsletter and local industry experts, expectations of continued low interest and inflation rates should keep the market active during the coming year. Improving consumer confidence has added to the level of optimism within the real estate industry.

> *'We feel that '94 will get off to a slow start, generally because of Mother Nature, but that the second and third quarters will be strong'*
> **Peter Mosca**
> *State Board of Realtors*

Activity has been fed as well by a modest increase in home values.

Mr. Mosca of the state board said central New Jersey has seen about a 4 percent increase in the value of homes in the past year.

Mr. Mills said that in Somerset County appreciation has varied from 3 percent to 8 percent over last year's figures.

"Somerset County," he said, "is blessed with proximity to so many working places. You can head north or south on 287, east or west on 78. We have significant employers in Somerset County."

According to the Westfield Board of Realtors, 1994 started out with a bang and "houses have been selling (some very

(Please turn to page 51)

Record year for Country Classics

Country Classics in Belle Mead is celebrating the new year by opening Phase IV of their award-winning luxury community in this Somerset County location.

Nancy Czarny, broker of record of Homeward Bound Realty Inc., exclusive marketing agent for Country Classics, reported that 1993 was a record year for Country Classics, with 41 home sales.

"Because of the tremendous response to our homes, and requests by buyers for lots on McIntyre Drive, we have decided to offer these home sites for construction much sooner than expected," said Ms. Czarny.

McIntire Drive is made up of 25 lots, half of which are wooded and border dedicated land that will remain undeveloped. Phase IV homes start at $292,000.

Ms. Czarny attributes Country Classics' success to the fact that the 2,500-3,100-square-foot homes are the size and quality buyers desire at very affordable prices.

"Our 10 basic floor plans offer buyers options that are usually only available in more expensive homes," said Ms. Czarny. "For example, the Grammercy 1 priced at $322,000 features a first floor master bedroom suite, screened porch off the kitchen, a deck off the breakfast area, a sunken family room with fireplace, and much more. A wide variety of facades gives each home at Country Classics its own sense of character. The Grammercy offers a partial stone front; many others are brick."

Country Classics, in the historic Millstone Valley, offers an established family neighborhood, with an elementary school within walking distance. Set on lots from 1/2 acre to 1 1/2 acres, these four-bedroom homes feature fireplaces, vinyl siding, extra high basements, crown moldings, and six-panel pine doors. Other unique amenities include cathedral ceilings, skylights, garden tubs, hardwood floors, ceramic tile foyers, and baths.

Located in the Princeton corridor, Country Classics is easily accessible to routes 78, 206, 22 and 287 as well as commuter trains and buses to New York and Philadelphia. For further information, call Jean Murphy, sales manager, at 359-1900.

KERRIE HAGY/AGENDA '94

Well-presented, well-priced homes should sell quickly this year.

Real estate market 'healthy'

(Continued from page 50)

quickly and at prices higher than expected in some cases)."

Somerset County has seen renewed activity in the construction industry as well, as have parts of Middlesex and Union counties. And many new home and condominium projects have shown impressive sales interest.

According to information collected by the Otteau group, "many of the new construction projects which began in 1993 experienced sales activity which exceeded absorption projections as buyers gravitated to those projects offering substantial value for the dollar."

Value is seen as increasingly important to consumers' shopping for a home. Booming appreciation numbers are gone for the forseeable future, and today's buyers have been looking for value in the home of their choice.

"Buyers are being very careful," Mr. Mills said. "Buyers in our area are paying $250,000 and up — twice the national average. These buyers are not dummies. They're college educated, or have more degrees. They may be buying for the second, or even third, time."

Because of buyers' savvy, Mr. Mills believes that the best thing a potential home-seller can do is to make sure his or her home is "well presented and well priced."

"Price and condition make the difference. If it's priced right and in good condition, a house should sell in 30 days or less."

Statistics from the Otteau group show that Central Jersey homes are projected to sell more quickly than a year ago. In Somerset, Middlesex and Union counties, supply-and-demand ratios and unsold inventory indices show an optimistic picture. Demand for homes has reduced inventories in most municipalities in Forbes Newspapers' coverage areas.

In the Union County town of Cranford, for instance, the listing supply of homes for the fourth quarter of 1993 was below that of 1992, as it was for Bridgewater, Branchburg and Hillsborough townships in Somerset County, and Metuchen and Edison in Middlesex County.

As spring approaches and the residential sales market heats up, Mr. Mills sees bottled up demand "waiting to explode."

"All things being the same," he said, "we would anticipate a very busy spring."

"This may give a false impression," he cautioned. "There may be so many houses on the market then that there's an oversupply" for a time.

Mr. Mosca reiterated a reason for cautious optimism.

"Housing," he said, "tends to be the locomotive that pushes the economic train."

So even if a few switches are frozen for the next few weeks, followed by a springtime overheating of the market, the real estate engine should, overall, chug steadily into next year.

Top Re/Max agents earn distinctions

Re/Max Advantage agents in Whitehouse have earned more than $1 million in commissions for 1993. This achievement, as well as their volume of sales of more than $40 million, earned them the honor of being top Re/Max producers for 1993.

Receiving recognition for placing in the top 1 percent of the country's Realtors were Georgean Babey, Jim Rattigan, John MacIver, Ray Wegenroth, Billye Byrum and Lana Schervinsky.

Also receiving achievement awards for excellence were Joe Komarek, Jeff Polino, Stacey Nemec and Ralph Maggio.

Mr. Maggio, broker-owner, has set the 1994 goal for Re/Max advantage of doubling its volume.

RE/MAX

Above the Crowd!®

each office independently owned and operated

RE/MAX

Preferred Professionals
1311 Prince Rodgers Avenue
Bridgewater, NJ 08807
(Behind the Bridgewater Post Office)
908-685-0700
24 hrs. 908-234-2729

In 1993 Marketed and Participated in the following SOLD properties:

CLAUDIA WILLS
Evenings
(908) 234-2729

10 Stone Edge, Bedminster
505 Horizon Way, Branchburg
60 Encampment Drive, Bedminster
43 Spruce Court, Bedminster
86 Village Drive, Basking Ridge
4 Spencer Lane, Bedminster
52 Encampment Drive, Bedminster
13 Independence Drive, Bedminster
47 Cambridge Road, Bedminster
226 Longview Road, Bridgewater
59 Knob Hill Road, Hasting Square
41 Encampment Drive, Bedminster
30 Birchwood Road, Bedminster
43 Edgewood Road, Bedminster
119 Autumn Ridge Road, Bedminster
28 Gatehouse Road, Bedminster
74 Dogwood Road, Bedminster
392 Terrace Lane, Bedminster
122 Autumn Ridge Road, Bedminster
13 Wood Duck Pond, Bedminster
23 Academy Court, Bedminster
125 Autumn Ridge Road, Bedminster

Call me to discuss personally with you the secret in professional marketing! Your home is a major and important investment, you need an expert in the field and someone that has a personal commitment in your property.

Dedication, Honesty, Hard Work and Marketing Expertise

County making cuts to keep taxes stable

Freeholders target departments for 9 percent spending cutbacks

By JIM WRIGHT
AGENDA '91

Keeping the level of services high while holding taxes low is the top priority of the Somerset County Board of Freeholders in 1994.

"Our goal is not to raise taxes," Freeholder Rose McConnell said simply.

The freeholders, she said, are trying to accomplish that goal by reducing the budget for each department by 9 percent, but want to hear from those department heads first on how that cut will affect their operations.

"We'll be listening to all departments," she said. "We want to know what they will have to do in terms of right sizing their department or cutting services."

Mrs. McConnell said those department budgets should really be cut 12 percent, but the freeholders are trying to form a budget with a 9 percent decrease.

The freeholders will be meeting with the department heads Feb. 23, then will schedule public meetings so that taxpayers "can tell us what they want to see in their county budget."

"We definitely want as much public input as possible," she said.

The freeholder director said the use of surplus funds to avoid tax increases the past three years has hurt the county because the state-imposed budget caps have been lower and this year "we are really under the gun."

The county, she said, has about a $15 million surplus this year and will probably use some of it to offset taxes, although the exact amount has not been determined.

Mrs. McConnell is also anxious to study the update of the county computer system to "move it into the 21st century."

"We also want to work on implementing the Clean Air Act in the county and complying with the Americans with Disabilities Act."

The county, she said, has already formed a committee, coordinated by the director of the county Office on the Disabled, to review each county facility and determine what must be done to bring the facility into compliance.

Plans are moving ahead for new county facilities, such as the fire academy in Hillsborough, while others like the former administration building, are being renovated to house county offices now located in rental space outside of Somerville.

The Somerset County Prosecutor's office, for example, is housed in an office building on Route 22 in Bridgewater, while services such as the Office on Aging, and FARE (Friends and Relatives of the Elderly) and Veterans Services are located in the former Washington School on First Avenue in Raritan.

"We'll be able to consolidate offices and save a considerable amount of money," she said.

The administration building, she added, had to be renovated anyway to remove asbestos.

The county is also preparing a $3.9 million renovation project at the Vocational-Technical School in Bridgewater, and is planning to improve a ventilation system at the Somerset County Courthouse, which has been plagued with periodic air quality problems.

That project would include a new outside air intake system.

Plans are also in the works to replace the Grove Street bridge.

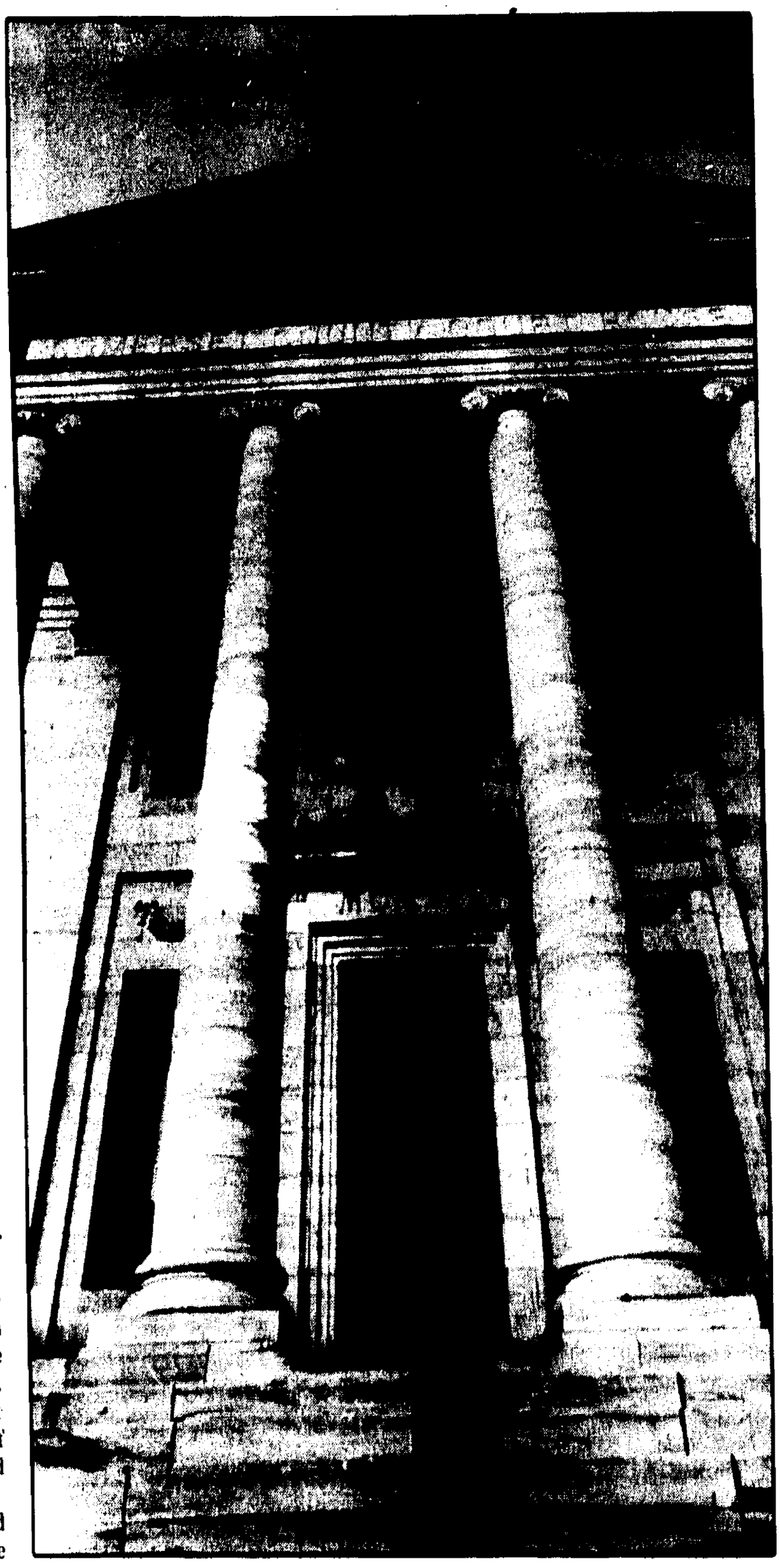
Mrs. McConnell said that county compliance with the Clean Air Act could include the use of electric cars for short trips, or the use of alternate fuels such as propane, for which three county vehicles have already been converted.

The county, she said, is also experimenting with a flex-time program in the Department of Human Services in which workers arrive at and leave work at different times to reduce the number of cars on the road at the same time.

Mrs. McConnell emphasized that the county's priority is maintaining the high level of services that are delivered, while keeping taxes at or near their current level.

"I'm very proud of the way our public works department cleared county roads of snow," she said. "Those roads were second to none."

The freeholder director hopes that "good leadership and good supervision," like she has seen in the public works department, continues in other areas of county government.



FORBES FILE PHOTO
The historic courthouse on Somerville's Main Street is an enduring symbol of Somerset County.

BEDMINSTER	
AREA	26.7 Sq. Miles
POPULATION	7,086
PER CAPITA INCOME	$37,509
HOUSING UNITS	4,002
MEDIAN HOME PRICE	$166,362
TOTAL CURRENT TAX RATE	$1.28
GOVERNMENT	5 Elected Positions

BOUND BROOK	
AREA	1.60 Sq. Miles
POPULATION	9,467
PER CAPITA INCOME	$14,842
HOUSING UNITS	3,823
MEDIAN HOME PRICE	$166,500
TOTAL CURRENT TAX RATE	$2.69
NO. EMPLOYED BY LOCAL GOVT.	60
GOVERNMENT	7 Elected Positions

BRANCHBURG	
AREA	20.2 Sq. Miles
POPULATION	11,766
PER CAPITA INCOME	$26,630
HOUSING UNITS	3,944
MEDIAN HOME PRICE	$239,500
TOTAL CURRENT TAX RATE	$1.87
GOVERNMENT	5 Elected Positions

BRIDGEWATER	
AREA	33 Sq. Miles
POPULATION	33,413
PER CAPITA INCOME	$26,007
HOUSING UNITS	11,757
MEDIAN HOME PRICE	$226,600
TOTAL CURRENT TAX RATE	$2.67
GOVERNMENT	6 Elected Positions

FAR HILLS	
AREA	5 Sq. Miles
POPULATION	657
PER CAPITA INCOME	$48,975
HOUSING UNITS	266
MEDIAN HOME PRICE	$421,027
TOTAL CURRENT TAX RATE	$1.67
GOVERNMENT	7 Elected Positions

Agenda'94 GOVERNMENT

RARITAN

AREA	2.1 Sq. Miles
POPULATION	5,796
PER CAPITA INCOME	$17,050
HOUSING UNITS	2,371
MEDIAN HOME PRICE	$166,000
TOTAL CURRENT TAX RATE	$2.21
GOVERNMENT	7 Elected Positions

MILLSTONE

AREA	1 Sq. Mile
POPULATION	460
PER CAPITA INCOME	$20,667
HOUSING UNITS	172
MEDIAN HOME PRICE	$197,900
TOTAL CURRENT TAX RATE	$2.33
GOVERNMENT	7 Elected Positions

SOUTH BOUND BROOK

AREA	.90 Sq. Miles
POPULATION	4,185
PER CAPITA INCOME	$13,436
HOUSING UNITS	1,209
MEDIAN HOME PRICE	$144,400
TOTAL CURRENT TAX RATE	$3.20
GOVERNMENT	7 Elected Positions

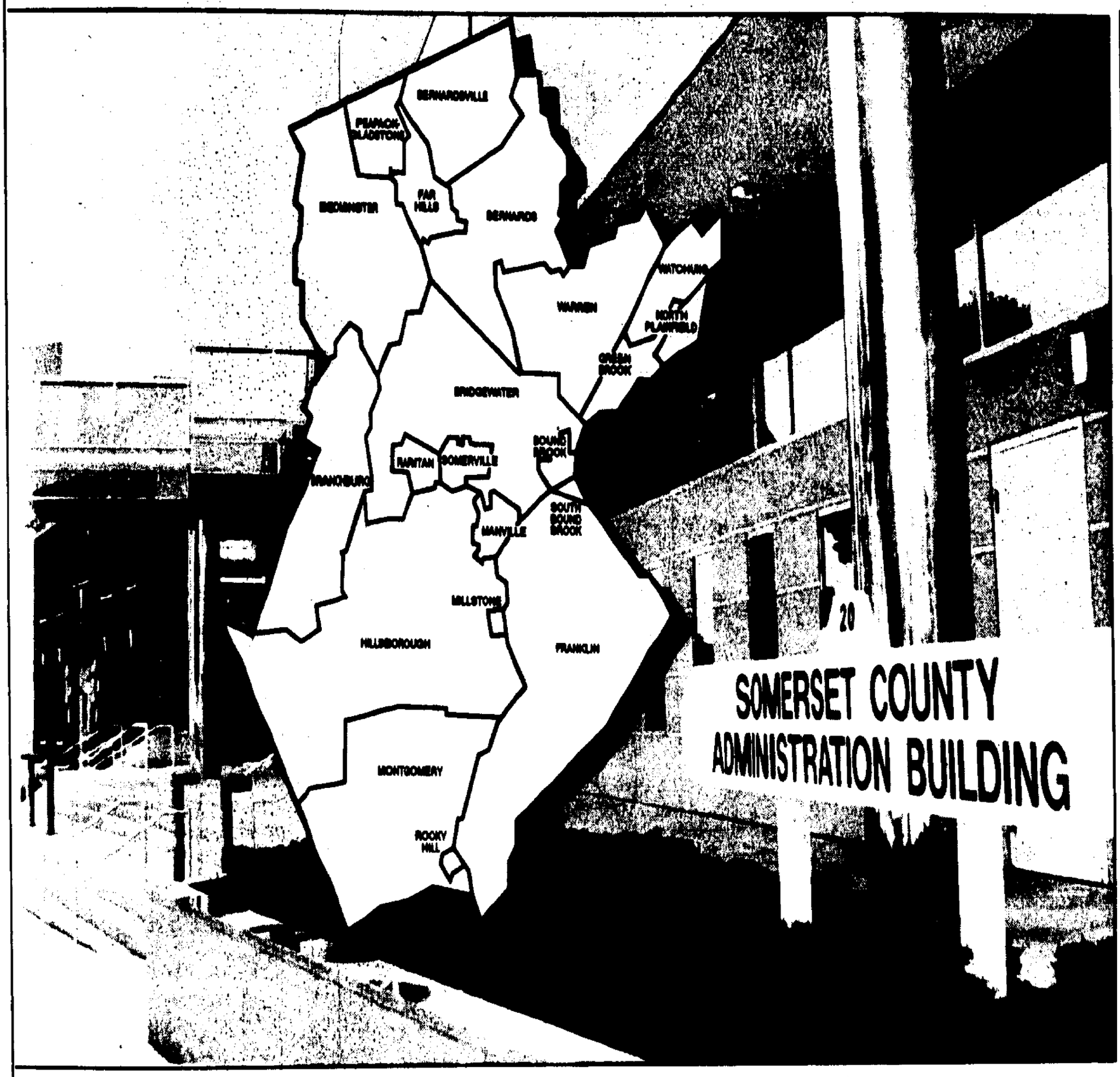
GREEN BROOK

AREA	4.7 Sq. Miles
POPULATION	4,460
PER CAPITA INCOME	$23,468
HOUSING UNITS	1,458
MEDIAN HOME PRICE	$237,638
TOTAL CURRENT TAX RATE	$1.87
GOVERNMENT	5 Elected Positions

SOMERVILLE

AREA	2.37 Sq. Miles
POPULATION	11,632
PER CAPITA INCOME	$17,804
HOUSING UNITS	4,853
MEDIAN HOME PRICE	$107,750
TOTAL CURRENT TAX RATE	$3.83
GOVERNMENT	7 Elected Positions

Somerset County at at glance



WARREN

AREA	19.30 Sq. Miles
POPULATION	10,830
PER CAPITA INCOME	$31,664
HOUSING UNITS	3,783
MEDIAN HOME PRICE	$447,923
TOTAL CURRENT TAX RATE	$3.30
GOVERNMENT	5 Elected Positions

MANVILLE

AREA	2.5 Sq. Miles
POPULATION	10,527
PER CAPITA INCOME	$16,201
HOUSING UNITS	4,248
MEDIAN HOME PRICE	$144,200
TOTAL CURRENT TAX RATE	$4.71
GOVERNMENT	7 Elected Positions

HILLSBOROUGH

AREA	54.7 Sq. Miles
POPULATION	30,000
PER CAPITA INCOME	$22,449
HOUSING UNITS	10,072
MEDIAN HOME PRICE	$167,000
TOTAL CURRENT TAX RATE	$3.643
GOVERNMENT	5 Elected Positions

PEAPACK GLADSTONE

AREA	6 Sq. Miles
POPULATION	2,111
PER CAPITA INCOME	$33,796
HOUSING UNITS	799
MEDIAN HOME PRICE	$391,300
TOTAL CURRENT TAX RATE	$1.41
GOVERNMENT	7 Elected Positions

WATCHUNG

AREA	6.20 Sq. Miles
POPULATION	5,110
PER CAPITA INCOME	$38,936
HOUSING UNITS	1,803
MEDIAN HOME PRICE	$412,166
TOTAL CURRENT TAX RATE	$3.58
GOVERNMENT	7 Elected Positions

MONTGOMERY

AREA	32.26 Sq. Miles
POPULATION	8,612
PER CAPITA INCOME	$21,285
HOUSING UNITS	3,373
MEDIAN HOME PRICE	$353,000
TOTAL CURRENT TAX RATE	Fire Dist No 1 $2.348 Fire Dist No 2 $2.360
GOVERNMENT	5 Elected Positions

NORTH PLAINFIELD

AREA	2.9 Sq. Miles
POPULATION	18,820
PER CAPITA INCOME	$19,031
HOUSING UNITS	7,784
MEDIAN HOME PRICE	$164,705
TOTAL CURRENT TAX RATE	$2.88
GOVERNMENT	8 Elected Positions

FRANKLIN

AREA	47 Sq. Miles
POPULATION	42,780
PER CAPITA INCOME	$17,595
HOUSING UNITS	16,158
MEDIAN HOME PRICE	$142,929
TOTAL CURRENT TAX RATE	BY FIRE DISTRICT 1: $4.193 3: $4.174 2: $4.245 4: $4.096
GOVERNMENT	9 Elected Positions

Slightly lower tax rate is goal of freeholders

By EVELYN HALL
AGENDA '94

Although Middlesex County is just beginning the budget process that has, in the past, been nearly complete by this time of year, the new director of the Board of Freeholders has a definite game plan.

"My goal would be to bring (the tax rate) in slightly less than last year," said David B. Crabiel, freeholder director and chairman of the board's finance, economic development and planning committee.

Last year at this time, freeholders were well into the budgeting process and were talking about slicing $8 million to $10 million from the proposed $282 million budget.

However, 1994 saw a new Democratic majority take control on the board. Planning that normally begins at the end of the year couldn't get under way this year until Jan. 4, when the new freeholders, including Mr. Crabiel, took office. The seven freeholders began discussing the budget last week, and set a schedule of meetings to hammer out the county's 1994 finances.

Although the planning is starting later than usual, it is proceeding according to schedule, Mr. Crabiel said. But "we're not ready to release any figures yet."

The board will probably have a proposed budget in about three weeks, the freeholder director said.

Paring down the tax rate will be difficult, he said. "Whether we can reach that goal remains to be seen," Mr. Cabriel said.

The change in power on the freeholder board, which is now split with four Democrats and three Republicans, also implies a change in philosophy toward county government and finances.

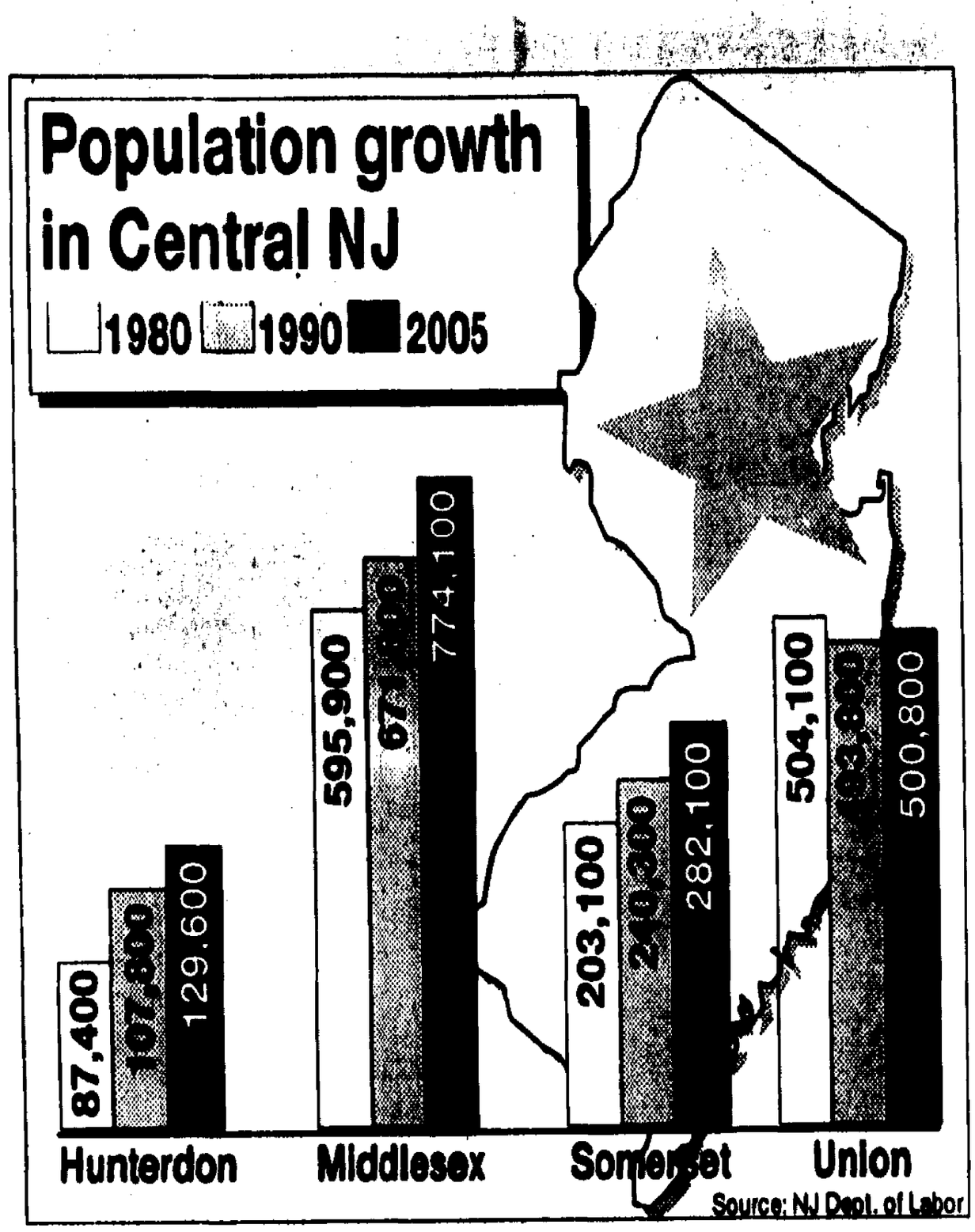
Mr. Crabiel said he is personally "committed to downsizing county government a little bit."

For example, he said in 1994 the county expects to save $300,000 by no longer having the Planning Board review all site plans in the county.

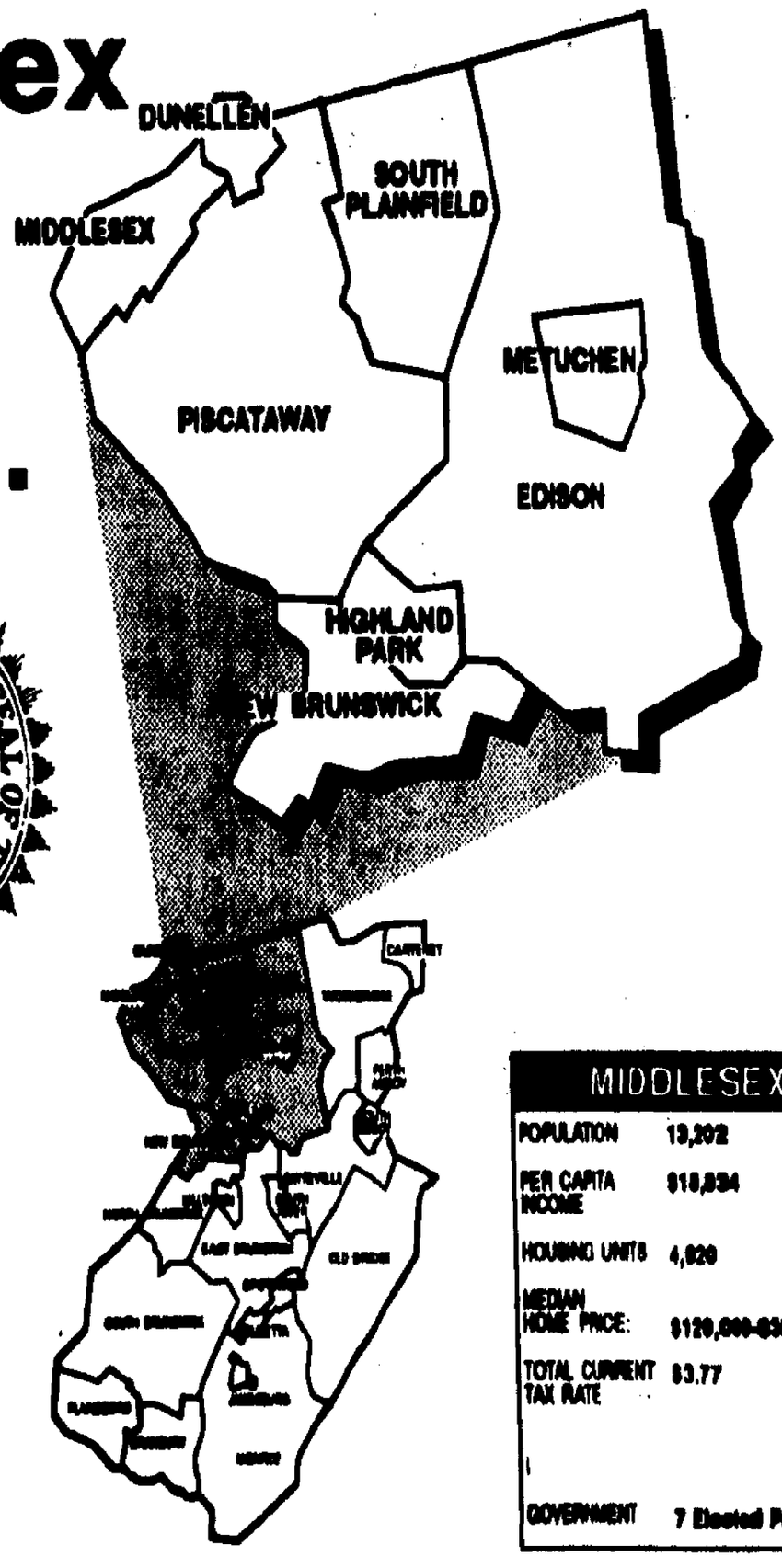
State law empowers the board to review all plans submitted to municipalities in the county, but does not *require* it to do so. In the past, the board has reviewed more site plans than it probably needed to, Mr. Crabiel said.

Under a new measure recently introduced by the freeholders, the county engineer will determine which applications merit county review. Those will probably be limited to plans that will directly impact county roads or properties.

Last year's budget went up $2.2 million from the year before, Mr. Crabiel said. "I don't believe you have the support to raise taxes any more."



Middlesex County at a glance...



METUCHEN	
POPULATION	13,683
PER CAPITA INCOME	$23,174
HOUSING UNITS	5,007
MEDIAN HOME PRICE	$130,000-$400,000
TOTAL CURRENT TAX RATE	$2.41
GOVERNMENT	7 Elected Positions

HIGHLAND PARK	
POPULATION	13,570
PER CAPITA INCOME	$20,077
HOUSING UNITS	6,106
MEDIAN HOME PRICE	$110,000-$260,000
TOTAL CURRENT TAX RATE	$3.38
GOVERNMENT	7 Elected Positions

EDISON	
POPULATION	88,000
PER CAPITA INCOME	$20,001
HOUSING UNITS	32,002
MEDIAN HOME PRICE	$100,00-$000,000
TOTAL CURRENT TAX RATE	$1.94
GOVERNMENT	6 Elected Positions

NEW BRUNSWICK	
POPULATION	41,711
PER CAPITA INCOME	$11,552
HOUSING UNITS	13,000
MEDIAN HOME PRICE	$100,00-$000,000
TOTAL CURRENT TAX RATE	$2.02
GOVERNMENT	6 Elected Positions

DUNELLEN	
POPULATION	6,000
PER CAPITA INCOME	$17,641
HOUSING UNITS	2,400
MEDIAN HOME PRICE	$00,00-$300,000
TOTAL CURRENT TAX RATE	$5.19
GOVERNMENT	7 Elected Positions

PISCATAWAY	
POPULATION	47,000
PER CAPITA INCOME	$17,047
HOUSING UNITS	14,575
MEDIAN HOME PRICE	$150,00-$250,000
TOTAL CURRENT TAX RATE	$2.814
GOVERNMENT	6 Elected Positions

MIDDLESEX	
POPULATION	13,202
PER CAPITA INCOME	$18,834
HOUSING UNITS	4,920
MEDIAN HOME PRICE:	$120,000-$300,000
TOTAL CURRENT TAX RATE	$3.77
GOVERNMENT	7 Elected Positions

SOUTH PLAINFIELD	
POPULATION	20,400
PER CAPITA INCOME	$16,040
HOUSING UNITS	6,823
MEDIAN HOME PRICE	$120,000-$000,000
TOTAL CURRENT TAX RATE	$2.91
GOVERNMENT	7 Elected Positions

Union County keeps pace with change

By JOANNE McFADDEN
AGENDA '94

Union County Manager Ann Baran recently announced the proposed $262.2 million 1994 county budget with a tax levy up 3.9 percent, but with no increases in positions. Department operating expenses are held at 1993 levels or within the state-imposed 2.5 percent spending CAP law.

"I have (used) the executive budget as the opportunity to present a 'State of the County' message and have focused on three critical areas that will not only have a dramatic impact on our future, but also have a dramatic impact on the economic health of the country," she said.

The State of the County contains three sections — "Jobs and the Economy"; "Crime and Violence," and "Health and Human Services." Each section provides an overview of these issues and offers initiatives to address them.

Eroding Ratables

Over the last two decades, the county's tax ratable base has eroded. There has been a shift from high-wage paying manufacturing jobs to lower-paying service industry jobs. The county has lost business. Between 1985 and 1992, a time of business expansion in New Jersey, 26 firms opened and 84 closed or left. As a result, residential property taxpayers are paying a greater portion of taxes than industrial and commercial residents. Between 1980 and 1993 the residential tax portion increased 11 percent, while the industrial portion declined 21.7 percent. The recession that began at the end of 1989 resulted in higher unemployment rates and manufacturing jobs that were permanently lost in a changing economy.

Population Changes

In the past 20 years, there have been significant population changes. The total population has declined 9.9 percent. Racially, white residents declined 23.4 percent while black residents increased 52.8 percent. Hispanic, Asian and other racial groups increased 1,074 percent. Also, the number of residents older than 65 increased 36.4 percent.

The budget notes Union County's natural assets — an excellent location for interstate and international commerce with the county being the hub of an extensive air, sea and land infrastructure network.

"In the coming year, Union County must capitalize on its strengths to revitalize the economy," the county manager stated. "Two pieces of recent federal legislation, ISTEA (Intermodal Surface Transportation Efficiency Act) and the Clean Air Act will serve as the driving forces to improve the county's aging infrastructure system and stimulate economic development."

Key transportation projects cited in the budget for the county to advocate are:

☑ Federal approval to dredge the Port of Newark/Elizabeth in order to protect 180,000 jobs and keep the port viable for commerce.

☑ The Newark/Elizabeth Rail Link (NERL), a proposed light rail transit system to connect Newark International Airport to downtown Newark and Elizabeth and into western Union County.

☑ The Goethals Bridge Improvement Projects to ease traffic congestion in Elizabeth for vehicles traveling between New York and New Jersey.

☑ The Northeast Corridor Train Station (NEC) which would dramatically add to the growth of Newark International Airport in passenger and freight services.

☑ A new Townley Train Station in Union to reduce traffic in compliance with the Clean Air Act. The station would serve Kean College, Elizabethtown Gas Company and Schering-Plough and would serve to stimulate the economy of the surrounding area.

Usable Land

"There is a perception that Union County has no more available land to use for economic development and that's wrong," the county manager noted. "The county has over 2,500 acres of redevelopable, environmentally clean land in a nine-municipality area that we must advertise for business location or expansion."

Crime

The State of the County also describes the impact of crime and violence and offers initiatives to address these issues. "Over the last decade, the average jail population has risen dramatically forcing the county to construct a second jail in 1989," the county manager noted. Charts in the budget show that in 1980 the average daily jail population was 244 and rose to 1,450 by the end of 1993.

Initiatives to address crime and violence include construction of a new Juvenile Justice Complex adjacent to the county administration building in Elizabeth.

Additional initiatives from the Department of Public Safety and the Prosecutor's Office outline ways to reduce more overcrowding in the jails and innovative ways to utilize selected inmates for community cleanup programs. The county manager recommended that the Board of Chosen Freeholders work closely with the Prosecutor's Office in the areas of early intervention and education programs to reduce crime and violence among youth.

GARWOOD

SIZE	0.70 Sq. MILES
POPULATION	4,227
PER CAPITA INCOME	$13,966
HOUSING UNITS	1,740
MEDIAN HOME PRICE	$157,000
TOTAL CURRENT TAX RATE	$4.23
ELECTED OFFICIALS	7

CRANFORD

SIZE	4.9 Sq. MILES
POPULATION	22,633
PER CAPITA INCOME	$18,162
HOUSING UNITS	8,997
MEDIAN HOME PRICE	$192,000
TOTAL CURRENT TAX RATE	$2.37/$2.77 (Downtown)
ELECTED OFFICIALS	5

SCOTCH PLAINS

SIZE	9.41 Sq. MILES
POPULATION	21,100
PER CAPITA INCOME	$21,407
HOUSING UNITS	7,702
MEDIAN HOME PRICE	$216,000
TOTAL CURRENT TAX RATE	$4.49
ELECTED OFFICIALS	5

KENILWORTH

SIZE	2.1 Sq. MILES
POPULATION	7,574
PER CAPITA INCOME	$13,985
HOUSING UNITS	2,844
MEDIAN HOME PRICE	$167,500
TOTAL CURRENT TAX RATE	$1.97
ELECTED OFFICIALS	7

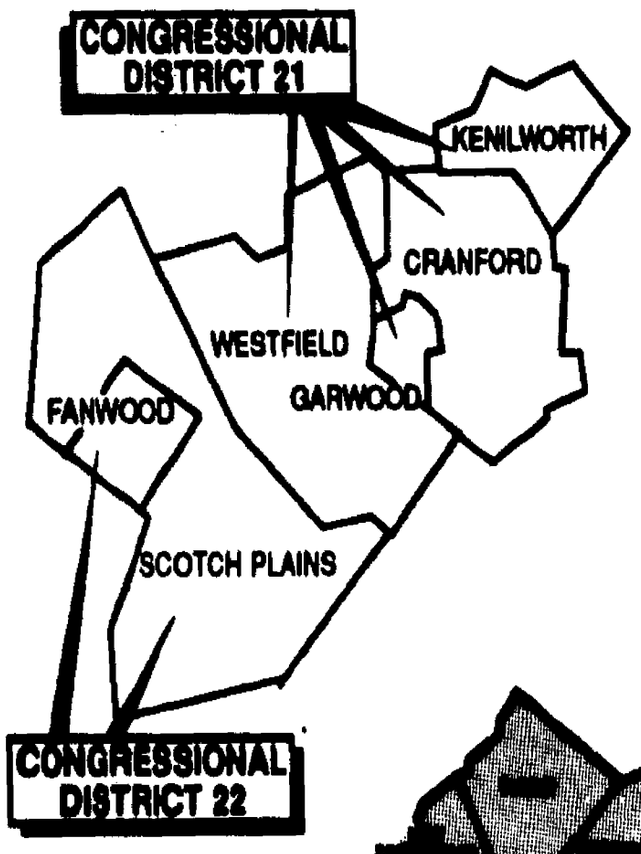
FANWOOD

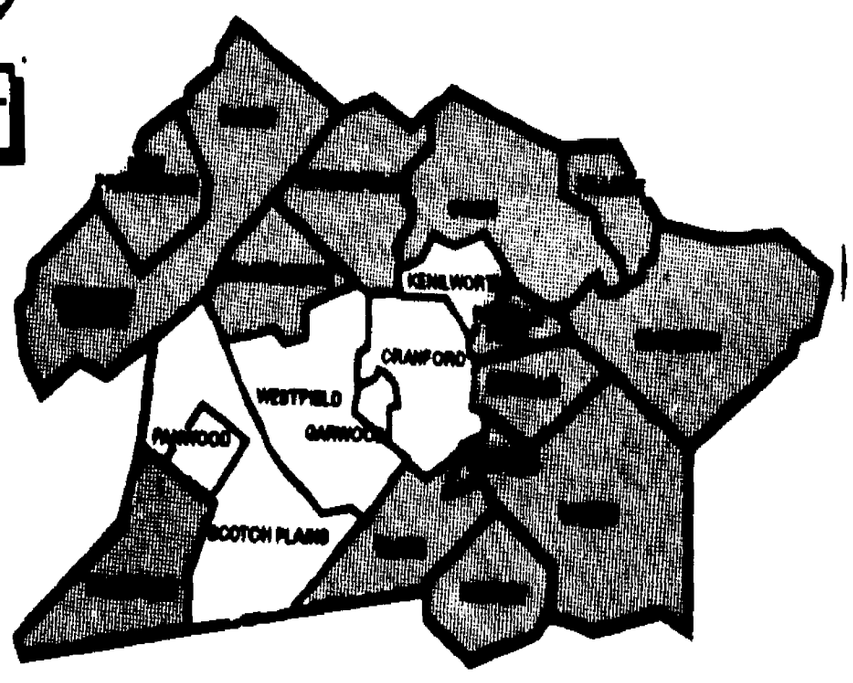
SIZE	1.28 Sq. MILES
POPULATION	7,115
PER CAPITA INCOME	$18,568
HOUSING UNITS	2,507
MEDIAN HOME PRICE	$181,000
TOTAL CURRENT TAX RATE	$5.54
ELECTED OFFICIALS	7

WESTFIELD

SIZE	6.4 Sq. MILES
POPULATION	26,870
PER CAPITA INCOME	$24,603
HOUSING UNITS	10,586
MEDIAN HOME PRICE	$271,000
TOTAL CURRENT TAX RATE	$3.37
ELECTED OFFICIALS	9

Union County at a glance





Counties are optimistic about their future

By JOSHUA BALLING
AGENDA '94

The future looks bright for both Somerset and Middlesex counties as they chart an economic course into the 21st century.

Union County leaders, struggling to overcome a lingering recession, are "cautiously optimistic" about their future.

The Somerset County unemployment rate remains below that of both the state and the nation, and income levels are increasing across the board, Somerset County Office of Economic Development Director John Maddocks said.

"We had a fairly good year, economically," he said. "There wasn't too much building going on, primarily because the county had so much open office space after the construction boom of the '80s."

Realtors, however, are reporting vacancy rates as low as 4 percent around the county this year.

"Hopefully we'll see some new construction now," Mr. Maddocks said.

The county continues to attract white collar, service-oriented industry. Last year MetLife relocated its corporate headquarters to Bridgewater and Ferraro Foods will be moving to Franklin this year.

"In the year 2000, I think we will continue to be a white collar, service-oriented economy," Mr. Maddocks said. "Due to the high cost of land, it's just not efficient to put up warehouses. The expansion should continue in the financial and service sectors."

Somerset County isn't attracting only blue chip companies. Mr. Maddocks said more small to medium-size companies are opening their doors here every day.

"The economists say that's where the jobs of the future will be so we're pleased to be attracting them," he said.

Middlesex County leaders are optimistic about their county's future. "We're pretty much following the trend of country," said George Ververides, director of county planning.

"We had been at a plateau of development but did see some growth due mainly to our geographic advantage."

Middlesex County lies along the major transporation routes between New York City and Philadelphia.

"Development plans approved a year or two years ago are being implemented now," he said. "Shopping centers and commercial areas are building up again, and we've seen a large number of vacant stores being filled up."

By the year 2000, Mr. Ververides anticipated the county will still be growing economically.

"There is still room for development in Middlesex County. The northern part of the county can be redeveloped and the southern part will see new development," he said.

In Union County, "a lot is going on and lots of issues need to be talked about," said Chuck Sales, president of the county Chamber of Commerce.

"We're doing fair, not great. Some companies are coming in and some going out."

Mr. Sales said the dredging of Port Elizabeth may have an adverse effect on 180,000 jobs, but county leaders are optimistic.

"We're remaining really positive," he said. "We've formed the Union County Alliance, a coalition of different organizations that will try to handle our problems.

"What the county has to do is come up with a master plan to decide where they want to be. The Union County Economic Development Office has come out with new loan programs to help small and middle size companies," Mr. Sales said.

"We've got a lot of interested, good people working for a better future. County Manager Ann Barron is not political and she's willing to work with everybody. She's very open about the problems in county. The freeholders have put aside their politics and are really looking at what's good for the citizens, business and industry of the county."

The influx of new companies like Serta Mattress and Varga Chocolate has "given the county hope."

"If there is growth, it's been slight, but we're working to reverse the negative things of the past," Mr. Sales said.

As the gears of economic progress in Somerset County slowly move into high gear, Mr. Maddocks said his Office of Economic Development is working hard to promote the advantages of the county at trade shows and conventions around the country.

"We will again be a part of the New Jersey delegation at the National Association of Real Estate Executives convention," he said.

"We will set up an 'island' and do some heavy duty recruitment, talking directly to those people thinking of relocating their businesses."

The office also coordinates the county's economic future with two other planning agencies, the Somerset Alliance for the Future and the county Chamber of Commerce.

"The office is currently working with the Chamber of Commerce's economic development committee. We have almost completed a locational audit that basically lists the assets of Somerset County," he said.

"We've completed staff interviews with members of the alliance, the chamber, within my office and the business community. The information is being compiled and will be used in an analysis of the delivery of economic development services," he said.

"In Somerset County you have three organizations with the same goal — keeping a steady tax base and increasing employment. One organization can't be everything to everyone, so we commissioned a study to define the roles."

"OPEN HOUSE"

"PRE-SCHOOL REGISTRATION"
CHILDREN'S CORNER PRE-SCHOOL PROGRAM
for
NURSERY & PRE-KINDERGARTEN CHILDREN

DATE: FRIDAY, APRIL 15, 1994
PLACE: DWIGHT D. EISENHOWER SCHOOL
Stelton Road, Piscataway ROOM 1
TIME: 12:45-1:45PM Parents of 3 year olds
2:00-3:00PM Parents of 4 & 5 year olds

- MEET THE TEACHERS
- LEARN ABOUT THE CURRICULUM
- SEE THE FACILITY
- REFRESHMENTS FOR PARENTS AND CHILDREN
- ART PROJECTS FOR THE CHILDREN

The Children's Corner Pre-School Program is Designed for Children 3, 4, and 5 years of age, and is sponsored by the Piscataway Board of Education. For information, call the Piscataway Adult and Community School office at 572-4686.

REGISTER NOW FOR SEPTEMBER 1994
Classes Are Filling Up Quickly

For The Personal Touch In Temporary Personnel

HIGH POWER TEMPS

The goals of High Power are simply stated: to meet the needs of both our clients' companies and our temporary employees with efficiency and professionalism. High Power has been a viable source of employment for local area residents for more than a decade, as well as a reliable resource for our business neighbors.

Many of the companies we now serve were among High Power's first clients. We have consistently operated under the credo of providing high quality, fully tested employees at a reasonable cost, thus accounting for the loyalty of our client companies.

It has long been our belief that quality employees deserve to be placed in companies of quality, thus explaining the allegiance of our employees, some of whom have been with us since we began operations. As we begin our 13th year, we look forward to serving the employment needs of our community.

HIGH POWER TEMPS

105 E. Union Ave., Bound Brook
(908) 560-9155

These groups here to help you do business

Middlesex County

☑ Middlesex County Department of Industrial & Economic Development
745-3433

Involved in planning business growth in the county, the department serves as a liaison and a resource for new and existing businesses.

☑ Middlesex County Planning Board
745-3062

The board serves as the county's Business and Industry Data Center for businesses and people considering start-up, expansion or renovation. Services include development overviews, start-up consultation, referrals for financial or technical assistance programs and related demographic, environmental or topographic data and maps.

☑ Middlesex County Employment and Training Department
745-4435

The department provides employment and training programs, services and activities to the unemployed and economically eligible. Services include occupational skills training, on-the-job training, vocational and career counseling, job placement, day care and needs-based payment.

☑ Association for a Better Middlesex County
826-8053

The group promotes the interaction of business, government and education to improve quality of life for all county residents, employees and employers.

☑ Greater Raritan Private Industry Council
524-1125

The council provides program and policy guidance to the Middlesex County Employment and Training Department. It operates an on-the-job training program for eligible clients as well as providing youths with assistance in finding summer jobs.

☑ The Business Innovation Center
545-3221

A new business incubator created by Rutgers University, the center assists entrepreneurs in developing their businesses, which may take the form of marketing advice or helping attract venture capital.

☑ New Brunswick Business and Professional Women Inc.
981-0800, ext. 401

A group organized to promote the interests of business and professional women.

☑ New Jersey Small Business Development Centers
932-4046

The center provides counseling to owners of small businesses in such areas as feasibility planning, financing, marketing, sales techniques, management, record keeping, training workshops and computer assistance.

☑ Professional Service Group
418-3304

The group is a non-profit association of professionals of all disciplines, founded to help employers and professionals find each other. Services include support group meetings, a job-leads committee and computer usage.

☑ New Brunswick Small Business Loan Pool Committee
745-5050

The loan pool is designed to aid small business, including minority and female-owned businesses already operating in New Brunswick or wishing to relocate.

☑ Middlesex Chapter of the New Jersey Association of Women Business Owners
238-2500

The association works for the advancement of female business owners. It is involved with such programs as EXCEL, an entrepreneurial training program for women starting a business or hoping to expand.

Somerset County

☑ The North Plainfield Business Association
561-6898
Meets third Tuesday of each month at various places.
Purpose: Open to all businesses in North Plainfield. The group discusses the problems and concerns facing borough business owners.

☑ Main Street North Plainfield
756-7665
Director: Sheila Diamond
Meets various times throughout the year.
Purpose: To revitalize the downtown business district. The group will work with business owners on such areas as marketing, window displays, advertising and enhancing their building facades.

☑ Economic Development Committee, North Plainfield
769-2908
Meets second Wednesday of every month in Borough Hall at 7 p.m.
Purpose: Goals change over the years, depending on the needs of the borough. As part of their efforts to foster economic growth, the committee offers low-interest loans to businesses in the downtown area to upgrade their facilities. They also work closely with the Main Street North Plainfield program to help revitalize downtown North Plainfield.

☑ SCORE
218-8874
Contact: Raritan Valley Community College
The Service Corps of Retired Executives (SCORE) offers a free counseling service to people interested in starting their own small business, or to existing small business owners who have concerns. Counseling sessions are by appointment only, and the offices are located at Raritan Valley Community College.

☑ North Plainfield High School Key Club
769-6000
Open to every high school student. The club holds weekly meetings to

(Please turn to page 58)

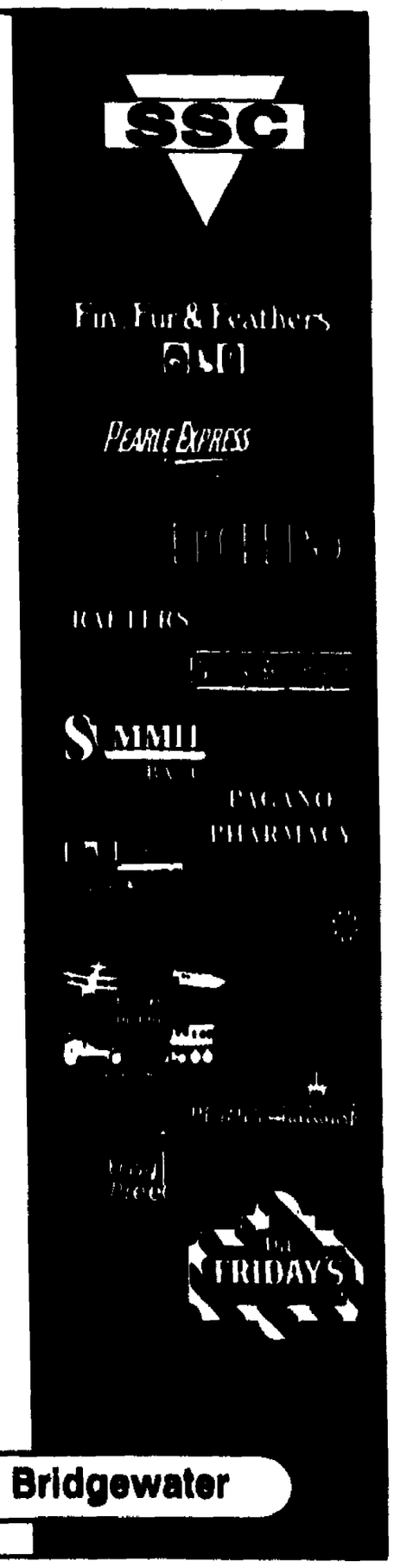
THERE'S
A FUTURE
IN PROGRESS

and we're building for the future. If you haven't visited us recently, stop by soon to see what's been happening. All of our entrances are now open, with traffic flowing smoothly, making us more accessible than ever.

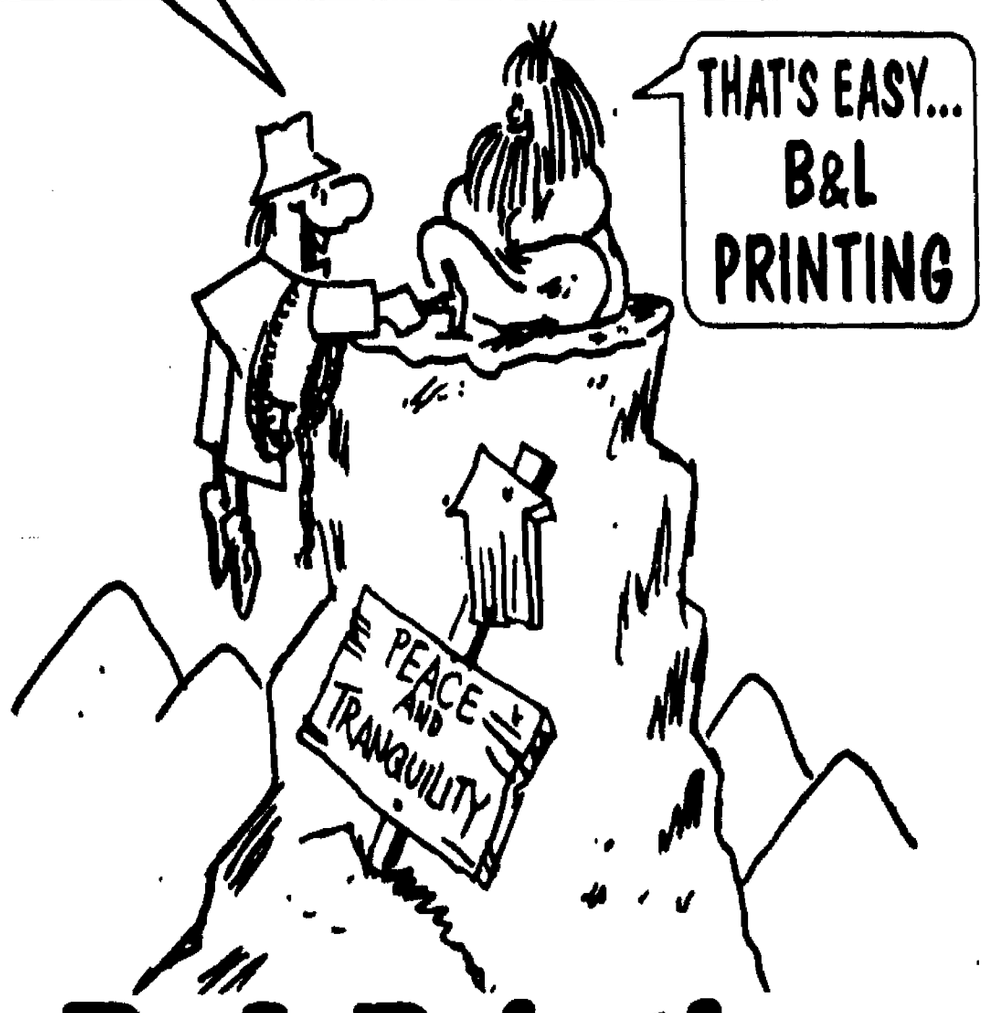
Make the Somerset Shopping Center your one-stop shopping area. And as always, you'll enjoy the tradition of quality merchandise, competitive prices and old-fashioned customer service.

SOMERSET
CENTER

Route 202/206 on the Circle, Bridgewater



I HAVE TRAVELED FAR TO SEEK THE TRUE MEANING OF QUALITY PRINTING...



B&L Printing

257 N. Main Street, PO Box 932, Manville, NJ 08835
(908) 707-1311 FAX (908) 707- 4067

Groups here to help

(Continued from page 57)

plan various community and school service projects. The group was developed to promote initiative and leadership in students who serve the school and community.

☑ **North Plainfield High School Business Club**
769-6000

Open to all high school students enrolled in business courses. Promotes leadership and an interest in business occupations. The group meets twice a month to organize activities pertaining to business.

☑ **Hillsborough Business and Professional Association**
The HBPA board of directors and officers meet the first Monday of each month at the United Rent-All building, 230 Route 206, Hillsborough.
Purpose: Improving the township of Hillsborough and its businesses.

☑ **Business and Professional Women of South Somerset**
369-8682
Meets 6:30 p.m. at Pheasant's Landing, Amwell Road, Belle Mead.
Purpose: To provide a chance for professional women to work together for economic security and professional development.

☑ **Somerville Business and Professional Association**
526-3499
Executive director: Alison Sanders
Meets at 8 a.m. on the first Tuesday of the month at 166 W. Main St. in Somerville.

☑ **The Somerset County Chapter of the New Jersey Association of Women Business Owners**
464-6434
Meets 6 p.m. monthly at The Villa on Route 28 in Bridgewater.
Purpose: Provide support for women in business, by using networking and speakers to educate and share. NJAWBO is a part of an international organization.

☑ **The Small Business Focus Group**
725-1552
Contact: Chamber of Commerce
Meets the second and third Thursdays of the month.
Purpose: A subgroup of the Somerset County Chamber of Commerce, the group provides support for small business owners.

☑ **The Junior Achievement Program**
A group of high school students who meet with leaders in the business community about business-related issues and concerns.

☑ **Watchung Rotary Club**
Meets every Tuesday at 12:15 p.m. at Rolf's, Stirling Road, Warren.
Purpose: to get business people involved in the community; help the needy; give something back to the community; and address the concerns and goals of businessmen and professionals in the Watchung area.

☑ **Somerset Hills Business and Professional Women**
Purpose: Pursue and satisfy interests and needs of all working women and offer education to aid members in career advancement.

☑ **American Association of University Women-Somerset Hills.**
Meets second Tuesday of the month.
Purpose: education and self-development.

☑ **Bernardsville Business and Professional Women's Club.**
P.O. Box 862, Bernardsville 07926
Meets third Wednesday of the month at Pistilli's Restaurant, Route 202, Bernardsville.
Purpose: Promote women's interests in the workplace. Promote leadership, education, politics, networking, individual development, issues of economic security, professional development, and child and dependent care.

Union County

Following is a partial list of local business support groups:

☑ **The Job Bank**
Union County Administration Building, Elizabeth Plaza, Elizabeth.
Purpose: provides a list of jobs to residents of Union County who are unemployed or looking to change jobs.

☑ **Kenilworth Businessmen's Association**
276-3200
Purpose: an organization for Kenilworth business people.

☑ **New Jersey Association of Women Business Owners**
1210 Lawrence Ave., Mountainside.
654-7644
Purpose: to assist women entrepreneurs.

☑ **New Jersey Business and Industry Association**
A statewide organization for business.
102 West State St., Trenton,
(609) 393-7707.

☑ **N.J. Department of Commerce and Economic Development, Division of Development for Small Businesses and Women and Minority Businesses**
Trenton.
(609) 292-3860
Office of Economic Development
(609) 292-7757
Office of Business Advocacy
(609) 292-0700 or 1-800-533-0186
Office of Business Development
(609) 292-0597

☑ **Private Industry Council: Employment and Training**
Director: Jean Koszulinski, 527-4848
Purpose: provides guidance and oversees many job training activities. The county pays business owners who hire people in the program 50 percent of their wages while they are in training.

☑ **PROCEED, Puerto Rican Organization for Community Education and Economic Development**
815 Elizabeth Ave., Elizabeth,
351-7727
Purpose: provides day care, substance abuse prevention and treatment counseling, children and family counseling, home improvement, AIDS education, HIV prevention and general emergency and social services.

☑ **Westfield Business and Professional Women**
Purposes: a local organization for women in business.

☑ **Union County Business Hotline**
527-1207
Purpose: provides assistance to local business people.

☑ **Union County Club of the National Association of Negro Business and Professional Women**
P.O. Box 2529, Plainfield.
Purpose: provides assistance to minority business owners.

☑ **Union County Economic Development Corp.**
399 Westfield Ave., Elizabeth.
Purpose: charts business development in the county.

☑ **DECA, Distributive Education Club of America**
Scotch Plains-Fanwood High School, Scotch Plains

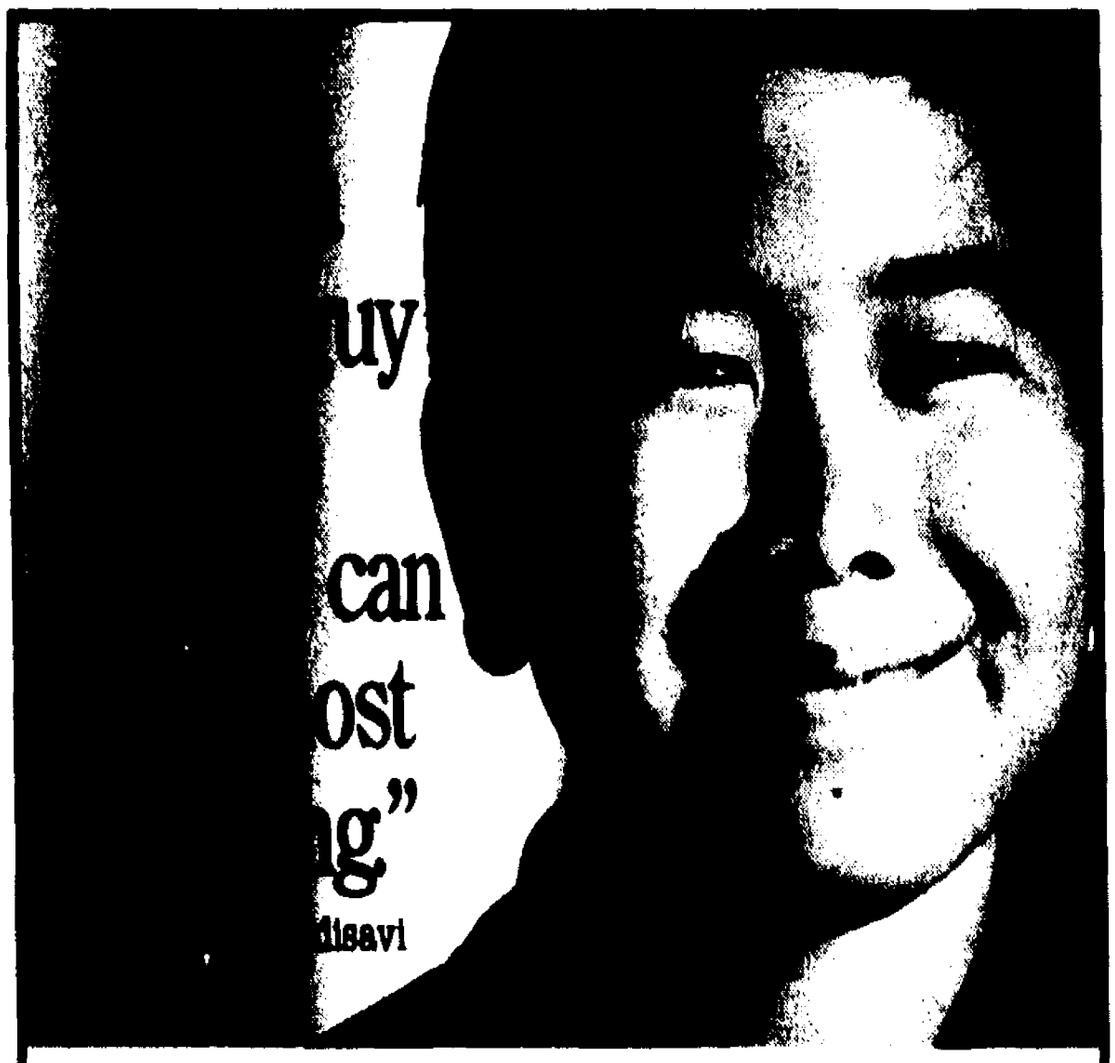
ALL TRAVEL AGENCIES ARE ALIKE ... NOT!!!

happy (hap'e), *adj.*, 1. delighted, pleased or glad, as over a particular thing. 2. favorable, propitious, successful or prosperous.

traveler (trav'ler), *n.*, one who goes from place to place.

- Established in 1975.
- Ranked among top three in Central NJ.
- C-N People's Choice '91, '92, '93.

the happy traveler, inc.
23 union avenue, somerville, nj 08876
908-722-7800 * 800-222-0516 * fax: 908-722-9724



From reading to math, Sylvan Learning Center® helps children make the grades. With our positive, individualized instruction, students find their grades soaring – along with their self-esteem. Instead of dreading school, students actually look forward to it. We've already helped more than a million children turn their grades around. Let's talk about how we can help your child.

Sylvan Learning Center®
Helping kids be their best.℠

EDISON
494-2300

©1993 Sylvan Learning Systems

The Model Railroad Shop Established In 1933

Beckoning like a fantasy attic to youngsters and grownups with model railroading interest is **The Model Railroad Shop**, located at Vail Avenue and New Market Road in Piscataway, **968-5696**.

There is something magical about watching a train roll by in your own home and **The Model Railroad Shop** offers all scales from the tiniest "N" scale to "HO", "O" and "G". They have such items as locomotives, railroad cars, structures, power supplies, scenic materials, and wide selection of model railroad how-to and railroad history books. They also offer a complete model train repair service and a large selection of model train supplies for the serious hobbyist as well as starter kits for beginners in a variety of price ranges. If model trains are your idea of a pleasurable hobby, stop by and see their impressive selection. If you're looking for something specific which isn't readily available, they'll gladly special order for you.

Whether you are a beginner, a serious railroad hobbyist or just looking for a special gift, **The Model Railroad Shop** is staffed with experts who will gladly help you with your model railroading needs and is sure to have something to catch your eye. When it comes to trains, they're right on track!

Piscataway And Middlesex Funeral Homes

Representatives Of The Forethought Pre-Planning Group

We plan ahead for our children's future, our retirement, even our monthly bills. However, very few of us plan for funeral arrangements, even though this may be one of the most painful ordeals our loved ones will struggle through alone. **Piscataway and Middlesex Funeral Homes** can help you plan a final tribute, whether needed in the immediate or distant future. They understand family difficulties during the time of mourning; therefore, they see to every detail, handling your family's needs with personal care and consideration.

The directors of **Piscataway and Middlesex Funeral Homes**, Walter Rajca, Robert W. Rajca and Maria Robertson, will carry out services, memorials, burials, shippings, cremations and other arrangements with dignity and genuine concern. Located in Piscataway at 18 Stelton Road, and in Middlesex at 528 Bound Brook Road, their facilities can accommodate any size or type of service designed to your religious faith and specific wishes. By making pre-arrangements for your funeral needs, you will save money and spare surviving family members additional pain. Veteran, social security and insurance benefits are honored. Call **Piscataway Funeral Home** at **968-2828**, or **Middlesex Funeral Home** at **968-3377** to schedule a free and confidential consultation.

Planning for family services could be one of the most thoughtful gestures you could bestow to your loved ones, benefitting their emotional and financial well-being. The professionalism of **Piscataway** and **Middlesex Funeral Homes** explains why they are so well respected by area residents.

Tunison's Home Improvements

Remodeling is today's affordable answer to changing family needs, and the craftsmen at **Tunison's Home Improvements** are remodeling specialists. These contractors are members of the Better Business Bureau and are well-recognized in this area for first quality workmanship and reasonable rates.

No matter what kind of home improvements you need done, whether it's a new roof or you need your entire home remodeled, **Tunison's Home Improvements** has the experience and ability to handle the job properly. They specialize in all types of siding, replacement windows, room additions, and other home repairs. Bob Tunison and Walter Tunison personally perform all the work so that you can be assured of a professional job. Tunison's Home Improvements uses only high quality materials, and completes the work in the shortest time possible. They are also fully licensed and insured for your protection.

When you have a job that calls for a contractor, call **Tunison's Home Improvements** at **752-8642**. They will give personal attention to your project and help work out all of the plans with accurate cost estimates. Call today and let them get started on beautifying and increasing the value of your home. Mention this reader ad and receive a **$100.00 discount** on any complete remodeling job.

Catherine Webster Home

Are you worried about your loved one living totally unassisted? Is a friend recovering from surgery but not ready to go home just yet? Perhaps you've investigated a nursing home or home nursing care. Those alternatives may have been too costly or just not THE right solution. **Catherine Webster Home**, located in 313 Franklin Place in Plainfield, phone **756-8212**. Maybe just the answer. They offer special care for women who require some supervision or assistance yet do not need the medical services of a nursing home.

It's nice to know that one monthly fee includes most utilities, maintenance and housekeeping, security and emergency call response service. Best of all, it's all offered at a much lower price than traditional nursing home care. A variety of social and recreation opportunities are also available including local transportation. Home-style cooking with nutritious menu selections is provided for their residents.

Contact the facility at **756-8212** for more information. Experience the positive alternative which **Catherine Webster Home** provides. They offer the homelike atmosphere that your loved one would want and allow you to breathe a little easier knowing they're getting the care they weed.

Romano Pizza Steaks & Subs

Don't let anyone kid you about who has the best pizza in town. People around these parts know from experience that the best pizza is served by **Romano Pizza Steaks & Subs**, located in Piscataway at 9 Plainfield Avenue, phone **981-9353**. Call ahead and have your pizza ready and waiting when you arrive!

Through the use of their special recipes and fine quality ingredients, this pizza shop offers this area authentic old world pizza in many delicious varieties that you can either eat here or take out to go. They have been serving the area for over 10 years and serve different size pizzas for large or small appetites. They specialize in both Neapolitan and Sicilian type pizza as well as many other kinds of pizza, all with different combinations and toppings served to your satisfaction the Italian way. They also feature calzone and special submarine sandwiches-both hot and cold. For your convenience, they are also open seven days a week.

The owner has made it a point to hire people that will give you fast, friendly service. Bring your family and friends to **Romano Pizza Steaks & Subs** for the best pizza in town, or call **981-9353** for fast, efficient pick-up service.

Pioneer Finance and Mortgage Co.

Lee H. Pierce, President

Pioneer Finance and Mortgage has been serving the Piscataway area's mortgage needs for almost twenty years. Pioneer is a full service mortgage company that offers a complete range of mortgage products for residential and commercial financing. Pioneer is licensed by the New Jersey, New York and Pennsylvania Departments of Banking.

On the residential side **Pioneer** does purchases, refinancing, second homes and investment properties. We have also recently added a mortgage that is particularly suited for first time home buyers. Pioneer will gladly prequalify you over the telephone or send a loan representative to your home to evaluate your mortgage requirements. A very popular financing strategy in recent months has seen many of our customers tap into the equity in their homes and use tax deductible mortgage refinancing to pay off high interest non-deductible debt. This strategy is particularly attractive after the holiday season.

Over the past 18 months under the direction of Frank Sullivan, **Pioneer** has opened a full service commercial loan division. Purchase money mortgages, refinancing and small business administration loans are available for most types of commercial properties. **Pioneer** also will do accounts receivable, financing, inventory financing and debt reconstructuring. We believe we offer especially attractive rates on apartment buildings, shopping centers, and prime industrial properties. **Pioneer's** new commercial industrial properties. **Pioneer's** new commercial division already has in excess of 100 million dollars in their pipeline and is aggressively pursuing new clients. A new program recently introduced allows us to do commercial loans up to $500,000.00 from beginning to end in 10-15 working days. Prospective clients are urged to call to informally discuss their commercial financing needs.

Pioneer Finance and Mortgage (908) **968-5000** is located in the New Market Crossing Office Complex on Stelton Road in Piscataway. The normal business hours are 9:00-5:00. But evening and weekend appintments are available. Think of **Pioneer** for reliable, professional service and extremely competitive interest rates.

Stephen M. Lobell, MD Ophthalmologist

Of the five senses, most people consider sight to be the most important. It is sad to realize how many individuals neglect their own vision as well as that of their family members by not having annual eye examinations which are just as important as a regular physical to prevent a physical disease or visual disorder.

Dr. Lobell is an ophthalmologist, a physician specially trained to diagnose and treat problems of the eye including glaucoma, cataracts and retinal diseases. He is skilled in delicate eye surgery such as cataract removal and the implantation of intraocular lenses. Using modern laser technology, **Dr. Lobell** utilizes the YAG laser to treat secondary cataract membranes which sometimes cloud vision following cataract surgery, and the Argon laser to treat glaucoma and will also gladly offer a second opinion if eye surgery has been recommended to you.

Dr. Lobell also prescribes and fits a wide selection of contact lenses. Eyesight is one of the most precious gifts we possess. If your sight or that of a family member is endangered by accident, injury or disease, make an appointment with **Dr. Lobell.** His office is located in South Plainfield at 2509 Park Avenue and may be reached for additional information and an appointment by calling **754-0304**. Your eyes will thank you for it later!

Nadia Gourment Catering, Inc.

Offering Banquet Facilities At The Ginna House Mansion

If you are planning a party, a wedding, a reception or a business luncheon, be sure to call **Nadia Gourmet Catering**. Serving the entire area, they can be reached by calling **369-0003**. This firm offers a complete catering service from start to finish and will handle all details according to your desires.

Whether you are planning a large or small affair, you can depend on them for delicious food, low prices and professional planning services. They will gladly discuss with you your individual needs as well as offer you helpful advice based on their years of experience in catering successful functions. In fact, when your affair is catered by **Nadia Gourmet Catering**, you can enjoy all the fun and excitement of planning an affair, without the long hours of tedious work.

Many people have discovered that with **Nadia Gourmet Catering** on the job, they can sit back and not worry about the many details that must be taken care of. For most of us, planning a party or an affair is a very special event. You owe it to yourself and your guests to let the capable staff at **Nadia Gourmet Catering** handle you affair. For weddings, banquets, parties, business meetings or any other occasion, make your affair a memorable one. Call the catering specialists at **Nadia Gourmet Catering** for guaranteed satisfaction.

The Corner Confectionery Of Highland Park Family Owned & Operated

A delectable array of chocolates, fudge, candies, coffees, and much more await you at **The Corner Confectionery**. Located in Highland Park at 248 Raritan Avenue, phone **246-7373**, they offer the people of this community a tasty assortment of candies and confections to delight any candy-lover's tastebuds. Their exquisite wide variety of domestic and imported candies are made from only the finest ingredients, including real chocolate, butter, sugar, milk, fruit and nuts.

Candy has always been a popular treat and a perfect gift for any occasion. Whether it's holiday time or for that special treat, stop by **The Corner Confectionery** and look over their array of delicious sweets. They feature a variety of hand-dipped chocolates and chocolate-covered fruits and nuts. Many are attractively boxed and gift-wrapped to suit any occasion. They also feature a soda fountain where, in a friendly atmosphere, you can sit and enjoy a variety of ice cream treats or just linger over a hot cup of cappuccino.

You will enjoy the friendly, courteous service you'll receive at this well-known candy store. They will gladly help you make a selection that will delight you or that special someone. Remember, for an assortment of treats to please any sweet tooth, stop by **The Corner Confectionery** today. Their large selection and friendly, efficient service will make them your candy connection.

"IT'S A WINNER!"

Jay Carr BOSTON GLOBE

rookie OF THE YEAR

Directed by twin brothers, Allen and Albert Hughes, this critically acclaimed cinematic masterpiece brilliantly details real life in today's tough inner city.

© 1993 New Line Productions INC All Rights Reserved © 1993 New Line Home Video All Rights Reserved Sold Exclusively By Columbia TriStar Home Video Printed In The USA

TWENTIETH CENTURY FOX PRESENTS A ROBERT HARPER PRODUCTION A DANIEL STERN FILM

ROOKIE OF THE YEAR THOMAS IAN NICHOLAS GARY BUSEY DAN HEDAYA AND DANIEL STERN MUSIC BY BILL CONTI

FILM EDITORS DONN CAMBERN, A.C.E. RAJA GOSNELL PRODUCTION DESIGNER STEVEN JORDAN DIRECTOR OF PHOTOGRAPHY JACK N. GREEN, A.S.C.

EXECUTIVE PRODUCERS JACK BRODSKY IRBY SMITH WRITTEN BY SAM HARPER

PRODUCED BY ROBERT HARPER DIRECTED BY DANIEL STERN

PG

Closed captioned by the National Captioning Institute

Major League Baseball logos licensed by Major League Baseball Properties Inc.

©1993 Twentieth Century Fox. All Rights Reserved.

©1993 FoxVideo, Inc. All Rights Reserved.

FoxVideo™ and Twentieth Century Fox™ and their logos are trademarks of Twentieth Century Fox Film Corporation.

CATALOG NUMBER 8521 • 1993 • COLOR • APPROX. 103 MINUTES

CLOSED CAPTIONED BY NCI • DOLBY STEREO

easy video

SUN.-THURS. 10-10PM; FRI. & SAT. 10-11PM

Interested In Owning An Easy Video Franchise
Call 908-248-1550

FREE
LIFETIME MEMBERSHIP
WITH 3 FREE RENTALS
SEE STORE FOR DETAILS

2 MOVIES FOR $4
NOT TO BE COMBINED WITH OTHER OFFERS
[illegible] EXP. 3/15/94

BEDMINSTER
VILLAGE AT BEDMINSTER
908-781-1260

BERKLEY HEIGHTS
432 D SPRINGFIELD AVE
908-665-4091

BRANCHBURG
TOWNE PLAZA
ROUTE 202 SO.
908-725-2585

EAST BRUNSWICK
CIVIC CENTER
SOUTH 202 SO.
908-651-0373

EDISON
INMAN GROVE CENTER
908-561-7768

EDISON MALL
775 US HIGHWAY 1
908-985-8800

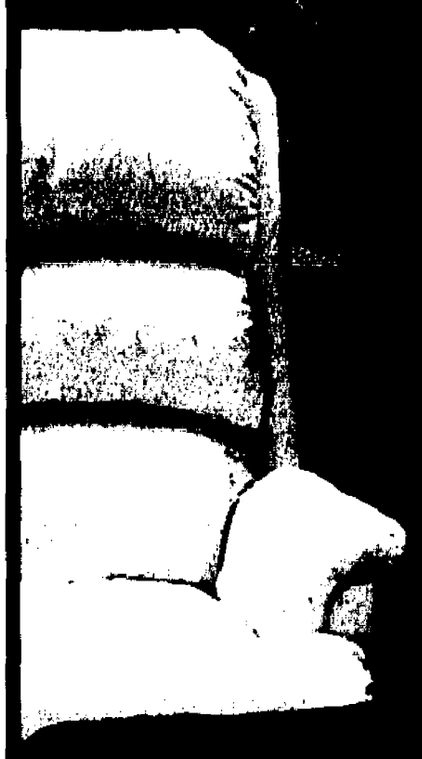
HILLSBOROUGH
COSTCUTTER CENTER
RT. 206 S
908-281-9599

FRANKLIN PARK
FRANKLIN TOWNE CENTER
908-422-4300

PISCATAWAY
PISCATAWAY TOWNE CENTER
908-981-1080

SOMERSET
CEDAR GROVE SHOP CTR.
908-805-9191

WOODBRIDGE
RT. 9 NORTH
IN FRONT OF BUDGET MOTOR LODGE
908-602-8533



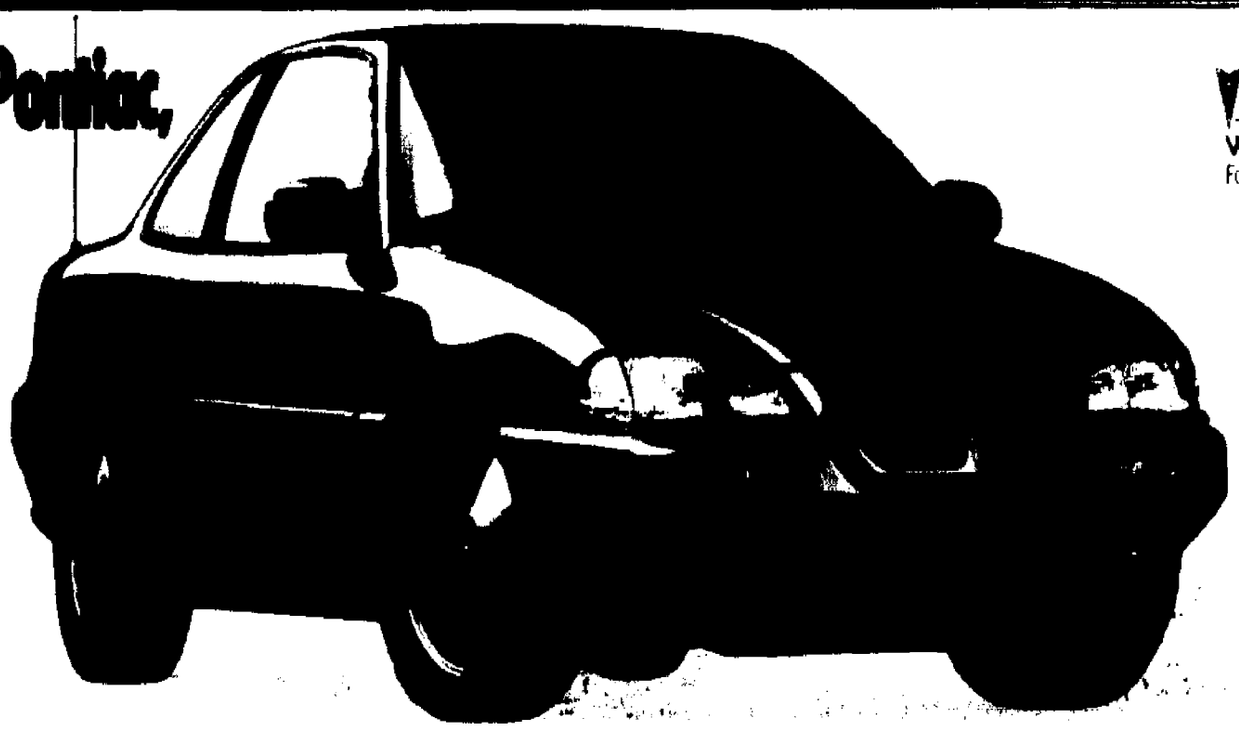
LABOR DAY SALE

— A • N • D —

SWEEPSTAKES

GRAND SAVINGS ON THE LATEST IN RECLINING FURNITURE AND A CHANCE AT ONE OF 8 NEW PONTIAC GRAND AMS ABSOLUTELY FREE.

This Grand Am From Pontiac, Could Be Yours For FREE!



PONTIAC
WE ARE DRIVING EXCITEMENT
For more Pontiac information call 1-800-762-4900

FLEMINGTON
DEPARTMENT STORE
RT. 31, FLEMINGTON, NJ 782-7662
ON LEFT 2 MILES NORTH OF THE FLEMINGTON CIRCLE
STORE HOURS: Mon.-Thurs. 9am-6pm, Fri. 9am-9pm, Sat. 9am-6pm, Sun. 11am-6pm

DISCOVER
MasterCard
VISA

Lane® Reclining Furniture...Total Comfort!

Blockbuster ComfortMates Collection

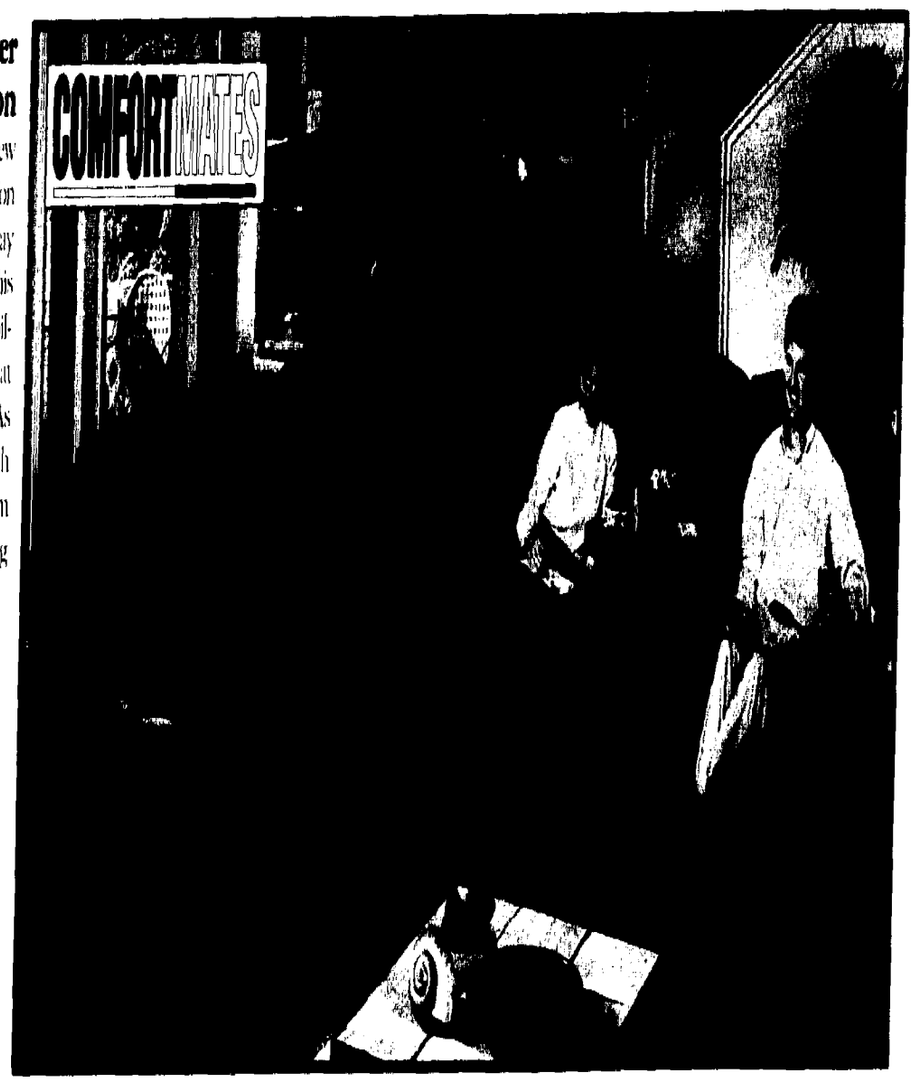
Sink into the comfort of this new reclining furniture group by Action Lane. Highlighted by a fold-down tray table and hidden drawer storage this contemporary group with padded pillow arms and thickly cushioned seat offers the latest in reclining comfort. As shown, left arm facing loveseat with full-size sleeper, wedge, and right arm facing ComfortMates Double reclining sofa.

NOW $1639

Also shown matching recliner...

NOW $399

protected by Scotchgard™ Fabric Protector



Lexington Collection

The grace and charm of this wingback colonial group with pleated skirt looks great in any room setting. Features a double reclining loveseat, double reclining sofa and a matching recliner.

Double Reclining Sofa
NOW $679

Double Reclining Loveseat
NOW $649

Matching Recliner
NOW $399

Buy All Three Pieces And Save Even More...
Reg. $2189 NOW $1599

Also Available (not shown)

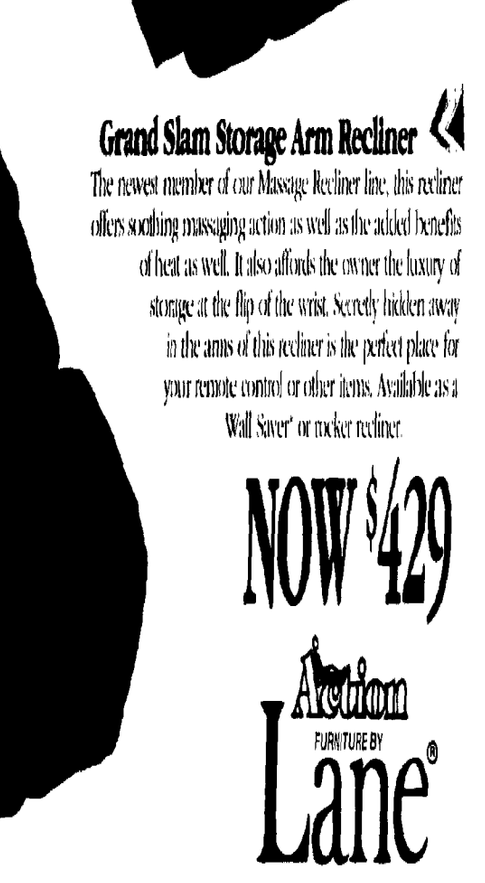
Stationary Loveseat
NOW $549

Queen-Size Sofa Sleeper
NOW $679

Comforter Chaise

We deleted the space between the seat and ottoman to give you continuous head-to-toe comfort. Available as a Wall Saver® or rocker recliner.

NOW $619



Grand Slam Storage Arm Recliner

The newest member of our Massage Recliner line, this recliner offers soothing massaging action as well as the added benefits of heat as well. It also affords the owner the luxury of storage at the flip of the wrist. Secretly hidden away in the arms of this recliner is the perfect place for your remote control or other items. Available as a Wall Saver® or rocker recliner.

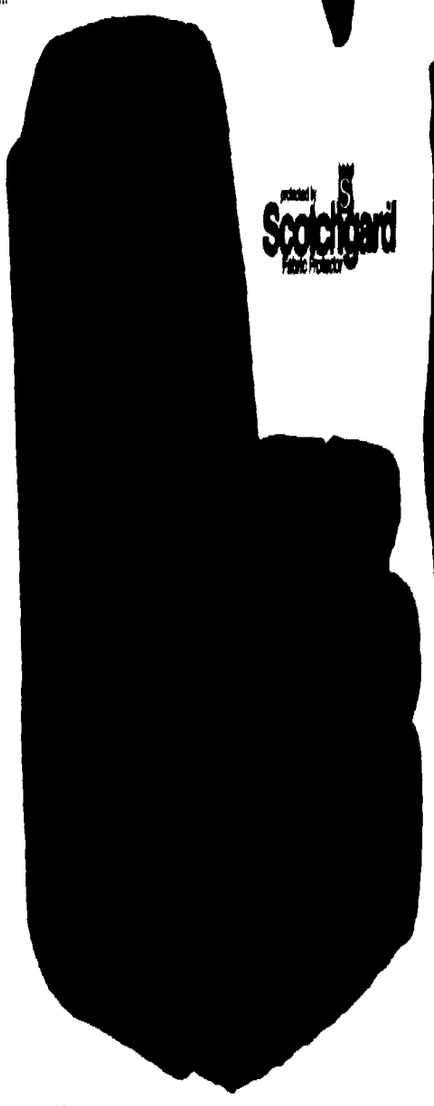
NOW $429

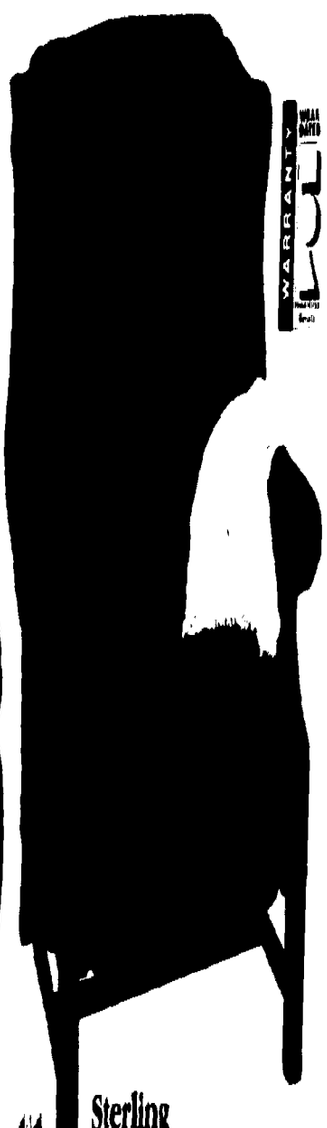
Action FURNITURE BY Lane®

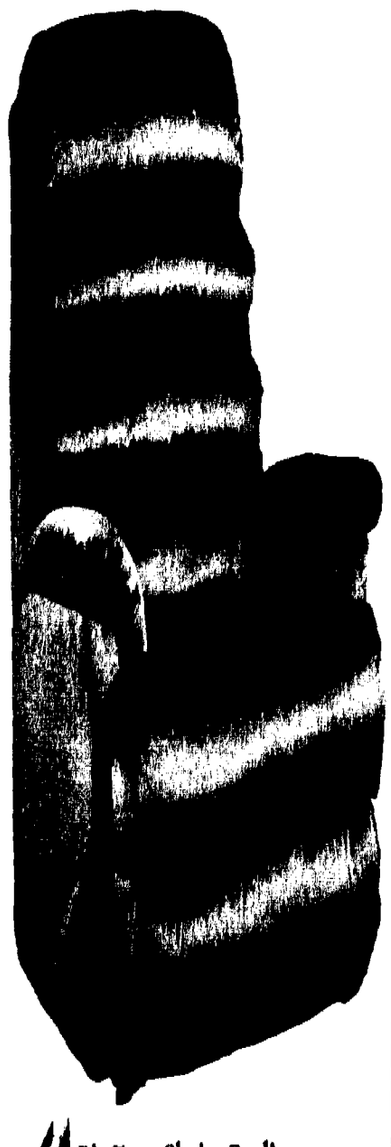
LEATHER II

protected by Scotchgard™ Fabric Protector

WARRANTY 10 YEARS LIMITED



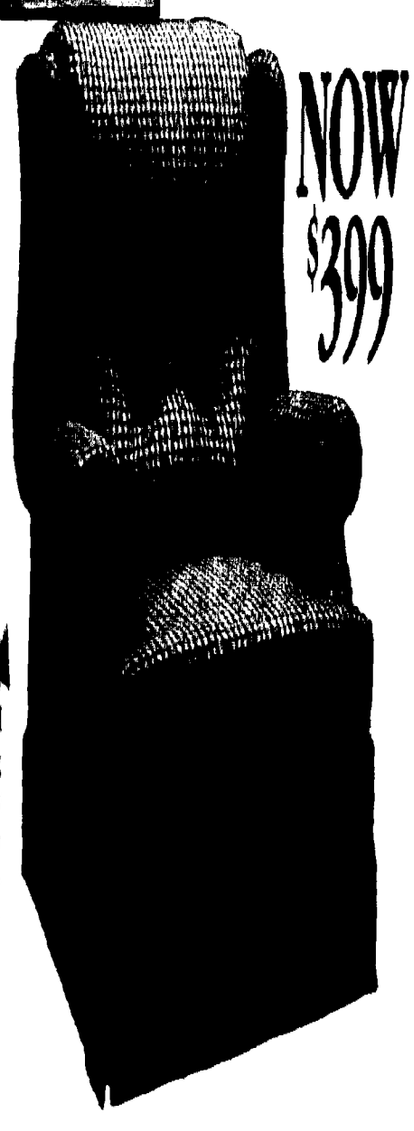




Duchess Hide-A-Chaise

NOW $389

An elegant Hide-A-Chaise recliner designed to suit the most well appointed living room. Cushioned to put you at ease any time you use it. With an ultra-padded back, fan-pleated arms and reclining support that stays out of sight until you're ready to relax. Available as a Wall Saver® or rocker recliner.



NOW $399

Parliament Hide-A-Chaise

The graceful wingback, pillow headrest and rolled arms accentuate the classic styling found in this beautiful recliner. To make it even better, this cozy companion offers our Hide-A-Chaise features to give you complete head-to-toe comfort that tucks neatly out of sight when not in use. Available as a Wall Saver® or rocker recliner.

Blockbuster Hide-A-Chaise

This comfortable Hide-A-Chaise recliner offers the ultimate in head-to-toe relaxation. Its ottoman tucks neatly out of sight when not in use. Channel-stitched back and oversized seat offer the latest in relaxation. Available as a Wall Saver® or rocker recliner.

NOW $399

Sterling Hi-Leg Hide-A-Chaise

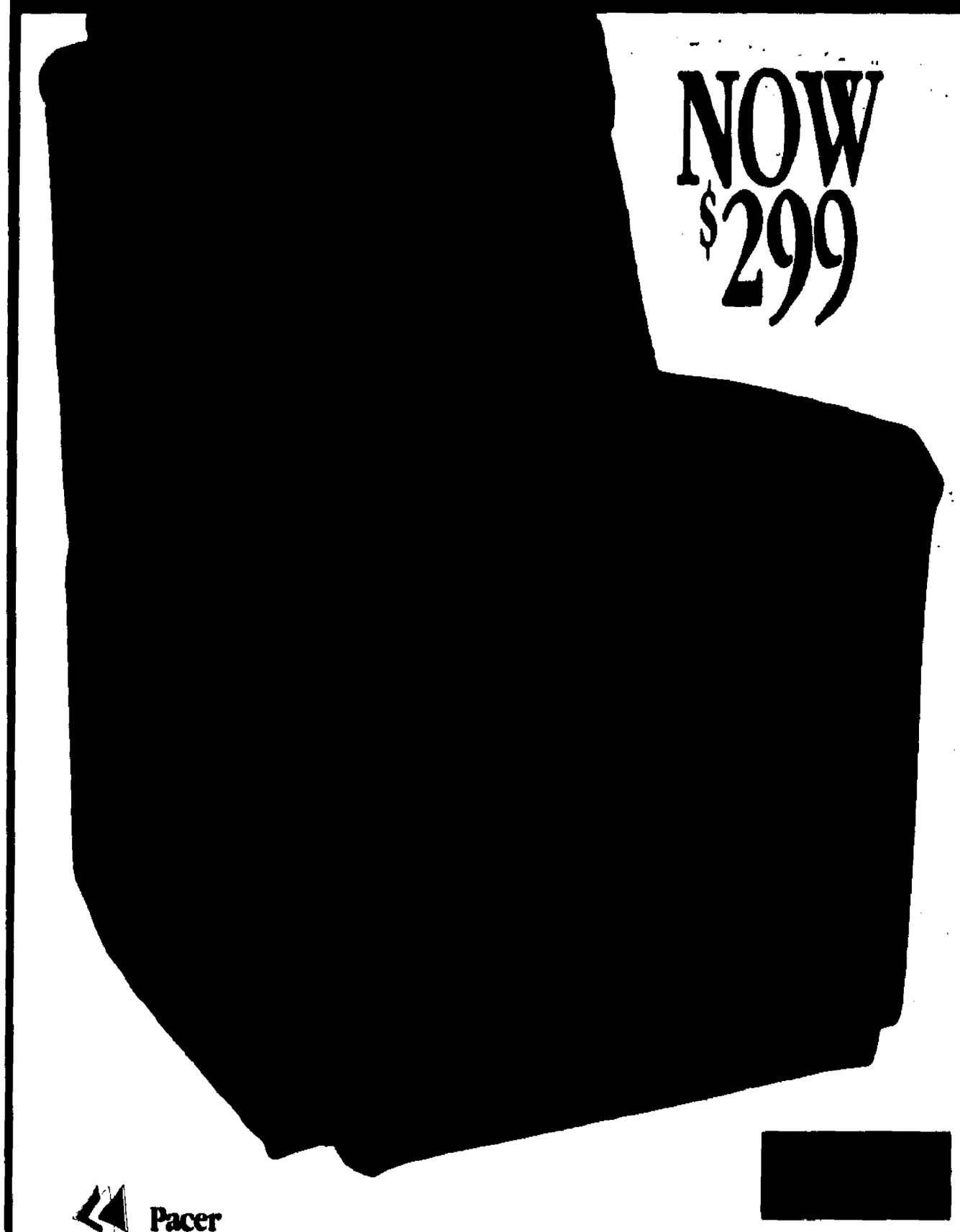
Features such as the extra supportive headrest, traditional wingback, Chippendale stretcher base make this Hi-Leg Hide-A-Chaise as comfortable as it is beautiful. This recliner also features coil seat springs, a loose seat cushion, and increased ottoman extension.

NOW $429

Big Easy Chaise Recliner

Feel great all over with head-to-toe comfort and t-pillow waterfall back. Thickly padded seat and ample arm treatment are sure to offer layers of contoured comfort. Available as a Wall Saver® or rocker recliner.

NOW $429



Pacer

Cushion and comfort yourself in this quadruple-tiered pillow back contemporary recliner. The generous pillow arm treatment, thick seat, and large footrest will soothe your cares away. Available as a Wall-Saver® or rocker recliner.

OFFICIAL RULES - NO PURCHASE NECESSARY

1. To enter, complete the official entry form in this ad and deposit it in the entry box located in a participating furniture store by 3/30/94. Or, you may mail your entry, or a plain 3"x5" piece of paper on which you have printed your name, address, zip code and daytime telephone number and the words "Grand Reclining" to: LANE GRAND RECLINING SWEEPSTAKES, P.O. Box 7716, Melville, NY 11775-7716. Each entry must be mailed separately and be received by 3/30/94. Mechanically reproduced entries will not be accepted.

2. Grand Prize (8-1 in each Lane sales region): A 1994 Pontiac Grand Am. Winners will be selected in a random drawing conducted by National Judging Institute, Inc., an independent judging organization, from among all entries received and forwarded by the participating stores. Judges' decisions are final on all matters relating to this sweepstakes. All prizes will be awarded and winners will be notified by mail. Limited one prize to an individual or household. Prizes are nontransferable and no substitutions are allowed. Sponsor and its agencies assume no responsibility or liability for damages, losses or injury resulting from acceptance or use of any prize. Taxes and license fees, if any, are the responsibility of the individual winners. Winners may be required to execute an affidavit of eligibility and release within 14 days of notification attempt or the prize will be forfeited and an alternate winner will be selected. No responsibility is assumed for lost, misdirected, illegible or late entries or mail. Entry constitutes permission to use winners' names and likenesses for publicity purposes without further compensation.

3. Open to licensed drivers 18 years of age or older as of 2/1/94, who are residents of the U.S., except employees and their families of LANE FURNITURE, the participating retail stores, their affiliates, subsidiaries, advertising agencies, and Don Jagoda Associates, Inc. This offer is void wherever prohibited, and subject to all federal, state and local laws.

4. For a list of the winners, send a stamped, self-addressed envelope to: LANE GRAND RECLINING WINNERS LIST, P.O. Box 7556, Melville, NY 11775-7756.

PONTIAC
WE ARE DRIVING EXCITEMENT
For more Pontiac information call 1-800-762-4900

This Grand Am From Pontiac, Could Be Yours For FREE!

GRAND RECLINING SWEEPSTAKES ENTRY FORM

Name _____
PLEASE PRINT

Address _____

City _____

State _____ Zip _____

Daytime Phone _____

Store Name _____

Store Address _____

FLEMINGTON
DEPARTMENT STORE

RT. 31, FLEMINGTON, NJ 782-7662

ON LEFT 2 MILES NORTH OF THE FLEMINGTON CIRCLE

STORE HOURS: Mon.-Thurs. 9am-8pm, Fri. 9am-9pm, Sat. 9am-6pm, Sun. 11am-5pm

DISCOVER
MasterCard
VISA